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# Takasago Thermal Engineering Co., Ltd.

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The corporate governance of Takasago Thermal Engineering (the "Company") is described below.

# Basic Views on Corporate Governance, Capital Structure, Corporate Profile and Other Basic Information

#### 1. Basic Views

The basic policy of corporate governance of the Company is to secure the legality, transparency and agility of corporate management and improve the management efficiency in order to earn the trust of society and improve corporate value in the medium and long terms. For details, see [Principle 3-1 Full Disclosure] (ii) below.

# [Reasons for Non-Compliance with the Principles of the Corporate Governance Code]

The Company is in compliance with the principles of the Corporate Governance Code.

# [Disclosure Based on the Principles of the Corporate Governance Code]



#### [Principle 1-4 Cross-Shareholdings]

The Company's basic policy is not to hold cross-shareholdings in order to achieve the sustainable enhancement of corporate value, except in cases where important strategic cooperation and the maintenance and development of business relationships are recognized. For shares that have already been held, the Company periodically and continuously judges the appropriateness of holding the same from the following viewpoints, and examines the results at meetings of the Board of Directors every year, and in principle, considers reducing stockholdings of which the significance of holding is not recognized.

- Whether or not it leads to the enhancement of the Company's corporate value over the medium to long term, such as the maintenance of smooth and favorable business relationships and business synergy.
  - Whether or not it has an adverse effect on the Company's financial soundness.
  - Whether or not the return from stockholdings, including related transaction profits, dividends, etc., exceeds the cost of capital.

Regarding the exercise of voting rights, the Company makes a decision on whether each agenda contributes to improving the corporate value of an issuer and to the interests of the Company as a shareholder and properly exercises voting rights.

In light of the above criteria, the Company sold 6 out of 110 stocks that were held at the beginning of FY2020.

# [Principle 1-7 Related Party Transactions]

The Company, in conducting a transaction with any officer thereof, has the following system in place so that such transaction does not harm the interests of the Company and shareholders.

- · In principle, internal rules prohibit all directors and executive officers from conducting a transaction or a competing transaction for themselves or others by using their position at work.
- However, internal rules also stipulate that reporting to the Board of Directors is required if an adequate reason exists, and that if a transaction is actually conducted, important matters concerning such transaction should be reported to the Board without delay.
- · Internal rules require audit & supervisory board members to monitor and review competing transactions, conflict-of-interest transactions, provision of property benefits with no charge by the Company (including provision of property benefits with significantly limited counter-performance) and irregular transactions with subsidiaries and shareholders to see if there is any violation of the duties of directors.
- The Company requires its officers to submit a "Letter of Confirmation" concerning related party transactions at the end of every fiscal year, and the Board of Directors monitors if such transactions are conducted. If such transaction of high importance is conducted, the Company discloses it in accordance with the Companies Act and the Financial Instruments and Exchange Act.

There is no shareholder who owns 10% or more of the Company's voting rights. However, in conducting a transaction with such shareholder, the Company, as with any regular transaction, judges the necessity thereof based on the decision-making standards stipulated by internal rules. The Company shall obtain prior approval of the Board of Directors for any transaction of high importance and non-regular ones.

# [Principle 2-6 Roles of Corporate Pension Funds as Asset Owners]

As the Company has a defined benefit corporate pension plan, in managing the reserve fund, it works to appoint a person with expertise and qualifications for pension management to fulfill the expected function as an asset owner. In terms of management, the Corporate Pension Management Committee monitors the status of management and determines a management policy.

# [Principle 3-1 Full Disclosure]

(i) Management Policy, Management Principles, Long-Term Management Vision and Medium-Term Management Plan

The management policy of the Company is "Contribution to society through personal harmony and creativity." Its management principles consist of "To serve society through the development of business activities that focus on the creation of the best product quality," "To develop technology that serves our customers' needs and utilizes the creativity of all employees" and "To enhance personal character and harmony between people by nurturing talent and promoting mutual respect."

The Company created "GReeN PR!DE 100," the Group's long-term management vision, with a view to the 100th anniversary of its foundation in 2023. The vision intends to realize a "Corporate group continuously meeting customer expectations and always relied on and trusted by them," an "Environmental company whose presence is admired in the global market" and an "Environmental solution professional contributing to the global environment" and shift from an independent contractor to a general engineering company.

Based on the achievements of "iNnovate on 2016," the medium-term business plan with the "Establishment of the foundations for innovation" as the first step (FY2014 – 2016) toward the realization of the long-term vision, the Company has been committed to "iNnovate on 2019 just move on!," the medium-term business plan with the "Bold implementation of innovations for growth" as the second step (FY2017 – 2019). In addition, the Company newly established the new medium-term management plan "iNnovate on 2023 go beyond!" as the final step (FY2020 – 2023). Currently, the Company is implementing various growth strategies under the basic policies of "steady evolution into a multi-disciplinary equipment business," "establishment of the second and third core businesses," and " further enhancement of employee engagement," in order to "Strengthen the management infrastructure," as outlined in the medium-term management plan. The Company will regularly announce the progress of these strategies, including efforts to address sustainability issues (such as responding to climate change, human resources, and investing in

#### (ii) Basic Views on Corporate Governance and Basic Policy Based on the Principles of the Code

With "Contribution to society through personal harmony and creativity" as the corporate mission, the Company positions at its root ESG and CSR management that contributes to the resolution of issues faced by stakeholders, including shareholders, employees, customers, subcontractors and communities, and works to earn the trust of society through its corporate activities.

The Company also considers strengthening of corporate governance as one of the important management issues and works to achieve sustainable growth and mediumand long-term improvement of corporate value through enforcing effective corporate governance.

## 1. Securing the Rights and Equal Treatment of Shareholders

(Securing the Rights of Shareholders)

The Company recognizes that shareholders are important stakeholders and develops an environment where they can fairly exercise their rights. The Company also works to secure the equality of minority shareholders and foreign shareholders and ensure that they can properly exercise their rights as well.

### (Basic Strategy for Capital Policy)

The Company enhances the trust of stakeholders such as shareholders, customers and suppliers by securing a stable financial base. At the same time, the Company works to realize efficient corporate management based on ROE with an awareness that efficiency and adequacy of capital such as effective use thereof is an important issue.

For profit allocation, the Company positions the return of profits to shareholders as one of its priority management issues, and the basic policy is to return profits to shareholders through dividends. Beginning with the interim and year-end dividends for the fiscal year ending March 31, 2022, the Company will not reduce the dividend during the period covered by the current medium-term management plan ("iNnovate on 2023 go beyond!") (April 1, 2020 to March 31, 2024), and will increase the dividend in line with earnings growth. The Company intends to further enhance the return of profits to shareholders.

For the sustainable growth of the Group and medium- and long-term improvement of corporate value, the Company uses internal reserves as funds to develop technology and reinforce the financial standing to strengthen its competitiveness and for business and capital alliances to expand its business domains and other purposes.

In addition, the Company promotes shareholder returns by flexibly implementing share buybacks that comprehensively take into account market conditions, capital levels, business investment opportunities, and other factors, while taking into account "soundness" and "capital efficiency."

# 2. Appropriate Cooperation with Stakeholders Other Than Shareholders

# (Management Principles)

Based on the management principles, "Best product quality, unique technology development and human resource development and mutual respect," the Company believes that cooperation with all stakeholders is essential for sustainable growth and medium- and long-term improvement of corporate value. In order to do this, the management leads activities to nurture a corporate culture that respects the rights and positions of stakeholders and corporate ethics.

#### (Sustainability)

Given the recent growing awareness of social and environmental issues on a global level, the Company bears social responsibilities while striving to enhance its corporate value, engaging in ESG-oriented management in an effort to contribute to the realization of a sustainable society.

The Company actively promotes fair and transparent management, including thorough enforcement of corporate ethics, activities that contribute to environmental conservation, such as decarbonization as an environment creator and consideration of climate change initiatives, and activities that contribute to the provision of distinctive technologies and the highest quality based on customer needs, improvement of employee engagement, and the fostering of a corporate culture in which diverse human resources can thrive.

# 3. Ensuring Appropriate Information Disclosure and Transparency

(Full Disclosure)

Regardless of whether required by law or not, the Company works to maintain timely and proper information disclosure from the perspective of protecting investors and earning the trust of the capital market.

In disclosing information, the Company works to be accurate and easy to understand so that it can have constructive dialogue with its shareholders.

#### (Accounting Auditors)

Accounting auditors, in collaboration with audit & supervisory board members and relevant departments such as Accounting & Finance and Internal Audit, work to secure an audit plan and a system and conduct a proper audit.

The Company promptly reports any event which affects accounting to the auditing firm and consults with and notifies it of an accounting policy. Accounting auditors work to understand accurate background information and the facts of such event to form an opinion.

# 4. Responsibilities of the Board

(Roles and Responsibilities of the Board)

The Company develops and uses a system including an optional committee so that the Board of Directors can fully perform its main roles and responsibilities: "Presentation of directions such as corporate strategy," "Development of environment which supports risk taking" and "Highly effective supervision of the management and directors."

The Board of Directors makes important decisions for business execution and supervises performance of duties by directors to improve the efficiency of business management and secure the legality and validity of business execution.

# (Use of Independent Outside Directors)

The Company utilizes judgments of outside directors independent from the management to promote "Segregation of supervision and execution of management" and secure the independence and objectivity of the Board of Directors in supervising business management.

The Company believes that independent outside directors can have discussions which contribute to the sustainable growth of the Company and medium- and long-term improvement of corporate value by offering useful advice and opinions on a management policy and improvement of business management from an independent perspective based on their expertise, abundant experience and knowledge. At the General Meeting of Shareholders held in June 2021, the Company raised the ratio of outside directors from 36.4% (4 of the 11 directors are independent outside directors) to 50% (5 of the 10 directors are independent outside directors).

# (Evaluation of Effectiveness of the Board)

The Company checks whether the entire Board of Directors properly functions or not, so that it can effectively perform its roles and responsibilities. While regularly analyzing and evaluating the effectiveness of the entire Board of Directors based on self-assessment of the respective director and audit & supervisory board members, the Company directly obtains advice and opinions on this analysis and evaluation from outside directors and outside audit & supervisory board members, and takes proper measures to solve issues, if any.

The Company uses the results of analysis of this evaluation to improve the Board of Directors' decision-making/supervisory function. For details, see [Supplementary Principle 4-11-3 Analysis/Evaluation of Effectiveness of the Board, Disclosure of Summary of Results Thereof] below.

#### 5. Dialogue with Shareholders

(Dialogue with Shareholders)

The Company believes listening to shareholders and taking proper measures lead to the sustainable growth and medium - and long-term improvement of corporate value. Thus, the Company commits to building a constructive relationship with shareholders through dialogue with shareholders and disclosure of materials. For details, see [Principle 5-1 Policy for Constructive Dialogue with Shareholders] below.

