# Translation

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# Summary of Consolidated Financial Results for the Six Months Ended March 31, 2021 (Based on Japanese GAAP)

May 7, 2021

Company name: T. HASEGAWA CO., LTD.

Stock exchange listing: Tokyo

Stock code: 4958 URL https://www.t-hasegawa.co.jp/

Representative: President & COO Takao Umino

Inquiries: Director & Senior Executive Vice President Minoru Nakamura TEL 03-3241-1151

Scheduled date to file Quarterly Securities Report: May 14, 2021 Scheduled date to commence dividend payments: June 1, 2021

Preparation of supplementary material on quarterly financial results: Yes
Holding of quarterly financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended March 31, 2021 (from October 1, 2020 to March 31, 2021)

# (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                 | Net sales       |       | Operating profit |      | Ordinary profit |      | Profit attributable to owners of parent |      |
|---------------------------------|-----------------|-------|------------------|------|-----------------|------|---|------|
|                                 | Millions of yen | %     | Millions of yen  | %    | Millions of yen | %    | Millions of yen                         | %    |
| Six months ended March 31, 2021 | 26,135          | 6.8   | 2,968            | 20.2 | 3,304           | 22.9 | 3,138                                   | 49.9 |
| Six months ended March 31, 2020 | 24,462          | (0.0) | 2,469            | 11.2 | 2,688           | 10.3 | 2,092                                   | 18.8 |

Note: Comprehensive income Six months ended March 31, 2021

¥5,413 million [288.6%]

Six months ended March 31, 2020

¥1,393 million [317.2%]

|                                 | Earnings per share | Diluted earnings per share |
|---------------------------------|--------------------|----------------------------|
|                                 | Yen                | Yen                        |
| Six months ended March 31, 2021 | 75.65              | 75.37                      |
| Six months ended March 31, 2020 | 50.49              | 50.31                      |

# (2) Consolidated financial position

|                          | Total assets    | Net assets      | Equity ratio |
|--------------------------|-----------------|-----------------|--------------|
|                          | Millions of yen | Millions of yen | %            |
| As of March 31, 2021     | 117,907         | 96,755          | 81.9         |
| As of September 30, 2020 | 113,445         | 92,218          | 81.1         |

Reference: Equity As of March 31, 2021 ¥96,510 million
As of September 30, 2020 ¥91,990 million

# 2. Cash dividends

|  |                 | Annual dividends per share |                 |                 |       |  |  |  |  |
|--|-----------------|----------------------------|-----------------|-----------------|-------|--|--|--|--|
|  | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total |  |  |  |  |
|  | Yen             | Yen                        | Yen             | Yen             | Yen   |  |  |  |  |
| Year ended September 30, 2020                | _               | 18.00                      | _               | 22.00           | 40.00 |  |  |  |  |
| Year ending September 30, 2021               | _               | 22.00                      |                 |                 |       |  |  |  |  |
| Year ending September 30, 2021<br>(Forecast) |                 |                            | -               | 22.00           | 44.00 |  |  |  |  |

Note: Revision of cash dividend forecast most recently announced: Yes

# 3. Forecast of consolidated financial results for the year ending September 30, 2021 (from October 1, 2020 to September 30, 2021)

Percentages indicate year-on-year changes

|           | Net sales       |     | Operating profit |     | Ordinary profit |     | Profit attributable to owners of parent |      | Earnings per share |
|-----------|-----------------|-----|------------------|-----|-----------------|-----|---|------|--------------------|
|           | Millions of yen | %   | Millions of yen  | %   | Millions of yen | %   | Millions of yen                         | %    | Yen                |
| Full year | 53,700          | 3.1 | 5,230            | 1.4 | 5,700           | 2.3 | 5,350                                   | 13.1 | 129.40             |

Note: Revision of consolidated financial results forecast most recently announced: Yes

# 4. Notes

(1) Changes in significant subsidiaries during the six months ended March 31, 2021 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No No Changes in accounting policies due to other reasons: Changes in accounting estimates: No Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| F (   |                   |                                 |                   |  |  |  |  |  |
|---|-------------------|---------------------------------|-------------------|--|--|--|--|--|
| As of March 31, 2021  | 42,708,154 shares | As of September 30, 2020        | 42,708,154 shares |  |  |  |  |  |
| Number of treasury shares at the end of the period  |                   |                                 |                   |  |  |  |  |  |
| As of March 31, 2021  | 1,222,044 shares  | As of September 30, 2020        | 1,233,044 shares  |  |  |  |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                   |                                 |                   |  |  |  |  |  |
| Six months ended March 31, 2021   | 41,481,396 shares | Six months ended March 31, 2020 | 41,450,911 shares |  |  |  |  |  |

<sup>\*</sup> Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

The forward-looking statements, including the earnings forecasts, shown in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual results may differ substantially due to various factors.

