



Fiscal 2020 Financial Results Briefing

## Business Overview

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## 1. Project Orders for FY2020



### Achieved Target by Focusing on Projects Likely to Proceed

Value of Consolidated Orders Received : Approx. 683 Billion Yen (Target: 670 Billion Yen)			
	Overseas Oil & GAS	Overseas Infrastructure	Domestic EPC
Target	400 Billion Yen	140 Billion Yen	130 Billion Yen
Results	Approx. 497 Billion Yen	Approx. 40 Billion Yen	Approx. 182 Billion Yen

## 2. Total Engineering



### Value of FY2021 Consolidated Orders Target: 500 Billion Yen

		Overseas EPC		Domestic EPC
		Energy Solutions (Former Overseas Oil & Gas)	Facility Infrastructure Solutions (Former Overseas Infrastructure)	
Orders target for FY 2021		260 Billion Yen	80 Billion Yen	160 Billion Yen
Expected projects		<ul style="list-style-type: none"> <li>Indonesia Non-Ferrous Metals</li> <li>USA Gas Chemical</li> <li>Russia Oil Refinery</li> <li>Middle East LNG, Gas Processing</li> </ul> etc.	<ul style="list-style-type: none"> <li>Indonesia LNG-fired Power</li> <li>Taiwan Storage Tank</li> <li>Middle East Water Treatment</li> <li>Philippines Railways Related</li> </ul> etc.	<ul style="list-style-type: none"> <li>Pharmaceutical mfg. facility</li> <li>Chemical</li> <li>Hospital</li> <li>Nuclear Power Generation Related</li> <li>Maintenance</li> </ul> etc.

### 3. Functional Materials Manufacturing



#### FY2021 Market Forecast

##### Catalysts

Continue to monitor the impact of the spread of COVID-19 infection on both FCC and chemical catalysts.

##### Fine Chemicals

Demand is gradually recovering mainly for silica sol, functional coating materials, and coating materials for eyeglasses. Future sales are expected to expand.

##### Fine Ceramics

Demand in the telecommunications and semiconductor-related fields will continue to recover against the backdrop of expanding global demand for semiconductor memory. Demand for high thermal conductivity silicon nitride substrates is also expected to increase.

### Notes on Future Outlook



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