

# Japan Metropolitan Fund Investment Corporation

January 27, 2022

To all concerned parties:

#### **Investment Corporation**

#### **Japan Metropolitan Fund Investment Corporation**

(Tokyo Stock Exchange Company Code: 8953)

Representative: Masahiko Nishida, Executive Director

URL: https://www.jmf-reit.com/english/

**Asset Management Company** 

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Notice Concerning Acquisition and Partial Disposition of Trust Beneficiary Right in Real Estate in Japan (Acquisition: JMF-Residence Chihaya, Disposition: Valor Kachigawa (Land with leasehold interest))

Japan Metropolitan Fund Investment Corporation ("JMF") announced that Mitsubishi Corp. – UBS Realty Inc., JMF's asset manager (the "Asset Manager"), determined to acquire the trust beneficiary right in real estate and to dispose of part of quasi-co-ownership interest of the trust beneficiary right in real estate in Japan (hereinafter the property acquisition is referred to as the "acquisition," the property partial disposition is referred to as the "disposition," and the acquisition and the disposition are collectively referred to as the "replacement") as outlined below.

### 1. Overview of the replacement

### 1) Overview of Acquisition

Property name (Note)	JMF-Residence Chihaya
Location	4-25 Chihaya 5-chome, Higashi-ku, Fukuoka-shi, Fukuoka
Asset class	Residence
Acquisition price (Scheduled)	3,280 million yen  ① 1,640 million yen (50% quasi-co-ownership interest) (the quasi-co-ownership interest ①) ② 1,640 million yen (50% quasi-co-ownership interest) (the quasi-co-ownership interest ②)
Appraisal value	3,720 million yen (as of December 1, 2021)
Contract completion date	January 27, 2022
Acquisition date	① January 31, 2022 (Scheduled) ② March 31, 2022 (Scheduled)
Seller	XYMAX REIT Investment Corporation
Acquisition funds	Cash on hand (Planned)
Payment	Full payment at closing

(Note) Property name is JMF's management name. The facility is currently referred to as "Renaissance 21 Chihaya".



2) Overview of Disposition

Property name	Valor Kachigawa (Land with leasehold interest) (50% quasi-co-ownership interest) (Note 1)
Location	1-1 Onocho 2-chome, Kasugai-shi, Aichi
Asset class	Retail
Disposition price (Scheduled) (A)	3,245 million yen
Book value (Note 2) (B)	3,205 million yen
Difference between disposition price and book value (A-B)	39 million yen
Purchaser	XYMAX REIT Investment Corporation
Completion date of contract	January 27, 2022
Disposition date	January 31, 2022 (scheduled)

- (Note 1) JMF will continue to hold the remaining 50% of quasi-co-ownership interest of the trust beneficiary right in real estate.
- (Note 2) The book value is calculated by multiplying the expected value of the disposition property as a whole as of the month of disposition by the quasi-co-ownership interest percentage.

(Note 3) JMF intends to enter into a written agreement with the purchaser in respect of the transfer of the quasi co-ownership interest in the trust beneficiary interest in the property, and an agreement is intended to be entered into to the effect that if a quasi co-owner intends to sell its quasi co-ownership interest, it shall notify other quasi co-owners of such intention, and if any of such other quasi co-owners express their intention to purchase such quasi co-ownership interest, they may negotiate with the quasi co-owner intending to sell its quasi co-ownership prior to other parties for a certain period. Further, with respect to instructions, etc. to the trust beneficiaries, an agreement is intended to be entered into to the effect that decisions on certain important matters shall be made by an agreement by all of the quasi co-owners, and that JMF may make decisions on other matters at its sole discretion.

### 2. Reason for the replacement

## Highlights

- Acquisition of large-scale prime residential property with high yield above the existing portfolio average in a location with good access to Fukuoka's central business area
- Improvement of diversifying the portfolio

As there have been constant changes to the operating environment surrounding real estate, such as widespread e-commerce and remote working due to the rapid advancement in information technologies, and the trend of mixed-use by area and by property, JMF aims to optimize its portfolio in response to such changes. To this end, JMF will continue to secure stable earnings on a medium to long term basis and ensure steady growth of operating assets by promoting carefully-screened investment in retail facilities, office buildings, residences, hotels, and mixed-use properties used for a combination of those purposes, located mainly in urban areas.

Based on the above policies, JMF has developed an asset replacement strategy that targets the disposition mainly of suburban retail property and low return urban retail property, aiming to diversify use, and will implement this replacement as a means to further promote this initiative.

