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Consolidated Financial Results for the Six Months Ended September 30, 2020 [Japanese GAAP]



November 10, 2020

Company name: HAZAMA ANDO CORPORATION

Stock exchange listing: Tokyo Stock Exchange

Code number: 1719

URL: <https://www.ad-hzm.co.jp/>

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Scheduled date of filing quarterly securities report: November 10, 2020

Scheduled date of commencing dividend payments: December 4, 2020

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes (For analysts and financial institutions)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2020 (April 1, 2020 to September 30, 2020)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended September 30, 2020	181,000	2.7	13,858	17.2	12,656	10.3	8,558	11.5
September 30, 2019	176,209	4.5	11,820	75.4	11,471	85.9	7,678	310.8

(Note) Comprehensive income: Six months ended September 30, 2020: ¥8,857 million [19.8%]

Six months ended September 30, 2019: ¥7,393 million [232.0%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2020	44.34	44.33
September 30, 2019	38.44	38.43

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2020	327,287	142,878	43.4
As of March 31, 2020	339,772	136,900	40.0

(Reference) Equity: As of September 30, 2020: ¥142,089 million

As of March 31, 2020: ¥136,058 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2020	Yen —	Yen 15.00	Yen —	Yen 15.00	Yen 30.00
Fiscal year ending March 31, 2021	—	15.00			
Fiscal year ending March 31, 2021 (Forecast)			—	15.00	30.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021 (April 1, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	365,000	(3.5)	23,600	(4.5)	21,900	(8.7)	14,800	(11.9)	76.66

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the six months ended September 30, 2020 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2020: 200,343,397 shares

March 31, 2020: 200,343,397 shares

2) Total number of treasury shares at the end of the period:

September 30, 2020: 7,268,099 shares

March 31, 2020: 7,315,545 shares

3) Average number of shares during the period:

Six months ended September 30, 2020: 193,045,724 shares

Six months ended September 30, 2019: 199,761,150 shares

The Company has adopted a performance-linked stock remuneration plan using a trust. The Company's shares held by the trust (357,131 shares) are included in the total number of treasury shares at the end of the period and the average number of shares during the period is calculated and stated taking into account shares held by the trust.

* Explanation of the proper use of financial results forecast and other notes

(1) The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a wide range of factors.

1. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2020	As of September 30, 2020
Assets		
Current assets		
Cash and deposits	102,971	105,797
Notes receivable, accounts receivable from completed construction contracts and other	137,730	135,858
Securities	14,000	—
Costs on construction contracts in progress	4,927	5,152
Other inventories	4,686	5,104
Other	13,279	11,086
Allowance for doubtful accounts	(14)	(14)
Total current assets	277,582	262,985
Non-current assets		
Property, plant and equipment		
Land	15,505	16,684
Other, net	13,642	13,685
Total property, plant and equipment	29,148	30,369
Intangible assets	1,572	1,495
Investments and other assets		
Investment securities	18,698	19,339
Deferred tax assets	9,527	9,262
Other	3,244	3,836
Allowance for doubtful accounts	(1)	(1)
Total investments and other assets	31,469	32,436
Total non-current assets	62,190	64,301
Total assets	339,772	327,287

(Million yen)

	As of March 31, 2020	As of September 30, 2020
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	78,930	63,061
Short-term borrowings	17,391	16,901
Current portion of bonds	341	291
Income taxes payable	4,812	4,575
Advances received on construction contracts in progress	30,862	32,058
Provision for warranties for completed construction	2,371	2,468
Provision for bonuses	2,679	2,576
Provision for loss on construction contracts	955	756
Provision for loss on damage due to fire	6,699	6,215
Other	34,343	30,764
Total current liabilities	179,386	159,669
Non-current liabilities		
Bonds payable	691	546
Long-term borrowings	8,712	10,256
Deferred tax liabilities	45	44
Retirement benefit liability	12,776	12,631
Provision for environmental measures	148	139
Provision for management board incentive plan trust	93	77
Other	1,016	1,043
Total non-current liabilities	23,485	24,739
Total liabilities	202,872	184,408
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,926	19,922
Retained earnings	103,699	109,357
Treasury shares	(5,284)	(5,254)
Total shareholders' equity	135,348	141,030
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,880	2,139
Foreign currency translation adjustment	116	76
Remeasurements of defined benefit plans	(1,287)	(1,157)
Total accumulated other comprehensive income	709	1,058
Share acquisition rights	4	3
Non-controlling interests	837	785
Total net assets	136,900	142,878
Total liabilities and net assets	339,772	327,287

