

TOYO TIRES

**Consolidated Business
Performance
for the First Quarter of FY2021**

May 14, 2021

TOYO TIRE CORPORATION

Major Topics

1. Consolidated Business Results for the First Quarter of FY2021
2. Consolidated Business Outlook for the Cumulative Second Quarter and the Full FY2021

The forward-looking statements contained in these business outlooks and plans are based on information available at the current time and contain potential risks and uncertainties.

Therefore, please keep in mind that actual results may, due to a variety of factors, differ from those expressed in the forward-looking statements.

(Unit: millions of yen)

	FY2021 Jan-Mar Results	FY2020 Jan-Mar Results	Year-on-Year Change	Year-on-Year Change (%)
Net Sales	87,744	82,094	+5,650	+6.9%
Operating Income	12,702	6,936	+5,766	+83.1%
Profit Ratio	14.5%	8.4%		
Ordinary Income	16,007	3,737	+12,270	+328.3%
Profit Attributable to Owners of Parent	12,153	2,141	+10,011	+467.6%

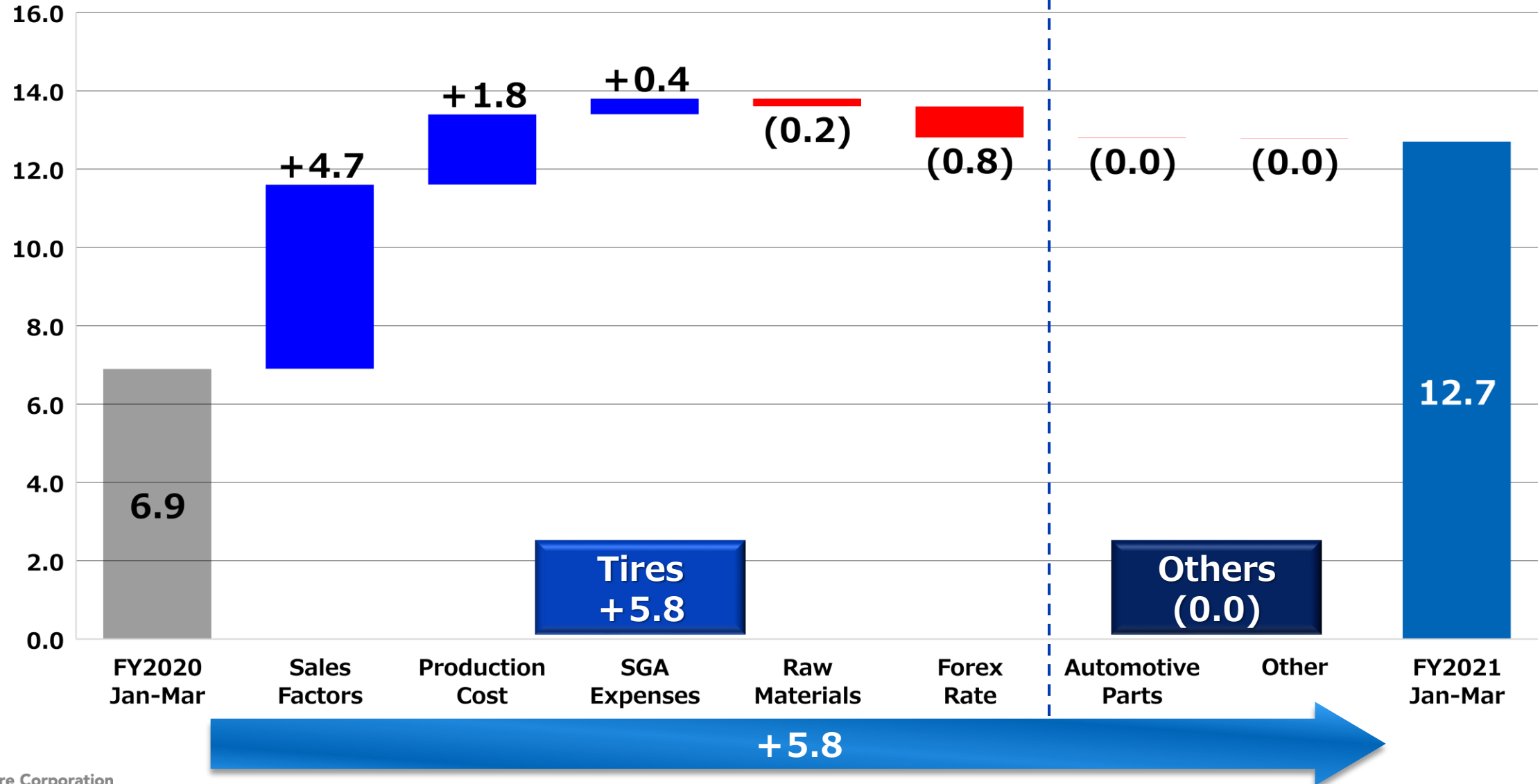
* Profit Attributable to Owners of Parent: Profit attributable to parent company shareholders