#### (i) Policy and Procedures for the Board of Directors to Determine Remuneration of Executives and Directors

With regard to the individual remuneration, etc. of the Company's directors, for the purpose of growing its business over the medium to long term and continuously and sustainably improving its corporate value and the common interests of its shareholders, the Company has decided, by resolution of the Board of Directors, to adopt a policy of having a remuneration system that functions as one of the sound incentives (motivation) in consideration of trends in corporate governance, survey data from external specialist organizations, the remuneration levels of other companies, and other factors. In addition, the individual remuneration, etc. for audit & supervisory board members are determined through discussion by audit & supervisory board members within the maximum amount of the total remuneration, etc. of audit & supervisory board members determined by a resolution of the General Meeting of Shareholders.

The content of individual remuneration, etc. for directors is determined by a resolution of the Board of Directors. In making such determination, the Nomination and Remuneration Committee, which consists of seven members, four of whom are independent outside directors, met nine times in total in the recent fiscal year. In these meetings, the Committee deliberates the appropriateness of the remuneration, the system design, etc. and considers the draft in a diversified manner, including consistency with this policy. The Board of Directors also fundamentally respects the report thereon. Therefore, the Company has determined that the content of the individual remuneration, etc. for directors related to the recent fiscal year is in line with this policy.

The following is a summary of the policy for determining the content of individual remuneration for officers of the Company.

The Company determines, based on a resolution of a shareholder meeting, the maximum limit of total remuneration of each director and audit & supervisory board member.

To enhance the independence, objectivity and transparency of officer remuneration, the Company established, as an optional advisory body, the Nomination and Remuneration Committee, which consists of the Chairman and Director, the President and Director, and independent outside directors. After discussions at a meeting of the Committee, the Company determines, based on a resolution of the Board of Directors, the director remuneration, etc.

The remuneration of directors consists of basic remuneration, a bonus as a short-term (annual) incentive, and a trust-type stock compensation plan as a medium- and long-term incentive, and the composition ratio is set in consideration of this policy.

The Company's policy is to reduce the proportion of basic remuneration and increase the proportion of bonuses and a trust-type stock compensation plan as the rank increases. The proportion of basic remuneration, bonuses, and a trust-type stock compensation plan on the basis of the President and Representative Director's standard payment ratio is 60%: 20%: 20%.

The Company only pays basic remuneration to independent outside directors and pays no bonus or stock-related remuneration to them.

Basic remuneration is fixed remuneration determined according to one's title and is paid monthly.

For bonuses, for the purpose of boosting the motivation to achieve a single-year performance goal, etc., the Company introduced a system where bonuses fluctuate between 50% to 150% depending on the base amount by position, according to the previous year's earnings (profit attributable to owners of parent from the viewpoint of sharing performance with shareholders, ratio of net income to consolidated sales from the viewpoint of profitability, and consolidated sales from the viewpoint of the sustainable growth of the Group) as well as qualitative evaluation of each officer (degree of achievement of individual goal, training of successors, improvement of corporate value, efforts toward SDGs, vitalization of the Board of Directors and compliance). Bonuses are paid at a certain time each year.

The purpose of the trust-type stock compensation plan is to further motivate them to contribute to higher profits and improve corporate value in the medium and long terms. In June of each year, points are granted based on base points that are predetermined according to one's position and multiplied by a performance-linked coefficient that varies according to the degree of achievement against the target values of the performance indicators for the fiscal year ending on the last day of March of the same year. Shares of the Company equivalent to the cumulative points are delivered at the time of retirement. The performance-linked coefficient is designed to vary within the range of 0% to 150%, depending on the degree of achievement of targets, etc. for financial indicators (consolidated sales, consolidated ordinary income, consolidated ROE, etc.) and non-financial indicators (CO2 emissions, etc.) for each fiscal year.

Number of points granted = Base amount of stock compensation by position / Average acquisition price of shares of the Company  $(*1) \times$  Performance-linked coefficient of financial indicators  $(*2) \times$  Performance-linked coefficient of non-financial indicators (\*3)

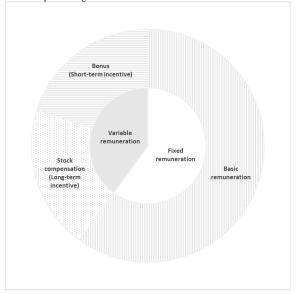
- \*1. Average acquisition unit price of shares of the Company through a trust. If the trust period is extended, the average acquisition price of shares of the Company acquired through the trust after the extension.
- \*2. Performance-linked coefficient of financial indicators = Consolidated sales coefficient  $\times$  30% + Consolidated ordinary income coefficient  $\times$  60% + Consolidated ROE coefficient  $\times$  10%
  - \*3. CO2 emissions are used as a non-financial indicator.

As with directors, remuneration of executive officers consists of basic remuneration, bonus as a short-term (annual) incentive and trust-type stock compensation as a medium- and long-term incentive, and is determined based on a resolution of the Board of Directors after discussion by the Nomination and Remuneration Committee.

Each director (except for independent outside directors) and executive officer shall endeavor to acquire shares of the Company by way of optional contribution through the director shareholding association.

The remuneration of audit & supervisory board members only consists of basic remuneration whose amount is determined through discussions by audit & supervisory board members by considering the details, volume and difficulty of the duties of each audit & supervisory board member and the extent of responsibilities in a comprehensive manner. A fixed amount is paid each month. No bonus or stock-related remuneration is paid to audit & supervisory board members in light of their duties.

#### Conceptual image of director's remuneration



<Date of resolution by shareholders' meeting and details thereof concerning officers' remuneration>

#### 1) Directors

1) Directors				
Type of remuneration	Date of resolution	Eligible person	le person Amount	
				the time of resolution
Basic remuneration and bonus	June 29, 2010	Director	¥550 million or less	12
			(in one fiscal year)	
Stock compensation	June 22, 2021	Director (except for outside director)	¥769 million or less	5 directors and 23
		and executive officer	(in three fiscal years)	executive officers who
			158,200 shares or less	do not concurrently
			(in one fiscal year)	serve as a director

2) Audit & Supervisory Board Members

Type of remuneration	Date of resolution	Eligible person	Amount	Number of members at the time of resolution
Basic remuneration	June 26, 2018	Audit & Supervisory	¥120 million or less in a year	5
		Board Member		

#### <Methods of determination of performance-linked compensation in recent fiscal years>

The Company determines the bonus paid to each director based on his/her performance, duties, degree of contribution, etc. in a comprehensive manner. For the purpose of boosting the motivation to achieve a single-year performance goal, etc., performance indicators for the recent fiscal year are composed of the results for the previous year's earnings (profit attributable to owners of parent from the viewpoint of sharing performance with shareholders, consolidated operating profit from the viewpoint of profitability, and consolidated sales from the viewpoint of sustainable growth of the Group) as well as qualitative evaluation of each director (degree of achievement of individual goal, training of successors, improvement of corporate value, efforts toward SDGs, vitalization of the Board of Directors and compliance). In addition, regarding the performance evaluation for the recent fiscal year, it was difficult to come up with an outlook for the external environment at the start of the recent fiscal year, and it was difficult to anticipate the performance forecast based on target values. Therefore, after deliberation by the Nomination and Remuneration Committee, the Company decided to calculate the amount of individual payments under a mechanism that varies between 0% and 150% of the base amount by position in accordance with the rate of change from the previous fiscal year in relation to the following indicators. The actual results related to indicators for the recent fiscal year are as follows:

are as follows:	
Indicator	Actual results (rate of change from the previous fiscal year)
Profit attributable to owners of parent	(23.5%)
Consolidated operating profit	(31.3%)
Consolidated sales	(14.2%)

# <Name(s) of those with decision-making authority>

The Board of Directors determines the amount of remuneration of directors after discussions at the Nomination and Remuneration Committee. For an overview of the Committee, see "2. Matters on Functions of Business Execution, Auditing/Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)."

# <Details of authority and scope of discretion>

The Company determines the amount of each type of remuneration within the limit stipulated by shareholders' meetings.

As basic remuneration is determined based on the amount by position stipulated by resolutions of the Board of Directors, there is no room for discretion of Representative Directors or the Nomination and Remuneration Committee in principle. Bonus is calculated by the formula by position stipulated by resolutions of the Board of Directors. The Board approves its amount after the Nomination and Remuneration Committee verifies the appropriateness. Stock compensation is determined based on the formula by position stipulated by resolutions of the Board of Directors.

The scope of employees discussed by the Nomination and Remuneration Committee concerning remuneration includes directors (except for outside directors) and executive officers.

# <Overview of procedures performed by the Committee involved in policy determination>

The Office of the Nomination and Remuneration Committee is established in the Corporate Planning Division and convenes meetings and provides prior explanation in accordance with the "Rules for Nomination and Remuneration Committee." What is discussed in those meetings is reported to the Board of Directors at the discretion of the chairperson.

# <Activities of the Board of Directors and the Committee>

The Nomination and Remuneration Committee held nine meetings during last fiscal year and discussed validity of the remuneration to each director proposed by the Company given the level of fulfillment of one's function while discussing the method of calculating performance-linked compensation. The Board of Directors received reports on discussions at the Committee. In addition to the remuneration of directors, the Nomination and Remuneration Committee deliberated on matters related to the

appointment and dismissal of executives and reported the results to the Board of Directors. All directors who are members of the Committee attended all nine meetings of the Committee.

(ii) Policy and Procedures for the Board of Directors to Appoint/Dismiss Executives and Nominate Candidates for Directors and Audit & Supervisory Board Members
To enhance the objectivity and transparency of appointment/dismissal of executives as well as nomination of candidates for directors and audit & supervisory board
members, the Company, as an optional advisory body, established the Nomination and Remuneration Committee which consists of the Chairman and Director, the
President and Director, and independent outside directors. After discussions at the Committee, candidates are submitted to the Board of Directors for further deliberation.
However, for audit & supervisory board members, approval of the Audit & Supervisory Board is obtained when submitting candidates to the Board of Directors for
deliberation. As of the submission of this Report, five out of seven members of the Committee are independent outside directors.

The criteria for appointment of directors include knowledge of business operation with excellent foresight, insight and objective judgment, ability to exercise leadership for sustainable growth of the Group and improvement of corporate value, ability to make an active and positive contribution to development of the next-generation executives, great character with popularity, high ethical standards and courage, ability to perform one's duty with no physical or mental problem and freedom from any problem such as having a vested interest. In addition to the above criteria, for directors who are not outside directors, sufficient experience and knowledge to manage the area he or she is in charge of and a sense of balance as well as leadership to execute business from the perspective of total optimization are required. For outside directors, an ability to supervise and check business management from an independent perspective by using abundant experience and knowledge of the area of expertise and corporate management is required. For the standards to secure the independence of independent outside directors, see [Principle 4-9 Independence Standards and Qualification for Independent Outside Directors] below.