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
(Quarterly Consolidated Statements of Income)
(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Net sales		
Net sales of completed construction contracts	165,491	170,375
Sales in other businesses	10,718	10,625
Total net sales	176,209	181,000
Cost of sales		
Cost of sales of completed construction contracts	143,471	147,628
Cost of sales in other businesses	9,436	9,206
Total cost of sales	152,907	156,835
Gross profit		
Gross profit on completed construction contracts	22,019	22,746
Gross profit - other business	1,282	1,418
Total gross profit	23,301	24,165
Selling, general and administrative expenses	11,481	10,307
Operating profit	11,820	13,858
Non-operating income		
Dividend income	161	130
Other	155	82
Total non-operating income	316	212
Non-operating expenses		
Interest expenses	221	164
Commission expenses	124	774
Foreign exchange losses	224	7
Other	95	467
Total non-operating expenses	665	1,414
Ordinary profit	11,471	12,656
Extraordinary income		
Subsidy income	—	354
Gain on sales of non-current assets	64	—
Gain on sales of investment securities	110	—
Total extraordinary income	174	354
Extraordinary losses		
Loss on damage due to fire	249	15
Loss on litigation	20	19
Loss on tax purpose reduction entry of non-current assets	—	354
Loss on valuation of investment securities	45	—
Total extraordinary losses	315	390
Profit before income taxes	11,330	12,620
Income taxes	3,732	4,079
Profit	7,598	8,541
Loss attributable to non-controlling interests	(80)	(17)
Profit attributable to owners of parent	7,678	8,558

(Quarterly Consolidated Statements of Comprehensive Income)

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Profit	7,598	8,541
Other comprehensive income		
Valuation difference on available-for-sale securities	(380)	259
Deferred gains or losses on hedges	1	—
Foreign currency translation adjustment	37	(72)
Remeasurements of defined benefit plans	136	130
Total other comprehensive income	(204)	316
Comprehensive income	7,393	8,857
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,453	8,908
Comprehensive income attributable to non-controlling interests	(59)	(50)

(3) Quarterly Consolidated Statements of Cash Flows
(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Cash flows from operating activities		
Profit before income taxes	11,330	12,620
Depreciation	868	981
Loss on tax purpose reduction entry of non-current assets	—	354
Subsidy income	—	(354)
Loss on damage due to fire	249	15
Increase (decrease) in allowance for doubtful accounts	1	0
Increase (decrease) in provision for warranties for completed construction	513	97
Increase (decrease) in provision for loss on construction contracts	0	(198)
Increase (decrease) in retirement benefit liability	(32)	46
Interest and dividend income	(220)	(153)
Interest expenses	221	164
Foreign exchange losses (gains)	139	29
Loss (gain) on sales of investment securities	(110)	—
Loss (gain) on valuation of investment securities	45	—
Loss (gain) on sales of property, plant and equipment	(64)	—
Decrease (increase) in trade receivables	(5,547)	1,852
Decrease (increase) in costs on construction contracts in progress	(2,796)	(227)
Decrease (increase) in other inventories	508	(417)
Decrease (increase) in advances paid	(182)	700
Increase (decrease) in trade payables	(400)	(15,877)
Increase (decrease) in advances received on construction contracts in progress	5,664	1,202
Increase (decrease) in deposits received	386	(4,400)
Increase (decrease) in accrued consumption taxes	292	(221)
Other, net	3,494	2,524
Subtotal	14,361	(1,260)
Interest and dividends received	258	232
Interest paid	(247)	(195)
Compensation for damage paid	(982)	(509)
Income taxes paid	(1,990)	(4,351)
Net cash provided by (used in) operating activities	11,398	(6,084)
Cash flows from investing activities		
Payments into time deposits	(1,159)	(58)
Proceeds from withdrawal of time deposits	1,240	221
Purchase of short-term and long-term investment securities	(536)	(184)
Proceeds from sales of short-term and long-term investment securities	275	—
Purchase of property, plant and equipment	(571)	(2,000)
Proceeds from sales of property, plant and equipment	97	8
Proceeds from sales of intangible assets	289	—
Payments of leasehold and guarantee deposits	(5)	(930)
Subsidies received	—	354
Other, net	106	(154)
Net cash used in investing activities	(263)	(2,743)

