Notice: This document is a translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.



December 22, 2021

To whom it may concern

Company name Japan Best Rescue System Co., Ltd.

Representative Representative Director

Mr. Nobuhiro Sakakibara

Stock code:2453

1st Section of Tokyo Stock Exchange

1st Section of Nagoya Stock Exchange

Inquiry Director & Executive Officer

Mr. Mitsuhiro Wakatsuki

### Announcement on Capital and Business Alliance with ITOCHU Corporation

We hereby inform you that Japan Best Rescue System Co., Ltd. (hereinafter "JBR") has concluded a contract regarding capital and business alliance with ITOCHU Corporation (hereinafter "ITOCHU").

#### 1. Reason for the alliance

Based on the company mission "We help people in need," JBR promotes the creation of the best framework and service with which people can be reassured by paying attention to the daily life, and pursues the realization of its vision to create the "Best Rescue System." As a mid-long term strategy to realize the vision, JBR is promoting the expansion of alliances with a focus on membership and insurance services to achieve growth in business and number of subscribers under the "partnership strategy."

ITOCHU is promoting business development in the consumer products field based on a market-in approach. In addition to group companies with a wide range of customer contacts covering various industries such as, real estate-related companies, credit cards, convenience stores, and telecommunications companies, ITOCHU also has a strength in advanced customer support and data utilization business developed by Bellsystem24 Holdings, Inc.

JBR decided to conclude the capital and business alliance agreement based on the belief that the alliance with ITOCHU will accelerate the acquisition of contracts and business expansion in the membership and insurance business, which are the core business of JBR, as well as improve the quality and efficiency of customer support and promote the development of new services in data utilization.

#### 2. Content of the alliance

### (1) Content of business alliance

- Joint development of new services related to membership, insurance and warranty services by the companies' groups and sales of such services to the companies' groups and business partners
- · Collaboration and sales of existing services and products of the companies' groups
- · Joint development of new business utilizing data related to daily life troubles
- · Support for optimizing the contact center operations of JBR group
- Utilization of mutual resources such as verification of the possibility of overseas business development and venture investment collaboration

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## (2) Content of capital alliance

ITOCHU enters into share purchase agreement on December 21, 2021 with Mr. Nobuhiro Sakakibara, representative director of JBR, and acquires JBR's common stock on December 28, 2021. The amount of investment and other terms and conditions will not be disclosed.

# 3. Summary of capital and business alliance partner

(1)	Corporate name	ITOCH	ITOCHU Corporation					
(2)	Location of head office	Umeda	Umeda 3-1-3, Kita-ku, Osaka city					
(3)	Title of representative director and name	Representative Director and President and Chief Operating Officer Mr. Keita Ishii						
(4)	Business content	ITOCHU is involved in domestic trading, import/export, and overseas trading of various products such as textile, machinery, metals, minerals, energy, chemicals, food, general products, realty, information and communications technology, and finance, as well as business investment in Japan and overseas.						
(5)	Capital	JPY 253,448 million						
(6)	Date of establishment	December 1, 1949						
(7)	Net assets	JPY 928,762 million						
(8)	Total assets	JPY 3,158,247 million						
(9)	Major shareholders and their							
	voting rights ratio (as of March 31, 2021)	BNYM AS AGT/CLTS NON TREATY JASDEC (Standing proxy: MUFG Bank, Ltd.) Custody Bank of Japan, Ltd. (trust account) CP WORLDWIDE INVESTMENT COMPANY LIMITED					5.72	
							5.49	
							4.27	
		(Standing proxy: Mizuho Bank, Ltd. Settlement Sal Nippon Life Insurance Company				artment)		
	D.1.('1'						2.29	
(10)	Relationship among companies involved in the alliance	Capital ties		ITOCHU will acquire common stock of JBR on December 28, 2021				
		Human relationship		ITOCHU will dispatch 1 employee to JBR as an executive officer				
		Busines	s relationship		Not applicable			
	Situation applicable to parties involved Not applicable							
(11)	(11) Business results and financial conditions over the last 3 fiscal years (JPY million)							
Fiscal year			FY ended March 2019	FY end	ed March 2020	FY ended M	arch 2021	
Consolidated net asset			2,936,908		2,995,951		3,316,281	
Consolidated total asset			10,098,703		10,919,598 11		11,178,432	
Consolidated net asset per share (JPY)			1,930.47	2,010.33		2,232.84		
Consolidated sales			11,600,485	10,982,968		10,362,628		
Consolidated operating profit			1,563,772	1,797,788		1,780,747		
Consolidated ordinary profit			695,383	701,430			512,475	
Net profit attributable to owners of the parent			545,689	559,209 44		440,883		
Consolidated net profit per share (JPY)			324.07	335.58 269		269.83		

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## 4. Schedule for the alliance

Date for resolution of concluding capital and business alliance (JBR)	December 20, 2021		
Date for concluding capital and business alliance	December 21, 2021		
Effective date of stock transfer	December 28, 2021 (Scheduled)		

## 5. Future outlook

With regard to the impact of this business alliance on the consolidated business performance of JBR, the contribution to business performance is expected to be made by expanding sales of membership and insurance products through the ITOCHU Group companies. However, this has not been calculated at this time. We will promptly disclose any matters that should be announced depending on the future situation.