The criteria for appointment of audit & supervisory board members include quality to fulfill responsibilities of audit & supervisory board members with high ethical standards, physical and mental fitness and freedom from any problem such as having a vested interest. In addition to the above criteria, for audit & supervisory board members who are not outside audit & supervisory board members, sufficient experience and knowledge of the Company's businesses and ability to conduct a proper audit are required. For outside audit & supervisory board members, an ability to conduct a proper audit from an independent perspective by using abundant experience and knowledge of the area of expertise and corporate management is required. For the standards to secure the independence of independent outside audit & supervisory board members, see [Principle 4-9 Independence Standards and Qualification for Independent Outside Directors] below.

The criteria for appointment of executive officers include an ability to perform important management in terms of corporate strategy supported by a high level of professionalism and track record, ability to exercise leadership for sustainable growth of the Group and improvement of corporate value, ability to make an active and positive contribution to development of the next-generation executives, great character with popularity, high ethical standards and courage, ability to perform one's duty with no physical or mental problem and freedom from any problem such as having a vested interest.

When executives are considered to lack aptitude in light of the above-mentioned standards, the Nomination and Remuneration Committee may discuss dismissal of such executives.

(iii) Explanation of Each Appointment/Dismissal and Nomination When the Board Appoints/Dismisses Executives and Nominates Candidates for Directors and Audit & Supervisory Board Members Based on (ii) Above

The Company, in nominating candidates for directors and audit & supervisory board members, specifies the reason for selecting each candidate in a notice of a general shareholder meeting. The explanations for nomination of current directors and audit & supervisory board members as candidates therefor are shown below.

Atsushi Ouchi: Chairman and Representative Director, CEO

Having served as President and Representative Director since April 2010 and Director, Chairman and President since April 2016, Atsushi Ouchi engages in management by exercising his leadership as the Group CEO. We believe that, as Chairman and CEO, he can be expected to achieve the Group's sustainable growth as well as medium and long-term improvement in corporate value and to revitalize and strengthen the functions of the Board of Directors.

Kazuhito Kojima: President and Representative Director, COO; Global Business Planning Headquarters, and Research and Development Headquarters

Through the execution of the air conditioning equipment business, Kazuhito Kojima has gained abundant experience and deep insight in the design/construction of building equipment relating to the Group's businesses. He has also fulfilled his executive responsibilities through the development of the Group's medium-term/annual business plans and through structural reforms and ESG/SDG-conscious corporate planning operations. We believe that, as President and COO, he can be expected to achieve the Group's sustainable growth as well as medium and long-term improvement in corporate value and to revitalize and strengthen the functions of the Board of Directors.

Yoshiyuki Hara: Director and Senior Managing Executive Officer, CFO; Risk Management Office, and Property Development Management Department

Yoshiyuki Hara has gained advanced knowledge in finance and banking field through his years of service with financial institutions. He has also fulfilled his executive responsibilities associated with accounting, finance, and planning-related operations toward the enhancement of the Group's corporate governance and management foundation. We believe that, as CFO, he can be expected to achieve the Group's sustainable growth as well as medium and long-term improvement in corporate value and to revitalize and strengthen the functions of the Board of Directors.

Tadashi Kamiya: Director and Managing Executive Officer; Chief Executive Officer of Business Management Headquarters; Director in Charge of Quality Environment & Safety Control, Total Engineering, Group Companies, and Sales & Marketing Headquarters

Through the execution of the air conditioning equipment business, Tadashi Kamiya has gained abundant experience and deep insight in the design/construction of building equipment relating to the Group's businesses. He has also fulfilled his executive responsibilities through business management and productivity improvement in the air conditioning equipment business. We believe that, as Director in Charge of Quality Environment & Safety Control including core business management, he can be expected to achieve the Group's sustainable growth as well as medium and long-term improvement in corporate value and to revitalize and strengthen the functions of the Board of Directors.

Toshikazu Yokote: Director and Managing Executive Officer, CDXO; Director in Charge of Compliance, Corporate Operations Headquarters, and DX Management Headquarters

Through the execution of the air conditioning equipment business, Toshikazu Yokote has gained abundant experience and deep insight in the design/construction of building equipment relating to the Group's businesses. He has also fulfilled his executive responsibilities through the enhancement of the management foundation, as Officer in charge of human resources, general affairs, accounting & finance, legal-related operations and DX management. We believe that, as Director in Charge of Compliance including overall corporate management, he can be expected to achieve the Group's sustainable growth as well as medium and long-term improvement in corporate value and to revitalize and strengthen the functions of the Board of Directors.

Kazuo Matsunaga, Director

An explanation is shown below in "Reasons for Appointment" of the said Outside Director.

Kiyoshi Fujimura, Director

An explanation is shown below in "Reasons for Appointment" of the said Outside Director.

#### Yoko Seki, Director

An explanation is shown below in "Reasons for Appointment" of the said Outside Director.

#### Makio Fujiwara, Director

An explanation is shown below in "Reasons for Appointment" of the said Outside Director.

#### Hideka Morimoto, Director

An explanation is shown below in "Reasons for Appointment" of the said Outside Director.

#### Yukitoshi Yamamoto, Full-time Audit & Supervisory Board Member

We believe Yukitoshi Yamamoto can supervise and check business management by using his knowledge of construction, overall technology such as technological administration and general administration such as general affairs and human resources.

#### Kunihiro Kondo, Full-time Audit & Supervisory Board Member

Kunihiro Kondo has abundant experience and knowledge of finance and accounting from his work at financial institutions. As he has served as Deputy General Manager of the Tokyo Main Office and Deputy Chief Executive Officer of the Sales & Marketing Headquarters since joining the Company, we believe he can supervise and check business management.

#### Tetsuo Ito, Audit & Supervisory Board Member

An explanation is shown below in "Reasons for Appointment" of the said Outside Audit & Supervisory Board Member

# Masahiro Seyama, Audit & Supervisory Board Member

An explanation is shown below in "Reasons for Appointment" of the said Outside Audit & Supervisory Board Member.

#### Shigeharu Kawahara, Audit & Supervisory Board Member

An explanation is shown below in "Reasons for Appointment" of the said Outside Audit & Supervisory Board Member.

#### [Supplementary Principle 4-1-1 Scope of Delegation to Management]

The "Rules for the Board of Directors" and the "Regulations for the Management Council" stipulate matters to be discussed by the Board and the Management Council.

The Board of Directors supervises performance of duties by Representative Directors and other directors, improves the efficiency of business management and secures the legality and validity of business execution while making a decision on matters stipulated by laws and the Articles of Incorporation, the basic policy for business management and other important matters for business execution. For matters to be resolved by the Board of Directors, clear procedures are in place by developing certain quantitative criteria for disposal/transfer of important assets and large borrowings.

The Management Council consists of directors and Chief Executive Officers of Headquarters excluding outside directors, working to have full discussions on important matters for business management and expedite decision-making on allocation of management resources. After the Management Council discusses important matters for business management, they are submitted to the Board of Directors for further discussion. For matters concerning allocation of management resources, they are reported to the Board after being discussed by the Management Council. Also, for these matters, clear procedures are in place by developing quantitative decision-making standards for each item such as acquisition of property, plant and equipment.

# [Supplementary Principle 4-1-3 Plan for Successor to Director and CEO]

To secure the transparency and objectivity of the Director and CEO's succession to a successor, in a plan for successor to the Director and CEO, a policy and a plan to develop a successor and the progress thereof shall be reported to the Nomination and Remuneration Committee which in turn discusses these matters. The Director and CEO proposes the most qualified person as a candidate for successor when appointing a new director and CEO. The Committee deliberates on the candidate and reports its results to the Board of Directors.

#### [Principle 4-8 Effective Use of Independent Outside Directors]

The Company appointed five out of ten directors as independent outside directors.

Independent outside directors fulfill their management oversight and checking functions from an independent perspective at the meetings of the Board of Directors or the Nomination and Remuneration Committee, by drawing on their abundant experience and deep insight in their fields of expertise or corporate management.

# [Principle 4-9 Independence Standards and Qualification for Independent Outside Directors]

The Independence Standards for Outside Officers of the Company are shown below.

# Standards for Independence of Outside Officers

#### 1. He or she is not a party whose major client or supplier (Note) is the Company or an executive thereof

(Note) A party whose major client or supplier is the Company is a business entity whose transactions with the Company in each target fiscal year (previous fiscal year and last three fiscal years) account for 2% or more of its net sales in principle.

# 2. He or she is not a major client or supplier (Note) of the Company or an executive thereof

(Note) A major client or supplier of the Company is a business entity whose transactions with the Company in each target fiscal year (previous fiscal year and last three fiscal years) account for 2% or more of the net sales of the Company in principle.

3. He or she is not a consultant, an accountant or a legal professional who receives a large amount of monetary consideration or other property (Note) from the Company besides compensation as a director/audit & supervisory board member (when a party that receives such property is an organization such as a corporation or an association, a person who belongs to such organization)

(Note) A large amount of monetary consideration or other property is defined as those whose total value is 10 million yen or more in a given fiscal year in principle.

- 4. He or she was not recently applicable to any of (1) through (4) below
- (1) A party set forth in 1, 2 or 3
- (2) Executive or a non-executive director of the parent company of the Company
- (3) Audit & supervisory board member of the parent company of the Company (only when appointing an outside audit & supervisory board member as independent officer)
- (4) Executive of a fellow subsidiary company of the Company
- 5. He or she is not a close relative (Note) of a party applicable to any of (1) through (8) below (except for a party who is not important (Note)).
- (1) A party set forth in 1 through 4 above
- (2) An accounting advisor of the Company (when the accounting advisor is a corporation, including an employee who performs that duty; the same applies hereafter)

(only when appointing an outside audit & supervisory board member as independent officer)

- (3) Executive of a subsidiary of the Company
- (4) Non-executive director or an accounting advisor of a subsidiary of the Company (only when appointing an outside audit & supervisory board member as independent officer)
- (5) Executive or a non-executive director of the parent company of the Company
- (6) Audit & supervisory board member of the parent company of the Company (only when appointing an outside audit & supervisory board member as independent officer)
- (7) Executive of a fellow subsidiary company of the Company
- (8) A party that recently served as (3), (4) above or executive of a listed company (including non-executive director when appointing an outside audit & supervisory board member as independent officer)

(Note) An "important" party is an officer or a manager of each company/supplier in the case of the executive in 1. or 2. and a certified public accountant affiliated with each auditing firm or a lawyer affiliated with each law firm (including so-called associate) in the case of a person who belongs to an organization in 3. Close relative means relatives within the second degree of kinship.

