Third Quarter of Fiscal Year 2022
Summary Result Presentation

Komori Corporation

P/L

(100 million ¥)

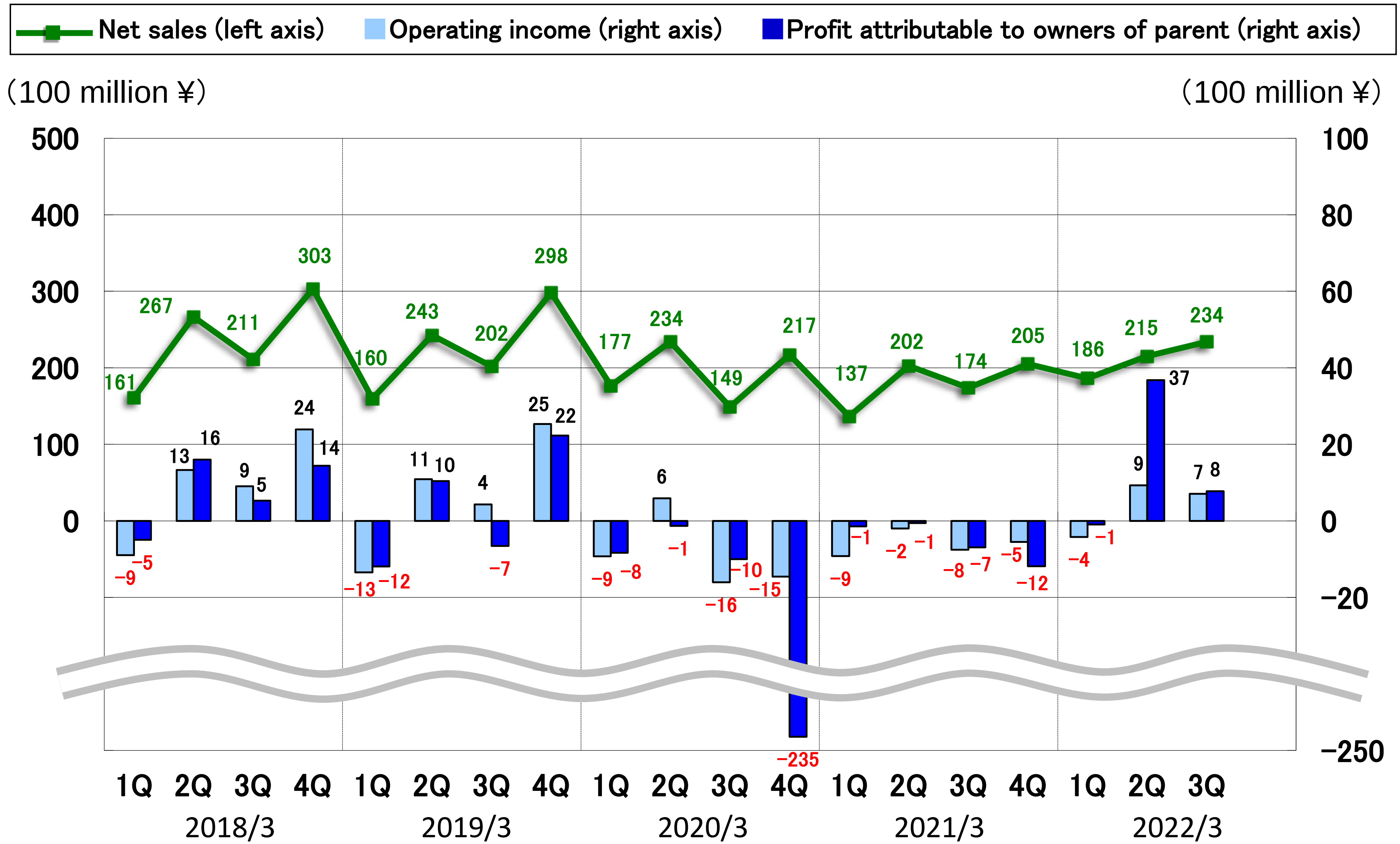
Nine Month Results		FY2022 3Q	FY2021 3Q	Change	vs. FY2021 3Q
Order intake		756	496	259	152%
Net sales		635	513	122	124%
Operating income		12	−19	31	−
Ordinary income		19	−14	33	−
Profit attributable to owners of parent		44	−9	53	−
FOREX : Average (Yen)	USD	111.38	105.87		
	EUR	130.85	122.30		
FOREX : End of term (Yen)	USD	115.02	103.50		
	EUR	130.51	126.95		

Major Assets and Liabilities

(100 million ¥)

	Dec. 31, 2021	Mar. 31, 2021	Change
Cash and deposits	456	469	−12
Notes and account receivable－trade	153	159	−7
Short-term investment securities	148	85	63
Inventories	337	318	19
Breakdown: Merchandise and finished goods	150	138	12
Property, plant and equipment	164	163	1
Intangible assets	40	45	−5
Notes and account payable－trade	169	125	44
Short-term loans payable	5	9	−4
Bonds payable	100	100	0
Long-term loans payable	4	4	−1
Shareholders' equity	983	956	27
Total assets	1,522	1,444	77

Net Sales, Operating Income and Profit attributable to owners of parent

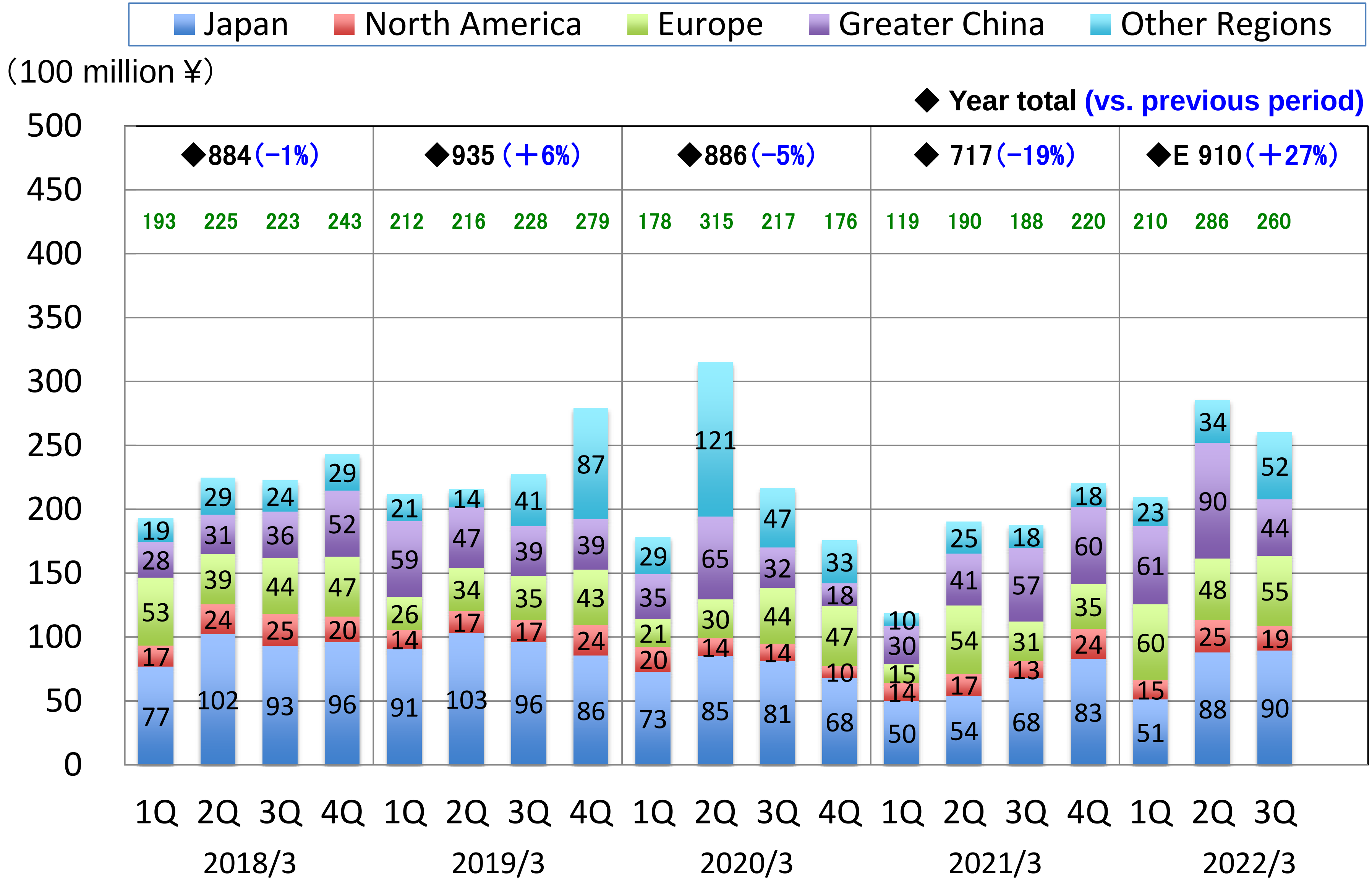


Order Intake by Region

(100 million ¥)

Nine Month Results		FY2022 3Q	FY2021 3Q	vs. FY2021 3Q
Japan		229	173	133%
North-America		59	44	135%
	(million USD)	(53)	(42)	(128%)
Europe		162	99	164%
	(million EUR)	(124)	(81)	(153%)
Greater China		196	128	153%
Other Regions		109	52	207%
Total		756	496	152%

