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Summary of Consolidated Financial Results for the Year ended March 31, 2021 (IFRS)

May 14, 2021

Company name: TORIDOLL Holdings Corporation

Stock exchange listing: Tokyo Stock Exchange

Stock code: 3397

URL: <https://www.toridoll.com>

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Date of ordinary general meeting of shareholders: June 29, 2021

Starting date of dividend payments: June 15, 2021

Date of release of securities report: June 29, 2021

Preparation of explanatory materials on financial results: Yes

Information meetings arranged related to financial results: Yes (for institutional investors, analysts, and financial institutions, in Japanese)

(Amounts are rounded to the nearest million)

1. Consolidated Financial Results for the Year Ended March 31, 2021

(1) Consolidated Operating Results

(% figures denote year-on-year change)

	Total trading transactions		Business profit		Operating profit		Profit before tax		Profit for the year	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2021	134,760	(13.9)	(3,872)	—	(7,336)	—	(9,119)	—	(5,419)	—
Year ended March 31, 2020	156,478	7.9	8,881	22.2	4,367	89.7	2,837	112.2	1,941	779.5

	Profit for the year attributable to owners of the parent		Comprehensive income for the year		Earnings per share attributable to owners of the parent (basic)	Earnings per share attributable to owners of the parent (diluted)
	Millions of yen	%	Millions of yen	%	Yen	Yen
Year ended March 31, 2021	(5,456)	—	(4,645)	—	(67.71)	(67.71)
Year ended March 31, 2020	1,956	633.2	1,577	96.9	21.21	21.14

	Profit ratio to equity attributable to owners of the parent	Profit before tax ratio to total assets	Operating profit ratio to total trading transactions
	%	%	%
Year ended March 31, 2021	(12.9)	(4.3)	(5.4)
Year ended March 31, 2020	4.9	1.4	2.8

(Reference) Share of profit (loss) of investments accounted for using the equity method:

Year ended March 31, 2021: ¥ (877) million

Year ended March 31, 2020: ¥ (478) million

EBITDA (*):

Year ended March 31, 2021: ¥ 10,692 million (decreased 57.2% year-on-year basis)

Year ended March 31, 2020: ¥ 25,009 million

Adjusted EBITDA:

Year ended March 31, 2021: ¥ 17,395 million (decreased 39.8% year-on-year basis)

Year ended March 31, 2020: ¥ 28,874 million

(*) The Company discloses EBITDA as comparative information.

EBITDA = Operating profit + Other Operating Expenses - Other Operating Income
+ Depreciation + Amortization

Adjusted EBITDA = EBITDA + Impairment Loss + Extraordinary Expenses

Note: With an effective date of April 1, 2020, the company performed a 2-for-1 stock split of its common stock. The company calculated “Earnings per share attributable to owners of the parent (basic)” and “Earnings per share attributable to owners of the parent (diluted)” assuming that the stock split was implemented with an effective date of April 1, 2019.

(2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to owners of parent	Equity attributable to owners of parent ratio	Equity per share attributable to owners of parent
	Millions of yen	Millions of yen	Millions of yen	%	Yen
As of March 31, 2021	209,411	39,940	39,461	18.8	456.92
As of March 31, 2020	209,978	46,565	45,427	21.6	532.32

Note: With an effective date of April 1, 2020, the company performed a 2-for-1 stock split of its common stock. The company calculated “Equity per share attributable to owners of parent” assuming that the stock split was implemented with an effective date of April 1, 2019.

(3) Consolidated Cash Flows

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at the end of year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2021	21,258	(9,399)	(13,149)	24,969
Year ended March 31, 2020	29,593	(12,986)	(5,190)	25,801

2. Dividends

	Annual dividend per share					Total amount of dividends per annum	Dividend payout ratio (Consolidated)	Dividend on equity attributable to owners of parent (Consolidated)
	Q1	Q2	Q3	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2020	—	0.00	—	12.50	12.50	533	27.3	1.3
Year ended March 31, 2021	—	0.00	—	4.50	4.50	389	—	0.9
Year ending March 31, 2022 (Forecast)	—	0.00	—	6.00	6.00		—	

Note: With an effective date of April 1, 2020, the company performed a 2-for-1 stock split of its common stock. For dividends for the year ended March 31, 2020, the above dividends paid show the actual amounts prior to the stock split.

