

## English Translation

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## Summary of Financial Results for the Nine Months Ended December 31, 2020 (Japanese GAAP) (Consolidated)

February 5, 2021

Name of listed company: JTOWER Inc. Listing exchange: Tokyo  
 Securities code: 4485 URL: <https://en.jtower.co.jp/>  
 Representative: (Position) Representative Director (Name) Atsushi Tanaka  
 Contact for inquiries: (Position) Managing Director CFO and General Business Administration Department Head (Name) Ryosuke Nakamura TEL: +81-3-6447-2614  
 Scheduled date to file Securities Report: February 10, 2021  
 Scheduled date of dividend payments: -  
 Supplementary materials for financial results: Yes  
 Holding of financial results meeting: No

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated financial results for the nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)

#### (1) Consolidated operating results (cumulative)

(% figures show the change from the same period of previous fiscal year)

	Net sales		EBITDA*		Operating income		Ordinary income		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
Nine months ended December 31, 2020	2,588	49.7	968	98.5	291	-	264	-	260	-
Nine months ended December 31, 2019	1,729	-	487	-	16	-	(36)	-	(67)	-

(Note) Nine months ended December 31, 2020: 228 million yen (-%) Nine months ended December 31, 2019: (112) million yen (-%)  
 Comprehensive income

	Basic earnings per share	Diluted earnings per share
	yen	yen
Nine months ended December 31, 2020	12.65	12.39
Nine months ended December 31, 2019	(5.56)	-

\*EBITDA = Operating income + Depreciation + Amortization of goodwill + Amortization of long-term prepaid expenses

(Note) Since the Company prepares its quarterly consolidated financial statement from the six months ended September 30, 2019, the rate of increase (decrease) compared with the same period of previous fiscal year for the nine months ended December 31, 2019 are not described.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	million yen	million yen	%
As of December 31, 2020	16,875	6,908	40.9
As of March 31, 2020	14,646	6,635	45.3

(Reference) Equity As of December 31, 2020 6,908 million yen As of March 31, 2020 6,635 million yen

## 2. Dividends

	Dividend per share				
	1Q-end	2Q-end	3Q-end	Year-end	(Total)
	yen	yen	yen	yen	yen
Fiscal year ended March 2020	-	0.00	-	0.00	0.00
Fiscal year ending March 2021	-	0.00	-		
Fiscal year ending March 2021 (forecast)				0.00	0.00

(Note) Recently announced dividend forecast corrected? Yes/No: No

## 3. Consolidated financial forecast for fiscal year ending March 2021 (from April 1, 2020 to March 31, 2021)

*(% figures show the change from the same period of previous fiscal year)*

	Net sales		EBITDA		Operating income		Ordinary income		Profit attributable to owners of parent		Basic earnings per share
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%	yen
Full fiscal year	3,424	33.8	1,272	72.5	300	330.9	258	-	300	-	14.60

(Note) Recently announced earnings estimate corrected? Yes/No: No

\* Explanatory notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries resulting in change in scope of consolidation): No

Newly included: — companies (Company name) —

Excluded: — companies (Company name) —

(2) Application of accounting treatments specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatements

(i) Changes in accounting policies due to amendment of accounting standards, etc. : No

(ii) Changes in accounting policies other than (i) : No

(iii) Changes in accounting estimates : No

(iv) Restatements : No

(4) Number of shares issued and outstanding (common shares)

(i) Number of shares issued and outstanding (including treasury shares) at the end of period	As of December 31, 2020	20,662,272 shares	As of March 31, 2020	20,505,572 shares
(ii) Number of treasury shares at the end of period	As of December 31, 2020	84 shares	As of March 31, 2020	84 shares
(iii) Average number of shares during period (cumulative)	Nine months ended December 31, 2020	20,568,888 shares	Nine months ended December 31, 2019	12,084,436 shares

\* This summary of financial results is not subject to quarterly review by a certified public accountant or auditing company.

