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September 14, 2020

Issuer

Ichigo Hotel REIT Investment Corporation ("Ichigo Hotel," 3463)

1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo

Representative: Osamu Miyashita, Executive Director

www.ichigo hotel.co.jp/english

Asset Management Company

Ichigo Investment Advisors Co., Ltd.

Representative: Hiroshi Iwai, President

Inquiries: Hidehito Iwasaka, Head of Ichigo Hotel

Tel: +81-3-3502-4892

Proposed Amendments to Articles of Incorporation and Election of Directors

Ichigo Hotel's Board of Directors has decided to submit the following proposals to amend its Articles of Incorporation (AOI) and elect Directors at its October 24, 2020 Shareholder Meeting. The amended AOI and the election of Directors will become effective upon shareholder approval at the Shareholder Meeting.

1. Purpose of the Proposed Amendments to the AOI

a. Pursuant to Article 93, Clause 1 of the Act on Investment Trusts and Investment Corporations, Ichigo Hotel has a "Deemed Approval" provision in Article 15 of its Articles of Incorporation (AOI), under which if a shareholder does not vote at a shareholder meeting, the shareholder will be deemed to have approved proposals submitted at the shareholder meeting (excluding cases where there are competing proposals with respect to the same agenda item).

However, because it is difficult to submit alternative proposals under a Deemed Approval system, and proposals that significantly impact shareholders and the Investment Corporation's governance structure or that may pose conflicts of interests between shareholders and Ichigo Hotel's directors and asset management company may be approved under a Deemed Approval system without sufficient shareholder deliberation and support from a majority of shareholders, and given the current debate with respect to shareholder proposals by minority shareholders, Ichigo Hotel proposes amendments to limit the scope of the Deemed Approval system such that it will not apply to certain proposals that have been clearly opposed in advance by minority shareholders or the Investment Corporation.

Such proposals include: 1) the appointment or dismissal of the Executive Director or Supervisory Directors; 2) the execution or termination of asset management agreements with the asset management company; 3) the dissolution of the Investment Corporation; 4) reverse share splits; 5) the waiving of liability of the Executive Director, Supervisory Directors, or External Auditors; and 6) the approval of absorption-type and consolidation-type (new entity) mergers.

To ensure fairness and transparency in the application of these rules, both minority shareholders and the Investment Corporation will be able to register opposition to shareholder meeting proposals. Minority shareholders can submit a notice of opposition to the Investment Corporation (or if the convener of the shareholder meeting is not the

Executive Director or Supervisory Directors, then to the Investment Corporation and the shareholder meeting convener), and the Investment Corporation can notify its opposition in shareholder meeting materials or on its website.

In summary, Ichigo Hotel thus proposes to:

Define exceptions to the Deemed Approval system, and amend the Deemed Approval system rules to reflect the necessary changes. (Article 15)

b. Amend the current no fixed fee, performance-fee only asset management structure to further drive shareholder value creation (effective date February 1, 2021, the beginning of Ichigo Hotel's July 2021 fiscal period). (Article 41 and Attachments).

Specifically, Ichigo Hotel proposes to:

- (1) Calculate the NOI & Dividend Performance Fee based on Dividend payments instead of Net Income to more strongly align with shareholder interests.
- (2) Introduce a "Gains on Merger Performance Fee" of 15% directly linked to shareholder value creation. (The fee has a high-water mark, such that it will only be paid if the merger share price is higher than net assets per share.)
- (3) Introduce a "Gains on REIT TOB Sale Performance Fee" of 15% directly linked to shareholder value creation. (The fee has a high-water mark, such that it will only be paid if the merger share price is higher than net assets per share.)

Proposed Amendments to Asset Management Fee Structure

AM Fee Structure			Fee			
			Before	After		
Earnings-Based	NOI & Dividend Performance Fee	DPS * NOI * Fee	0.0036%	0.0036%	6% Unchanged	
	Gains on Sale Performance Fee	Gains on Sale * Fee	15.0%	15.0%	Officinalized	
	Gains on Merger per Share (Merger Price — Net Assets per Share) * No. of Shares Outstanding * Fee		_	15.0%	New	
	Gains on REIT TOB Sale Performance Fee	Gains on REIT TOB Sale per Share (TOB Price — Net Assets per Share) * No. of Shares Purchased in TOB * Fee	_	15.0%	INCW	

(Amended areas underlined)

