



Consolidated Financial Statements for the Third Quarter Ended December 31, 2021 FY2022 (April 1, 2021 – March 31, 2022) [UNAUDITED]

February 10, 2022

Company name: Takara Bio Inc.

Stock exchange listings: Tokyo Stock Exchange (1st section)

Code number: 4974

URL: https://www.takara-bio.co.jp
Company representative: Koichi Nakao, President & CEO

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Scheduled date of quarterly statement filing: February 14, 2022

Scheduled date of starting delivery of dividends:
Supplementary documents of the financial results:
Yes
Financial results information meeting:
No

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.

2. Amounts are rounded down to the nearest million yen.

1. Results for the nine months ended December 31, 2021 (Apr. 1, 2021 – December 31, 2021)

(1) Consolidated operating results

| | (Percentages indicate changes from the same period of the previous fiscal year.) | | | |
|---|--|-------|-------------------|-------|
| | Nine months ended | | Nine months ended | |
| | Dec. 31, 2021 | | Dec. 31, 2020 | |
| | (Millions of yen) | (%) | (Millions of yen) | (%) |
| Net sales | 45,659 | 54.5 | 29,549 | 20.3 |
| Operating profit | 19,926 | 126.7 | 8,791 | 126.6 |
| Ordinary profit | 20,154 | 126.0 | 8,919 | 128.9 |
| Net income (loss) attributable to owners of | 14,364 | 150.8 | 5,726 | 111.4 |
| parent | | | | |
| Net income per share (in yen) | 119.29 | | 47.56 | |
| Fully diluted net income per share (in yen) | - | | - | |
| (Note) Comprehensive income | 17,080 | 245.7 | 4,940 | 226.6 |

(2) Consolidated financial position

| | As of Dec. 31, 2021 | As of Mar 31, 2021 |
|-------------------------------|---------------------|--------------------|
| | (Millions of yen) | (Millions of yen) |
| Total assets | 106,116 | 89,750 |
| Net assets | 89,455 | 74,302 |
| Equity ratio (%) | 84.1 | 82.7 |
| Net assets per share (in yen) | 741.35 | 616.05 |
| (Reference) Equity | 89,270 | 74,181 |

2. Dividends

| | | Annua | l dividends per share in yen |
|--------------------|---------------|---------------|------------------------------|
| | Year ended | Year ending | Year ending |
| | Mar. 31, 2021 | Mar. 31, 2022 | Mar. 31, 2022 (Forecast) |
| First quarter end | - | - | |
| Second quarter end | 0.00 | 0.00 | |
| Third quarter end | - | - | |
| Year end | 16.00 | | 30.00 |
| Annual | 16.00 | | 30.00 |

(Note) Revision of dividend payment forecast since the most recently announced payment forecast: Yes

3. Forecast for the year ending March 31, 2022 (Apr. 1, 2021 – Mar. 31, 2022)

(Percentages indicated changes from the same period of the previous fiscal year.)

| <u>\</u> | YY 11 N/ 21 2022 | • / | |
|---|---------------------------|------|--|
| | Year ending Mar. 31, 2022 | | |
| | (Millions of yen) | (%) | |
| Net sales | 65,000 | 41.0 | |
| Operating profit | 26,000 | 86.3 | |
| Ordinary profit | 26,200 | 85.0 | |
| Net income attributable to owners of the parent | 18,500 | 93.8 | |
| Net income per share (in yen) | 153.63 | | |

[Note] Revision of financial forecast since the most recently announced payment forecast: Yes

% Others

(1) Changes in subsidiaries during the nine months ended December 31, 2021

(Changes in specified subsidiaries resulting in change of scope) : No

Newly included: - (Name)

Excluded: - (Name)

- (2) Application of special accounting methods to the consolidated quarterly financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatement
 - 1) Changes based on revisions of accounting standard: Yes
 - 2) Changes in accounting policies other than 1): No
 - 3) Changes in accounting estimates: No
 - 4) Restatement: No

NOTE: For details, please refer to "(4) Notes to Consolidated Quarterly Financial Statements (Changes in Accounting Policies)" of "2. Consolidated Quarterly Financial Statements and Primary Notes" on page 9 of the attached material.

