

First Quarter of Fiscal Year 2021 Summary Result Presentation



P/L

(100 million ¥)

		FY2021 1Q	FY2020 1Q	Change	vs. FY2020 1Q
Order intake		119	178	-60	66%
Net sales		137	177	-40	77%
Operating income		-9	-9	0	-
Ordinary income		-8	-10	2	-
Profit attributable to owners of parent		-1	-8	7	-
FOREX : Average (Yen)	US\$	107.74	110.00		
	EUR	118.94	123.29		
FOREX : End of term (Yen)	US\$	107.74	107.79		
	EUR	121.08	122.49		

Major Assets and Liabilities

(100 million ¥)

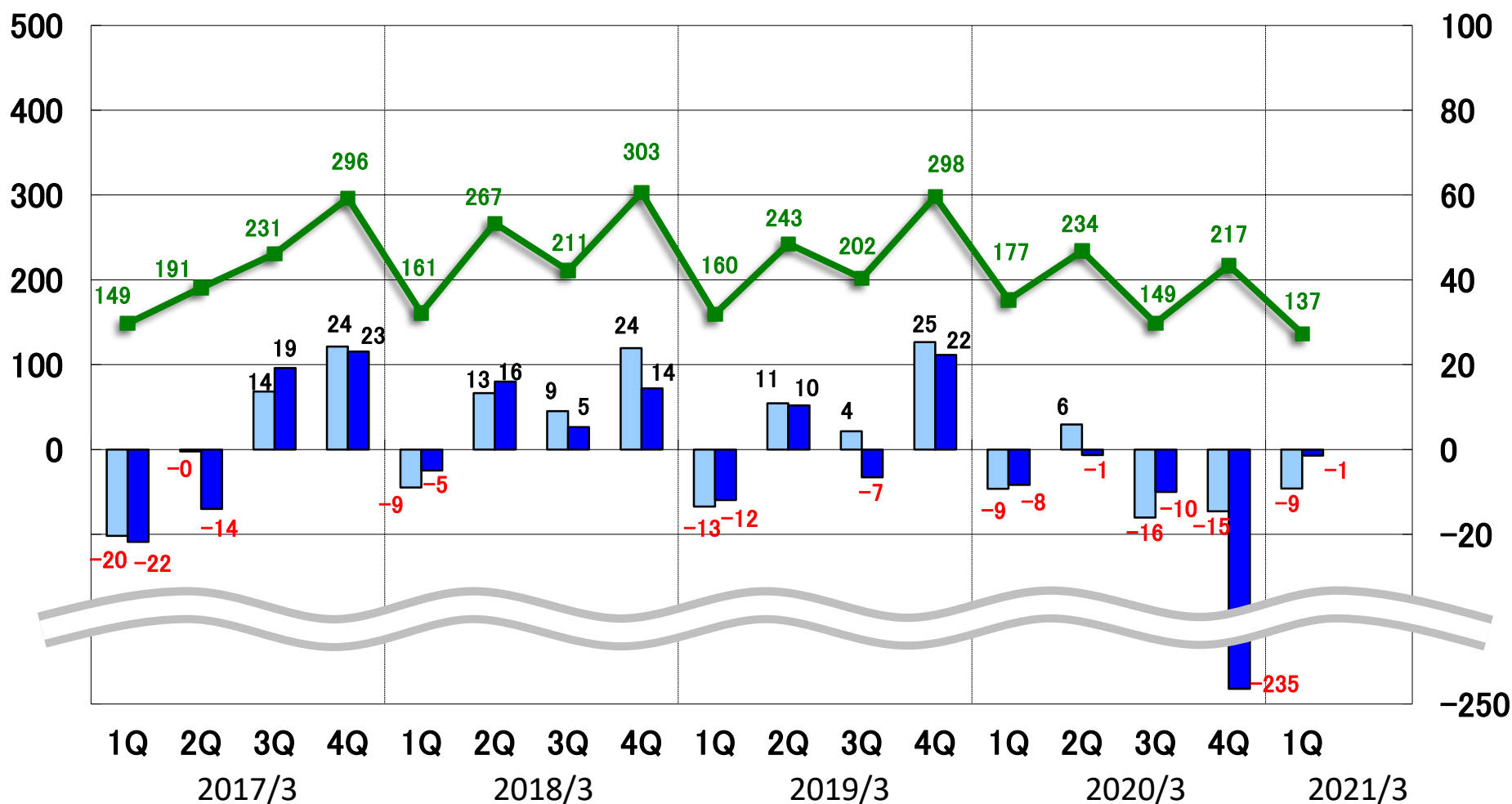
	June. 30, 2020	Mar. 31, 2020	Change
Cash and deposits	346	274	72
Notes and account receivable — trade	165	182	–18
Short-term investment securities	85	128	–43
Inventories	393	364	29
Breakdown: Merchandise and finished goods	207	179	27
Property, plant and equipment	166	157	9
Intangible assets	48	50	–2
Notes and account payable — trade	140	163	–23
Short-term loans payable	79	0	79
Bonds payable	0	0	0
Long-term loans payable	1	0	1
Shareholders' equity	981	988	–7
Total assets	1,409	1,357	53

Net Sales, Operating Income and Profit attributable to owners of parent

■ Net sales (left axis)
 ■ Operating income (right axis)
 ■ Profit attributable to owners of parent (right axis)

(100 million ¥)

(100 million ¥)

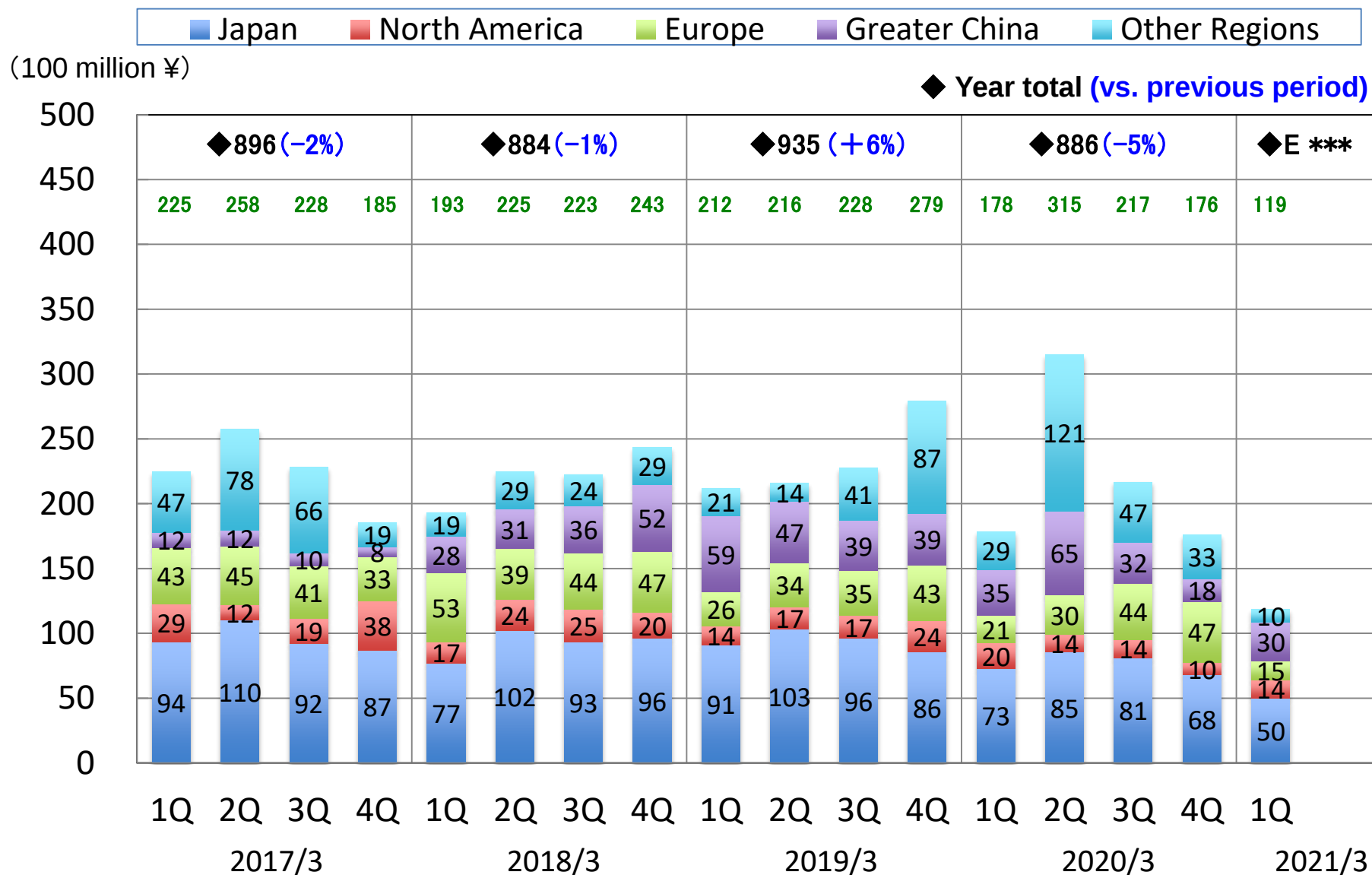


Order Intake by Region

(100 million ¥)

