Securities Code: 8904 November 6, 2020

To Our Shareholders:

3-31-1 Myoon-tori, Mizuho-ku, Nagoya **AVANTIA** Co., Ltd. Yasunari Sawada, Representative Director and President

# **Notice of the 31st Annual Meeting of Shareholders**

The Company would hereby like to request shareholders to attend its 31st Annual Meeting of Shareholders as described below.

You may also exercise your voting rights in writing or via the Internet. We kindly request you to read the following Reference Document for the Annual Meeting of Shareholders and exercise your voting rights no later than 6:00 p.m., November 24, 2020 (Tuesday).

Sincerely yours,

## Requests to Our Shareholders

In order to ensure the health and safety of our shareholders, we would like to inform you of our efforts to prevent the spread of new coronavirus infections and our requests to our shareholders as follows. We would appreciate your understanding and cooperation.

- (1) Regardless of your health status, <u>we strongly request you to refrain from coming to the venue on the day of the meeting.</u>
- (2) We are limiting the number of seats available to 50 to secure sufficient space between seats for shareholders. This means that even if you come to the venue, you may not be able to enter the venue or attend the meeting.
- (3) Shareholders coming to the venue are requested to wear masks.
- (4) On the day of the meeting, we will conduct a temperature check near the entrance to the venue, and will refuse admission to those who are deemed to have a fever or who are thought to be in poor health.
- (5) During the General Meeting of Shareholders, the management staff may ask shareholders who are thought to be in poor health to leave the venue.
- (6) Please note that we do not distribute souvenirs.

1. **Date:** 10:00 a.m. on November 25 (Wednesday), 2020

(Reception starts at 9:00 a.m.)

**2. Venue:** 2F, Zuiun East, Hotel Mielparque NAGOYA

3-16-16 Aoi, Higashi-ku, Nagoya

3. Purposes:

**Items to be reported:** 1. The business report, the consolidated financial statements

and the results of consolidated financial statement audits by the Accounting Auditor and the Audit & Supervisory Board for the 31st business period (September 1, 2019 to August

31, 2020)

2. The non-consolidated financial statements for the 31st business period (September 1, 2019 to August 31, 2020)

Items to be resolved:

**Agenda Item 1:** Partial Amendment to the Articles of Incorporation

**Agenda Item 2:** Election of Eight (8) Directors

**Agenda Item 3:** Election of One (1) Audit & Supervisory Board Member

- \* If there are any revisions to the Reference Document for the Annual Meeting of Shareholders, and/or the business report, the consolidated and the non-consolidated financial statements, such revisions will be listed on the Company's website.
- \* Among the documents that should accompany this notice, those mentioned below are not included in this notice since they have been made available on the Company's website as required by law as well as Article 18 of the Company's Articles of Incorporation. Therefore, the documents provided with this notice constitute only a portion of the documents that the members of the Audit & Supervisory Board and Accounting Auditors audited in the course of preparing their audit reports.
  - 1. Notes to Consolidated Financial Statements
  - 2. Notes to Non-Consolidated Financial Statements
- \* The contents of this notice was posted on the Company's website before it was sent to all recipients in order to provide information as quickly as possible.

Company's website (https://avantia-g.co.jp/)

<sup>\*</sup> When you attend the meeting, we kindly request that you submit the enclosed voting form to the receptionist at the venue.

Reference Document for the Annual Meeting of Shareholders

## **Agenda Item 1: Partial Amendment to the Articles of Incorporation**

## 1. Reason for the Proposal

We have proposed fire insurance to our customers when they purchase a house. In order to improve customer service and customer satisfaction by proposing a better life plan in the future, we will partially amend Article 2 of the current Articles of Incorporation to add "life insurance agency" to our business objectives.

### 2. Contents of the Amendments

The contents of the amendments are as follows.

