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For Immediate Release

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# Notice Concerning Disposition of Domestic Real Estate and Trust Beneficiary Interest in Real Estate

Daiwa House REIT Investment Corporation ("DHR") hereby announces the decision made today by Daiwa House Asset Management Co., Ltd. (the "Asset Manager"), the asset manager to which DHR entrusts the management of its assets, for DHR to dispose of the following three properties (the "Anticipated Dispositions") as described below (the "Disposition").

1. Disposition overview

Property number	Property name	Asset class	Anticipated date of disposition	(million	Anticipated book value (million yen) (Note 2)	Difference between anticipated sale price and anticipated book value (million yen)	Gain or loss on sale (million yen) (Note 3)	Appraisal value (million yen) (Note 4)
RE-121	Castalia Maruyama Urasando	Residential	December 21, 2020	720	350	369	344	511
RE-122	Castalia Maruyama Omotesando	Residential	January 29, 2021	2,055	1,490	564	492	2,000
RE-131	Big Tower Minami Sanjo	Residential	March 1, 2021	3,515	1,182	2,332	2,209	2,760
Total				6,290	3,023	3,266	3,045	5,271

<sup>(</sup>Note 1) Excluding various expenses related to dispositions, settlement money such as taxes and dues, and consumption taxes, etc.

### (1) Type of specified asset

Castalia Maruyama Urasando Real estate Castalia Maruyama Omotesando Real estate

Big Tower Minami Sanjo Trust beneficiary interest in real estate Please refer to "6. Disposition schedule" below

(2) Anticipated date of the sale and purchase agreements

Please refer to "4. Buyer profile" below

(3) Buyer (4) Settlement method Payment of entire amount upon transfer

## 2. Disposition rationale

With an aim to improve portfolio quality, DHR will dispose of the Anticipated Dispositions, based on the examination in terms of the medium- to long-term management efficiency of DHR's portfolio and characteristics of the respective properties and comprehensively considering factors such as the competitiveness of the Anticipated Dispositions and market conditions.

DHR also intends to promote efficiency of portfolio management by the Disposition, since the Anticipated Dispositions are considered at risk for a potential decrease in NOI in the future due to rent reduction and increased repairs and maintenance expenses.

<sup>(</sup>Note 2) Anticipated book value as of each anticipated date of disposition.

<sup>(</sup>Note 3) Gain or loss on sale represents the forecast amount.

<sup>(</sup>Note 4) Appraisal value as of August 31, 2020.

The following factors were considered for the decision with regard to each of the Anticipated Dispositions.

### (1) Castalia Maruyama Urasando and Castalia Maruyama Omotesando

These properties are located in an academic district popular among family households in Chuo Ward of Sapporo City in Hokkaido. However, characteristics of the properties including floor layout and monthly rent range have somewhat deviated from the rental demand in the area in recent years. Based on the view that it would be hard to maintain or improve profitability of the properties going forward and after considering the risk of potential decrease in profitability and the risk of reversal of the real estate trading market, DHR judged it would be preferable to dispose of the properties at the current point.

## (2) Big Tower Minami Sanjo

The property is a 31-story high-rise condominium built more than 13 years ago with the timing for large-scale repair work becoming imminent, and capital expenditure and repairs and maintenance expenses are expected to rise. Based on the view that it would be hard to maintain or improve profitability of the property going forward and after considering the risk of potential decrease in profitability and the risk of reversal of the real estate trading market, DHR judged it would be preferable to dispose of the property at the current point.

The total of the anticipated sale price of the Dispositions is higher than the anticipated book value by 108.0% and the appraisal value by 19.3% against a backdrop of a booming real estate trading market.

DHR believes the Disposition and returning of the gain on sale to unitholders as distributions over the fiscal periods ending February 28, 2021 and August 31, 2021 will contribute to expand our unitholders' value.

By utilizing part of the gain on sale of investment properties in the fiscal periods ending February 28, 2021 and August 31, 2021, DHR plans to strategically bring forward some of the repair work scheduled in later periods with an aim to cut back repairs and maintenance expenses in the future and thereby stabilize NOI.

Net proceeds of the Disposition will be used to pay distributions to unitholders and the remainder will be reserved as cash on hand to use as funds for acquiring assets such as large-scale logistics properties in the future.

## 3. Details of the Anticipated Dispositions

Overview of leasing is based on information as of August 31, 2020.

