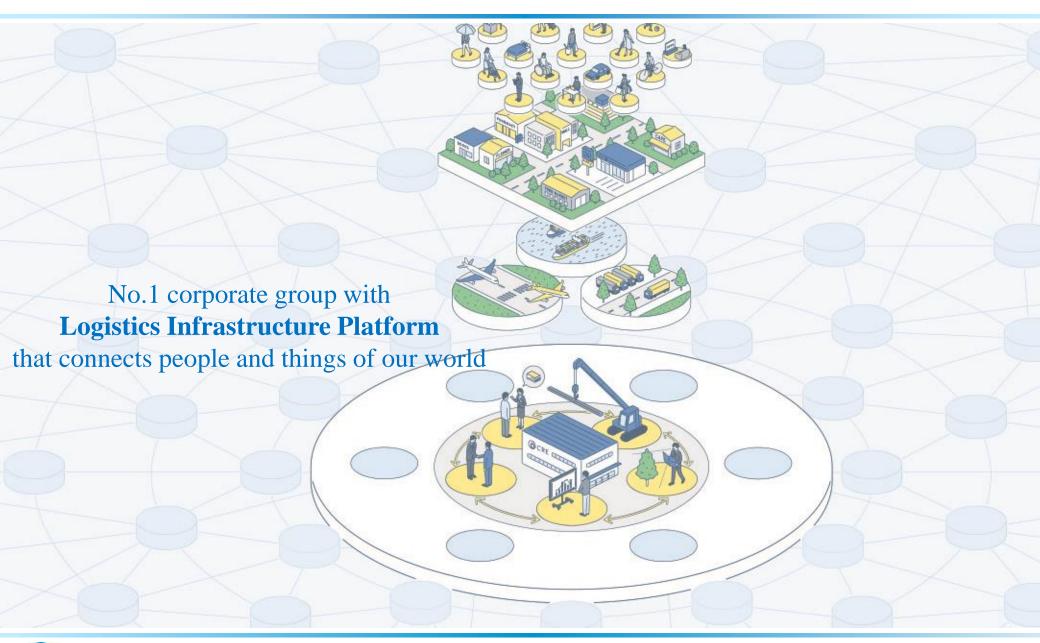
Consolidated Results for Fiscal Year 2021 (August 1, 2020 to July 31, 2021)

September 9, 2021



Code: 3458 Listing: First Section of the Tokyo Stock Exchange

Business Vision



Classification of Group Companies

Consolidated subsidiaries

OCRE REIT Advisers Strategic Partners







CRE Asia

Asset manager CRE Logistics REIT, Inc.

Asset management business for privately placed funds Distribution platform business

Automation solution for warehouse

Self-storage business in Thailand

Equity method

affiliates



Sembcorp Infra Services



株式会社土地再生投資 Land Revitalization Investment

Soil remediationrelated activities Logistics facility leasing and development in Vietnam Specialized leasing/rental of freezer trucks and wing body trucks Brownfield remediation

Investment targets





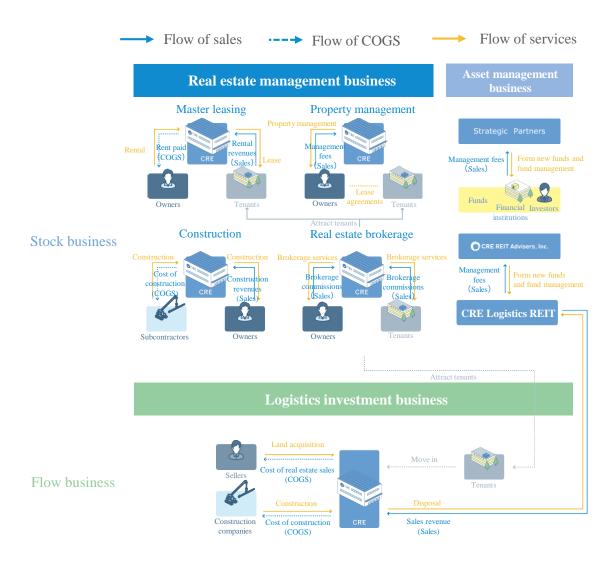


Delivery matching service

e-commerce fulfillment Worker dispatch

Property management business focusing on self-storage

CRE Group's Main Business



Contents

- Summary of Consolidated Results for Fiscal 2021
- **Business Forecasts** 19
- **Ongoing Strategy** 21
- 27 Return to Shareholders
- Logistics Real Estate Market 30
- Appendix 35



Topics (As of September 9, 2021)

- Build-to-suit-type warehouse for e-commerce logistics company completed²
- Purchased development land in Itami, Hyogo Prefecture, and began construction of logistics facility *LogiSquare* Itami⁶
- Notice regarding sale of logistics facility⁷
- Notice regarding establishment of new company through joint contribution⁵
- Renewal of *LogiSquare* logistics facilities brand¹
- Notice regarding change in status of affiliate accounted for under equity method to consolidated subsidiary³
- Notice regarding compliance to requirements for Prime Market, a new market segment on the Tokyo Stock Exchange⁴
- Notice of application for selection to new Prime Market segment⁵

Announced

1: June 15, 2021 2: June 30, 2021 3: July 20, 2021 4: August 2, 2021 5: August 20, 2021 6: September 1, 2021 7: September 2, 2021



Summary of Consolidated Results for Fiscal 2021

Consolidated Results for Fiscal 2021

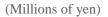
(Millions of yen)

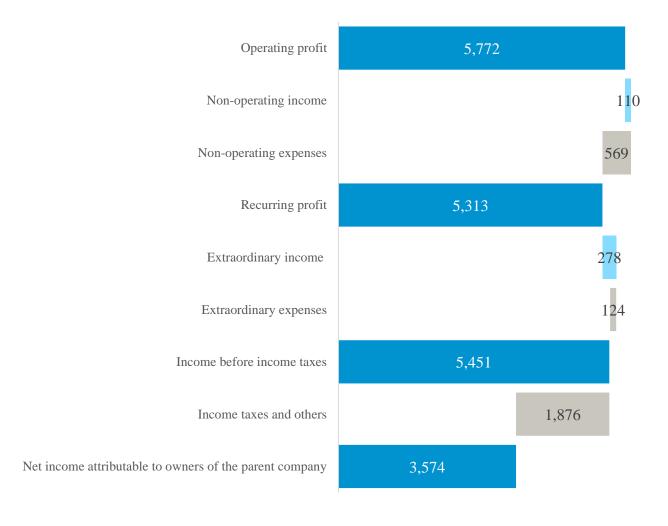
					(Willions of yell)
	Fiscal 2020	Fiscal 2021	YOY change (%)	Revised targets for Fiscal 2021 (Disclosed March 15, 2021)	Compared with target (%)
Net sales	41,194	47,556	15.4%	46,100	3.2%
Gross profit	8,471	10,310	21.7%	_	_
Selling, general and administrative expenses	4,243	4,537	6.9%	_	_
Amortization of goodwill	236	236	0.0%	_	_
Operating profit	4,228	5,772	36.5%	5,000	15.5%
Business profit*1	4,624	6,224	34.6%	_	_
Recurring profit	4,049	5,313	31.2%	4,500	18.1%
Net income	2,611	3,574	36.9%	2,900	23.3%
Earnings per share	¥103.72	¥130.40	25.7%	¥105.97	23.1%

