This document has been translated from the Japanese original for the convenience of non-Japanese shareholders. In the event of any discrepancy between this document and the Japanese original, the Japanese original shall prevail.

Securities code: 2433 June 11, 2020

To our shareholders:

Masayuki Mizushima Representative Director & President **Hakuhodo DY Holdings Inc.** 5-3-1 Akasaka, Minato-ku, Tokyo

#### NOTICE OF THE 17th ANNUAL MEETING OF SHAREHOLDERS

It is our pleasure to inform you of the 17th Annual Meeting of Shareholders of Hakuhodo DY Holdings Inc. (the "Company") on June 26, 2020, which will be held as described hereunder.

Recently, in order to prevent the spread of COVID-19, the government and prefectural governors have called for strict adherence to measures to prevent the spread of infection. Under these circumstances, upon careful consideration, the Company has decided to hold this Annual Meeting of Shareholders with appropriate countermeasures against infection in place.

In view of this situation, shareholders are requested to carefully consider refraining from attending the Annual Meeting of Shareholders in person, regardless of their state of health, and are encouraged to exercise voting rights in advance either in writing or via the Internet, as much as possible, in order to prevent the spread of infection.

We ask you to review the attached Reference Documents for the Annual Meeting of Shareholders and exercise your voting rights by either in writing or via the Internet by Thursday, June 25, 2020 at 5:30 p.m. (Japan Standard Time).

### **Meeting Details**

**1. Date and Time:** Friday, June 26, 2020 at 10:00 a.m. (Japan Standard Time)

**2. Place:** Tokyo Prince Hotel

"Providence Hall" (2nd floor) 3-3-1 Shiba-koen, Minato-ku, Tokyo

- \* Please note that seating will be widely spaced this year in order to prevent the spread of infection, and fewer seats will be available than in previous years. For this reason, some attendees may not be admitted to the venue.
- \* This year, souvenirs will not be distributed, and a waiting room for shareholders will not be provided. We request your understanding in these matters.

## 3. Purposes:

## Items to be reported:

The Business Report, Non-Consolidated Financial Statements, Consolidated Financial Statements, and report on the auditing results of the Consolidated Financial Statements by the Accounting Auditors and Audit & Supervisory Board for the 17th fiscal year (from April 1, 2019 to March 31, 2020)

#### Items to be resolved:

**Proposal 1:** Appropriation of Surplus

**Proposal 2:** Election of Twelve (12) Directors

Proposal 3: Election of One (1) Audit & Supervisory Board Member

## 4. Matters related to exercise of voting rights:

- (1) In the event that you vote by postal mail using the voting form, and if there is no indication of approval or disapproval with a proposal, it shall be handled as an indication of approval for that proposal.
- (2) In the event of multiple voting via the Internet, your last vote shall be handled as the valid exercise of your voting rights.
- (3) In the event that you vote via the Internet, the vote exercised via the Internet shall be handled as the valid exercise of your voting rights, although you return the voting form.

- 1) Matters related to The Business Report
- "V. Status of Accounting Auditors" and "VI. System for Assuring the Appropriateness of Operations and Operational Status of the System"
- 2) Matters related to the Consolidated Financial Statement
- "The Consolidated Statement of Changes in Net Assets" and "the Notes to Consolidated Financial Statements"
- 3) Matters related to the Non-Consolidated Financial Statement
- "The Non-Consolidated Statement of Changes in Net Assets" and "the Notes to Non-Consolidated Financial Statements"

The Business Report audited by the Audit & Supervisory Board Members, the Consolidated Financial Statements and the Non-Consolidated Financial Statements audited by Accounting Auditors and the Audit & Supervisory Board Members include the attached documents of the notice of the annual meeting of shareholders (excluding "(Reference)") and matters posted on the Company's website.

<sup>\*</sup> Pursuant to the relevant laws and regulations and Article 15 of the Company's Articles of Incorporation, the documents listed below that are required to be attached to the notice of the annual meeting of shareholders are posted on the Company's website (https://www.hakuhodody-holdings.co.jp/ir/stock/meeting/) (Japanese only).

<sup>\*</sup> If any amendments are made to the Reference Documents for the Annual Meeting of Shareholders, the Business Report, Non-Consolidated Financial Statements or Consolidated Financial Statements, such amendments will be posted on the Company's website (https://www.hakuhodody-holdings.co.jp/ir/stock/meeting/).