<sup>\*</sup> Proper use of forecasts of financial results, and other special matters

# **Quarterly consolidated financial statements** Consolidated balance sheets

|  |                          | (Millions of yen)    |
|--|--------------------------|----------------------|
|  | As of September 30, 2020 | As of March 31, 2021 |
| Assets   |                          |                      |
| Current assets   |                          |                      |
| Cash and deposits  | 16,584                   | 17,416               |
| Notes and accounts receivable - trade                    | 15,471                   | 15,729               |
| Securities   | 12,000                   | 1,999                |
| Merchandise and finished goods                           | 7,161                    | 7,574                |
| Work in process  | 170                      | 123                  |
| Raw materials and supplies                               | 6,901                    | 6,682                |
| Other  | 737                      | 730                  |
| Allowance for doubtful accounts                          | (13)                     | (15)                 |
| Total current assets                                     | 59,013                   | 50,241               |
| Non-current assets                                       |                          |                      |
| Property, plant and equipment                            |                          |                      |
| Buildings and structures, net                            | 15,915                   | 16,190               |
| Other, net   | 13,429                   | 13,851               |
| Total property, plant and equipment                      | 29,345                   | 30,041               |
| Intangible assets  | -                        |                      |
| Goodwill   | 572                      | 6,351                |
| Other  | 3,266                    | 10,766               |
| Total intangible assets                                  | 3,839                    | 17,118               |
| Investments and other assets                             |                          | ,                    |
| Investment securities                                    | 19,838                   | 19,466               |
| Retirement benefit asset                                 | 17                       | 17                   |
| Other  | 1,443                    | 1,081                |
| Allowance for doubtful accounts                          | (51)                     | (60)                 |
| Total investments and other assets                       | 21,246                   | 20,505               |
| Total non-current assets                                 | 54,431                   | 67,665               |
| Total assets   | 113,445                  | 117,907              |
| Liabilities  |                          | 117,507              |
| Current liabilities                                      |                          |                      |
| Notes and accounts payable - trade                       | 4,743                    | 4,987                |
| Income taxes payable                                     | 630                      | 1,089                |
| Provision for bonuses                                    | 1,431                    | 907                  |
| Provision for bonuses for directors (and other officers) | 74                       | - Juli               |
| Other  | 3,381                    | 2,702                |
| Total current liabilities                                | 10,261                   | 9,686                |
| Non-current liabilities                                  | 10,201                   | 9,000                |
| Deferred tax liabilities                                 | 2,992                    | 3,048                |
| Retirement benefit liability                             |                          |                      |
| Asset retirement obligations                             | 7,121<br>69              | 7,305<br>63          |
|  |                          |                      |
| Long-term accounts payable - other Other                 | 648<br>131               | 638                  |
|  |                          | 408                  |
| Total non-current liabilities                            | 10,965                   | 11,465               |
| Total liabilities  | 21,226                   | 21,151               |

(Millions of yen)

|   | As of September 30, 2020 | As of March 31, 2021 |
|---|--------------------------|----------------------|
| Net assets  |                          |                      |
| Shareholders' equity                                  |                          |                      |
| Share capital   | 5,364                    | 5,364                |
| Capital surplus                                       | 7,298                    | 7,301                |
| Retained earnings                                     | 71,169                   | 73,394               |
| Treasury shares                                       | (1,820)                  | (1,804)              |
| Total shareholders' equity                            | 82,012                   | 84,256               |
| Accumulated other comprehensive income                |                          |                      |
| Valuation difference on available-for-sale securities | 11,551                   | 11,315               |
| Foreign currency translation adjustment               | (1,316)                  | 1,169                |
| Remeasurements of defined benefit plans               | (256)                    | (230)                |
| Total accumulated other comprehensive income          | 9,978                    | 12,253               |
| Share acquisition rights                              | 228                      | 245                  |
| Total net assets                                      | 92,218                   | 96,755               |
| Total liabilities and net assets                      | 113,445                  | 117,907              |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