Order Intake by Region



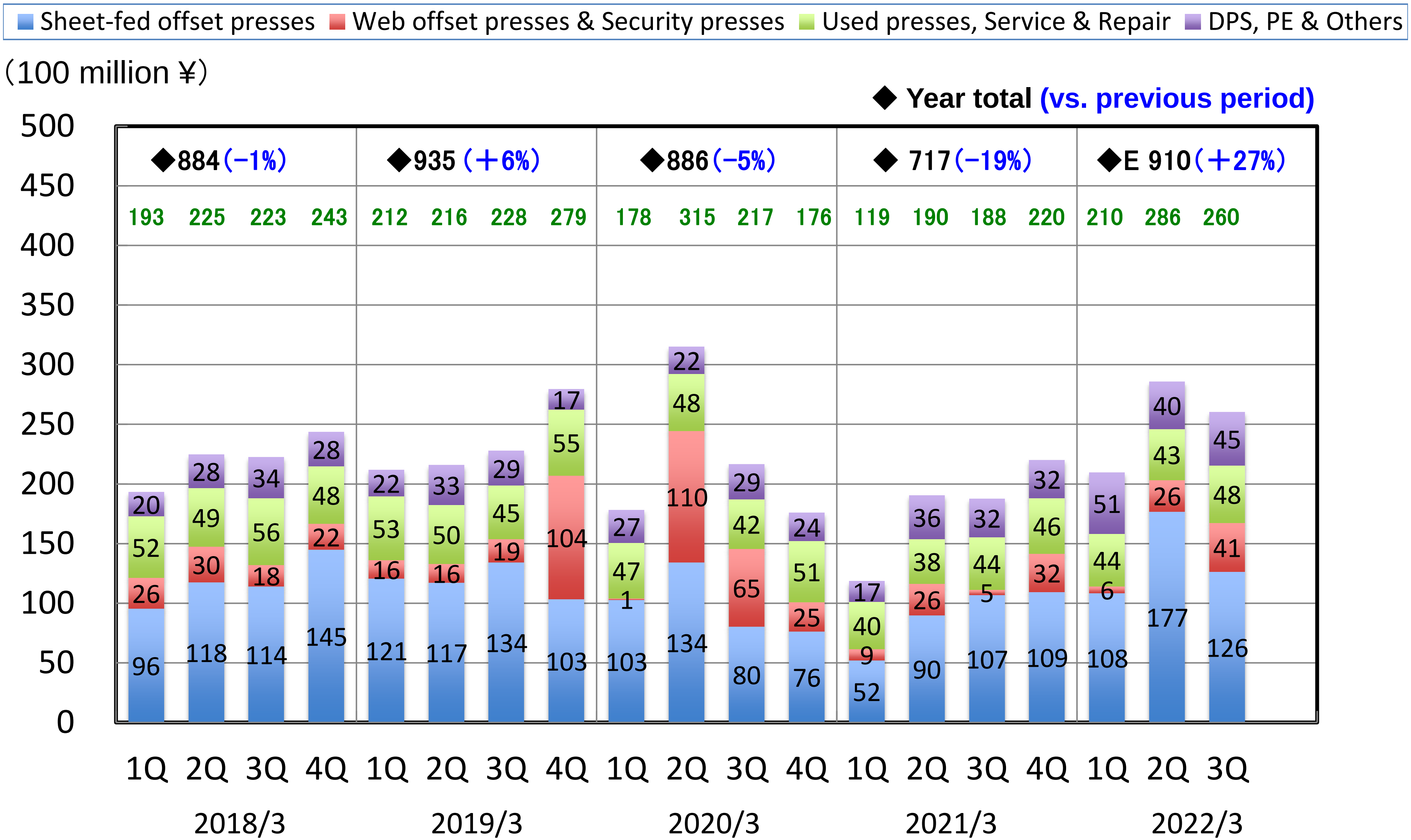
Region	2018/3 1Q	2Q	3Q	4Q	2019/3 1Q	2Q	3Q	4Q	2020/3 1Q	2Q	3Q	4Q	2021/3 1Q	2Q	3Q	4Q	2022/3 1Q	2Q	3Q
Japan	77	102	93	96	91	103	96	86	73	85	81	68	50	54	68	83	51	88	90
North America	17	24	25	20	14	17	17	24	20	14	14	10	14	17	13	24	15	25	19
Europe	53	39	44	47	26	34	35	43	21	30	44	47	15	54	31	35	60	48	55
Greater China	28	31	36	52	59	47	39	39	35	65	32	18	30	41	57	60	61	90	44
Other Regions	19	29	24	29	21	14	41	87	29	121	47	33	10	25	18	18	23	34	52

Order Intake by Model

(100 million ¥)

Nine Month Results	FY2022 3Q	FY2021 3Q	vs. FY2021 3Q
Sheet-fed offset presses	412	249	165%
Web offset presses & Security presses	73	40	182%
Used presses, Service & Repair	135	121	111%
DPS, PE & Others	136	86	158%
Total	756	496	152%

Order Intake by Model



Net Sales by Region

(100 million ¥)

Nine Month Results	FY2022 3Q	FY2021 3Q	vs. FY2021 3Q
Japan	160	220	73%
North-America	58	28	204%
(million USD)	(52)	(27)	(194%)
Europe	150	94	159%
(million EUR)	(115)	(77)	(149%)
Greater China	163	97	168%
Other Regions	104	74	141%
Total	635	513	124%

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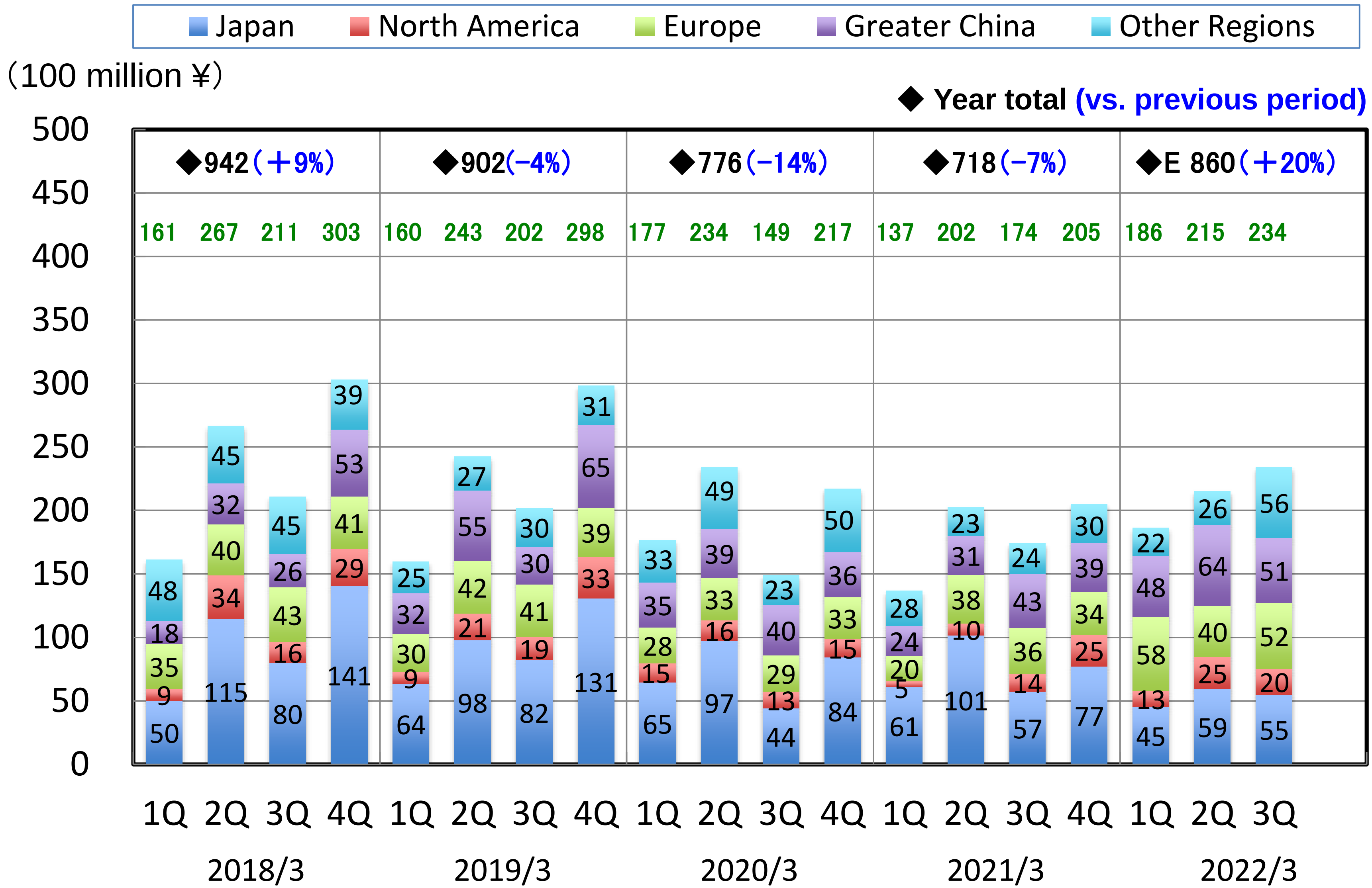
Net Sales by Region