### **Requests to Shareholders**

- The response measures described above may be revised before the date of the Annual Meeting of Shareholders, due to changes in the status of the COVID-19 epidemic or announcements made by governments, etc. Please check the Company's website (https://www.hakuhodody-holdings.co.jp/ir/stock/meeting/) for the release of any new information.
- When exercising voting rights by postal mail using the voting form, the process of submitting, collecting and counting postal votes entails the risk of infection. When exercising your voting rights in advance, please vote via the Internet, etc. as much as possible.
- Alcohol hand sanitizer will be placed near the meeting venue reception for the use of shareholders. Shareholders attending the meeting are requested to bring and wear their own masks at the venue. Those attendees who have not brought or are not wearing their own masks may be refused entry to the venue.
- Body temperature measurements will be taken near the entry to the venue. Any attendees deemed to have a fever, or in bad health, as well as those who have returned from overseas within the preceding 14 days, may be refused entry to the venue. All shareholders who have returned from overseas within the preceding 14 days are requested to report the matter to reception at the venue.
- Staff at the Annual Meeting of Shareholders will confirm their own health condition, including body temperature, prior to the meeting, and wear masks when attending.
- The time allotted for the Annual Meeting of Shareholders will be shortened to prevent the spread of COVID-19, and detailed explanations regarding items to be reported (including audit reports) and proposals will be omitted. Shareholders are requested to peruse this notice prior to attending.
- In order to reduce the risk of the infection spreading, and from the perspective of business continuity, it is possible that only some of the Company's officers will attend the meeting in person, or that some will attend online.
- As part of the Company's efforts to save energy consumption and electricity usage, the meeting will be held in light attire (Cool Biz attire). All shareholders are encouraged to dress lightly if attending in person.

## **Information on Exercise of Voting Rights**

Methods to exercising your voting rights are described below. Please review the attached Reference Documents for the Annual Meeting of Shareholders, and exercise your voting rights in advance via the Internet or by postal mail, as much as possible.

### **Voting via the Internet**

Please access the website for exercising voting rights designated by the Company. (https://soukai.mizuho-tb.co.jp/), which is in Japanese only. Please enter your "voting right exercise code" and the "password," which are indicated at the lower right of your enclosed voting form, and enter your approval or disapproval in respect of each proposal by following the instructions on the screen.

For security reasons, please change your "password" when you log-in the first time.

**Deadline for exercising voting rights:** Online votes must be entered by

Thursday, June 25, 2020 at 5:30 p.m.

(Japan Standard Time)

Inquiries regarding	Mizuho Trust & Banking Co., Ltd. Securities Agent Department
the exercise of	Internet Help Dial
voting rights via the	Telephone: 0120-768-524 (toll free)
Internet	Operating hours: 9:00 - 21:00 (excluding weekends and holidays)

### Voting by postal mail

Please indicate your approval or disapproval in respect of each proposal on the enclosed voting form, and return it by postal mail.

**Deadline for exercising voting rights:** Your voting form must be received by

Thursday, June 25, 2020 at 5:30 p.m.

(Japan Standard Time)

### Attend the Meeting in Person

If you attend the meeting in person due to unavoidable circumstances, please submit the enclosed voting form to the receptionist when you attend. Also, please be sure to bring this notice of the annual meeting of shareholders to the meeting.

Date and Time: Friday, June 26, 2020 at 10:00 a.m. (Japan Standard Time)

## Reference Documents for the Annual Meeting of Shareholders

## **Proposals and Reference Information**

**Proposal 1:** Appropriation of Surplus

The Company considers the profit to shareholders to be an important management issue of the Company. The Company has adopted a policy of determining dividend payments by taking into account stable dividends, future funding needs, and business performance while securing sufficient retained earnings for strengthening our competitive edges.

Based on this policy, the Company, considering comprehensively about business performance trends and conditions, proposes the year-end dividend payment of ¥15 per share. Combined with interim dividend of ¥15 per share paid in last December, the annual dividends per share for the current fiscal year will amount to ¥30, an increase of ¥2 per share compared to the previous fiscal year.

(1) Type of dividend asset:

Cash

(2) Allocation of dividend assets to be paid to shareholders and total dividend amount: ¥15 per share of common stock of the Company Total amount: ¥5,598,618,210

(3) Effective date of dividends from surplus:

June 29, 2020

# **Proposal 2:** Election of Twelve (12) Directors

Upon the conclusion of this Annual Meeting of Shareholders, the terms of office of all thirteen (13) Directors will expire.

Accordingly, the Company proposes to elect twelve (12) Directors to form the management structure after this Annual Meeting of Shareholders.

The candidates were deliberated by the Nomination Committee and decided by the Board of Directors.

The candidates for Directors are as follows:

Candidate No.	Name		Current positions and areas of responsibility in the Company
1	Hirokazu Toda	Reelection	Representative Director & Chairman
2	Masayuki Mizushima	Reelection	Representative Director & President
3	Hirotake Yajima	Reelection	Director & Executive Vice President Assistant to the President (Officer responsible for Group digital transformation)
4	Mitsumasa Matsuzaki	Reelection	Director & Senior Executive Corporate Officer Chief Officer, Group Strategy Unit
5	Tomoyuki Imaizumi	Reelection	Director & Senior Executive Corporate Officer Chief Officer, Human Resources and General Affairs Unit
6	Yoshitaka Nakatani	Reelection	Director & Senior Corporate Officer Chief Officer, Technology Unit
7	Masanori Nishioka	Reelection	Director & Senior Corporate Officer Chief Officer, Finance Unit
8	Hiroshi Ochiai	Reelection	Director
9	Daisuke Fujinuma	Reelection	Director
10	Noboru Matsuda	Outside Director/ Independent Director/Reelection	Director
11	Nobumichi Hattori	Outside Director/ Independent Director/Reelection	Director
12	Toru Yamashita	Outside Director/ Independent Director/Reelection	Director

