

# Acquisition of Revolution Retail Systems, LLC

GLORY LTD. November 29, 2021

#### GLORY

# **Outline of Revolution Retail Systems, LLC**

Company Profile		Financial Results			Main Customers			
Company Name	Revolution Refail Systems 111.		USD 1N Consolidated Net Sales					
Headquarters	Carrollton, Texas, US			112	105	Retail stores		
Representative	Mark Levenick, CEO	100	- 90			Grocery stores		
Business	Development, manufacture, sales and service of cash handling recyclers for back-office operations					<ul><li>Hotels</li><li>Universities</li></ul>		
Member's Equity	49,372 thousand USD (as of September 30, 2021)	50	-			<ul> <li>Airport, etc.</li> </ul>		
Establishment	November 2, 2011							
Employees	264 persons (as of November 12, 2021)	0	2018/9	2019/9	2020/9			

#### Service

Well managed, "out sourced" service network with access to circa 1,000+ certified technicians.

Network of Sophisticated Customer Support



#### Major Products







**Quantum Series** 









## **Overview of the Acquisition**

Acquisition Method	Acquisition of 100% ownership of Revolution Retail Systems, LLC by Glory Global Solutions Inc.				
Acquisition Costs	<b>185 million USD (approx. 21 billion JPY*)</b> including advisory fees, etc. of 3 million USD *Calculated at 1USD = 115 JPY				
Signing of the Contracts	Nov 29, 2021 (Nov 28, US local time)				
Condition precedent to closing	Obtaining all required regulatory clearances in the US, etc.				
Closing Date	Not yet determined (After completion of relevant regulatory approvals in the US)				



# **Strengths of Revolution Retail Systems, LLC**

### 1. "Blue Chip" customer base in US Retail market

- Marquee customers in retail, big box, convenience stores, and hotels
- More than 9,000 units installed across the US and Canada
- Extensive relationships with retailers, software providers and CIT's

### 2. Service network covering the US and Canada

- Significant recurring revenue stream
- Access to circa 1,000 certified service technicians across the US and Canada
- Unique monitoring and diagnostic capabilities that support 24/7 365 cash management solutions





### **Expected synergies**

#### **Further sales expansion into US Retail market**

#### 1. Business growth by cross-selling based on each customer base

•Expand sales by cross-selling "back office" and "front office" solutions to each company's customer base

#### 2. Strengthen sales by expanding solution line-up

•Strengthening sales by providing solutions unique to various market segments

#### 3. Opportunity to improve operational efficiencies

·Opportunity to leverage Glory's manufacturing and service delivery expertise