[Supplementary Principle 4-11-1 Views of the Board as a whole on Balance of Knowledge/Experience/Capability, Diversity and Size]

The Board of Directors of the Company works to improve the efficiency of business management and secure the legality and adequacy of business execution by making important decisions for business execution and supervising the performance of duties by directors. To do that, the Company believes the Board of Directors consisting of an appropriate number of diverse personnel is required to have active discussions and perform swift decision-making. Executive directors should have abundant experience and knowledge of their respective field of expertise and have a sense of balance as well as leadership to execute business from the perspective of total optimization. On the other hand, we believe outside officers can hold discussions which contribute to the sustainable growth of the Company and medium- and long-term improvement of corporate value by offering useful advice and opinions from an independent perspective based on abundant experience and knowledge of the respective field of expertise (outside directors) and from a professional standpoint and abundant experience and knowledge of corporate management (outside audit & supervisory board members).

[Supplementary Principle 4-11-2 Status of Concurrent Posts Held by Directors and Audit & Supervisory Board Members]

When outside directors or outside audit & supervisory board members serve as an officer of any other listed company, the Company ensures that they would spend the time and energy required to fulfill their roles and responsibilities the Company expects them to perform. The Company checks and adjusts in advance a schedule of meetings of the Board of Directors and the Audit & Supervisory Board to increase the attendance rate. The Company discloses the status of important concurrent posts in its business report, reference documents for shareholders meetings and securities reports. Directors that are not outside directors and audit & supervisory board members that are not outside audit & supervisory board members do not hold any important concurrent post.

[Supplementary Principle 4-11-3 Analysis/Evaluation of Effectiveness of the Board, Disclosure of Summary of Results Thereof]

The Company evaluates the effectiveness of the Board of Directors annually based on the self-evaluation of each director and audit & supervisory board member to secure the efficacy and effectiveness of the Board.

Each director and audit & supervisory board member performs a self-evaluation based on the "Self-Evaluation Sheet," and the results are analyzed and evaluated by the Board of Directors after being discussed by Representative Directors and outside officers.

The summary results of this analysis and evaluation are shown below, and we believe the efficacy and effectiveness of the entire Board of Directors is secured. Given the results, the Company will work to further improve the supervisory and decision-making function of the Board.

- · As a result of promoting more in-depth discussions at the meetings of the Management Council and the Internal Control Committee, which are organized under the Board of Directors, as well as enhanced internal controls, it was confirmed that the appropriate development of highly effective oversight and risk management systems, which is one of the responsibilities of the Board of Directors, has been conducted on a continuous basis.
- It was confirmed that active, wide-ranging and constructive discussions and full and multifaceted reviews were conducted at the Board of Directors, showing that the Board was vitalized. In addition, there was an opinion that we should deepen more multilateral discussions to further enhance debates about the direction of medium and long-term management.
- · Regarding the new risk of COVID-19, there were comments that it is important to deepen our understanding of the impact on management, the status of the disease, countermeasures, etc.

[Supplementary Principle 4-14-2 Policy for Training of Directors and Audit & Supervisory Board Members]

The Company believes that matters required of directors and audit & supervisory board members mainly consist of matters unique to the Company such as required knowledge of the businesses, finance and organization of the Company and general matters such as the roles required of directors and audit & supervisory board members and responsibilities including legal ones.

Executive directors, through discussions at the Management Issue Review Committee, work to gain a better understanding of general matters such as the businesses, finance and organization of the Company every year. Executive directors and audit & supervisory board members that are not outside audit & supervisory board members work to understand the roles and responsibilities required of directors and audit & supervisory board members by participating in training by outside experts.

The Company provides an explanation of matters such as the businesses, finance and organization of the Company to outside directors and outside audit & supervisory board members when they assume their posts and as required, to facilitate acquisition of knowledge required of the Company's outside directors and outside audit & supervisory board members. As such, the Company develops an environment for them to fulfill their roles.

The Company provides opportunities and services and pays necessary expenses to acquire and properly update the knowledge required of each director and audit & supervisory board member. The Board of Directors regularly checks the progress of training of executive directors.

[Principle 5-1 Policy for Constructive Dialogue with Shareholders]

The Company works to secure an opportunity to give explanations to the stock market and have constructive dialogue with shareholders to facilitate understanding of the Company's management. The Company continues to share information obtained through such dialogue within the Company and reflect it as required.

(i) Appointment of Management and Directors Who Supervise Matters to Be Included in (ii) Through (v) Below for Overall Dialogue with Shareholders and Ensure Constructive Dialogue Is Held

The President and Executive Officer supervises the dialogue with shareholders, and the Director and CFO serves as the person in charge of handling information. The Manager of the Corporate Communication Department serves as the person in charge of timely information disclosure while the Manager of the Accounting & Finance Department serves as the person in charge of securities report, etc. (see the "Schematic Diagram of the Overview of System for Timely Disclosure" at the end of the Report).

- (ii) Measures for Organic Collaboration of Departments in Charge of IR, Corporate Planning, General Affairs, Finance, Accounting and Legal That Assist Dialogue
  All these departments belong either to the Global Business Planning Headquarters or the Corporate Operations Headquarters and share information and issues on a
  daily basis at regular meetings and on other occasions to collaborate and ensure proper operations.
- (iii) Initiatives for Strengthening of Means of Dialogue Other Than Individual Interview (e.g. Investor briefings and IR activities)

  In addition to a financial results briefing held twice a year, the Company plans and holds dialogue such as investor briefings as appropriate. The Company also

participates in an external event for investors.

- (iv) Measures for Proper and Effective Feedback of Opinions and Concerns of Shareholders Collected from Dialogue to Management and the Board of Directors
  Directors and executives directly obtain information by attending investor briefings and circulating analyst reports and also receive reports from departments in charge on a regular basis and as required.
- (v) Measures for Management of Insider Information for Dialogue

The Company, from the perspective of preventing insider trading, ensures full compliance with the "Rules for Management of Insider Trading" which stipulate matters concerning the Financial Instruments and Exchange Act and other laws and management of internal information. In having dialogue, the Company carefully manages information so that others will not suspect it of communicating insider information, and discloses information in a non-selective and fair manner. The Company designates the period from the day following the last day of an accounting period (quarterly/full year) to the date of announcement of financial results as a "quiet period." The Company provides training to acquire and update knowledge of prevention of insider training.

# 2. Capital Structure

Foreign Shareholding Ratio

From 10% to less than 20%

# [Status of Major Shareholders]

**Update** 

Name/Company Name	Number of Shares Owned	Percentage (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	4,683,700	6.66
Nippon Life Insurance Company	4,560,540	6.49
The Dai-ichi Life Insurance Company, Limited	4,231,587	6.02
Takasago Thermal Engineering Employee Shareholding Association	3,406,294	4.85
Takasago Kyoeikai	2,742,671	3.90
Custody Bank of Japan, Ltd. (Trust Account)	2,610,500	3.71
MUFG Bank, Ltd.	1,439,246	2.04
STATE STREET BANK AND TRUST COMPANY 505001	1,265,362	1.80
Mizuho Bank, Ltd.	1,210,092	1.72
Keiokaku, Ltd.	1,016,820	1.44

Controlling Shareholder (except for Parent Company)	-
Parent Company	None
Supplementary Explanation Update	

(Note) The shareholding ratio is calculated net of treasury stock (9,123 shares).

# 3. Corporate Profile

Listed Stock Market and Market Section	Tokyo Stock Exchange First Section
Fiscal Year-End	March
Type of Business	Construction
Number of Employees (consolidated) as of the End of the Previous Fiscal Year	More than 1,000
Sales (consolidated) as of the End of the Previous Fiscal Year	From ¥100 billion to less than ¥1 trillion
Number of Consolidated Subsidiaries as of the End of the Previous Fiscal Year	From 10 to less than 50

4. Policy on Measures to Protect Minority Shareholders in Conducting Transactions with Controlling Shareholder

5. Other Special Circumstances Which May Have Material Impact on Corporate Governance

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# **II** Business Management Organization and Other Corporate Governance Systems Regarding Decision-making, Execution of Business, and Oversight in Management

# 1. Organizational Composition and Operation

Organization Form	Company with Audit & Supervisory Board Members

# [Directors]

Maximum Number of Directors Stipulated in Articles of Incorporation	
Term of Office Stipulated in Articles of Incorporation	1 year
Chairperson of the Board	Chairman (except interlocking President)
Number of Directors Update	10
Appointment of Outside Directors	Appointed
Number of Outside Directors Update	5
Number of Outside Directors appointed as Independent Officers Update	5

		Relationship with the Company*										
Name	Attribute		b	c	d	e	f	g	h	i	j	k
Kazuo Matsunaga	Other											0
Kiyoshi Fujimura	From another company								Δ			
Yoko Seki	Lawyer											0
Makio Fujiwara	From another company								Δ			
Hideka Morimoto	Other											0

\* Categories for "Relationship with the Company"

Outside Directors' Relationship with the Company (1)

- \* O: the director presently falls or has recently fallen under the category, △: the director fell under the category in the past.
- a close relative of the director presently falls or has recently fallen under the category, A: a close relative of the director fell under the category in the past.
- a. Executive of the Company or its subsidiaries
- b. Non-executive director or executive of a parent company of the Company
- c. Executive of a fellow subsidiary company of the Company
- d. A party whose major client or supplier is the Company or an executive thereof
- e. Major client or supplier of the Company or an executive thereof
- f. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as a director/an audit & supervisory board member
- g. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)
- h. Executive of a client or supplier company of the Company (which does not correspond to any of d, e, or f) (the director himself/herself only)
- i. Executive of a company for which outside directors/audit & supervisory board members of the Company are appointed (the director himself/herself only)
- j. Executive of a company or organization that receives a donation from the Company (the director himself/herself only)
- k. Other