^{*1:} Business profit = Operating profit + Equity in earnings of affiliates + Goodwill amortization (consolidated subsidiaries/equity method affiliates)



Breakdown of Profit





Breakdown of non-operating income / expenses Non-operating income

1 0	
Equity in income of affiliates	87
Non-operating expenses	
Financing costs, etc.	532

Results for Each Reporting Segment

• Real estate management business: Steady increase in master leasing rental revenues, which represents stock revenue. Sold Company-owned buildings to CRE master leasing fund. (First quarter)

• Logistics investment business: Higher sales and profit reflects sale of *LogiSquare* Kawagoe II, *LogiSquare* Kobe Nishi, *LogiSquare* Saiyama Hidaka (80% of quasi co-ownership interest). Sold renovated buildings to CRE master leasing fund. (First quarter)

• Asset management business: Booked favorable performance fees from CRE Logistics REIT during quarter, in addition to arrangement fees through formation of CRE master lease fund, leading to higher sales and profit

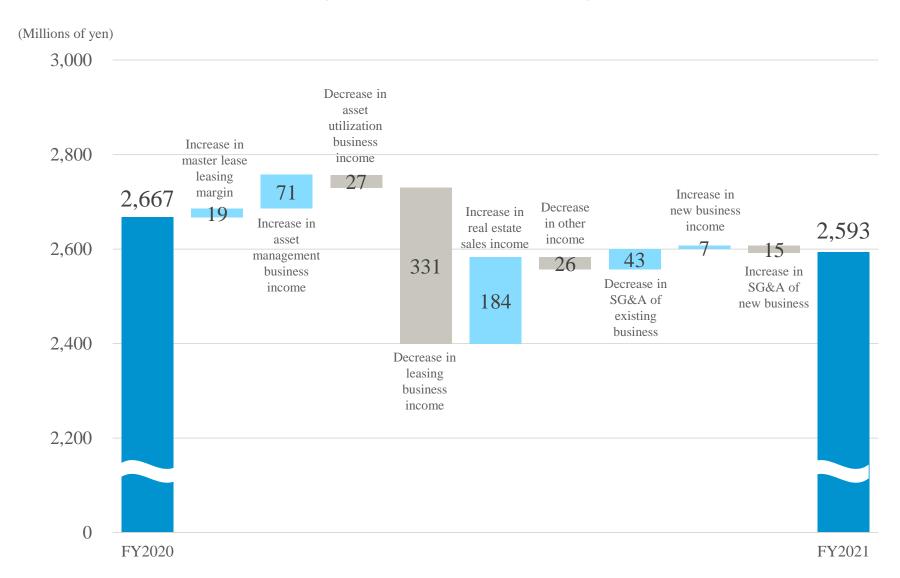
(Millions of yen)

	Fiscal 2020	Fiscal 2021	YOY change (%)
Net Sales	41,194	47,556	15.4%
Real estate management business	22,563	24,274	7.6%
Logistics investment business	17,645	22,252	26.1%
Asset management business	966	1,024	6.0%
Other operations	19	4	(76.4%)
Operating profit (Segment income)	4,228	5,772	36.5%
Real estate management business	2,163	2,055	(5.0%)
Logistics investment business	2,521	4,359	72.9%
Asset management business	503	538	6.8%
Other operations	3	5	35.3%
Adjustment	(964)	(1,185)	_



Profit from Stock Business

Stock business = Real estate management business + Asset management business



Summary of Consolidated Balance Sheets

- Key components of real estate for sale: *LogiSquare* Sayama Hidaka (20% of quasi co-ownership interest), *LogiSquare* Osaka Katano, *LogiSquare* Miyoshi II, BTS (build-to-suit)-type warehouse in Toyama and four small-sized warehouses
- Key components of real estate for sale in process: LogiSquare Atsugi I, LogiSquare Hirakata and LogiSquare Fujimino ABC

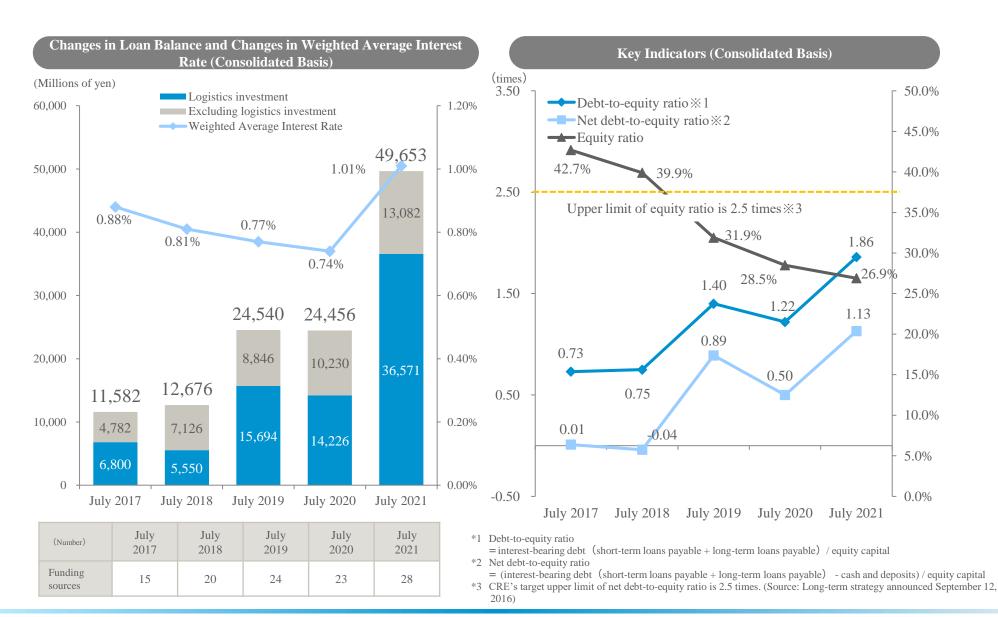
(Millions of yen)