- (4) Number of outstanding shares (Common stock)
 - 1) Number of outstanding shares at year end (Treasury stocks are included)

| As of December 31, 2021 | 120,415,600 |
|--|-------------|
| As of March 31, 2021 | 120,415,600 |
| 2) Number of treasury stocks at year end | |
| As of December 31, 2021 | - |
| As of March 31, 2021 | - |
| 3) Average number of outstanding shares | |
| As of December 31, 2021 | 120,415,600 |
| As of December 31, 2020 | 120,415,600 |

- * These quarterly financial statements are not subject to auditing.
- * Comment regarding appropriate use of earnings forecasts and other special notes

Forward-looking statements contained in this document are determined by the Takara Bio Inc. (the "Company") based on information currently available to the Company and include a number of uncertainties. Actual results could differ from these forecasts due to changes in conditions that occur in the future. For information regarding the above, please refer to "1. Overview of Financial Results for the nine months ended December 31, 2021 (4) Qualitative Information Regarding Consolidated Forecasts", on page 2 of the attached document.

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1. Overview of Financial Results for the nine months ended December 31, 2021

(1) Overview of Financial Results

The outlook for the global economy in the third quarter of the current fiscal year is uncertain due to the prolonged trade friction between the U.S. and China and the impact of the new Coronavirus disease (COVID-19).

Against these circumstances, Takara Bio Group is promoting initiatives to advance the development of fundamental biologics development technologies and become a biologics development company that continuously creates new modalities through the Reagents and Instruments and CDMO business under the six-year Long-Term Management Plan FY2026, which ends in fiscal 2026, and the three-year Medium-Term Management Plan FY2023, which ends in fiscal 2023¹.

In the third quarter of the fiscal year under review, although sales of Instruments and Gene Therapy decreased year on year, sales of Reagents and CDMO increased year on year. Especially in Reagents, in addition to sales of reagents for general research which are on a recovery trend, PCR test-related products for the new Coronavirus increased. Net sales increased to \(\frac{\pmath 45,659}{45,659}\) million (up 54.5% year on year). Cost of sales increased to \(\frac{\pmath 11,559}{41,100}\) million (up 39.3% year on year) due to such as an improvement in the cost of sales ratio in CDMO, and gross profit increased to \(\frac{\pmath 34,100}{34,100}\) million (up 60.5% year on year). Selling, general and administrative (SG&A) expenses were \(\frac{\pmath 14,174}{14,174}\) million (up 13.8% year on year), mainly due to an increase in personnel expenses and R&D expenses. Operating profit was \(\frac{\pmath 19,926}{19,926}\) million (up 126.7% year on year).

As a result of the increase in operating profit, ordinary profit increased to \(\frac{\text{\texi}\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\tex

Since our group is a single segment, the disclosure by segment is omitted.

(2) Overview of Financial Position

Total assets at the end of the third quarter under review were \(\pm\)106,116 million, an increase of \(\pm\)16,365 million from the end of the previous fiscal year. This was mainly due to an increase of \(\pm\)9,358 million in cash and deposits and an increase of \(\pm\)5,609 million in property, plant and equipment resulting from interior finishing work for a new office building of Takara Bio USA, Inc. and our acquisition of manufacturing facilities.

Total liabilities at the end of the third quarter under review were \(\frac{\pmath{1}}{6}660\) million, an increase of \(\frac{\pmath{1}}{1},212\) million from the end of the previous fiscal year. This was mainly due to an increase of \(\frac{\pmath{1}}{1},971\) million in other current liabilities, despite a decrease of \(\frac{\pmath{2}}{1}769\) million in notes and accounts payable trade.