Candidate No.	Hirokazu Toda	(November 12, 1948)		Number of the Company's shares held 216,560	Reelection
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions					
April 1972 February 2001 June 2002 October 2003 June 2005 June 2006	Joined Hakuhodo Inc. Director, Hakuhodo Inc. Director & Senior Corporate Officer, Hakuhodo Inc. Managing Director, Hakuhodo DY Holdings Inc. Senior Executive Managing Director, Hakuhodo DY Holdings Inc. Director, YOMIKO ADVERTISING INC. Representative Director & President in charge of Integration (in charge of Corporate Strategy Division), Hakuhodo DY Holdings	April 2007  April 2009  April 2010  June 2010	Representation Repres	esentative Director & Preside of Group Corporate Strathodo DY Holdings Inc. esentative Director & Preside of Group Corporate Strate of Business Innovation, Holdings Inc. esentative Director & Presidence of DY Holdings Inc. esentative Director & Presidence of Presidenc	ident in tegy, in Hakuhodo ident,
	Inc.	June 2019	Hakul	nt) esentative Director & Chai hodo DY Holdings Inc. (to man, Hakuhodo Foundatio	present)

<sup>&</sup>lt;Significant concurrent positions>

Director & Chairman, Hakuhodo Inc. Chairman, Hakuhodo Foundation

Reasons for nominating as candidate for Director

Mr. Hirokazu Toda has abundant experience and broad insight, having worked in the Group in the fields of creativity, corporate planning, and so forth. He was appointed Representative Director & President of the Company in June 2006, and has served as Representative Director & Chairman of the Company since June 2019. The Company therefore judges that he is an appropriate person for powerfully driving further increase in the Group's corporate value, and has continued to nominate him as a candidate for Director.

Candidate No.	Masayuki Mizushima	(March 8, 1960)		Number of the Company's shares held 49,318	Reelection
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions					
April 2013 June 2015	Joined Hakuhodo Inc. Corporate Officer, Hakuhodo Inc. Director & Corporate Officer, Hakuhodo Inc.	April 2017  June 2017  June 2019	Haku Direc Repre	esentative Director & Presi hodo Inc. (to present) tor, Hakuhodo DY Holdin seentative Director & Presi	gs Inc.
	Director & Senior Corporate Officer, Hakuhodo Inc.		наки	hodo DY Holdings Inc. (to	present)

Representative Director & President, Hakuhodo Inc.

Reasons for nominating as candidate for Director

Mr. Masayuki Mizushima has abundant experience and broad insight in sales and corporate planning. He was appointed Representative Director & President of core operating company Hakuhodo Inc. in April 2017, and has served as Representative Director & President of the Company since June 2019. The Company therefore judges that he is an appropriate person for powerfully driving further increase in the Group's corporate value, and has continued to nominate him as a candidate for Director.

Candidate No.	Hirotake Yajima	(March 9, 1961)		Number of the Company's shares held 29,253	Reelection
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions					
April 1984 December 1996 February 2002 June 2011	Joined Hakuhodo Inc. President & Representative Director, D.A.Consortium Inc. (hereinafter "DAC Inc.") President & Representative Director, Corporate Officer, DAC Inc. Director, Hakuhodo DY Media Partners Inc	October 2016  June 2017	Repres D.A.C Repres DAC I Direct	or, Hakuhodo DY Holding	dent, an & CEO, gs Inc.
April 2014	President & Representative Director, Corporate Officer, DAC Inc. Director, Hakuhodo DY Media Partners Inc		DY M Direct	sentative Director, Preside edia Partners Inc. (to preso or, D.A.Consortium Holdi or, Hakuhodo DY Holdin	ent) ngs
June 2016	Representative Director, President & CEO, DAC Inc. Director, Hakuhodo DY Media Partners Inc Representative Director, Chairman & CEO, DAC Inc.	April 2020	Direct respon	or, & Executive Vice Presinsible for Group digital transload DY Holdings Inc. (to	dent, Officer nsformation,

<Significant concurrent positions>

Representative Director, President, Hakuhodo DY Media Partners Inc.

Reasons for nominating as candidate for Director

Mr. Hirotake Yajima has abundant experience and broad insight in the media and digital fields. He has served as President & Representative Director of D.A.Consortium Inc. and contributes to increasing the corporate value of the overall Group by promoting its business as Representative Director, President & CEO of core operating company Hakuhodo DY Media Partners Inc. The Company therefore judges that he is an appropriate person to promote the Company's Group digital transformation and Group management, and maintain closer cooperation between the Company and the core operating companies, and has continued to nominate him as a candidate for Director.