	FY2021 1Q	FY2020 1Q	vs. FY2020 1Q
Japan	50	73	69%
North-America	14	20	72%
(million USD)	(13)	(18)	(73%)
Europe	15	21	69%
(million EUR)	(12)	(17)	(71%)
Greater China	30	35	85%
Other Regions	10	29	34%
Total	119	178	66%

Order Intake by Region



Order Intake by Model

(100 million ¥)

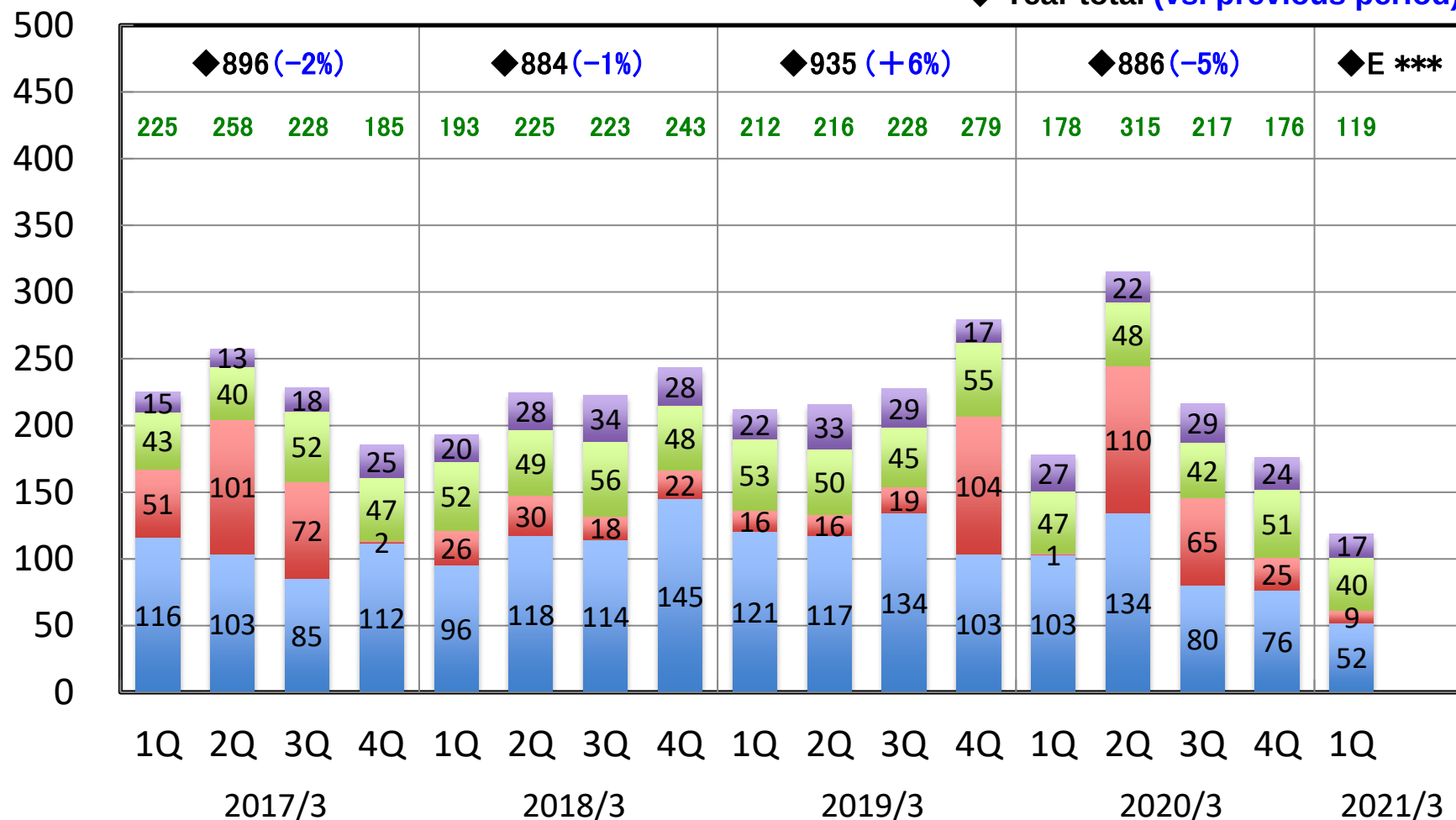
	FY2021 1Q	FY2020 1Q	vs. FY2020 1Q
Sheet-fed offset presses	52	103	51%
Web offset presses & Security presses	9	1	655%
Used presses, Service & Repair	40	47	85%
DPS, PE & Others	17	27	63%
Total	119	178	66%

Order Intake by Model

■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

(100 million ¥)

◆ Year total (vs. previous period)



Net Sales by Region

(100 million ¥)

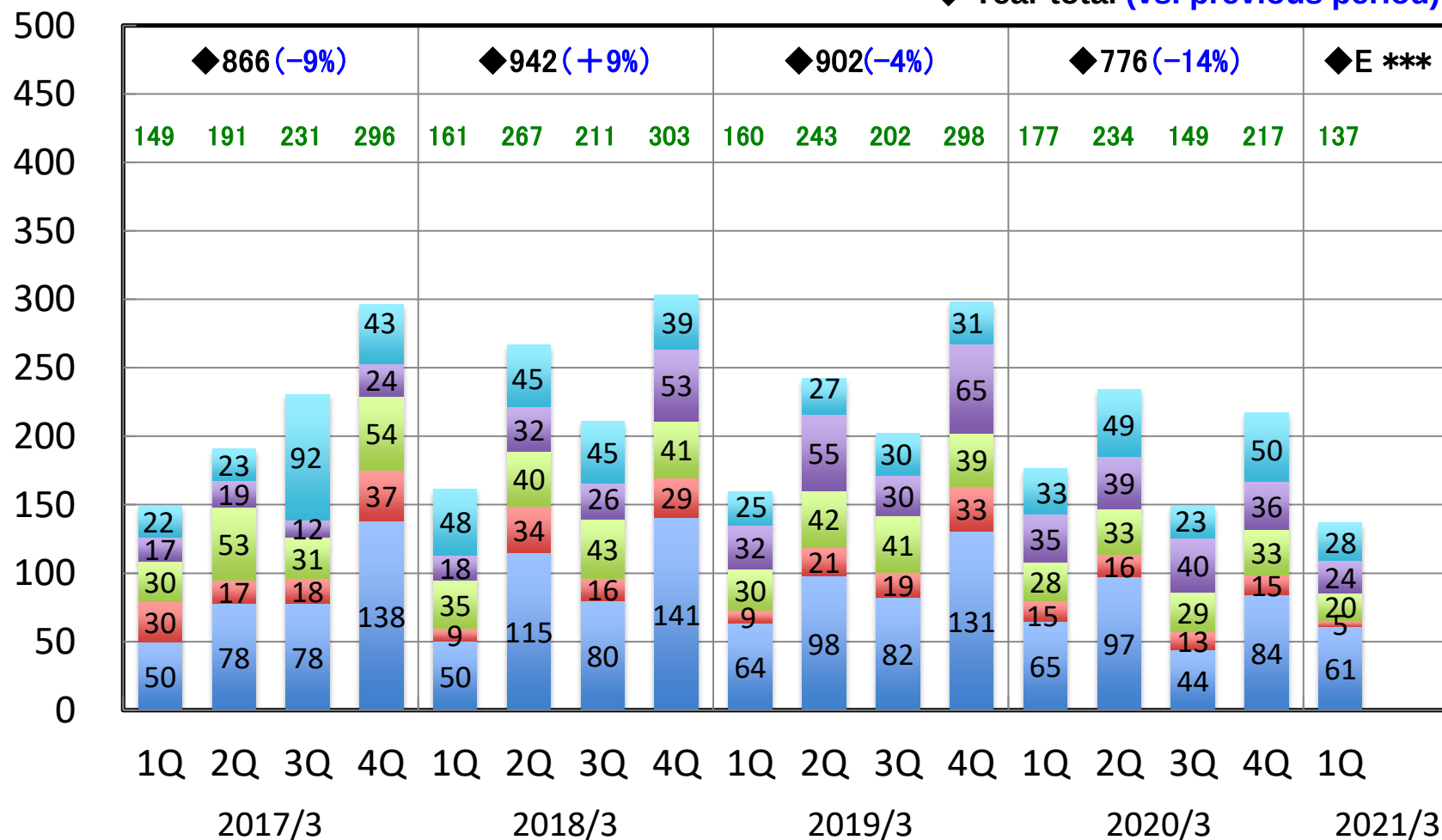
	FY2021 1Q	FY2020 1Q	vs. FY2020 1Q
Japan	61	65	94%
North-America	5	15	32%
(million USD)	(4)	(14)	(33%)
Europe	20	28	70%
(million EUR)	(17)	(23)	(73%)
Greater China	24	35	67%
Other Regions	28	33	83%
Total	137	177	77%

Net Sales by Region

Japan North America Europe Greater China Other Regions

(100 million ¥)

◆ Year total (vs. previous period)



Net Sales by Model

(100 million ¥)

