

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2021 (Based on Japanese GAAP)

February 9, 2022

Company name: Riskmonster.com
 Stock exchange listing: Tokyo
 Stock code: 3768 URL <https://www.riskmonster.co.jp>
 Representative: President, CEO Taichi Fujimoto
 General Manager, Finance and Accounting
 Inquiries: Division Maki Yoshida TEL 03-6214-0331
 Scheduled date to file Quarterly Securities Report: February 10, 2022
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2021 (from April 1, 2021 to December 31, 2021)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2021	2,797	5.3	555	(2.6)	574	(1.4)	374	(3.2)
Nine months ended December 31, 2020	2,655	11.7	570	36.7	583	28.0	387	31.2

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2021	50.12	–
Nine months ended December 31, 2020	52.07	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2021	6,702	5,702	83.4	745.48
As of March 31, 2021	6,658	5,400	79.6	710.75

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2021	–	0.00	–	28.00	28.00
Year ending March 31, 2022	–	0.00	–		
Year ending March 31, 2022 (Forecast)				14.50	14.50

3. Forecast of consolidated financial results for the year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	3,550	0.0	655	0.0	675	0.3	430	0.5	57.46

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2021
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2021	7,546,922 shares	As of March 31, 2021	7,546,922 shares
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Number of treasury shares at the end of the period

As of December 31, 2021	50,368 shares	As of March 31, 2021	90,368 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2021	7,479,681 shares	Nine months ended December 31, 2020	7,438,160 shares
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Quarterly consolidated financial statements

Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
Assets		
Current assets		
Cash and deposits	2,544,953	2,244,751
Notes and accounts receivable - trade	463,561	—
Notes and accounts receivable - trade, and contract assets	—	512,611
Raw materials and supplies	16,668	12,096
Other	58,634	114,495
Allowance for doubtful accounts	(739)	(765)
Total current assets	3,083,079	2,883,189
Non-current assets		
Property, plant and equipment		
Buildings and structures	567,591	584,895
Accumulated depreciation	(133,956)	(157,200)
Buildings and structures, net	433,634	427,695
Tools, furniture and fixtures	383,306	369,158
Accumulated depreciation	(287,320)	(292,595)
Tools, furniture and fixtures, net	95,985	76,563
Land	568,352	568,352
Leased assets	4,713	4,713
Accumulated depreciation	(1,243)	(1,833)
Leased assets, net	3,469	2,880
Total property, plant and equipment	1,101,442	1,075,491
Intangible assets		
Goodwill	—	53,753
Software	738,381	775,185
Other	110,895	301,165
Total intangible assets	849,277	1,130,105
Investments and other assets		
Investment securities	1,545,086	1,516,045
Other	79,661	98,415
Allowance for doubtful accounts	(140)	(338)
Total investments and other assets	1,624,607	1,614,122
Total non-current assets	3,575,328	3,819,720
Total assets	6,658,407	6,702,909

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
Liabilities		
Current liabilities		
Accounts payable - other	398,166	290,702
Current portion of long-term borrowings	60,160	60,160
Income taxes payable	197,236	32,324
Provision for bonuses	716	345
Other	163,675	151,722
Total current liabilities	819,955	535,255
Non-current liabilities		
Long-term borrowings	155,480	117,860
Retirement benefit liability	2,940	26,573
Other provisions	14,492	14,888
Other	265,372	306,224
Total non-current liabilities	438,285	465,546
Total liabilities	1,258,240	1,000,801
Net assets		
Shareholders' equity		
Share capital	1,155,993	1,155,993
Capital surplus	785,621	795,821
Retained earnings	2,653,063	2,923,523
Treasury shares	(63,264)	(35,224)
Total shareholders' equity	4,531,414	4,840,114
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	753,795	731,101
Foreign currency translation adjustment	14,533	17,295
Total accumulated other comprehensive income	768,329	748,396
Share acquisition rights	—	330
Non-controlling interests	100,423	113,266
Total net assets	5,400,167	5,702,107
Total liabilities and net assets	6,658,407	6,702,909

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Net sales	2,655,508	2,797,216
Cost of sales	1,123,198	1,277,208
Gross profit	1,532,309	1,520,007
Selling, general and administrative expenses	962,298	964,624
Operating profit	570,011	555,383
Non-operating income		
Interest income	674	513
Dividend income	9,774	16,741
Gain on investments in investment partnerships	4,212	18,803
Miscellaneous income	3,744	630
Total non-operating income	18,405	36,689
Non-operating expenses		
Interest expenses	2,076	1,743
Commitment fees	1,542	2,172
Commission expenses	—	7,000
Foreign exchange losses	1,484	2,467
Miscellaneous losses	—	3,771
Total non-operating expenses	5,102	17,154
Ordinary profit	583,314	574,918
Extraordinary income		
Gain on sale of investment securities	—	1,217
Total extraordinary income	—	1,217
Extraordinary losses		
Loss on retirement of non-current assets	15,401	209
Loss on sale of investment securities	—	647
Total extraordinary losses	15,401	856
Profit before income taxes	567,912	575,279
Income taxes - current	180,101	127,624
Income taxes - deferred	(10,754)	60,867
Total income taxes	169,346	188,492
Profit	398,566	386,786
Profit attributable to non-controlling interests	11,240	11,935
Profit attributable to owners of parent	387,325	374,851

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Profit	398,566	386,786
Other comprehensive income		
Valuation difference on available-for-sale securities	420,961	(22,658)
Foreign currency translation adjustment	1,975	3,633
Total other comprehensive income	422,937	(19,024)
Comprehensive income	821,503	367,762
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	809,631	354,919
Comprehensive income attributable to non-controlling interests	11,871	12,843