We consider that, through this replacement, we are able to acquire a large-scale prime residential property located in the Chihaya and Kashii area, where there is good access to the central Fukuoka business area, with a yield in excess of the portfolio average under an overheated acquisition environment, and that this will also increase the portion of residential properties and decrease the portion of retail properties in our portfolio. For the above reasons, we have determined to implement this initiative which will contribute to improving the diversification and quality of our portfolio.





3. Property Summary (Acquisition)

[JMF-Residence Chihaya] For acquisition of the property, JMF came to the decision based on evaluation of the following.

## Location

- The property is located a five-minute walk from Kashii-Miyamae Station on the Nishi-Nippon Railroad and a six-minute walk from Nishitetsu-Chihaya Station and JR Chihaya Station, enabling it to be accessed from three stations on two train lines. It has easy access by train to the center of business and transportation in Fukuoka Prefecture, such as Hakata Station in about seven minutes, Tenjin Station in about 18 minutes.
- Its location is also highly convenient by road, being close to arterial highways (National Route 3 and Fukuoka Urban Expressway 1).
- The population of Higashi-ku in Fukuoka is expected to increase until 2040, and the area where
  the property is located, the Kashii subcenter (Chihaya) district, in particular, has a well-developed
  urban landscape and a high concentration of facilities that enhance the convenience of everyday
  life. Thus, housing demand in the area will be solid into the future, with strong demand from
  single adults, couples and families.

## Profitability

- Due to acquisition by an arm's-length transaction, the property has profitability that exceeds the portfolio average 3.6%, with an NOI yield after depreciation of 4.1%.
- It is located in an area where there are mainly supplies of owner-occupied condominiums and the supply of new rental condominiums is limited, so occupancy rates and rents are stably maintained.

## **Building Spec**

- The property is a 14-story large-scale rental condominium (143 units in total) with exclusive use and common use areas of owner-occupied condominium class grade. Layouts range from one bedroom to four bedroom apartments (approximately 35 m² to 115 m²), and it is expected to generate broad rental demand, mainly from families and couples.
- Convenience stores, dental clinics, beauty salons and other facilities are located in the commercial area on the first floor to enhance the convenience of everyday life for residents.



## ■ Property photo / Property Location Map

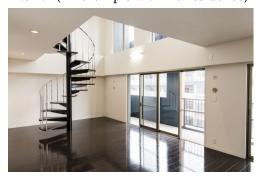
## Appearance



Interior (Residential area entrances)

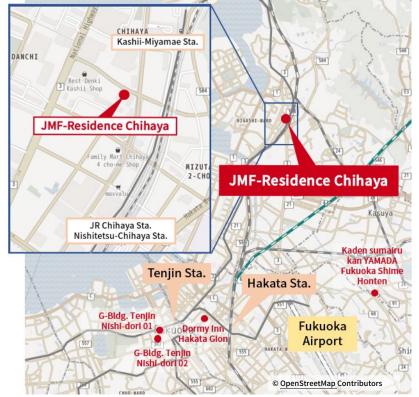


Interior (An example within a residence)



## Location map (Image)

\* For detail map, please refer to QR code.





