### **Document and entity information**

|  | Mar 2022   | Dec 2021                           |
|--|------------|------------------------------------|
| ompany information                           |            |                                    |
| Company information                          |            |                                    |
| FASF member mark                             |            | -                                  |
| Document name                                |            | 第3四半期決算短信<br>〔日本基準〕(連結)            |
| Filing date                                  |            | 2022-02-10                         |
| Company name                                 |            | AOYAMA TRADING Co.,Ltd.            |
| Stock exchange listings                      |            |                                    |
| Tokyo  |            | true                               |
| Tokyo 1st section                            |            | true                               |
| Tokyo 2nd section                            |            | -                                  |
| Tokyo Mothers                                |            | -                                  |
| Tokyo JASDAQ                                 |            | -                                  |
| Tokyo PRO Market                             |            | -                                  |
| Tokyo Others                                 |            | -                                  |
| Nagoya                                       |            | -                                  |
| Nagoya 1st section                           |            | -                                  |
| Nagoya 2nd section                           |            | -                                  |
| Nagoya Centrex                               |            | -                                  |
| Nagoya Others                                |            | -                                  |
| Sapporo                                      |            | -                                  |
| Sapporo                                      |            | -                                  |
| Sapporo Ambitious                            |            | -                                  |
| Sapporo Others                               |            | -                                  |
| Fukuoka                                      |            | -                                  |
| Fukuoka                                      |            | -                                  |
| Fukuoka Q-Board                              |            | -                                  |
| Fukuoka Others                               |            | -                                  |
| Phoenix                                      |            | -                                  |
| Japan Securities Dealers Association         |            | -                                  |
| Securities code                              |            | 8219                               |
| URL  |            | https://www.aoyama<br>syouji.co.jp |
| Business category                            |            |                                    |
| General Business                             | true       |                                    |
| Specific Business                            | -          |                                    |
| Fiscal Year End                              | 2022-03-31 |                                    |
| Quarterly period                             |            |                                    |
| Representative                               |            |                                    |
| Title  |            | 代表取締役社長                            |
| Name   |            | 青山 理                               |
| Inquiries                                    |            |                                    |
| Title  |            | 取締役兼常務執行役<br>員グループ経営本部<br>長兼総合企画部長 |
| Name   |            | 山根 康一                              |
| Tel  |            | 084-920-0050                       |
| Other  |            | 00.020 0000                        |
| Quarterly statement filing date (as planned) |            | 2022-02-14                         |
| Dividend payable date (as planned)           |            | -                                  |
| Supplemental material of quarterly results   |            | -                                  |
| Way of getting                               |            | -                                  |
| Convening briefing of quarterly results      |            | -                                  |
| Target for briefing of quarterly results     |            | -                                  |
| Note to fraction processing method           |            | (百万円未満切捨て)                         |

|  | Dec 2021  | Dec 2020 |
|--|---|----------|
| Quarterly operating results                        |   |          |
| Quarterly operating results                        |   |          |
| Consolidated operating results                     |   |          |
| Consolidated income statements information         |   |          |
| Net sales  |   |          |
| Net sales  | 111,312   | 105,749  |
| % change   | -   | -32.3    |
| Operating profit                                   |   |          |
| Operating profit                                   | -4,942  | -15,628  |
| % change   | -   | -        |
| Ordinary profit                                    |   |          |
| Ordinary profit                                    | -2,696  | -13,377  |
| % change   | -   | -        |
| Profit attributable to owners of parent            |   |          |
| Profit attributable to owners of parent            | -4,851  | -18,123  |
| % change   | -   | -        |
| Note to consolidated income statements information |   |          |
| Comprehensive income                               |   |          |
| Comprehensive income                               | -4,879  | -15,366  |
| Change in comprehensive income                     | -   | -        |
| Other consolidated operating results               |   |          |
| Basic earnings per share (Yen)                     | -97.41  | -364.14  |
| Diluted earnings per share (Yen)                   | -   | -        |
| Note to consolidated operating results             |   |          |
| Note to operating results                          | (注)「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を第1四半期連結会計期間からののでは、2022年3月期数数値に対け、2022年3月期数数値にのいては、当該会計基準を適用した後の数前年をであり、対前に関連減率は、対したおりません。 |          |

