



Makita Corporation

Consolidated Financial Results
for the six months
ended September 30, 2021
(IFRS Financial Information)

(English translation of "KESSAN TANSIN"
originally issued in Japanese)



CONSOLIDATED FINANCIAL RESULTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2021 (Unaudited)

October 28, 2021

Makita Corporation

Stock code: 6586

URL: <https://www.makita.co.jp/>

Munetoshi Goto, President, Representative Director

1. Summary operating results of the six months ended September 30, 2021 (From April 1, 2021 to September 30, 2021)

(1) CONSOLIDATED OPERATING RESULTS

	Yen (millions)			
	For the six months ended September 30, 2020		For the six months ended September 30, 2021	
	(%)		(%)	
Revenue	283,156	16.3	364,230	28.6
Operating profit	38,165	17.7	52,160	36.7
Profit before income taxes	38,273	11.0	52,600	37.4
Profit	27,352	8.8	38,165	39.5
Profit attributable to owners of the parent	27,141	8.7	37,820	39.3
Comprehensive income	35,225	-	42,198	19.8
Yen				
Profit attributable to owners of the parent per share (Basic).....	99.96		139.29	
(Diluted)	-		-	

Notes:

1. Amounts of less than one million yen have been rounded.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, profit, profit attributable to owners of the parent, and comprehensive income against the corresponding period of the previous year.

(2) SELECTED CONSOLIDATED FINANCIAL POSITION

	Yen (millions)	
	As of March 31, 2021	As of September 30, 2021
Total assets.....	812,878	850,842
Total equity	663,326	689,518
Equity attributable to owners of the parent.....	657,855	683,657
Ratio of equity attributable to owners of the parent to total assets (%).....	80.9%	80.4%

2. Dividend Information

	Yen	
	For the year ended March 31, 2021	For the year ending March 31, 2022 (Forecast)
Cash dividend per share:		
Interim	10.00	10.00
Year-end	59.00	(Note)
Total	69.00	(Note)

Notes:

1. The forecast for cash dividend announced formerly has not been revised.
2. The projected amount of dividends for the year ending March 31, 2022 has not been determined yet. For further details, refer to "Explanation regarding proper use of business forecast, and other significant matters" on page 2.



3. Consolidated Financial Performance Forecast for the year ending March 31, 2022 (From April 1, 2021 to March 31, 2022)

	Yen (millions)	
	For the year ending	
	March 31, 2022	
		(%)
Revenue.....	690,000	13.4
Operating profit.....	90,000	1.7
Profit before income taxes	90,000	3.2
Profit attributable to owners of the parent.....	65,000	4.8
		Yen
Profit attributable to owners of the parent per share	239.38	

Notes:

1. Changes of the forecasts from the most recent disclosure: Yes
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes and profit attributable to owners of the parent against the previous year.

4. Other

- (1) Changes in important subsidiaries during the period (Changes in specified subsidiaries accompanied by changes in scope of consolidation during the quarter): None
- (2) Changes in accounting policies and accounting estimates:
 1. Changes in accounting policies required by IFRS: None
 2. Changes in accounting policies other than 1: None
 3. Changes in accounting estimate: None
- (3) Number of shares outstanding (common stock)
 1. Number of shares issued (including treasury stock):

As of September 30, 2021:	280,017,520
As of March 31, 2021:	280,017,520
 2. Number of treasury stock:

As of September 30, 2021:	8,484,811
As of March 31, 2021:	8,490,396
 3. Average number of shares outstanding:

For the six months ended September 30, 2021:	271,529,324
For the six months ended September 30, 2020:	271,521,377

This consolidated financial report is not subject to audit procedures by certified public accountants or an auditing firm.

Explanation regarding proper use of business forecasts, and other significant matters

1. The financial forecast given above is based on information as available at the present time, and includes potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary from the forecasts provided above. Regarding the assumptions for the forecasts and other matters, refer to "SUPPLEMENT INFORMATION (CONSOLIDATED)", "(3). Outlook for the fiscal year ending March 31, 2022" on page 4.
2. Makita's basic policy on the distribution of profits is to maintain a consolidated dividend payout ratio of 30% or greater, with a lower limit on annual cash dividends of 10 yen per share. However, in the event special circumstances arise, computation of the amount of dividends will be based on profit attributable to owners of the parent per share after certain adjustments.