Candidate No.	Mitsumasa Matsuzaki	(June 11, 1954)		Number of the Company's shares held 72,835	Reelection
Career summary	, positions and areas of responsibility in the C	company, and sign	ificant	concurrent positions	
April 1977	Joined Hakuhodo Inc.	June 2011		ging Director in charge of	
April 2006	Corporate Officer, Hakuhodo Inc.		•	orate Strategy, Hakuhodo	DY Holdings
June 2008	Director, Advisor in charge of Group		Inc.	ton & Comion Componeta Ot	ee aan
	Corporate Strategy, General Manager, Corporate Strategy Division, Hakuhodo DY			tor & Senior Corporate Of hodo Inc.	incer,
	Holdings Inc.	April 2014		tor & Senior Executive Co	ornorate.
	Director, Hakuhodo DY Media Partners Inc.	14pm 2011		er, Chief Officer, Group S	
	(to present)			hodo DY Holdings Inc. (to	
February 2009	Director, Advisor in charge of Group		Direc	tor & Senior Executive Co	orporate
-	Corporate Strategy, General Manager,		Office	er, Hakuhodo Inc.	
	Corporate Strategy Division, Hakuhodo DY	April 2016	Direc	tor, Hakuhodo Inc.	
	Holdings Inc.	April 2017		tor & Senior Executive Co	orporate
	Outside Director, D.A.Consortium Inc.			er, Hakuhodo Inc.	
4 3 2010	(hereinafter "DAC Inc.")	April 2018	Direc	tor, Hakuhodo Inc. (to pre	sent)
April 2010	Director in charge of Group Corporate				
	Strategy, Hakuhodo DY Holdings Inc.				
	Senior Corporate Officer, Hakuhodo Inc. Outside Director, DAC Inc.				
June 2010	Managing Director in charge of Group				
Julic 2010	Corporate Strategy, Hakuhodo DY Holdings				
	Inc.				
	Director & Senior Corporate Officer,				
	Hakuhodo Inc.				
	Outside Director, DAC Inc.				

Director, Hakuhodo Inc.

Director, Hakuhodo DY Media Partners Inc.

## Reasons for nominating as candidate for Director

Mr. Mitsumasa Matsuzaki has abundant experience and broad insight, having worked in the Group in sales, corporate planning, and so forth. He has served as Director of the Company from June 2008. The Company therefore judges that he is an appropriate person to develop and promote management strategies within the Group, and has continued to nominate him as a candidate for Director.

Candidate No.	Tomoyuki Imaizumi	(August 25, 1957)		Number of the Company's shares held 48,037	Reelection
Career summary	, positions and areas of responsibility in the	Company, and signif	ficant	concurrent positions	
April 1982 February 2006	Joined Hakuhodo Inc. Outside Audit & Supervisory Board Member, D.A.Consortium Inc. (hereinafter "DAC Inc.")		Advis of Gr	tor & Senior Corporate Of sor to General Managemen oup Human Resource Mar ion), Hakuhodo DY Holdi	nt (in charge nagement
April 2010	Corporate Officer, Hakuhodo DY Media Partners Inc. Outside Audit & Supervisory Board Member, DAC Inc.		Haku Direc	tor & Senior Corporate Of hodo Inc. tor & Senior Corporate Of hodo DY Media Partners I	ficer,
June 2011	Director & Corporate Officer, Hakuhodo DY Media Partners Inc. Outside Audit & Supervisory Board Member, DAC Inc.		Office Mana Resou	tor & Senior Executive Co er, Senior Advisor to Gene agement (in charge of Grou urce Management Division	eral ıp Human
June 2012 April 2014	Director & Corporate Officer, Hakuhodo DY Media Partners Inc. Outside Director, DAC Inc. Director & Senior Corporate Officer,		Direct Office	Ioldings Inc. tor & Senior Executive Co er, Hakuhodo Inc. (to prese tor & Senior Executive Co	ent)
April 2015	Hakuhodo DY Media Partners Inc. Outside Director, DAC Inc. Senior Corporate Officer, Advisor to General Management (in charge of Group Human Resource Management Division), Hakuhodo DY Holdings Inc. Senior Corporate Officer, Hakuhodo Inc. Director & Senior Corporate Officer,	April 2019	Officer, Hakuhodo DY Media Partr (to present) Director & Senior Executive Corpo Officer, Chief Officer, Human Reso General Affairs Unit, Hakuhodo D' Holdings Inc. (to present)		orporate Resources and
	Hakuhodo DY Media Partners Inc. Outside Director, DAC Inc.				

Director & Senior Executive Corporate Officer, Hakuhodo Inc.

Director & Senior Executive Corporate Officer, Hakuhodo DY Media Partners Inc.

### Reasons for nominating as candidate for Director

Mr. Tomoyuki Imaizumi has abundant experience and broad insight, having worked in the Group in corporate management fields such as human resource and corporate planning, and so forth. He has served as Director of the Company from June 2015. The Company therefore judges that he is an appropriate person to promote management and administration of human resource strategies, and so forth, within the Group, and has continued to nominate him as a candidate for Director.