1 USD	105 Yen	109 Yen	(4 Yen)
1 EUR	128 Yen	121 Yen	+7 Yen

Forex Rate Sensibility 2021	
USD	0.65 Billion Yen/Year
EUR	0.10 Billion Yen/Year

Impact of 1 yen fluctuation on operating income

(billions of yen)



Net Sales

(Unit: millions of yen)

	FY2021 Jan-Mar Results	FY2020 Jan-Mar Results	Year-on-Year Change	Year-on-Year Change (%)
Tires	77,741	72,297	+5,444	+7.5%
Automotive Parts	9,992	9,782	+210	+2.1%
Other	27	35	(8)	(22.9%)
Adjustments	(16)	(21)	+4	—
Total	87,744	82,094	+5,650	+6.9%

Operating Income

* Net sales include intersegment internal net sales or transfers

	FY2021 Jan-Mar Results	FY2020 Jan-Mar Results	Year-on-Year Change	Year-on-Year Change (%)
Tires	13,191	7,399	+5,791	+78.3%
Profit Ratio	17.0%	10.2%		
Automotive Parts	(479)	(474)	(4)	—
Profit Ratio	(4.8%)	(4.8 %)		
Other	(3)	22	(26)	—
Adjustments	(5)	(11)	+5	—
Total	12,702	6,936	+5,766	+83.1%

Net Sales

(Unit: millions of yen)

	FY2021 Jan-Mar Results	FY2020 Jan-Mar Results	Year-on-Year Change	Year-on-Year Change (%)
Japan	23,825	23,908	(82)	(0.3%)
N.America	48,836	41,685	+7,150	+17.2%
Other	15,082	16,500	(1,417)	(8.6%)
Eliminations or Corporate	—	—	—	—
Total	87,744	82,094	+5,650	+6.9%

Operating Income

* Net sales include intersegment internal net sales or transfers

	FY2021 Jan-Mar Results	FY2020 Jan-Mar Results	Year-on-Year Change	Year-on-Year Change (%)
Japan	7,710	5,871	+1,839	+31.3%
N.America	3,505	1,500	+2,005	+133.7%
Other	1,564	803	+761	+94.8%
Eliminations or Corporate	(78)	(1,238)	+1,160	—
Total	12,702	6,936	+5,766	+83.1%

(Unit: millions of yen)

	FY2021 Jan-Mar	FY2015 Full-Year Results	FY2016 Full-Year Results	FY2017 Full-Year Results	FY2018 Full-Year Results	FY2019 Full-Year Results	FY2020 Full-Year Results
For 55 buildings	—	23,063	17,034	608	8,794	—	568
For 99 buildings	—	7,386	35,068	12,281	2,360	—	1,698
Charges	299	12,104	10,418	3,156	4,858	3,365	3,507
Compensation costs, etc.	—	4,119	4,260	2,590	1,516	645	1,406
Total	299	46,674	66,781	18,637	17,529	4,010	7,178

*55 buildings : disclosed on March 13, 2015, 99 buildings : disclosed on April 21, 2015

Breakdown of Calculation

FY2021 Jan-Mar

The company did not post seismic isolation product costs or renovation/construction costs for changes to the 55 buildings and 99 buildings.

The company posted approx. 0.3billion yen in charges (primarily, in payroll for the Seismic Isolation Rubber Task Force, etc.).

FY2021 From April onward

As at the present time it is difficult to reasonably estimate the amount, in the event that costs arise in the future, an additional reserve for product warranties may be posted depending upon the progress of measures.