The Board of Directors plans to meet in April 2022 for a report on earnings for the year ending March 31, 2022. At the time, in accordance with the basic policy regarding profit distribution mentioned above, the Board of Directors plans to propose a dividend equivalent to at least 30% of profit attributable to owners of the parent. The Board of Directors will submit this proposal to the General Meeting of Shareholders scheduled for June 2022.

The consolidated dividend payout ratio is calculated as annual dividends per share divided by consolidated profit attributable to owners of the parent per share (after adjustments for special circumstances) and multiplied by 100.



SUPPLEMENT INFORMATION (CONSOLIDATED)

1. Overview of operating results

(1) Explanation of Consolidated Operating Results

Looking at the global economic situation during the six-month period (the “period”) ended September 30, 2021, economic recovery progressed in the U.S., China and elsewhere as COVID-19 vaccinations spread and behavioral restrictions were gradually eased in many countries. The outlook for the future remains uncertain, however, due to a resurgence of new cases caused by coronavirus variants and the intensifying conflict between the U.S. and China.

In this situation, the Makita Group focused on expanding its lineup of cordless products including power tools and outdoor power equipment in the “40Vmax Lithium-ion Battery” series.

We worked to multipolarize global production and enhance production capacity in response to the diversification of product groups and the expansion of demand.

We also work to increase the level of the community-based and customer-oriented service framework and deepen and develop the market centered on cordless products.

Our consolidated revenue for this period increased by 28.6% to 364,230 million yen compared with the same period of previous year with strong sales both in Japan and overseas. Operating profit also increased by 36.7% to 52,160 million yen (operating profit ratio: 14.3%) owing to the increase in revenue and the impact of foreign exchange rates although costs increased due to soaring transportation costs. Profit before income taxes increased by 37.4% to 52,600 million yen (profit before income taxes ratio: 14.4%) and profit attributable to owners of the parent increased by 39.3% to 37,820 million yen (ratio of profit attributable to owners of the parent: 10.4%).

Revenue results by region were as follows:

In Japan, sales of both power tools and outdoor power equipment, particularly lithium-ion battery products, were strong and increased by 8.7% compared with the same period of previous year to 60,611 million yen.

In Europe, while stay-at-home demand slowed down, demand for tools at active building and construction sites and sales of cordless outdoor power equipment continued to be strong, resulting in an increase in sales of 35.9% year on year to 177,829 million yen.

In North America, sales of power tools accompanied by strong housing demand and sales of cordless outdoor power equipment were strong, resulting in an increase in sales of 25.6% year on year to 52,259 million yen.

In Asia, COVID-19 cases increased again in various regions affecting our sales activities, but sales in China and Taiwan were strong, resulting in an increase in sales of 19.5% year on year to 22,430 million yen.

In Central and South America, the situation of the spread of COVID-19 infection calmed down and demand for tools at increasingly active building and construction sites increased in each country, resulting in an increase in sales of 68.2% year on year to 21,205 million yen.

In Oceania, sales increased by 21.4% year on year to 23,265 million yen due to strong demand for tools at building and construction sites despite the impact of lockdowns due to the resurgence of new cases of infection in major cities.

In the Middle East and Africa, sales increased by 52.7% year on year to 6,631 million yen as the demand for tools at building and construction sites in each country was captured although unstable political and economic conditions continued.

(Efforts for carbon neutrality)

As the impact of climate change on society such as frequent wind and flood damage is getting enormous, the role that companies must play in realizing a decarbonized society is becoming more important. Based on these circumstances, we will accelerate our efforts for carbon neutrality. We have strengthened efforts to reduce greenhouse gas emissions such as the use of renewable energy and have established a framework to promote carbon neutrality by setting up a new Sustainability Committee chaired by the President. We are also currently working to set reduction targets in order to steadily implement efforts to reduce greenhouse gas emissions.

Furthermore, we expressed our support for the recommendations of the “Task Force on Climate-related Financial Disclosures (TCFD).” This is based on the recognition that it is important to engage in dialogue with our stakeholders by analyzing climate change risks and opportunities related to our business and disclosing information on the impact of such risks and opportunities on our business activities.