Candidate No.	Yoshitaka Nakatani	(March 9, 1958)		Number of the Company's shares held 44,000	Reelection
Career summary,	positions and areas of responsibility in the G	concurrent positions			
	Joined Hakuhodo Inc. General Manager, Marketing Technology Development Division, Hakuhodo DY Holdings Inc. Advisor in charge of Group Corporate Strategy (in charge of Marketing Technology Development Division, Group	April 2015	Advis Strate Devel Systen Marke	or & Senior Corporate Of or in charge of Group Con gy (in charge of Marketin opment Division, Group I in Division), General Man eting Technology Develop on, Hakuhodo DY Holdir	porate g Technology information ager, oment
	Information System Division), General Manager, Marketing Technology Development Division, Hakuhodo DY Holdings Inc. Corporate Officer, Hakuhodo Inc. Director, Advisor in charge of Group	April 2016	Direct Advis Strate Devel	r Corporate Officer, Haku for & Senior Corporate Of or in charge of Group Cor gy (in charge of Marketin opment Division, Group I n Division), Hakuhodo D	ficer, porate g Technology nformation
	Corporate Strategy (in charge of Marketing Technology Development Division, Group Information System Division), General Manager, Marketing Technology Development Division, Hakuhodo DY Holdings Inc. Corporate Officer, Hakuhodo Inc.	June 2017	Direct Advis Strate Devel System	r Corporate Officer, Haku for & Senior Corporate Of or in charge of Group Con gy (in charge of Marketin opment Division, Group I n Division), Hakuhodo D	ficer, porate g Technology nformation
·	Director & Corporate Officer, Advisor in charge of Group Corporate Strategy (in charge of Marketing Technology Development Division, Group Information System Division), General Manager, Marketing Technology Development Division, Hakuhodo DY Holdings Inc. Corporate Officer, Hakuhodo Inc.	April 2019	Hakul Direct Office	or & Senior Corporate Of nodo Inc. (to present) for & Senior Corporate Of for, Technology Unit, Hakungs Inc. (to present)	ficer, Chief

Director & Senior Corporate Officer, Hakuhodo Inc.

Reasons for nominating as candidate for Director

Mr. Yoshitaka Nakatani has abundant experience and broad insight, having worked in the Group in research and development, marketing technology, and so forth. He has served as Director of the Company from June 2013. The Company therefore judges that he is an appropriate person to enhance and promote marketing solutions within the Group, and has continued to nominate him as a candidate for Director.

Candidate No.	Masanori Nishioka	(November 16, 1957	7)	Number of the Company's shares held 43,340	Reelection
Career summary	, positions and areas of responsibility in the C	Company, and signific	cant	concurrent positions	
April 1980 April 2010	Joined Hakuhodo Inc. General Manager, Group Accounting & Finance Division, Hakuhodo DY Holdings Inc.	C A	Genei Accoi	tor & Corporate Officer, A ral Management (in charg unting & Finance Division Division (IR), GMS Divis	e of Group n, Group PR
June 2012	General Manager, Group Accounting & Finance Division, Hakuhodo DY Holdings Inc. Outside Audit & Supervisory Board Member, D.A.Consortium Inc. (hereinafter "DAC Inc.")	M F C E A	Mana Holdi Corpo Direc	ger, GMS Division, Hakungs Inc. orate Officer, Hakuhodo Ittor, YOMIKO ADVERTI & Supervisory Board Me	hodo DY nc. SING INC.
April 2013  June 2013	Advisor to General Management (in charge of Group Accounting & Finance Division, Group PR & IR Division (IR), Group Management Service Division; hereinafter "GMS Division"), General Manager, GMS Division, Hakuhodo DY Holdings Inc. Outside Audit & Supervisory Board Member, DAC Inc. Director, Advisor to General Management	June 2016 E  A  8  N  F  E	Direction Direct	tor & Corporate Officer, A ral Management (in charg unting & Finance Division Division (IR), GMS Divisior, GMS Division, Hakungs Inc. tor & Corporate Officer, I tor, YOMIKO ADVERTI & Supervisory Board Me	e of Group n, Group PR sion), General hodo DY Hakuhodo Inc. SING INC.
	(in charge of Group Accounting & Finance Division, Group PR & IR Division (IR), GMS Division), General Manager, GMS Division, Hakuhodo DY Holdings Inc. Director, YOMIKO ADVERTISING INC. Outside Audit & Supervisory Board Member, DAC Inc.	October 2016 E	nc. Direc Gener Accor & IR Mana	tor & Corporate Officer, A ral Management (in charg unting & Finance Division Division (IR), GMS Division, Hakungs Inc.	Advisor to e of Group n, Group PR sion), General
April 2014  April 2015	Director & Corporate Officer, Advisor to General Management (in charge of Group Accounting & Finance Division, Group PR & IR Division (IR), GMS Division), General Manager, GMS Division, Hakuhodo DY Holdings Inc. Director, YOMIKO ADVERTISING INC. Outside Audit & Supervisory Board Member, DAC Inc. Director & Corporate Officer, Advisor to	E A I June 2018 C M A & N	Direct Audit D.A.C Corpo Mana Accoo & IR Mana	tor & Corporate Officer, I tor, YOMIKO ADVERTI & Supervisory Board Me Consortium Holdings orate Officer, Advisor to Ogement (in charge of Grounting & Finance Division Division (IR), GMS Division, Hakungs Inc.	SING INC. ember,  General up 1, Group PR sion), General
•	General Management (in charge of Group Accounting & Finance Division, Group PR & IR Division (IR), GMS Division), General Manager, GMS Division, Hakuhodo DY Holdings Inc. Corporate Officer, Hakuhodo Inc. Director, YOMIKO ADVERTISING INC. Outside Audit & Supervisory Board Member, DAC Inc.	C   C   C   C   C   C   C   C   C   C	Directorics Direct	tor & Corporate Officer, Itor, YOMIKO ADVERTI & Supervisory Board Me Consortium Holdings r Corporate Officer, Chie ce Unit, Hakuhodo DY H Director & Senior Corpo hodo Inc. (to present) tor, YOMIKO ADVERTI tor & Senior Corporate O er, Finance Unit, Hakuhod ngs Inc. (to present)	SING INC. ember,  f Officer, oldings Inc. rate Officer, SING INC. fficer, Chief

CFO, Director & Senior Corporate Officer, Hakuhodo Inc.

