



2021/5/10

ABC-MART, INC.

Monthly Sales Report for April 2021, FY 2022

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2021 to FEB 28, 2022 (% change compare with last year)

		(%)									
		2021									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Existing Stores	Sales	16.3	65.2								
	Number of Customers	19.4	67.8								
	Sales per customer	-2.5	-1.6								
All Stores	Sales	19.4	162.0								
	Number of Customers	21.4	162.5								
	Sales per customer	-1.6	-0.2								
							2022				
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2021

Sales Report for FY 2021										(%)
		2020								
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half
Sales	Existing Stores	-29.9	-45.2	-4.2	-27.6	-0.8	-9.1	-16.0	-8.4	-16.2
	All Stores	-31.1	-69.3	-44.8	-48.3	-1.0	-9.5	-15.7	-8.6	-30.1
		SEP	OCT	NOV	3Q	2021				
						DEC	JAN	FEB	4Q	2nd Half
Sales	Existing Stores	-21.1	4.1	-5.4	-9.5	-16.8	-25.2	-9.8	-18.3	-14.5
	All Stores	-20.2	0.8	-4.1	-8.2	-15.5	-24.2	-8.5	-17.2	-12.9
										Full Year

◇ Sales Summary

In April, business conditions improved significantly compared to last year, and the weather was also favorable due to a quick rise in temperature. Starting with the declaration of a state of emergency in Tokyo and three prefectures on April 25, 160 stores were closed and 206 stores were open for a short time, slowing down sales in the second half of the month.

All stores sales grew 162.0% to a year ago in this month. Existing stores sales also showed a year on year growth of 65.2% compared to the same period in the previous year.

Store Openings and Closings

Opened: 6 stores

Closed: 0 store

Number of stores: 1,042 stores