

Summary of Consolidated Financial Results for the First Quarter of Fiscal Year Ending March 2021 [Japanese GAAP]

August 04, 2020

Company name: PENTA-OCEAN CONSTRUCTION CO., LTD.

Stock exchange listing: Tokyo, Nagoya

Code number: 1893

URL: http://www.penta-ocean.co.jp/

Representative: Takuzo Shimizu President, Chief Executive Officer and Representative Director

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Scheduled date of filing quarterly securities report: August 04, 2020

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended June 30, 2020 (April 01, 2020 to June 30, 2020)

| 1. Consolidated Financial Results to | r the Three Months Ended June 30, | , 2020 (April 01, 2020 to June 30, 2020) |
|--------------------------------------|-----------------------------------|--|
|--------------------------------------|-----------------------------------|--|

| (1) Consolidated Operating Results | | | | (% indicat | es changes from | m the previ | ous correspond | ing period) |
|------------------------------------|--------------------------|-------------|---------------|-----------------|-----------------|---|----------------|-------------|
| | Net sales Operating inco | | income | Ordinary income | | Net income attributable to owners of parent | | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FY3/21 1Q | 114,802 | (20.7) | 8,180 | (0.6) | 8,504 | 4.5 | 5,953 | 0.6 |
| FY3/20 1Q | 144,756 | 24.4 | 8,228 | 24.5 | 8,134 | 20.4 | 5,918 | 15.6 |
| (Note) Comprehensive income | : Three mo | onths ended | June 30, 2020 | : ¥ | 6,26 | 3 million | [39.8%] | |

| () | Three months ended Ju | , | ¥ | 4,480 million | [| (26.5)%] |
|----|-----------------------|-------------|---|---------------|---|----------|
| | Net income per share | Diluted net | | | | |

| | Net income per share | Diluted net income per share |
|-----------|----------------------|------------------------------|
| | Yen | Yen |
| FY3/21 1Q | 20.86 | - |
| FY3/20 1Q | 20.74 | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|----------------|--------------|-------------|------------------------|
| As of | Million yen | Million yen | % |
| June 30, 2020 | 403,868 | 140,704 | 34.8 |
| March 31, 2020 | 428,875 | 141,299 | 32.9 |

(Reference) Equity: As of June 30, 2020: ¥ 140,576 million
As of March 31, 2020: ¥ 141,174 million

2. Dividends

| Z. Dividends | | | | | | | |
|----------------------|--------------------|--------------------|--------------------|----------|-------|--|--|
| | | Annual dividends | | | | | |
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| FY3/20 | - | - | - | 24.00 | 24.00 | | |
| FY3/21 | - | | | | | | |
| FY3/21 (Forecast) | | - | - | 20.00 | 20.00 | | |

(Note) Revision to the forecast for dividends announced most recently: No

(Note) For FY 3/21, JPY 5 commemorative dividends for the company's 125th anniversary of the founding will be added to regular dividends.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021(April 01, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

| | Net sal | es | Operating i | me Ordinary income | | Net income attributable to owners of parent | | Basic earnings per share | |
|--|-------------|--------|-------------|--------------------|-------------|---|--------|-----------------------------|-------|
| | Million yen | % | Million yen | % | Million yen | % | | | Yen |
| Six months ended September 30, 2020 | 223,200 | (24.4) | 12,500 | (27.2) | 12,300 | (29.1) | 8,600 | (28.8) | 30.14 |
| Full year | 493,000 | (14.1) | 27,500 | (17.1) | 27,000 | (17.0) | 18,500 | (20.8) | 64.83 |

(Note) Revision to the financial results forecast announced most recently:

No

* Notes:

- (1) Changes in significant subsidiaries during the three months ended June 30, 2020 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

June 30, 2020: 286,013,910 shares March 31, 2020: 286,013,910 shares

2) Total number of treasury shares at the end of the period:

June 30, 2020: 640,687 shares March 31, 2020: 640,654 shares

3) Average number of shares during the period:

Three months ended June 30, 2020: 285,373,231 shares Three months ended June 30, 2019: 285,358,761 shares

Note: Both the number of shares of treasury stock as of end of period, and the average number of shares outstanding during the period that is calculated by subtracting the number of shares of treasury stock from the number of outstanding shares, contain the company's shares of the BBT.

*This document is out of the scope of the quarterly review procedures.

Notes: Request for appropriate use of the business outlook and other special remarks:

- 1) The financial forecasts for the entire term for fiscal year ending March 31, 2021 are the same as ones provided in May 11, 2020.
- 2) The forecasts given above are based on information currently available and certain premises regarded as reasonable, and do not include any intent that the company will guarantee its achievement. The actual business result is inherently subject to a variety of risks and uncertainties, and may vary significantly from forecast due to factors including, but not limited to, changes in the economic or business environment and exchange rate fluctuations.

