



## Consolidated Financial Results for the Six Months Ended September 30, 2020

(Prepared pursuant to Japanese GAAP)

November 9, 2020

Company name: MEGMILK SNOW BRAND Co., Ltd.

Stock exchange listing: Tokyo Stock Exchange (First Section), Sapporo Securities Exchange

Stock code: 2270

URL: <a href="https://www.meg-snow.com/english">https://www.meg-snow.com/english</a>

Representative: Keiji Nishio, Representative Director and President

Contact: Kentaro Watanabe, General Manager, Public Relations & Investor

Relations Department

Phone: +81 3-3226-2124

(Amounts rounded down to the nearest million yen)

# 1. Consolidated Results for the First Six Months of the Fiscal Year Ending March 31, 2021 (April 1, 2020 – September 30, 2020)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes)

| (1) Consolidated Operation             | ig results      | (i creentages indicate year-on-year changes) |                  |      |                 |      |  |       |
|--|-----------------|--|------------------|------|-----------------|------|--|-------|
|  | Net sales       |  | Operating profit |      | Ordinary profit |      | Profit attributable to<br>owners of parent |       |
|  | millions of yen | %  | millions of yen  | %    | millions of yen | %    | millions of yen                            | %     |
| Six months ended<br>September 30, 2020 | 314,035         | 0.8  | 11,088           | 4.2  | 11,980          | 2.1  | 7,193                                      | (6.6) |
| Six months ended<br>September 30, 2019 | 311,625         | 2.0  | 10,637           | 10.9 | 11,733          | 14.4 | 7,703                                      | 20.0  |

Note: Comprehensive income: Six months Ended September 30, 2020 : 9,545 million yen (16.3%) Six months Ended September 30, 2019 : 8,210 million yen (18.3%)

|  | Profit<br>per share – basic | Profit<br>per share – diluted |  |
|--|-----------------------------|-------------------------------|--|
|  | yen                         | yen                           |  |
| Six months ended<br>September 30, 2020 | 106.34                      | _                             |  |
| Six months ended<br>September 30, 2019 | 113.79                      | 1                             |  |

(2) Consolidated Financial Position

| (2) Consolidated Financial Fosition |                 |                 |              |                        |  |  |  |  |
|-------------------------------------|-----------------|-----------------|--------------|------------------------|--|--|--|--|
|                                     | Total assets    | Net assets      | Equity ratio | Net asset<br>per share |  |  |  |  |
|                                     | millions of yen | millions of yen | %            | yen                    |  |  |  |  |
| September 30, 2020                  | 390,656         | 184,539         | 46.5         | 2,689.00               |  |  |  |  |
| March 31, 2020                      | 370,434         | 178,094         | 47.3         | 2,586.86               |  |  |  |  |

For reference:

Equity: September 30, 2020 : 181,600 million yen March 31, 2020 : 175,112 million yen

#### 2. Dividends

|  | Cash dividends per share |        |        |          |       |  |  |  |
|--|--------------------------|--------|--------|----------|-------|--|--|--|
| Record date or period                      | End-Q1                   | End-Q2 | End-Q3 | Year-end | Total |  |  |  |
|  | yen                      | yen    | yen    | yen      | yen   |  |  |  |
| Year ended<br>March 31,2020                | _                        | _      | _      | 40.00    | 40.00 |  |  |  |
| Year ending<br>March 31,2021               | _                        | _      |        |          |       |  |  |  |
| Year ending<br>March 31,2021<br>(forecast) |                          |        | _      | 40.00    | 40.00 |  |  |  |

Note: Revisions from the latest release of dividend forecasts: None

# 3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2021 (April 1, 2020 – March 31, 2021)

(Percentages indicate year-on-year changes)

|           | Net sales       | 5   | Operating profit |     | Ordinary profit |     | Profit attributable to owners of parent |     | Profit per share |
|-----------|-----------------|-----|------------------|-----|-----------------|-----|---|-----|------------------|
|           | millions of yen | %   | millions of yen  | %   | millions of yen | %   | millions of yen                         | %   | yen              |
| Full Year | 620,000         | 1.1 | 19,000           | 5.6 | 20,500          | 4.2 | 13,000                                  | 6.9 | 192.49           |

Note: Revisions from the latest release of earnings forecasts: None

#### **Notes**

- (1) Material reclassifications of subsidiaries during the period: None
- (2) Accounting methods specific to quarterly consolidated financial statements: None
- (3) Changes in accounting policy, changes in accounting estimates, and retrospective restatement
  - 1) Changes in accordance with amendments to accounting standards, etc.: None
  - 2) Changes other than noted in 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Common stock issued
  - 1) Issued shares as of period-end (including treasury stock)

| September 30, 2020 | 70,751,855 shares |
|--------------------|-------------------|
| March 31, 2020     | 70,751,855 shares |

2) Treasury stock as of period-end

| September 30, 2020 | 3,217,410 shares |
|--------------------|------------------|
| March 31, 2020     | 3,058,747 shares |

3) Average number of shares (during the respective period)

| Six months ended September 30, 2020 | 67,647,671 shares |
|-------------------------------------|-------------------|
| Six months ended September 30, 2019 | 67,699,430 shares |

<sup>\*</sup>This summary of financial statements is not subject to audit by certified public accountant and auditing firm.

### \*Appropriate Use of Earnings Forecasts and Other Important Information

(Earnings Forecasts)

Business forecasts contained in this report are based on the assumptions of management in the light of information available as of the release of this report. MEGMILK SNOW BRAND makes no assurances as to the actual results, which may differ from forecasts due to various factors such as changes in the business environment.

(Supplementary materials and presentation handouts) Supplementary materials are attached to this report.