Current	After Amendment
Article 15 Deemed Approval	Article 15 Deemed Approval
1. – 2. (omitted)	1. – 2. (no change)
(NEW)	3. Clause 2 above is not applicable to proposals regarding the following if (i) a minority shareholder owning at least 1% of total shares outstanding for at least six consecutive months submits a notice of opposition to the Investment Corporation (or if the convener of the shareholder meeting is not the Executive Director or a Supervisory Director, then to the Investment Corporation and the shareholder meeting convener) within two weeks of the earlier of the date that the Investment Corporation announces the proposals on its website or the date the convener announces the proposal; or (ii) the Investment Corporation expresses opposition to the proposals in shareholder meeting materials or on its website. (1) the appointment or dismissal of the Executive Director or Supervisory Directors; (2) the execution or termination of asset management agreements with the Asset Management Company; (3) the dissolution of the Investment Corporation; (4) reverse share splits; (5) the waiving of the liability of the Executive Director, Supervisory Directors, or External Auditors; and (6) approval for absorption-type and consolidation-type (new entity) mergers.
(NEW)	4. Clauses 1 and 2 above are not applicable to proposals regarding amendments to Article 15.
(NEW)	Supplement
	Article 41 Effective Date of Amendments
	The amendments in the Attachments will take effect on February 1, 2021. This Article shall be deleted after the amendments take effect.

Current **After Amendment Attachments** Attachments 1. NOI & Dividend Performance Fee 1. NOI & Dividend Performance Fee The NOI & Dividend Performance Fee is The NOI & Dividend Performance Fee is calculated by: 1) dividing the Investment calculated by: 1) dividing the Investment Corporation's distributable earnings³ (before Corporation's distributable earnings³ (before the deduction of the NOI & Dividend the deduction of the NOI & Dividend Performance Fee) in the relevant fiscal period Performance Fee) in the relevant fiscal period by total shares outstanding in the same period by total shares outstanding in the same period to generate the Dividend per Share (DPS); to generate the Dividend per Share (DPS); 2) multiplying the DPS in 1) by Net Operating 2) multiplying the DPS in 1) by Net Operating Income (NOI), calculated as total rental Income (NOI), calculated as total rental income minus total rent-related expenses income minus total rent-related expenses (excluding depreciation and losses on disposal (excluding depreciation and losses on disposal of fixed assets) of the relevant fiscal period; of fixed assets) of the relevant fiscal period; and 3) multiplying the amount in 2) by and 3) multiplying the amount in 2) by 0.0036%. 0.0036%. NOI & Dividend Performance Fee = DPS NOI & Dividend Performance Fee = DPS (before the deduction of the NOI & Dividend (before the deduction of the NOI & Dividend Performance Fee) * NOI * 0.0036% Performance Fee) * NOI * 0.0036% "DPS (before the deduction of the NOI & Dividend Performance Fee)" is the DPS as

approved by the Investment Corporation's

Board of Directors. However, if the NOI &

Dividend Performance Fee need be calculated before calculating the DPS (i.e., if there are reserves, allowances, or other retained amounts that would require doing so), it will be calculated using a reasonably estimated DPS in line with this provision's objectives.

(No adjustment will be made to reconcile differences between this calculated amount and the final amount, if any.)

³ Distributable earnings (before the deduction of the NOI & Dividend Performance Fee) is pre-tax net income (before the deduction of the NOI & Dividend Performance Fee and applicable consumption taxes) calculated in compliance with generally accepted accounting standards, and with the addition of losses carried forward, if any.

³ Per the dividend policy specified in Article 37, distributable earnings are calculated as pre-tax net income (before the deduction of the NOI & Dividend Performance Fee and applicable consumption taxes, and excluding the portion of the dividend exceeding earnings pursuant to Article 37, Clause 2 that is treated as a return of capital for tax purposes (excluding deemed dividends)), plus any reversal of reserves and allowances, minus any reserves, allowances, and retained amounts.

When the Investment Corporation holds treasury shares during the relevant fiscal period, the total number of shares outstanding shall be reduced by the number of treasury shares held; in the event that a stock split or a When the Investment Corporation holds treasury shares during the relevant fiscal period, the total number of shares outstanding shall be reduced by the number of treasury shares held; in the event that a stock split or a