(Underlined parts show amendments)

Current Articles of Incorporation	Proposed amendment
Chapter 1 General Provisions	Chapter 1 General Provisions
(Purpose)	(Purpose)
Article 2 The purpose of the Company is to engage in the following business:	Article 2 The purpose of the Company is to engage in the following business:
Design, construction, and contracting of civil engineering and construction work	Design, construction, and contracting of civil engineering and construction work
2. Sale, lease, management, and brokerage of real estate	2. Sale, lease, management, and brokerage of real estate
3. Non-life insurance agency	3. Non-life insurance agency and life
4. Any and all business incidental to the	insurance agency
preceding items	4. Any and all business incidental to the
	preceding items

## **Agenda Item 2: Election of Eight (8) Directors**

The terms of office of all eight (8) Directors shall expire at the conclusion of this Annual Meeting of Shareholders. Accordingly, we propose the election of eight (8) Directors including two (2) Outside Directors.

The candidates for Directors are as follows.

## [For Reference] List of Candidates

Candi date No.		Name	Position and responsibility at the Company	Number of Board of Directors' Meetings attended (31st business period)
1	Reappointment	Yasunari Sawada	Representative Director and President In charge of Chubu Business Department, Mie Business Department, Kanto Business Department, Business Administration Office	13/13 (100%)
2	Reappointment	Takuya Miyazaki	Senior Managing Director In charge of General Affairs Department, Finance Department, Supplies Department	13/13 (100%)
3	Reappointment	Naoki Mito	Managing Director In charge of the Construction Department	13/13 (100%)
4	Reappointment	Takaharu Omori	Director In charge of Personnel Department, Growth Strategy Development	13/13 (100%)
5	Reappointment	Hidenobu Hisada	Director, Executive Officer In charge of Kansai Business Department	10/10 (100%)
6	Reappointment	Ryo Okamoto	Director, Executive Officer In charge of Design Department, Corporate Business Department, General Manager of Planning & Development Department	10/10 (100%)
7	Reappointment/ Outside/ Independent	Akikazu Endo	Outside Director	13/13 (100%)
8	Reappointment/ Outside/ Independent	Kazuo Hironaka	Outside Director	13/13 (100%)

Note: The number of Board of Directors Meetings attended by Mr. Hidenobu Hisada and Mr. Ryo Okamoto is the number of meetings since they assumed the position of Director on November 27, 2019.

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
		February 1990	Joined the Company	
	(2.5)	October 2003	Executive Officer, General Manager of Sales Department	
		August 2004	Executive Officer, Department Manager of Sales	
		November 2006	Director, Executive Officer and Department Manager of Sales	
	Yasunari Sawada	November 2011	Managing Director and Department Manager of Sales	
	Reappointment	November 2017	Representative Director and Vice President, Department Manager of Sales	
	(Date of birth)	September 2018	Representative Director and President	
	(May 4, 1971)	July 2020	Representative Director and President	
1	Term of office as Company's Director:		In charge of Chubu Business Department, Mie Business Department, Business Administration Office	108,900
1 14 ye cond this	14 years (at the conclusion of this Annual Meeting of Shareholders)	September 2020	Representative Director and President In charge of Chubu Business Department, Mie Business Department, Kanto Business Department, Business Administration Office (current position)	
	Attendance at	Significant concu	•	
	Board of	_	irector and President, Sanyo	
	Directors	Engineering-work	ks Survey Co., Ltd.	
	Meetings	•	irector and President, Sanyo Real	
	13/13 (100%)	Estate Co., Ltd.		
	[Reason for the no	omination as a Dire	ctor candidatel	
	Mr. Yasunari Saw toward the expans	rada has made effortion of the scope an	ts with his strong leadership and decision d progress of the business of the Compare Company at its establishment.	•
			a Director candidate in the expectation the since assuming the post of Representative	

The Company has nominated him as a Director candidate in the expectation that he will make further contributions as he has since assuming the post of Representative Director and President by working to resolve internal issues and achieving steady results.