### **Business Results-Quarterly financial positions**

(in millions of yens)

| <b>'</b>                                 | (iii millions or yens)   |          |
|--|--|----------|
|  | Dec 2021   | Mar 2021 |
| Quarterly financial positions            |  |          |
| Quarterly financial positions            |  |          |
| Consolidated financial positions         |  |          |
| Total assets                             | 317,461  | 329,452  |
| Net assets                               | 159,232  | 164,460  |
| Capital adequacy ratio (%)               | 49.0   | 48.8     |
| Note to consolidated financial positions |  |          |
| Owner's equity                           | 155,500  | 160,843  |
| Note to financial positions              | (注)「収益認識に関する会計基準」(企業会計基準第29号2020年3月31日)等を第1四半期連結会計期間の期首から適用しており、2022年3月期第3四半期に係る各数値については、当該会計基準等を適用した後の数値となっております。 |          |

#### (in millions of yens)

|  | Mar 2022 | Mar 2021 |
|--|----------|----------|
| Quarterly dividends  |          |          |
| Quarterly dividends  |          |          |
| Dividends  |          |          |
| Dividend per share (Yen)   |          |          |
| Dividend per share (Yen)   |          |          |
| First quarter  |          |          |
| Result   | -        | -        |
| Second quarter   |          |          |
| Result   | 0.00     | 0.00     |
| Third quarter  |          |          |
| Result   | -        | -        |
| Year end   |          |          |
| Result   |          | 0.00     |
| Forecast   | 5.00     |          |
| Upper  | -        |          |
| Lower  | -        |          |
| Annual   |          |          |
| Result   |          | 0.00     |
| Forecast   | 5.00     |          |
| Upper  | -        |          |
| Lower  | -        |          |
| Correction of dividend forecast from the most recent dividend forecast |          |          |
| Correction of dividend forecast from the most recent dividend forecast |          |          |
| Annual   | -        |          |

### **Quarterly Forecasts**

(in millions of yens)

|                                      | Mar 2022   |
|--------------------------------------|--|
| Quarterly forecasts                  |  |
| Quarterly forecasts                  |  |
| Title for forecasts                  | 3 . 2022年 3 月期の<br>連結業績予想(2021<br>年 4 月 1 日 ~ 2022年<br>3 月31日) |
| Preamble to consolidated forecasts   |  |
| Preamble to forecasts                | -  |
| Main table of consolidated forecasts |  |
| Net sales                            |  |
| Net sales                            |  |
| Forecast                             | 173,000  |
| Upper                                | -  |
| Lower                                | -  |
| % change                             |  |
| Forecast                             | -  |
| Upper                                | -  |
| Lower                                | -  |
| Operating profit                     |  |
| Operating profit                     |  |
| Forecast                             | 2,000  |
| Upper                                | -  |
| Lower                                | -  |
| % change                             |  |
| Forecast                             | -  |
| Upper                                | -  |
| Lower                                | -  |
| Ordinary profit                      |  |
| Ordinary profit                      |  |
| Forecast                             | 4,000  |
| Upper                                | -  |
| Lower                                | -  |