	As of July 31, 2020	As of July 31, 2021	YOY change (%)		As of July 31, 2020	As of July 31, 2021	YOY change (%)
Total assets	70,142	99,041	28,898	Total liabilities	50,138	72,295	22,156
Current Assets	49,324	76,790	27,466	Current liabilities	28,038	14,975	(13,063)
(Key components)				(Key components)			
Cash and deposits	14,466	19,473	5,007	Short-term loans payable, etc. × 1	10,752	2,650	(8,101)
Accounts receivable-trade	485	709	223	Accounts payable – trade	11,994	7,018	(4,975)
Real estate for sale	20,395	24,920	4,524	Fixed liabilities	22,099	57,319	35,219
Real estate for sale in process	8,715	27,342	18,626	(Key components)			
Fixed assets	20,818	22,224	1,405	Long-term loans payable, etc. $\times 2$	13,703	47,002	33,298
(Key components)				Lease and guarantee deposits received	7,115	7,931	816
Tangible fixed assets	4,561	4,565	3	Total net assets	20,004	26,746	6,742
Intangible fixed assets	1,441	1,630	189	Common stock	2,240	3,071	831
Investments and other fixed assets	14,815	16,028	1,212	Capital surplus	3,612	5,031	1,419
<lease and="" deposits="" guarantee=""></lease>	<6,218>	<7,022>	803	Earned surplus	14,170	17,157	2,987
Total assets	70,142	99,041	28,898	Total liabilities and net assets	70,142	99,041	28,898

^{~% 1~~}Short-term~loans~payable,~etc. =~Short-term~loans~payable +~Current~portion~of~long-term~loans~payable +~current~portion~of~bond~long-term~loans~payable +~current~portion~of~bond~loans~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~portion~payable +~current~payable +~current~portion~payable +~current~payable +

^{%2} Long-term loans payable, etc. = Bond +Long-term loans payable

Financial Position (as of July 31, 2021)



50.0%

45.0%

40.0%

35.0%

30.0%

25.0%

20.0%

15.0%

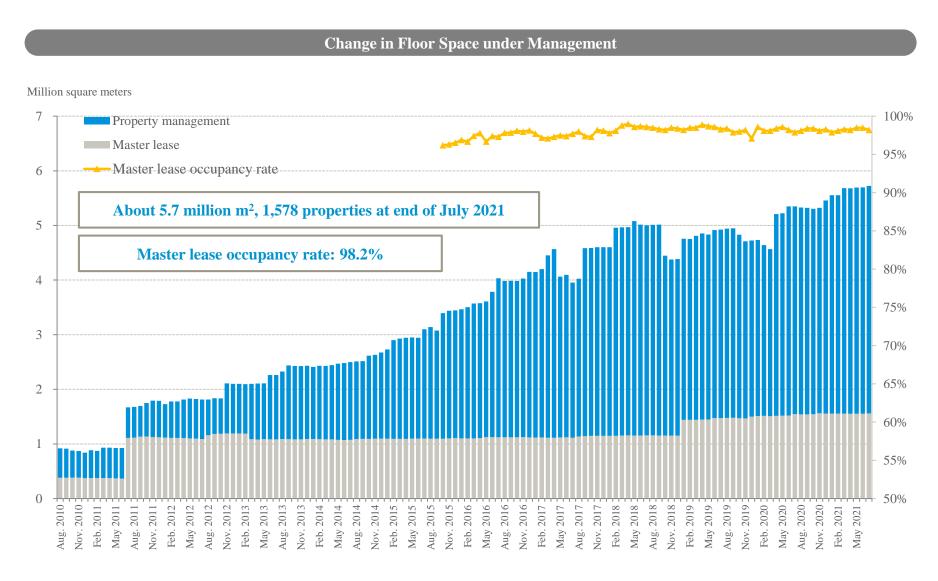
10.0%

5.0%

0.0%

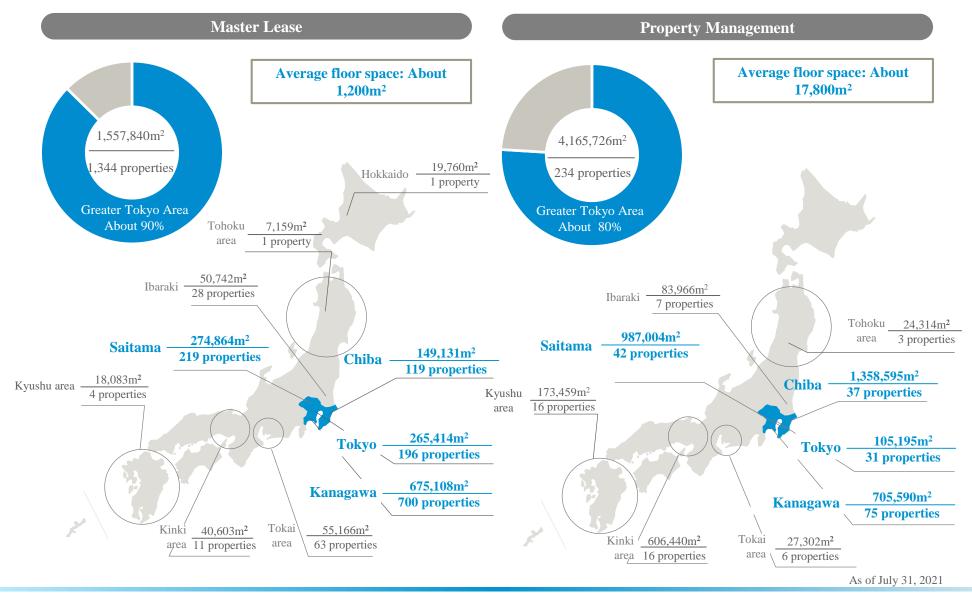


Real Estate Management Business: Floor Space under Management



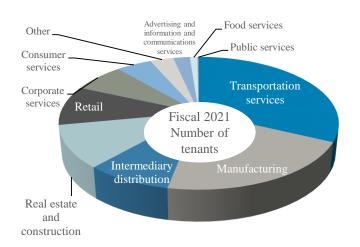


Real Estate Management Business: Floor Space under Management by Area



Diverse Customer Base and Position among Property Management Companies

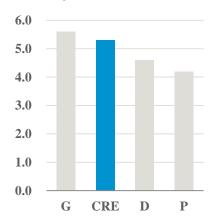
Tenant Composition in Master Lease



Position among Property Management Companies

Ranking in floor space under management of property management company.