Name	Independent Officer	Supplementary Explanation of the Relationship	Reasons for Appointment
Kazuo Matsunaga	0	Outside Director Kazuo Matsunaga served as part-time adviser from July 2012 to June 2013 when he was appointed outside director of the Company at an ordinary general meeting of shareholders on the condition that he would serve as outside director of the Company. The duty of adviser was to offer advice as an independent outsider and the fee was not substantial (less than 10 million yen). Hence, the effect on the judgment of shareholders and investors is considered nothing, so the Company omits a description of these transactions.	Outside Director Kazuo Matsunaga has abundant experience and knowledge of public administration and economy, and we expect that he can supervise and check business management from an objective perspective independent from business execution based on such experience and knowledge. While he was not involved in corporate management by any other method than serving as outside officer, we believe he can adequately perform his duty as outside director given the reason mentioned above such as offering advice and opinions useful to business management of the Company. In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.
Kiyoshi Fujimura	0	Outside Director Kiyoshi Fujimura is from Mitsubishi Corporation, and the Company maintains a regular business relationship with Mitsubishi such as contracts for construction work and purchase of equipment. As the ratio of these transactions to the Company's sales is 0.00% (rounded off to the nearest hundredth) and their effect on the judgment of shareholders and investors is considered nothing, the Company omits a description of these transactions.	Outside Director Kiyoshi Fujimura has abundant experience and knowledge as director and CIO of a general trading company. We expect that he can supervise and check business management from an objective perspective independent from business execution based on such experience and knowledge, and he can adequately perform his duties as outside director given the reason mentioned above, such as offering advice and opinions useful to the business management of the Company.  In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.  *Reason for Appointing as Independent Officer*  As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.
Yoko Seki	0		Yoko Seki has abundant experience and knowledge as a lawyer, and we expect that she can supervise and check business management from an objective perspective independent from business execution based on such experience and knowledge. While she was not involved in corporate management by any other method than serving as outside officer, we believe she can adequately perform her duty as outside director given the reason mentioned above such as offering advice and opinions useful to business management of the Company.  In addition, as she is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.  Reason for Appointing as Independent Officer> As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed her as independent officer.
Makio Fujiwara	0	Outside Director Makio Fujiwara is from Tokyo Electric Power Company, Incorporated (currently, Tokyo Electric Power Company Holdings, Incorporated), and the Company maintains a regular business relationship with the said company, such as contracts for receiving orders for construction work and using electricity. As the ratio of these transactions to the Company's sales is 0.10% (rounded off to the nearest hundredth) and their effect on the judgment of shareholders and investors is considered nothing, the Company omits a description of these transactions.	Outside Director Makio Fujiwara has abundant experience and knowledge as director and corporate auditor of Tokyo Electric Power Company, Incorporated (currently, Tokyo Electric Power Company Holdings, Incorporated). In addition, since June 2014, as an outside audit & supervisory board member of the Company, he has provided advice and opinions useful to the business management of the Company. We expect that he can supervise and check business management from an objective perspective independent from business execution based on such experience and knowledge. In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.  Reason for Appointing as Independent Officer> As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.
Hideka Morimoto	0	Outside Director Hideka Morimoto served as part-time adviser from April 2020 to June 2021, when he was appointed as outside director of the Company at an ordinary	Outside Director Hideka Morimoto has abundant experience and knowledge of public administration and the environment, and we expect that he can supervise and check business management from an objective perspective independent from

general meeting of shareholders, on the condition that he would serve as outside director of the Company. His duty as adviser was to offer advice as an independent outsider and his fee was not substantial (less than 10 million yen). Hence, the effect on the judgment of shareholders and investors is considered nothing, so the Company omits a description of these transactions.

business execution based on such experience and knowledge. While he was not involved in corporate management by any method other than serving as outside officer, we believe he can adequately perform his duties as outside director given the reason mentioned above, such as offering advice and opinions useful to the business management of the Company. In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.

<Reason for Appointing as Independent Officer>

As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.

Voluntary Establishment of Committee(s) Corresponding to Nomination Committee or Established Remuneration Committee

Committee's Name, Composition, and Attributes of Chairperson (Chair)

Update

	Committee's Name	All Committee Members	Full-time Members	Inside Directors	Outside Directors	Outside Experts	Other	Chairperson (Chair)
Committee Corresponding to Nomination Committee	Nomination and Remuneration Committee	7	0	2	5	0	0	Other
Committee Corresponding to Remuneration Committee	Nomination and Remuneration Committee	7	0	2	5	0	0	Other

Undate Supplementary Explanation

The Company, as an optional advisory body for nomination of and remuneration for officers including subsidiaries, established the Nomination and Remuneration Committee which consists of the Chairman and Director, the President and Director, and independent outside directors. After discussions at the Committee, the Company determines, based on a resolution of the Board of Directors, nomination of candidates for directors and audit & supervisory board members and remuneration of directors. The Chairman is appointed by a mutual vote of members. Outside directors who are members of the Committee are expected to provide useful advice and opinions from an independent perspective and enhance the objectivity and transparency. The Committee holds at least one meeting in a fiscal year.

# [Audit & Supervisory Board Members]

Establishment of Audit & Supervisory Board	Established
Maximum Number of <i>Audit &amp; Supervisory Board Members</i> Stipulated in Articles of Incorporation	5
Number of Audit & Supervisory Board Members	5

Cooperation among Audit & Supervisory Board Members, Accounting Auditors and Internal Audit Departments

Audit & supervisory board members discuss an audit system/plan at the beginning of a year, regularly receive a report from KPMG AZSA LLC (accounting auditor) on the status and results of audits and observe an audit conducted by accounting auditors as required. By collaborating with accounting auditors by exchanging information and opinions, audit & supervisory board members improve the effectiveness of audits. They facilitate mutual collaboration through sharing of information and improve the effectiveness of audits while receiving a report from the Internal Audit Office on the status and results of audits regularly and as appropriate.

Appointment of Outside Audit & Supervisory Board Members	Appointed
Number of Outside <i>Audit &amp; Supervisory Board Members</i>	3
Number of Outside <i>Audit &amp; Supervisory Board Members</i> appointed as Independent Officers	3

Name	Attribute		Relationship with the Company*											
Name	Auribute	a	b	c	d	e	f	g	h	i	j	k	l	m
Tetsuo Ito	Lawyer													0
Masahiro Seyama	From another company										Δ			
Shigeharu Kawahara	Certified public accountant													

- \* Categories for "Relationship with the Company"
- \* O: the director presently falls or has recently fallen under the category, △: the director fell under the category in the past.
- \* : a close relative of the director presently falls or has recently fallen under the category, 🛦: a close relative of the director fell under the category in the past.
- a. Executive of the Company or its subsidiaries
- b. Non-executive director or accounting advisor of the Company or its subsidiaries
- c. Non-executive director or executive of a parent company of the Company
- d. Audit & supervisory board member of a parent company of the Company
- e. Executive of a fellow subsidiary company of the Company
- f. A party whose major client or supplier is the Company or an executive thereof

Outside Audit & Supervisory Board Member's Relationship with the Company (2)

0

0

0

- g. Major client or supplier of the Company or an executive thereof
- h. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as a director/an audit & supervisory board member
- i. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)
- j. Executive of a client or supplier company of the Company (which does not correspond to any of f, g, or h) (the audit & supervisory board member himself/herself only)
- k. Executive of a company for which outside directors/audit & supervisory board members of the Company are appointed (the audit & supervisory board members himself/herself only)
- 1. Executive of a company or organization that receives a donation from the Company (the audit & supervisory board members himself/herself only)
- m. Other

Tetsuo Ito

Masahiro Seyama

Shigeharu Kawahara

Name

Independent Officer

Supplementary Explanation of the Relationship

We expect that Outside Audit & Supervisory Board Member Tetsuo Ito is capable of conducting a proper audit from a professional perspective nurtured through his long years of experience as a prosecutor and a lawyer. As a result, we believe he can adequately perform his duty as an outside audit & supervisory board member.

Outside Audit & Supervisory Board Member

Masahiro Seyama is from Matsushita Electric

Industrial Co., Ltd. (currently Panasonic

Corporation), and the Company maintains a

regular business relationship with Panasonic

such as contracts for construction work and

purchase of equipment. As the ratio of these

transactions to the Company's sales is 0.97%

(rounded off to the nearest hundredth) and

their effect on the judgment of shareholders

and investors is considered nothing, the

Company omits a description of these

Outside Audit & Supervisory Board Member

auditor, KPMG AZSA LLC. However, he

does not currently have any relationship with

KPMG AZSA LLC, and eight years have

passed since his retirement. Hence, the effect

on the judgment of shareholders and investors

is considered nothing, so the Company omits

employed by the Company's

a description of these transactions.

Kawahara was previously

accounting

transactions.

Shigeharu

In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.

<Reason for Appointing as Independent Officer>

As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.

We expect that Masahiro Seyama has abundant experience and knowledge as president and corporate auditor of overseas affiliates of Matsushita Electric Industrial Co., Ltd. (currently Panasonic Corporation) and is capable of conducting a proper audit based on such experience and knowledge.

In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.

<Reason for Appointing as Independent Officer>

As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.

Outside Audit & Supervisory Board Member Shigeharu Kawahara has abundant experience and knowledge as a certified public accountant, and we expect that he can conduct appropriate audits based on such experience and knowledge. In addition, as he is not from a parent company, a fellow subsidiary, a major shareholder or a major client or supplier of the Company, we believe there is no particular problem in terms of independence.

<Reason for Appointing as Independent Officer>

As mentioned above, we believe there is no particular problem in terms of independence and no possible conflict of interest with general shareholders, and so we appointed him as independent officer.

# [Independent Officers]

Number of Independent Officers

**Update** 

8

Matters relating to Independent Officers

The Company appoints all outside directors and outside audit & supervisory board members who satisfy the requirements for independent officers as such.

For standards and a policy for independence from the Company in appointing outside directors and outside audit & supervisory board members, the Company refers to the standard for judgment of the independence of independent officers as stipulated by the guideline on listing management of TSE. The standard for judgment of independence of outside officers is described in [Principle 4-9 Independence Standards and Qualification for Independent Outside Directors].

# [Incentives]

Incentive Policies for Directors	ther	
Supplementary Explanation for Applicable Item	date	

For the purpose of clarifying the link between directors' remuneration and the financial performance/stock value of the Company and further motivating directors to contribute to the medium- and long-term improvement of performance and corporate value, the Company introduced a trust-type stock compensation plan for directors except for outside directors.

The new compensation covers three consecutive fiscal years and directors of the Company (except for outside directors and expats), executive officers the Company signed an engagement agreement with (except for expats) and directors of three consolidated subsidiaries of the Company (except for outside directors and expats). The Company contributes up to 769 million yen for the three fiscal years to directors. Points are granted to each director/officer based on their title and the degree of achievement against the target values of the performance indicators, and the Company's stock will be granted to them according to their cumulative points when retiring.

# Recipients of Stock Options

Supplementary Explanation for Applicable Item

# [Director Remuneration]

Disclosure (of Individual Directors'
Remuneration)

No Individual Disclosure

Supplementary Explanation for Applicable Item

Undate

FY2020: From April 1, 2020 to March 31, 2021

Total remuneration by officer category, total amount of each type of remuneration and number of eligible officers

Category	Total Total amount of each type of remuneration (million yen)				Number of eligible officers
	remuneration (million yen)	Basic remuneration	Bonus	Stock compensation	
Director (except for outside director)	366	272	17	76	7
Outside director	48	48	-	-	4
Audit & supervisory board member (except for outside audit & supervisory board member)	54	54	-	-	2
Outside audit & supervisory board member	47	47	-	-	3
Total	516	422	17	76	16

# (Notes)

- 1 The stock compensation is the amount recorded as a provision of allowance for share-based remuneration during the fiscal year under review under the BIP (Board Incentive Plan) trust.
- 2 The BIP trust is separately established from the remuneration limit of 550 million yen determined by the resolution of the 130th ordinary general meeting of shareholders.

Policy on Determining Remuneration
Amounts and Calculation Methods Update

Established

Disclosure of Policy on Determining Remuneration Amounts and Calculation Methods

The Company determines, based on a resolution of a shareholder meeting, the maximum limit of total remuneration of each director and audit & supervisory board member.