Total net assets at the end of the third quarter under review were \(\frac{4}{89}\),455 million, an increase of \(\frac{4}{15}\),153 million from the end of the previous fiscal year. This was mainly due to an increase of \(\frac{4}{12}\),437 million in retained earnings and an increase of \(\frac{4}{2}\),615 million in foreign currency translation adjustments due to the yen's depreciation.

(3) Overview of Cash Flows

Net cash provided by operating activities amounted to \\ \pm 15,401\$ million, an increase of \\ \pm 7,423\$ million from the same period of the previous fiscal year. This was mainly due to attributable to income before income taxes and others of \\ \pm 20,114\$ million, cash inflow from depreciation and amortization of \\ \pm 2,606\$ million, income taxes paid of \\ \pm 5,532\$ million, and cash outflow from an increase in inventories of \\ \pm 1,322\$ million.

Net cash used in investing activities amounted to \(\pm\)13,380 million, an increase of \(\pm\)11,705 million from the same period of the previous fiscal year. This was mainly due to payments into time deposits of \(\pm\)10,781 million, purchase of tangible and intangible fixed assets of \(\pm\)8,732 million, and proceeds from subsidies received of \(\pm\)3,960 million and withdrawal of time deposits of \(\pm\)2,215 million.

Net cash used in financing activities amounted to ¥2,034 million, an increase of ¥966 million from the same period of the previous fiscal year, mainly due to cash dividends paid of ¥1,923 million.

As a result of the above, the balance of cash and cash equivalents at the end of the third quarter of the current fiscal year, including the effect of exchange rate changes on cash and cash equivalents, increased by ¥626 million from the end of the previous fiscal year to ¥23,935 million.

(4) Qualitative Information Regarding Consolidated Forecasts

The financial forecast announced in the second quarter consolidated financial statements on November 9, 2021 have been revised. For details, please refer to "Notice Concerning Forecast Revisions of Financial Results and Dividend (Dividend Increase)" announced today (February 10, 2022).

¹ FY2026 and FY2023 refer to the fiscal year ending March 31, 2026 and 2023, respectively.

The original disclosure in Japanese was released on February 10, 2022 at 15:00 (GMT+8)

For comparison of the revised consolidated financial forecasts with the previous fiscal year's results and the previous financial forecasts, please refer to the "Comparative Statement of Income Relating to Consolidated Financial Forecasts" on page 12.

2. Consolidated Quarterly Financial Statements and Primary Notes

(1) Consolidated Quarterly Balance Sheets

| | | (Millions of yen) |
|--|---|---------------------|
| | As of Mar. 31, 2021 | As of Dec. 31, 2021 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 25,993 | 35,352 |
| Notes and accounts receivable-trade | 12,626 | 12,622 |
| Merchandise and finished goods | 4,966 | 5,411 |
| Work in process | 1,316 | 2,131 |
| Raw materials and supplies | 2,901 | 3,429 |
| Other | 1,352 | 1,146 |
| Allowance for doubtful accounts | (41) | (36) |
| Total current assets | 49,115 | 60,057 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 15,670 | 23,409 |
| Accumulated depreciation | (5,147) | (5,920) |
| Buildings and structures, net | 10,522 | 17,489 |
| Machinery, equipment and vehicles | 7,058 | 8,178 |
| Accumulated depreciation | (3,760) | (4,423) |
| Machinery, equipment and vehicles, net | 3,297 | 3,755 |
| Tools, furniture and fixtures | 7,673 | 9,541 |
| Accumulated depreciation | (5,141) | (5,825) |
| Tools, furniture and fixtures, net | 2,531 | 3,716 |
| Land | 8,143 | 8,340 |
| Construction in progress | 3,756 | 618 |
| Others | 1,796 | 1,852 |
| Accumulated depreciation | (282) | (395) |
| Others, net | 1,514 | 1,456 |
| Total Property, plant and equipment | 29,766 | 35,376 |
| Intangible assets | - 7 | 7 |
| Goodwill | 6,149 | 6,268 |
| Other | 3,224 | 2,977 |
| Total intangible assets | 9,373 | 9,245 |
| Investments and other assets | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -, |
| Investments and other assets | 1,495 | 1,436 |
| Total investments and other assets | 1,495 | 1,436 |
| Total non-current assets | 40,635 | 46,058 |
| Total assets | 89,750 | 106,116 |
| 10441 455045 | 07,730 | 100,110 |

