

# AICA KOGYO CO., LTD.

Support Data for the Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2021



January 27, 2022

Securities code: 4206



[Millions of yen]

	FY 2020	Q1-Q3	FY 2021 Q1-Q3			
	Results	Profit margin	Results	Profit margin	Growth Rate	
Net Sales	124,399	-	152,771	_	22.8%	
Operating Profit	11,712	9.4%	14,213	9.3%	21.4%	
Ordinary Profit	12,177	9.8%	15,266	10.0%	25.4%	
Profit attributable to owners of the parent	7,117	5.7%	9,519	6.2%	33.7%	
					[Yen]	
Profit per share	109.01	-	145.78	_	33.7%	

Net Sales: Hit the Highest Performance ever Recorded

**Profits:** Large Growth from FY 2020 Q1-Q3



#### [Millions of yen]

	Net Sales			Operating Profit			
	FY 2020 Q1-Q3	FY 2021 Q1-Q3	Difference	FY 2020 Q1-Q3	FY 2021 Q1-Q3	Difference	
Chemical	Chemical (7.212)	<b>96 012</b>	86,912 21.698	4,945	5,413	468	Amount
Products	65,213	60,912		7.6%	6.2%	<b>▲</b> 1.4%	Profit margin
Construction	<b>5</b> 0 196	65,859	( (72	8,755	11,294	2,539	Amount
Materials 59,186	03,039	6,673	14.8%	17.1%	2.3%	Profit margin	
(Unallocated operating expenses)			<b>▲</b> 1,987	▲2,494	<b>▲</b> 507	Amount	
TOTAL 124,39	124 200	152 551	28,372	11,712	14,213	2,500	Amount
	124,399	152,771		9.4%	9.3%	▲0.1%	Profit margin

### 3. Chemical Products Segment : Sales Breakdown by Product



[Billions of yen]

	FY2020		FY2021				
	Q1-Q3	Full Year	Q1-Q3	Growth Rate	Full Year Forecast	Achievement Rate	
Adhesive	39.50	54.32	54.79	38.7%	69.89	78.4%	
(AAP(*))	(30.46)	(42.02)	(44.38)	(45.7%)	(56.04)	(79.2%)	
Construction Resin	6.35	8.63	6.86	8.0%	9.26	74.1%	
Specialty & Performance materials	11.55	16.81	15.87	37.3%	20.77	76.4%	
Others	7.79	10.67	9.38	20.4%	10.06	93.2%	
Total	65.21	90.44	86.91	33.3%	110.00	79.0%	

<sup>(\*)</sup> AAP: AICA Asia Pacific Holding Pte. Ltd. (Singapore)

# 4. Construction Materials Segment : Sales Breakdown by Product



[Billions of yen]

	FY2020		FY2021				
	Q1-Q3	Full Year	Q1-Q3	Growth Rate	Full Year Forecast	Achievement Rate	
High Pressure Laminates (HPL)	16.32	24.22	20.49	25.6%	28.04	73.1%	
Decorative Polyester Boards, Decorative Films	7.58	11.19	8.19	8.0%	11.75	69.7%	
Melamine Noncombustible Decorative Panel "Cerarl"	13.75	19.19	14.85	8.0%	20.40	72.8%	
Noncombustible Decorative Panel (Except "Cerarl" )	5.98	8.23	5.71	<b>▲</b> 4.5%	8.44	67.7%	
Countertops, Postforming products	12.05	16.47	13.21	9.6%	17.42	75.8%	
Fittings, Interior Housing Materials	3.47	4.86	3.38	<b>▲</b> 2.5%	3.93	86.0%	
TOTAL	59.18	84.18	65.86	11.3%	90.00	73.2%	

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## [Appendix] Overseas Sales Ratio



[Billions of ven]

					[Billions of yell]	
	FY2020 Q1-Q3		FY2020 Q1-Q3			
	Results	Overseas Sales Ratio	Results	Growth Rate	Overseas Sales Ratio	
Chemical Products	43.46	66.7%	62.59	44.0%	72.0%	
Construction Materials	9.37	15.8%	12.05	28.6%	18.3%	
TOTAL	52.83	42.5%	74.64	41.3%	48.9%	





The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.

This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.

This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.

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