

January 8, 2021

**Treasure Factory Announces Monthly Sales Summary (December 2020) (Non-Consolidated)**

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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			Net Sales (%)		No. of Stores		
			All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
		Mar. 2020	94.4	90.4	0	0	131 (4)
		Apr. 2020	66.7	64.6	0	0	131 (4)
		May 2020	88.8	86.1	0	0	131 (4)
		Jun. 2020	104.5	101.0	0	0	131 (4)
		Jul. 2020	108.3	104.6	1	0	132 (4)
		Aug. 2020	104.8	101.5	0	0	132 (4)
	First Half Total		94.0	90.7	1	0	132 (4)
		Sep. 2020	99.3	95.6	2	0	134 (4)
		Oct. 2020	112.5	107.9	2	0	136 (4)
		Nov. 2020	102.8	98.5	1	0	137 (4)
		Dec. 2020	101.8	98.6	0	0	137 (4)
		Jan. 2021					
		Feb. 2021					
	Second Half Total						
	Fiscal Year Total						

\*Figures for net sales indicate the year-on-year comparison.

\*Figures in parentheses indicate the number of franchise stores.

**[Monthly comment]**

In December, net sales totaled 98.6% for existing stores compared with the previous year and 101.8% for all stores.

Sales of furniture, hobby-related items, sports and outdoor items and miscellaneous items continued to perform favorably, but sales of apparel fell below the previous year due to one less Sunday compared with the previous year and a decrease in demand for going out among consumers with the reemergence of COVID-19, leading to decrease in net sales for existing stores compared with the previous year.

**[Information on opening and closing stores]**

Not applicable.

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