



June 2020 Flash Report vs. LY

Company : Vérité Co., Ltd.
Representative : Jhaveri Arpan
(Code : 9904 2nd Section, TSE)
Contact : Business Planning Division TEL 045(415)8870
<https://www.verite.jp/aboutus/irinfo.html>



| Total | | 2020 | | | | | | | | | | | | 2021 | | | | | | |
|----------------|---------------------|-------|-------|--------|--------|------|------|------|-------|--------|------|------|------|-------|------|------|------|-------|-------|--------|
| | | Apr. | May | Jun. | 1st Q | Jul. | Aug. | Sep. | 2nd Q | 1st H | Oct. | Nov. | Dec. | 3rd Q | Jan. | Feb. | Mar. | 4th Q | 2nd H | YTD |
| Total Company | Sales | 13.6% | 21.6% | 84.4% | 43.2% | | | | | 43.2% | | | | | | | | | | 43.2% |
| | Footfall | 16.9% | 26.0% | 80.2% | 43.0% | | | | | 43.0% | | | | | | | | | | 43.0% |
| | Ave. Customer Spend | 80.5% | 82.8% | 105.3% | 100.5% | | | | | 100.5% | | | | | | | | | | 100.5% |
| Existing Store | Sales | 13.6% | 21.3% | 87.1% | 43.6% | | | | | 43.6% | | | | | | | | | | 43.6% |
| | Footfall | 17.0% | 26.3% | 80.1% | 43.0% | | | | | 43.0% | | | | | | | | | | 43.0% |
| | Ave. Customer Spend | 79.7% | 81.0% | 108.7% | 101.5% | | | | | 101.5% | | | | | | | | | | 101.5% |

(Unit : store) Upper part : # stores in 2020/21 Lower part : increase/decrease vs same month LY

| The Number of Stores | | 2020 | | | | | | | | | 2021 | | | Store Summary | |
|---|--|------|-----|------|------|------|------|------|------|------|------|------|------|---|--|
| | | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | • June 19th ; Verite Shin-urayasu store opened. | |
| Number of stores as of the end of month | | 89 | 89 | 90 | | | | | | | | | 89 | | |
| | | +1 | +1 | 2 | | | | | | | | | +0 | | |
| | | 70 | 70 | 71 | | | | | | | | | 70 | Monthly Summary | |
| | | +2 | +2 | 3 | | | | | | | | | +1 | All stores have resumed operations since June 1st due to the cancellation of the emergency declaration, but up to 70 stores out of all 90 stores have reduced store hours during the month, 19 stores have reduced store hours as of the end of June. | |
| | | 3 | 3 | 3 | | | | | | | | | 3 | | |
| | | -1 | -1 | -1 | | | | | | | | | -1 | | |
| MiMiKaZaRi | | 1 | 1 | 1 | | | | | | | | | 1 | Reducing store hours information as of the end of June | |
| | | 0 | 0 | 0 | | | | | | | | | 0 | Verite 17 out of 71 stores Maharaja 1 out of 3 stores MiMiKaZaRi 1 out of 1 store Velicia 0 out of 15 stores | |
| | | 15 | 15 | 15 | | | | | | | | | 15 | | |
| | | 0 | 0 | 0 | | | | | | | | | 0 | | |
| Number of existing stores | | 84 | 84 | 84 | | | | | | | | | 82 | | |