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
		April 1979	Joined the Chuo Trust & Banking Co., Ltd. (currently, the Sumitomo Mitsui Trust Bank, Limited)	
	Takuya Miyazaki	July 2008	Executive Officer, General Manager of Corporate Business Department IV, the Chuo Mitsui Trust and Banking Company, Limited (currently, the Sumitomo Mitsui Trust Bank, Limited)	
	Reappointment	July 2010	Managing Executive Officer, General Manager of Nagoya Branch	
	(Date of birth) (March 11, 1955)	April 2012	Managing Executive Officer, Sumitomo Mitsui Trust Bank, Limited	
	Town of office	April 2015	Senior Managing Executive Officer	
	Term of office as Company's	April 2016	Corporate Advisor	
	Director: 3 years (at the conclusion of		Director and Deputy Chairman of Sumitomo Mitsui Trust Realty Co., Ltd.	
2	this Annual Meeting of Shareholders)		Director and Deputy Chairman of Sumitomo Mitsui Trust Wealth Partners Co., Ltd.	8,500
	Attendance at	April 2017	Joined the Company, Full-time Advisor	
	Board of Directors Meetings 13/13 (100%)	November 2017	Senior Managing Director, Department Manager of Operations	
		April 2018	Senior Managing Director, Department Manager of Operations and Administration	
		September 2018	Senior Managing Director	
		November 2018	Senior Managing Director, in charge of General Affairs Department, Finance Department, Branch Management Department	
		April 2019	Senior Managing Director, in charge of General Affairs Department, Finance Department, Business Administration Department, Supplies Department	
		November 2019	Senior Managing Director, in charge of General Affairs Department, Finance Department, Supplies Department (current position)	

Candi date No.	Name (Date of birth)	Brief profile, position and responsibility at the Company	Number of the Company's shares owned
		Significant concurrent positions	
		Representative Director and President, Kose	
		Construction Co., Ltd.	
		Representative Director and Chairperson, Jtechnos Co., Ltd.	
	Representative Director and President, Udohira Construction Co., Ltd.		
	[Reason for the nomination as a Director candidate]		
	Mr. Takuya Miyazaki has a wide range of personal connections and experience as a manager in the Nagoya area of the Sumitomo Mitsui Trust Bank, Limited for many years. The		
	Company has nominated him as a Director candidate in the expectation that he will leverage		
	his broad range of experience and deep insight to help the Company achieve sustainable growth and enhance its corporate value.		
	growin and enhand	ce its corporate value.	

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
		April 1980	Joined National House Industrial Co., Ltd. (currently, Panasonic Homes Co., Ltd.)	
		April 2006	Joined Sanyo Best Home Co., Ltd.	
	A Z	October 2006	Joined the Company	
	Naoki Mito	April 2007	General Manager of Construction Department	
	Reappointment	November 2007	Executive Officer, General Manager of Construction Department	
	(Date of birth) (December 27,	November 2009	Director, Executive Officer and General Manager of Construction Department	
	1961)	November 2011	Director, Executive Officer and Department Manager of Construction	
	Term of office as Company's Director: 11 years (at the	March 2015	Director, Executive Officer and Department Manager of Construction and General Manager of Design Department	10,200
3	conclusion of	September 2018	Managing Director	
3	this Annual Meeting of Shareholders)	November 2018	Managing Director, in charge of Construction Department, Design Department, Supplies Department	
	Attendance at Board of Directors	April 2019	Managing Director, in charge of Construction Department, Design Department	
	Meetings 13/13 (100%)	November 2019	Managing Director, in charge of Construction Department, Kansai Business Department	
		July 2020	Managing Director, in charge of Construction Department (current position)	
		Significant concu	rrent positions	
		Representative D. ONE.Co.,Ltd.	irector and President, PLUS	
	[Reason for the no	omination as a Dire	ctor candidate]	
			construction operations of the Company	
			ational improvement in this area since jointed him as a Director candidate in the ex	
	he will make furth	er contributions to	the continuous development of the Grou	•
	with his high leve	of expertise and e	xtensive knowledge.	