Property number		II 1-	Asset class	J	Residential			
RE-121		ia Maruyama Urasando		Acquisition price	4	411 million yen		
Type of sp	ecified asset			Real estate				
Trustee				-				
Trust matu	rity date			-				
Location	Lot numbe	r		21-55-1, Minami	Nijo Nishi, Chuo Ward,	Sapp	oro City, Hokkaido	
Location	Address			21-1-47, Minami	Nijo Nishi, Chuo Ward,	Sapp	oro City, Hokkaido	
	Type of ow	nership		Ownership				
	Land area			532.43 m <sup>2</sup>				
Land	Area classi	Area classification		Neighborhood commercial district				
	Building coverage ratio		atio	80%				
	FAR			300%				
	Type of ow	nership		Ownership				
	Gross floor	area		1,891.08 m <sup>2</sup>				
D:1.4:	Use			Apartment complex				
Building	Structure			Reinforced concrete building				
	Number of	floors		10F				
Date of construction		August 15, 2007						
Collateral	Collateral			None				
				Overview (	of leasing			
Leasable a	rea		1,522.	89 m <sup>2</sup>	Number of leasable u	nits	36	

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Leased area		1,354.89 m <sup>2</sup>		Annual rent		37 million yen		
Occupancy rate		89.0%		Tenant leasehold and security deposit		3,205 million yen		
Historical	August 20	18	February 2019	August 2019	February	2020	August 2020	
occupancy rate	Ģ	97.7%	95.4%	97.7%		87.5%	89.0%	
Master lease compa	any			Big Co., Ltd.				
Master lease type				Pass-through type				
Property management	Property management company				Big Co., Ltd.			

Property number Castalia Maru		ruyama	Asset class	F	Residenti	al				
RE-122 Omotesando			Acquisition price	1	,740 mil	lion yen				
Type of sp	ecified as	sset		Real estate	Real estate					
Trustee				-						
Trust matu	rity date			-						
Location	Lot nur	nber		21-46-29, Kita Icl	nijo Nishi, Chuo Wa	ırd, Sappo	ro City, I	Hokkaido		
Location	Addres	S		21-2-1, Kita Ichijo	o Nishi, Chuo Ward	, Sapporo	City, Ho	kkaido		
	Type of	f owners	hip	Ownership						
	Land as	rea		1,583.12 m <sup>2</sup>						
Land	Area cl	assificat	ion	Commercial distri	ict					
	Buildin	g covera	ige ratio	80%						
	FAR			400%						
	Type of	f owners	hip	Ownership	Ownership					
	Gross f	ross floor area		7,783.57 m <sup>2</sup>						
Building	Use	e		Apartment comple	Apartment complex					
Dunung	Structu	ructure		Reinforced concrete building						
	Numbe	r of floo	rs	14F						
	Date of	constru	ction	February 12, 2008						
Collateral				None	None					
				Overview	of leasing					
Leasable a	rea		6,10	$0.31 \text{ m}^2$	Number of leasab	le units	146			
Leased are	a		5,72	4.29 m <sup>2</sup>	Annual rent		137 mil	llion yen		
Occupancy	rate		93.8	%	Tenant leasehold and security depo	sit	11,350 million yen			
Historical August		2018	February 2019	August 2019	February	2020	August 2020			
occupancy rate 96.7%		90.7%	84.4% 93.2%		93.8%					
Master leas	Master lease company				Big Co., Ltd.					
Master leas	Master lease type				Pass-through type					
Property m	anageme	ent comp	any		Big Co., Ltd.					

Property	Property number Big Tower Mi		inomi Conio	Asset class	Residential			
RE-			mami Sanjo	Acquisition price	1,740 million yen			
Type of sp	ecified asset		Trust beneficiary interest in real estate					
Trustee			Sumitomo Mitsui '	Sumitomo Mitsui Trust Bank, Limited				
Trust matu	rity date		November 30, 2030					
Location	Lot number	r	2-15-1, Minami Sanjo Higashi, Chuo Ward, Sapporo City, Hokkaido					
Location	Address		2-15-1, Minami Sanjo Higashi, Chuo Ward, Sapporo City, Hokkaido					
	Type of ownership		Ownership					
Land	Land area		1,590.67 m <sup>2</sup>					
	Area classification		Commercial district					