Floor space under management (Million square meters)



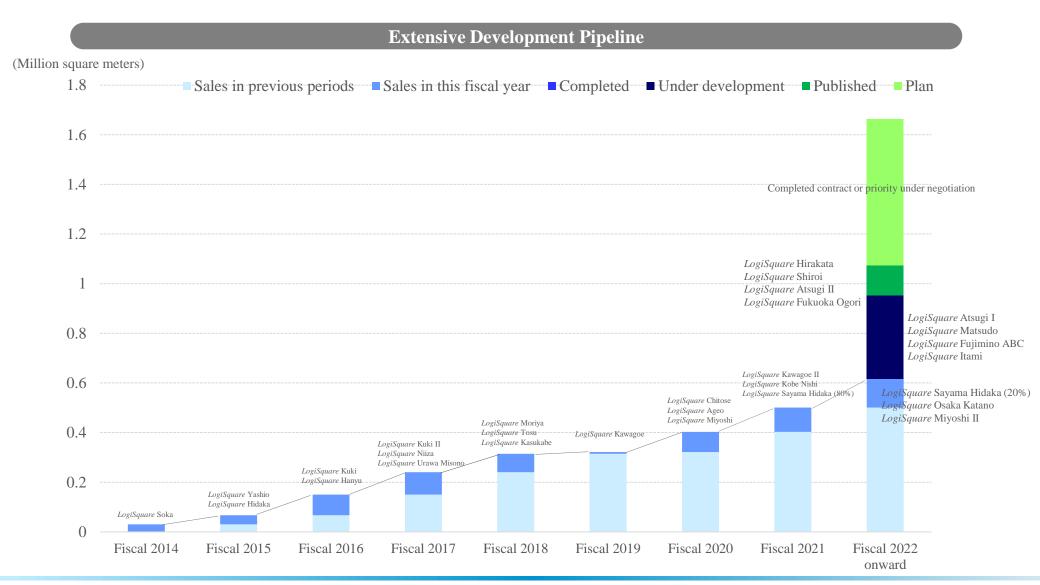
Main Customers for Property Management

- ·LaSalle LOGIPORT REIT
- ·LaSalle REIT Advisors K.K.
- •Star Asia Investment Corporation
- ·Star Asia Investment Management Co., Ltd.
- · Kenedix Retail REIT Corporation
- · Kenedix Real Estate Fund Management, Inc.
- ·United Urban Investment Corporation
- · Japan REIT Advisors Co., Ltd.
- · Japan Logistics Fund, Inc.
- ·Mitsui & Co., Logistics Partners Ltd.
- •Industrial & Infrastructure Fund Investment Corporation
- ·Mitsubishi Corp.-UBS Realty Inc.
- Mitsubishi Estate Logistics REIT Investment Corporation
- · Mitsubishi Jisho Investment Advisors, Inc.
- ·CRE Logistics REIT, Inc.
- •CRE REIT Advisers, Inc.
- ·LaSalle Investment Management
- · Takara Asset Management Co., Ltd.
- ·Diamond Realty Management Inc.
- · Kokyo Asset Management Co., Ltd.
- Challenger Limited
- ·Morgan Stanley Capital K.K.
- ·Daiei Real Estate & Development Co., Ltd.
- ·Tozai Asset Management Co., Ltd.
- ·Mitsui & Co., Realty Management Ltd.
- ·IDERA Capital Management Ltd.
- •FORTRESS INVESTMENT GROUP JAPAN
- Ichigo Estate
- · Yamato Home Convenience Co. Ltd.
- TAKARA-SANGYO Co., Ltd.
- ·UIG Asset Management Co., Ltd.
- ·UNIVERSE DEVELOPMENT Co., Ltd.
- ·Yasuda Real Estate Logi Lease Co., Ltd.
- •ESR REIT Management Ltd.
- •TLC REIT Management Inc.
- SUMITOMO CORPORATION
- *Kenedix Investment Partners, Inc.
- Daiwa Real Estate Asset Management Co., Ltd.
- Daiwa Information Service Co., Ltd.
- •ML Estate Company, Limited
- ·Odakyu Real Estate Co., Ltd
- Strategic Partners Co., Ltd.

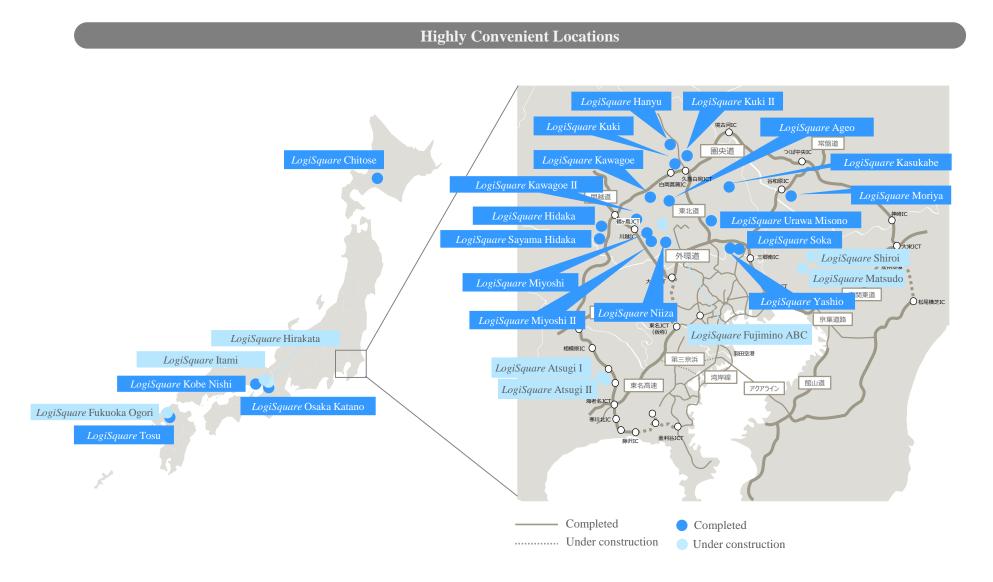
As of July 31, 2021



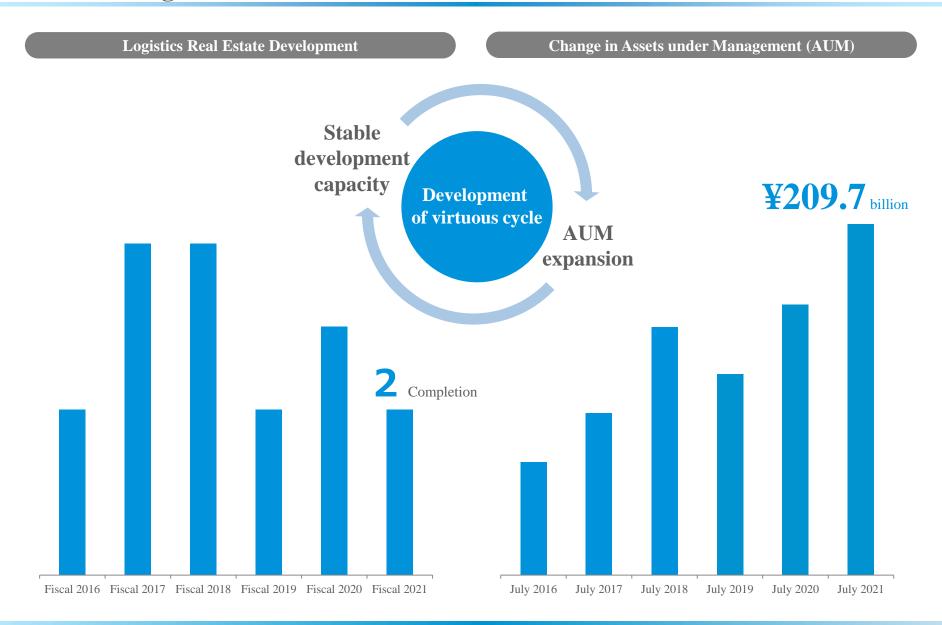
Logistics Investment Business: Development Projects