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
	40	April 1985	Joined Chuo Sogo Bank, Ltd. (currently, the Aichi Bank, Ltd.)	
		June 2011	Manager of Shinmichi Branch, the Aichi Bank, Ltd.	
	83	July 2013	Seconded to the Company, General Manager of General Affairs	
	Takaharu Omori		Department	
	Reappointment	November 2013	Executive Officer, General Manager of Personnel Department	
	(Date of birth) (October 6,	September 2014	Joined the Company, Executive Officer, General Manager of Personnel Department	
	1962)	November 2014	Director, Executive Officer and General Manager of Personnel Department	9,00 0
4	Term of office as Company's Director: 6 years (at the	November 2015	Director, Executive Officer and Department Manager of Administration and General Manager of Personnel Department	
	conclusion of this Annual Meeting of	April 2018	Director, Executive Officer and General Manager of Personnel Department	
	Shareholders)  Attendance at	November 2018	Director, in charge of Personnel Department, Planning & Development Department, Growth	
	Board of		Strategy Development	
	Directors Mostings	November 2019	Director, in charge of Personnel	
	Meetings 13/13 (100%)		Department, Growth Strategy Development (current position)	
	[Reason for the no	mination as a Dire	ctor candidate]	
	Mr. Takaharu Om Company, and sin	ori has worked to i ce 2018, he has bee	mprove the personnel system since joining en promoting business expansion as a Dia. The Company has nominated him as a	rector in charge

candidate in the expectation that he will make further contributions to improving the Company's corporate value by leveraging his experience and insights into those operations.

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
date		April 1997 March 2001 September 2011 September 2018 November 2018 April 2019 November 2019 July 2020	Joined Hyozengumi Co., Ltd. Joined the Company General Manager of Sales Department Executive Officer, in charge of Sales Department 1, Sales Department 2, Kansai Business Department Executive Officer, in charge of Land Procurement Department, Sales Department 1, Sales Department 2 Executive Officer, in charge of Land Procurement Department, Sales Management Department, Sales Management Department Director, Executive Officer, in charge of Chubu Business Department, Mie Business Department Director, Executive Officer, in charge of Kansai Business Department (current position)	Company's
	Reason for the no	minetien ee e Dine	oton oon di dotal	

[Reason for the nomination as a Director candidate]

Mr. Hidenobu Hisada has worked to expand sales performance and develop sales tactics as the head of the sales division since joining the Company. The Company has nominated him as a Director candidate in the expectation that he will execute his duties appropriately in accordance with business development and business conditions, and strengthen the sales capabilities in the Company.

Candi date No.	Name (Date of birth)	Brief profile, posi	ition and responsibility at the Company	Number of the Company's shares owned
		April 1998	Joined the Company	
	60	September 2010	General Manager of Planning & Development Department	
	33	September 2018	Executive Officer, General Manager of Planning & Development Department	
		November 2019	Director, Executive Officer, in charge	
	Ryo Okamoto  Reappointment		of Land Procurement Department, Design Department, General Manager of Planning & Development	
	(Date of birth) (April 30, 1973)	May 2020	Department Director, Executive Officer, in charge of Land Procurement Department, Design Department, Corporate	
	Term of office as Company's		Business Department, General Manager of Planning & Development Department	
6	Director: 1 year (at the conclusion of this Annual Meeting of Shareholders)	July 2020	Director, Executive Officer, in charge of Design Department, Corporate Business Department, General Manager of Planning & Development Department (current position)	13,600
	Attendance at Board of Directors Meetings 10/10 (100%)			
	[Reason for the no	omination as a Dire	ctor candidate	

Mr. Ryo Okamoto has been involved in product development and promotion, accumulated advanced know-how, and supported the creation of corporate branding, since joining the Company. The Company has nominated him as a Director candidate in the expectation that he will execute his duties appropriately in accordance with business development and business conditions, and make contributions to improving the Company's corporate value.

