

July 9, 2020

Treasure Factory Announces Monthly Sales Summary (June 2020) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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			Net Sales (%)		No. of Stores		
			All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
		Mar. 2020	94.4	90.4	0	0	131 (4)
		Apr. 2020	66.7	64.6	0	0	131 (4)
		May 2020	88.8	86.1	0	0	131 (4)
		Jun. 2020	104.5	101.0	0	0	131 (4)
		Jul. 2020					
		Aug. 2020					
	First Half Total						
		Sep. 2020					
		Oct. 2020					
		Nov. 2020					
		Dec. 2020					
		Jan. 2021					
		Feb. 2021					
	Second Half Total						
Fiscal Year Total							

*Figures for net sales indicate the year-on-year comparison.

*Figures in parenthesis indicate the number of franchise stores.

[Monthly comment]

In June, net sales totaled 101.0% for existing stores compared with the previous year and 104.5% for all stores.

Even though there were two less holidays in June compared with the previous year, sales surpassed the previous year for both existing stores and all stores.

The major factors affecting sales were the return to regular business hours at all stores with a few exceptions from June and the increase in consumers going out, etc. with the lifting of the declaration of the state of emergency. In particular, sales at stores centering on General Reuse Stores, which are mostly located in suburbs, performed favorably.

By category, sales of home appliances, audio-visual equipment, furniture, hobby-related items, etc. performed favorably with the demand from teleworking, nesting and such. On the other hand, sales of apparel and brand items, which were sluggish up until the previous month, were in a recovery trend.

[Information on opening and closing stores]

Not applicable

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