Hoshino Resorts REIT, Inc.

June 1, 2021

For Immediate Release

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Notice Concerning Completion, etc. of Asset Replacement through Acquisition of Domestic Real-Estate Trust Beneficiary Right and Transfer of Domestic Real Estate

Hoshino Resorts REIT, Inc. (hereinafter "HRR") announces that it has today completed the acquisition (hereinafter the "Acquisition," with the property acquired through the Acquisition is referred to as the "Asset Acquired") and lease of the beneficiary right in a domestic real estate trust (shared equity 88.28%), and transfer, etc. of domestic real estate (hereinafter the "Transfer," with the property transferred through the Transfer is referred to as the "Asset Transferred") (hereinafter, the Acquisition and the Transfer are collectively referred to as the "Asset Replacement") as stated in "Notice Concerning Acquisition and Lease of Domestic Real-Estate Trust Beneficiary Right, and Asset Replacement through Transfer of Domestic Real Estate" announced on March 18, 2021. The details are as follows.

1. Overview of Asset Acquired and Asset Transferred

(1) Overview of Asset Acquired

Category (Note 1)		Property No. (Note 2)	Property name	Location	Acquisition price (million yen) (Note 5)	Acquisition date	Seller
Properties operated by outside operators	Urban tourism	O-47	Grand Hyatt Fukuoka (Note 3) (Note 4)	Fukuoka-shi, Fukuoka	7,700	June 1, 2021	Fukuoka REIT Corporation

(Note 1) "Category" indicates either Properties operated by Hoshino Resorts Group ("HOSHINOYA," "RISONARE," "KAI" and "Other") or Properties operated by outside operators ("Urban tourism" and "Other") in accordance with the classification of investment target assets of HRR. The same shall apply hereinafter.

- (Note 2) "Property No." indicates the number of properties for investment target assets of HRR classified under the four categories of "HOSHINOYA," "RISONARE," "KAI" and "Other" within the management guidelines of Hoshino Resort Asset Management Co., Ltd. (hereinafter the "Asset Management Company"), to which HRR entrusts the management of its assets before revision as of October 11, 2017. The same shall apply hereinafter.
- (Note 3) The Asset Acquired by HRR is the trust beneficiary right of the trust whose trust asset is the following exclusively owned section of the sectional ownership building Canal City Hakata in which Grand Hyatt Fukuoka is located: a shared ownership portion of Canal City Hakata B Grand Building (Building 217 Lot 30-1) and its building site right, etc. (ownership ratio 88.28%). Furthermore, Grand Building is the nominal designation for the building, which is presented in the real estate register as "Hotel A." The same shall apply hereinafter.
- (Note 4) As of today, Fukuoka REIT Corporation retains the trust beneficiary right whose trust asset is the remaining shared portion (ownership ratio 11.72%) from the Asset Acquired of HRR, which is the shared ownership portion of Canal City Hakata • B Grand Building (Building 217 Lot 30-1) and its building site right, etc. (ownership ratio 88.28%).
- (Note 5) "Acquisition price" indicates the sales/purchase price of the property stated in the sales and purchase agreement (excluding consumption taxes, local consumption taxes and expenses such as transaction commissions), each rounded down to the nearest million yen.

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(2) Overview of Asset Transferred

Categor	У	Property No.	Property name	Location	Transfer price (million yen) (Note)	Transfer date	Buyer
Properties operated by outside operators	Urban tourism	0-32	ANA Crowne Plaza Fukuoka	Fukuoka-shi, Fukuoka	7,700	June 1, 2021	Fukuoka Jisho Co., Ltd.

(Note) "Transfer price" indicates the sales/purchase price of the property stated in the sales and purchase agreement (excluding consumption taxes, local consumption taxes and expenses such as transaction commissions), each rounded down to the nearest million yen.

2. New Appraisal of Asset Transferred

In accordance with the provisions of the Articles of Incorporation of HRR, HRR and the Asset Management Company obtained a new appraisal of the Asset Transferred with an appraisal date of April 30, 2021, which is the last day of the fiscal period ended April 2021 of HRR. The appraisal summary of the Asset Transferred is as follows.