Candi date No.	Name (Date of birth)	Brief profile, pos	ition and responsibility at the Company	Number of the Company's shares owned
		October 1998	Joined Tohmatsu & Co. Nagoya Office (currently, Deloitte Touche Tohmatsu LLC Nagoya Office)	
	To the second	April 2002	Registered as certified public accountant	
	Akikazu Endo	July 2003	Joined Tohmatsu Consulting Co., Ltd. (currently, Deloitte Tohmatsu Consulting LLC)	
	Reappointment [Outside] Independent	November 2005	Establishment of Endo Accounting Office, Director (current position)	
	Officer	November 2014	Outside Director of the Company (current position)	
	(Date of birth) (March 16, 1971)	January 2015	Chief Executive Officer, One's Brain Partners Corporation (current position)	3,200
7	Term of office	August 2016	Outside Director, Nakashima Sake Brewing Co., Ltd. (current position)	
	as Company's	Significant concu	rrent positions	
	Outside	Director, Endo A		
	Director:		Officer, One's Brain Partners	
	6 years (at the conclusion of this Annual Meeting of Shareholders)	Corporation Outside Director,	Nakashima Sake Brewing Co., Ltd.	
	Attendance at Board of Directors Meetings 13/13 (100%)			
		l omination as an Ou	tside Director candidate	<u> </u>

[Reason for the nomination as an Outside Director candidate]

Mr. Akikazu Endo has a high level of professional knowledge and experience obtained as a certified public accountant. The Company has nominated him as a candidate for Outside Director in the belief that he will put his experience and insights to work in performing the duties of Outside Director.

Candi date No.	Name (Date of birth)	Brief profile, posi	ition and responsibility at the Company	Number of the Company's shares owned
		April 1973	Joined Nippondenso Co., Ltd. (currently, DENSO CORPORATION)	
		November 1996	President & CEO, DENSO (THAILAND) CO., LTD.	
	Kazuo Hironaka	June 2002	Member of the Board, DENSO CORPORATION	
	razao imonaka	June 2007	Senior Member of the Board	
	Reappointment [Outside] Independent	November 2013	Advisor, Kariya Chamber of Commerce and Industry (current position)	
	Officer	June 2014	Advisor, DENSO CORPORATION	
	(Date of birth)	June 2016	Non-Member Director, The Hekikai Shinkin Bank (current position)	
	(December 9, 1950)	July 2017	Non-regular Advisor, DENSO CORPORATION	2,000
8	Term of office	November 2018	Outside Director of the Company (current position)	
	as Company's Outside	Significant concu	rrent positions Chamber of Commerce and Industry	
	Director: 2 years (at the	•	ector, The Hekikai Shinkin Bank	
	conclusion of this Annual			
	Meeting of Shareholders)			
	Attendance at Board of			
	Directors			
	Meetings			
	13/13 (100%)			
	-		tside Director candidate]	
			management as Senior Member of the Bod has a wealth of experience and extension	
			a candidate for Outside Director in the b	

#### Notes:

- 1. There are no special relationships of interest between the Company and Director candidates.
- 2. Mr. Akikazu Endo and Mr. Kazuo Hironaka are candidates for Outside Director.
- 3. The Company has entered into an agreement with Mr. Akikazu Endo and Mr. Kazuo Hironaka to limit the liability for damages as provided for by Article 423, Paragraph 1 of the Companies Act in accordance with the provisions of Article 427, Paragraph 1 of the said Act; provided, however, that the amount of the liability limitation under the said agreement is the minimum liability amount provided for by Article 425, Paragraph 1 of the said Act if the Directors act in good faith without gross negligence in the performance of their duties. The Company will renew the said agreement with them if their reappointment is approved as proposed.

will put his experience and insights to work in performing the duties of Outside Director.