Quarterly Consolidated Financial Statements

Quarterly Consolidated Balance Sheets

| | | (Million yen) |
|---|---------------------|--------------------|
| | As of March 31,2020 | As of June 30,2020 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 43,621 | 59,546 |
| Notes receivable, accounts receivable from completed construction contracts and other | 239,344 | 200,876 |
| Securities | 74 | 74 |
| Costs on construction contracts in progress | 12,941 | 14,476 |
| Real estate for sale and development projects in progress | 1,902 | 1,890 |
| Accounts receivable - other | 20,265 | 15,793 |
| Other | 2,815 | 4,119 |
| Allowance for doubtful accounts | (702) | (581 |
| Total current assets | 320,264 | 296,195 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Land | 33,580 | 33,580 |
| Other, net | 46,347 | 45,146 |
| Total property, plant and equipment | 79,928 | 78,727 |
| Intangible assets | 1,454 | 3,890 |
| Investments and other assets | | |
| Investment securities | 17,152 | 17,637 |
| Retirement benefit asset | 1,259 | 1,329 |
| Other | 11,876 | 9,180 |
| Allowance for doubtful accounts | (3,060) | (3,091 |
| Total investments and other assets | 27,228 | 25,055 |
| Total non-current assets | 108,611 | 107,673 |
| Total assets | 428,875 | 403,868 |

| | | (Million yen) |
|---|---------------------|--------------------|
| | As of March 31,2020 | As of June 30,2020 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable for construction contracts and other | 118,816 | 104,787 |
| Short-term borrowings | 24,673 | 29,039 |
| Commercial papers | 17,999 | - |
| Current portion of bonds payable | 10,000 | 10,000 |
| Income taxes payable | 7,357 | 563 |
| Advances received on construction contracts in progress | 20,932 | 24,643 |
| Provisions | 6,887 | 4,701 |
| Other | 50,337 | 46,905 |
| Total current liabilities | 257,003 | 220,641 |
| Non-current liabilities | | |
| Bonds payable | 10,000 | 10,000 |
| Long-term borrowings | 14,858 | 26,773 |
| Deferred tax liabilities for land revaluation | 3,679 | 3,679 |
| Provisions | 214 | 231 |
| Retirement benefit liability | 1,252 | 1,265 |
| Other | 566 | 573 |
| Total non-current liabilities | 30,572 | 42,523 |
| Total liabilities | 287,575 | 263,164 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 30,449 | 30,449 |
| Capital surplus | 18,386 | 18,386 |
| Retained earnings | 87,066 | 86,160 |
| Treasury shares | (373) | (373) |
| Total shareholders' equity | 135,529 | 134,623 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,673 | 3,003 |
| Deferred gains or losses on hedges | 43 | (60) |
| Revaluation reserve for land | 3,910 | 3,910 |
| Foreign currency translation adjustment | (166) | (105) |
| Remeasurements of defined benefit plans | (815) | (794) |
| Total accumulated other comprehensive income | 5,645 | 5,953 |
| Non-controlling interests | 125 | 127 |
| Total net assets | 141,299 | 140,704 |
| Total liabilities and net assets | 428,875 | 403,868 |
| | | |

Quarterly Consolidated Statements of Income (For the three months)

| | FY3/20 1Q (From Apr. 1, 2019 to Jun. 30, 2019) | (Million yen) FY3/21 1Q (From Apr. 1, 2020 to Jun. 30, 2020) |
|--|--|--|
| Net sales | | <u> </u> |
| Net sales of completed construction contracts | 142,826 | 112,484 |
| Other sales | 1,930 | 2,317 |
| Total net sales | 144,756 | 114,802 |
| Cost of sales | | |
| Cost of sales of completed construction contracts | 130,775 | 100,410 |
| Other cost of sales | 1,297 | 1,576 |
| Total cost of sales | 132,073 | 101,986 |
| Gross profit | | |
| Gross profit on completed construction contracts | 12,051 | 12,074 |
| Gross profit - other | 632 | 741 |
| Total gross profit | 12,683 | 12,815 |
| Selling, general and administrative expenses | 4,454 | 4,635 |
| Operating income | 8,228 | 8,180 |
| Non-operating income | | |
| Interest income | 14 | 21 |
| Dividend income | 207 | 205 |
| Reversal of allowance for doubtful accounts | 97 | 126 |
| Other | 86 | 172 |
| Total non-operating income | 405 | 526 |
| Non-operating expenses | | |
| Interest expenses | 163 | 151 |
| Foreign exchange losses | 306 | - |
| Other | 29 | 50 |
| Total non-operating expenses | 499 | 202 |
| Ordinary income | 8,134 | 8,504 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 118 | 3 |
| Gain on sales of investment securities | - | 13 |
| Other | 0 | - |
| Total extraordinary income | 118 | 17 |
| Extraordinary losses | | |
| Loss on sales of non-current assets | 0 | 18 |
| Other | 10 | 4 |
| Total extraordinary losses | 10 | 22 |
| Income before income taxes | 8,241 | 8,499 |
| Income taxes - current | 1,456 | 15 |
| Income taxes - deferred | 864 | 2,531 |
| Total income taxes | 2,320 | 2,546 |
| Net income | 5,921 | 5,952 |
| Net income attributable to non-controlling interests | 2 | (0) |
| Net income attributable to owners of parent | 5,918 | 5,953 |

