## Financial Summary

Third Quarter (Nine Months) ended December 31,2012


February 8, 2013
NORTH PACIFIC BANK, LTD.
Tokyo Stock Exchange First Section, Sapporo Securities Exchange: 8524

## 1. Income Summary (Non-Consolidated)

Core gross profit $=$ Net interest income + Net fees and commissions + (Net other operating income - Gains (losses) on bonds)
Core operating profit $=$ Core gross profit - Expenses (excluding nonrecurring losses)
Gains (losses) on securities=Gains(losses) on bonds +Gains (losses) on stocks +Gains (losses) on money held in trust

## 2. Deposits, Loans and Securities (Non-Consolidated)

| ( $¥$ billions) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of Dec.31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { As of Dec.31, } \\ 2012 \end{gathered}$ | Increase/ (Decrease) |
| Deposits | 6,842 | 6,942 | 99 |
| Deposit assets | 508 | 485 | ( 22) |
| Safe custody of public bonds | 357 | 342 | ( 15) |
| Investment trusts | 150 | 143 | ( 6) |
| Total | 7,350 | 7,427 | 76 |
| Individual annuity insurance etc. | 265 | 325 | 59 |
| Loans and bills discounted | 5,228 | 5,492 | 263 |
| SMEs | 3,342 | 3,407 | 64 |
| Individual clients | 1,586 | 1,606 | 19 |
| Securities | 1,587 | 1,565 | ( 21) |

Deposits include negotiable certificates of deposits.

## 3. Capital Adequacy Ratio(Domestic)(Non-Consolidated)

(\%)

|  | As of Sep.30, <br> 2012 <br> Actual | As of Dec.31, <br> $\mathbf{2 0 1 2}$ <br> Approx. | Increase/ <br> (Decrease) <br> Approx. |
| :--- | :---: | :---: | :---: |
| Capital Adequacy Ratio | 11.18 | $\mathbf{1 1 . 7}$ | 0.5 |

4. Unrealized Gains (losses) on Securities (Non-Consolidated)

| ( $¥$ billions) |  |  |  |
| :--- | ---: | ---: | ---: |
| Unrealized Gains (losses) on securities <br> 2012 | As of Dec.31, <br> $\mathbf{2 0 1 2}$ | Increase/ <br> (Decrease) |  |
| Stocks | 47 | $\mathbf{6 6}$ | 19 |
| Bonds | 22 | $\mathbf{2 2}$ | $(0)$ |
| Others | 23 | $\mathbf{2 3}$ | $(0)$ |

<Reference>

| Nikkei stock average (¥) | 8,870 | $\mathbf{1 0 , 3 9 5}$ |
| :--- | :---: | :---: |
| New 10-year government bond yield (\%) | 0.765 | $\mathbf{0 . 7 9 5}$ |

## 5. Problem Assets Based on the Financial Reconstruction Law (Non-Consolidated)

|  | $\begin{gathered} \text { As of Dec.31, } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of Dec.31, } \\ 2012 \\ \hline \end{gathered}$ | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: |
| Bankrupt and quasi-bankrupt assets | 62 | 60 | ( 2) |
| Doubtful assets | 83 | 79 | ( 3) |
| Substandard loans | 32 | 26 | ( 6) |
| Problem assets based on the Financial Reconstruction Law <br> Percentage of total credit provided | 179 3.35 | 166 2.96 | $\begin{array}{r} (12) \\ (0.39) \\ \hline \end{array}$ |
| * After partial direct write-offs | 138 | 125 | (13) |
| Percentage of total credit provided | 2.61 | 2.24 | (0.37) |

* Partial direct write-offs have not been impremented.

The figures as they would appear after partial direct write-offs are shown for reference.

## Consolidated Balance Sheets

( $¥$ billions)

|  | $\begin{aligned} & \text { As of Mar.31, } \\ & 2012 \end{aligned}$ | $\begin{gathered} \text { As of Dec.31, } \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | 316 | 171 |
| Call loans and bills purchased | 197 | 125 |
| Other debt purchased | 16 | 13 |
| Trading accout securities | 5 | 5 |
| Money held in trust | 1 | 1 |
| Securities | 1,530 | 1,565 |
| Loans and bills discounted | 5,431 | 5,443 |
| Foreign exchanges | 1 | 2 |
| Lease receivables and investment assets | - | 44 |
| Other assets | 68 | 85 |
| Tangible fixed assets | 96 | 97 |
| Intangible fixed assets | 11 | 14 |
| Deferred tax assets | 28 | 25 |
| Customers' liabilities for acceptances and guarantees | 52 | 53 |
| Allowance for loan losses | (79) | ( 81) |
| Total assets | 7,678 | 7,567 |

## Consolidated Balance Sheets

( $¥$ billions)

|  | $\begin{gathered} \text { As of Mar.31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { As of Dec.31, } \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| LIABILITIES |  |  |
| Deposits | 6,987 | 6,691 |
| Negotiable certificates of deposit | 121 | 230 |
| Borrowed money | 120 | 149 |
| Foreign exchanges | 0 | 0 |
| Other liabilities | 64 | 71 |
| Reserve for bonus payments | 1 | 0 |
| Reserve for employees' retirement benefits | 3 | 2 |
| Reserve for reimbursement of deposits | 1 | 1 |
| Reserve for point card certificates | 0 | 0 |
| Deferred tax liabilities for land revaluation | 4 | 4 |
| Acceptances and guarantees | 52 | 53 |
| Total liabilities | 7,357 | 7,204 |
| NET ASSETS |  |  |
| Capital stock | 121 | 121 |
| Capital surplus | 80 | 121 |
| Retained earnings | 64 | 62 |
| Treasury stock | - | (0) |
| Total shareholders' equity | 266 | 305 |
| Valuation difference on available-for-sale securities | 44 | 47 |
| Deferred gains or losses on hedges | (0) | (0) |
| Revaluation reserve for land | 7 | 7 |
| Total accumulated other comprehensive income | 51 | 54 |
| Minority interests | 3 | 1 |
| Total net assets | 320 | 362 |
| Total liabilities and net assets | 7,678 | 7,567 |

## Consolidated Statements of Income (Summary)

| ( $¥$ billions) |  |
| :---: | :---: |
|  | Nine months ended Dec.31, |
|  | 2012 |
| Income | 122.3 |
| Interest income | 71.6 |
| Interest on loans and discounts | 59.7 |
| Interest and dividends on securities | 11.5 |
| Fees and commissions | 20.6 |
| Other operating income | 27.9 |
| Other income | 2.1 |
| Expenses | 100.2 |
| Interest expenses | 4.3 |
| Interest on deposits | 1.6 |
| Fees and commissions | 6.9 |
| Other operating expenses | 18.8 |
| General and administrative expenses | 56.9 |
| Other expenses | 13.1 |
| Ordinary Profit | 22.0 |
| Extraordinary income | 0.0 |
| Extraordinary loss | 0.8 |
| Income before income taxes | 21.2 |
| Income taxes: |  |
| Current | 2.1 |
| Deferred | 0.9 |
| Total income taxes | 3.1 |
| Income before minority interests | 18.1 |
| Minority interests in losses | ( 0.0) |
| Net income | 18.1 |

( $¥$ )

|  | Nine months <br> ended Dec.31, |
| :--- | :---: |
|  | 2012 |
| EPS | $\mathbf{4 6 . 1 9}$ |
| Diluted EPS | 25.95 |