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| | As of Mar. 31, 2021 | As of Dec. 31, 2021 |
|---|---------------------|---------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 2,077 | 1,308 |
| Accrued income taxes | 3,146 | 3,201 |
| Provision | 739 | 736 |
| Other | 7,228 | 9,199 |
| Total current liabilities | 13,191 | 14,446 |
| Non-current liabilities | | |
| Retirement benefit liabilities | 800 | 795 |
| Other | 1,456 | 1,418 |
| Total non-current liabilities | 2,256 | 2,214 |
| Total liabilities | 15,448 | 16,660 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 14,965 | 14,965 |
| Capital surplus | 32,893 | 32,893 |
| Retained earnings | 27,085 | 39,523 |
| Total shareholders' equity | 74,945 | 87,382 |
| Accumulated other comprehensive income | | |
| Foreign currency translation adjustment | (529) | 2,086 |
| Cumulative remeasurements of retirement benefit | (234) | (198) |
| Total accumulated other comprehensive income | (763) | 1,887 |
| Non-controlling interests | 120 | 185 |
| Total net assets | 74,302 | 89,455 |
| Total liabilities and net assets | 89,750 | 106,116 |

(2) Consolidated Quarterly Statements of Profit or Loss and Consolidated Quarterly Statements of Comprehensive Income (Consolidated Quarterly Statements of Profit or Loss)

(For the nine months ended December 31, 2021)

| Net sales 29,549 Cost of sales 8,297 Gross profit 21,251 SG&A expenses 3,313 Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 11,559 34,100 3,846 174 |
|--|----------------------------------|
| Cost of sales 8,297 Gross profit 21,251 SG&A expenses 3,313 Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 34,100 3,846 |
| Gross profit 21,251 SG&A expenses 3,313 Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 34,100 3,846 174 |
| SG&A expenses Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 3,846 174 |
| Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 174 |
| Employees' salaries and bonuses 3,313 Retirement benefit expenses 145 R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | 174 |
| R&D expenses 3,656 Provision for doubtful accounts 305 Other 5,039 Total SG&A expenses 12,460 | |
| Provision for doubtful accounts305Other5,039Total SG&A expenses12,460 | 4.020 |
| Other 5,039 Total SG&A expenses 12,460 | 1,020 |
| Total SG&A expenses 12,460 | 365 |
| | 5,766 |
| | 14,174 |
| Operating profit 8,791 | 19,926 |
| Non-operating income | |
| Interest income 85 | 91 |
| Foreign exchange gains 3 | 45 |
| Rent income from real estate 93 | 101 |
| Other 23 | 59 |
| Total non-operating income 205 | 297 |
| Non-operating expenses | |
| Interest expenses 18 | 17 |
| Rent expenses on real estate 38 | 43 |
| Other 19 | 7 |
| Total non-operating expenses 77 | 68 |
| Ordinary profit 8,919 | 20,154 |
| Extraordinary profit | · · |
| Gain on sale of fixed assets | 0 |
| National subsidies 35 | 3,205 |
| Total extraordinary profit 36 | 3,205 |
| Extraordinary losses | , |
| Loss on disposal of fixed assets 49 | 40 |
| Asset shrinkage losses 35 | 3,205 |
| Loss on liquidation of business 462 | - |
| Others 49 | - |
| Total extraordinary losses 596 | 3,245 |
| Income before income taxes and others 8,359 | 20,114 |
| Income taxes-current 2,693 | 5,640 |
| Income taxes-deferred (83) | 56 |
| Total income taxes 2,610 | 5,696 |
| Net income 5,749 | 14,418 |
| Net income attributable to non-controlling interest 22 | 54 |
| Net income attributable to owners of the parent 5,726 | 14,364 |