The Company, as an optional advisory body to the Board of Directors, established the Nomination and Remuneration Committee which consists of the Chairman and Director, the President and Director, and independent outside directors. After discussions at the Committee, the Company determines, based on a resolution of the Board of Directors, remuneration of directors.

Remuneration of directors of the Company consists of basic remuneration, bonus and trust-type stock compensation.

Remuneration of audit & supervisory board members only consists of basic remuneration whose amount is determined through discussions by audit & supervisory

board members by considering the details, volume and difficulty of duties of each audit & supervisory board members and the extent of responsibilities in a comprehensive manner. No bonus or stock-related remuneration such as trust-type stock compensation is paid to audit & supervisory board members in light of their duties.

For details, see [Principle 3-1 Full Disclosure] (iii) "Policy and Procedures for Board of Directors to Determine Remuneration of Executives and Directors" above.

# [Supporting System for Outside Directors and/or Audit & Supervisory Board Members]

Outside directors receive information as appropriate mainly from the persons in charge at the Global Business Planning Headquarters or at the Corporate Operations Headquarters, and are briefed in advance on agendas when a board meeting is held. In addition, outside audit & supervisory board members directly receive information from a person in charge at each department and are also briefed in advance on agendas mainly by full-time audit & supervisory board members when a meeting of the Audit & Supervisory Board is held (usually held prior to a board meeting).

# [Status of Person(s) Who Retired from the Position of President and Representative Director]

Name and Other Information of Senior Adviser(s) or Adviser(s) Who Is Former President and Representative Director, etc.

Name	Title/Position	Duty	Work Arrangements/Terms (Full-time/Part-time, Remuneration, etc.)	Date of Retirement as President, etc.	Term of Office

Total Number of Senior Advisers or Advisers Who Are Former President and Representative Director, etc.

0

Other matters

\_\_\_\_

# 2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)

The Company has a "Board of Directors" and "Audit & Supervisory Board" in place. The Company also has a system of executive officers in place to clarify the function of making a decision and supervising business management and the function of executing business, and to promote agile and efficient business management while keeping an adequate number of directors and shortening their term of office.

The Board of Directors currently consists of 10 members (of those, five are outside directors) and holds a meeting each month in principle and as required. The Board of Directors passes a resolution for important matters based on the Rules for the Board of Directors as well as matters stipulated by laws and the Articles of Incorporation, and supervises the directors' performance of their duties.

The term of directors is one year with specified management responsibility. Outside directors provide useful advice and opinions from an objective perspective independent from business execution while outside audit & supervisory board members provide useful advice and opinions from an objective and professional perspective by attending board meetings. As such, they try to fulfill the roles expected of outside officers.

The Board of Directors improves the efficiency of business management and secures the legality and validity of business execution by making important decisions on business execution and supervising the performance of duties by directors.

The Company signed a limited liability agreement for liability stipulated by Paragraph 1, Article 423 of the Companies Act with five outside directors which limits liability for damages to the total amount stipulated by each item of Paragraph 1, Article 425 of the Act when they perform their duties in good faith and free of gross negligence.

The Audit & Supervisory Board currently consists of five members (of those, three are outside audit & supervisory board members) and holds a meeting each month in principle and on an ad hoc basis. The Audit & Supervisory Board supervises the directors' execution of their duties by reporting audit results to the Board of Directors.

In addition, to have full discussions on important matters for business management and expedite decision-making on allocation of management resources, the Company has established the Management Council which consists of directors and Chief Executive Officers of Headquarters excluding outside directors. In addition, to promote development and management of the internal control system of the Company and the Group in a cross-sectoral manner, the Company established the Internal Control Committee which consists of the President and COO as a Chairperson, directors excluding outside directors, Chief Executive Officers of Headquarters and the relevant General Managers. The Committee discusses development of an internal control system of the Group and revision/abolition of the basic policy for internal control system based on the status of its development, passes a resolution for revision/abolition of the rules for escalation to the Board of Directors, for the Internal Control Committee as well as organizations for compliance promotion and risk management of the Group and for compliance and risk management of the Company, passes a resolution for annual activities for compliance and risk management of the Company and reports to the Board of Directors. Furthermore, in April 2021, the Company established the ESG Management Committee, chaired by the President and COO and composed of Directors excluding Outside Directors, Chief Executive Officers of Headquarters and the relevant General Managers, from the perspective of strengthening its response to ESG issues. This Committee deliberates and decides policies on ESG issues and presents and reports them to the Board of Directors.

As an optional advisory body to the Board of Directors, the Company established the Nomination and Remuneration Committee which consists of the Chairman and Director, the President and Director, and independent outside directors. The Committee discusses appointment, reappointment and dismissal of directors, audit & supervisory board members, and executive officers of the Company and its subsidiaries, recommendations to the Board of Directors (however, appointment and reappointment of audit & supervisory board members requires approval of the Audit & Supervisory Board) and remuneration of directors and executive officers of the Company and its subsidiaries, and reviews the policy and the progress of the plan for successor of the Director and CEO formulated by Director and CEO.

As an optional advisory body to the Board of Directors, the Company established the Advisory Council which consists of Representative Directors, outside directors and outside audit & supervisory board members. The Council contributes to vitalization of the Board of Directors by reviewing the compositional balance of the overall Board of Directors, analyzing and evaluating the effectiveness and checking the policy for training of directors/audit & supervisory board members as well as provision of information.

Names of the members of the organizations above are listed in the following table.

Title	Name	Board of Directors	Management Council	Audit & Supervisory Board	Nomination and Remuneration Committee	Internal Control Committee	ESG Management Committee	Advisory Council
Chairman and Representative Director, CEO	Atsushi Ouchi	•	0		0	0	0	•
President and Representative Director, COO	Kazuhito Kojima	0	•		0	•	•	0
Director and Senior Managing Executive Officer, CFO	Yoshiyuki Hara	0	0			0	0	
Director and Managing Executive Officer	Tadashi Kamiya	0	0			0	0	
Director and Managing Executive Officer	Toshikazu Yokote	0	0			0	0	
Outside Director	Kazuo Matsunaga	0			0			0
Outside Director	Kiyoshi Fujimura	0			0			0
Outside Director	Yoko Seki	0			0			0
Outside Director	Makio Fujiwara	0			0			0
Outside Director	Hideka Morimoto	0			0			0
Full-time Audit & Supervisory Board Member	Yukitoshi Yamamoto			•				
Full-time Audit & Supervisory Board Member	Kunihiro Kondo			0				
Outside Audit & Supervisory Board Member	Tetsuo Ito			0				0
Outside Audit & Supervisory Board Member	Masahiro Seyama			0				0
Outside Audit & Supervisory Board Member	Shigeharu Kawahara			0				0

O: Member of the organization, 

O: Head of the organization \* The head is elected by mutual vote

In addition, audit & supervisory board members, accounting auditors and the Internal Audit Office work together to enhance corporate governance by conducting an effective audit.

#### (1) Audit & Supervisory Board Members

There are currently five audit & supervisory board members at the Company (of those, three are outside audit & supervisory board members). They monitor the status of corporate governance, attend board meetings and other important meetings, review important requests for approval and visit offices according to an audit policy/plan determined by the Audit & Supervisory Board. They also collaborate with accounting auditors and the Internal Audit Department to audit the performance of duties by directors in an effective audit. For subsidiaries, they exchange information and cooperate with directors and audit & supervisory board members thereof at a meeting of the Group Management Council and the Group Audit & Supervisory Board. Outside audit & supervisory board members including one lawyer obtain and provide information and work to monitor operations from an independent perspective. On the other hand, full-time audit & supervisory board members monitor operations based on their abundant knowledge and experience at the Company and enhance the effectiveness of audits from their respective position.

The Company signed a limited liability agreement for liability stipulated by Paragraph 1, Article 423 of the Companies Act with three outside audit & supervisory board members which limits liability for damages to the total amount stipulated by each item of Paragraph 1, Article 425 of the Act when they perform duties in good faith and free of gross negligence.

#### (2) Internal Audit

For internal audits, the Company established the Internal Audit Office (six staff) under direct control of the President and it conducts an operational audit on the adequacy and efficiency of business operations based on a plan from an independent perspective according to the Rules for Internal Audit. For subsidiaries, the Office exchanges information as required. The Internal Audit Office checks the status of required measures and improvements while reporting audit results to President and Representative Director, COO. The Office evaluates the status of internal control over financial reporting of the Company and important consolidated subsidiaries. The Office also works with audit & supervisory board members and accounting auditors to ensure an effective internal audit is conducted.

# (3) Accounting Auditors

The certified public accountants who are executing accounting audit work of the Company are Mr. Atsuki Kanezuka and Mr. Junichi Kimura and they are affiliated with KPMG AZSA LLC. The number of years of continuous auditing amount to four years for Mr. Kanezuka and five years for Mr. Kimura. In addition, they have five certified public accountants as their assistants plus nine other assistants.

In selecting an audit firm, the Company considers a quality management system, independence and expertise as an accounting auditor in a comprehensive manner.

When it is considered difficult for the accounting auditor to conduct a proper audit, the Audit & Supervisory Board shall submit a proposal for dismissal or non-reappointment of the accounting auditor to a shareholders' meeting. When any of the reasons described in each item of Paragraph 1, Article 340 of the Companies Act applies to the accounting auditor, the Audit & Supervisory Board shall dismiss the accounting auditor with the consent of all audit & supervisory board members.

Furthermore, as part of the procedures to reappoint the accounting auditor, the Audit & Supervisory Board receives reports from KPMG AZSA LLC on its quality management system, audit plan and overview of audit status and interviews a department in charge on its assessment of the auditor to ensure that the firm properly conducts an audit.

# 3. Reasons for Adoption of Current Corporate Governance System



Currently, five out of ten directors of the Company are outside directors. Based on their abundant experience and knowledge, the outside directors perform the function of offering advice and supervising business management independent from business execution and from an objective perspective. In addition, three out of five audit & supervisory board members are outside audit & supervisory board members. Each outside audit & supervisory board member conducts a highly effective audit from an independent and objective perspective. The Company believes the current function to monitor and supervise business management is fully performed by these outside directors and outside audit & supervisory board members.