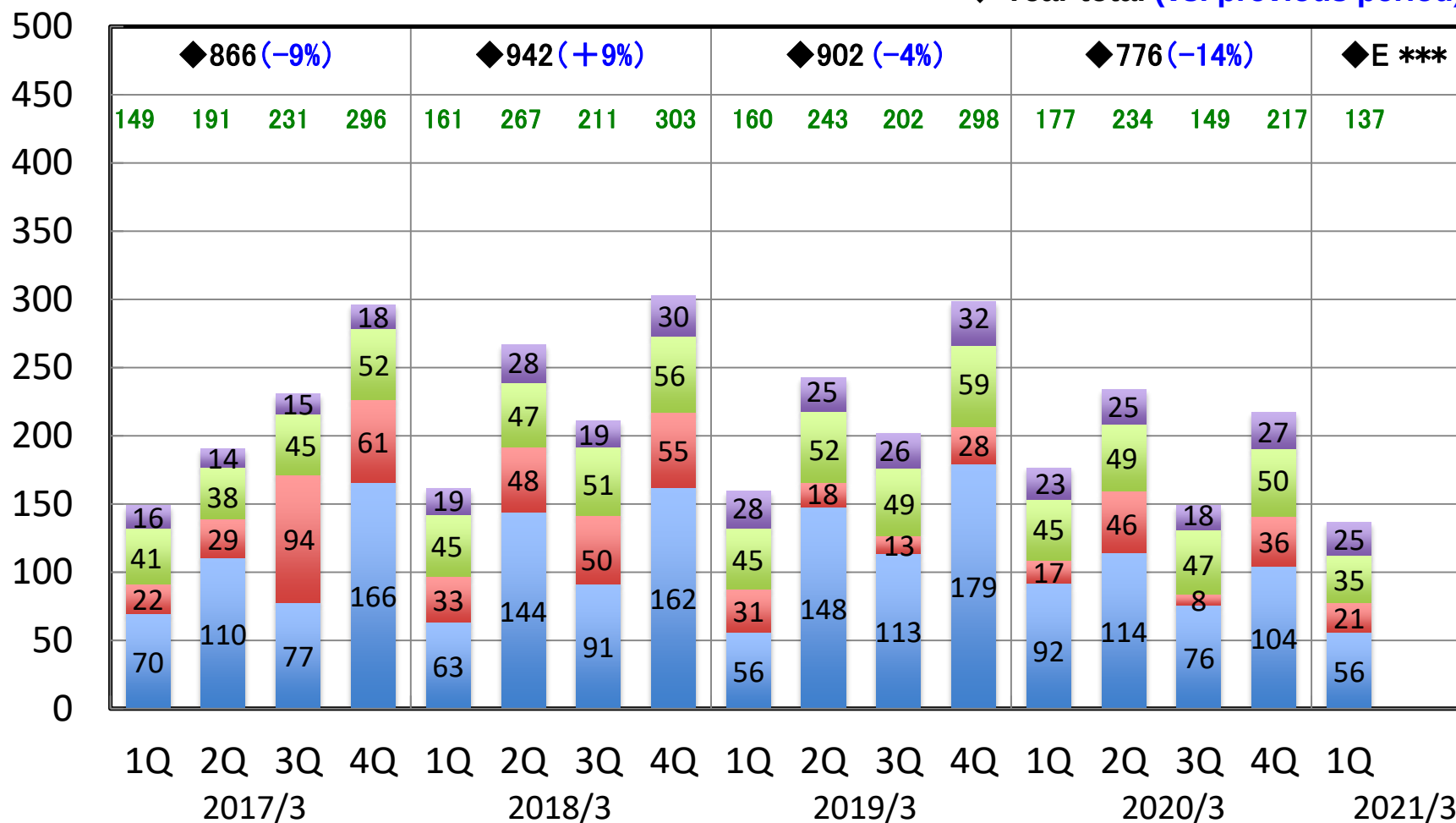
	FY2021 1Q	FY2020 1Q	vs. FY2020 1Q
Sheet-fed offset presses	56	92	61%
Web offset presses & Security presses	21	17	128%
Used presses, Service & Repair	35	45	77%
DPS, PE & Others	25	23	106%
Total	137	177	77%

Net Sales by Model

■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

(100 million ¥)

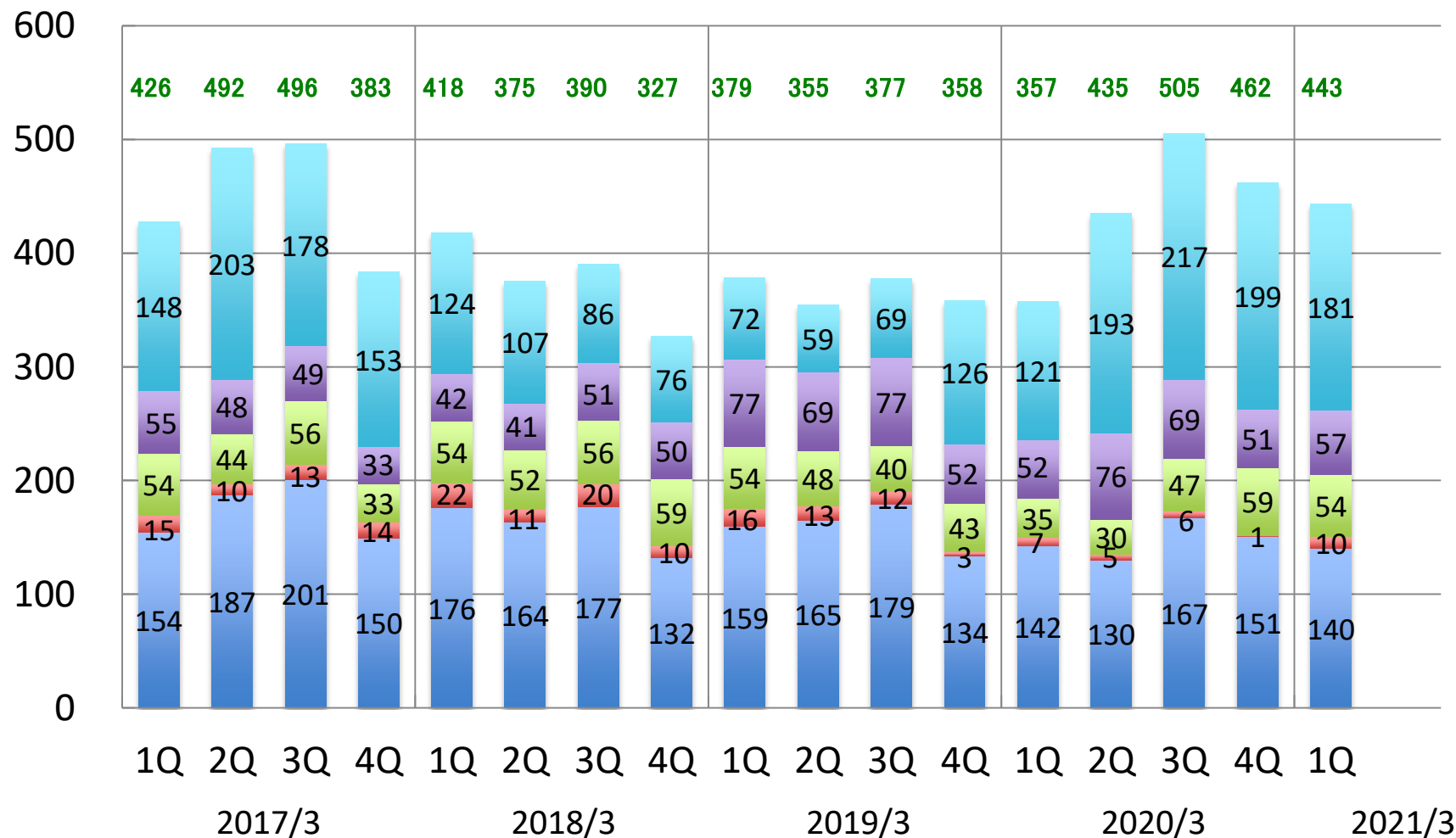
◆ Year total (vs. previous period)