Logistics Investment Business: Development Projects



Development of Virtuous Cycle through Logistics Investment Business and **Asset Management Business**



Revisions to Business Forecasts

Consolidated Results Forecasts for Fiscal 2022

				(Millions of yen)		
	Fiscal 2021	Fiscal 2022	YOY Change			
	(Actual)	(Forecast)	Amount	YOY		
Net Sales	47,556	61,600	14,043	29.5%		
Real estate management business	24,274	28,850	4,575	18.8%		
Logistics investment business	22,252	31,650	9,397	42.2%		
Asset management business	1,024	1,100	75	7.3%		
Other operations	4	_	_	_		
Operating profit (Segment income)	5,772	8,600	2,827	49.0%		
Real estate management business	2,055	1,940	(115)	(5.6%)		
Logistics investment business	4,359	7,650	3,290	75.5%		
Asset management business	538	610	71	13.3%		
Other operations	5	_	_	_		
Adjustment	(1,185)	(1,600)	(414)	_		
Business profit*1	6,224	9,000	2,775	44.6%		
Recurring profit	5,313	7,600	2,286	43.0%		
Net income	3,574	5,000	1,425	39.9%		
Earnings per share	¥130.40	¥182.05	¥51.65	39.6%		
Dividend per share	¥23	¥24	¥1	4.3%		
Return on equity	15.3%	17.1%	-	1.8p		

Note: Sales for each reporting segment represent sales to external customers.

^{*1:} Business profit = Operating profit + Equity in earnings of affiliates + Goodwill amortization (consolidated subsidiaries/equity method affiliates)



Ongoing Strategy

Ongoing Strategy: Enhanced Lineup of Our Products (Real Estate Management Business)

Large amount

Effective land utilization and profit-making properties

- Idle land utilization and reconstruction
- Change to more profitable real estate

Minimum investment size: Several hundreds of million yen

Securitized product backed by sub-divided real estate investment

- •Installation of photovoltaic power generation equipment at logistics properties
- Allocated to small lots in accordance with Act on Specified Joint Real Estate Ventures

Minimum investment size: Several million yen

Investment units in listed REITs

Minimum investment size: ¥100 thousand

Unlisted real estate investment products

Minimum investment size: ¥10 thousand

Results in fiscal 2020





Formation of private fund



LogiSquare Niiza Solar Power Plant Power output: 898.56kW



Listed on February 7, 2018

Business development in crowdfunding market





Small amount



Ongoing Strategy: Strengthen Soil Contaminated Site Sourcing (Logistics Investment Business)

Capital and Business Alliance





株式会社エンバイオ・ホールディングス

ENBIO HOLDINGS, INC.

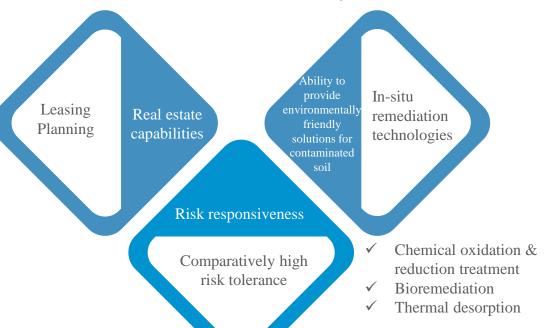
Code: 6092

Listing: Tokyo Stock Exchange Mothers market





Established new company through joint investment Land Revitalization Investment, Ltd.



The second project

Location	Kamiechi, Atsugi-shi, Kanagawa
Lot area	About 10,032m ²
Total floor area	18,000m ² -20,000m ² (scheduled)
Construction start	Spring of 2023
Completion	Summer of 2024

The third project

Location	Naka, Shiroi-shi, Chiba		
Lot area	About 16,792m ²		
Total floor area	20,000m ² -33,000m ² (scheduled)		
Construction start	November 2021 (scheduled)		
Completion	November 2022 (scheduled)		

Ongoing Strategy: Strengthen Self-Storage Business (Real Estate Management Business and Asset Management Business)

Future Strategies

- 1 Self-storage development (Self-storage brand Keep It)
- Expand floor space under management by Japan Personal Storage Co., Ltd. (Joint venture with Palma Co., Ltd. (hereafter referred to as JPS))
- 3 Formation of funds focusing on self-storage

Future Image





Ongoing Strategy: Formation of medium- and small-sized warehouse funds (Real Estate Management Business and Asset Management Business)

- Formation of fund No.1 in April 2019
- Formation of fund No.2 in September 2020



Mainly small- and medium-sized warehouses with less than 5,000m² total floor area

Property transferred



Investment

Domestic institutional investors

Asset management (Investment advisory services)

Strategic Partners

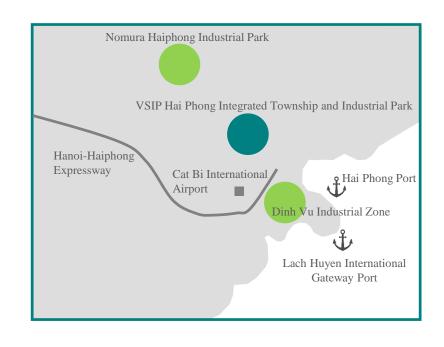
Ongoing Strategy: Active Investment in Vietnam (Overseas Business)

Development Plan in Vietnam



	Sembcorp Logistics Park A (Hai Phong) phase 1	Sembcorp Logistics Park A (Hai Phong) phase 2
Lot area	47,083m (Phase1+2)	
Structure	1F	1F
Total floor area	15,000m²	14,279m²

Sembcorp Infra Services Hai Phong



Sembcorp Logistics Park B (Hai Phong)			Development plan (VSIP Hai Phong Warehouse IV (tentative)) (Phase4)		
Lot area	About 23,840m ²		Lot area	About 29,215m ²	
Structure	1F (scheduled)		Structure	1F (scheduled)	
Total floor area	About 14,286m ²		Total floor area	About 17,529m ²	
Start	August 2019		Start	Beginning of 2022 (scheduled)	
Completion	April 2020		Completion	Second half of 2022 (scheduled)	

Return to Shareholders

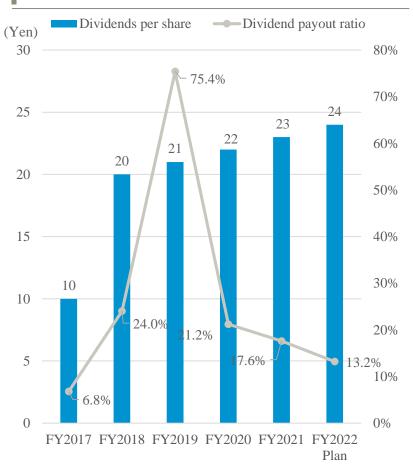
Return Profits to Shareholders in Line with Growth in Stock Business

- We will draw on earned surplus from the stock business to distribute dividends to shareholders and will strive to steadily increase dividend payments over the long term commensurate with continuous growth.
- We will reinvest earned surplus from the flow business into logistics facility development, M&As to reinforce the stock business, and new domains to underpin long-term growth, and to purchase treasury stock.