We will continue to consider response to environmental issues such as decarbonization as an important theme, promote reduction of environmental burden, contribute to the realization of a sustainable society and strengthen information disclosure such as disclosure based on the TCFD recommendations.

(2) Explanation of Consolidated Financial Position

Total assets increased 37,964 million yen from the end of the previous fiscal year to 850,842 million yen. This increase was mainly due to the rise in "Inventories."

Total liabilities increased 11,772 million yen from the end of the previous fiscal year to 161,324 million yen. This increase was mainly due to the rise in "Borrowings."

Total equity increased 26,192 million yen from the end of the previous fiscal year to 689,518 million yen. This increase was mainly due to the rise in "Retained earnings."

(3) Outlook for the fiscal year ending March 31, 2022

We have revised our consolidated financial forecast because sales in the period were stronger than expected in response to demand for tools at building and construction sites and the exchange rate against the yen was weaker than the assumption announced on July 30, 2021. On the other hand, we anticipate that the cost-of-sales ratio will deteriorate due to soaring transportation costs as well as the influence of foreign exchange rates.

Revised forecast for consolidated performance of the fiscal year ending March 31, 2022 (From April 1, 2021 to March 31, 2022)

	Yen (millions)				Yen Profit attributable to owners of the parent per share (Basic)
	Revenue	Operating profit	Profit before income taxes	Profit attributable to owners of the parent	
Forecast announced previously (A)	650,000	88,500	88,000	63,200	232.76
Revised forecast (B)	690,000	90,000	90,000	65,000	239.38
Changes (B-A)	40,000	1,500	2,000	1,800	-
Percentage change	6.2%	1.7%	2.3%	2.8%	-
Actual results for the previous year ended March 31, 2021	608,331	88,464	87,199	62,018	228.41

The above forecasts are based on the assumption that economic activities will not stagnate again due to restrictions in response to the spread of the COVID-19. In addition, the assumed exchange rates applied in the forecast calculation are as follows;

[Preconditions]

The above forecast is based on the assumption of exchange rates of 110 yen to the U.S. dollar, 130 yen to the euro and 17.2 yen to the renminbi for the remaining six months period ending March 31, 2022.

The above forecast is based on the assumption of exchange rates of 110 yen to the U.S. dollar, 130 yen to the euro and 17.1 yen to the renminbi for the year ending March 31, 2022.

[Reference]

The exchange rates for previously announced forecasts that we announced on July 30, 2021 were 106 yen to the U.S. dollar, 127 yen to the euro and 16.4 yen to the renminbi for the year ending March 31, 2022.

(Note)

The above forecasts are made based on the information available at this time and include potential risks and uncertainties, so the actual results may differ from the forecast due to various factors such as the timing of the COVID-19 comes to an end.

2. Consolidated Financial Statements (Unaudited)

(1) Consolidated Statement of Financial Position

	Yen (millions)	
	As of March 31, 2021	As of September 30, 2021
	Composition ratio	Composition ratio
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	148,640	104,489
Trade receivables and other receivables.....	95,691	99,190
Inventories	267,547	345,573
Other financial assets	18,227	5,280
Other current assets.....	<u>10,223</u>	<u>12,105</u>
Total current assets	<u>540,328</u>	66.5% <u>566,637</u> 66.6%
NON-CURRENT ASSETS:		
Property, plant and equipment, at cost	189,366	211,867
Goodwill and intangible assets	9,364	9,398
Other financial assets	51,011	39,601
Net defined retirement benefit asset.....	10,685	10,510
Deferred income taxes	8,860	9,548
Other non-current assets	<u>3,264</u>	<u>3,281</u>
Total non-current assets	<u>272,550</u>	33.5% <u>284,205</u> 33.4%
Total assets.....	<u>812,878</u>	100.0% <u>850,842</u> 100.0%



