

Company Vision Inc.
Representative Kenichi Sano

Representative Director, President, and CEO First section of the Tokyo Stock Exchange: 9416

Contact Shinichi Nakamoto,

Director, Managing Executive Officer, CFO, and

General Manager of Administrative Dept.

(Tel. 03-5325-0344)

Vision Glamping Facilities, "Vision Glamping Resort & SPA",
are planned to open in Kirishima and Yamanakako.

Koshikano Onsen in Kirishima and Fuji Sanroku in Yamanakako
planned to open in April and Summer 2022, respectively.

Vision Inc. (headquarters: Shinjuku-ku, Tokyo, President & CEO: Kenichi Sano, hereinafter "Vision"), which has experience in offering useful problem-solving services for both corporations and individuals through the GLOBAL WiFi and Information and Communications Services businesses, will begin to develop a long-promoted glamping\* service, "Vision Glamping Resort & SPA," that offers completely private rooms.

First, we will renovate and reopen the newly acquired "Koshikano Onsen" (Kirishima City, Kagoshima Prefecture), which is well regarded for its excellent hot springs.

Koshikano Onsen, Japan's first glamping facility\* with outdoor hot spring baths in each room, has been renovated and will open sequentially from February onward and will have its grand opening in April 2022 as a large-scale glamping facility.

Construction has started on a facility in Yamanakako Village, a location with a spectacular view of Mt. Fuji, and is expected to open in the summer of 2022

We will continue to update you on the developments. Please look forward to future updates.



- \*1: "Glamping" is a portmanteau of the words "glamorous" and "camping".
- \*2: According to what Stella Associates stated December 2021, a private glamping space has the functions (bed, toilet, bath, and dining area) required of a hotel for each customer and everything is invisible from the outside.

#### ■ Background for Vision's Entry into the Glamping Business

O Having provided services to a large number of customers (corporate, individual, and visitors) for many years.

Our Group, which includes Vision and related companies, is engaged in the two primary businesses of GLOBAL WiFi, which provides mobile internet in Japan and abroad, and the Information and Communications Service, which mainly provides various telecommunications services to newly established corporations and startup businesses.

In addition to providing safe, secure and comfortable services for leisure and business travelers, we also offer various travel-related services not only for those traveling overseas from Japan, but also for tourists visiting Japan.

Therefore, Vision already has many both individual and corporate customers, providing useful services to each, as well as providing new value by having the means to access a wide range of new demands.

○ Able to provide services that meet the domestic travel demand from travel loving customers, the resurgent inbound demand, and changes in work styles.

In consideration of recent changes in the environment and world, Vision is responding to domestic travel demand from our travel loving customer base and tourists who will visit Japan after the pandemic. We have decided to provide inbound services and special experiences for those who want to spend time in beautiful rural areas due to changes in working styles.

# • Realizing a unique and special glamping experience by utilizing Vision's strengths in service creation and operation.

We will provide a new and unique "glamping" experience by making the most of our abilities, such as the ability to create service concepts, know-how in operating bases, discernment, the ability to procure goods from the user's perspective, the ability to utilize systems and IoT, and know-how in backyard operations, such as delivery.

#### ■ "Vision Glamping Resort & SPA"

Vision is developing glamping facilities.

We will provide extraordinary spaces and unique services.

- O Website URL: https://vision-glamping.com
- O Main features:
- 1. Unique "completely private secure space type" glamping

A combination of independent domed tents and container houses that emphasize privacy creates a private space suitable for all weather.

This facility allows the guest to feel a sense of oneness with nature, which is the appeal of glamping.

- 2. All rooms are equipped with "special facilities" for a comfortable experience.
  - All rooms will be equipped with an open-air bath with high-quality hot spring water, regular bath, a tent sauna, a fire, an all-weather private BBQ space, private toilets, and air conditioning.
- 3. Vision's "full service" to make guests private stay even more special, including full use of IoT
  - To reduce the amount of human contact and support a comfortable stay, various IoTs will be fully utilized for check-in, room entry, check-out procedures, and facility operations.
  - Also, we will provide services such as free drinks (including alcohol), free snacks and sweets, and free dinners so that one can enjoy quality time without thinking about anything else.
- 4. "Special experiences" that can only be had at the destination
  - We will support the guest in experiencing the rich nature, unique to the region, by guiding them to various activities and events.

5. "Collaboration with local partners" for hospitality that also encourages regional development and revitalization We will actively promote cooperation with local businesses and residents.

# O "Koshikano Onsen Vision Glamping Resort & SPA"

The hot spring resort, Koshikano Onsen in Kirishima is beloved because of its high-quality natural springs.

It will join the Vision Group in January 2022. At present, it is the first glamping facility in Japan with private rooms and outdoor hot spring baths.

This facility has been fully renovated and the glamping space has been expanded. This will be a major glamping resort

Full renovation and opening: April 2022 (planned) \*sequential opening from February 2022 onward Koshikano Onsen

2625 Hayatocho Matsunaga, Kirishima, Kagoshima 899-5112

Website: <a href="https://koshikano-onsen.com/glamping/">https://koshikano-onsen.com/glamping/</a>

Facebook: <a href="https://www.facebook.com/koshikanoonsen">https://www.facebook.com/koshikanoonsen</a>

Twitter: <a href="https://twitter.com/koshikanoonsen">https://twitter.com/koshikanoonsen</a>
Instagram: <a href="https://www.instagram.com/koshikano/">https://www.instagram.com/koshikano/</a>

## O "Yamanakako Vision Glamping Resort"

We will open a second glamping facility in Yamanakako Village, which has an incredible view of Mt. Fuji.

- · Address: Yamanakako Village, Minamitsuru District, Yamanashi
- Opening period (grand opening): Summer 2022 (tentative)

### O Looking for Partners (Land, Operations, etc.)

Vision is aiming to open "Vision Glamping Resort & SPA" facilities throughout the country and is looking for partners. Please contact us if you have interest or information.

- · Contact: Go to the website.
- Candidates for partners: We are looking for partners who can provide information or work in the following areas. Development of candidate sites (survey/purchasing/development),

Various operations related to facility management (maintenance, operations, pick-up services, various related experiential services, etc.)

#### ■ Vision Inc. Company Profile

With the corporate philosophy of "To contribute to the global information and communications revolution" and slogan of "More vision, more success," Vision provides services primarily in the information and communications field and makes decisions with a clear vision to help customers achieve greater success.

- · Trade Name: Vision Inc.
- 1st Section of the Tokyo Stock Exchange (Code: 9416)
- · President, Founder & CEO: Kenichi Sano
- Head Office: 5F Shinjuku i-Land Tower, 6-5-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1305, JAPAN
- Incorporated: December, 2001 (Founded June, 1995)
- Capital: ¥2,371,124,000
- Website: <a href="https://www.vision-net.co.jp/en/">https://www.vision-net.co.jp/en/</a>
- Businesses:
  - 1. GLOBAL WiFi®

International / Domestic (Japan)

2. Information and Communications Service

Fixed-line telecommunications service / Mobile communications service / Broadband service

Office automation equipment service / Internet media services

# 3. Others

■ Reference: Images of the glamping facilities (such as Koshikano Onsen facilities and meals)



