Reasons for nominating as candidate for Director

Mr. Masanori Nishioka has abundant experience and broad insight, having worked in the Group in accounting and finance, corporate planning, and so forth. The Company therefore judges that he is an appropriate person to promote management and administration of accounting and finance within the Group, and has continued to nominate him as a candidate for Director.

Candidate No.	Hiroshi Ochiai	(November 18, 1950)	Number of the Company's shares held 51,900 Reelection		
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions					
April 1975	Joined Hakuhodo Inc.	April 2011 D	rector & Senior Executive Corporate		
June 2003	Corporate Officer, Hakuhodo Inc.	0	ficer, Hakuhodo Inc.		
	Director & Corporate Officer, Hakuhodo Inc.		epresentative Director & President, Daiko dvertising Inc. (to present)		
	Director & Senior Corporate Officer, Hakuhodo Inc.		rector, Hakuhodo DY Holdings Inc. (to esent)		

<sup>&</sup>lt;Significant concurrent positions>

Representative Director & President, Daiko Advertising Inc.

Reasons for nominating as candidate for Director

Mr. Hiroshi Ochiai has abundant experience and broad insight in sales, and management and administration, and contributes to increasing the corporate value of the overall Group by promoting its business as the Representative Director & President of core operating company Daiko Advertising Inc. The Company therefore judges that he is an appropriate person to promote the Company's Group management and maintain closer cooperation between the Company and the core operating companies, and has continued to nominate him as a candidate for Director.

Candidate No.	Daisuke Fujinuma	(January 9, 1953)		Number of the Company's shares held 35,000	Reelection
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions					
April 2010	Joined Hakuhodo Inc. Corporate Officer, YOMIKO ADVERTISING INC.	April 2015 April 2016	Office Repre	tor & Senior Executive Co er, YOMIKO ADVERTIS seentative Director & Pres	ING INC. ident,
	Director & Corporate Officer, YOMIKO ADVERTISING INC. Director & Senior Corporate Officer, YOMIKO ADVERTISING INC.	June 2016	YOMIKO ADVERTISING INC. (to prese Director, Hakuhodo DY Holdings Inc. (to present)		

<sup>&</sup>lt;Significant concurrent positions>

Representative Director & President, YOMIKO ADVERTISING INC.

Reasons for nominating as candidate for Director

Mr. Daisuke Fujinuma has abundant experience and broad insight in sales and contributes to increasing the corporate value of the overall Group by promoting its business as the Representative Director & President of core operating company YOMIKO ADVERTISING INC. The Company therefore judges that he is an appropriate person to promote the Company's Group management and maintain closer cooperation between the Company and the core operating companies, and has continued to nominate him as a candidate for Director.

Candidate No.	Noboru Matsuda	(December 13, 1933)	)	Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection	
Career summary	, positions and areas of responsibility in the C	ompany, and signific	ant	concurrent positions		
April 1963	Prosecutor, Tokyo District Public Prosecutors Office	•		side Audit & Supervisory nber, Hakuhodo Inc.	Board	
January 1981	Director, Youth Division, Criminal Affairs Bureau, Ministry of Justice			side Director, Japan Radio side Director, Mitsubishi		
August 1985	Director-General, Special Trial, Tokyo High Public Prosecutors Office	•	Co.,	Ltd. (to present) side Audit & Supervisory		
August 1987	Director-General, Special Investigation, Tokyo District Public Prosecutors Office		Mer	mber, The Yomiuri Shimb side Director, Nisshinbo I	oun, Osaka	
September 1989	Prosecutor, Supreme Public Prosecutors Office	June 2015	Out	side Director, Hakuhodo I (to present)	_	
December 1991	Chief Prosecutor, Mito District Public Prosecutors Office	March 2016	Out	side Director, Yomiuri Gioresent)	ants Co., Ltd.	
July 1993	Director-General, Correction Bureau, Ministry of Justice		( 1	,,		
July 1995	Director-General, Criminal Affairs Department, Supreme Public Prosecutors Office					
June 1996	Governor, Deposit Insurance Corporation of Japan					
June 2004	Advisor, Deposit Insurance Corporation of Japan					
September 2004 Certified as an attorney						
e	<significant concurrent="" positions=""></significant>					
Attorney						
Outside Director	Outside Director, Mitsubishi UFJ NICOS Co., Ltd.					

Reasons for nominating as candidate for Outside Director

Outside Director, Yomiuri Giants Co., Ltd.

