

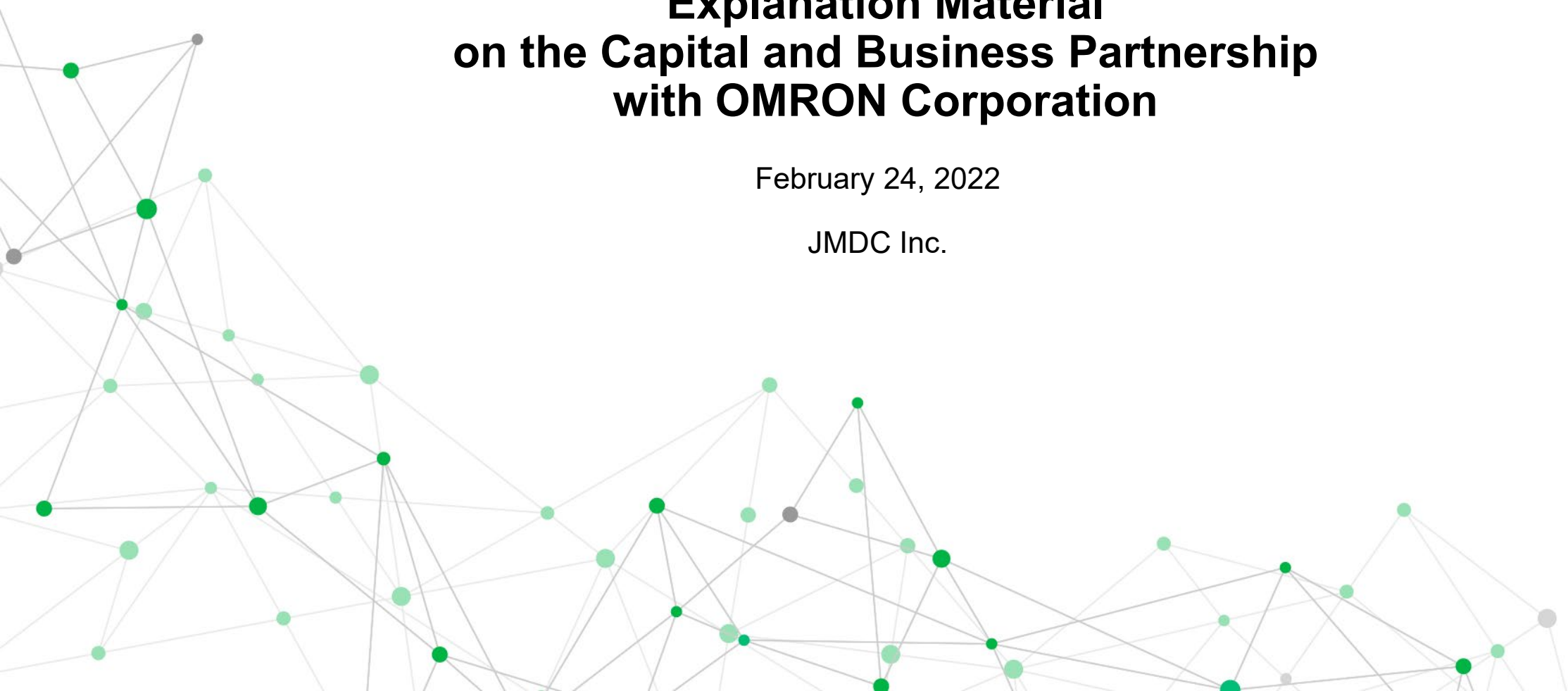
# J M D C



## **Explanation Material on the Capital and Business Partnership with OMRON Corporation**

February 24, 2022

JMDC Inc.



# Outline of OMRON's acquisition of JMDC's common stock and capital and business partnership with JMDC

## Outline of common stock acquisition

- OMRON agreed with Noritsu Koki Co., Ltd. to acquire common stock of JMDC
  - Acquisition Price  
: ¥111,864 million
  - Number / Ratio of common stocks to be acquired  
: 18,644,100 shares / 33.0%

## Outline of capital and business partnership

- JMDC and OMRON conclude agreement on capital and business partnership
  - <Areas of business alliance>
    - Enhancement of the health data platform
    - Development of preventive solutions
    - Acceleration of JMDC Group's overseas expansion
    - Cross-selling of device services
- The details will be discussed by the Alliance Promotion Committee