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Current	After Amendment
reverse stock split has been implemented, the total number of shares outstanding in subsequent periods shall be adjusted by the ratio of the stock split or of the reverse stock split.	reverse stock split has been implemented, the total number of shares outstanding in subsequent periods shall be adjusted by the ratio of the stock split or of the reverse stock split.
Payment shall be made within three months of the end of the Investment Corporation's relevant fiscal period.	Payment shall be made within three months of the end of the Investment Corporation's relevant fiscal period.
2. (omitted)	2. (no change)
(NEW)	3. Gains on Merger Performance Fee
	When the Investment Corporation merges with another investment corporation (the "Merging Entity"), the Gains on Merger Performance Fee shall be calculated by multiplying the Gains per Share at the time of the merger (as defined below) by the number of shares outstanding and multiplying by 15%.
	Gains on Merger Performance Fee = Gains per Share (Merger Price per Share – Net Assets per Share) * Number of Shares Outstanding * 15%
	However, where the Gains per Share is negative, the Gains on Merger Performance Fee shall be zero.
	The Gains on Merger Performance Fee arises when the Investment Corporation merges with another investment corporation either via a new merged entity or absorption-type merger, in response to a merger proposal from the other investment corporation (including cases both where the Investment Corporation is surviving entity or the extinguished entity in an absorption-type merger). The Investment Corporation's Merger Price per Share is calculated by multiplying the closing price of the Merging Entity on the day before the merger is approved at the Shareholder Meeting by the merger ratio. "Net Assets per Share at the time of the merger" refers to net assets (book value) at the time the merger is approved at the Shareholder Meeting divided by the number of shares outstanding at that time.
	Note that the underlying philosophy of the Gains on Merger Performance Fee is that it be calculated in recognition of the appraised value of the real estate assets of the

Current	After Amendment
	Investment Corporation used in the
	calculation of the merger ratio at the time of
	the merger. When the above (before deduction of the Gains on Merger Performance Fee)
	exceeds the value of the real estate assets on
	the Investment Corporation's balance sheet at
	the time of the merger, 15% of the excess
	amount is deemed appropriate as a fee to the
	Asset Management Company. The calculation shall be made with due consideration of such
	purpose.
	The Coing on Mangan Banfarmanaa Faa will
	The Gains on Merger Performance Fee will arise on the date the merger is approved at the
	shareholder meeting, and the payment date
	shall be within one month of the merger date.
(NEW)	4. Gains on REIT TOB Sale Performance Fee
	When the Investment Corporation is acquired
	by a third party via a TOB, the Gains on REIT
	TOB Sale Performance Fee shall be calculated by multiplying the Gains per Share
	at the time of the TOB by the number of
	shares purchased by the third-party via the
	TOB and multiplying by 15%.
	Gains on REIT TOB Sale Performance Fee =
	Gains per Share (TOB Price – Net Assets per
	Share) * Number of Shares Purchased in TOB * 15%
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	However, where the Gains per Share is
	negative, the Gains on REIT TOB Sale Performance Fee shall be zero.
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	The Gains on REIT TOB Sale Performance
	Fee arises when the Investment Corporation's
	shares are acquired by a third party via a TOB. "Net Assets per Share at the time of the
	acquisition" refers to net assets (book value)
	at the time the acquisition is approved at the
	Shareholder Meeting divided by the number of shares outstanding at that time.
	or shares outstanding at that time.
	The Gains on REIT TOB Sale Performance
	Fee will arise on the date the acquisition is approved at the shareholder meeting, and the
	payment date shall be within one month of the
	acquisition date.

2. Election of Directors

Due to the expiration of the Directors' current terms of office as of this Shareholder Meeting, Ichigo Hotel's Board of Directors is proposing the re-election of Executive Director Osamu Miyashita and Supervisory Directors Masaru Iida and Satoko Suzuki.

To ensure the availability of the minimum number of Directors required by law, Ichigo Hotel's Board of Directors is also proposing the election of a new Alternative Executive Director and a new Alternative Supervisory Director.

Career Summaries of Director Candidates

Title	Name (Birth Date)	Career Summary, Positions, Responsibilities, and Important Concurrent Positions	
Executive Director (Candidate)	Osamu Miyashita (June 13, 1949)	April 1974 March 1976 April 1984 December 1986 October 1991 December 1996 June 2000 June 2005 April 2011 June 2014 July 2014 July 2015	Joined Imperial Hotel, Ltd. Sales Department, Imperial Hotel, Ltd. HR Department, Imperial Hotel, Ltd. Corporate Planning Department, Imperial Hotel, Ltd. Seconded to Imperial Hotel Enterprises (Tsudanuma Crest Hotel) Tenant Affairs Manager, Imperial Hotel, Ltd. Head of Real Estate Division, Imperial Hotel, Ltd. Director, Head of Real Estate Division, Imperial Hotel, Ltd. President and Representative Director, Imperial Hotel Hire K.K. Representative, Miyashita Associates LLC (current) Advisor, Endo Research Institute, Ltd. (current) Executive Director, Ichigo Hotel (current)