3. Consolidated Financial Result Forecasts for the Fiscal Year Ending March 31, 2022

Percentages indicate year-on-year changes

	Total trading transactions		Business profit		Operating profit		Profit before tax		Profit for the period	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
1 st half	74,200	16.9	600	—	2,800	—	2,300	—	1,900	—
Fiscal year	150,900	12.0	2,600	—	1,600	—	500	—	200	—

	Profit for the period attributable to owners of the parent		Earnings per share attributable to owners of the parent (basic)	
	Millions of yen	%	Yen	
1 st half	1,890	—	19.85	
Fiscal year	180	—	(2.03)	

*** Notes**

- (1) Changes in significant subsidiaries during the period
(changes in specified subsidiaries resulting in the change in scope consolidation): No
New: —
Excluded: —

- (2) Changes in accounting policies and accounting estimate
1) Changes in accounting policies as required by IFRS: No
2) Changes in accounting policies other than 1) above: Yes
3) Changes in accounting estimate: No

- (3) Number of shares outstanding (ordinary shares)

- 1) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2021	87,221,952 shares
As of March 31, 2020	87,143,352 shares

- 2) Number of treasury shares at the end of the period

As of March 31, 2021	858,344 shares
As of March 31, 2020	1,805,644 shares

- 3) Average number of shares during the period

Year ended March 31, 2021	86,272,724 shares
Year ended March 31, 2020	85,229,030 shares

Note: With an effective date of April 1, 2020, the company performed a 2-for-1 stock split of its common stock. The company calculated the above three numbers of shares assuming that the stock split was implemented with an effective date of April 1, 2019.

*Summary financial statements are not subject to audit procedures by a public certified accountant or an auditing firm.

* Appropriate use of financial results forecasts and other notes

The forward-looking statements in this report are based upon various assumptions, including, without limitation, business forecasts, management's estimates, assumptions, and projections at the time of publication. These statements do not represent a promise or commitment by the Company to achieve these forecasts. Actual results may differ significantly from these forecasts due to a wide range of factors.

Method of obtaining supplementary results materials

The company plans to hold financial results meeting online for institutional investors, analysts, and financial institutions on May 17, 2021. Presentation materials will be posted on its website.

Consolidated Financial Statements

Consolidated Statements of Financial Position

	(Millions of yen)	
	As of March 31, 2020	As of March 31, 2021
Assets		
Current assets		
Cash and cash equivalents	25,801	24,969
Trade and other receivables	3,967	5,497
Inventories	836	718
Other current assets	1,931	1,638
Total current assets	32,536	32,823
Non-current assets		
Property, plant and equipment	34,581	31,955
Right-of-use assets	78,773	78,110
Intangible assets and goodwill	40,257	40,258
Investments accounted for using the equity method	4,770	3,684
Other financial assets	14,698	13,706
Deferred tax assets	3,464	7,778
Other non-current assets	900	1,096
Total non-current assets	177,443	176,588
Total assets	209,978	209,411