Mr. Noboru Matsuda has in-depth legal knowledge and abundant experience acquired as a public prosecutor and a lawyer as well as experience as outside director of other private companies. He provides accurate advice at the Company's Board of Directors meetings from an independent and neutral perspective, mainly concerning corporate governance and compliance, and the Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

Candidate No.	Nobumichi Hattori	(December 25, 1957)		Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection	
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions						
June 1989 September 1990 June 1993	Joined Nissan Motor Co., Ltd. Joined Goldman Sachs and Company (Headquarter in New York) Goldman Sachs Japan Co., Ltd., Tokyo Branch Vice President, Goldman Sachs Japan Co., Ltd.	April 2009	Intern Hitots Visitin Finand Busin (to pro	· · · · · · · · · · · · · · · · · · ·	hool of currently University	
	Managing Director, Goldman Sachs Japan Co., Ltd.			de Audit & Supervisory Boer, Frontier Management		
October 2003	Visiting Associate Professor, Graduate School of International Corporate Strategy, Hitotsubashi University	June 2015	Inc. (t	de Director, Hakuhodo DY o present)	C	
July 2005 November 2005	Outside Director, Miraca Holdings Inc. Advisor, Hakuhodo DY Holdings Inc. Outside Director, FAST RETAILING CO., LTD. (to present)	April 2017	Schoo Unive Visitii	estinguished Guest Professor, Graduate chool of Business Administration, Keio niversity sitting Professor, Graduate School of usiness Administration, Keio University (to esent)		

<sup>&</sup>lt;Significant concurrent positions>

Outside Director, FAST RETAILING CO., LTD.

Outside Audit & Supervisory Board Member, Frontier Management Inc.

Visiting Professor, Waseda Business School (Graduate School of Business and Finance)

Visiting Professor, Graduate School of Business Administration, Keio University

### Reasons for nominating as candidate for Outside Director

Mr. Nobumichi Hattori currently teaches international corporate strategy at graduate schools following experience in a US major investment bank. Also, he has experience as outside director of other private companies. He provides accurate advice at the Company's Board of Directors meetings from an independent and neutral perspective, mainly concerning corporate strategy and M&As, and the Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

Candidate No.	Toru Yamashita	(October 9, 1947)		Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection	
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions						
April 1971	Joined NIPPON TELEGRAPH AND	June 2013	Outside Director, Mitsui Fudosan Co., Ltd.			
	TELEPHONE PUBLIC CORPORATION	June 2014	Chief	Corporate Advisor, NTT	DATA	
June 1999	Director, NTT DATA Corporation		Corpo	oration		
June 2003	Director and Executive Vice President, NTT		Outsi	de Director, Eisai Co., Ltd	l <b>.</b>	
	DATA Corporation	July 2015	Outsi	de Director, SUMITOMO	LIFE	
June 2005	Representative Director and Senior		INSU	RANCE COMPANY (to	present)	
	Executive Vice President, NTT DATA Corporation	June 2018	Senio presei	r Advisor, NTT DATA Co	orporation (to	
June 2007	President and Chief Executive Officer, NTT			de Director, Hakuhodo D	Y Holdings	
	DATA Corporation		Inc. (1	to present)	C	
June 2012	Director and Chief Corporate Advisor, NTT	April 2019	Chief	Director, Denenchofufuta	ba Gakuen	
	DATA Corporation	_	(to pr	esent)		
April 2013	Chairperson of Public Interest Corporation	July 2019	ICT S	strategy Advisor, Mitsui F	udosan Co.,	
	Commission (PICC), Cabinet Office		Ltd. (	to present)		

Outside Director, SUMITOMO LIFE INSURANCE COMPANY

ICT Strategy Advisor, Mitsui Fudosan Co., Ltd.

Chief Director, Denenchofufutaba Gakuen

Reasons for nominating as candidate for Outside Director

Mr. Toru Yamashita has experience of serving as outside director at other listed companies, in addition to a wealth of knowledge, experience and insight in the area of managing a BtoB business enterprise he acquired serving as President and Chief Executive Officer of NTT DATA Corporation, which provides IT services around the world. The Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

Note: Mr. Toru Yamashita is scheduled to retire from his position of Senior Advisor of NTT DATA Corporation effective June 18, 2020.

Notes:	1.	There are no special interests between each candidate and the Company.		
	2.	Matters concerning the candidates for Outside Directors are as follows:		
		(1) Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita are candidates for Outside Directors.		
		(2) The terms of office of Messrs. Noboru Matsuda and Nobumichi Hattori as Outside Directors of the Company will have		
		been five years at the conclusion of this Annual Meeting of Shareholders. The term of office of Mr. Toru Yamashita as		
		Outside Director of the Company will have been two years at the conclusion of this Annual Meeting of Shareholders.		
		(3) The Company has registered Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita with Tokyo Stock		
		Exchange Inc. as independent Directors pursuant to the regulations of the Exchange. In the event that this proposal is		
		approved as proposed and Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita are elected and assume		
		office as Directors, the Company intends to continue registering each of them with Tokyo Stock Exchange Inc. as		
		independent Directors pursuant to the regulations of the Exchange.		
	3.	The Company has entered into agreements with Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita to limit		
		their liability for damages prescribed in Article 423, paragraph 1 of the Companies Act. The limit of the liability under such		
		agreements shall be the amount prescribed by laws and regulations.		
		If Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita are elected and assume office as Directors, the Company		
		will continue the said agreements with each of them.		
P				

### **Proposal 3:** Election of One (1) Audit & Supervisory Board Member

Upon the conclusion of this Annual Meeting of Shareholders, the term of office of Audit & Supervisory Board Member Kenji Ota will expire. Accordingly, the Company proposes to newly elect one (1) Audit & Supervisory Board Member.