Order Backlog

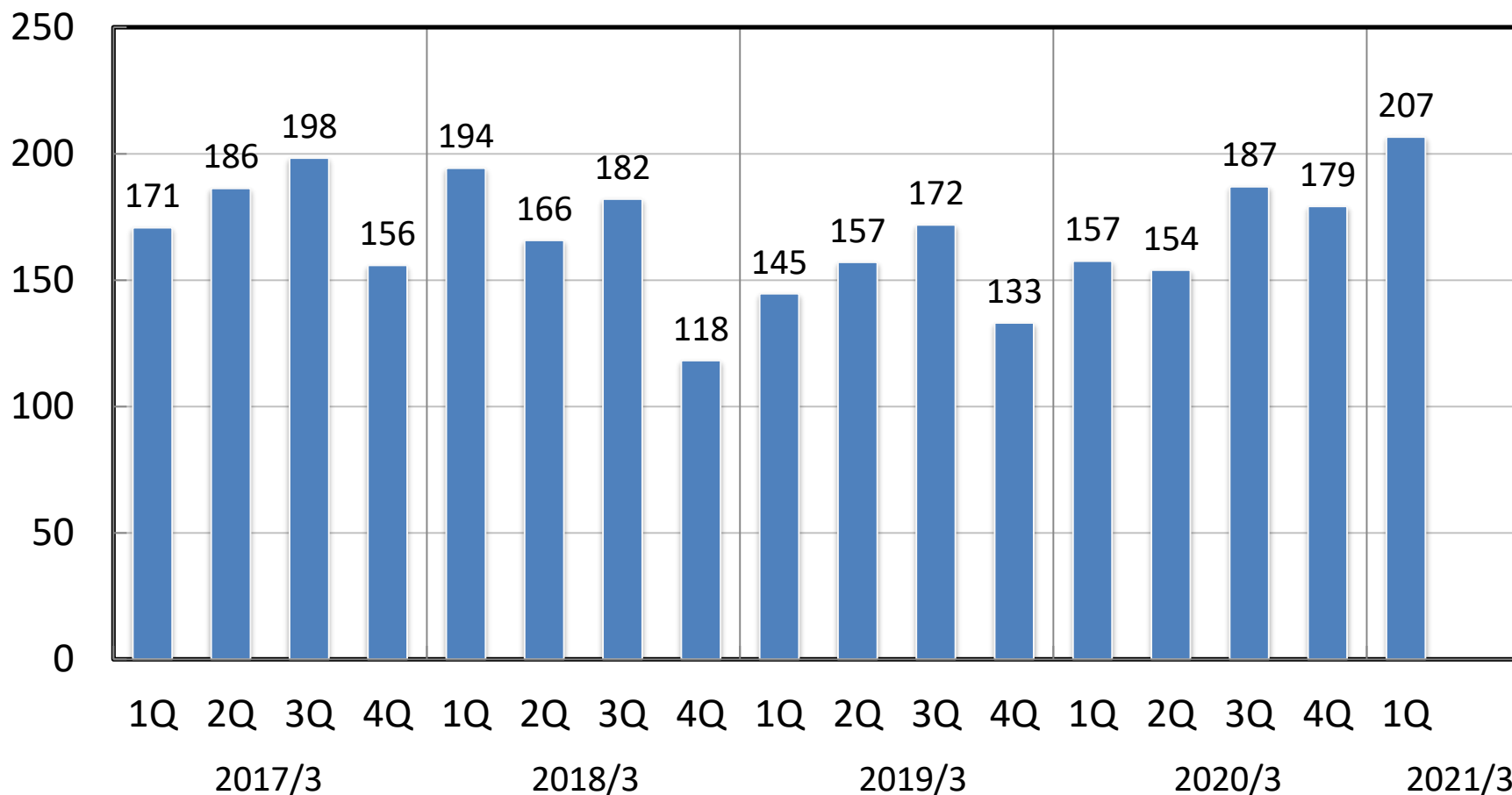
Japan North America Europe Greater China Other Regions

(100 million ¥)



Inventories (Finished Goods, Cost of Sales)

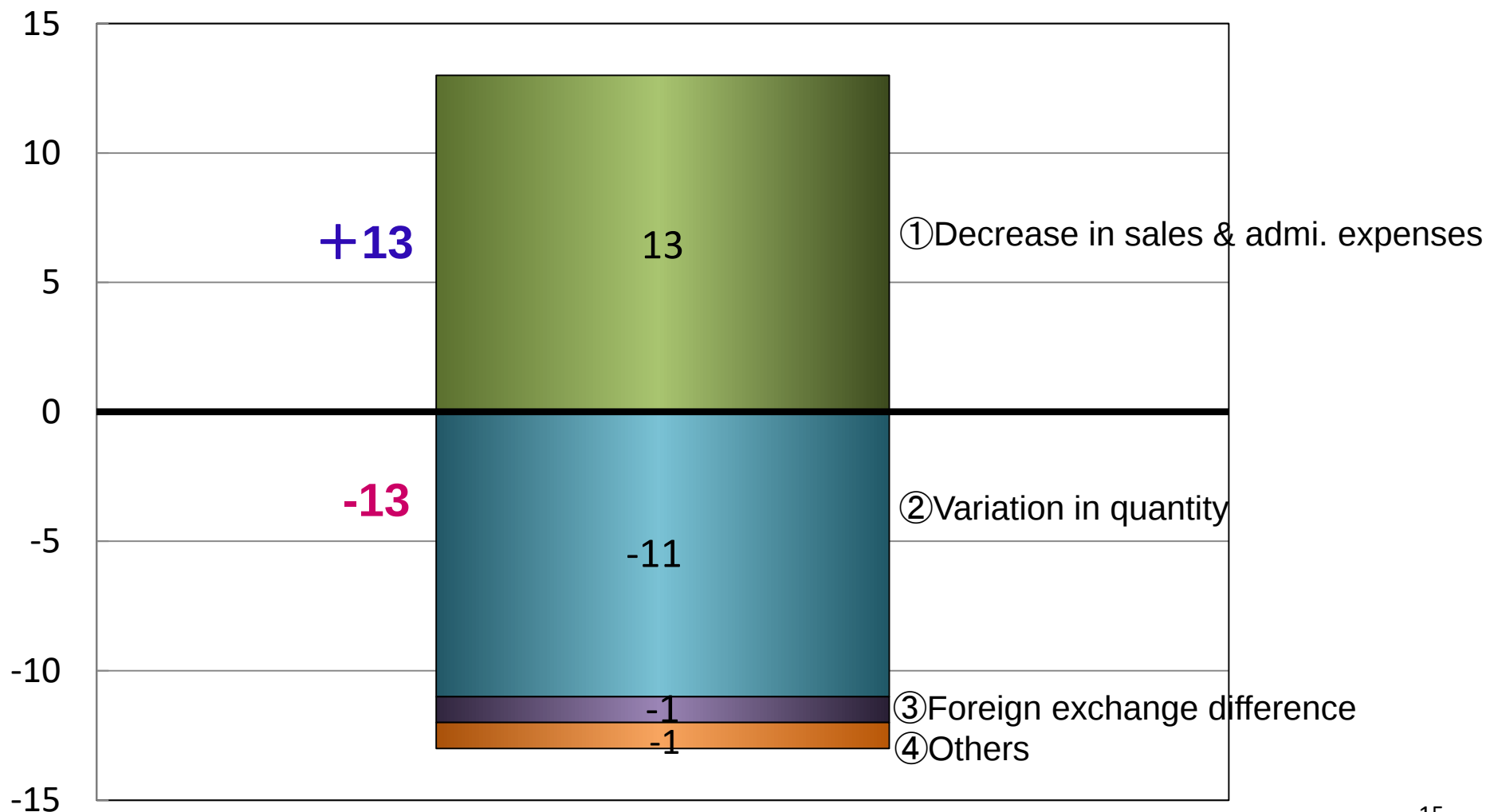
(100 million ¥)



Analysis of Operating Income for 1Q FY2021 (vs. 1Q FY2020)

(100 million ¥)