| Forecast - Upper   | % change   |   |
|--|--|---|
| Profit attributable to owners of parent Profit attributable to owners of parent Forecast Forecast 800 Upper Lower Forecast % change Forecast Upper Lower Forecast 10-0 Basic earnings per share (Yen) Basic earnings per share (Yen)  Forecast 16.06 Upper Lower Forecast 16.06 Forecast 17 収益認識に関する 会計基準 (企業会 計畫業等20-20 年 3月31日)等を第 1 四年期連結会計期 関助的対言から適用して多・第 1 四年期連結会計期 関助的対言から適用した後 の数値となっており、対前期増減率は記載しておりません。   | Forecast   | -   |
| Profit attributable to owners of parent Profit attributable to owners of parent Forecast 800 Upper   | Upper  | -   |
| Profit attributable to owners of parent  Forecast 800  Upper   | Lower  | -   |
| Forecast 800 Upper - Lower - Correction of financial forecast from the most recent financial forecast  Forecast - Correction of financial forecast from the most recent financial forecast   | Profit attributable to owners of parent                                  |   |
| Upper  | Profit attributable to owners of parent                                  |   |
| Lower - % change   | Forecast   | 800   |
| Forecast - Upper - Lower - Basic earnings per share (Yen) Basic earnings per share (Yen) Forecast 16.06 Upper - Lower - 16.06 Upper - Cower - 16.06 Note to consolidated forecasts  F 収益認識に関する会計基準 」 (企業会計基準 」 (企業会計 基準等を適 目の明直から適用しており、上記の連結業績予想に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。  | Upper  | -   |
| Forecast - Upper - Lower - Correction of financial forecast from the most recent financial forecast - Upper - Lower - Correction of financial forecast from the most recent financial forecast - Upper - Correction of financial forecast from the most recent financial forecast - Correction of financial forecast from the most recent financial forecast - Correction of financial forecast from the most recent | Lower  | -   |
| Upper - Lower  | % change   |   |
| Lower - Basic earnings per share (Yen) Basic earnings per share (Yen) Forecast 16.06 Upper - Lower - Note to consolidated forecasts  Note to forecasts  Note to forecasts  Note to forecasts  Correction of financial forecast from the most recent financial forecast  Correction of financial forecast from the most recent financial forecast   | Forecast   | -   |
| Basic earnings per share (Yen) Basic earnings per share (Yen)  Forecast 16.06 Upper - Lower - Note to consolidated forecasts  「収益認識に関する会計基準」(企業会計基準第29号 2020 年3月31日)等を第1 四半期連結会計期間の期首から適用しており、上記の連結業 領予規に係る各数値については、当該会計基準等を適用した後の数値となっており、大記の連結業 事等を適用した後の数値となっており、対前期増減率は記載しておりません。  Correction of financial forecast from the most recent financial forecast  | Upper  | -   |
| Basic earnings per share (Yen) Forecast 16.06 Upper - Lower - Note to consolidated forecasts  Note to forecasts  Note to forecasts  Note to forecasts  Action (元 の   | Lower  | -   |
| Forecast Upper - Lower - Lower - Note to consolidated forecasts  Note to consolidated forecasts  「収益認識に関する会計基準」(企業会計基準第29号 2020 年3月31日)等を第 1 四半期連結会計期間間の期首から適用しており、上記の連結業績予想に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。  Correction of financial forecast from the most recent financial forecast   | Basic earnings per share (Yen)   |   |
| Upper Lower  Note to consolidated forecasts  「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を第 1四半期連結会計期間の期首から適用しており、上記の連結業績予想に係る各数値については、当該会計基準等と適用した後の数値となっており、対前期増減率は記載しておりません。  | Basic earnings per share (Yen)   |   |
| Lower Note to consolidated forecasts  「収益認識に関する会計基準」(企業会計基準29号 2020年3月31日)等を第1四半期連結会計期間の期首から適用しており、上記の連結業績予想に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。  Correction of financial forecast from the most recent financial forecast   | Forecast   | 16.06   |
| Note to consolidated forecasts  「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を第1四半期連結会計期間の期首から適用しており、上記の連結業績予制に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。  | Upper  | -   |
| 「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を第<br>1四半期連結会計期間の期首から適用しており、上記の連結業績予想に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。  | Lower  | -   |
| 会計基準」(企業会<br>計基準第29号 2020<br>年3月31日)等を第<br>1四半期連結会計期<br>間の期首から適用し<br>でおり、上記の連結業<br>績予想に係る各数値<br>については、当該会計<br>基準等を適用した後<br>の数値となっており、<br>対前期増減率は記載<br>しておりません。   | Note to consolidated forecasts   |   |
|  | Note to forecasts  | 会計基準」(企業会<br>計基準第29号 2020<br>年3月31日)等を第<br>1四半期連結会計期<br>間の期首から適用し<br>ており、上記の連結鎖<br>績予想に係る当該会計<br>基準等をなっては適用した後<br>の数値となっており、<br>対前期増減率は記載 |
| Correction of financial forecast from the most recent financial forecast   | Correction of financial forecast from the most recent financial forecast |   |
|  | Correction of financial forecast from the most recent financial forecast |   |
| Forecast -   | Forecast   | <del>-</del>  |