\* Explanation regarding appropriate use of financial forecasts, and other notes

(Notes on forward-looking statements)

The financial forecast and other forward-looking statements contained in this document are based on information currently available to and certain assumptions that are thought to be reasonable by the Company. Accordingly, such statements should not be construed as a guarantee of achieving the results by the Company. Actual business performance and other results may differ materially due to various factors.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
<b>Assets</b>		
Current assets		
Cash and deposits	7,188,584	8,771,949
Notes and accounts receivable - trade	482,467	418,152
Other	361,675	145,630
Total current assets	8,032,726	9,335,732
Non-current assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	4,620,656	5,217,788
Other, net	1,239,818	1,628,761
Total property, plant and equipment	5,860,475	6,846,549
Intangible assets		
Goodwill	579,101	343,085
Other	7,611	333
Total intangible assets	586,712	343,418
Investments and other assets	166,881	349,789
Total non-current assets	6,614,069	7,539,757
Total assets	14,646,796	16,875,490
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	193,462	142,103
Accounts payable - other	1,204,276	870,800
Current portion of long-term borrowings	—	210,000
Unearned revenue	1,525,681	2,355,378
Other	365,137	399,821
Total current liabilities	3,288,557	3,978,103
Non-current liabilities		
Long-term borrowings	300,000	230,000
Long-term unearned revenue	3,869,972	5,161,861
Other	553,099	597,140
Total non-current liabilities	4,723,072	5,989,001
Total liabilities	8,011,629	9,967,105

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
Net assets		
Shareholders' equity		
Share capital	4,272,495	4,294,849
Capital surplus	2,433,819	2,456,173
Retained earnings	17,489	277,668
Treasury shares	(350)	(350)
Total shareholders' equity	6,723,454	7,028,341
Accumulated other comprehensive income		
Foreign currency translation adjustment	(88,288)	(119,955)
Total accumulated other comprehensive income	(88,288)	(119,955)
Total net assets	6,635,166	6,908,385
Total liabilities and net assets	14,646,796	16,875,490

## (2) Quarterly Consolidated Statement of Income

(Thousands of yen)

	Nine months ended December 31, 2019 (from April 1, 2019 to December 31, 2019)	Nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)
Net sales	1,729,502	2,588,322
Cost of sales	857,949	1,247,153
Gross profit	871,553	1,341,168
Selling, general and administrative expenses	854,710	1,049,964
Operating profit	16,843	291,204
Non-operating income		
Interest income	16,968	21,882
Other	1,237	235
Total non-operating income	18,206	22,117
Non-operating expenses		
Interest expenses	17,345	19,350
Share of loss of entities accounted for using equity method	19,667	28,021
Share issuance costs	15,477	-
Going public expenses	18,934	-
Other	202	1,171
Total non-operating expenses	71,628	48,543
Ordinary profit (loss)	(36,578)	264,778
Extraordinary income		
Gain on change in equity	-	99,979
Total extraordinary income	-	99,979
Extraordinary losses		
Loss on valuation of shares of subsidiaries and associates	6,651	-
Total extraordinary losses	6,651	-
Profit (loss) before income taxes	(43,230)	364,757
Income taxes	21,959	104,578
Profit (loss)	(65,189)	260,179
Profit attributable to non-controlling interests	2,032	-
Profit (loss) attributable to owners of parent	(67,222)	260,179

## (3) Quarterly Consolidated Statements of Comprehensive Income

(Thousands of yen)

	Nine months ended December 31, 2019 (from April 1, 2019 to December 31, 2019)	Nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)
Profit (loss)	(65,189)	260,179
Other comprehensive income		
Foreign currency translation adjustment	(46,202)	(36,640)
Share of other comprehensive income of entities accounted for using equity method	(1,333)	4,973
Total other comprehensive income	(47,535)	(31,667)
Comprehensive income	(112,725)	228,511
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(114,758)	228,511
Comprehensive income attributable to non- controlling interests	2,032	-