This Proposal has already been approved by the Audit & Supervisory Board.

The candidate for Audit & Supervisory Board Member is as follows:

Kazuhiko Tomoda (Ap		(April 30, 1956)	oncurrent positio	Number of the Company's shares held 0	Outside Audit & Supervisory Board Member/ Independent Audit & Supervisory Board Member/ New election	
	,, F		P			
March 1979	Joined Price Waterhouse & Company (later		July 2012	Management Committee Member,		
	reorganized as Ao	reorganized as Aoyama Audit Corporation)		Officer (Leader of Manufacturing,		
September 1982 Registered as a Certified Public Accountant				Distribution and Services),		
July 1997 Representative Partner, Aoyama Audit				PricewaterhouseCoopers Aarata		
<b>.</b>	Corporation	· · , · · <b>,</b> · · <b>,</b> · · · · · · · · · · · · · · · · · · ·	July 2013	Officer (Leader of Risl	k and Assurance),	
September 2006 Representative Partner,		-	PricewaterhouseCoopers Aarata			
	PricewaterhouseCoopers Aarata		July 2019	Established Tomoda C Accountant Office	ertified Public	

<Significant concurrent positions>

None

Reasons for nominating as candidate for Outside Audit & Supervisory Board Member

Mr. Kazuhiko Tomoda has in-depth accounting knowledge and abundant experience acquired as a Certified Public Accountant, and the Company believes that he will appropriately perform the Company's audit tasks from an independent and neutral perspective. For this reason, the Company judges that he will appropriately carry out his duties as an Outside Audit & Supervisory Board Member.

Note: Mr. Kazuhiko Tomoda is expected to be appointed to the positions of Outside Audit & Supervisory Board Member of INES Corporation, Director who is a Supervisory Committee Member of PERSOL HOLDINGS CO., LTD., and Audit & Supervisory Board Member of Daiko Advertising Inc. in June 2020.

Notes:

- 1. There are no special interests between the candidate and the Company.
- 2. Matters concerning the candidate for Outside Audit & Supervisory Board Members are as follows:
  - (1) Mr. Kazuhiko Tomoda is a candidate for Outside Audit & Supervisory Board Member.
  - (2) In the event that this proposal is approved as proposed and Mr. Kazuhiko Tomoda is elected and assumes office as Audit & Supervisory Board Member, the Company intends to register Mr. Kazuhiko Tomoda with Tokyo Stock Exchange Inc. as independent Audit & Supervisory Board Member of the Company pursuant to the regulations of the Exchange.
- 3. If this proposal is approved as proposed and Mr. Kazuhiko Tomoda is elected and assumes office as Audit & Supervisory Board Member, the Company intends to enter into an agreement with Mr. Kazuhiko Tomoda to limit his liability for damages prescribed in Article 423, paragraph 1 of the Companies Act. The limit of the liability under such agreement shall be the amount prescribed by laws and regulations.

### (Reference)

### Outside Director and Audit & Supervisory Board Member Independence Standards

The Company will judge to be independent any outside directors and outside Audit & Supervisory Board members who:

- 1. Are not currently and have not been in the past ten years\*1 a director (excluding outside directors), corporate officer, or employee of the Company or any of its subsidiaries;
- 2. Do not currently fall under and have not fallen under in the past three years any of (i) to (iii):
  - (i) A director, corporate officer, or employee of a major business partner<sup>(Note 1)</sup> of the Company;
  - (ii) An attorney, certified public accountant, consultant, or other such person\*2 who receives a large amount of money<sup>(Note 2)</sup> or other such economic benefits other than director or Audit & Supervisory Board member compensation from the Company; or
  - (iii) A major shareholder<sup>(Note 3)</sup> of the Company or a director, corporate officer, or employee of such shareholder:
- 3. Are not directors, corporate officers, or employees of a corporation, partnership, or other such organization that exchanges dispatched directors, audit and supervisory board members, or corporate officers with the Company;
- 4. Are not directors, corporate officers, or employees of a corporation, partnership, or other such organization that receives a large amount of contributions (Note 4) from the Company; and
- 5. Are not spouses or relatives within the second degree of kinship of material personnel<sup>(Note 5)</sup> who fall under items 1 or 2.
- \*1 However, if the outside director or outside Audit & Supervisory Board member has been a non-executive director or Audit & Supervisory Board member of the Company or any of its subsidiaries at any time within the past ten years, then ten years prior to assuming such position.
- \*2 However, if a corporation, partnership, or other such organization receives such benefits, then any person belonging thereto.
- (Note 1) "Major business partner" means a corporation whose transactions with the Company amount to 2% or more of the annual consolidated sales of either the Company or the business partner.
- (Note 2) "Large amount of money" means ten million yen or more annually in the case of an individual or, in the case of an organization, 2% or more of the annual consolidated sales of the organization.
- (Note 3) "Major shareholder" means a shareholder who holds (including both directly and indirectly) 10% or more of total voting rights.
- (Note 4) "Large amount of contributions" means an amount exceeding the greater of (a) ten million yen annually or (b) 2% of the annual consolidated sales or total revenue of the recipient of the contributions.
- (Note 5) "Material personnel" means directors (excluding outside directors), corporate officers, department chiefs, and employees in managerial positions equivalent to department chiefs.