	Yen (millions)			
	As of March 31, 2021	As of September 30, 2021		
	Composition ratio	Composition ratio		
LIABILITIES AND EQUITY				
LIABILITIES				
CURRENT LIABILITIES:				
Trade payables and other payables	59,792	61,843		
Borrowings	2,612	6,964		
Other financial liabilities.....	4,080	3,811		
Income taxes payable.....	11,218	12,141		
Provisions	3,665	3,989		
Other current liabilities.....	40,431	42,622		
Total current liabilities.....	<u>121,798</u>	15.0%	<u>131,370</u>	15.5%
NON-CURRENT LIABILITIES:				
Retirement benefit liabilities	3,406	3,440		
Other financial liabilities.....	11,764	13,757		
Provisions	1,421	1,492		
Deferred income taxes	10,954	11,061		
Other non-current liabilities	209	204		
Total non-current liabilities.....	<u>27,754</u>	3.4%	<u>29,954</u>	3.5%
Total liabilities	<u>149,552</u>	18.4%	<u>161,324</u>	19.0%
EQUITY				
Common stock	23,805	23,805		
Additional paid-in capital	45,559	45,569		
Retained earnings.....	588,644	614,279		
Treasury stock, at cost.....	(11,543)	(11,539)		
Other components of equity	11,390	11,543		
Total equity attributable to owners of the parent...	<u>657,855</u>	80.9%	<u>683,657</u>	80.4%
NON-CONTROLLING INTEREST	<u>5,471</u>	0.7%	<u>5,861</u>	0.6%
Total equity	<u>663,326</u>	81.6%	<u>689,518</u>	81.0%
Total liabilities and equity	<u>812,878</u>	100.0%	<u>850,842</u>	100.0%



(2) Consolidated Statements of Profit or Loss and Consolidated Statements of Comprehensive Income
Consolidated Statements of Profit or Loss

	Yen (millions)	
	For the six months ended September 30, 2020	For the six months ended September 30, 2021
REVENUE.....	283,156 100.0%	364,230 100.0%
Cost of sales.....	(191,741) (67.7%)	(245,536) (67.4%)
GROSS PROFIT.....	91,415 32.3%	118,694 32.6%
Selling, general, administrative and others, net	(53,250) (18.8%)	(66,534) (18.3%)
OPERATING PROFIT	38,165 13.5%	52,160 14.3%
Financial income.....	1,013	1,217
Financial expenses.....	(905)	(777)
PROFIT BEFORE INCOME TAXES	38,273 13.5%	52,600 14.4%
Income tax expenses	(10,921)	(14,435)
PROFIT	27,352 9.7%	38,165 10.5%
Profit attributable to:		
Owners of the parent.....	27,141 9.6%	37,820 10.4%
Non-controlling interests	211 0.1%	345 0.1%

	Yen (millions)	
	For the six months ended September 30, 2020	For the six months ended September 30, 2021
Profit.....	27,352	38,165
OTHER COMPREHENSIVE INCOME, NET OF TAX		
Items that will not be reclassified to profit (loss)		
Equity financial goods measured at fair value through other comprehensive income (loss)	3,711	(576)
Total of items that will not be reclassified to profit (loss)	3,711	(576)
Items that may be reclassified to profit (loss)		
Exchange differences on translating foreign operations	4,162	4,609
Total of items that may be reclassified to profit (loss).....	4,162	4,609
Total of other comprehensive income (loss), net of tax	7,873	4,033
COMPREHENSIVE INCOME	35,225	42,198
Comprehensive income attributable to:		
Owners of the parent.....	34,890	41,808
Non-controlling interests	335	390

(3) Consolidated Statement of Changes in Equity

	Yen (millions)							
	For the six months ended September 30, 2020							
	Equity attributable to owners of the parent					Total	Non-Controlling interest	Total equity
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Other components of equity			
Balance at April 1, 2020	23,805	45,531	540,063	(11,554)	(26,570)	571,275	4,473	575,748
Profit for the period			27,141			27,141	211	27,352
Other comprehensive income					7,749	7,749	124	7,873
Comprehensive income	-	-	27,141	-	7,749	34,890	335	35,225
Dividends paid			(11,675)			(11,675)		(11,675)
Purchase of treasury stock				(1)		(1)		(1)
Share-based payment transaction		7		15		22		22
Total amounts of transactions with owners	-	7	(11,675)	14	-	(11,654)	-	(11,654)
Balance at September 30, 2020	<u>23,805</u>	<u>45,538</u>	<u>555,529</u>	<u>(11,540)</u>	<u>(18,821)</u>	<u>594,511</u>	<u>4,808</u>	<u>599,319</u>
	Yen (millions)							
	For the six months ended September 30, 2021							
	Equity attributable to owners of the parent					Total	Non-Controlling interest	Total equity
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Other components of equity			
Balance at April 1, 2021	23,805	45,559	588,644	(11,543)	11,390	657,855	5,471	663,326
Profit for the period			37,820			37,820	345	38,165
Other comprehensive income					3,988	3,988	45	4,033
Comprehensive income	-	-	37,820	-	3,988	41,808	390	42,198
Dividends paid			(16,020)			(16,020)		(16,020)
Purchase of treasury stock				(5)		(5)		(5)
Share-based payment transaction		10		9		19		19
Transfer from other components of equity to retained earnings			3,835		(3,835)	-		-
Total amounts of transactions with owners	-	10	(12,185)	4	(3,835)	(16,006)	-	(16,006)
Balance at September 30, 2021	<u>23,805</u>	<u>45,569</u>	<u>614,279</u>	<u>(11,539)</u>	<u>11,543</u>	<u>683,657</u>	<u>5,861</u>	<u>689,518</u>