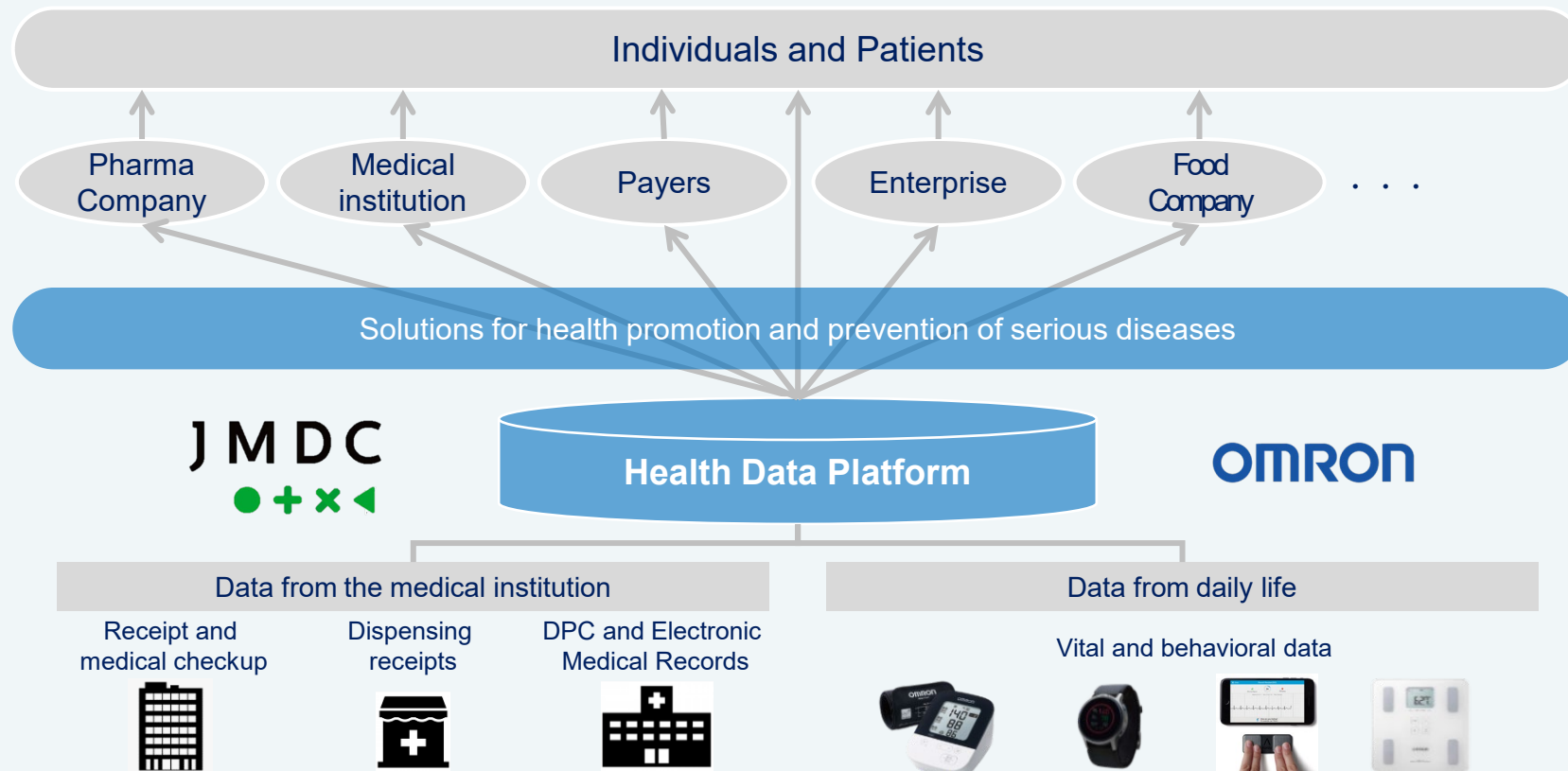
## Collaboration Policy between JMDC and OMRON

- Respect each other's management independence and build a strong partnership to maximize the corporate value of both companies
- OMRON respects JMDC's entrepreneurial corporate culture to the maximum extent possible, and will accelerate its growth by providing the necessary support while maintaining management independence
- JMDC will cooperate with OMRON's efforts to solve social issues in the healthcare solutions area
- JMDC and OMRON will enhance the corporate value of both companies by creating business synergies for both parties