Capital Strategies Earned surplus Dividend Real estate management business We aim to provide a dividend of around Profit from stock business 50% of profit from the stock business. **Asset management business** Reinvestment Logistics facility development Logistics investment business Profit from flow business **Share buybacks** Strategic M&As Investment in new domains

Return to Shareholders

Changes in dividends per share and dividend payout ratio



Consolidated dividend per share

Fiscal 2022 (plan)

$$_{YOY} + ¥1(Up 4.3\%)$$

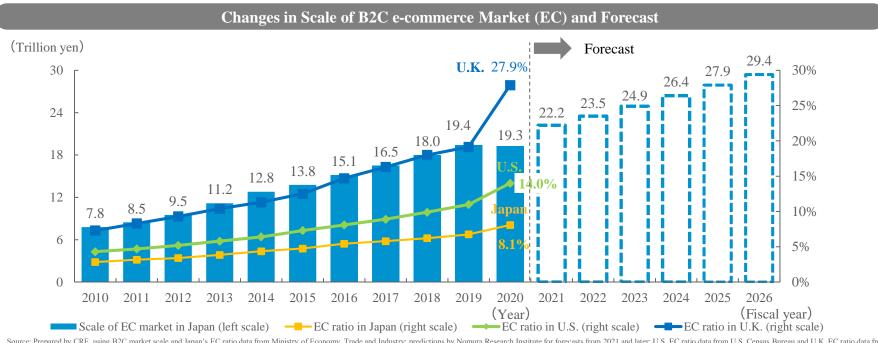
Around 50% of profit from stock business

Note: Based on total number of shares issued (excluding treasury stock) as of July 31, 2021.

Note: CRE executed a two-for-one stock split twice, once on November 1, 2016, and again on August 1, 2018, and annual dividend amounts noted in the graph above have been retroactively adjusted to reflect these stock splits

Logistics Real Estate Market

e-commerce Market Expansion



Source: Prepared by CRE, using B2C market scale and Japan's EC ratio data from Ministry of Economy, Trade and Industry; predictions by Nomura Research Institute for forecasts from 2021 and later; U.S. EC ratio data from U.S. Census Bureau and U.K. EC ratio data from Office for National Statics.

Net Freight Flow and Small Cargo Flow for Personal Use

	Weight (tons)		Number	
(Three-day research)	2010	2015	2010	2015
Net freight flow	23,412,000	22,171,000	24,616,000	22,608,000
Mixed cargo, such as home-delivered packages	869,219	731,834	15,561,281	12,564,392
For personal use	6,940	10,104	1,420,025	1,308,670
(Ratio for personal use)	0.8%	1.4%	9.1%	10.4%
Ratio of home-delivered packages for personal use to total	0.03%	0.05%	5.77%	5.79%

Note: The Net Freight Flow Census targets cargo shipped by mining industry, manufacturing industry, wholesale business and warehousing business and does not include shipments by retailing industry or individuals.

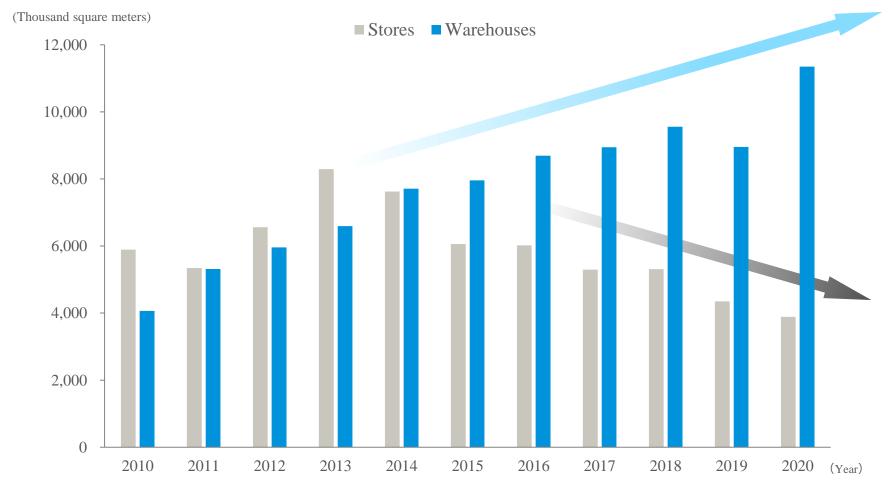
Source: Prepared by or with slight revision by CRE, using data from Ministry of Land, Infrastructure and Transport's "2010 Net Freight Flow Census" and "2015 Net Freight Flow Census".



^{*}E-commerce market scale to all business transactions. EC ratio for B2C e-commerce indicates value for sectors selling products as opposed to services.

Change in Floor Space in Warehouse Construction Starts

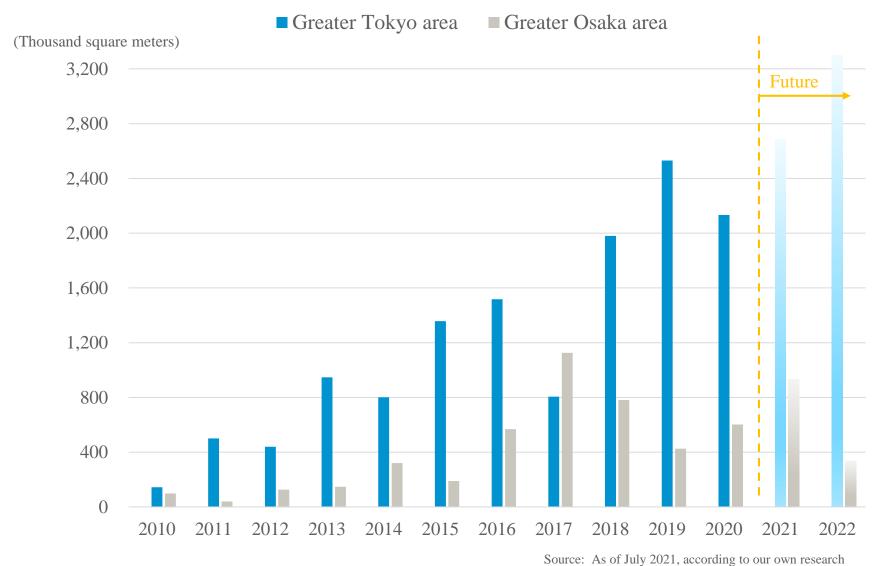
- Floor space in warehouse construction starts has trended above that of stores since 2014.
- Floor space in warehouse construction starts is approximately three times bigger than that of stores in 2020.