The original disclosure in Japanese was released on February 10, 2022 at 15:00 (GMT+8)

(Consolidated Quarterly Statements of Comprehensive Income)

(For the nine months ended December 31, 2021)

| | | (Millions of yen) |
|---|-------------------|-------------------|
| | Nine months ended | Nine months ended |
| | December 31, 2020 | December 31, 2021 |
| Net income | 5,749 | 14,418 |
| Other comprehensive income | | |
| Foreign currency translation adjustment | (834) | 2,626 |
| Remeasurements of retirement benefit | 25 | 35 |
| Total other comprehensive income | (809) | 2,661 |
| Comprehensive income | 4,940 | 17,080 |
| Comprehensive income attributable to: | | |
| Owners of the parent | 4,923 | 17,014 |
| Non-controlling interest | 16 | 65 |

(3) Consolidated Quarterly Statements of Cash Flows

| | | (Millions of yen | |
|---|---------------------------------|------------------------------------|--|
| | Nine months ended Dec. 31, 2020 | Nine months ended Dec. 31, 2021 | |
| Net cash provided by (used in) operating activities | | | |
| Income before income taxes and others | 8,359 | 20,114 | |
| Depreciation and amortization | 2,421 | 2,606 | |
| Depreciation and amortization on other | 61 | 71 | |
| Amortization of goodwill | 367 | 370 | |
| Increase (decrease) in allowance for doubtful accounts | (1) | (7) | |
| Increase (decrease) in other provision | 68 | (31) | |
| Increase (decrease) in retirement benefit liabilities | 5 | (5) | |
| Interest income | (85) | (91) | |
| Interest expenses | 18 | 17 | |
| Loss (gain) on sale and retirement of fixed assets | 48 | 39 | |
| Loss on liquidation of business | 462 | - | |
| Decrease (increase) in trade receivables-trade | (2,242) | 286 | |
| Decrease (increase) in inventories | (2,003) | (1,322) | |
| Increase (decrease) in notes and accounts payable-trade | 450 | (972) | |
| Increase (decrease) in other current liabilities | 1,567 | (861) | |
| Others | (26) | (29) | |
| Subtotal | 9,473 | 20,186 | |
| Interest and dividend income received | 86 | 93 | |
| Income expenses paid | (18) | (17) | |
| Income taxes paid | (1,563) | (5,532) | |
| Subsidies received | - | 671 | |
| Net cash provided by (used in) operating activities | 7,978 | 15,401 | |
| Net cash provided by (used in) investing activities | | | |
| Payments into time deposits | (2,038) | (10,781) | |
| Proceeds from withdrawal of time deposits | 3,422 | 2,215 | |
| Proceeds from sales and redemption of securities | 2,000 | - | |
| Purchase of property, plant and equipment and | (6.00.4) | (0.722) | |
| intangible assets | (6,994) | (8,732) | |
| Proceeds from sales of property, plant and equipment | | | |
| and intangible assets | 14 | 3 | |
| Purchase of other depreciable assets | (159) | (42) | |
| Subsidies received | 2,082 | 3,960 | |
| Others | (2) | (2) | |
| Net cash provided by (used in) investing activities | (1,675) | (13,380) | |
| Net cash provided by (used in) financing activities | | | |
| Dividends paid | (962) | (1,923) | |
| Repayments of lease obligations | (105) | (111) | |
| Net cash provided by (used in) financing activities | (1,068) | (2,034) | |
| Effect of exchange rate change on cash and cash equivalents | (230) | 640 | |
| Net increase (decrease) in cash and cash equivalents | 5,004 | 626 | |
| Cash and cash equivalents at beginning of period | 14,462 | 23,308 | |
| Cash and cash equivalents at obeginning of period | | | |
| Cash and cash equivalents at end of period | 19,467 | 23,935 | |

The original disclosure in Japanese was released on February 10, 2022 at 15:00 (GMT+8)

(4) Notes to Consolidated Quarterly Financial Statements

(Notes on Premise of Going Concern)

No items to report.