	Appraisal summary			
Appraiser	Rich Appraisal Institute Co., Ltd.			
Appraisal value	8,370,000,000 yen			
Appraisal date	April 30, 2021			
	Appraisal value	Remarks, etc.		
Direct capitalization method				
(1) Operating revenue (1)-2-3)	565,452,629 yen	_		
① Gross potential revenue	565,452,629 yen	Fixed rent: Referred to the fixed term building lease		
(rent income, common area fees income,		agreement and building management outsourcing		
other income, etc.)		agreement with stoppage conditions presented by		
		the client, and to the hotel lease market, and		
		recorded the current rent, judging it to be		
		appropriate.		
		Floating rent: Assessed standard rent obtained		
		stably over the medium to long term by considering		
		the status of income and expenditure of hotel		
		operation, etc.		
② Vacancy loss	0 yen	Not recorded, considering the current status of use,		
		content of agreement, etc.		
③ Bad debts expenses	0 yen	Recording of bad debts judged unnecessary as		
		secured by interest income.		
(2) Operating expenses	89,893,756 yen	-		
(4+5+6+7+8+9+0+11)				
(4) Maintenance	0 yen	Not recorded as paid by the tenant.		
5 Utilities	0 yen	Not recorded as paid by the tenant.		
6 Repair costs	0 yen	Not recorded as paid by the tenant.		
⑦ Property management fees	1,800,000 yen	Assessed based on the fee level of similar		
		properties.		
8 Advertisement for leasing, etc.	0 yen	Not recorded, considering the current status of use,		
The second such the durant	06 747 000	content of agreement, etc.		
④ Tax and public dues	86,717,800 yen	Land: Assessed making reference to the impact of		
		land price increases in recent years based on		
		materials related to land tax, etc. for fiscal 2021.		
		Building: Recorded amount equivalent to actual		
		amount based on the material concerning the		
		amount of tax on building in fiscal 2021. Depreciable assets: Recorded based on the material		
		concerning the amount of tax on depreciable assets		
		in fiscal 2021.		
(1) Insurance	1,375,956 yen	Recorded amount equivalent to actual amount by		
		judging the amount indicated in material presented		
		by the client as appropriate (recorded fire		
		insurance, etc.).		
(1) Other expenses	0 yen			

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(3) Net operating income ((1)-(2))	475,558,873 yen	_			
(4) Interests on security deposits, etc.	1,200,000 yen	Separately determined the standard number of months of deposits and assessed making referen- to the interest and yield levels of financial assets which have comparatively high liquidity.			
(5) Capital expenditures	44,389,000 yen	Recorded amount equivalent to the annual average renewal fee (excluding an amount equivalent to repair costs that are born by the lessee) indicated in the ER.			
(6) Reserve for FF&E	46,710,000 yen	Assessed by multiplying the total hotel revenue by certain rate based on the actual amount of FF&E f the previous fiscal year.			
(7) Net cash flow ((3)+(4)-(5)-(6))	385,659,873 yen	-			
(8) Cap rate	4.4%	-			
Direct capitalization value	8,760,000,000 yen	-			
Discounted cash flow value	8,200,000,000 yen	-			
Discount rate	4.2%	-			
Terminal cap rate	4.6%	_			
Integrated value by using cost method	13,600,000,000 yen	_			
Ratio of land	90.2%	_			
Ratio of building	9.8%	_			
Other matters appraiser None					
noted upon valuation					

Change in real estate appraisal value due to the Asset Replacement based on the new appraisal of the Asset Transferred is as follows.

Property name	Transfer price / Acquisition price (million yen)	Assumed book value (million yen)	Real estate appraisal value (million yen)	
(1) Asset Transferred ANA Crowne Plaza Fukuoka	7,700	7,639	8,370	
(2) Asset Acquired Grand Hyatt Fukuoka	7,700	7,863	8,870	
Difference ((2)-(1))	±0 (same amount)	+224	+500	

* Hoshino Resorts REIT, Inc. website address: <u>https://www.hoshinoresorts-reit.com/en/</u>