(Million yen)

	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	17	(100)
Proceeds from long-term borrowings	5,230	4,020
Repayments of long-term borrowings	(4,485)	(2,848)
Proceeds from issuance of bonds	358	—
Redemption of bonds	(197)	(195)
Dividends paid	(3,002)	(2,901)
Dividends paid to non-controlling interests	(3)	(1)
Other, net	(87)	(34)
Net cash used in financing activities	(2,171)	(2,061)
Effect of exchange rate change on cash and cash equivalents	(162)	(72)
Net increase (decrease) in cash and cash equivalents	8,801	(10,961)
Cash and cash equivalents at beginning of period	135,093	115,461
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	(84)	—
Cash and cash equivalents at end of period	143,810	104,500

2. (Reference) Quarterly Non-Consolidated Financial Statements

(1) Quarterly Non-Consolidated Balance Sheets

(Million yen)

	As of March 31, 2020	As of September 30, 2020
Assets		
Current assets		
Cash and deposits	95,467	99,271
Notes receivable, accounts receivable from completed construction contracts and other	135,698	135,073
Securities	14,000	—
Costs on construction contracts in progress	4,555	4,676
Other inventories	1,254	1,245
Other	12,975	10,819
Allowance for doubtful accounts	(13)	(13)
Total current assets	263,937	251,073
Non-current assets		
Property, plant and equipment		
Land	13,559	13,868
Other, net	10,978	10,293
Total property, plant and equipment	24,538	24,162
Intangible assets	1,332	1,246
Investments and other assets		
Investment securities	21,141	21,777
Deferred tax assets	8,370	8,142
Other	2,949	5,109
Allowance for doubtful accounts	(1)	(1)
Total investments and other assets	32,460	35,028
Total non-current assets	58,331	60,437
Total assets	322,269	311,511

(Million yen)

	As of March 31, 2020	As of September 30, 2020
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	78,603	66,207
Short-term borrowings	17,305	16,815
Current portion of bonds	341	291
Income taxes payable	4,319	4,292
Advances received on construction contracts in progress	29,999	31,465
Provision for warranties for completed construction	2,369	2,465
Provision for bonuses	2,561	2,437
Provision for loss on construction contracts	953	754
Provision for loss on damage due to fire	6,699	6,215
Other	29,838	23,973
Total current liabilities	172,991	154,919
Non-current liabilities		
Bonds payable	691	546
Long-term borrowings	8,155	9,742
Provisions for retirement benefits	9,899	9,905
Provision for environmental measures	148	139
Provision for management board incentive plan trust	93	77
Other	955	971
Total non-current liabilities	19,944	21,383
Total liabilities	192,936	176,302
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,992	19,987
Retained earnings	95,737	101,332
Treasury shares	(5,284)	(5,254)
Total shareholders' equity	127,451	133,071
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	1,876	2,133
Total valuation and translation adjustments	1,876	2,133
Share acquisition rights	4	3
Total net assets	129,332	135,208
Total liabilities and net assets	322,269	311,511

(2) Quarterly Non-Consolidated Statements of Income
(Six Months Ended September 30)

(Million yen)

	For the Six months ended September 30, 2019	For the six months ended September 30, 2020
Net sales		
Net sales of completed construction contracts	161,663	168,832
Sales in other businesses	2,213	1,686
Total net sales	163,876	170,518
Cost of sales		
Cost of sales of completed construction contracts	140,353	146,184
Cost of sales in other businesses	1,833	1,434
Total cost of sales	142,186	147,619
Gross profit		
Gross profit on completed construction contracts	21,309	22,647
Gross profit - other business	379	251
Total gross profit	21,689	22,899
Selling, general and administrative expenses	10,543	9,450
Operating profit	11,146	13,448
Non-operating income	522	397
Non-operating expenses	648	1,390
Ordinary profit	11,020	12,456
Extraordinary income	153	354
Extraordinary losses	315	390
Profit before income taxes	10,858	12,420
Income taxes	3,415	3,923
Profit	7,442	8,496

3. Supplementary Information

(1) Results for the six months ended September 30, 2020 and forecasts for full year

1. Non-consolidated

(Unit: Million yen. Rounded down to the unit)