Title	Name (Birth Date)	Career Summary, Positions, Responsibilities, and Important Concurrent Positions		
		April 1989	Joined The Sumitomo Bank, Limited (Now Sumitomo Mitsui Banking	
		May 1993	Corporation) LL.M. degree, University of Pennsylvania Law School	
		April 2001	Vice President Planning Dept. Treasury Unit, Sumitomo Mitsui	
		April 2008	Banking Corporation J.D., Hitotsubashi University School of Law	
		December 2009 January 2010	Qualified as Attorney at Law Joined Masuda & Partners Law Office	
	Masaru Iida (February 15, 1967)	June 2011	External Corporate Auditor, DeNA Co., Ltd.	
Supervisory		July 2011	Founded Iida Business Law Office (current)	
Director (Candidate)		May 2013	External Director, Stats Investment Management Co., Ltd.	
		March 2015	External Corporate Auditor, Archaea	
		July 2015	Energy Co., Ltd. Supervisory Director, Ichigo Hotel	
		August 2015	(current) Corporate Auditor, Nishi-Tokyo	
		June 2016	Recycle Center Co., Ltd. (current) External Corporate Auditor, Medicare	
		February 2019	Life Insurance Co., Ltd. (current) Auditor, Stats Investment Management Co., Ltd.	
		June 2019	External Corporate Auditor,	
		April 2020	ExaWizards Inc. (current) External Director, Archaea Energy Co., Ltd. (current)	
		October 1996	Joined Tohmatsu & Co. (Now Deloitte Touche Tohmatsu LLC)	
	Or November 22, 1973)	September 2000	Director, Yurakusha Y.K.	
		August 2005	Representative, Suzuki Satoko CPA Office (current)	
Supervisory		July 2006	Auditor, PlaNet Finance Japan, NPO (Now Positive Planet Japan) (current)	
Director (Candidate)		September 2010	Auditor, Machizukuri Information Center Kanagawa, NPO (current)	
		September 2012	Director, NPO Accounting & Tax Professional Network, NPO	
		July 2015	Supervisory Director, Ichigo Hotel (current)	
		June 2019	External Director, BULL-DOG SAUCE CO., LTD. (current)	

Title	Name (Birth Date)	Career Summary, Positions, Responsibilities, and Important Concurrent Positions	
		April 1977	Tokyu Hotels International Corporation (Now Pan Pacific Hotels
		April 1984	and Resorts) Head of Operations & Development Division, Tokyu Hotels International
		April 1987	Corporation Seconded to Pan Pacific Properties Ltd. as Controller, Administration &
		September 1989	Finance Vice President & Financial Controller, Alpha U.S.A. Inc.
Alternative Executive	Hiromi Yamaguchi	May 1994	Assistant Controller, Westin Hotel Tokyo
Director	(March 6, 1954)	April 1996	Director of Finance, Pan Pacific
(Candidate)		January 2000	Yokohama Assistant General Manager, Finance, People Innovation/Education, and Facilities Development &
		January 2005	Maintenance, Pan Pacific Yokohama Head of Accounting & Finance, Mandarin Oriental Tokyo K.K.
		July 2007	Director, Archon Hospitality K.K.
		October 2008	(Now Abilitas Hospitality Co., Ltd.) Chief Operating Officer, Archon Hospitality K.K.
		July 2013	Representative Director, Hospitality Directions Co., Ltd. (current)
	visory Eriko Ishii (January 3, 1981)	October 2004	Qualified as Attorney at Law Mori Hamada & Matsumoto LPC
		December 2007	Seconded to Planning and Coordination Bureau, Corporate Accounting and Disclosure Division,
Alternative Supervisory		August 2010 October 2010	Financial Services Agency LL.M. degree, Columbia Law School Seconded to Legal Department, Itochu Europe PLC (London)
Director (Candidate)		February 2011 April 2016	Admitted as lawyer in New York Visiting Lecturer, Keio University Law School (current)
		July 2016	Partner, Shin Saiwai Law Office (current)
		June 2018	External Director, Sophia Holdings Co., Ltd. (current)
		May 2019	Supervisory Director, Canadian Solar Infrastructure Fund, Inc. (current)

Note: The Director candidates are not related parties of Ichigo Hotel or its asset management company, and they hold no Ichigo Hotel shares.

3. Schedule

Board of Directors Resolution

Distribution of Shareholder Meeting Materials (expected)
Shareholder Meeting (expected)

September 14, 2020 October 5, 2020 October 24, 2020