

Plenus Co.,Ltd.
Monthly Flash Report February 2021

※Monthly Flash Report is updated on the second business day of every month.

When correction is required, the report is updated with amended data on the second business day of the following month.

※Due to COVID-19, some stores have been temporaryclosed in April and May 2020.

※Existing stores include stores that have reduced operating hours.

Hotto Motto			FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Monthly trends (Year-to-Year basis)	All stores	%	—	94.0	96.5	100.6	97.8	99.7	97.4	101.0	100.8	103.1	104.3	104.5	101.9	100.1
	Existing stores	%	—	99.3	101.9	106.5	103.9	105.7	102.7	106.0	100.0	103.9	105.2	105.3	102.4	103.5
Store openings			—	0	0	0	2	0	0	0	1	1	0	1	0	5
	Regular chain		—	0	0	0	1	0	0	0	1	1	0	1	0	4
	Partner chain		—	0	0	0	0	0	0	0	0	0	0	0	0	0
	Franchise chain		—	0	0	0	1	0	0	0	0	0	0	0	0	1
Store closures			—	△ 21	△ 7	△ 1	△ 1	△ 2	△ 1	0	△ 2	△ 1	△ 2	0	△ 1	△ 39
	Regular chain		—	△ 19	0	△ 1	0	0	0	0	△ 1	0	0	0	0	△ 21
	Partner chain		—	△ 1	0	0	0	0	0	0	0	△ 1	0	0	0	△ 2
	Franchise chain		—	△ 1	△ 7	0	△ 1	△ 2	△ 1	0	△ 1	0	△ 2	0	△ 1	△ 16
Transfer	Regular chain		—	9	12	8	0	△ 4	△ 8	△ 7	△ 17	△ 7	△ 11	△ 3	△ 32	△ 60
	Partner chain		—	△ 5	△ 2	△ 3	△ 3	△ 5	0	△ 3	△ 6	△ 4	△ 7	△ 6	△ 1	△ 45
	Franchise chain		—	△ 4	△ 10	△ 5	3	9	8	10	23	11	18	9	33	105
Number of stores			2,527	2,506	2,499	2,498	2,499	2,497	2,496	2,496	2,495	2,495	2,493	2,494	2,493	—
	Regular chain		711	701	713	720	721	717	709	702	685	679	668	666	634	—
	Partner chain		187	181	179	176	173	168	168	165	159	154	147	141	140	—
	Franchise chain		1,629	1,624	1,607	1,602	1,605	1,612	1,619	1,629	1,651	1,662	1,678	1,687	1,719	—

※"Hotto Motto" includes "Hotto Motto Grill"	Number of stores	31
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※The franchise chain includes the district headquarters

YAYOI			FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Monthly trends	All stores	%	—	81.9	51.9	54.3	75.6	78.7	81.2	96.2	94.2	90.3	83.3	70.2	71.1	77.4
	Existing stores	%	—	83.2	52.8	55.0	76.0	79.3	81.7	97.9	95.5	91.9	84.3	70.4	70.7	77.9
Store openings			—	1	1	0	2	3	1	1	0	0	0	0	0	9
	Regular chain		—	1	1	0	1	3	1	1	0	0	0	0	0	8
	Partner chain		—	0	0	0	0	0	0	0	0	0	0	0	0	0
	Franchise chain		—	0	0	0	1	0	0	0	0	0	0	0	0	1
Store closures			—	△ 1	△ 1	0	0	△ 1	△ 13	△ 2	0	0	0	0	△ 1	△ 19
	Regular chain		—	△ 1	△ 1	0	0	△ 1	△ 13	△ 2	0	0	0	0	0	△ 18
	Partner chain		—	0	0	0	0	0	0	0	0	0	0	0	0	0
	Franchise chain		—	0	0	0	0	0	0	0	0	0	0	0	△ 1	△ 1
Transfer	Regular chain		—	2	0	0	7	11	6	2	2	4	4	0	2	40
	Partner chain		—	1	0	0	0	0	0	0	0	△ 1	△ 2	0	0	△ 2
	Franchise chain		—	△ 3	0	0	△ 7	△ 11	△ 6	△ 2	△ 2	△ 3	△ 2	0	△ 2	△ 38
Number of stores			382	382	382	382	384	386	374	373	373	373	373	373	372	—
	Regular chain		233	235	235	235	243	256	250	251	253	257	261	261	263	—
	Partner chain		30	31	31	31	31	31	31	31	31	30	28	28	28	—
	Franchise chain		119	116	116	116	110	99	93	91	89	86	84	84	81	—

※The franchise chain includes the district headquarters

[illegible]

Total number of group stores in Japan	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Number of stores	2,941	2,921	2,907	2,906	2,909	2,909	2,896	2,895	2,894	2,894	2,892	2,893	2,891

Total number of overseas group stores	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Hotto Motto	14	13	13	13	13	13	13	13	13	13	14	14	14
China	3	2	2	2	2	2	2	2	2	2	2	2	2
Korea	10	10	10	10	10	10	10	10	10	10	11	11	11
Singapore	1	1	1	1	1	1	1	1	1	1	1	1	1
YAYOI	245	244	244	244	244	245	243	243	244	243	244	244	244
Thailand	198	198	199	199	199	199	197	196	196	195	194	194	194
Singapore	10	9	9	9	9	9	9	10	10	9	9	9	9
Australia	6	6	6	6	6	6	6	6	6	6	6	6	6
Taiwan	21	21	20	20	20	21	21	21	21	21	21	21	21
USA	3	3	3	3	3	3	3	3	3	4	4	4	4
Philippines	5	5	5	5	5	5	5	5	5	5	6	6	6
Malaysia	2	2	2	2	2	2	2	2	3	3	4	4	4
Number of stores	259	257	257	257	257	258	256	256	257	256	258	258	258

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