

September 8, 2020

Treasure Factory Announces Monthly Sales Summary (August 2020) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2020	94.4	90.4	0	0	131 (4)
	Apr. 2020	66.7	64.6	0	0	131 (4)
	May 2020	88.8	86.1	0	0	131 (4)
	Jun. 2020	104.5	101.0	0	0	131 (4)
	Jul. 2020	108.3	104.6	1	0	132 (4)
	Aug. 2020	104.8	101.5	0	0	132 (4)
	First Half Total	94.0	90.7	1	0	132 (4)
	Sep. 2020					
	Oct. 2020					
	Nov. 2020					
	Dec. 2020					
	Jan. 2021					
	Feb. 2021					
	Second Half Total					
Fiscal Year Total						

*Figures for net sales indicate the year-on-year comparison.

*Figures in parentheses indicate the number of franchise stores.

[Monthly comment]

In August, net sales totaled 101.5% for existing stores compared with the previous year and 104.8% for all stores.

Following the previous month, sales surpassed the figures for the previous year for both existing stores and all stores.

By category, sales of sports and outdoor items, furniture, home appliances, audio-visual equipment, etc. continued to perform favorably with demand from teleworking and nesting, in addition to leisure demand. Sales of brand items also remained favorable. Sales of apparel showed a recovery trend, but as days with high temperatures continued, sales of autumn clothes were sluggish and decreased year on year.

[Information on opening and closing stores]

Not applicable.

Inquiries	Mr. Eiji Kobayashi Phone: +81-3-3880-8822 URL: www.treasurefactory.co.jp/en/
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