https://goo.gl/maps/1GUtHu4PWLytsLis5





Prope	erty name	JMF-Residence Chihaya		
Locat		4-25 Chihaya 5-chome, Higashi-ku, Fukuoka-shi, Fukuoka		
Type	Type of asset Trust beneficiary right in real estate			
Trust			and Banking Corporation	
Trust	period		uary 31, 2042 (Scheduled)	
Land	_	, , ,	, , ,	
	Land area	2,644.63 m²	Zoning	Commercial district
	FAR / building-to-land ratio	400%/80%	Type of possession	Ownership
Build	ing			
	Structure / stories	14 stories above grou	ınd, SRC-structure with flat	roof
	Total floor area	10,856.15 m²	Туре	Residence · Retail
	Completion date	October 19, 2006	Type of possession	Ownership
	Design	Tei Architectural Des	sign Office	
	Construction	Kyushu Branch of Ni	shimatsu Construction Co.	, Ltd.
	Constructional Inspector	JAPAN ERI CO., LTD.		
	PML		ed on the earthquake risk as ring and Risk Services Cor	
Δcan	isition price	3,280 million yen		
-	aisal value		of December 1, 2021)	
		Japan Real Estate Ins	· · · · · · · · · · · · · · · · · · ·	
Appra	atser nt summary (as of December 31, 20	- 1	situte	
renai	Number of tenants	147		
	Annual rent	208 million yen		
	Tenant leasehold / security deposit	23 million yen		
	Total leased area	10,095.21 m <sup>2</sup>	Occupancy rate	00.107
	Total leasable area	10,290.99 m²	(based on leased area)	98.1%
Collateral conditions		None		
· JMF intends to enter into a written agreement with the set the acquisition of the quasi co-ownership interest ①, and intended to be entered into to the effect that, each quasi co-ownership interest by methods su creation of security, except for transfer of the quasi co-ow ② from the seller to JMF. Further, with respect to instruct trust beneficiaries, an agreement is intended to be ent effect that decisions on certain important matters shall agreement by all of the quasi co-owners, and that JMF may on other matters at its sole discretion. Additionally, a intended to be entered into to the effect that such written be terminated automatically, in the event that all of the interest in the property belongs to one person.  • The seller has agreed to restore the multiple points it engineering report and other documents regarding the responsibility and cost of the seller.		est ①, and an agreement is ach quasi co-owner may not methods such as transfer or quasi co-ownership interest it to instructions, etc. to the I to be entered into to the atters shall be made by an nat JMF may make decisions litionally, an agreement is uch written agreement shall all of the trust beneficiary the points identified in the		

(Note) JMF plans to acquire the quasi-co-ownership interest ① on January 31, 2022 and the quasi-co-ownership interest ② on March 31, 2022.

- · Figures of less than one million yen are rounded down, and percentages are rounded to the nearest second decimal place.
- · For the property, a pass-through master lease agreement is concluded.
- · "Location" represents the address of the property or the registered address of the building.
- · "Land area" and "Total floor area" are based on descriptions in registry books.
- "Zoning" represents the classification of land by its use, stipulated in Section 1-1, Article 8 of the City Planning Act.
- · "Number of tenants" represents the total number of lease contracts or lease reservation contracts (including the lease agreements, etc. concluded between the master lease company and end tenants; the same applies hereinafter) as of the above.
- "Annual rent" is calculated by taking the total amount of monthly rents and common area fees indicated in the lease agreements or other documents in effect as of the above for the property to be acquired and multiplying this amount by 12, rounded down to the nearest million yen. Amounts expressly stated in lease agreements as rents for warehouses and land (flat parking lots) are excluded.
- "Tenant leasehold / security deposit", "Total leased area", "Total leasable area", and "Occupancy rate (based on leased area)" represent the total sums in the lease contracts as of the above.



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## 4. Property Summary (Disposition)

JMF has decided to dispose of 50% quasi-co-ownership of the trust beneficiary right, considering that Valor Kachigawa (Land with leasehold interest), which is the target of the disposition, is nearest to Kachigawa Station which is about 20 minutes by railway from Nagoya Station, therefore, it is consistent with the JMF's portfolio strategy to replace it by the residence with better access to inner-cities.

JMF will allocate the funds obtained from the disposition to fund the acquisition

The detail of the disposition of the property is as stated in Part 1, Fund Information, Item 1. Status of the Fund, 5 Status of investment management (2) Investments assets of the 39th Securities Report (submitted on November 25, 2021).

### 5. Overview of Seller and Purchaser

Name	XYMAX REIT Investment Corporation
Location	1-1 Akasaka 1-chome, Minato-ku, Tokyo
Name and job title of the representative	Shotaro Kanemitsu, Executive Director
Business	Management of assets primarily as investments in real estate, etc.
Capital	22,585 million yen (as of August 31, 2021)
Date established	September 14, 2017
Net assets	23,233 million yen (as of August 31, 2021)
Total assets	38,971 million yen (as of August 31, 2021)
Major shareholder (shareholding ratio)	Custody Bank of Japan, Ltd. (Trust account) 15.04%, etc. (as of August 31, 2021)
Relationship with JMF / the Asse	et Manager
Capital relationship Personal relationship Trade relationship	There is no capital, personal or transactional ties to be stated between the seller/purchaser and JMF or the Asset Manager. There is no capital, personal or transactional ties to be specified between the related parties/related companies of JMF or the Asset Manager and the related parties/related companies of the seller/purchaser.
Related parties	Any of the seller/purchaser or the related parties/related companies of the seller/purchaser do not fall under the related party of JMF or the Asset Manager.

### 6. Matters Concerning Forward Commitment

Under the "Comprehensive Guidelines for Supervision of Financial Instruments Business Operators", the quasi-co-ownership interest ② of the acquisition is considered to be a "forward commitment, etc. (Note)" by an investment corporation. If JMF cannot meet its forward commitment, 20% of the expected purchase price shall be paid as a penalty for breach of contract.