	(Millions of yen)	
	As of March 31, 2020	As of March 31, 2021
Liabilities		
Current liabilities		
Trade and other payables	10,855	12,232
Short-term loans payable	29	7,022
Current portion of long-term loans payable	12,424	13,295
Lease liabilities	13,625	14,429
Income taxes payable	794	1,215
Provisions	727	970
Other current liabilities	4,240	5,249
Total current liabilities	42,694	54,412
Non-current liabilities		
Long-term loans payable	45,578	41,974
Lease liabilities	70,079	66,605
Provisions	2,807	4,002
Deferred tax liabilities	1,475	1,383
Other non-current liabilities	780	1,096
Total non-current liabilities	120,719	115,059
Total liabilities	163,414	169,471
Equity		
Equity attributable to owners of the parent		
Capital stock	4,159	4,208
Capital surplus	3,848	2,348
Other equity instruments	10,847	10,847
Retained earnings	29,503	23,131
Treasury shares	(2,124)	(1,026)
Other components of equity	(806)	(46)
Total equity attributable to owners of the parent	45,427	39,461
Non-controlling interests	1,138	478
Total equity	46,565	39,940
Total liabilities and equity	209,978	209,411

Consolidated Statements of Income

	(Millions of yen)	
	Year ended March 31, 2020	Year ended March 31, 2021
Total trading transactions	156,478	134,760
Cost of sales	(40,205)	(34,729)
Gross profit	116,273	100,031
Selling, general and administrative expenses	(107,392)	(103,903)
Impairment loss	(3,818)	(6,674)
Other operating income	1,011	4,959
Other operating expenses	(1,707)	(1,749)
Operating profit (loss)	4,367	(7,336)
Finance income	215	163
Finance costs	(1,267)	(1,069)
Finance income (costs), net	(1,052)	(906)
Share of profit (loss) of investments accounted for using the equity method	(478)	(877)
Profit (loss) before tax	2,837	(9,119)
Income tax expense	(895)	3,700
Profit (loss) for the year	1,941	(5,419)
Profit (loss) for the year attributable to		
Owners of the parent	1,956	(5,456)
Non-controlling interests	(15)	37
Profit (loss) for the year	1,941	(5,419)
Earnings (losses) per share attributable to owners of the parent (yen)		
Basic earnings (losses) per share	21.21	(67.71)
Diluted earnings (losses) per share	21.14	(67.71)

Consolidated Statements of Comprehensive Income

	(Millions of yen)	
	Year ended March 31, 2020	Year ended March 31, 2021
Profit (loss) for the year	1,941	(5,419)
Other comprehensive income		
Items that may be reclassified to profit or loss		
Exchange differences on translating foreign operations	(354)	1,009
Share of other comprehensive income of investments accounted for using the equity method	(11)	(235)
Other comprehensive income	(365)	774
Comprehensive income for the year	1,577	(4,645)
Comprehensive income for the year attributable to		
Owners of the parent	1,626	(4,702)
Non-controlling interests	(49)	57

Consolidated Statements of Changes in Equity

For the year ended March 31, 2020

(Millions of yen)

	Equity attributable to owners of the parent										
	Capital stock	Capital surplus	Other equity instruments	Retained earnings	Treasury shares	Other components of equity			Total	Non-controlling interests	Total equity
						Exchange differences on translating foreign operations	Subscription rights to shares	Total			
As of April 1, 2019	4,076	4,085	—	28,477	(2,143)	(894)	378	(516)	33,979	1,110	35,090
Cumulative effect of changes in accounting policies				(880)				—	(880)		(880)
Restated balance	4,076	4,085	—	27,597	(2,143)	(894)	378	(516)	33,099	1,110	34,210
Profit for the year				1,956				—	1,956	(15)	1,941
Other comprehensive income						(330)		(330)	(330)	(34)	(365)
Total comprehensive income for the period	—	—	—	1,956	—	(330)	—	(330)	1,626	(49)	1,577
Issuance of new shares (exercise of subscription rights)	81	81					(46)	(46)	117		117
Share-based payment transactions	2	2					100	100	104		104
Purchase and disposal of treasury shares		(0)			19			—	19		19
Dividends				(64)				—	(64)		(64)
Issue of other equity instruments			10,847					—	10,847		10,847
Change in ownership interests in subsidiaries without loss of control		(76)						—	(76)	76	—
Other		(244)						—	(244)		(244)
Total transaction amount with owners	83	(237)	10,847	(64)	19	—	54	54	10,702	76	10,778
Transfer to retained earnings from other components of equity				14			(14)	(14)	—		—
As of March 31, 2020	4,159	3,848	10,847	29,503	(2,124)	(1,224)	418	(806)	45,427	1,138	46,565