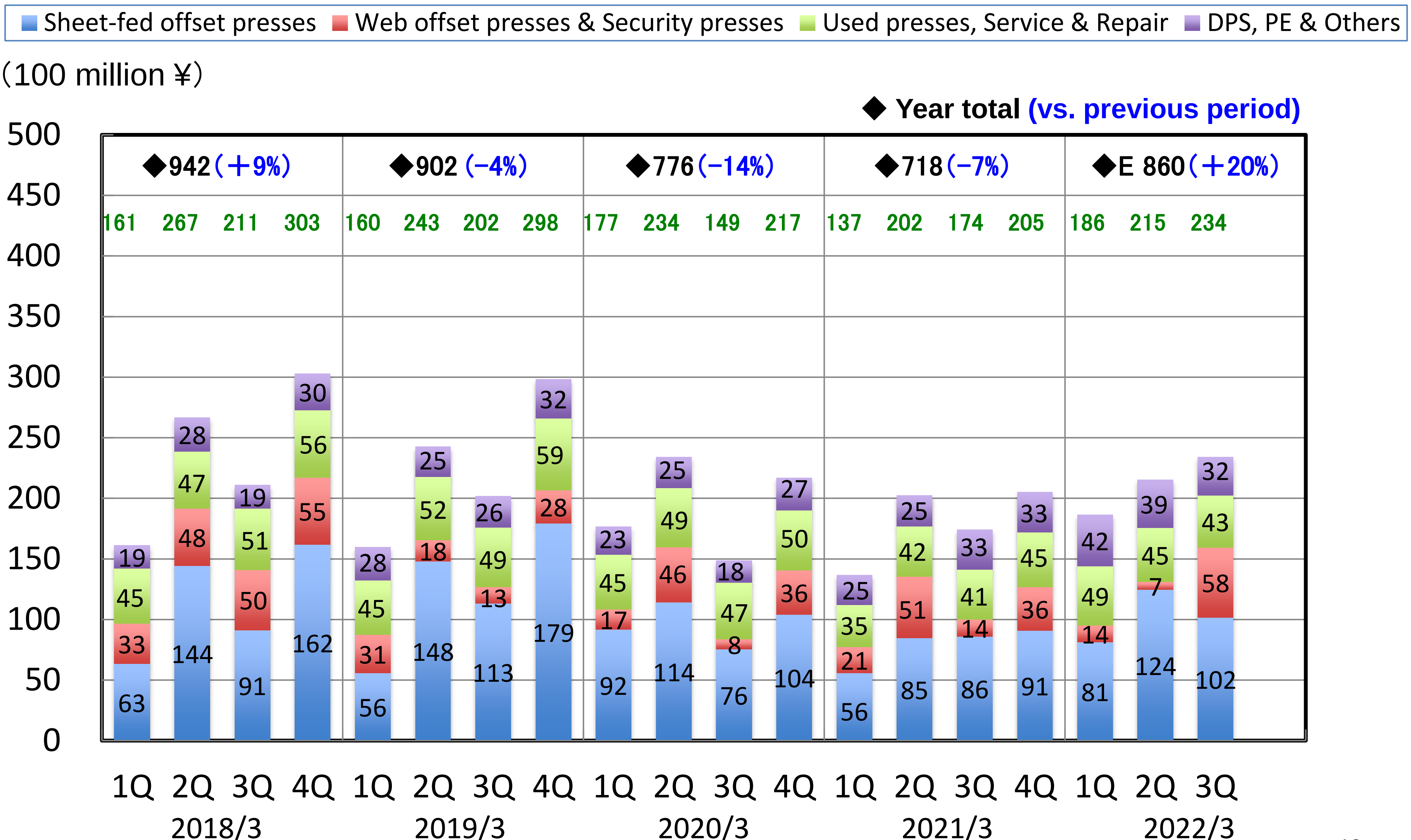


Net Sales by Model

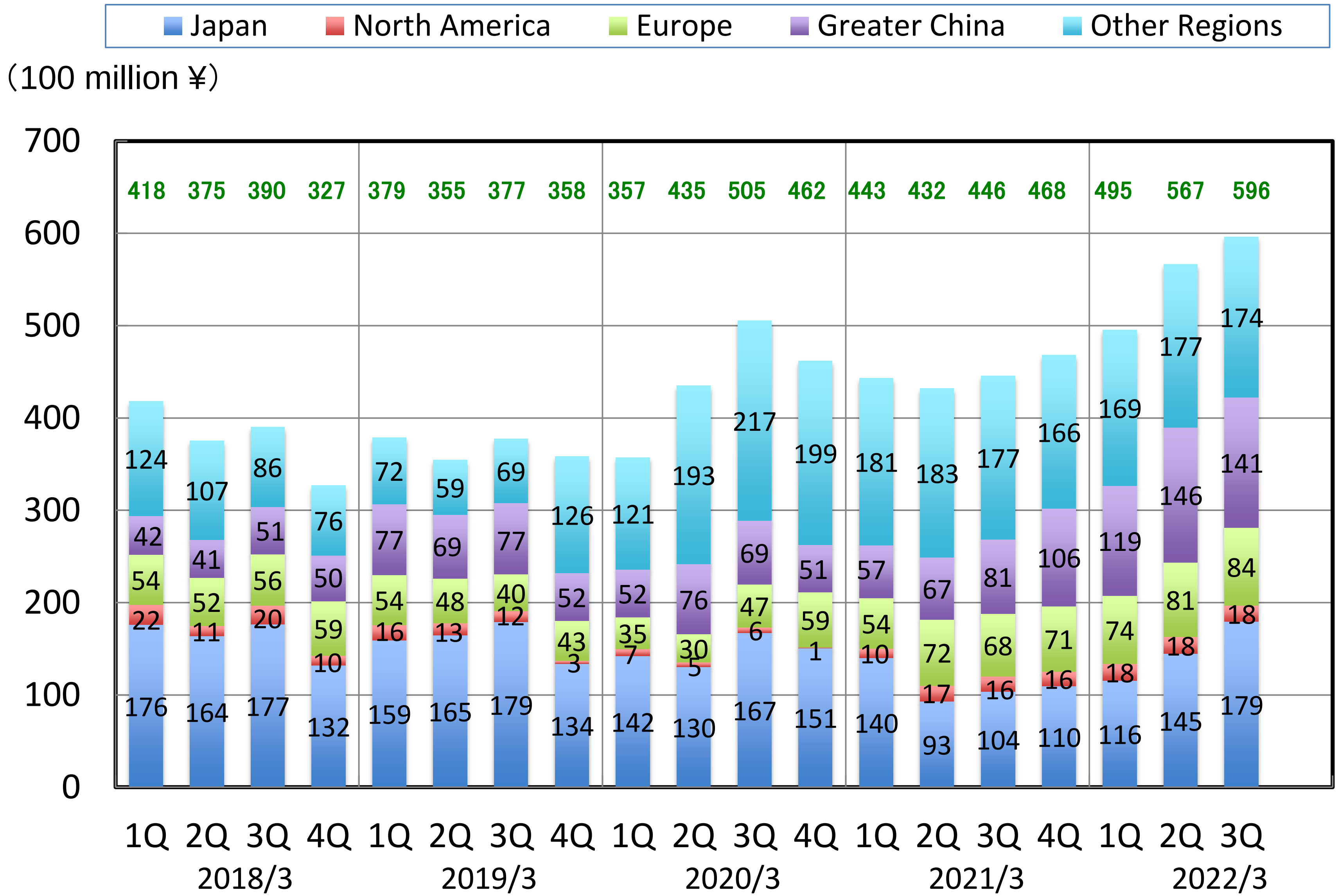
（100 million ¥）

Nine Month Results	FY2022 3Q	FY2021 3Q	vs. FY2021 3Q
Sheet-fed offset presses	308	227	136%
Web offset presses & Security presses	78	86	90%
Used presses, Service & Repair	137	117	116%
DPS, PE & Others	113	83	137%
Total	635	513	124%