(Note) Forward commitment, etc. is defined as "a postdated sales and purchase agreement which provides for the delivery and settlement to take place one month or more from the effective date of the agreement or any other related agreements."

## 7. Means of Payment

Full payment at the time of transfer



# 8. The replacement Schedule

# 1) Acquisition Schedule

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Decision-making date	January 27, 2022
Contract signing date	January 27, 2022
Payment date	① January 31, 2022 (Scheduled)
Property transfer date	② March 31,2022 (Scheduled)

## 2) Disposition Schedule

Decision-making date	January 27, 2022
Contract signing date	January 27, 2022
Payment date	January 31, 2022 (Scheduled)
Property transfer date	January 31, 2022 (Scheduled)

## 9. Future Outlook

There will be minor impact on our revenue forecast for the February 2022 fiscal period (from September 1, 2021 to February 28, 2022) and the August 2022 fiscal period (from March 1, 2022 to August 31, 2022), therefor we will not revise the forecast.





# 10. Appraisal Report Summary

# 1) Overview of property (Acquisition)

Property name	JMF-Residence Chihaya
Appraiser	Japan Real Estate Institute
Appraisal value	3,720 million yen
Appraisal date	December 1, 2021

	Item		Value	Notes
Inc	dicated value by income ap	proach	3,720 million yen	
	DC method		3,770 million yen	
	Operating income		220 million yen	
	Effective gross inc	ome	229 million yen	
	Losses from vacan	cy, etc.	9 million yen	
	Operational cost		48 million yen	
	Maintenance and management fee		9 million yen	Assessed based on results for previous years and similar properties, ,taking into consideration the unique characteristics of the target property
	Utility cost		3 million yen	Assessed taking into consideration similar properties and the unique characteristics of the target property
	Repair expenses		9 million yen	With reference to the ER and similar properties, etc. Including restoring cost in the residences
	Property manager	fee	3 million yen	Assessed based on results for previous years and similar properties, ,taking into consideration the unique characteristics of the target property
	Leasing cost		4 million yen	Assessed taking into consideration the average annual replacement rate for tenants, occupancy rates, and other factors
	Property tax		17 million yen	Assessed based on materials relating to taxes and public charges for fiscal 2021, taking into consideration tax burden adjustments and other factors
	Insurance premiur	n	0 million yen	Assessed based on insurance rates taking into consideration insurance policies, insurance rates for buildings similar to the target building, and other factors
	Other expenses		1 million yen	Internet expenses are reported
	Net operating income		171 million yen	
	Operating profit or lump-sum paymen		0 million yen	
	Capital expenditur	e	9 million yen	
	Net cash flow		162 million yen	
	Capitalization rate		4.3 %	
	DCF method		3,660 million yen	
	Discount rate		4.1 %	
	Terminal capitalization		4.5 %	
Inc	dicated value by cost appro	ach	3,680 million yen	
	Land ratio		60.1 %	
	Building ratio		39.9 %	

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2) Overview of property (Disposition)

Property name	Valor Kachigawa (Land with leasehold interest)
Appraiser	DAIWA REAL ESTATE APPRAISAL CO., LTD.
Appraisal value	6,490 million yen
Appraisal date	August 31, 2021

		Item	Value	Notes
In	dica	ted value by income approach	6,490 million yen	
	DO	CF method	6,480 million yen	
		Discount rate	4.1 %	
		Terminal capitalization rate	_	The terminal capitalization rate is not adopted because it is assumed that, based on the land lease agreement, the land will be returned as a vacant site after the expiry of the lease term.

Other matters of consideration	N/A
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(Note) The appraisal value is the appraisal value of 100% ownership ratio.

### [Reference]

Prospective Income and Expenditures for the property (Acquisition)

Prospective Income and Expenditures	JMF-Residence Chihaya
NOI (Net Operating Income)	171 million yen
NOI yield	5.2 %
Depreciation	38 million yen
NOI yield after depreciation	4.1 %

- · NOI refers to NOI used in the Direct Capitalization Method on the appraisal report.
- · NOI yield is calculated by dividing NOI by the acquisition price and rounded to the nearest second decimal place.
- Depreciation is a rough estimate at present.
- NOI yield after depreciation is calculated by dividing NOI after deducting depreciation by the acquisition price and rounded to the nearest second decimal place.