

February 8, 2021

Treasure Factory Announces Monthly Sales Summary (January 2021) (Non-Consolidated)

Name

Treasure Factory Co., Ltd. (Securities Code: 3093)

	Net Sales (%)		No. of Stores		
	All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
Mar. 2020	94.4	90.4	0	0	131 (4)
Apr. 2020	66.7	64.6	0	0	131 (4)
May 2020	88.8	86.1	0	0	131 (4)
Jun. 2020	104.5	101.0	0	0	131 (4)
Jul. 2020	108.3	104.6	1	0	132 (4)
Aug. 2020	104.8	101.5	0	0	132 (4)
First Half Total	94.0	90.7	1	0	132 (4)
Sep. 2020	99.3	95.6	2	0	134 (4)
Oct. 2020	112.5	107.9	2	0	136 (4)
Nov. 2020	102.8	98.5	1	0	137 (4)
Dec. 2020	101.8	98.6	0	0	137 (4)
Jan. 2021	101.7	99.6	0	0	137 (4)
Feb. 2021					
Second Half Total					
iscal Year Total					

*Figures for net sales indicate the year-on-year comparison.

*Figures in parentheses indicate the number of franchise stores.

[Monthly comment]

In January, net sales totaled 99.6% for existing stores compared with the previous year and 101.7% for all stores.

Even though sales of furniture, hobby-related items, sports and outdoor items, audio-visual equipment, etc. continued to perform favorably in addition to favorable sales of home appliances due to factors such as increased demand for winter home appliances with the drop in temperature, sales of apparel dropped due to factors such as consumers refraining from going out centering on metropolitan areas with the declaration of a state of emergency, leading to decrease in net sales for existing stores compared with the previous year.

[Information on opening and closing stores] Not applicable.

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