

October 8, 2020

## Treasure Factory Announces Monthly Sales Summary (September 2020) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)

		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2020	94.4	90.4	0	0	131 (4)
	Apr. 2020	66.7	64.6	0	0	131 (4)
	May 2020	88.8	86.1	0	0	131 (4)
	Jun. 2020	104.5	101.0	0	0	131 (4)
	Jul. 2020	108.3	104.6	1	0	132 (4)
	Aug. 2020	104.8	101.5	0	0	132 (4)
Fi	rst Half Total	94.0	90.7	1	0	132 (4)
	Sep. 2020	99.3	95.6	2	0	134 (4)
	Oct. 2020					
	Nov. 2020					
	Dec. 2020					
	Jan. 2021					
	Feb. 2021					
Se	econd Half Total					
Fiscal Year Total						

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison.

## [Monthly comment]

In September, net sales totaled 95.6% for existing stores compared with the previous year and 99.3% for all stores.

By category, sales of hobby-related items and sports and outdoor items continued to perform favorably, but sales of apparel fell below the previous year despite increase in sales of autumn clothes with the drop in temperatures in late September.

In addition, sales of furniture, home appliances, and audio-visual equipment decreased year on year due to the last-minute demand ahead of the consumption tax rate hike that arose in the previous year. The fact that there was one less Sunday compared with the previous year also affected sales.

## [Information on opening and closing stores]

Treasure Factory Style (fashion): One store opened in Mishuku on September 12 Treasure Factory (general): One store opened in Kanie, Aichi, on September 19

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<sup>\*</sup>Figures in parentheses indicate the number of franchise stores.