Items		Results for the six months ended September 30, 2019	Six months ended September 30, 2020		Full year	
			Forecasts (announced in August 2020)	Results	Results for the fiscal year ended March 31, 2020	Forecasts for the fiscal year ending March 31, 2021 (announced in August 2020)
Orders received	Civil engineering	115,661	40,000	30,111	193,575	120,000
	Building construction	111,205	80,000	56,089	186,706	215,000
	Total orders received	226,866	120,000	86,200	380,281	335,000
Net sales of completed construction contracts	Civil engineering	55,943	63,500	66,583	124,314	135,000
	Building construction	105,719	100,000	102,249	227,213	200,000
	Total net sales of completed construction contracts	161,663	163,500	168,832	351,527	335,000
Gross profit on completed construction contracts	Civil engineering	11,586 [20.7%]	10,300 [16.2%]	12,014 [18.0%]	21,960 [17.7%]	21,900 [16.2%]
	Building construction	9,723 [9.2%]	9,100 [9.1%]	10,633 [10.4%]	21,214 [9.3%]	18,400 [9.2%]
	Total gross profit on completed construction contracts	21,309 [13.2%]	19,400 [11.9%]	22,647 [13.4%]	43,174 [12.3%]	40,300 [12.0%]

Gross sales	163,876	167,000	170,518	356,446	342,000
Gross profit	21,689 [13.2%]	19,800 [11.9%]	22,899 [13.4%]	44,019 [12.3%]	41,100 [12.0%]
Selling, general and administrative expenses	10,543	9,700	9,450	20,716	19,000
Operating profit	11,146 [6.8%]	10,100 [6.0%]	13,448 [7.9%]	23,302 [6.5%]	22,100 [6.5%]
Non-operating income/expenses [Interest income/expenses]	(125) [236]	(1,300) [100]	(992) [182]	(515) [227]	(1,500) [50]
Ordinary profit	11,020 [6.7%]	8,800 [5.3%]	12,456 [7.3%]	22,787 [6.4%]	20,600 [6.0%]
Extraordinary income/losses	(162)	—	(35)	441	—
Profit before income taxes	10,858 [6.6%]	8,800 [5.3%]	12,420 [7.3%]	23,228 [6.5%]	20,600 [6.0%]
Tax expenses	3,415	2,800	3,923	7,060	6,500
Profit	7,442 [4.5%]	6,000 [3.6%]	8,496 [5.0%]	16,168 [4.5%]	14,100 [4.1%]

2. Consolidated

(Unit: Million yen. Rounded down to the unit)

Items	Results for the six months ended September 30, 2019	Six months ended September 30, 2020		Full year	
		Forecasts (announced in August 2020)	Results	Results for the fiscal year ended March 31, 2020	Forecasts for the fiscal year ending March 31, 2021 (announced in August 2020)
Gross sales	176,209	178,000	181,000	378,135	365,000
Selling, general and administrative expenses	11,481	10,500	10,307	22,517	20,500
Operating profit	11,820 [6.7%]	10,500 [5.9%]	13,858 [7.7%]	24,699 [6.5%]	23,600 [6.5%]
Ordinary profit	11,471 [6.5%]	9,000 [5.1%]	12,656 [7.0%]	23,983 [6.3%]	21,900 [6.0%]
Profit attributable to owners of parent	7,678 [4.4%]	6,000 [3.4%]	8,558 [4.7%]	16,803 [4.4%]	14,800 [4.1%]

(2) Non-consolidated orders received, net sales, and backlog

(Orders received for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	15,359	[15.5]	21,845	[73.6]	6,485	42.2	71,828	[40.9]
	Private sector	84,027	[84.5]	7,831	[26.4]	(76,195)	(90.7)	103,899	[59.1]
	Total	99,386	43.8	29,677	34.4	(69,709)	(70.1)	175,727	46.2
Domestic building construction	Government sector	4,732	[4.6]	8,405	[15.2]	3,673	77.6	8,713	[5.1]
	Private sector	97,721	[95.4]	46,927	[84.8]	(50,793)	(52.0)	163,580	[94.9]
	Total	102,454	45.2	55,333	64.2	(47,120)	(46.0)	172,293	45.3
Domestic	Government sector	20,091	[10.0]	30,250	[35.6]	10,159	50.6	80,541	[23.1]
	Private sector	181,749	[90.0]	54,759	[64.4]	(126,989)	(69.9)	267,479	[76.9]
	Total	201,840	89.0	85,010	98.6	(116,830)	(57.9)	348,021	91.5
Overseas	Civil engineering	16,274	[65.0]	434	[36.5]	(15,840)	(97.3)	17,847	[55.3]
	Building construction	8,751	[35.0]	756	[63.5]	(7,995)	(91.4)	14,412	[44.7]
	Total	25,025	11.0	1,190	1.4	(23,835)	(95.2)	32,259	8.5
Sum total	Civil engineering	115,661	[51.0]	30,111	[34.9]	(85,549)	(74.0)	193,575	[50.9]
	Building construction	111,205	[49.0]	56,089	[65.1]	(55,115)	(49.6)	186,706	[49.1]
	Total	226,866	100.0	86,200	100.0	(140,665)	(62.0)	380,281	100.0