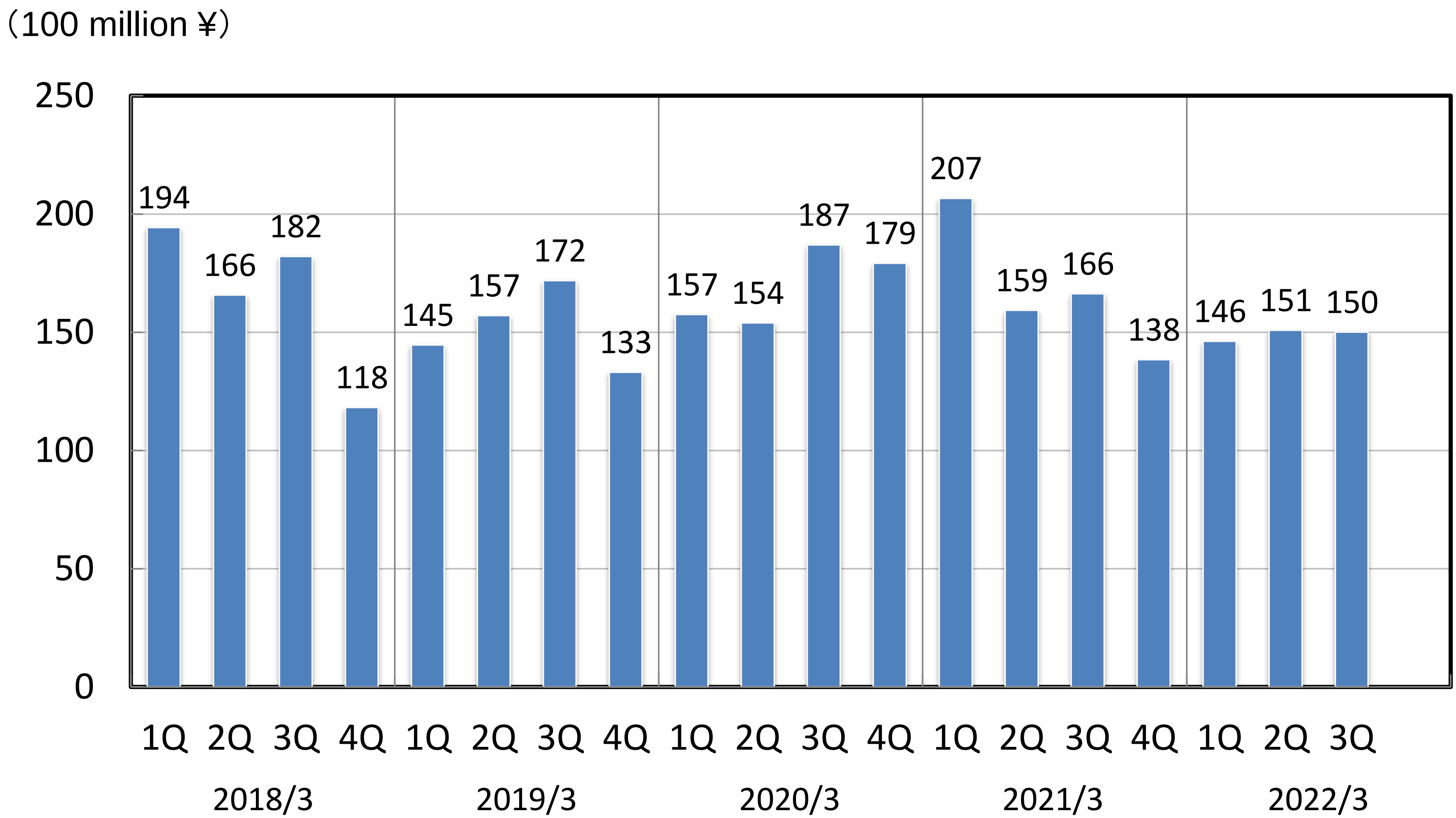
Net Sales by Model



Order Backlog



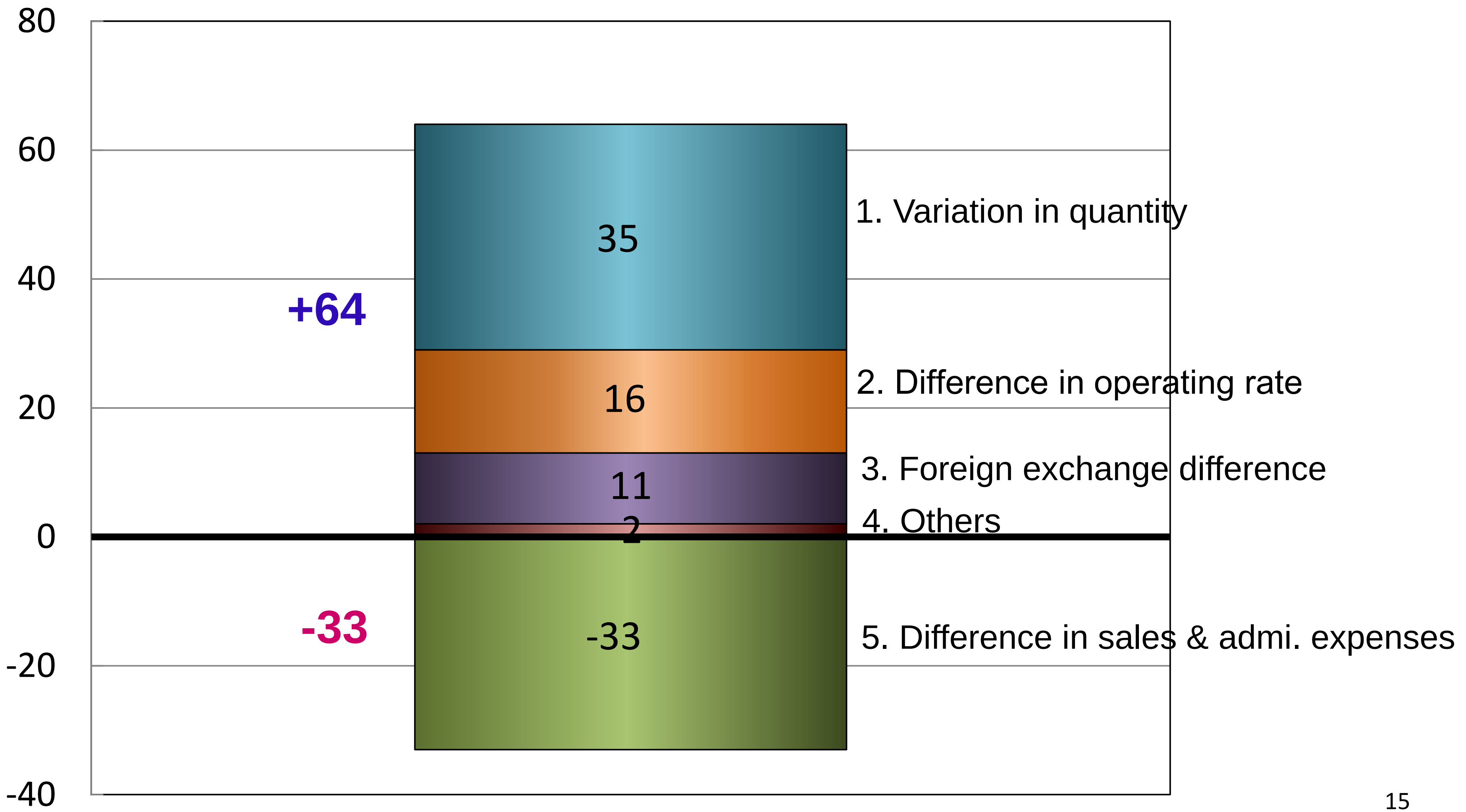
Inventories （ Finished Goods, Cost of Sales ）



Analysis of Operating Income for 3Q FY2022 (vs. 3Q FY2021)

(100 million ¥)

Total ＋31



Forecast of result of operations for FY2022

* Revised on Jan. 26, 2022.

(100 million ¥)

		FY2022 3Q	FY2021 3Q	Change	vs. FY2021 3Q	Forecast * FY2022 year total	FY2021 year total	Change	vs. FY2021 year total
Order intake		756	496	259	152%	910	717	193	127%
Net sales		635	513	122	124%	860	718	142	120%
Operating income		12	−19	31	−	15	−23	38	−
Ordinary income		19	−14	33	−	18	−11	29	−
Profit attributable to owners of parent		44	−9	53	−	39	−21	60	−
FOREX : Average (Yen)	USD	111.38	105.87			109.90	106.17		
	EUR	130.85	122.30			128.34	123.73		
FOREX : End of term (Yen)	USD	115.02	103.50			105.00	110.71		
	EUR	130.51	126.95			120.00	129.80		

Forecast of Order Intake by Region

*** Revised on Jan. 26, 2022.**

(100 million ¥)

		FY2022 3Q	Forecast * FY2022 year total	FY2021 year total	Change	vs. FY2021 year total
Japan		229	310	256	55	121%
North-America		59	71	68	3	105%
	(million USD)	(53)	(65)	(64)	(1)	(101%)
Europe		162	188	134	54	140%
	(million EUR)	(124)	(146)	(108)	(38)	(135%)
Greater China		196	221	188	32	117%
Other Regions		109	120	71	49	170%
	Total	756	910	717	193	127%

Forecast of Order Intake by Model

* Revised on Jan. 26, 2022.

(100 million ¥)

	FY2022 3Q	Forecast * FY2022 year total	FY2021 year total	Change	vs. FY2021 year total
Sheet-fed offset presses	412	474	358	115	132%
Web offset presses & Security presses	73	77	73	4	106%
Used presses, Service & Repair	135	180	168	12	107%
DPS, PE & Others	136	179	118	61	152%
Total	756	910	717	193	127%

Forecast of Net Sales by Region

* Revised on Jan. 26, 2022.

(100 million ¥)

		FY2022 3Q	Forecast * FY2022 year total	FY2021 year total	Change	vs. FY2021 year total
Japan		160	247	297	−50	83%
North-America		58	76	54	22	141%
	(million USD)	(52)	(69)	(51)	(18)	(136%)
Europe		150	193	128	66	151%
	(million EUR)	(115)	(151)	(103)	(47)	(146%)
Greater China		163	203	136	67	149%
Other Regions		104	141	104	37	135%
Total		635	860	718	142	120%

Forecast of Net Sales by Model

* Revised on Jan. 26, 2022.

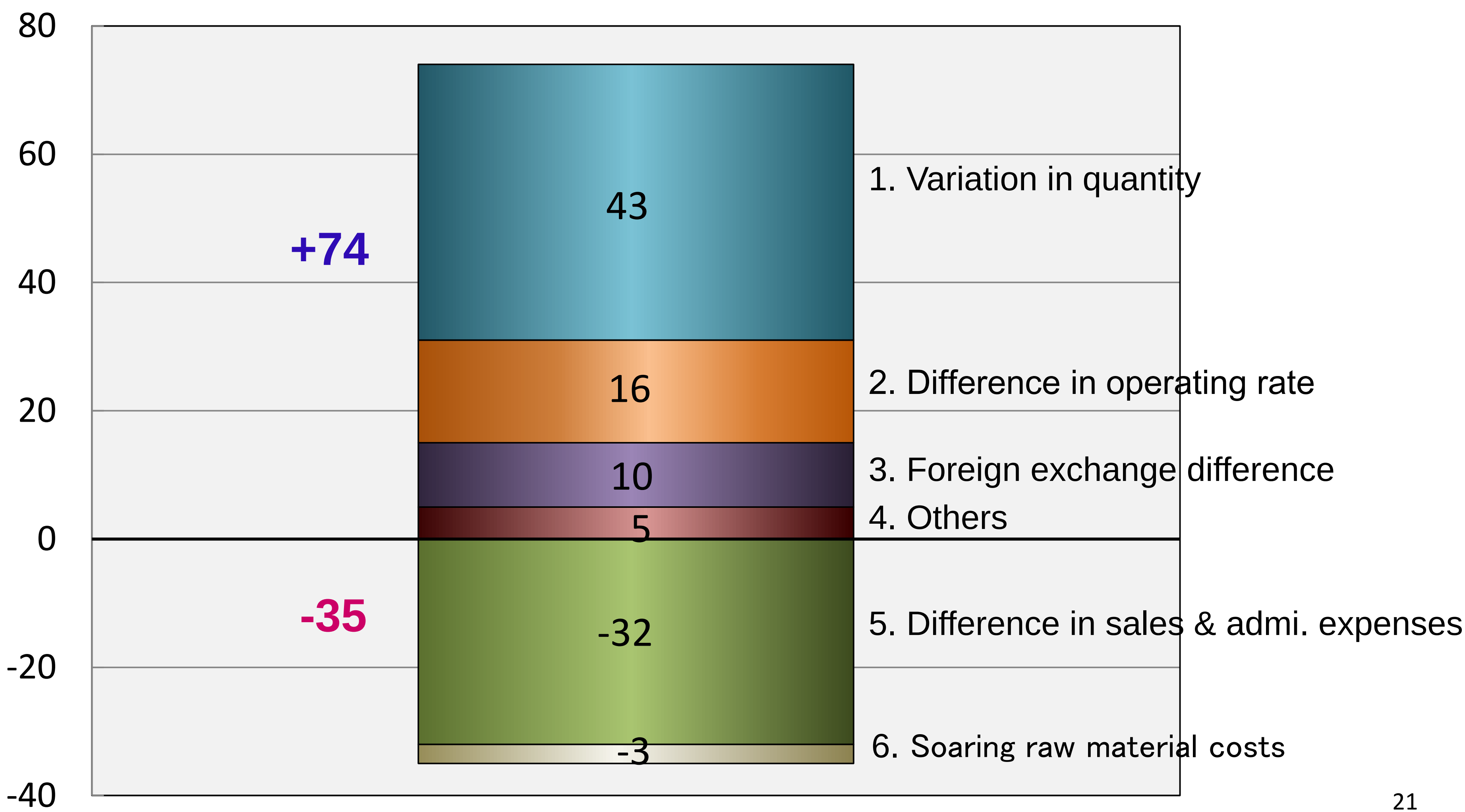
(100 million ¥)

	FY2022 3Q	Forecast * FY2022 year total	FY2021 year total	Change	vs. FY2021 year total
Sheet-fed offset presses	308	427	318	109	134%
Web offset presses & Security presses	78	104	122	−18	85%
Used presses, Service & Repair	137	182	163	20	112%
DPS, PE & Others	113	147	116	31	126%
Total	635	860	718	142	120%

Analysis of Operating Income for FY2022 (vs. FY2021)

(100 million ¥)

Total ＋39



CAPEX, Depreciation and Amortization, R&D etc.