Source: Prepared by CRE, based on data (2017) released by Ministry of Land, Infrastructure, Transport and Tourism, on building construction starts



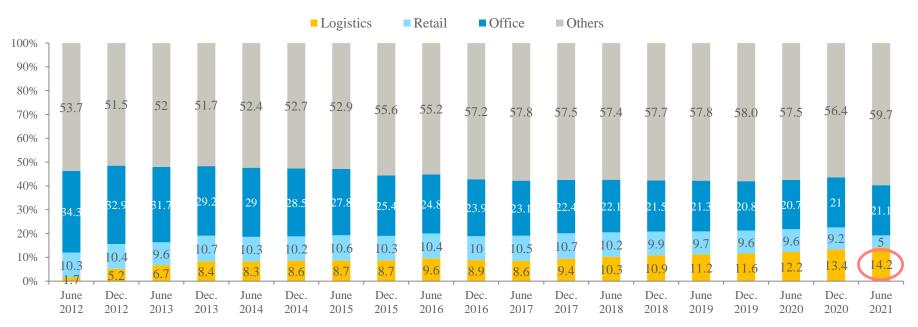
Annual Completed Floor Space by Area



Demand for Logistics Properties from Real Estate Finance Market Remains Strong

• Investment in logistics properties, such as warehouses and distribution centers, in J-REIT holdings has grown to a size comparable to that of investment in retail space, and market presence is expanding.

Asset Size by Use in J-REITs (Acquisition Value Basis) and Regional Investment Strategy



Nov. 2012	Daiwahouse-REIT listed (shift to complex-type and diversified REIT due to merger in September 2016)	Feb. 2016	LaSalle LOGIPORT REIT listed	Feb. 2018	CRE Logistics REIT listed
Dec. 2012	GLP J-REIT listed	Aug. 2016	MFLP-REIT listed	Sep. 2018	ITOCHU Advance Logistics Investment Corporation listed
Feb. 2013	Nippon Prologis REIT listed	Sep. 2017	Mitsubishi Estate Logistics REIT listed	Dec. 2019	SOSiLA Logistics REIT listed

Sources: Prepared by CRE, using valuation indicators by Daiwa Securities Co. Ltd.



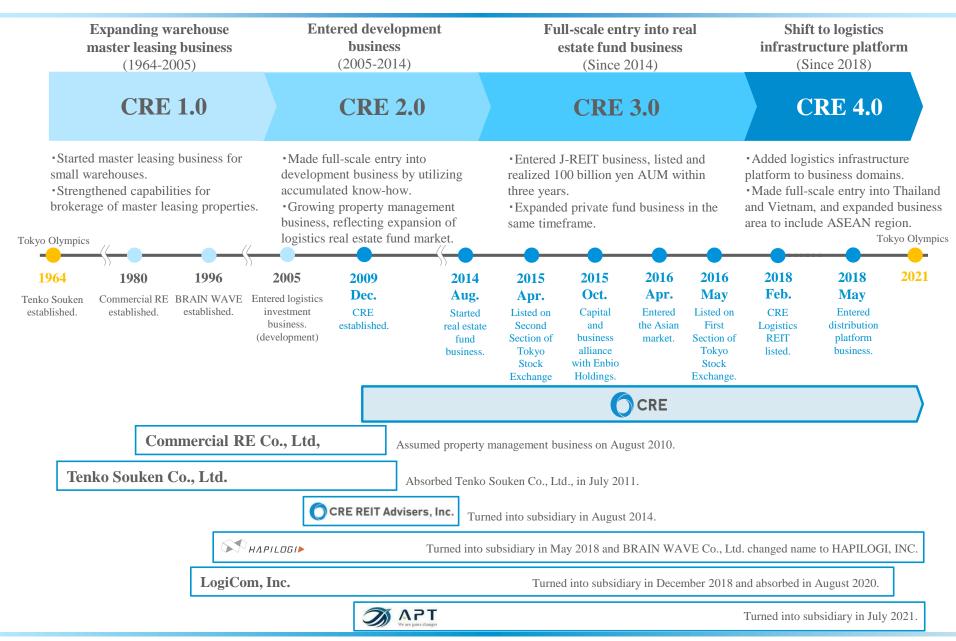
APPENDIX

Company Profile

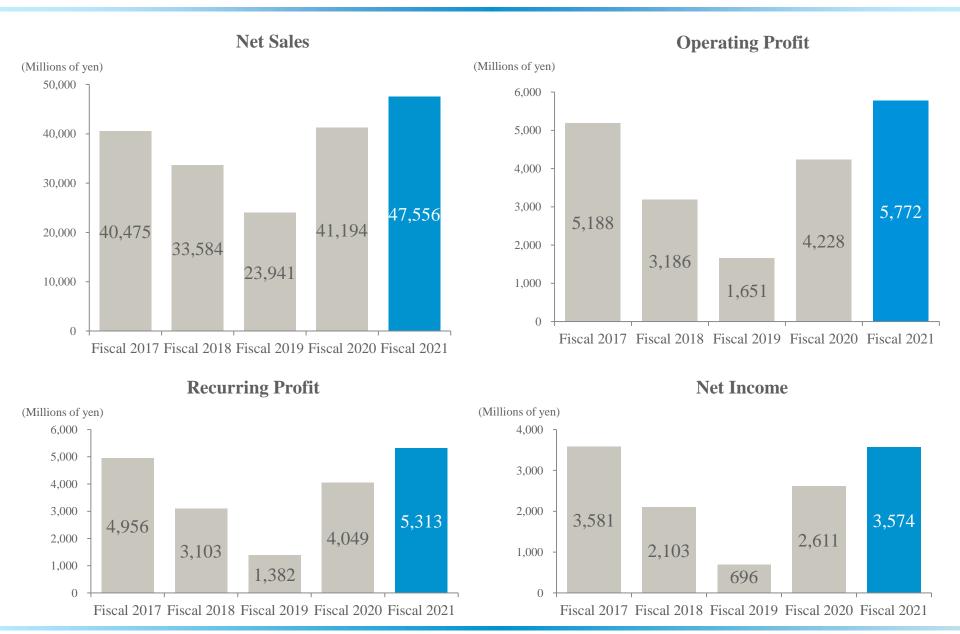
Company name	CRE, Inc.
Representative	Tadahide Kameyama, Representative Director, President
Head office	East Tower 19F, Toranomon Twin Bldg., 2-10-1, Toranomon, Minato-ku, Tokyo
Sales offices	Kanagawa, Osaka, Fukuoka, Singapore, Thailand
Main businesses	Leasing, management, development, brokerage and asset management of logistics facilities
Established	December 22, 2009
Paid-in Capital	¥3,071 million (As of July 31, 2021)
Consolidated net sales	¥47,556 million (Fiscal year ended July 31, 2021)
Number of employees	318 (Consolidated basis / As of July 31, 2021)
Listing	First Section of the Tokyo Stock Exchange Code: 3458
Industry sector	Real estate business