4.	Mr. Akikazu Endo and Mr. Kazuo Hironaka meet the requirements of an Independent Officer specified by the Tokyo Stock Exchange, Inc. and Nagoya Stock Exchange, Inc. The Company has registered them with those stock exchanges as Independent Officers. They will continue to serve as an Independent Officer if their reappointment is approved as proposed.

## Agenda Item 3: Election of One (1) Audit & Supervisory Board Member

Audit & Supervisory Board Member Mr. Norio Senju will resign at the conclusion of this Annual Meeting of Shareholders. Accordingly, we propose the election of one (1) Audit & Supervisory Board Member.

Mr. Shigemasa Yoshida will be elected as a substitute for Mr. Norio Senju, and his term of office will be until the expiration of the term of office of the Audit & Supervisory Board Member who resigned pursuant to the provisions of the Company's Articles of Incorporation.

Consent of the Audit & Supervisory Board has been previously obtained with regard to this agenda item.

The candidate for Audit & Supervisory Board Member is as follows.

Name (Date of birth)	Brief profile, pos	sition and responsibility at the Company	Number of the Company's shares owned
	April 1978	Joined Chuo Sogo Bank, Ltd. (currently, the Aichi Bank, Ltd.)	
	June 1999	Manager of Hitotsugi Branch, the Aichi Bank, Ltd.	
W/48	June 2001	Administration Group Leader of General Affairs Department	
Shigemasa	June 2005	Manager of Shinmichi Branch	
Yoshida [New	June 2007	Manager of Tokyo Branch, Manager of Tokyo Office	
appointment] [Outside] Independent Officer	January 2009	Deputy General Manager of Corporate Administration Department (current Personnel Department)	0
(Date of birth)	June 2014	Representative Director, AIGIN DC CARD Co., Ltd.	
(October 18, 1955)	June 2016	Director, Standing Audit and Supervisory Committee Member, the Aichi Bank, Ltd.	
Term of office as Company's	June 2020	Resigned from the Aichi Bank, Ltd. (to the present day)	

Name (Date of birth)	Brief profile, position and responsibility at the Company	Number of the Company's shares owned
Outside Audit & Supervisory Board Member:		
-		
Attendance at Board of		
Directors Meetings		
Attendance at		
Audit & Supervisory		
Board -		

[Reason for the nomination as an Outside Audit & Supervisory Board Member candidate] Mr. Shigemasa Yoshida has many years of experience in a financial institution and a wealth of financial knowledge.

The Company has nominated him as a candidate for Outside Audit & Supervisory Board Member in the belief that he will use his experience and insights to fairly judge the legality of the execution of duties by Directors and the appropriateness of accounting audits from an objective perspective, and contribute to ensuring the soundness of management through his useful advice.

#### Notes:

- 1. Mr. Shigemasa Yoshida is a new candidate for Outside Audit & Supervisory Board Member.
- 2. There is no special relationship of interest between Mr. Shigemasa Yoshida and the Company.
- 3. The Company will enter into an agreement with Mr. Shigemasa Yoshida, if his appointment is approved as proposed, to limit the liability for damages as provided for by Article 423, Paragraph 1 of the Companies Act in accordance with the provisions of Article 427, Paragraph 1 of the said Act; provided, however, that the amount of the liability limitation under the said agreement is the minimum liability amount provided for by Article 425, Paragraph 1 of the said Act if the Outside Audit & Supervisory Board Member acts in good faith without gross negligence in the performance of his duties.
- 4. Mr. Shigemasa Yoshida meets the requirements of an Independent Officer specified by the Tokyo Stock Exchange, Inc. and Nagoya Stock Exchange, Inc., and if his appointment is approved as proposed, he will become an Independent Officer.