	Building coverage ratio		80%					
	FAR		600%					
	Type o	of ownership		Ownership				
	Gross	floor area		12,066.33 m <sup>2</sup>				
D:14:	Use			Apartment comple	X			
Building	Structu	ire		Reinforced concre	te building			
	Numbe	Number of floors		31F with 1 baseme	ent			
	Date of	f construction	n	September 1, 2007				
Collateral				None				
				Overview o	of leasing			
Leasable a	rea		8,661.	19 m <sup>2</sup> Number of leasable units		179		
Leased are	a		8,346.	84 m <sup>2</sup>	Annual rent		199 million yen	
Occupancy	rate		96.4%		Tenant leasehold and security depo	sit	15,747	million yen
Historical		August 20	18	February 2019	August 2019	February	2020	August 2020
occupancy	occupancy rate 97.1%			94.6%	90.3%		89.9% 96.	
Master leas	Master lease company				Big Co., Ltd.			
Master leas	Master lease type				Pass-through type			
Property m	Property management company				Big Co., Ltd.			

# 4. Buyer profile

## (1) Castalia Maruyama Urasando

i)	Name	Chushingai Building
ii)	Location	4-11, Minami Nijo Nishi, Chuo Ward, Sapporo City, Hokkaido
iii)	Representative	Yukihiro Oda, President and Representative Director
iv)	Business activities	1. Sales of everyday sundries, foods and apparel
		2. Sales of educational materials and toys
		3. Leasing and management of real estate
v)	Capital	15 million yen
vi)	Foundation date	December 11, 1959
vii)	Net assets	
viii)	Total assets	Not disclosed (Note)
ix)	Major shareholder and	Trot disclosed (trote)
	shareholding ratio	
x)	Relationships with DHR	and the Asset Manager
	Capital relationships	There is no capital relationship requiring disclosure between DHR/the Asset
	Capital felationships	Manager and the buyer.
	Personnel relationship	There is no personnel relationship requiring disclosure between DHR/the Asset
	reisonner relationship	Manager and the buyer.
	Business relationship	There is no business relationship requiring disclosure between DHR/the Asset
	Business relationship	Manager and the buyer.
	Status of classification	The buyer is not a related party of DHR/the Asset Manager.
	as related party	The odyer is not a related party of Diffe the Asset Manager.

(Note) Not disclosed as consent for disclosure has not been obtained from the buyer.

## (2) Castalia Maruyama Omotesando

The buyer is a domestic limited liability company. However, name, etc. is not disclosed as consent for disclosure has not been obtained from the buyer. The buyer is not an interested party of DHR and the Asset Manager or a related party of DHR and the Asset Manager.

## (3) Big Tower Minami Sanjo

i)	Name	M ( 'D-'11'
		Mantomi Building
ii)	Location	6-4-8, Ginza, Chuo Ward, Tokyo
iii)	Representative	Nariya Oyama, Representative Director
iv)	Business activities	1. Leasing and management of real estate
		2. Management of parking space
		3. Sale and purchase, leasing, management and refit of aircrafts and ships,
		broking or intermediacy of these businesses
		4. All other businesses incidental or related to the above
v)	Capital	30 million yen
vi)	Foundation date	March 29, 1945
vii)	Net assets	1,752 million yen (as of September 30, 2020)
viii)	Total assets	18,978 million yen (as of September 30, 2020)
ix)	Major shareholder and shareholding ratio	Mantomi Asset Management 100%
x)	Relationships with DHR	and the Asset Manager
	Capital relationships	There is no capital relationship requiring disclosure between DHR/the Asset Manager and the buyer.
	Personnel relationship	There is no personnel relationship requiring disclosure between DHR/the Asset Manager and the buyer.
	Business relationship	There is no business relationship requiring disclosure between DHR/the Asset Manager and the buyer.
	Status of classification as related party	The buyer is not a related party of DHR/the Asset Manager.

## 5. Interested party transactions

#### None

# 6. Disposition schedule

Dronarty nama	Disposition decision	Execution date of the sale	Date of payment and
Property name	date	and purchase agreements	Delivery date
Castalia Maruyama Urasando		December 21, 2020	December 21, 2020
Castalia Maruyalila Ofasalido		(planned)	(planned)
Castalia Maruyama Omotesando	December 18, 2020	December 22, 2020	January 29, 2021
Castalia Maruyalila Offictesalido	December 18, 2020	(planned)	(planned)
Big Tower Minami Sanjo		December 21, 2020	March 1, 2021
Big Tower Williami Sanjo		(planned)	(planned)

## 7. Outlook

DHR expects to record gain on sale of investment properties of 836 million yen for the fiscal period ending February 28, 2021 and 2,209 million yen for the fiscal period ending August 31, 2021 associated with the Disposition.