For the year ended March 31, 2021

(Millions of yen)

(millions of yen)

	Equity attributable to owners of the parent										
	Capital stock	Capital surplus	Other equity instruments	Retained earnings	Treasury shares	Other components of equity			Total	Non-controlling interests	Total equity
						Exchange differences on translating foreign operations	Subscription rights to shares	Total			
As of April 1, 2020	4,159	3,848	10,847	29,503	(2,124)	(1,224)	418	(806)	45,427	1,138	46,565
Profit (loss) for the year				(5,456)				—	(5,456)	37	(5,419)
Other comprehensive income						755		755	755	19	774
Total comprehensive income for the period	—	—	—	(5,456)	—	755	—	755	(4,702)	57	(4,645)
Issuance of new shares (exercise of subscription rights)	47	47					(23)	(23)	70		70
Share-based payment transactions	2	2					83	83	86		86
Purchase and disposal of treasury shares		(0)			1,098			—	1,098		1,098
Dividends				(533)				—	(533)	(51)	(585)
Issue of other equity instruments				(387)				—	(387)		(387)
Change in ownership interests in subsidiaries without loss of control		(1,184)				(50)		(50)	(1,234)	(665)	(1,899)
Other		(364)		5			(5)	(5)	(364)		(364)
Total transaction amount with owners	48	(1,500)	—	(915)	1,098	(50)	55	5	(1,264)	(716)	(1,980)
As of March 31, 2021	4,208	2,348	10,847	23,131	(1,026)	(519)	473	(46)	39,461	478	39,940

Consolidated Statements of Cash Flows

	(Millions of yen)	
	Year ended March 31, 2020	Year ended March 31, 2021
Cash flows from operating activities		
Profit (loss) before tax	2,837	(9,119)
Depreciation and amortization	19,946	21,238
Impairment loss	3,818	6,674
Interest income	(215)	(151)
Interest expenses	1,032	1,027
Share of loss (profit) of investments accounted for using the equity method	478	877
Decrease (increase) in trade and other receivables	334	(1,037)
Decrease (increase) in inventories	(7)	118
Increase (decrease) in trade and other payables	1,347	2,471
Other, net	2,194	413
Subtotal	31,763	22,510
Interest income received	134	98
Interest expenses paid	(1,006)	(1,036)
Income taxes paid	(1,299)	(313)
Net cash provided by (used in) operating activities	29,593	21,258
Cash flows from investing activities		
Purchase of property, plant and equipment	(11,436)	(8,783)
Purchase of intangible assets	(288)	(69)
Payments for lease and guarantee deposits	(853)	(463)
Proceeds from collection of lease and guarantee deposits	245	562
Payments of construction assistance fund receivables	(280)	(357)
Collection of construction assistance fund receivables	491	504
Other, net	(865)	(793)
Net cash provided by (used in) investing activities	(12,986)	(9,399)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(35)	6,994
Proceeds from long-term loans payable	11,108	9,721
Repayments of long-term loans payable	(12,180)	(12,454)
Repayments of lease liabilities	(15,038)	(15,539)
Cash dividends paid	(64)	(533)
Proceeds from issue of other equity instruments	10,780	—
Distribution to owners of other equity instruments	—	(558)
Payments for purchase of shares of subsidiaries that do not result in change in scope of consolidation	(130)	(801)
Other, net	368	21
Net cash provided by (used in) financing activities	(5,190)	(13,149)
Net increase (decrease) in cash and cash equivalents	11,417	(1,290)
Cash and cash equivalents at beginning of period	14,398	25,801
Effect of exchange rate change on cash and cash equivalents	(13)	457
Cash and cash equivalents at end of period	25,801	24,969