# III Implementation of Measures for Shareholders and Other Stakeholders

# 1. Measures to Vitalize the General Shareholder Meetings and Ensure Smooth Exercise of Voting Rights

**Update** 

	Supplementary Explanation
Early Notification of General Shareholder Meeting	The Company tries to send a notice of a general shareholder meeting by four weeks prior to the date of such meeting or by the end of May.
Exercise of Voting Rights by Electromagnetic Means	The Company has adopted an electronic voting system.
Participation in the Platform for Electronic Exercise of Voting Rights and Other Efforts to Improve the Environment for Institutional Investors to Exercise Voting Rights	The Company uses a platform for the exercise of voting rights by institutional investors.
Provision of Convocation Notice (Summary) in English	Some content is translated into English and provided.
Other	Before sending a notice of a general shareholder meeting, the Company discloses such notice (including an English translation of a part thereof) and a notification of independent officers to the Tokyo Stock Exchange, and posts them on the Company website.  May 31, 2021: Disclosed a notice of a general shareholder meeting (including an English translation of a part thereof) and a notification of independent officers to the Tokyo Stock Exchange and posted them on the Company website.  May 31, 2021: Sent out a notice of a general shareholder meeting.  Held a general shareholder meeting.

# 2. IR Activities

Update

	Supplementary Explanation	Explanation by Representative
Preparation and Publication of Disclosure Policy	The Company discloses the "Disclosure Policy (Rules for Information Disclosure)" on its website.	
Regular Investor Briefings for Analysts and Institutional Investors	The Company holds a briefing on financial highlights, the status of a management plan and future outlook twice a year (May and November). About 60 securities analysts and fund managers attend this briefing.	Established
Posting of IR Materials on Website	The Company posts information such as a settlement of accounts, a securities report, timely disclosed materials, reference data on financial results and a medium-term management plan.	
Establishment of Department and/or Person in Charge of IR	Corporate Communication Division (Contact: General Manager of Corporate Communication Division)	
Other	The Company participates in an IR event for individual investors twice a year or so.	

# **3.** Measures to Ensure Due Respect for Stakeholders

Undate

	Supplementary Explanation
Stipulation of Internal Rules for Respecting the Position of Stakeholders	The Company has rules for CSR in place.
Implementation of Environmental Activities and CSR Activities etc.	As part of promotion of CSR management, the Company developed the "CSR Activity Plan" in April 2012 based on the basic approach to CSR: "Position CSR management at the core of business management as part of business activities and work to improve corporate value and realize sustainable society while fulfilling social responsibility as a good corporate citizen." In addition, the Company formulated the "Basic Environmental Rules" in April 2012 and works on environmental conservation activities which promote effective utilization of energy/resources and development/use of technologies to reduce environmental impact. These activities are summarized in the CSR Report and released on the Company website. The CSR Report was reorganized as an "integrated report" in 2017.
Development of Policies on Information Provision to Stakeholders	The Company discloses information while trying to secure timeliness, legality, accuracy and fairness according to the standard stipulated in the rules for listing of Tokyo Stock Exchange, Inc. The Company also proactively discloses information not covered by the standard if it is considered to help investors make a judgment.
Other	Currently, 10 directors and five audit & supervisory board members of the Company consist of 14 men and one woman. The Company will consider employing candidates regardless of their

# IV Matters Related to the Internal Control System

# 1. Basic Views on Internal Control System and the Progress of System Development

**Updat** 

For a "system to ensure adequacy of business" stipulated by the Companies Act and the Ordinance for Enforcement of the Companies Act, the board meeting held on April 17, 2015 passed a resolution. The system was subsequently reviewed as required, and its overview as of June 22, 2021 is as follows.

- (1) System to Ensure That Duties of Directors and Employees Are Performed in Compliance with Laws and the Articles of Incorporation [Overview of the System]
- i) The Company establishes the Compliance Office, an organization dedicated to promotion of compliance, and properly manages the whistle-blower system including a hotline for consultation and report while appointing an Officer in Charge of Compliance. For important themes to promote, the Company develops compliance programs and performs PDCA management at the Compliance Committee. As such, the Company works to secure a system which contributes to enforcement and improvement of compliance.
- ii) The Company has established the Group Action Guidelines, which specify basic rules of conduct for Group officers and employees, and distributes the same to all of them. Additionally, the Company enforces full compliance through continuous training on compliance for all directors and employees depending on their level and duties.
- iii) The Company elects outside directors who have abundant experience and knowledge in areas outside the Company's realm of expertise and strengthens the guidance on and supervision of the execution of duties from various perspectives.

#### [Overview of the Activities in FY2020]

- i) The Company held five meetings of the Compliance Committee and regularly monitored the compliance program as well as the status of the development and operation of compliance in order to strengthen and thoroughly implement the compliance system. In addition, the Compliance Office promoted a variety of compliance measures, including the revision of internal guidelines related to the Anti-Monopoly Act, prevention of harassment, and the dissemination and appropriate operation of a consultation and reporting hotline.
- ii) The Company worked to further improve the environment for the Group Action Guidelines' dissemination to and utilization by each individual and each office by distributing the Guidelines to officers and employees through the internal network, and by other measures. The Company also made efforts to instill and establish the Guidelines among officers and employees, by providing guidance linked to specific subjects from the Guidelines at various training and guidance sessions, including elearning and onsite visits to branches, and by other methods.

Particularly, to prevent violations of the Anti-Monopoly Act, the Company held e-learning training for all officers and employees for the purpose of ensuring the full implementation of preventive measures along with the Guidelines and preventing them from losing substance. The Company is also committed to enforcing compliance based on PDCA activities in daily operations, by continuously making known and facilitating the use of the whistle-blower system.

- iii) Outside directors independent from the Company attended 13 board meetings held in the year and presented advice and opinions useful to the management of the Company from an independent perspective and from a specialized perspective based on the high level of knowledge of each individual to ensure the legality and adequacy of the performance of duties by directors. As such, the Company continued to strengthen the function to supervise and check business management.
- (2) System on Storage and Management of Information on Performance of Duties by Directors [Overview of the System]

The Company records data of important meetings such as board meetings, requests for approval and other information on performance of duties by directors in writing or in an electromagnetic medium, and stores and manages it in accordance with the internal rules for document management. The Company also works on thorough implementation of measures to prevent information leaks by establishing a basic policy for information security and familiarizing everyone with such policy.

# [Overview of the Activities in FY2020]

The Company recorded data of important meetings such as board meetings, requests for approval and other information on the performance of duties by directors in writing or in an electromagnetic medium, and stored and managed it. In addition to the Information Security Policy, the Company worked on the thorough implementation of measures to prevent information leaks by establishing and disseminating information control regulations.

# (3) Rules and Other System for Management of the Risk of Loss

[Overview of the System]

- i) The Company establishes the cross-sectional Risk Management Committee including administration, sales and technology departments to formulate rules for risk management and promote company-wide risk management. The Company also promotes activities to prevent and mitigate risks through identification/assessment of risks including major affiliated companies and implementation of measures to deal with material risks.
- ii) The Company develops a system to accurately handle an unforeseen contingency by formulating Rules for Crisis Management and calling/holding a company-wide crisis management meeting which swiftly and properly handles material risks when they surface.
- iii) The Company improves its capability to continue business in a state of unforeseen emergency by developing a business continuity plan in case of a wide-scale disaster and other events and reviewing and enhancing the effectiveness of the plan through a regular drill.
- iv) For risks by function such as quality, safety, environment, compliance, information and profit/loss, the Company develops a proper risk management system by appointing departments in charge in identifying/assessing the risks mentioned above.

#### [Overview of the Activities in FY2020]

- i) The Company held five meetings of the Risk Management Committee for risk screening in accordance with the Risk Management Rules and assessed the risks according to the frequency (likelihood) and the magnitude of their impact, and then conducted PDCA management with respect to measures to reduce the risks to be targeted, and established a system to prevent risks from actualizing.
- ii) The Company developed the Rules for Crisis Management and developed and managed a system to accurately handle an unforeseen contingency.
- iii) The Company reviewed business continuity plans (BCPs) on a regular basis through performing effective drills, in an effort to strengthen its capability to deal with disasters. In addition, as a response to prevent the spread of COVID-19, under the Emergency Response Headquarters, the Company worked closely with each branch to implement BCP responses and created the Business Continuity Plan (BCP) Infectious Diseases Edition. In addition, the Company conducted drills to confirm safety in an environment where infections are spreading nationwide, and implemented practical PDCA management, such as raising the level to verify plans and enhance their effectiveness.
- iv) For risks by function, the Company worked to develop a proper risk management system by appointing departments in charge, evaluating the effect and the possibility of these risks from surfacing on a regular basis and planning a method to prevent and deal with them.

# (4) System to Ensure that Duties of Directors Are Performed Effectively

[Overview of the System]

i) The Company clarifies the function to make a decision and supervise business management and the function to execute business, and promotes agile and efficient business management by placing the Management Council under the Board of Directors with the President as a chairman and introducing a system of executive officers. ii) The Company develops and reviews, as required, Rules for Administrative Authority, Rules for Segregation of Duties, Rules for Decision-Making, and other rules to expedite decision-making and improve the efficiency of business management such as the performance of duties.

# [Overview of the Activities in FY2020]

i) The Company aimed for a system in which directors focus on management supervision, thereby ensuring greater efficiency in the execution of duties by directors. In addition, the Board of Directors met 13 times to delegate a certain degree of matters to the Management Council. In this way, the Company promoted prompt and efficient management by promoting balanced development of supervision and execution, with an emphasis on decisions on important business execution and consideration of the direction of future management strategies.

- ii) The Company reviewed and revised as appropriate any change of the internal organization and rules and regulations such as Rules for Administrative Authority, Rules for Segregation of Duties, and Rules for Decision-Making. The Company also developed and operated a system to ensure swift implementation of business strategies.
- (5) System to Ensure the Adequacy of Operations of the Corporate Group Consisting of the Company and Subsidiaries Thereof [Overview of the System]
- i) For management of subsidiaries, the Company develops a system of business management by placing a department in charge of business management within the Company and stipulating rules for discussion and reports of important matters in the Rules for Management of Affiliates while respecting their autonomy. For certain important matters of subsidiaries, the Company approves them based on a prior discussion with subsidiaries. The Company also requires subsidiaries to report operating results, financial conditions and other important information. In addition, the Company holds a meeting on a regular basis attended by the management of the Company and presidents of subsidiaries to ensure appropriate operations. When risks surface, the Company requests subsidiaries to promptly report them to the contact department of the Company.
- ii) The Company operates a compliance system appropriately including a risk management system, a crisis management system and a whistle-blower system as a corporate group to share a basic view with the Company by formulating the Group Action Guidelines which specify basic rules of conduct and developing internal rules for the respective subsidiary.
- iii) The Company monitors adequate business execution of subsidiaries by conducting an audit by the Internal Audit Office and sending directors and audit & supervisory board members to these companies as required.
- iv) Audit & supervisory board members regularly audit the status of performance of duty of subsidiaries.
- v) The Company develops an internal control system required to secure the adequacy and credibility of financial reporting.