For the forecasts of results for the fiscal periods ending February 28, 2021 and August 31, 2021 with the Disposition factored in, please refer to the press release "Notice Concerning Revision to Forecast of Results for the Fiscal Periods Ending February 28, 2021 and August 31, 2021" separately announced today.

## 8. Overview of property appraisal of the Anticipated Dispositions

Overview of property appraisal					
Property name Castalia Maruyama Urasando					
Appraisal value	511 million yen				
Appraiser The Tanizawa Sōgō Appraisal Co., Ltd.					
Appraisal date	August 31, 2020				

Item	Content	Basis
Value based on income method	511 million yen	Estimated value based on income method by using value

		based on discount cash flow method, with value based on direct capitalization method used as a reference.
Value based on direct	512 million yen	ancer capitalization method asea as a reference.
capitalization method	312 million yen	
Operating revenue	39 million yen	
Effective gross revenue	42 million yen	Assessed the market rent level of the property through comparison with rent levels of other leasing cases, etc.
Loss from vacancy	2 million yen	Assessed considering the average turnover period, period without revenue during tenant solicitation, etc.
Operating expense	12 million yen	
Maintenance	1 million yen	Based on the building maintenance and managemen contract, etc.
Utility cost	1 million yen	Based on the property management report, etc.
Repair	2 million yen	Assessed by splitting the figure based on the engineering report and similar cases in 3 (repair):7 (capex) ratio.
Property management Fee	1 million yen	Based on the property management contract.
Advertisement and other leasing cost	1 million yen	Assumed 25% annual tenant replacement.
Tax	3 million yen	Recorded based on the actual results for 2020.
Insurance	0 million yen	Recorded based on past results, etc.
Other cost	0 million yen	Based on the property management report, etc.
Net operating income (NOI)	27 million yen	
Investment income of lump sum	0 million yen	Assessed with the investment yield set at 1.0%
Capital expenditure	3 million yen	Assessed by splitting the figure based on the engineering report and similar cases in 3 (repair):7 (capex) ratio.
Net cash flow (NCF)	24 million yen	
Cap rate	4.7%	Assessed by comparing with the multiple transaction yields in the neighboring areas or the similar areas of the same supply and demand.
Value based on Discounted Cash Flow method	510 million yen	
Discount rate	4.7%	Assessed by reflecting specific risks related to th property in the base yield.
Terminal cap rate	4.9%	Assessed on the basis of capitalization rate taking interconsideration of future prediction uncertainty.
lue based on cost method 485 million yen		
Proportion of land	49.5%	
Proportion of building	50.5%	
ms applied to adjustments in val the determination of the apprais		None

Overview of property appraisal		
Property name Castalia Maruyama Omoteando		
Appraisal value	2,000 million yen	
Appraiser	The Tanizawa Sōgō Appraisal Co., Ltd.	
Appraisal date	August 31, 2020	

Item	Content	Basis
Value based on income method	2,000 million yen	Estimated value based on income method by using value based on discount cash flow method, with value based on direct capitalization method used as a reference.
Value based on direct capitalization method	2,010 million yen	
Operating revenue	147 million yen	
Effective gross revenue	158 million yen	Assessed the market rent level of the property through