# **Consolidated statements of income (cumulative)**

|  |                  | (Millions of yen) |
|--|------------------|-------------------|
|  | Six months ended | Six months ended  |
|  | March 31, 2020   | March 31, 2021    |
| Net sales                                    | 24,462           | 26,135            |
| Cost of sales                                | 15,114           | 15,582            |
| Gross profit                                 | 9,348            | 10,553            |
| Selling, general and administrative expenses | 6,878            | 7,584             |
| Operating profit                             | 2,469            | 2,968             |
| Non-operating income                         |                  |                   |
| Interest income                              | 49               | 55                |
| Dividend income                              | 147              | 123               |
| Foreign exchange gains                       | _                | 111               |
| Other  | 70               | 60                |
| Total non-operating income                   | 267              | 351               |
| Non-operating expenses                       |                  |                   |
| Interest expenses                            | 0                | 3                 |
| Foreign exchange losses                      | 31               | =                 |
| Other  | 15               | 11                |
| Total non-operating expenses                 | 48               | 15                |
| Ordinary profit                              | 2,688            | 3,304             |
| Extraordinary income                         |                  |                   |
| Gain on sales of non-current assets          | 320              | _                 |
| Gain on sales of investment securities       |                  | 1,137             |
| Total extraordinary income                   | 320              | 1,137             |
| Extraordinary losses                         |                  |                   |
| Loss on abandonment of non-current assets    |                  | 7                 |
| Total extraordinary losses                   |                  | 7                 |
| Profit before income taxes                   | 3,008            | 4,435             |
| Income taxes                                 | 916              | 1,297             |
| Profit                                       | 2,092            | 3,138             |
| Profit attributable to owners of parent      | 2,092            | 3,138             |

# Consolidated statements of comprehensive income (cumulative)

|   |                  | (Millions of yen) |
|---|------------------|-------------------|
|   | Six months ended | Six months ended  |
|   | March 31, 2020   | March 31, 2021    |
| Profit  | 2,092            | 3,138             |
| Other comprehensive income                            |                  |                   |
| Valuation difference on available-for-sale securities | (869)            | (236)             |
| Foreign currency translation adjustment               | 144              | 2,485             |
| Remeasurements of defined benefit plans, net of tax   | 25               | 25                |
| Total other comprehensive income                      | (699)            | 2,275             |
| Comprehensive income                                  | 1,393            | 5,413             |
| Comprehensive income attributable to                  |                  |                   |
| Comprehensive income attributable to owners of parent | 1,393            | 5,413             |
| Comprehensive income attributable to non-controlling  |                  |                   |
| interests   | _                | _                 |

# **Segment Information**

- 1. Six months ended March 31, 2020 (from October 1, 2019 to March 31, 2020)
  - (1) Net sales and profit or loss by reporting segment

(Millions of yen)

|                                  | Reporting segment |       |       |        | Adjustment | Consolidated |
|----------------------------------|-------------------|-------|-------|--------|------------|--------------|
|                                  | Japan             | Asia  | USA   | Total  | (Note 1)   | (Note 2)     |
| Net sales                        |                   |       |       |        |            |              |
| Sales to external customers      | 17,765            | 3,625 | 3,071 | 24,462 | _          | 24,462       |
| Inter-segment sales or transfers | 391               | 66    | 69    | 527    | (527)      | _            |
| Total                            | 18,157            | 3,691 | 3,141 | 24,990 | (527)      | 24,462       |
| Segment profit                   | 1,879             | 276   | 283   | 2,440  | 29         | 2,469        |

#### Notes

- 1. The adjustments on segment profit of 29 million yen include 39 million yen adjustments of elimination of internal transactions between segments, negative 7 million yen adjustments of inventories related to inter-segment transactions, and negative 2 million yen for others.
- 2. Segment profit is adjusted to operating income of consolidated quarterly statements of income.
- 2. Six months ended March 31, 2021 (from October 1, 2020 to March 31, 2021)
  - (1) Net sales and profit or loss by reporting segment

(Millions of yen)

|                                  |        | Reporting | segment |        | Adjustment | Consolidated (Note 2) |
|----------------------------------|--------|-----------|---------|--------|------------|-----------------------|
|                                  | Japan  | Asia      | USA     | Total  | (Note 1)   |                       |
| Net sales                        |        |           |         |        |            |                       |
| Sales to external customers      | 17,598 | 4,640     | 3,896   | 26,135 | _          | 26,135                |
| Inter-segment sales or transfers | 298    | 57        | 44      | 399    | (399)      | _                     |
| Total                            | 17,897 | 4,697     | 3,940   | 26,535 | (399)      | 26,135                |
| Segment profit                   | 1,684  | 1,053     | 210     | 2,948  | 20         | 2,968                 |

# Notes

- 1. The adjustments on segment profit of 20 million yen include 25 million yen adjustments of elimination of internal transactions between segments, 3 million yen adjustments of inventories related to inter-segment transactions, and negative 8 million yen for others.
- $2. \ Segment \ profit \ is \ adjusted \ to \ operating \ income \ of \ consolidated \ quarterly \ statements \ of \ income.$
- (2) Information on impairment loss of fixed assets and goodwill by reporting segment (Significant change in the amount of goodwill)

In USA segment, while provisional accounting procedures continue to be performed in allocating the acquisition cost of MISSION FLAVORS & FRAGRANCES, INC., which was acquired by consolidated subsidiary T. HASEGAWA U.S.A., INC. in the first quarter of the current fiscal year, goodwill has been decreased by 7,060 million yen as a result of the revision of the allocation of acquisition cost based on reasonable information that was available in the second quarter of the fiscal year ending March 31, 2021.