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

| | | (Million yen) |
|--|--|--|
| | FY3/20 1Q (From Apr. 1, 2019 to Jun. 30, 2019) | FY3/21 1Q (From Apr. 1, 2020 to Jun. 30, 2020) |
| Net income | 5,921 | 5,952 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (1,390) | 330 |
| Deferred gains or losses on hedges | (6) | (103) |
| Foreign currency translation adjustment | (20) | 64 |
| Remeasurements of defined benefit plans, net of tax | (22) | 20 |
| Total other comprehensive income | (1,440) | 311 |
| Comprehensive income | 4,480 | 6,263 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 4,478 | 6,261 |
| Comprehensive income attributable to non-controlling interests | 2 | 2 |

(Reference)

Non-Consolidated Orders Received, Net Sales and Backlog

1. Orders Received (Millions of Yen)

| 1. Oldels Received | | | | (Willions of Ten) |
|--------------------------------|--|--|------------------------|--------------------|
| | FY3/20 1Q (From Apr. 1, 2019 to Jun. 30, 2019) | FY3/21 1Q (From Apr. 1, 2020 to Jun. 30, 2020) | Increase (Decrease) | Rate of change (%) |
| Public works | 23,837 | 32,278 | 8,440 | 35.4 |
| Private works | 8,803 | 8,212 | (590) | (6.7) |
| Domestic civil engineering | 32,640 | 40,490 | 7,850 | 24.1 |
| Public works | 2,986 | 7,695 | 4,708 | 157.6 |
| Private works | 17,510 | 27,745 | 10,234 | 58.4 |
| Domestic building construction | 20,497 | 35,441 | 14,943 | 72.9 |
| Civil engineering | 15,280 | 434 | (14,846) | (97.2) |
| Building construction | 2,361 | 21,185 | 18,824 | 797.1 |
| Overseas | 17,642 | 21,620 | 3,977 | 22.5 |
| Construction Total | 70,780 | 97,552 | 26,771 | 37.8 |
| Others | 72 | 80 | 8 | 11.3 |
| Total | 70,853 | 97,632 | 26,779 | 37.8 |

2. Net Sales (Millions of Yen)

| | FY3/20 1Q (From Apr. 1, 2019 to Jun. 30, 2019) | FY3/21 1Q (From Apr. 1, 2020 to Jun. 30, 2020) | Increase (Decrease) | Rate of change (%) |
|--------------------------------|--|--|------------------------|--------------------|
| Public works | 34,677 | 31,915 | (2,762) | (8.0) |
| Private works | 10,926 | 9,805 | (1,121) | (10.3) |
| Domestic civil engineering | 45,604 | 41,721 | (3,883) | (8.5) |
| Public works | 8,874 | 4,195 | (4,678) | (52.7) |
| Private works | 36,477 | 27,467 | (9,009) | (24.7) |
| Domestic building construction | 45,351 | 31,663 | (13,688) | (30.2) |
| Civil engineering | 36,423 | 30,411 | (6,011) | (16.5) |
| Building construction | 6,840 | 4,095 | (2,744) | (40.1) |
| Overseas | 43,263 | 34,507 | (8,756) | (20.2) |
| Construction Total | 134,220 | 107,892 | (26,328) | (19.6) |
| Others | 72 | 80 | 8 | 11.3 |
| Total | 134,293 | 107,973 | (26,320) | (19.6) |

3. Backlog (Millions of Yen)

| | FY3/20 1Q (Jun. 30, 2019) | FY3/21 1Q (Jun. 30, 2020) | Increase (Decrease) | Rate of change (%) |
|--------------------------------|------------------------------|------------------------------|------------------------|--------------------|
| Public works | 148,684 | 138,660 | (10,023) | (6.7) |
| Private works | 39,400 | 59,591 | 20,191 | 51.2 |
| Domestic civil engineering | 188,084 | 198,251 | 10,167 | 5.4 |
| Public works | 41,905 | 35,661 | (6,244) | (14.9) |
| Private works | 172,742 | 180,128 | 7,385 | 4.3 |
| Domestic building construction | 214,648 | 215,789 | 1,141 | 0.5 |
| Civil engineering | 310,468 | 234,707 | (75,761) | (24.4) |
| Building construction | 86,549 | 92,452 | 5,902 | 6.8 |
| Overseas | 397,018 | 327,160 | (69,858) | (17.6) |
| Construction Total | 799,751 | 741,202 | (58,549) | (7.3) |
| Others | _ | _ | _ | _ |
| Total | 799,751 | 741,202 | (58,549) | (7.3) |