***Ordinary Income and Profit Attributable to Owners of Parent have been revised from the business outlook announced on February 15, 2021.**

(Unit: millions of yen)

	FY2021 Jan-Jun Outlook	FY2020 Jan-Jun Results	Year-on- Year Change	Year-on- Year Change (%)	FY2021 Previous outlook for Jan-Jun	Year-on- Year Change	FY2021 Outlook for Apr-Jun	Year-on- Year Change
Net Sales	175,500	150,586	+ 24,913	+ 16.5%	175,500	—	87,755	+ 19,262
Operating Income	17,500	7,928	+ 9,571	+ 120.7%	17,500	—	4,797	+ 3,804
Profit Ratio	10.0%	5.3%			10.0%		5.5%	
Ordinary Income	20,400	4,379	+ 16,020	+ 365.9%	16,700	+ 3,700	4,392	+ 3,750
Profit Attributable to Owners of Parent	12,600	520	+ 12,079	+ 2323.1%	10,100	+ 2,500	446	+ 2,068

*Profit Attributable to Owners of Parent: Profit attributable to parent company shareholders

Interim dividends per share	20 Yen	20 Yen	—	—
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1 USD	103 Yen	109 Yen	(6 Yen)
1 EUR	123 Yen	120 Yen	+ 3 Yen

Forex Rate Sensibility 2021	
USD	0.65 Billion Yen/Year
EUR	0.10 Billion Yen/Year

Impact of 1 yen fluctuation on operating income

***Ordinary Income and Profit Attributable to Owners of Parent have been revised from the business outlook announced on February 15, 2021.**

(Unit: millions of yen)

	FY2021 Jan-Dec Outlook	FY2020 Jan-Dec Results	Year-on- Year Change	Year-on- Year Change (%)	FY2021 Previous outlook for Jan-Dec	Year-on- Year Change	FY2021 Outlook for Jul-Dec	Year-on- Year Change
Net Sales	372,000	343,764	+ 28,235	+ 8.2%	372,000	—	196,500	+ 3,321
Operating Income	44,000	36,328	+ 7,671	+ 21.1%	44,000	—	26,500	(1,899)
Profit Ratio	11.8%	10.6%			11.8%		13.5%	
Ordinary Income	46,400	30,887	+ 15,512	+ 50.2%	42,700	+ 3,700	26,000	(508)
Profit Attributable to Owners of Parent	28,900	11,682	+ 17,217	+ 147.4%	26,400	+ 2,500	16,300	+ 5,137

*Profit Attributable to Owners of Parent: Profit attributable to parent company shareholders

Annual dividends per share	45 Yen	45 Yen	—	—
1 USD	103 Yen	107 Yen	(4 Yen)	
1 EUR	123 Yen	122 Yen	+ 1 Yen	