(million ¥)

		FY2018	FY2019	FY2020	FY2021	FY2022 3Q	FY2022 Forecast
Number of employees		2,227	2,335	2,363	2,686	2,634	2,670
Personnel expenses		20,245	20,908	20,386	20,199	16,433	21,800
Capital expenditures		1,201	1,334	1,678	1,394	1,377	2,200
Depreciation and amortization		1,889	1,965	2,304	1,604	1,363	1,720
R&D expenses		4,785	4,740	4,899	4,002	3,063	4,300
	(% to net sales)	(5.1%)	(5.3%)	(6.3%)	(5.6%)	(4.8%)	(5.0%)

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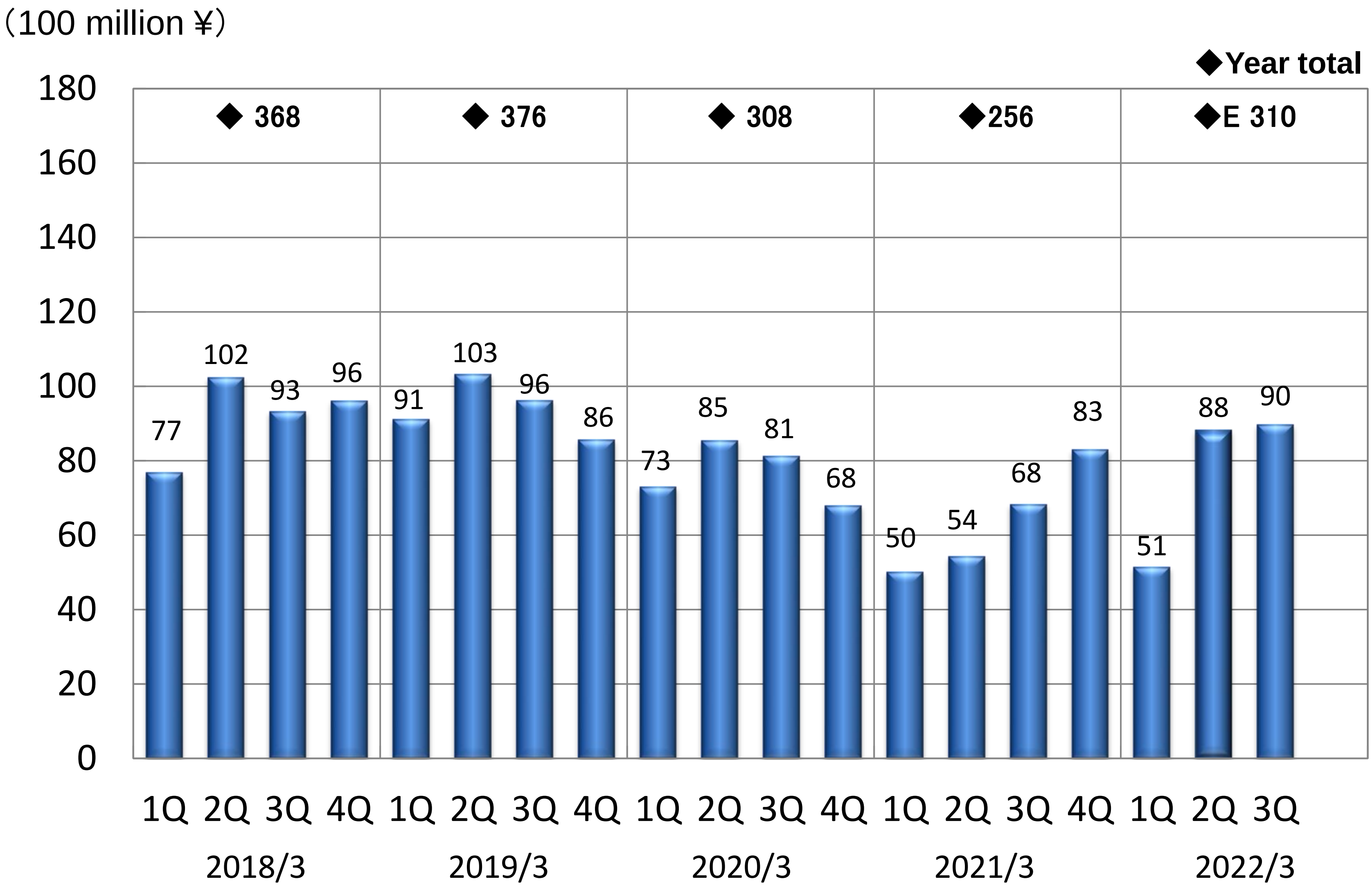
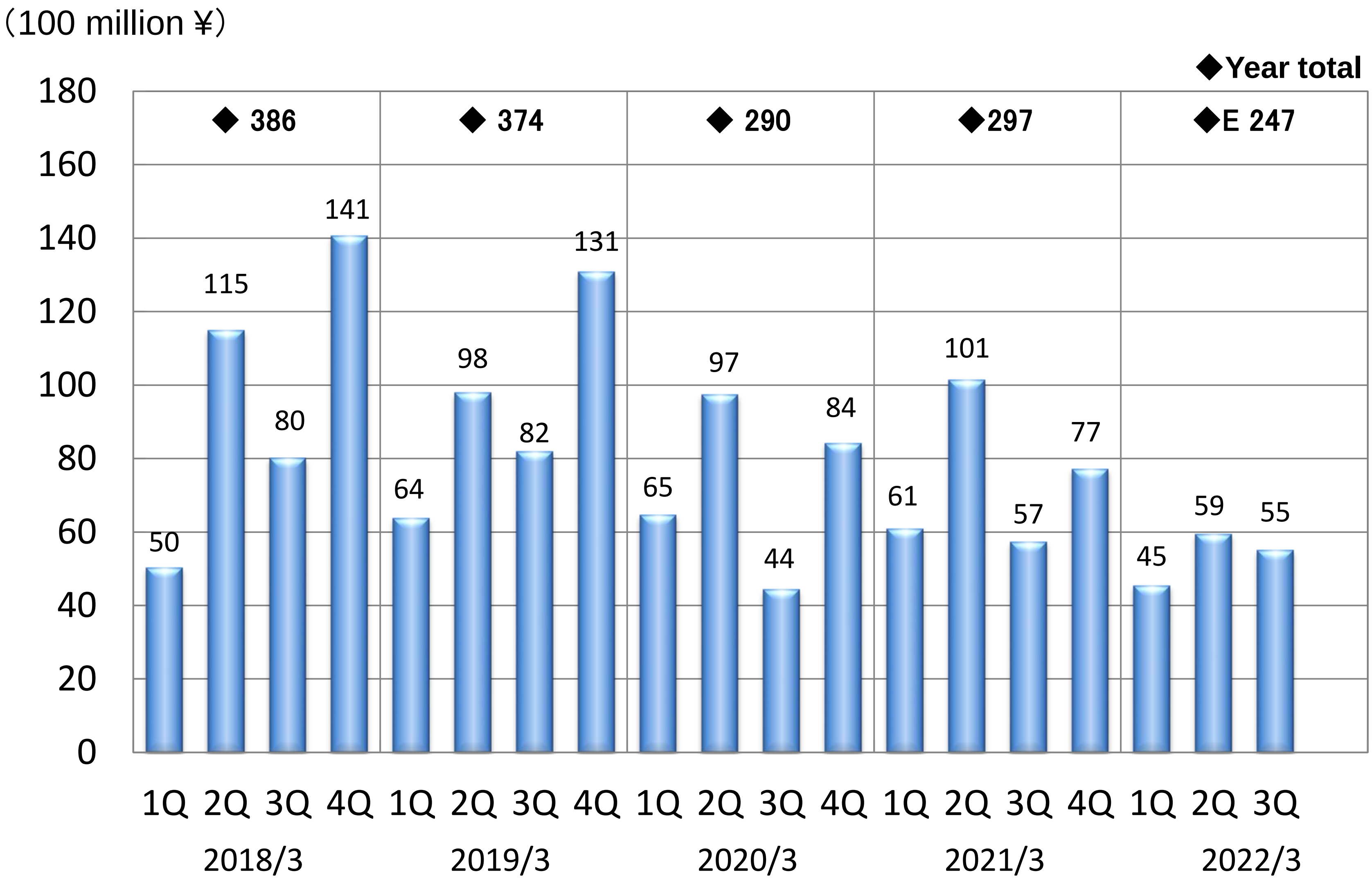
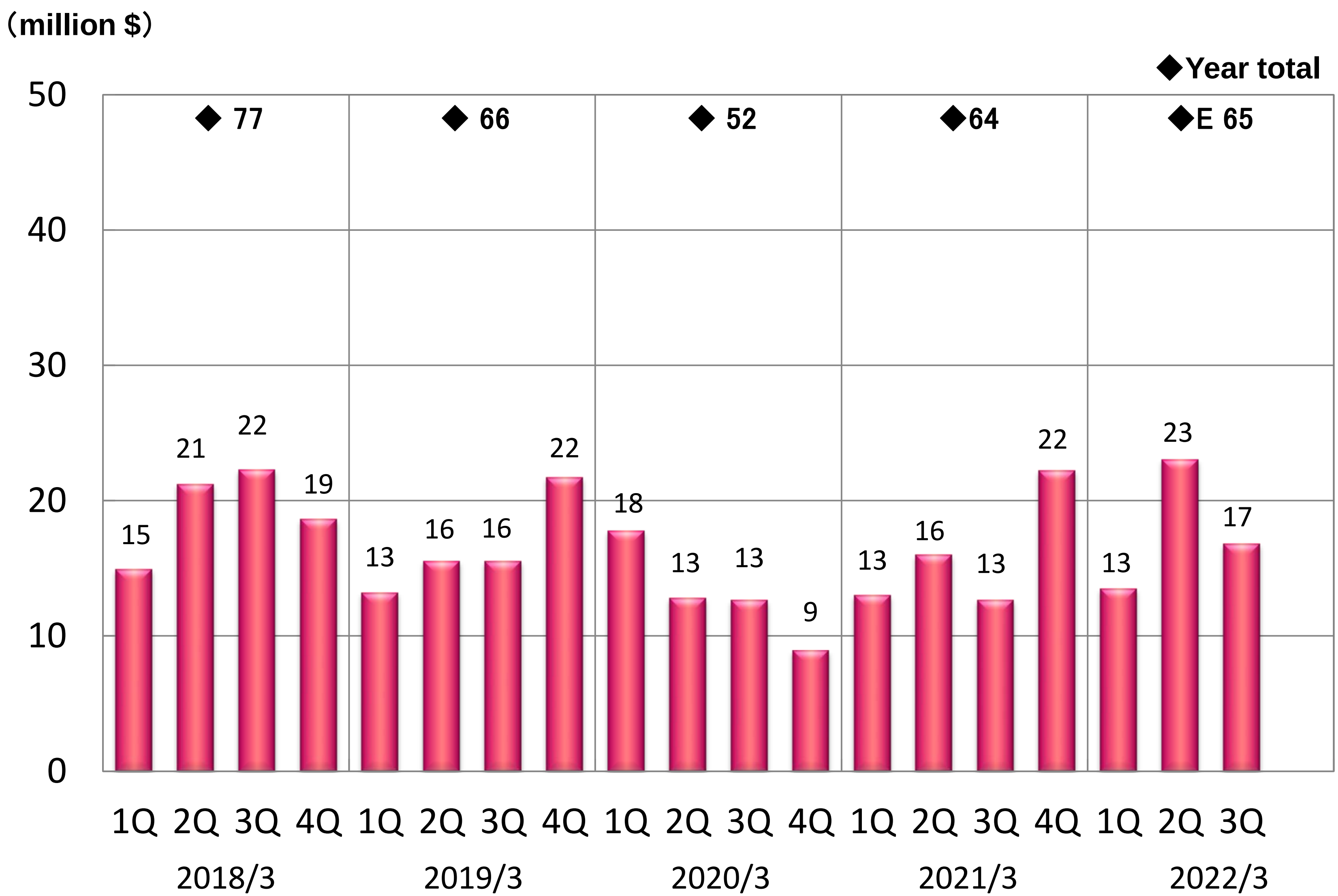
Order Intake in Japanese Market