TOTAL +0

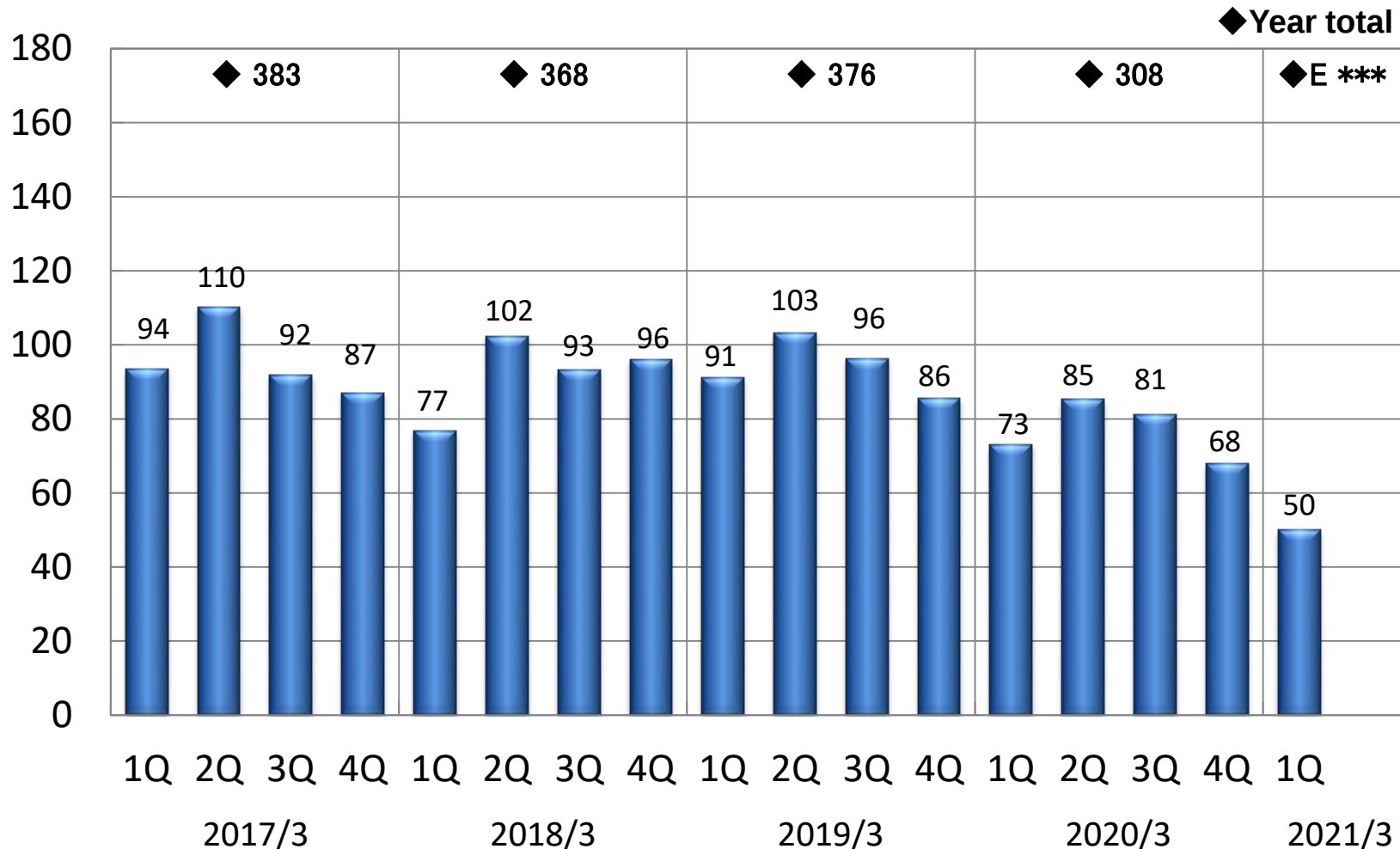


Regarding the announcement timing of forecast for FY2021

Consolidated financial results forecasts for the fiscal year ending March 31, 2021 is undecided due to difficulties to estimate financial impact of global spread of COVID-19 at this point. The forecasts will be promptly announced at the time it become possible to estimate reasonably.

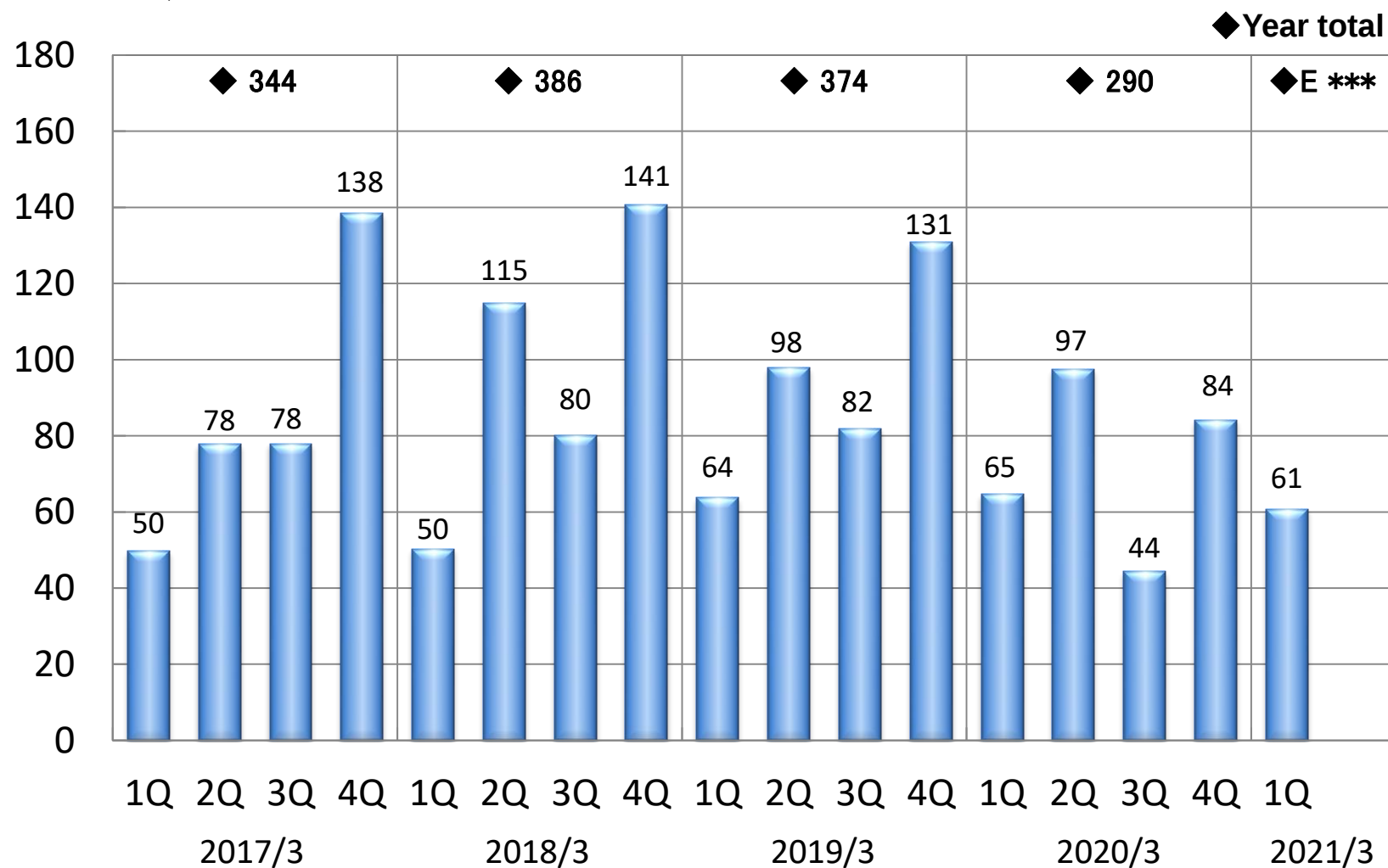
Order Intake in Japanese Market

(100 million ¥)



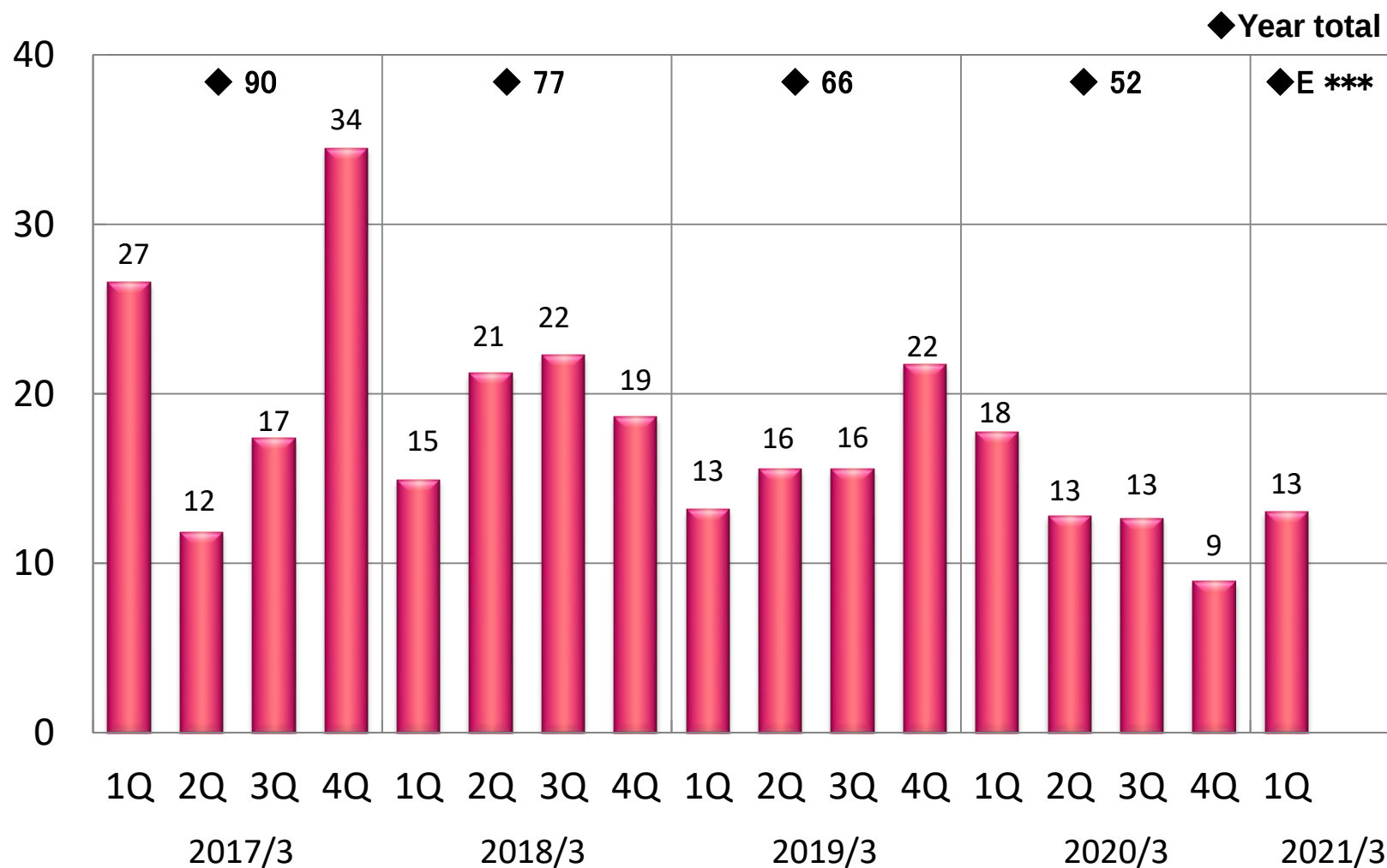
Net Sales in Japanese Market

(100 million ¥)