(4) Consolidated Statements of Cash Flows

	Yen (millions)	
	For the six months ended September 30, 2020	For the six months ended September 30, 2021
CASH FLOWS FROM OPERATING ACTIVITIES:		
Profit.....	27,352	38,165
Depreciation and amortization.....	7,592	9,768
Income tax expenses	10,921	14,435
Financial expenses (income).....	(108)	(440)
Loss (gain) on sales and retirement of property, plant and equipment	142	(48)
Decrease (increase) in trade receivables and other receivables	(12,293)	(3,299)
Decrease (increase) in inventories	7,324	(75,819)
Increase (decrease) in trade payables and other payables.....	10,755	1,465
Increase and decrease in retirement benefit assets and liabilities	201	104
Decrease (Increase) in guarantee deposits	-	(1,104)
Other.....	<u>2,440</u>	<u>466</u>
Subtotal.....	<u>54,326</u>	<u>(16,307)</u>
Dividends received	406	455
Interest received.....	384	233
Interest paid	(165)	(205)
Income taxes paid	<u>(7,221)</u>	<u>(13,927)</u>
Cash flows from operating activities	<u>47,730</u>	<u>(29,751)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of non-current assets.....	(23,434)	(28,158)
Proceeds from sales of non-current assets	35	110
Purchase of investments	(1,290)	(243)
Proceeds from sales and redemption of investments	5,058	13,184
Payments into time deposits	(26,934)	(7,943)
Proceeds from withdrawal of time deposits.....	23,358	20,285
Other.....	<u>88</u>	<u>12</u>
Cash flows from investing activities.....	<u>(23,119)</u>	<u>(2,753)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase (decrease) in short-term borrowings	(6,916)	4,294
Purchase and sales of treasury stock, net	(1)	(5)
Cash dividends paid.....	(11,675)	(16,020)
Repayments of lease obligations.....	(1,336)	(1,855)
Other.....	<u>28</u>	<u>1</u>
Cash flows from financing activities	<u>(19,900)</u>	<u>(13,585)</u>
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	<u>817</u>	<u>1,938</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	<u>5,528</u>	<u>(44,151)</u>
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD ...	<u>143,439</u>	<u>148,640</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>148,967</u>	<u>104,489</u>



(5) Notes to Consolidated Financial Statements

Notes on the assumptions for a going concern: None

Operating Segment Information

	Yen (millions)							
	For the six months ended September 30, 2020							
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers	64,953	131,389	42,290	11,483	250,115	33,041	-	283,156
Inter-segment	109,195	5,258	1,700	118,565	234,718	268	(234,986)	-
Total	<u>174,148</u>	<u>136,647</u>	<u>43,990</u>	<u>130,048</u>	<u>484,833</u>	<u>33,309</u>	<u>(234,986)</u>	<u>283,156</u>
Operating profit	13,698	11,857	828	13,353	39,736	1,440	(3,011)	38,165
	Yen (millions)							
	For the six months ended September 30, 2021							
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers	71,193	179,275	53,411	14,274	318,153	46,077	-	364,230
Inter-segment	173,227	10,018	3,082	188,559	374,886	249	(375,135)	-
Total	<u>244,420</u>	<u>189,293</u>	<u>56,493</u>	<u>202,833</u>	<u>693,039</u>	<u>46,326</u>	<u>(375,135)</u>	<u>364,230</u>
Operating profit	17,740	22,781	660	8,624	49,805	5,039	(2,684)	52,160



