# Consolidated Financial Results for the Three-Month Period of the Fiscal Year ending February 28, 2021 (Japanese GAAP)

July 3, 2020

Company Name: Wakita & Co., LTD.

Code Number: 8125

(URL: <a href="http://www.wakita.co.jp/">http://www.wakita.co.jp/</a>)

Stock Exchange Listing: Tokyo Stock Exchange First Section Representative: Teiji Wakita, President and Representative Director

Contact: Toshio Oda, Managing Director

Phone: 06-6449-1901

Scheduled date to submit the Quarterly Financial Report: July 10, 2020

Scheduled date to commence dividend payment: –

Supplementary information for quarterly financial results: Not available

Organization of quarterly financial results briefing: None

(Figures are rounded down to the nearest million yen)

# 1. Consolidated Financial Results for the Three-Month Period of Fiscal 2021 (From March 1, 2020 to May 31, 2020)

#### (1) Consolidated Results of Operations

(Percentage figures indicate changes from the same period of the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three-Month Period of Fiscal 2021 Three-Month Period of	19,753	0.2	1,501	(2.7)	1,557	(0.6)	958	(3.9)
Fiscal 2020	19,720	23.8	1,543	(6.8)	1,566	(5.8)	997	(7.5)

(Note) Comprehensive income: Three-month period of fiscal 2021: ¥1,219 million [52.5%]

Three-month period of fiscal 2020: ¥799 million [(13.1)%]

	Profit per share	Fully diluted profit per share
	Yen	Yen
Three-Month Period of Fiscal 2021	18.46	_
Three-Month Period of Fiscal 2020	19.21	_

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
Three-Month Period of Fiscal 2021	133,449	94,615	70.6
Fiscal 2020	137,855	95,112	68.7

(Reference) Equity: Three-month period of fiscal 2021: ¥94,193 million Fiscal 2020: ¥94,713 million

#### 2. Dividends

2. Dividends							
		Cash dividends per share					
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal 2020	-	0.00	_	33.00	33.00		
Fiscal 2021	_						
Fiscal 2021 (Forecast)		0.00	_	30.00	30.00		

(Note) Revision to the dividend forecast from recently announced figures: None

# 3. Forecast of Consolidated Financial Results for Fiscal 2021 (From March 1, 2020 to February 28, 2021)

(Percentage figures indicate changes from the previous year)

	Net sales		Operating pro	fit	Ordinary profi	t	Profit attributable owners of pare		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	86,000	4.5	6,000	1.9	6,100	1.2	3,800	5.3	73.17

(Note) Revision to the financial forecast from recently announced figures: None

#### \* Notes

(1) Significant changes of subsidiaries during the period under review (affecting specific subsidiaries due to changes in scope of consolidation): None

Companies added to the scope: None Companies removed from the scope: None

- (2) Adoption of special accounting treatment for preparing quarterly consolidated financial statements: Not applicable
- (3) Changes in accounting policies, changes in accounting estimates and restatements
  - 1) Changes in accounting policies due to the revision of accounting standards, etc.: Not applicable
  - 2) Any changes in accounting policies other than 1) above: Not applicable
  - 3) Changes in accounting estimates: Not applicable
  - 4) Restatements: Not applicable
- (4) Number of shares issued (common shares)
  - 1) Number of shares issued at the end of period (including treasury shares):

Three-month period of fiscal 2021: 52,021,297 shares

Fiscal 2020: 52,021,297 shares

2) Number of treasury shares at the end of period:

Three-month period of fiscal 2021: 86,974 shares

Fiscal 2020: 86,966 shares

3) Average number of shares during the period:

Three-month period of fiscal 2021: 51,934,329 shares Three-month period of fiscal 2020: 51,931,008 shares

(Note) Treasury shares at the end of period are presented including the Company shares held by the Board Benefit Trust. Average numbers of shares during the period are calculated deducting treasury shares which include the Company shares held by the Board Benefit Trust.

- \*These Consolidated Financial Results are not subject to quarterly review by certified public accountants or an auditing firm.
- \* Explanation for the appropriate use of performance forecasts and other special notes:

The performance forecasts and other descriptions on future events presented in this material are based on information that was available at the time of preparation of this material and based on certain assumptions considered to be reasonable, and not intended to guarantee their achievement. The actual performance, etc. may differ materially from these forecasts due to various factors.

## Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheets

		(Millions of year
	As of February 29, 2020	As of May 31, 2020
Assets		
Current assets		
Cash and deposits	17,498	15,743
Notes and accounts receivable - trade	30,370	28,965
Securities	7,112	5,777
Merchandise	2,952	3,030
Supplies	105	90
Other	478	448
Allowance for doubtful accounts	(136)	(130
Total current assets	58,381	53,923
Non-current assets		
Property, plant and equipment		
Assets for rent, net	9,923	9,689
Real estate for rent, net	40,245	40,023
Land	7,809	8,28
Other, net	5,769	5,72
Total property, plant and equipment	63,748	63,72
Intangible assets		
Goodwill	9,121	8,848
Other	246	24
Total intangible assets	9,367	9,089
Investments and other assets		
Investment securities	4,169	4,485
Retirement benefit asset	454	462
Other	2,038	2,073
Allowance for doubtful accounts	(304)	(307
Total investments and other assets	6,357	6,71:
Total non-current assets	79,474	79,520
Total assets	137,855	133,449

	As of Februar	y 29, 2020	As of May 31, 2020
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Liabilities		
Current liabilities		
Notes and accounts payable - trade	16,916	13,624
Short-term borrowings	2,180	1,920
Current portion of long-term borrowings	6	5
Income taxes payable	1,432	732
Provision for bonuses	319	652
Other	6,816	6,974
Total current liabilities	27,670	23,909
Non-current liabilities		
Long-term borrowings	6	6
Provision For Share Based Compensation Expenses For Directors	46	53
Provision for retirement benefits for directors (and other officers)	12	13
Provision for loss on guarantees	233	229
Retirement benefit liability	215	223
Other	14,557	14,398
Total non-current liabilities	15,072	14,925
Total liabilities	42,743	38,834
Net assets		
Shareholders' equity		
Share capital	13,821	13,821
Capital surplus	16,627	16,627
Retained earnings	65,358	64,601
Treasury shares	(107)	(107)
Total shareholders' equity	95,700	94,943
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	877	1,093
Deferred gains or losses on hedges	7	33
Revaluation reserve for land	(1,914)	(1,914)
Remeasurements of defined benefit plans	41	37
Total accumulated other comprehensive income	(987)	(749)
Non-controlling interests	399	421
Total net assets	95,112	94,615
Total liabilities and net assets	137,855	133,449

### (2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

(Three-Month Period of Consolidated Fiscal Year)