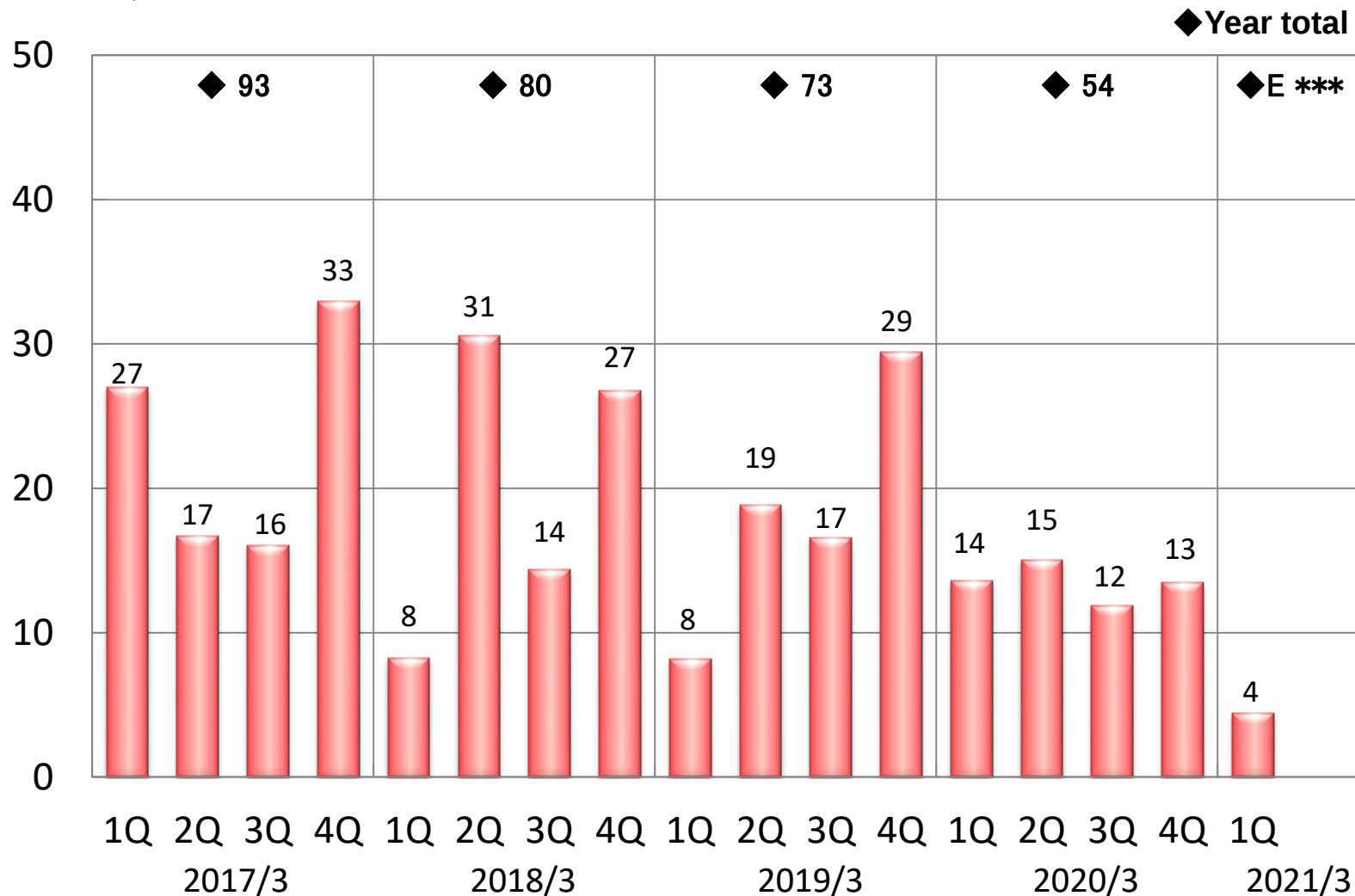
Order Intake in North American Market

(million \$)



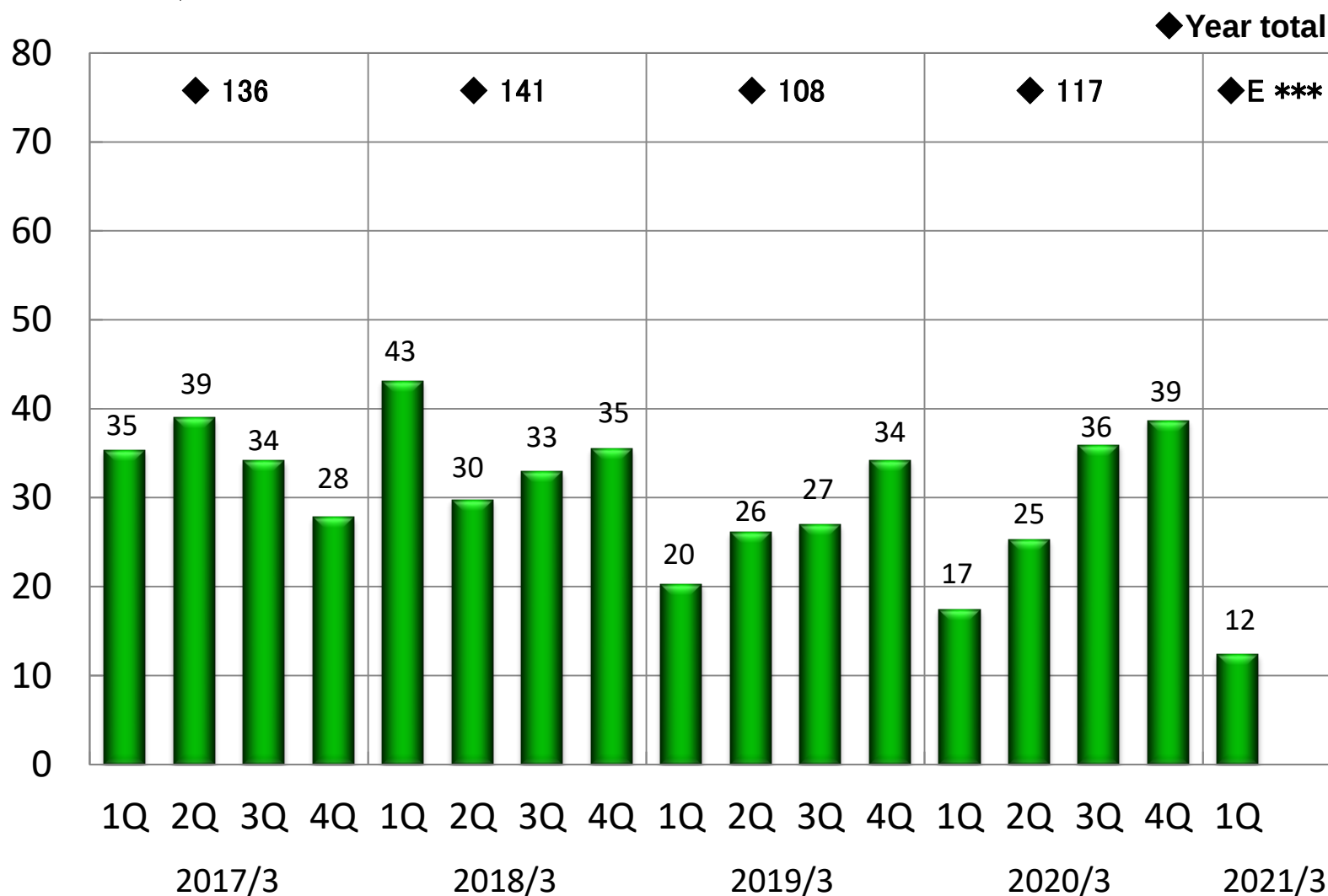
Net Sales in North American Market

(million \$)



