August 11, 2020

FASF

VERITE July 2020 Flash Report vs. LY

Company : Vérité Co., Ltd. Representative : Jhaveri Arpan (Code : 9904 2nd Section, TSE) Contact : Business Planning Division TEL 045(415)8870 <u>https://www.verite.ip/aboutus/irinfo.html</u> MEMBERSHIP

	2020											2021								
Total		Apr.	Мау	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	13.6%	21.6%	84.4%	43.2%	102.8%			102.8%	61.6%										61.6%
	Footfall	16.9%	26.0%	80.2%	43.0%	90.5%			90.5%	56.6%										56.6%
	Ave. Customer Spend	80.5%	82.8%	105.3%	100.5%	113.7%			113.7%	108.9%										108.9%
	Sales	13.6%	21.3%	87.1%	43.6%	103.4%			103.4%	62.3%										62.3%
Existing Store	Footfall	17.0%	26.3%	80.1%	43.0%	90.1%			90.1%	56.6%										56.6%
	Ave. Customer Spend	79.7%	81.0%	108.7%	101.5%	114.8%			114.8%	110.1%										110.1%

	2020 2021									Store Summary						
The Number of Stores	Apr.	Мау	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	 July 19th ; Verite Hikarigaoka store temporarily closed due to renovation. 			
Number of stores	89	89	90	89								89				
as of the end of month	+1	+1	2	3								+0				
♡ VÉRITÉ	70	70	71	70								70	Monthly Summary			
VULTIL	+2	+2	3	3								+1	All stores have resumed operations since June 1st d to the cancellation of the emergency declaration, however, 13 stores out of 89 stores have reduced store hours as of the end of July.			
	3	3	3	3								3				
DIAMOND	-1	-1	-1	0								-1				
MiMiK∂ZaRi	1	1	1	1								1	Reducing store hours information as of the end of July			
	0	0	0	0								0	Verite 12 out of 70 stores			
Velicia	15	15	15	15								15	Maharaja 1 out of 3 stores			
Velicia	0	0	0	0								0	MiMiKaZaRi 0 out of 1 store			
Number of existing stores	84	84	84	85								82	Velicia 0 out of 15 stores			