3. SUPPORT DOCUMENTATION (CONSOLIDATED)

(1) Consolidated Financial Results and Forecast

	Yen (millions)			
	For the six months ended September 30, 2020		For the six months ended September 30, 2021	
	(%)	(%)	(%)	(%)
Revenue	283,156	16.3	364,230	28.6
Domestic	55,761	10.4	60,611	8.7
Overseas	227,395	17.8	303,619	33.5
Operating profit	38,165	17.7	52,160	36.7
Profit before income taxes	38,273	11.0	52,600	37.4
Profit attributable to owners of the parent	27,141	8.7	37,820	39.3
Profit attributable to owners of the parent per share (Yen)	99.96		139.29	
Cash dividend per share (Yen)	10.00		10.00	
Dividend payout ratio (%)	10.0		7.2	
Number of Employees	17,885		19,592	

	Yen (millions)			
	For the year ended March 31, 2021		For the year ending March 31, 2022 (Forecast)	
	(%)	(%)	(%)	(%)
Revenue	608,331	23.5	690,000	13.4
Domestic	113,048	12.3	117,000	3.5
Overseas	495,283	26.4	573,000	15.7
Operating profit	88,464	38.1	90,000	1.7
Profit before income taxes	87,199	32.1	90,000	3.2
Profit attributable to owners of the parent	62,018	29.9	65,000	4.8
Profit attributable to owners of the parent per share (Yen)	228.41		239.38	
Cash dividend per share (Yen)	69.00		-	
Dividend payout ratio (%)	30.2		-	
Number of Employees	18,624		-	

Notes:

1. Please refer to [SUPPLEMENT INFORMATION (CONSOLIDATED)] (3) "Outlook for the fiscal year ending March 31, 2022" on page 4.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, and profit attributable to owners of the parent compared to the corresponding period of the previous year.



(2) Consolidated Revenue by Geographic Area

	Yen (millions)					
	For the six months ended September 30, 2020		For the six months ended September 30, 2021		For the year ended March 31, 2021	
		(%)		(%)		(%)
Japan.....	55,761	10.4	60,611	8.7	113,048	12.3
Europe.....	130,899	21.7	177,829	35.9	282,725	30.8
North America	41,613	21.1	52,259	25.6	90,945	25.8
Asia.....	18,774	(4.4)	22,430	19.5	39,331	0.9
Central and South America.....	12,605	(2.0)	21,205	68.2	29,403	13.1
Oceania.....	19,161	34.0	23,265	21.4	41,304	45.3
The Middle East and Africa.....	4,343	0.2	6,631	52.7	11,575	16.1
Total.....	283,156	16.3	364,230	28.6	608,331	23.5

Notes:

1. The table above sets forth Makita's consolidated revenue by geographic area based on the customer's location for the periods presented. Accordingly, it differs from "Operating Segment Information" on page 10.
2. The table above shows the changes in the percentage ratio of revenue compared to the corresponding period of the previous year.

(3) Exchange Rates

	Yen			
	For the six months ended September 30, 2020		For the year ending March 31, 2022 (Forecast)	
USD/JPY	106.93	109.81	106.10	110
EUR/JPY	121.34	130.88	123.76	130
RMB/JPY	15.26	16.99	15.68	17.1

(4) Production Ratio (unit basis)

	For the six months ended September 30, 2020			For the six months ended September 30, 2021			For the year ended March 31, 2021		
	Composition ratio			Composition ratio			Composition ratio		
	Domestic.....	7.8%		Overseas	92.2%		Domestic.....	7.5%	
Domestic.....		7.8%					Domestic.....	7.7%	
Overseas		92.2%					Overseas	92.5%	92.3%

(5) Consolidated Capital Expenditures, Depreciation and Amortization, and R&D costs

	Yen (millions)			
	For the six months ended September 30, 2020		For the year ended March 31, 2021	
Capital expenditures	23,434	28,158	49,855	75,000
Depreciation and amortization...	6,436	8,127	13,881	16,200
R&D costs	6,306	6,905	12,783	14,500