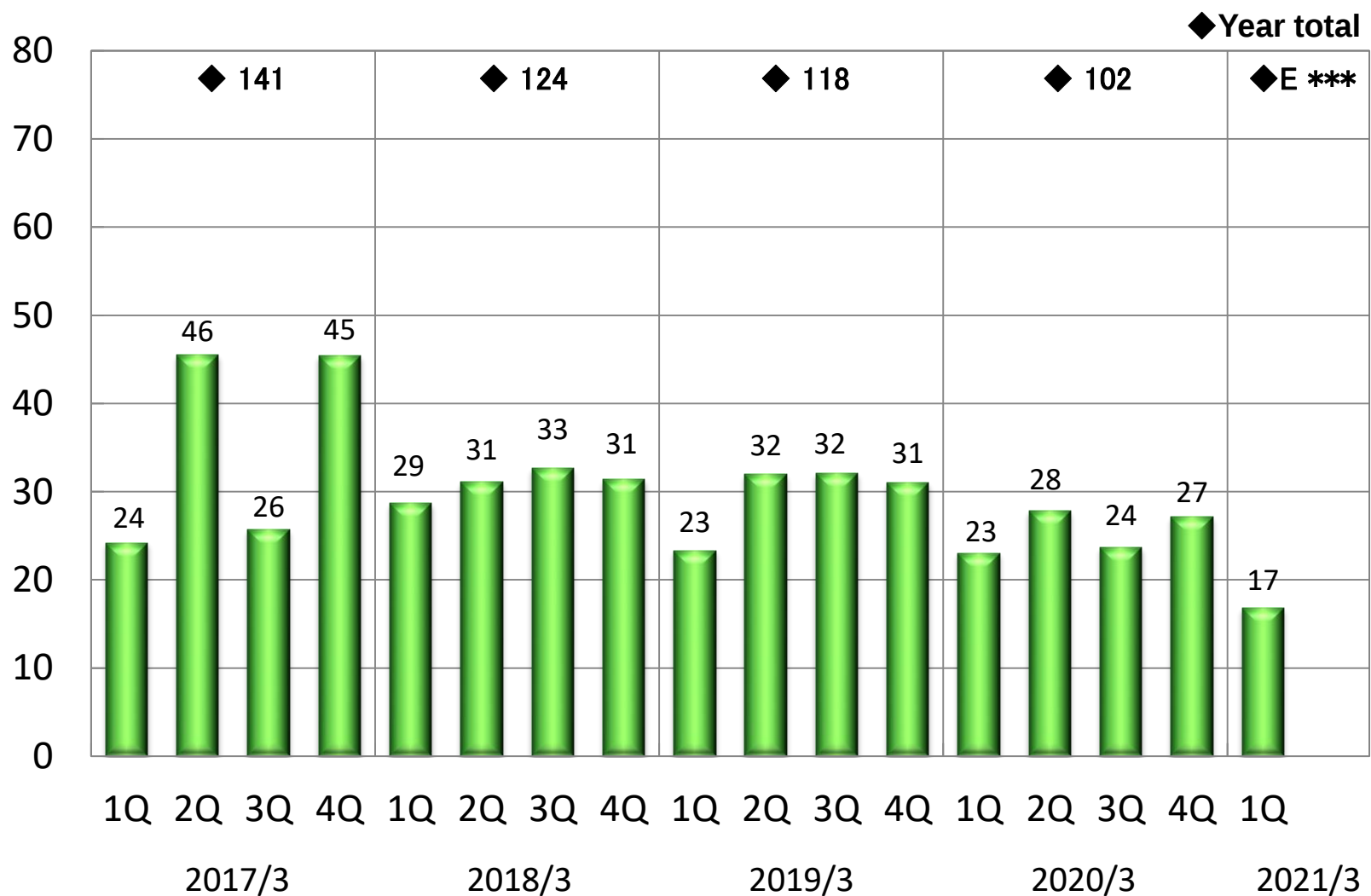
Order Intake in European Market

(million EUR)



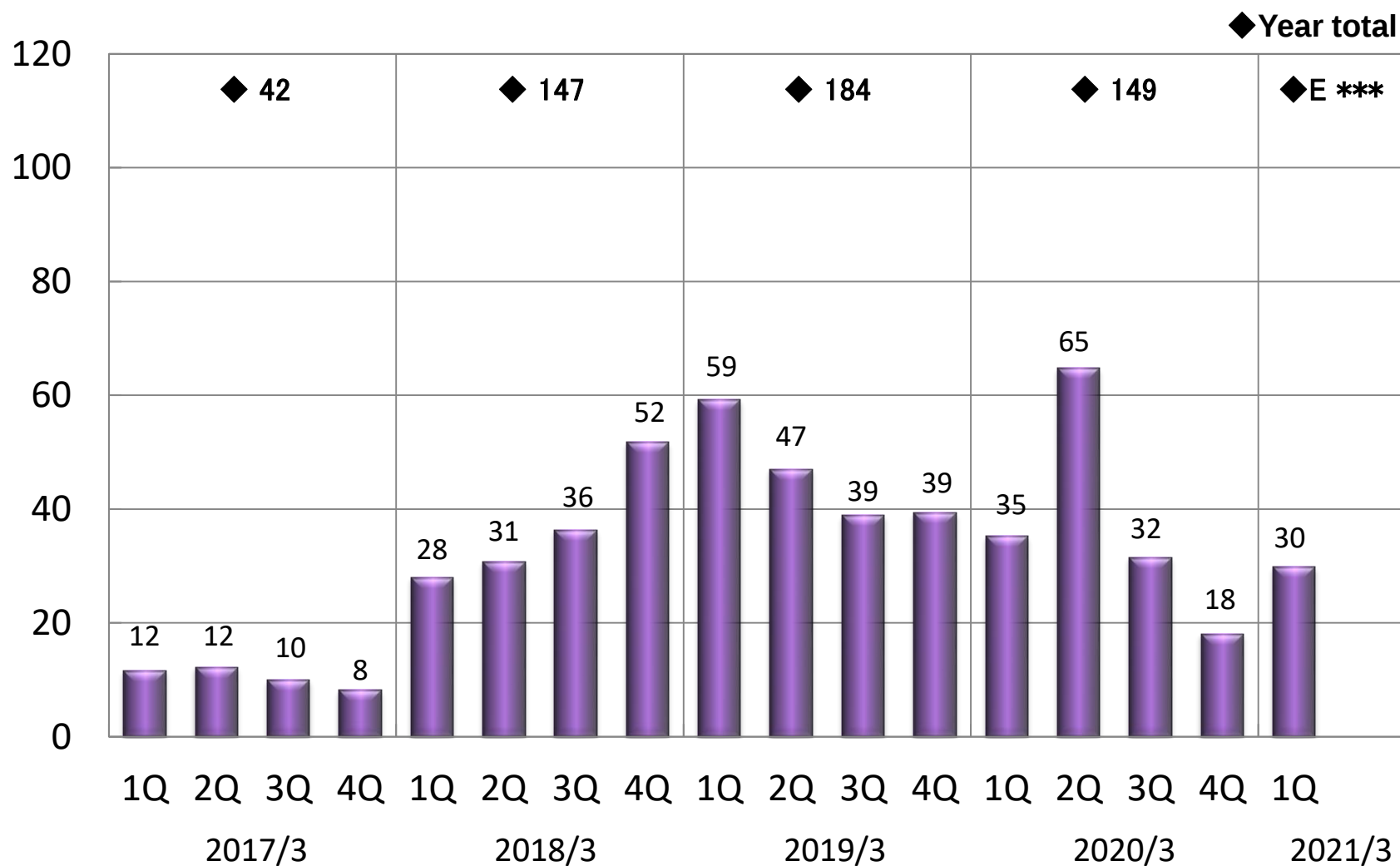
Net Sales in European Market

(million EUR)