(Notes in case of Changes in Marked Amount of Shareholders' Equity)

No item to report.

(Changes in Subsidiaries during the nine months ended December 31, 2021)

From the first quarter of the current fiscal year, Takara Bio UK Ltd, newly established as a 100% subsidiary of Takara Bio Europe S.A.S. has been included in the scope of consolidation.

(Changes in Accounting Policies)

(Application of Accounting Standard for Revenue Recognition)

We adopted the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020, hereinafter referred to as the "Accounting Standard for Revenue Recognition") from the beginning of the first quarter of the current fiscal year and recognized revenue when control of promised goods or services is transferred to customers in an amount that is expected to be received in exchange for those goods or services.

With regard to the application of the Accounting Standard for Revenue Recognition, in accordance with the transitional treatment stipulated in the provisions of paragraph 84 of the Accounting Standard for Revenue Recognition, the cumulative effect of retrospectively applying the new accounting policy prior to the beginning of the first quarter of the current fiscal year was added to or deducted from retained earnings at the beginning of the first quarter of the current fiscal year, and a new accounting policy was applied from the beginning balance of the current fiscal year.

As a result, there was no impact on the profit and loss for the third quarter of the current fiscal year. In addition, there is no impact on the balance of retained earnings at the beginning of the fiscal year.

(Additional Information)

(Accounting Estimates for the Impact of the COVID-19)

At the time of preparing the consolidated financial statements for the previous fiscal year, the impact of the COVID-19 on our Group was generally assumed to continue for a certain period in fiscal 2021. However, based on information available at the time of preparing the consolidated financial statements for the third quarter of the fiscal year under review, we have revised the assumption that the impact will continue for a certain period in fiscal 2022. We make estimates and judgments regarding the impairment of goodwill and the recoverability of deferred tax assets at the end of the third quarter based on the revised assumptions. However, no indicators of impairment have been identified for goodwill, and we have determined that no additional valuation allowance is required for the recoverability of deferred tax assets.

Due to the high degree of uncertainty associated with the impact of the COVID-19, any change in the above assumptions could have an impact on the Group's financial condition and results of operations.

(Segment Information)

[Segment Information]

Since our group is a single segment, this information is omitted.

3. Supplementary Information

(1)Trends in Key Indicators for Business Management

1) Cash Flows

(Millions of yen)

| | Nine months ended | Nine months ended | Year ended | |
|-------------------------------------|---|---|---|--|
| | Dec. 31, 2020 (Apr. 1, 2020 – Dec. 31, 2020) | Dec. 31, 2021 (Apr. 1, 2021 – Dec. 31, 2021) | Mar. 31, 2021 (Apr. 1, 2020 – Mar. 31, 2021) | |
| Cash flow from operating activities | 7,978 | 15,401 | 13,943 | |
| Cash flow from investing activities | (1,675) | (13,380) | (3,778) | |
| Cash flow from financing activities | (1,068) | (2,034) | (1,103) | |

2) Sales Breakdown by Region

(Millions of yen)

| | Nine months ended | Nine months ended | Year ended | |
|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
| | , | Dec. 31, 2020 Dec. 31, 2021 N | | |
| | (Apr. 1, 2020 – Dec. 31, 2020) | (Apr. 1, 2021 – Dec. 31, 2021) | (Apr. 1, 2020 – Mar. 31, 2021) | |
| Japan | 12,425 | 21,781 | 20,475 | |
| United States | 5,745 | 7,298 | 7,862 | |
| China | 5,542 | 8,373 | 8,415 | |
| Asia excluding Japan and China | 2,709 | 4,499 | 4,917 | |
| Europe | 2,547 | 3,528 | 3,743 | |
| Others | 578 | 177 | 671 | |
| Total | 29,549 | 45,659 | 46,086 | |