#### [Overview of the Activities in FY2020]

- i) Meetings of the Group Domestic Management Council, attended by presidents of domestic group companies, were held three times, and at such meetings, the Company received reports from domestic group companies and Japanese Group Companies Management Division of the Company, as appropriate. For international businesses, the Company held the meeting of overseas group company presidents three times and received reports as appropriate from overseas group companies and the Company's International Business Headquarters. For important matters of Group companies in particular, while they were reported to the Company, they were approved based on the Rules for the Board of Directors, the Rules for the Management Council and other relevant rules of the Company.
- ii) The Company (parent company) applied the basic action guidelines (rules) for Group officers and employees to subsidiaries at home and abroad by developing the Group Corporate Code of Ethics in Japanese as well as in English, Chinese, and Thai and disseminating the same to employees to familiarize everyone with it. The Company also kept track of and managed the status of risk management and compliance at subsidiaries on a regular basis through the Risk Management Committee and the Compliance Committee. Regarding a whistle-blower system, the Company not only developed such system at each subsidiary but secured and managed a direct hotline to the Company.
- iii) The Internal Audit Office conducted an internal audit on overall operations in terms of legality, validity and efficiency.

The Company also sent its employees to the companies as officers to ensure proper operations.

- iv) Audit & supervisory board members conducted a field audit on subsidiaries to review important documents and interview major officers and employees on the status of performance of duty. In the current fiscal year, the Company utilized online audits as necessary from the perspective of preventing the spread of COVID-19. The Domestic Group Audit & Supervisory Board received reports from domestic group companies' audit & supervisory board members on audit policies and audits performed to keep track of the status.
- v) The Internal Audit Office, in collaboration with the Accounting & Finance Department, conducted internal control evaluation procedures and an internal audit and developed an internal control system to guarantee the legality and credibility of financial reporting to Group companies. The results of internal control assessments and internal audits are reported to the Company's auditing firm from time to time.
- (6) Matters Concerning Employees Who Assist Audit & Supervisory Board Members, Matters Concerning the Independence of Such Employees From Directors and Matters Concerning Securing of the Effectiveness of Instructions to Such Employees

[Overview of the System]

The Company establishes the Audit & Supervisory Board Member's Office which consists of dedicated employees independent from the function of performance of duty and assists duties of audit & supervisory board members. Audit & supervisory board members retain the right to lead and issue orders to employees engaged in duties of the Audit & Supervisory Board Member's Office.

Therefore, the Company manages HR matters for these employees including performance review, transfer and disciplinary action in accordance with the Company's rules and after consultation with audit & supervisory board members.

# [Overview of the Activities in FY2020]

The Company established the Audit & Supervisory Board Member's Office and placed a full-time staff member in it to assist in the duties of audit & supervisory board members. This staff member performed his/her duty based on the orders and instructions of audit & supervisory board members. The Company managed HR matters for these employees including performance review, transfer and disciplinary action in accordance with the Company's rules and after consultation with audit & supervisory board members.

(7) System for Directors and Employees to Report to Audit & Supervisory Board Members and Other System on Reporting to Audit & Supervisory Board Members [Overview of the System]

For matters to be reported to audit & supervisory board members by directors and employees, the Company formulates the Rules to Develop an Audit Environment for Audit & Supervisory Board Members and develops a system to report any event which causes significant damage, material misconduct such as an internal scandal or legal violation, results of an internal audit and status of whistle-blowing in addition to statutory matters at the Company and its subsidiaries. The Company develops a system which secures audit & supervisory board members' rights to attend important meetings such as meetings of the Board of Directors and thus allows them to keep track of the status of execution of duty.

# [Overview of the Activities in FY2020]

The Company formulated the Rules to Develop an Audit Environment for Audit & Supervisory Board Members and developed and operated a system to report any event which causes significant damage, material misconduct such as internal scandal or legal violation, results of an internal audit and status of whistle-blowing in addition to statutory matters at the Company and its subsidiaries.

(8) System to Ensure That Anyone Who Reported to Audit & Supervisory Board Members Is Not Treated Unfairly on the Grounds of Such Reporting [Overview of the System]

The Company clarifies a system in the Rules to Develop an Audit Environment for Audit & Supervisory Board Members to ensure that a person who made the report mentioned above to audit & supervisory board members is not treated unfairly on the grounds of such reporting.

## [Overview of the Activities in FY2020]

The Company developed and operated a system as stipulated by relevant rules to ensure that a person who made a report to audit & supervisory board members is not treated unfairly on the grounds of such reporting.

(9) Expenses Incurred for Performance of Duties of Audit & Supervisory Board Members or Matters Concerning Policy for Settlement of Debts [Overview of the System]

When audit & supervisory board members claim certain expenses and fulfillment of obligations in performing their duties, the Company pays them except when such expenses or obligations are considered not necessary for the duties of these audit & supervisory board members. The Company also secures a budget for various expenses of audits to ensure their effectiveness.

#### [Overview of the Activities in FY2020]

When audit & supervisory board members claimed certain expenses and fulfillment of obligations in performing their duties, the Company paid them except when such expenses or obligations were considered not necessary for duties of these audit & supervisory board members. The Company also secured a budget for various expenses of audits to ensure their effectiveness.

(10) Other System to Ensure Effective Audit Is Conducted by Audit & Supervisory Board Members [Overview of the System]

- i) Outside audit & supervisory board members account for the majority of the Audit & Supervisory Board.
- ii) Audit & supervisory board members, based on an audit policy/plan determined by the Audit & Supervisory Board, monitor the status of governance, attend meetings of the Board/Management Council and other important meetings, review important requests for approval and visit offices. Audit & supervisory board members also had communication with the President and Representative Director by regularly holding a meeting and exchanging opinions with him.
- iii) Audit & supervisory board members, the Internal Audit Office and accounting auditors regularly discuss the status of audits, share information and collaborate with one another to conduct an effective and efficient audit.

#### [Overview of the Activities in FY2020]

- i) There are currently five audit & supervisory board members and of those, three are outside audit & supervisory board members, securing the majority.
- ii) Audit & supervisory board members, based on an audit policy/plan determined by the Audit & Supervisory Board, monitored the status of governance, attended meetings of the Board/Management Council and other important meetings, reviewed important requests for approval and visited offices. They also had communication with Representative Directors by regularly holding a meeting and exchanging opinions with them.
- iii) Audit & supervisory board members, the Internal Audit Office and accounting auditors regularly reported the status of audits, shared information and collaborated with one another to conduct an effective and efficient audit.

# 2. Basic Views on Elimination of Anti-Social Forces and the Progress of System Development



#### [Overview of the System]

To cut off relations with anti-social forces and organizations, the Group Action Guidelines stipulate that we deal with anti-social forces and organizations in a resolute manner and have no relations with them. The Company also develops an internal system capable of conducting practical solutions such as making the Guidelines well known through education/training and cooperation with an external specialized agency.

# [Overview of the Activities in FY2020]

The Group Action Guidelines stipulate that we deal with anti-social forces and organizations in a resolute manner and have no relations with them, and the Group ensured that everyone is familiar with the Guidelines. The Company also worked with an external specialized agency to have a system in place and operate it to enable these matters to be handled practically.

# V Other

# . Adoption of Anti-Takeover Measures

# Adoption of Anti-Takeover Measures None Supplementary Explanation for Applicable Item Update

The following is a description of the Company's basic policies regarding the nature of the persons who control its financial and business policy decisions.

The Company has endeavored to secure and improve its corporate value and the common interests of its shareholders since its foundation by providing safe and high-quality services based on its corporate mission of "Contribution to society through personal harmony and creativity" and its management philosophy of "Creating the Best Product Quality, Developing Distinctive Technology, and Nurturing Talent."

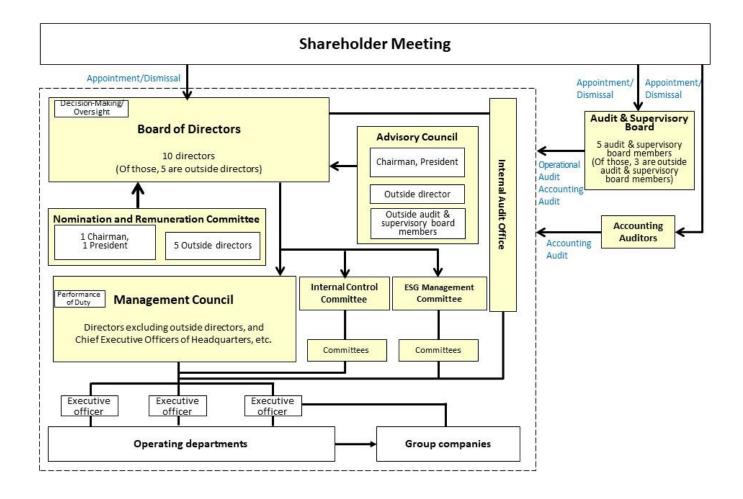
Going forward, the Company will continue to formulate and steadily implement its medium-term management plan based on the long-term management vision and strive to strengthen corporate governance in order to secure and improve its corporate value and common interests of shareholders continuously and sustainably.

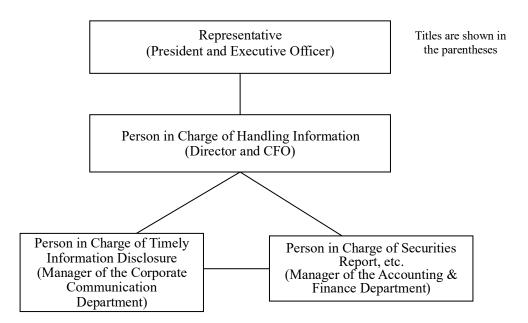
In addition, for those who intend to make large-scale purchases of shares of the Company, the Company will take appropriate measures in accordance with the Financial Instruments and Exchange Act, the Companies Act and other relevant laws and regulations, such as seeking to provide shareholders with necessary and sufficient information to properly determine the appropriateness of large-scale purchases, disclosing the opinions, etc. of the Board of Directors, and endeavoring to ensure time and information for shareholders to consider them.

# 2. Other Matters Concerning Corporate Governance System

Update

A schematic diagram of the corporate governance system and a schematic diagram of an overview of the system for timely disclosure are shown below.





Overview of the System for Timely Disclosure

The status of the internal system for timely disclosure of corporate information on the Company is shown below.

- (1) The representative and the person in charge of handling information to ensure the timeliness, legality, accuracy and fairness of information to be disclosed. These matters are discussed at and reported to the Management Council and the Board of Directors as appropriate.
- (2) The person in charge of timely information disclosure not only complies with the rules for timely disclosure and relevant laws and regulations but collects information from related departments in a swift and comprehensive manner to carry out his/her task. He or she also works on preparing proper disclosure materials and full disclosure by referring to other companies' examples of disclosure.
- (3) The Company regularly receives advice and guidance from audit & supervisory board members and accounting auditors. The Company also obtains opinions of third party experts as required.
- (4) While the Company has the "Rules for Management of Insider Trading," the "Disclosure Policy (Rules for Information Disclosure)" and the "Group Corporate Code of Ethics" that stipulates strict adherence thereto, it works on preventing insider trading including at our affiliates and compliance with the Fair Disclosure Rule.