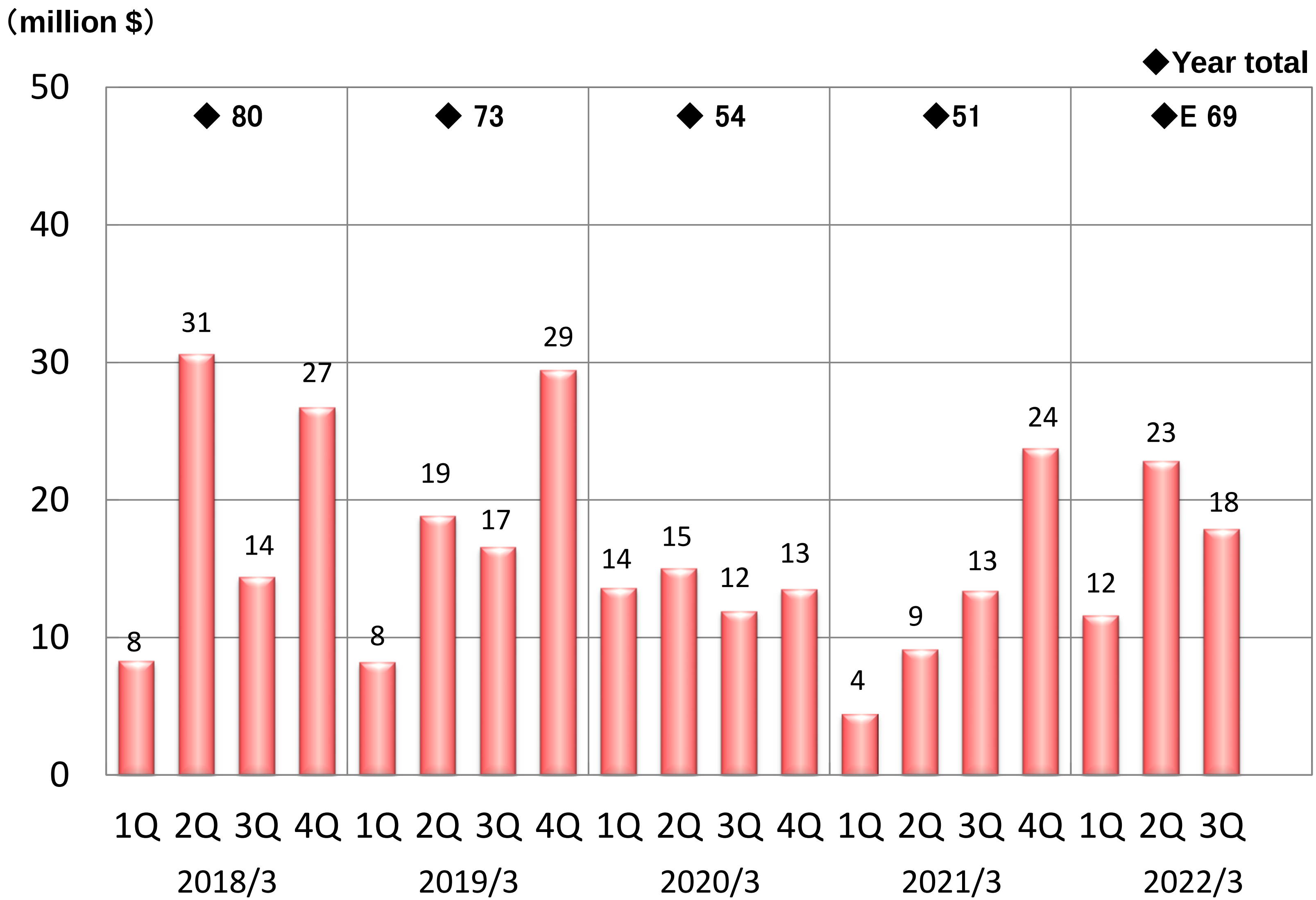
Net Sales in Japanese Market



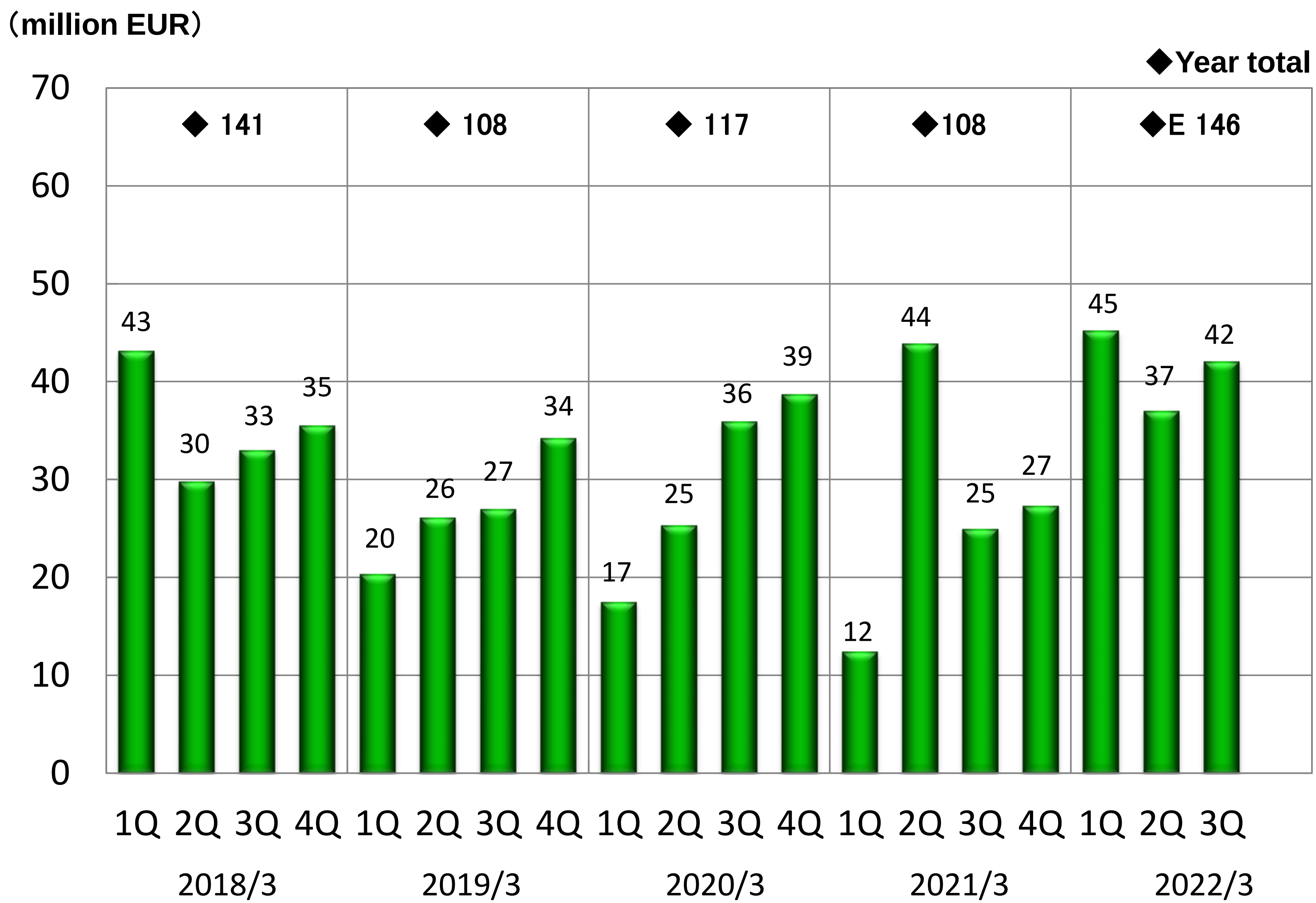
Order Intake in North American Market



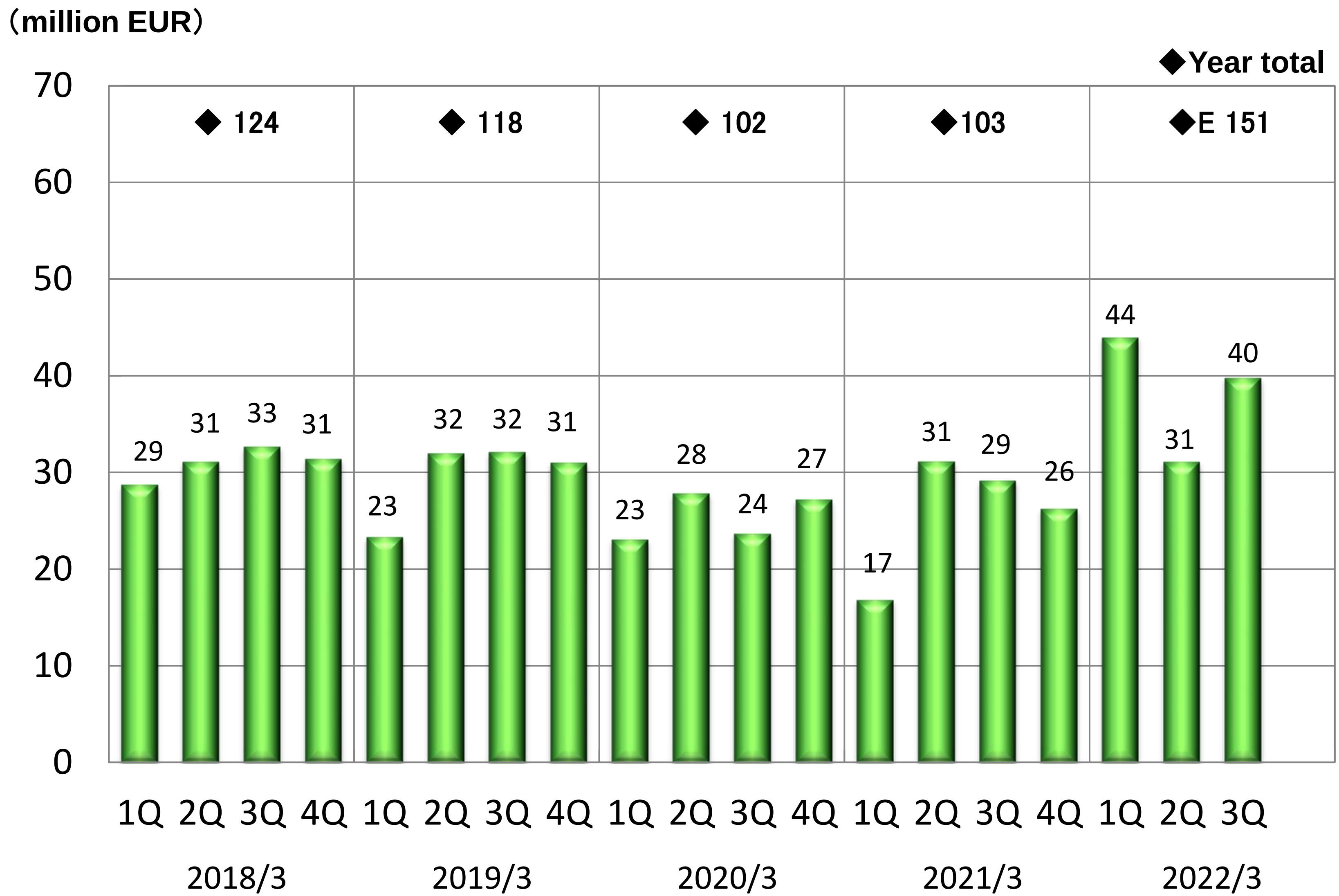