Cost of sales         15,373         15,096           Provision of unrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         103         101           Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income         6         5           Interest income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating expenses         23         25           Other         2         2           Total non-operating expenses         23         25           Other         2         2           Total non-operating expenses         23         25           Extraordinary profit         1,566         1,557           Extraordinary profit         2         1           E			(Millions of yen)
Net sales         19,720         (From March 1, 2019)         (From March 1, 2020)           Cost of sales         19,733         19,066           Provision of urrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         113         94           Gross profit         4,333         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,433         1,500           Non-operating income         6         5           Interest income         7         3           Interest income         7         3           Purchase discounts         10         1           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         3           Other         2         2           Total non-operating expenses         23         2           Interest expenses         23         2           Total non-operating expenses         2         2           Extraordinary pofit         5         3           Gain or sal			
Net sales         19,720         19,733           Cost of sales         19,733         15,096           Provision of unrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         103         101           Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income         7         3           Interest income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating expenses         23         25           Other         2         2           Total non-operating expenses         23         25           Other         2         2           Total non-operating expenses         2         2           Gain on sales of non-current assets         —         13			
Net sales         19,720         19,753           Cost of sales         15,373         15,096           Provision of unrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         103         101           Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income         6         5           Interest income         6         5           Interest discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         3           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2         2           Total non-operating expenses         23         25           Other         2         2         2           Total cono-operating expenses         2         2         2           Ordinary profit         1,566		,	
Provision of unrealized income on installment sales         111         84           Reversal of unrealized income on installment sales         103         101           Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Interest expenses         23         25           Other         2         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary losses         0	Net sales		19,753
Reversal of unrealized income on installment sales         103         101           Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income	Cost of sales	15,373	15,096
Gross profit         4,339         4,674           Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income	Provision of unrealized income on installment sales		84
Selling, general and administrative expenses         2,795         3,173           Operating profit         1,543         1,501           Non-operating income         Interest income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         —         13           Fofit before income taxes         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678 </td <td>Reversal of unrealized income on installment sales</td> <td>103</td> <td>101</td>	Reversal of unrealized income on installment sales	103	101
Operating profit         1,543         1,501           Non-operating income         1         5           Interest income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         —         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - deferred         651         678           Income taxes - deferred	Gross profit	4,339	4,674
Non-operating income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         —         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit attributable to non-controll	Selling, general and administrative expenses	2,795	3,173
Non-operating income         6         5           Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         —         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit attributable to non-controll		1,543	1,501
Dividend income         7         3           Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587			·
Purchase discounts         10         11           Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         —         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Pro	Interest income	6	5
Foreign exchange gains         1         7           Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         0         7           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Dividend income	7	3
Gain on investments in investment partnerships         11         33           Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Interest expenses         23         25           Other         2         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         0         7           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16 <td>Purchase discounts</td> <td>10</td> <td>11</td>	Purchase discounts	10	11
Other         12         21           Total non-operating income         49         83           Non-operating expenses         23         25           Interest expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Foreign exchange gains	1	7
Total non-operating income         49         83           Non-operating expenses         23         25           Interest expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         0         7           Total extraordinary losses         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Gain on investments in investment partnerships	11	33
Non-operating expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Other	12	21
Interest expenses         23         25           Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         —         13           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Total non-operating income	49	83
Other         2         2           Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income         -         13           Gain on sales of non-current assets         -         13           Total extraordinary income         -         13           Extraordinary losses         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Non-operating expenses		
Total non-operating expenses         26         27           Ordinary profit         1,566         1,557           Extraordinary income <ul> <li>Gain on sales of non-current assets</li> <li>—             13               Total extraordinary income             —             13               Extraordinary losses             0             7               Loss on retirement of non-current assets             0             7               Total extraordinary losses              0             7               Profit before income taxes             1,566             1,563               Income taxes - current             621             678               Income taxes - deferred             (65)             (90)               Total income taxes             555             587               Profit             1,010             975               Profit attributable to non-controlling interests             12             16</li></ul>	Interest expenses	23	25
Ordinary profit         1,566         1,557           Extraordinary income         Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Other	2	2
Extraordinary income           Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         1           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Total non-operating expenses	26	27
Gain on sales of non-current assets         —         13           Total extraordinary income         —         13           Extraordinary losses         —         13           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Ordinary profit	1,566	1,557
Total extraordinary income         —         13           Extraordinary losses         Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Extraordinary income		
Extraordinary losses           Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Gain on sales of non-current assets	_	13
Loss on retirement of non-current assets         0         7           Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Total extraordinary income	_	13
Total extraordinary losses         0         7           Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Extraordinary losses		
Profit before income taxes         1,566         1,563           Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Loss on retirement of non-current assets	0	7
Income taxes - current         621         678           Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Total extraordinary losses	0	7
Income taxes - deferred         (65)         (90)           Total income taxes         555         587           Profit         1,010         975           Profit attributable to non-controlling interests         12         16	Profit before income taxes	1,566	1,563
Total income taxes555587Profit1,010975Profit attributable to non-controlling interests1216	Income taxes - current	621	678
Profit1,010975Profit attributable to non-controlling interests1216	Income taxes - deferred	(65)	(90)
Profit attributable to non-controlling interests 12 16	Total income taxes	555	587
	Profit	1,010	975
	Profit attributable to non-controlling interests	12	16
		997	958

## Quarterly Consolidated Statements of Comprehensive Income

		(Millions of yen)
	Three-Month Period of	Three-Month Period of
	Fiscal 2020	Fiscal 2021
	(From March 1, 2019	(From March 1, 2020
	to May 31, 2019)	to May 31, 2020)
Profit	1,010	975
Other comprehensive income		
Valuation difference on available-for-sale securities	(214)	215
Deferred gains or losses on hedges	17	31
Remeasurements of defined benefit plans, net of tax	(13)	(3)
Total other comprehensive income	(210)	243
Comprehensive income	799	1,219
Comprehensive income attributable to		
Comprehensive income attributable to owners of	783	1,196
parent		,
Comprehensive income attributable to non- controlling interests	16	22