(2) Comparative Consolidated Statement of Income

(Rounded down to one million yen)

| | | | (Rounded down to one million yen) | | | |
|---|---------------------------------------|---------------------------------------|-----------------------------------|--------------|--|--|
| | Nine months ended Dec. 31, 2020 | Nine months ended Dec. 31, 2021 | Y/Y change | Y/Y Ratio | | |
| (Net sales) | Bec. 31, 2020 | Dec. 31, 2021 | | | | |
| Reagents | 22,615 | 36,998 | 14,382 | 63.6% | | |
| Instruments | 1,113 | 1,040 | (73) | (6.6%) | | |
| CDMO | 5,575 | 7,474 | 1,898 | 34.0% | | |
| Gene therapy | 243 | 146 | (96) | (39.7%) | | |
| Total net sales | 29,549 | 45,659 | 16,110 | 54.5% | | |
| (Operating profit and Loss) | | 10,000 | | | | |
| Net sales | 29,549 | 45,659 | 16,110 | 54.5% | | |
| Cost of sales | 8,297 | 11,559 | 3,261 | 39.3% | | |
| Gross profit | 21,251 | 34,100 | 12,848 | 60.5% | | |
| SG & A expenses | 12,460 | 14,174 | 1,713 | 13.8% | | |
| Transportation expenses | 545 | 615 | 70 | 12.9% | | |
| Advertising expenses | 40 | 43 | 2 | 6.1% | | |
| Promotion expenses | 489 | 475 | (13) | (2.9%) | | |
| R&D expenses | 3,656 | 4,020 | 364 | 10.0% | | |
| Administrative expense, other | 7,453 | 8,631 | 1,177 | 15.8% | | |
| Enterprise taxes (external standards taxation) | 274 | 386 | 112 | 41.0% | | |
| Operating profit | 8,791 | 19,926 | 11,134 | 126.7% | | |
| (Non-operating income and Expenses) | - , | - /- | , - | | | |
| Non-operating income | 205 | 297 | 91 | 44.5% | | |
| Non-operating expenses | 77 | 68 | (8) | (11.2%) | | |
| Ordinary profit | 8,919 | 20,154 | 11,235 | 126.0% | | |
| (Extraordinary gains & Losses) | ,,,,,,,, | | 11,200 | | | |
| Extraordinary gains | 36 | 3,205 | 3,169 | _ | | |
| Extraordinary losses | 596 | 3,245 | 2,649 | 444.0% | | |
| Income before income taxes and others | 8,359 | 20,114 | 11,755 | 140.6% | | |
| Income taxes | 2,610 | 5,696 | 3,086 | 118.2% | | |
| Net income | 5,749 | 14,418 | 8,669 | 150.8% | | |
| Net income (loss) attributable to non-controlling | 2, | 2.,.10 | 2,000 | | | |
| interests | 22 | 54 | 31 | 139.3% | | |
| Net income attributable to owners of the parent | 5,726 | 14,364 | 8,637 | 150.8% | | |
| Depreciation and amortization | | | | | | |
| (Property, plant and equipment and intangible assets) | 2,421 | 2,606 | 185 | 7.7% | | |
| Amortization of goodwill | 367 | 370 | 2 | 0.0% | | |

Amortization of goodwill

^{*} From the first quarter of the current fiscal year, the names of the categories of net sales have been changed from "Research reagents", "Scientific instruments" and "Contract services" to "Reagents", "Instruments" and "CDMO".