Net Sales in North American Market



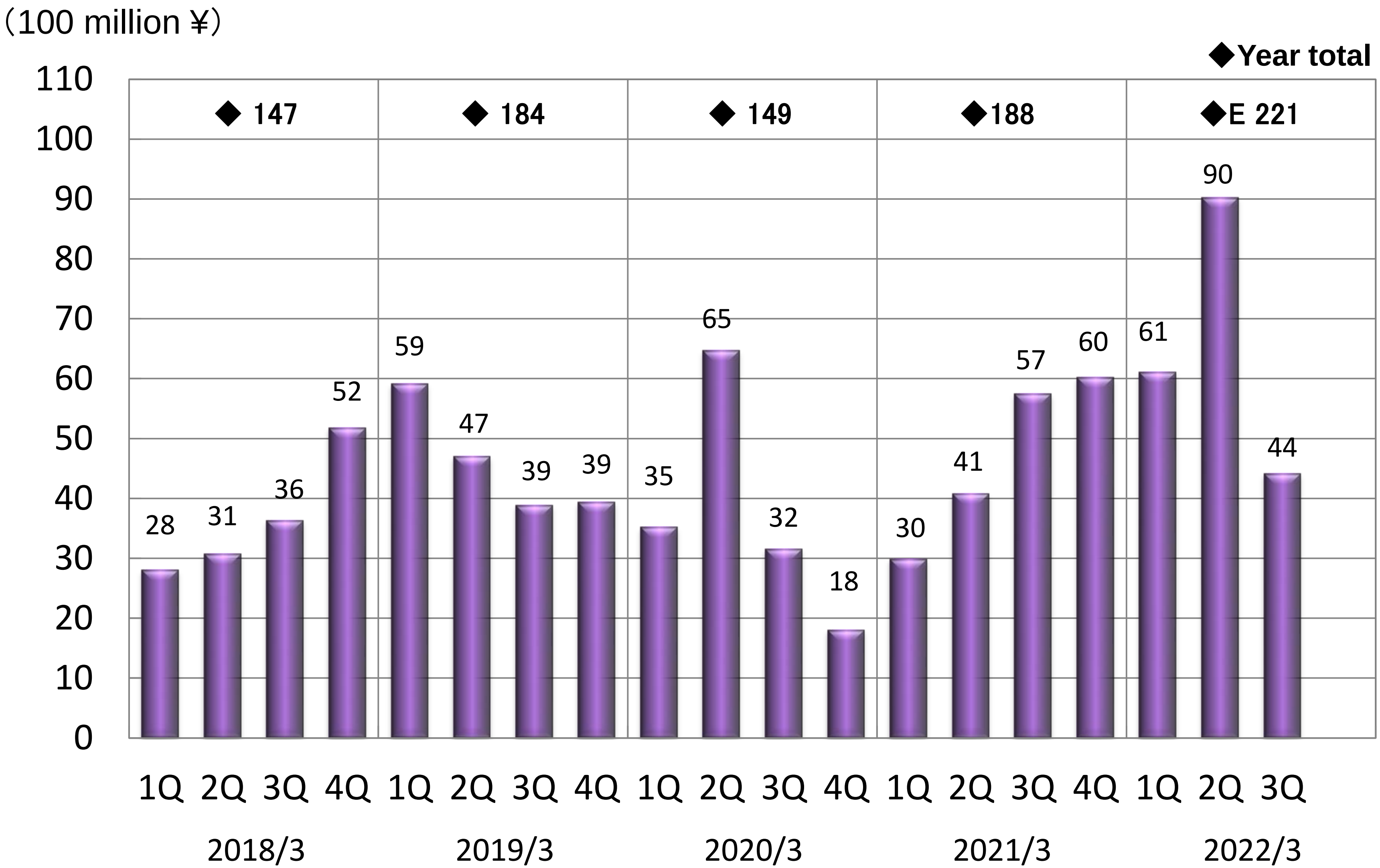
Order Intake in European Market



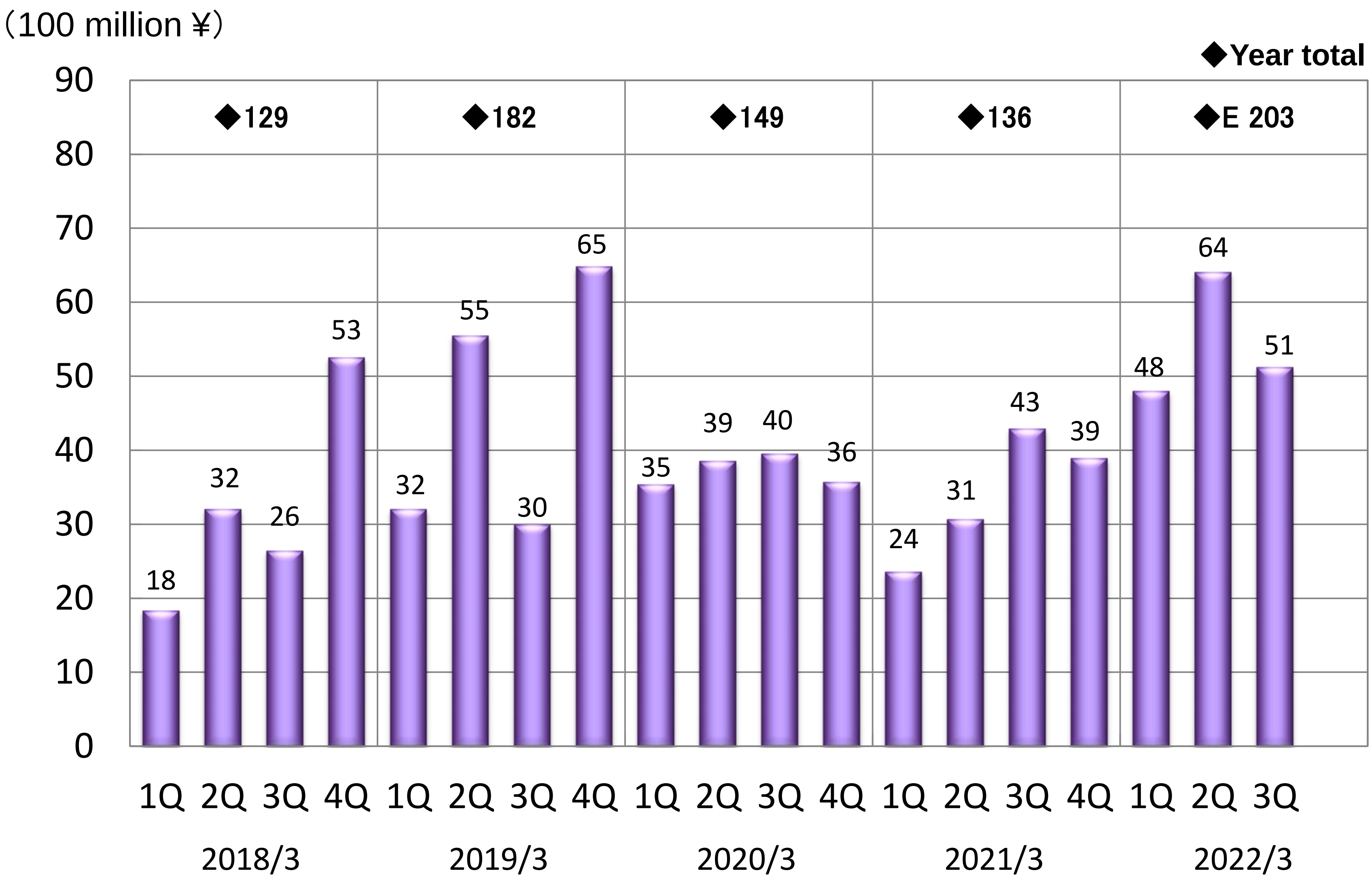
Net Sales in European Market