Mid-Term '21 Plan
Key Performance
Indicators

Consolidated Operating
Profit Ratio

Over **14%**

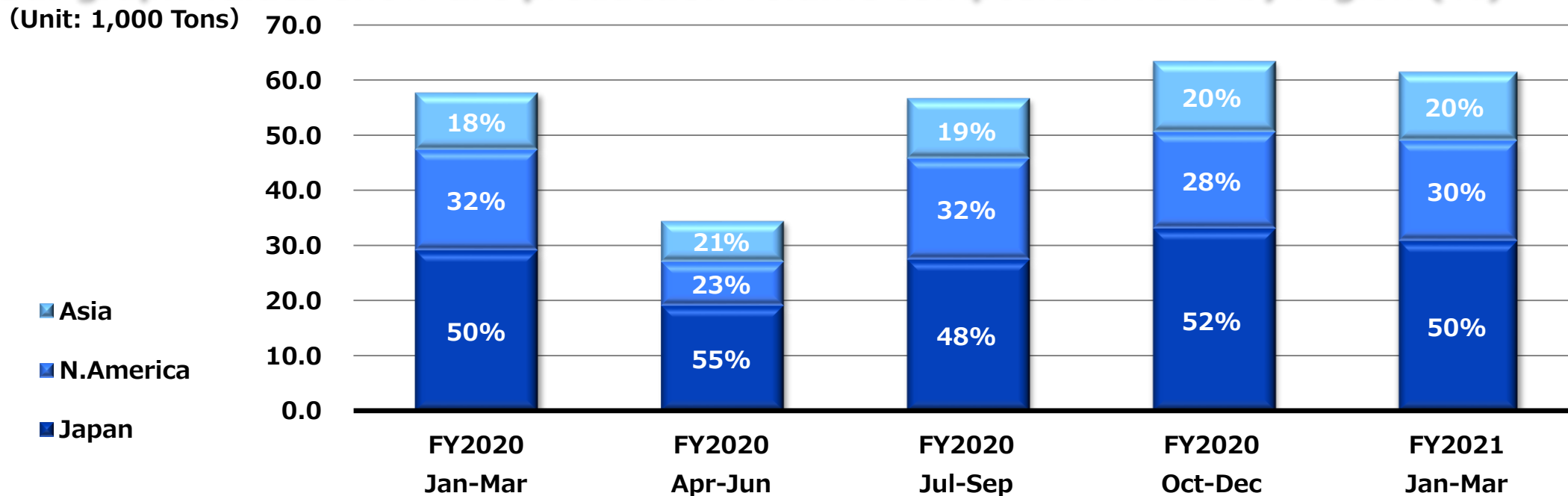
Dividend policy

Dividend payout ratio
30% or higher

Forex Rate Sensibility 2021	
USD	0.65 Billion Yen/Year
EUR	0.10 Billion Yen/Year

Impact of 1 yen fluctuation on operating income

* Bar graph values show tire production volume composition ratio by region (%)



(Unit: 1,000 Tons)

	FY2020				
	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Dec
Japan	29.1	19.2	27.5	33.1	108.8
N.America	18.3	8.0	18.3	17.6	62.2
Asia	10.3	7.4	10.9	12.8	41.4
Total	57.7	34.5	56.7	63.4	212.3

Year-on-Year	94%	56%	93%	103%	86%
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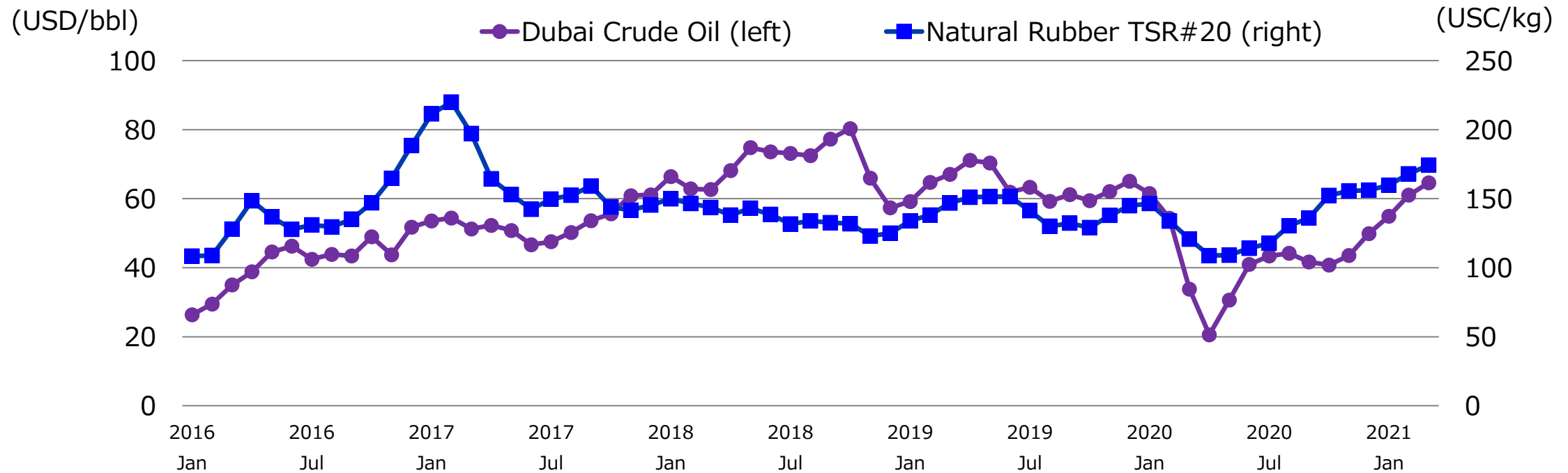
FY2021 Jan-Mar	FY2021 Jan-Dec Plan
30.9	126.5
18.2	79.4
12.4	47.3
61.5	253.1
107%	119%

*** Year-on-Year when the same period of the previous year = 100**

(%)

	FY2020					FY2021 Jan-Mar	FY2021 Jan-Dec Plan
	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Dec		
OE Total	82	38	81	109	77	103	112
RE Japan	98	89	81	115	96	108	107
RE Overseas	95	82	98	96	93	101	109
Of which N. America	88	98	104	98	97	125	114
Of which Europe	100	70	100	95	93	74	104
Of which SE Asia	103	61	97	91	87	76	83
Total	93	75	92	102	91	102	109