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1			comparison with rent levels of other leasing cases, etc.	
	Loss from vacancy	10 million yen	Assessed considering the average turnover period, period without revenue during tenant solicitation, etc.	
	Operating expense	43 million yen		
	Maintenance 5 million yen		Based on the building maintenance and management contract, etc.	
	Utility cost	3 million yen	Based on the property management report, etc.	
	Repair	9 million yen	Assessed by splitting the figure based on the engineering report and similar cases in 3 (repair):7 (capex) ratio.	
	Property management Fee	4 million yen	Based on the property management contract.	
	Advertisement and other leasing cost	4 million yen	Assumed 25% annual tenant replacement.	
	Tax	14 million yen	Recorded based on the actual results for 2020.	
	Insurance	0 million yen	Recorded based on past results, etc.	
	Other cost	1 million yen	Based on the property management report, etc.	
	Net operating income (NOI)	104 million yen		
	Investment income of lump sum	0 million yen	Assessed with the investment yield set at 1.0%	
	Capital expenditure	10 million yen	Assessed by splitting the figure based on the engineering report and similar cases in 3 (repair):7 (capex) ratio.	
	Net cash flow (NCF)	94 million yen		
	Cap rate	4.7%	Assessed by comparing with the multiple transaction yields in the neighboring areas or the similar areas of the same supply and demand.	
	alue based on Discounted ash Flow method	2,000 million yen		
	Discount rate	4.7%	Assessed by reflecting specific risks related to the property in the base yield.	
	Terminal cap rate	4.9%	Assessed on the basis of capitalization rate taking into consideration of future prediction uncertainty.	
	alue based on cost method 2,100 million yen			
Pr	oportion of land	53.0%		
	oportion of building	47.0%		
	applied to adjustments in val termination of the appraisal v		None	

Overview of property appraisal			
Property name	Big Tower Minami Sanjo		
Appraisal value 2,760 million yen			
Appraiser	DAIWA REAL ESTATE APPRAISAL CO., LTD.		
Appraisal date	August 31, 2020		

Item	Content	Basis	
Value based on income method	2,760 million yen	Estimated value based on income method by using value based on discount cash flow method, with value based on direct capitalization method used as a reference.	
Value based on direct capitalization method	2,760 million yen		
Operating revenue	209 million yen		
Effective gross revenue	227 million yen	Assessed standardized room rent revenue and common area charges of the property based on the current rent, new rent level of similar properties with the same supply and demand and its trend, in consideration of the mid-to-long term competitiveness of the property.	

	Loss from vacancy	17 million yen	Recorded based on the past vacancy ratio and the standard vacancy ratio of the similar properties in consideration of the competitiveness of the property.
Operating expense		61 million yen	
	Maintenance	9 million yen	Based on the current contract amount.
Utility cost		4 million yen	Assessed in reference to the past results.
	Repair	9 million yen	Assessed based on 12-year average repair costs in the engineering report.
Property management Fee		6 million yen	Based on the current contract amount.
	Advertisement and other leasing cost	9 million yen	Assumed leasing costs worth two months' rent for new tenants in reference to the leasing costs of similar properties.
	Tax	19 million yen	Recorded based on the actual results for 2020 in consideration of burden level and land price trend.
	Insurance	0 million yen	Recorded based on the recent results
	Other cost	2 million yen	Assumed 0.6% of operating revenue as other operation costs.
			Recorded local community fee and internet usage fee based on the results.
	Net operating income (NOI)	148 million yen	
	Investment income of lump sum	0 million yen	Assessed with the investment yield set at 1.0%
	Capital expenditure	13 million yen	Assessed based on the 12-year average renewal charges in the engineering report in consideration of the construction management fee.
	Net cash flow (NCF)	135 million yen	
	Cap rate	4.9%	Assessed by adjusting yields in similar types with spreads attributable to the property's location, the characteristics of the building and conditions, additionally in consideration of cap rate of appraisal value for J-REIT properties in similar areas of the same supply and demand
	alue based on Discounted	2,760 million yen	
C	ash Flow method		
	Discount rate	4.7%	Assessed by comparing with cases of similar real estate transactions and adding individuality of real estate to yield of financial assets
	Terminal cap rate	5.1%	Assessed based on capitalization rate, comprehensively taking into account future uncertainties.
Value	Value based on cost method 2,850 million yen		
P	Proportion of land 35.8		
P	Proportion of building 64.2%		
	applied to adjustments in valuetermination of the appraisal value.		None
ano ac	de appraisar vi		

<sup>\*</sup> DHR's website: <a href="https://www.daiwahouse-reit.co.jp/en/">https://www.daiwahouse-reit.co.jp/en/</a>

# <Attachment>

Portfolio status after the Disposition

Asset class	Number of properties	Acquisition price (million yen)	Investment ratio (Note)
Logistics properties	62 properties	406,241	49.6%
Residential properties	130 properties	242,533	29.6%
Retail properties	23 properties	123,219	15.1%
Hotel properties	5 properties	19,110	2.3%
Other assets	6 properties	27,260	3.3%
Portfolio Total	226 properties	818,363	100.0%

(Note) Investment ratio indicates the ratio of the acquisition price for each asset to the total acquisition price, rounded to the nearest tenth.