

October 7, 2021

## Treasure Factory Announces Monthly Sales Summary (September 2021) (Non-Consolidated)

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|------|--|
| Name | Treasure Factory Co., Ltd. (Securities Code: 3093) |

|       |                   | Net Sales (%) |                    | No. of Stores          |               |              |
|-------|-------------------|---------------|--------------------|------------------------|---------------|--------------|
|       |                   | All Stores    | Existing<br>Stores | Stores Newly<br>Opened | Stores Closed | Total Stores |
|       | Mar. 2021         | 112.4         | 109.1              | 1                      | 0             | 137 (4)      |
|       | Apr. 2021         | 165.5         | 159.0              | 1                      | 0             | 138 (4)      |
|       | May 2021          | 128.8         | 124.7              | 1                      | 0             | 139 (4)      |
|       | Jun. 2021         | 103.0         | 98.6               | 2                      | 0             | 141 (4)      |
|       | Jul. 2021         | 103.3         | 97.5               | 3                      | 0             | 144 (4)      |
|       | Aug. 2021         | 99.9          | 93.7               | 1                      | 0             | 145 (4)      |
| ]     | First Half Total  | 116.2         | 111.3              | 9                      | 0             | 145 (4)      |
|       | Sep. 2021         | 110.2         | 104.1              | 1                      | 0             | 146 (4)      |
|       | Oct. 2021         |               |                    |                        |               |              |
|       | Nov. 2021         |               |                    |                        |               |              |
|       | Dec. 2021         |               |                    |                        |               |              |
|       | Jan. 2022         |               |                    |                        |               |              |
|       | Feb. 2022         |               |                    |                        |               |              |
| 1     | Second Half Total |               |                    |                        |               |              |
| Fisca | al Year Total     |               |                    |                        |               |              |

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison.

## [Monthly comment]

In September, net sales totaled 104.1% for existing stores compared with the previous year and 110.2% for all stores.

Due to factors including favorable sales of apparel as sales of autumn items grew with the drop in temperature as well as steady sales of hobby-related items and audio-visual equipment, sales of both existing stores and all stores increased year on year.

## [Information on opening and closing stores]

Treasure Factory (general): One store opened in Tsukuba on September 4

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<sup>\*</sup>Figures in parentheses indicate the number of franchise stores.