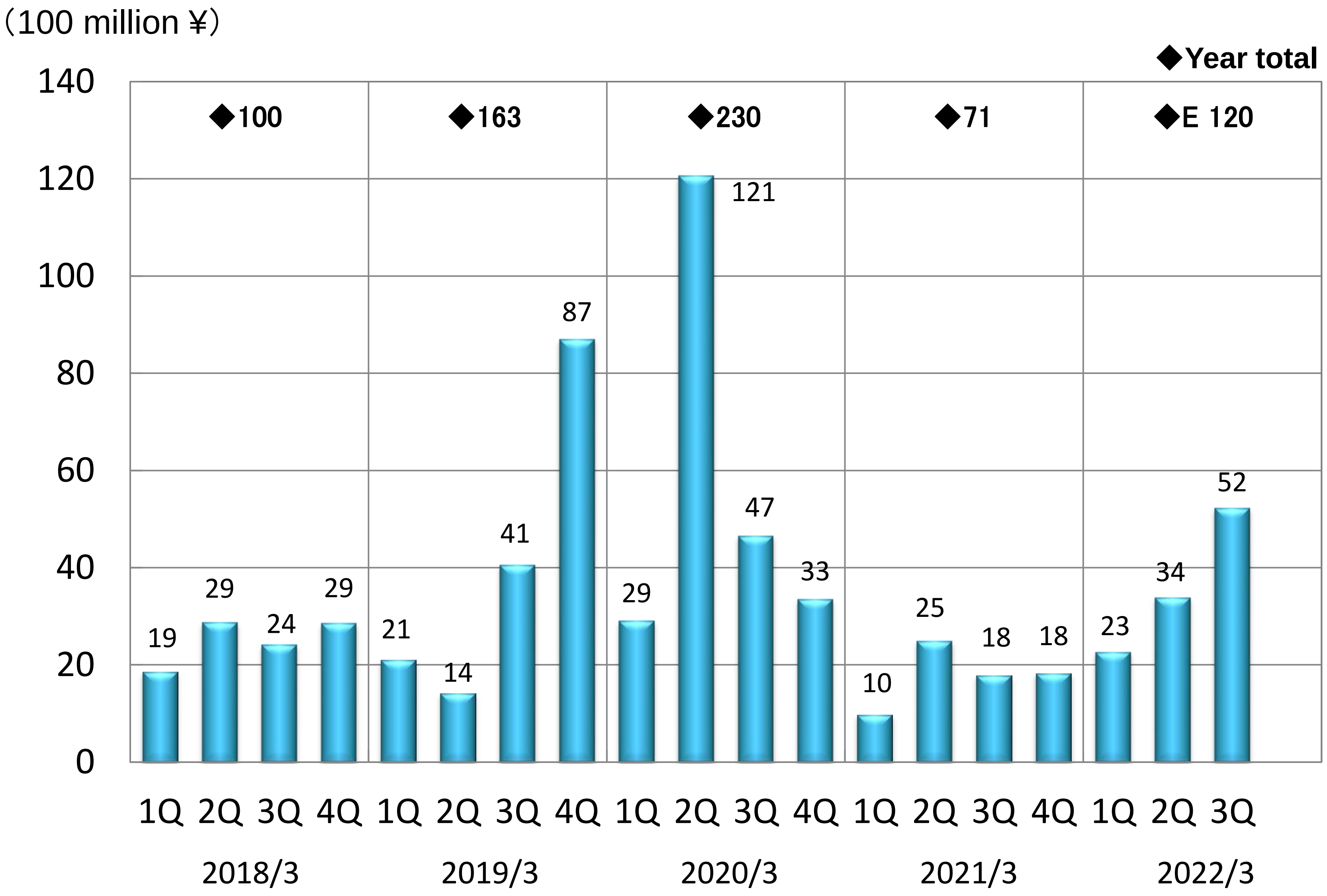
Order Intake in Greater China Market



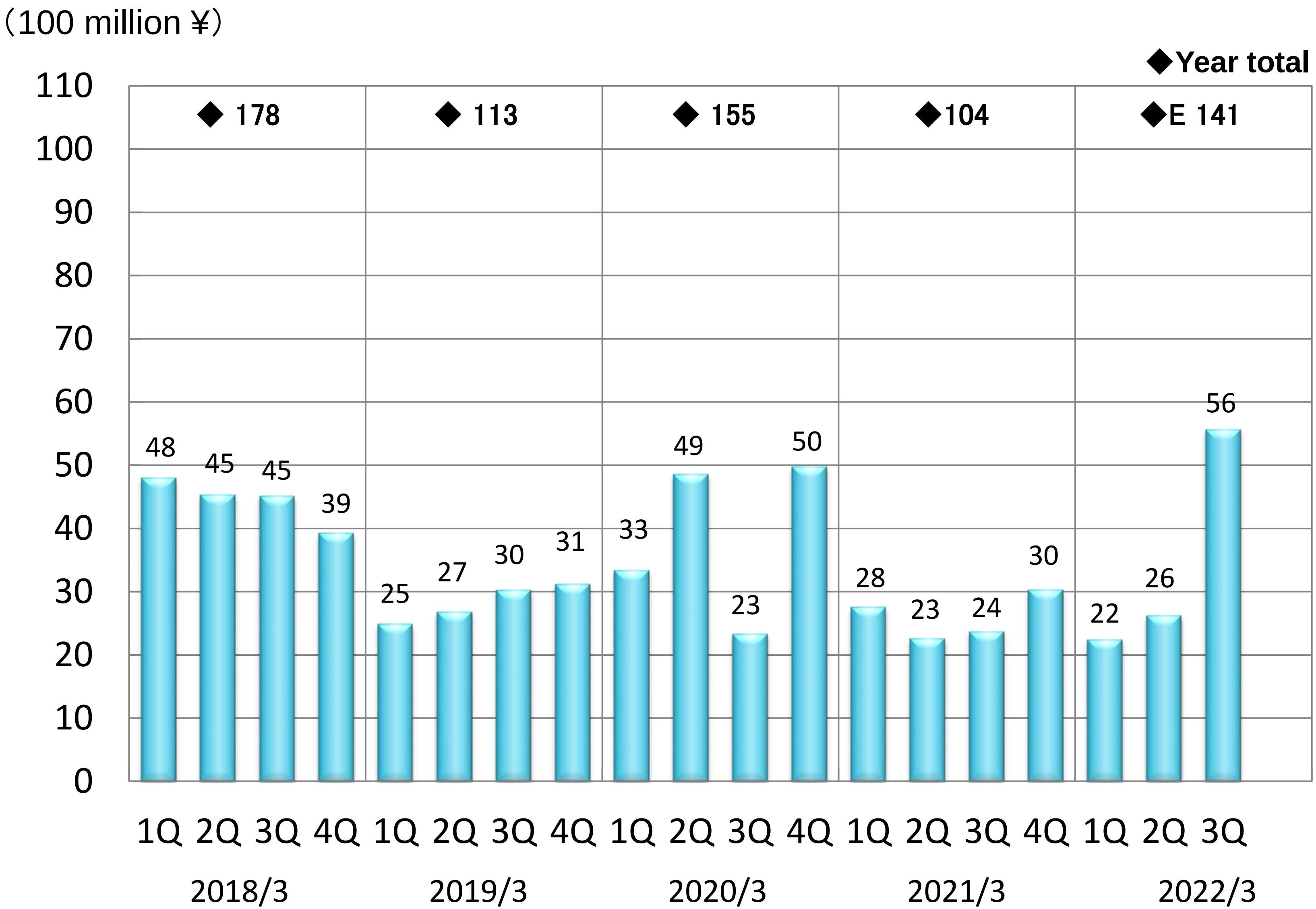
Net Sales in Greater China Market



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.