

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2020 (Based on Japanese GAAP)

February 9, 2021

Company name: Riskmonster.com
 Stock exchange listing: Tokyo
 Stock code: 3768 URL <https://www.riskmonster.co.jp>
 Representative: President, CEO Taichi Fujimoto
 General Manager, Finance and Accounting
 Inquiries: Division Maki Yoshida TEL 03-6214-0331
 Scheduled date to file Quarterly Securities Report: February 10, 2021
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2020	2,655	11.7	570	36.7	583	28.0	387	31.2
Nine months ended December 31, 2019	2,376	6.9	416	10.3	455	18.9	295	22.3

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2020	104.15	–
Nine months ended December 31, 2019	77.52	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2020	6,561	5,415	81.0	1,426.28
As of March 31, 2020	5,534	4,632	82.1	1,226.57

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2020	–	0.00	–	20.00	20.00
Year ending March 31, 2021	–	0.00	–		
Year ending March 31, 2021 (Forecast)				28.00	28.00

3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	3,500	11.1	650	28.2	675	23.2	400	30.8	107.49

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2020
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2020	3,773,461 shares	As of March 31, 2020	3,773,461 shares
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Number of treasury shares at the end of the period

As of December 31, 2020	45,147 shares	As of March 31, 2020	66,900 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2020	3,719,080 shares	Nine months ended December 31, 2019	3,809,655 shares
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Quarterly consolidated financial statements

Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
Assets		
Current assets		
Cash and deposits	2,068,803	2,360,878
Notes and accounts receivable - trade	427,886	451,060
Raw materials and supplies	15,892	18,544
Other	62,842	72,395
Allowance for doubtful accounts	(685)	(742)
Total current assets	2,574,739	2,902,135
Non-current assets		
Property, plant and equipment		
Buildings and structures	565,454	567,532
Accumulated depreciation	(114,423)	(128,898)
Buildings and structures, net	451,030	438,634
Tools, furniture and fixtures	432,624	399,731
Accumulated depreciation	(344,722)	(293,980)
Tools, furniture and fixtures, net	87,901	105,751
Land	568,352	568,352
Leased assets	4,713	4,713
Accumulated depreciation	(458)	(1,047)
Leased assets, net	4,255	3,666
Total property, plant and equipment	1,111,540	1,116,405
Intangible assets		
Software	623,365	722,815
Other	84,840	92,898
Total intangible assets	708,205	815,714
Investments and other assets		
Investment securities	1,078,111	1,645,483
Other	62,512	81,602
Allowance for doubtful accounts	(150)	(140)
Total investments and other assets	1,140,473	1,726,945
Total non-current assets	2,960,219	3,659,065
Total assets	5,534,958	6,561,201

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
Liabilities		
Current liabilities		
Accounts payable - other	252,909	278,444
Current portion of long-term borrowings	60,160	60,160
Income taxes payable	77,735	118,371
Provision for bonuses	698	378
Other	123,141	164,576
Total current liabilities	514,646	621,930
Non-current liabilities		
Long-term borrowings	215,640	178,020
Retirement benefit liability	6,171	2,744
Other provisions	12,961	14,438
Other	153,174	328,578
Total non-current liabilities	387,947	523,780
Total liabilities	902,593	1,145,711
Net assets		
Shareholders' equity		
Share capital	1,155,993	1,155,993
Capital surplus	780,280	785,621
Retained earnings	2,299,444	2,612,639
Treasury shares	(93,587)	(63,176)
Total shareholders' equity	4,142,130	4,491,077
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	393,744	814,548
Foreign currency translation adjustment	10,493	11,994
Total accumulated other comprehensive income	404,237	826,542
Non-controlling interests	85,997	97,869
Total net assets	4,632,365	5,415,489
Total liabilities and net assets	5,534,958	6,561,201

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Net sales	2,376,936	2,655,508
Cost of sales	1,062,878	1,123,198
Gross profit	1,314,057	1,532,309
Selling, general and administrative expenses	897,075	962,298
Operating profit	416,982	570,011
Non-operating income		
Interest income	583	674
Dividend income	20,985	9,774
Gain on investments in investment partnerships	19,611	4,212
Miscellaneous income	743	3,744
Total non-operating income	41,924	18,405
Non-operating expenses		
Interest expenses	2,509	2,076
Commitment fee	—	1,542
Commission for purchase of treasury shares	674	—
Foreign exchange losses	111	1,484
Total non-operating expenses	3,296	5,102
Ordinary profit	455,610	583,314
Extraordinary income		
Gain on sales of investment securities	183	—
Gain on sales of non-current assets	107	—
Total extraordinary income	290	—
Extraordinary losses		
Loss on retirement of non-current assets	352	15,401
Office relocation expenses	1,576	—
Loss on sales of investment securities	1,198	—
Total extraordinary losses	3,127	15,401
Profit before income taxes	452,773	567,912
Income taxes - current	123,671	180,101
Income taxes - deferred	24,693	(10,754)
Total income taxes	148,364	169,346
Profit	304,408	398,566
Profit attributable to non-controlling interests	9,089	11,240
Profit attributable to owners of parent	295,318	387,325

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Profit	304,408	398,566
Other comprehensive income		
Valuation difference on available-for-sale securities	104,721	420,961
Foreign currency translation adjustment	(1,419)	1,975
Total other comprehensive income	103,302	422,937
Comprehensive income	407,710	821,503
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	398,921	809,631
Comprehensive income attributable to non-controlling interests	8,789	11,871