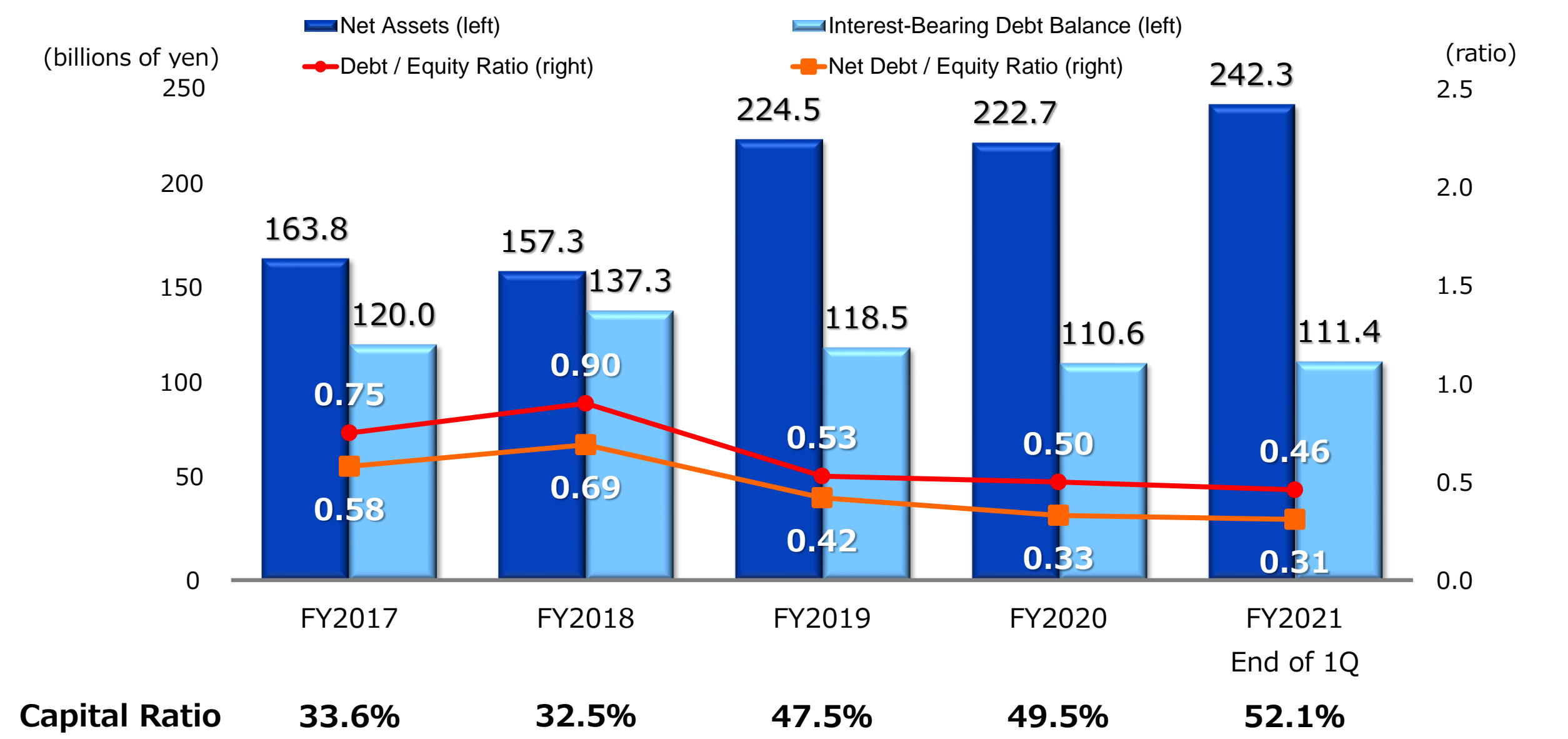
Change in Dubai Crude Oil and Natural Rubber TSR #20 Prices (SICOM)



Price Changes & Impact of Raw Materials (Operating Income Basis) (billions of yen)

	FY2020				
	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Dec
Natural Rubber	(0.0)	+0.0	+0.3	+0.3	+0.6
Petroleum Products	+1.3	+0.9	+2.1	+1.1	+5.4
Other Raw Materials	+0.6	+0.4	+0.5	(0.1)	+1.3
Total	+1.8	+1.4	+2.9	+1.3	+7.3

FY2021 Jan-Mar	FY2021 Jan-Dec Plan
(0.6)	(4.0)
+0.4	(5.3)
+0.1	(0.2)
(0.2)	(9.5)



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