# Notes, Quarterly-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)

Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)

Others

Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)

Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)

### Notes, Quarterly-Applying of specific accounting of the consolidated quarterly financial statements

|   | Dec 2021 |
|---|----------|
| Applying of specific accounting of the consolidated quarterly financial statements    |          |
| Applying of specific accounting of the consolidated quarterly financial<br>statements |          |
| Others  |          |
| Applying of specific accounting of the consolidated quarterly financial statements    |          |
| Applying of specific accounting of the consolidated quarterly financial statements    | true     |
| Note to applying of specific accounting of the consolidated quarterly                 |          |

financial statements

Note to applying of specific accounting of the consolidated quarterly financial statements

(注)詳細は、添付資料 P.9「四半期連結財 務諸表及び半期連結財 務諸表に関する注記 事項(四半期連結財 務諸表の作成に適 の作成に適 用)」をご覧くださ い。

## Notes, Quarterly-Changes in accounting policies and accounting estimates retrospective restatement

|  | Dec 2021   |
|--|--|
| Changes in accounting policies, accounting estimates and retrospective restatement         |  |
| Changes in accounting policies, accounting estimates and retrospective restatement         |  |
| Others   |  |
| Changes in accounting policies, accounting estimates and retrospective restatement         |  |
| Changes in accounting policies based on revisions of accounting standard                   | true   |
| Changes in accounting policies other than ones based on revisions of accounting standard   | -  |
| Changes in accounting estimates  | -  |
| Retrospective restatement  | -  |
| Note to changes in accounting policies, accounting estimates and retrospective restatement |  |
| Note to changes in accounting policies, accounting estimates and retrospective restatement | (注)詳細は、添付資料<br>P.9「四半期連結財<br>務諸表及び主な注記<br>(3)四半期連結財<br>務諸表に関する注記<br>事項(会計方針の変<br>更)」をご覧くださ<br>い。 |

#### Notes, Quarterly-Number of issued and outstanding shares common stock

|  | Dec 2021   | Mar 2021   | Dec 2020   |
|--|------------|------------|------------|
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Others   |            |            |            |
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Number of issued and outstanding shares at the end of fiscal year (including treasury stock) | 50,394,016 | 50,394,016 |            |
| Number of treasury stock at the end of fiscal year   | 573,862    | 620,489    |            |
| Average number of shares   | 49,808,302 |            | 49,771,040 |
| Note to number of issued and outstanding shares (common stock)                               |            |            |            |

(注)期末自己株式数 には、従業員インセン ティブ・プラン「株 式給付信託(J-ESOP)」制度に係 る信託財産として、株 式会社日本カスト ディ銀行 (信託E 口)が保有する当社 株式(2022年3月期 3 Q 341,700株、2021 年3月期388,700 Note to number of issued and outstanding shares (common stock) 株)が含まれており ます。また、株式会社 日本カストディ銀行 (信託E口)が保有 する当社株式を、期中平均株式数の計算に おいて控除する自己 株式に含めておりま す(2022年3月期3 Q 353,811株、2021年 3月期3Q391,266 株)。

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.