(3) Comparative Statement of Income Relating to Consolidated Financial Forecasts

(Rounded down to one million yen)

| | | | | | (Rounded | down to one i | iiiiiion yen) |
|---|---|--|---|---------------|--------------|--------------------------------|-------------------------------|
| | Year ended Mar. 31, 2021 Actual | Year ending Mar. 31, 2022 Previous forecast | Year ending Mar. 31, 2022 Current forecast | Y/Y Change | Y/Y Ratio | Previous forecast Change | Previous forecast Ratio |
| (Net sales) | | | | | | | |
| Reagents | 35,189 | 46,375 | 52,213 | 17,023 | 48.4% | 5,837 | 12.6% |
| Instruments | 1,726 | 1,388 | 1,354 | (372) | (21.5%) | (34) | (2.5%) |
| CDMO | 8,901 | 11,388 | 11,283 | 2,381 | 26.8% | (105) | (0.9%) |
| Gene therapy | 268 | 146 | 148 | (119) | (44.5%) | 2 | 1.5% |
| Total Net Sales | 46,086 | 59,300 | 65,000 | 18,913 | 41.0% | 5,700 | 9.6% |
| (Operating profit and Loss) | | | | | | | |
| Net sales | 46,086 | 59,300 | 65,000 | 18,913 | 41.0% | 5,700 | 9.6% |
| Cost of sales | 14,214 | 18,797 | 18,524 | 4,310 | 30.3% | (272) | (1.5%) |
| Gross profit | 31,872 | 40,502 | 46,475 | 14,603 | 45.8% | 5,972 | 14.7% |
| SG & A expenses | 17,919 | 20,502 | 20,475 | 2,556 | 14.3% | (27) | (0.1%) |
| Transportation expenses | 742 | 865 | 865 | 122 | 16.6% | (0) | (0.1%) |
| Advertising expenses | 57 | 63 | 58 | 0 | 1.4% | (5) | (8.2%) |
| Promotion expenses | 676 | 759 | 683 | 6 | 1.0% | (76) | (10.0%) |
| R&D expenses | 5,545 | 5,974 | 6,162 | 616 | 11.1% | 187 | 3.1% |
| Administrative expenses, other | 10,496 | 12,346 | 12,186 | 1,690 | 16.1% | (159) | (1.3%) |
| Enterprise taxes (external standards taxation) | 401 | 493 | 520 | 118 | 29.6% | 27 | 5.5% |
| Operating profit | 13,952 | 20,000 | 26,000 | 12,047 | 86.3% | 6,000 | 30.0% |
| (Non-operating income and Expenses) | | | | | | | |
| Non-operating income | 308 | 317 | 293 | (14) | (4.7%) | (23) | (7.4%) |
| Non-operating expenses | 101 | 117 | 93 | (7) | (7.6%) | (23) | (20.2%) |
| Ordinary profit | 14,159 | 20,200 | 26,200 | 12,040 | 85.0% | 6,000 | 29.7% |
| (Extraordinary gains & Losses) Extraordinary gains | 518 | 4,934 | 4,821 | 4,303 | 829.8% | (112) | (2.3%) |
| Extraordinary losses | 1,125 | 4,999 | 4,925 | 3,800 | 337.7% | (73) | (1.5%) |
| Income before income taxes and others | 13,552 | 20,135 | 26,095 | 12,542 | 92.5% | 5,960 | 29.6% |
| Income taxes | 3,971 | 5,979 | 7,536 | 3,565 | 89.8% | 1,556 | 26.0% |
| Net income | 9,581 | 14,155 | 18,559 | 8,977 | 93.7% | 4,404 | 31.1% |
| Net income (loss) attributable to non-controlling interests | 34 | 55 | 59 | 24 | 72.9% | 4 | 7.4% |
| Net income attributable to owners of parent | 9,547 | 14,100 | 18,500 | 8,952 | 93.8% | 4,400 | 31.2% |
| Depreciation and amortization (Property, plant and equipment and intangible assets) | 3,220 | 3,623 | 3,534 | 314 | 9.8% | (89) | (2.5%) |
| Amortization of goodwill | 486 | 496 | 500 | 14 | 2.9% | 3 | 0.7% |

^{*} From the first quarter of the current fiscal year, the names of the categories of net sales have been changed from "Research reagents", "Scientific instruments" and "Contract services" to "Reagents", "Instruments" and "CDMO".