

February 8, 2021

Treasure Factory Announces Monthly Sales Summary (January 2021) (Non-Consolidated)

Name

Treasure Factory Co., Ltd. (Securities Code: 3093)

| | Net Sales (%) | | No. of Stores | | |
|-------------------|---------------|--------------------|------------------------|---------------|--------------|
| | All Stores | Existing Stores | Stores Newly Opened | Stores Closed | Total Stores |
| Mar. 2020 | 94.4 | 90.4 | 0 | 0 | 131 (4) |
| Apr. 2020 | 66.7 | 64.6 | 0 | 0 | 131 (4) |
| May 2020 | 88.8 | 86.1 | 0 | 0 | 131 (4) |
| Jun. 2020 | 104.5 | 101.0 | 0 | 0 | 131 (4) |
| Jul. 2020 | 108.3 | 104.6 | 1 | 0 | 132 (4) |
| Aug. 2020 | 104.8 | 101.5 | 0 | 0 | 132 (4) |
| First Half Total | 94.0 | 90.7 | 1 | 0 | 132 (4) |
| Sep. 2020 | 99.3 | 95.6 | 2 | 0 | 134 (4) |
| Oct. 2020 | 112.5 | 107.9 | 2 | 0 | 136 (4) |
| Nov. 2020 | 102.8 | 98.5 | 1 | 0 | 137 (4) |
| Dec. 2020 | 101.8 | 98.6 | 0 | 0 | 137 (4) |
| Jan. 2021 | 101.7 | 99.6 | 0 | 0 | 137 (4) |
| Feb. 2021 | | | | | |
| Second Half Total | | | | | |
| iscal Year Total | | | | | |

*Figures for net sales indicate the year-on-year comparison.

*Figures in parentheses indicate the number of franchise stores.

[Monthly comment]

In January, net sales totaled 99.6% for existing stores compared with the previous year and 101.7% for all stores.

Even though sales of furniture, hobby-related items, sports and outdoor items, audio-visual equipment, etc. continued to perform favorably in addition to favorable sales of home appliances due to factors such as increased demand for winter home appliances with the drop in temperature, sales of apparel dropped due to factors such as consumers refraining from going out centering on metropolitan areas with the declaration of a state of emergency, leading to decrease in net sales for existing stores compared with the previous year.

[Information on opening and closing stores] Not applicable.

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