History



Consolidated Financial Highlights

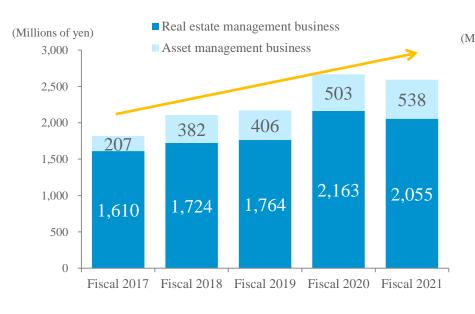


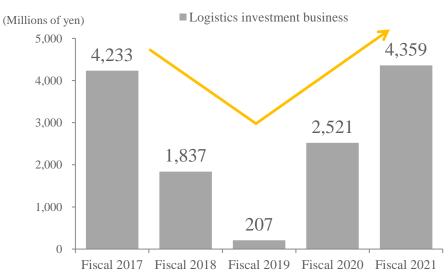
Financial Highlights for Each Reporting Segment

Segment Income

Stock Business

Flow Business





Development Projects

Status		Name	Location	Total floor area (m2)	Construction start	Completion
Completed	1	LogiSquare Soka	Soka, Saitama	30,073	June 2012	June 2013
Completed	2	LogiSquare Yashio	Yashio, Saitama	19,094	March 2013	January 2014
Completed	3	LogiSquare Hidaka	Hidaka, Saitama	17,461	July 2014	March 2015
Completed	4	LogiSquare Kuki	Kuki, Saitama	44,374	May 2015	June 2016
Completed	5	LogiSquare Hanyu	Hanyu, Saitama	38,856	August 2015	July 2016
Completed	6	LogiSquare Kuki II	Kuki, Saitama	11,931	July 2016	February 2017
Completed	7	LogiSquare Urawa Misono	Saitama, Saitama	52,374	February 2016	April 2017
Completed	8	LogiSquare Niiza	Niiza, Saitama	25,888	May 2016	April 2017
Completed	9	LogiSquare Moriya	Moriya, Ibaraki	34,221	August 2016	May 2017
Completed	10	LogiSquare Chitose	Chitose, Hokkaido	20,886	April 2017	December 2017
Completed	11	LogiSquare Tosu	Tosu, Saga	17,788	June 2017	February 2018
Completed	12	LogiSquare Kawagoe	Kawagoe, Saitama	7,540	June 2017	February 2018
Completed	13	LogiSquare Kasukabe	Kasukabe, Saitama	22,188	June 2017	June 2018
Completed	14	LogiSquare Ageo	Ageo, Saitama	19,521	May 2018	April 2019
Completed	15	LogiSquare Kawagoe II	Kawagoe, Saitama	14,787	August 2018	June 2019
Completed	16	LogiSquare Kobe Nishi	Kobe, Hyogo	16,050	June 2019	April 2020
Completed	17	LogiSquare Miyoshi	Miyoshimachi, Iruma-gun, Saitama	40,754	March 2019	June 2020
Completed	18	LogiSquare Sayama Hidaka	Hanno, Saitama	84,132	February 2019	June 2020
Completed	19	LogiSquare Osaka Katano	Katano, Osaka	80,536	November 2019	January 2021
Completed	20	LogiSquare Miyoshi II	Miyoshimachi, Iruma-gun, Saitama	18,135	November 2019	March 2021

Development Projects

Status	Name		Location	Total floor area (m2)	Construction start	Completion
Under development	21	LogiSquare Itami	Itami, Hyogo	29,967 (plan)	September 2021	November 2022 (plan)
Under development	22	LogiSquare Shiroi	Shiroi, Chiba	30,400 (plan)	November 2021 (plan)	November 2022 (plan)
Under development	23	LogiSquare Hirakata	Hirakata, Osaka	45,084 (plan)	November 2021 (plan)	January 2023 (plan)
Under development	24	LogiSquare Atsugi I	Aikawacho, Kanagawa	18,182 (plan)	April 2022 (plan)	March 2023 (plan)
Under development	25	LogiSquare Matsudo	Matsudo, Chiba	15,653 (plan)	Spring of 2022 (plan)	Spring of 2023 (plan)
Under development	26	LogiSquare Fukuoka Ogori	Ogori, Fukuoka	18,000-24,000 (plan)	Summer of 2022 (plan)	Summer of 2023 (plan)
Under development	27	LogiSquare Atsugi II	Atsugi, Kanagawa	18,000-20,000 (plan)	Spring of 2023 (plan)	Summer of 2024 (plan)
Under development	28	LogiSquare Fujimino A	Fujimino, Saitama	114,258 (plan)	2022 (plan)	2023 (plan)
Under development	29	LogiSquare Fujimino B	Fujimino, Saitama	115,041 (plan)	2023 (plan)	2024 (plan)
Under development	30	LogiSquare Fujimino C	Fujimino, Saitama	43,891 (plan)	2023 (plan)	2024 (plan)

Stock Information (As of January 31, 2021)

Issued Shares and Shareholders

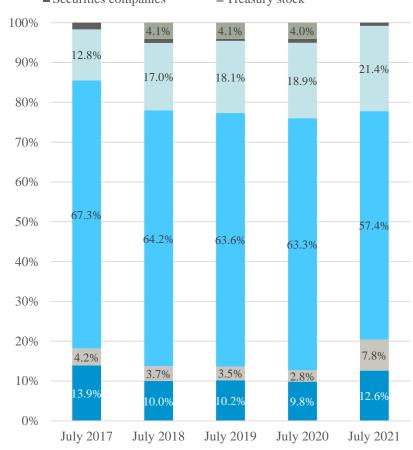
Number of Shares Issued and Outstanding	27,468,800
Number of Shareholders	10,096

Major Shareholders

Shareholder Name	Number of shares (Thousands)	Shareholding ratio (%)
Kyobashi Kosan, Inc.	11,009	40.09
Kenedix, Inc.	4,127	15.03
GOLDMAN, SACHS & CO. REG	2,833	10.32
CITCO TRUSTEES (CAYMAN) LIMITED SOLELY IN ITS CAPACITY AS TRUSTEE OF THE VPL1 TRUST	1,000	3.64
The Nomura Trust and Banking Co., Ltd. (Trust Account 2052257)	999	3.64
NORTHERN TRUST CO. (AVFC) RE HCR00	826	3.01
Kokyo Tatemono Co., Ltd.	559	2.04
NORTHERN TRUST CO. (AVFC) SUB A/C NON TREATY	539	1.96
GOLDMAN SACHS INTERNATIONAL	497	1.81
Syuhei Yamashita	344	1.25

Ratio of Shareholding by Type of Shareholder







Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.