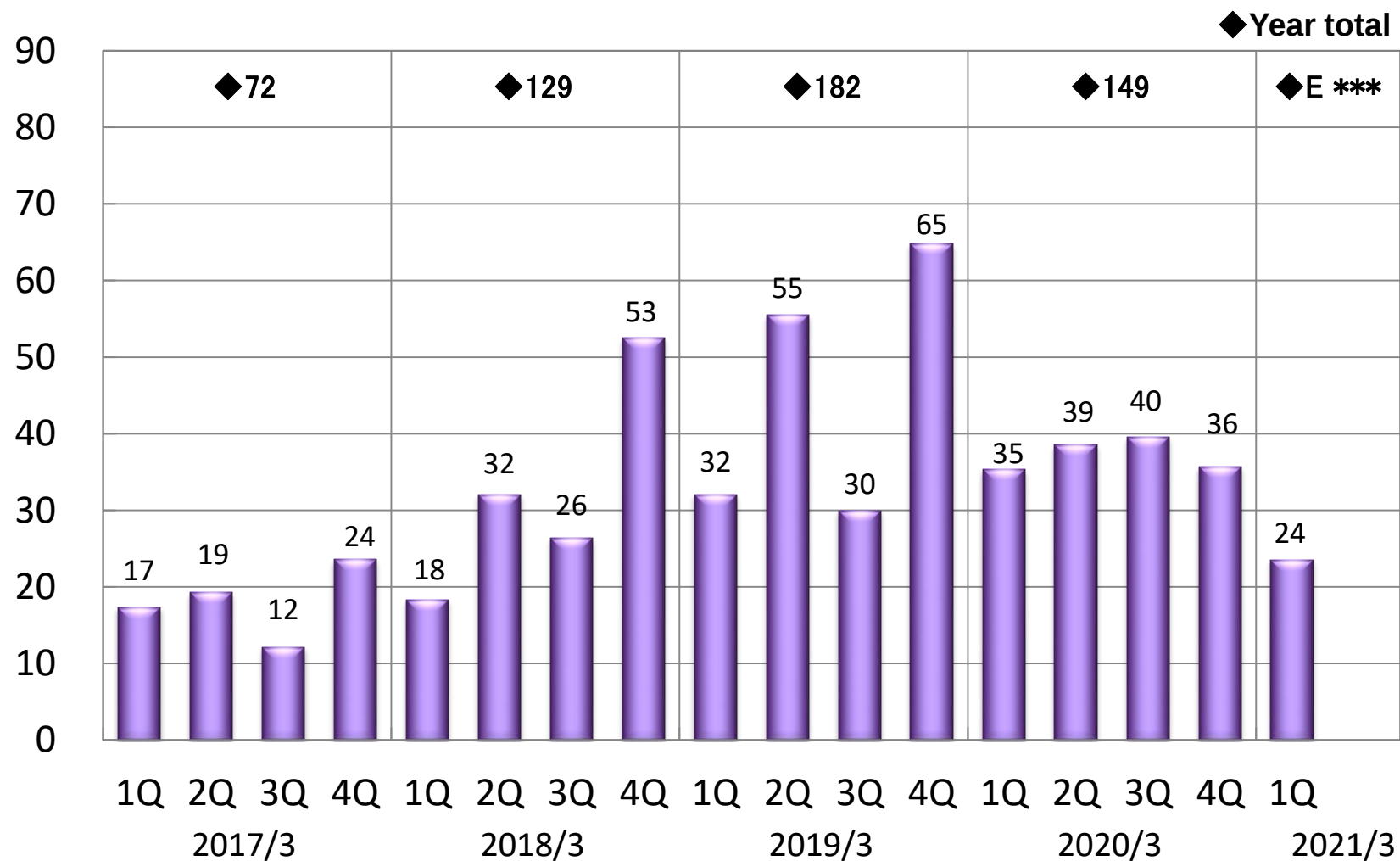
Order Intake in Greater China Market

(100 million ¥)



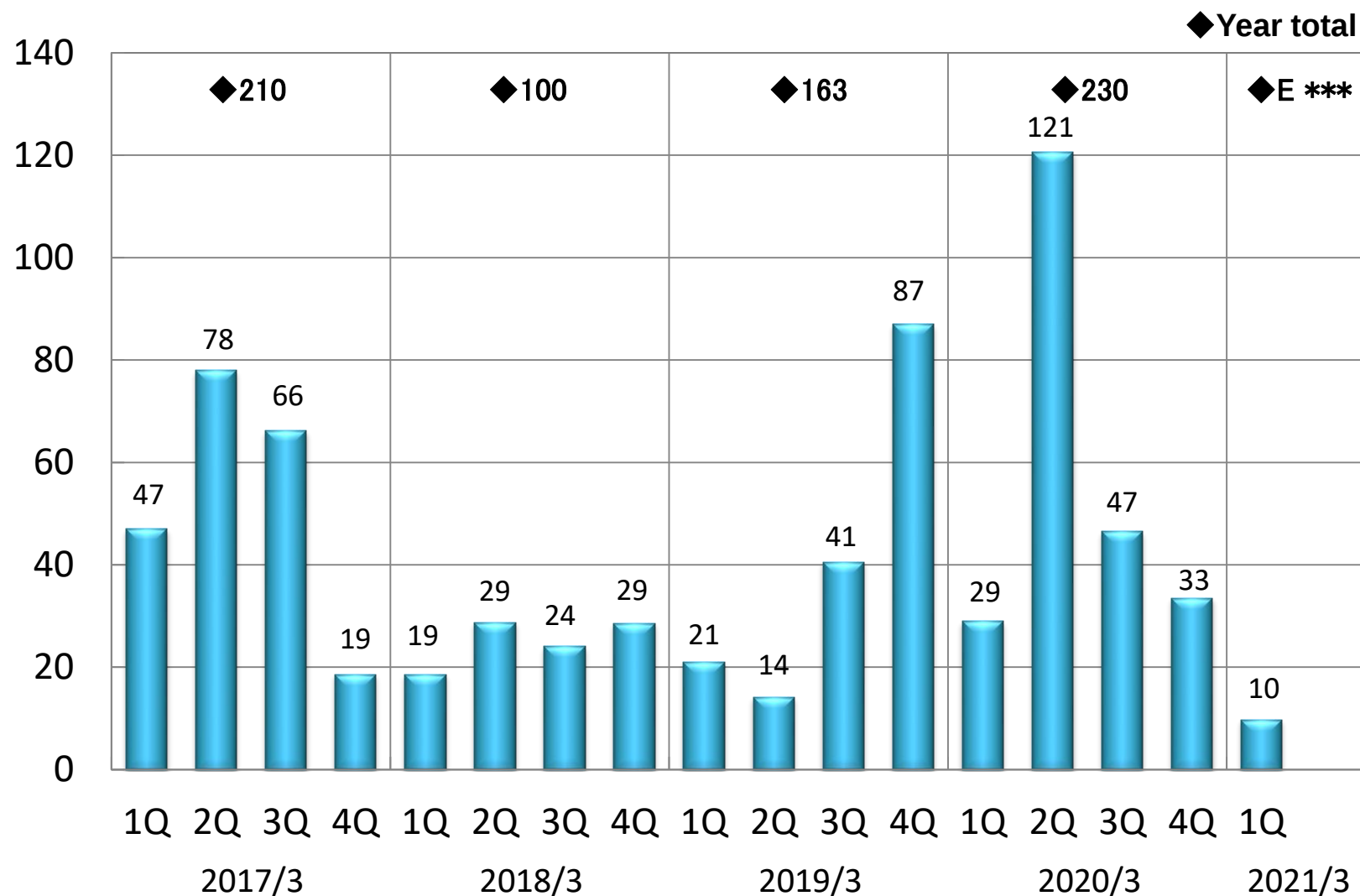
Net Sales in Greater China Market

(100 million ¥)



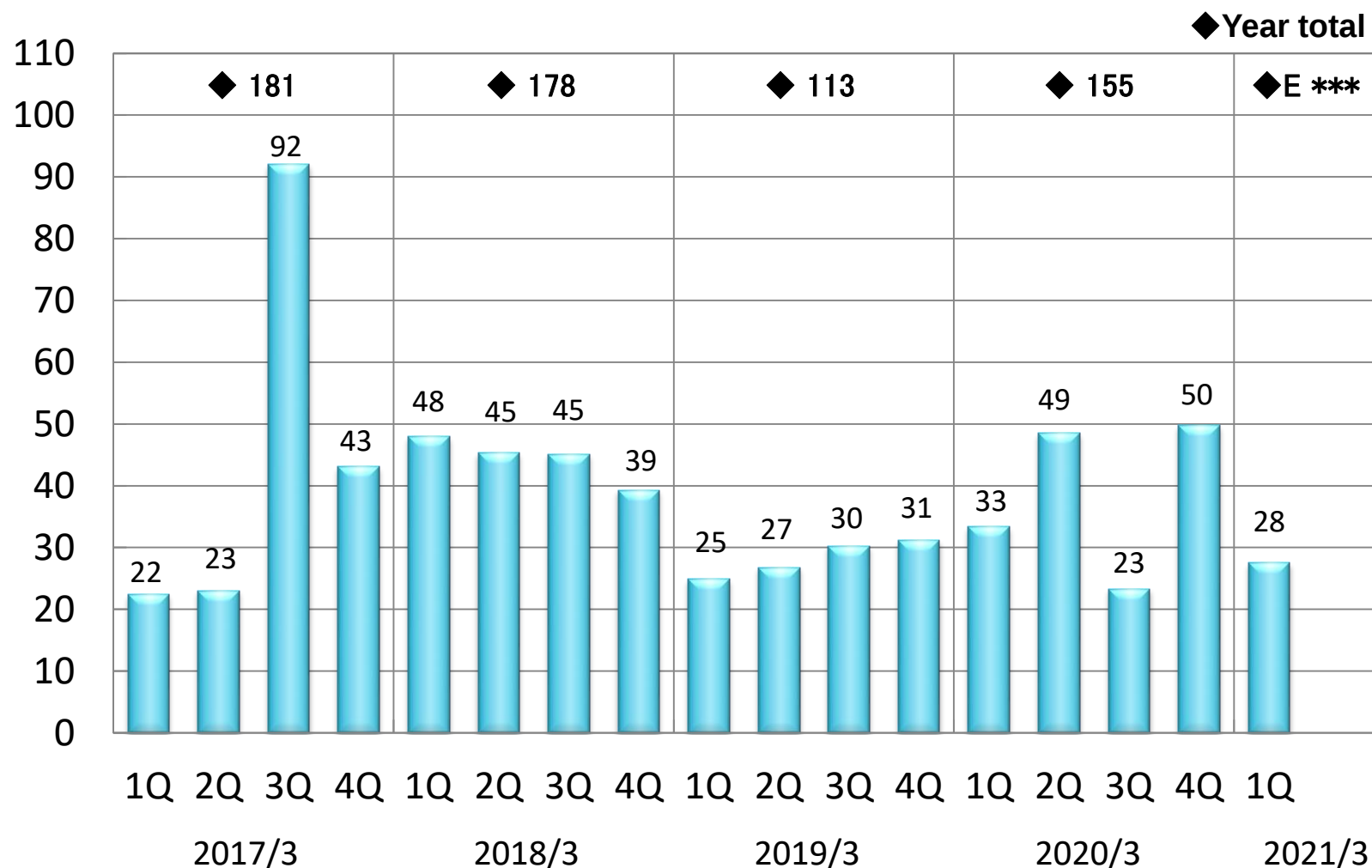
Order Intake in Other Regions' Markets

(100 million ¥)



Net Sales in Other Regions' Markets

(100 million ¥)



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