(Net sales for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	35,667	[69.5]	41,806	[66.3]	6,139	17.2	78,588	[68.6]
	Private sector	15,621	[30.5]	21,229	[33.7]	5,608	35.9	35,982	[31.4]
	Total	51,288	31.7	63,035	37.3	11,747	22.9	114,570	32.6
Domestic building construction	Government sector	14,675	[15.1]	10,309	[10.7]	(4,365)	(29.7)	30,130	[14.3]
	Private sector	82,455	[84.9]	85,853	[89.3]	3,397	4.1	180,720	[85.7]
	Total	97,130	60.1	96,162	57.0	(968)	(1.0)	210,850	60.0
Domestic	Government sector	50,342	[33.9]	52,116	[32.7]	1,773	3.5	108,718	[33.4]
	Private sector	98,077	[66.1]	107,082	[67.3]	9,005	9.2	216,702	[66.6]
	Total	148,419	91.8	159,198	94.3	10,779	7.3	325,421	92.6
Overseas	Civil engineering	4,655	[35.2]	3,547	[36.8]	(1,108)	(23.8)	9,743	[37.3]
	Building construction	8,588	[64.8]	6,086	[63.2]	(2,501)	(29.1)	16,362	[62.7]
	Total	13,243	8.2	9,633	5.7	(3,609)	(27.3)	26,106	7.4
Sum total	Civil engineering	55,943	[34.6]	66,583	[39.4]	10,639	19.0	124,314	[35.4]
	Building construction	105,719	[65.4]	102,249	[60.6]	(3,469)	(3.3)	227,213	[64.6]
	Total	161,663	100.0	168,832	100.0	7,169	4.4	351,527	100.0

(Backlog for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	144,345	[44.2]	137,932	[45.1]	(6,412)	(4.4)	157,893	[46.5]
	Private sector	182,108	[55.8]	168,221	[54.9]	(13,886)	(7.6)	181,619	[53.5]
	Total	326,453	56.0	306,153	66.0	(20,299)	(6.2)	339,512	62.1
Domestic building construction	Government sector	32,063	[14.9]	18,684	[14.3]	(13,378)	(41.7)	20,589	[12.0]
	Private sector	183,305	[85.1]	111,975	[85.7]	(71,330)	(38.9)	150,900	[88.0]
	Total	215,369	36.9	130,659	28.2	(84,709)	(39.3)	171,489	31.4
Domestic	Government sector	176,409	[32.6]	156,617	[35.9]	(19,791)	(11.2)	178,482	[34.9]
	Private sector	365,414	[67.4]	280,196	[64.1]	(85,217)	(23.3)	332,519	[65.1]
	Total	541,823	92.9	436,813	94.2	(105,009)	(19.4)	511,002	93.5
Overseas	Civil engineering	28,012	[67.9]	21,440	[79.2]	(6,572)	(23.5)	24,607	[68.9]
	Building construction	13,252	[32.1]	5,613	[20.8]	(7,638)	(57.6)	11,089	[31.1]
	Total	41,265	7.1	27,054	5.8	(14,210)	(34.4)	35,696	6.5
Sum total	Civil engineering	354,466	[60.8]	327,594	[70.6]	(26,872)	(7.6)	364,119	[66.6]
	Building construction	228,621	[39.2]	136,273	[29.4]	(92,347)	(40.4)	182,578	[33.4]
	Total	583,088	100.0	463,868	100.0	(119,220)	(20.4)	546,698	100.0

(Net sales for other businesses)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019	For the six months ended September 30, 2020	Increase/decrease		Results for the fiscal year ended March 31, 2020
		Amount	Amount	Amount	% change	Amount
Other businesses		2,213	1,686	(526)	(23.8)	4,918