## Vision of both groups

### “Extending Healthy Life Expectancy of the People” and “Achieving a Sustainable Healthcare System”

JMDC's healthcare big data and OMRON's vital data of individuals and patients will be used to build a more robust health data platform and create a variety of solutions that will contribute to "extending people's healthy lives" and "achieving a sustainable healthcare system"



# Values to be Created

## 1. Enhancement of the health data platform

Creation of the largest health data platform in Japan by sharing data and user assets held by JMDC and OMRON

## 2. Development of ground-breaking preventive solutions

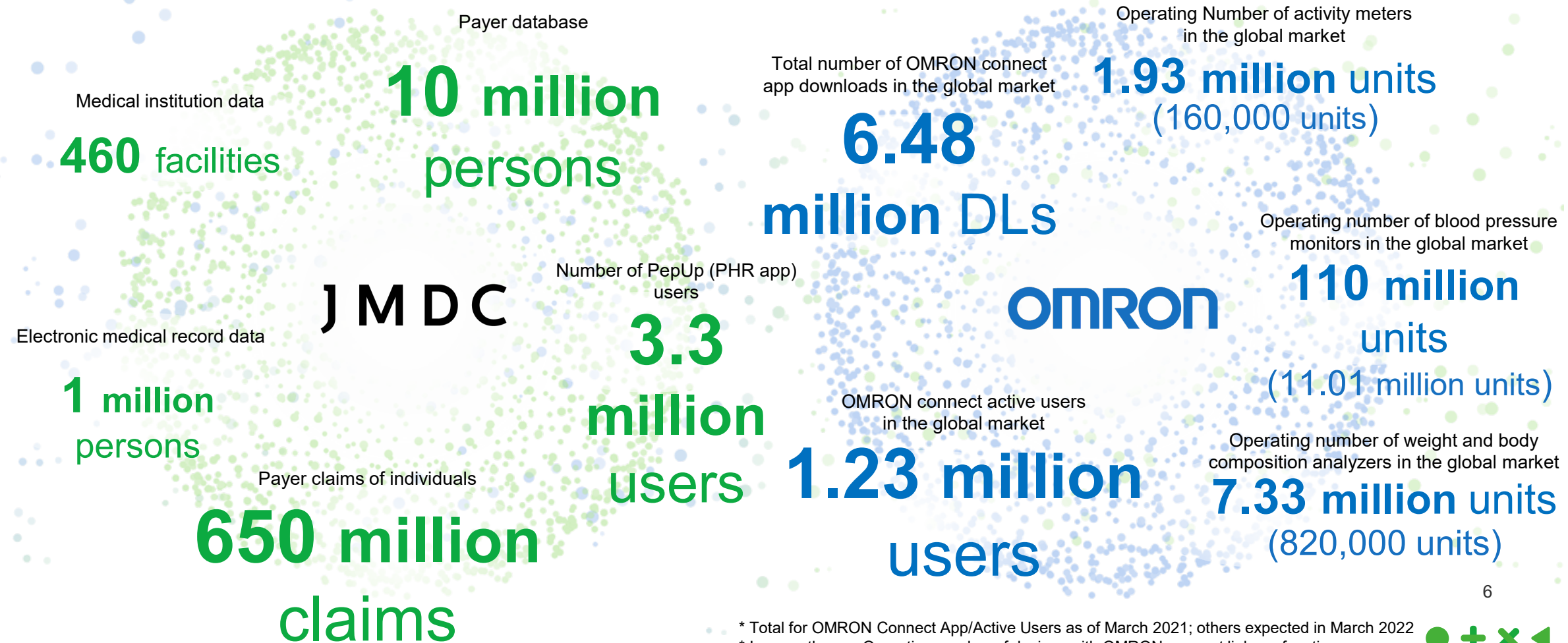
Development and implementation of medical solutions that enhance risk prediction, primary to tertiary prevention and care prevention, behavior change services for individuals and patients, and clinical capabilities by device x data

## 3. Acceleration of JMDC Group's overseas expansion

Promotion of worldwide expansion of Japanese medical IT models leveraging OMRON's global networks, including those in China and India

# The Strongest Health Data Platform that Combines the Data User Assets of Both Companies

The largest health data platform in Japan will be created through the combination of JMDC's real-world data and OMRON's vital data on everyday life.



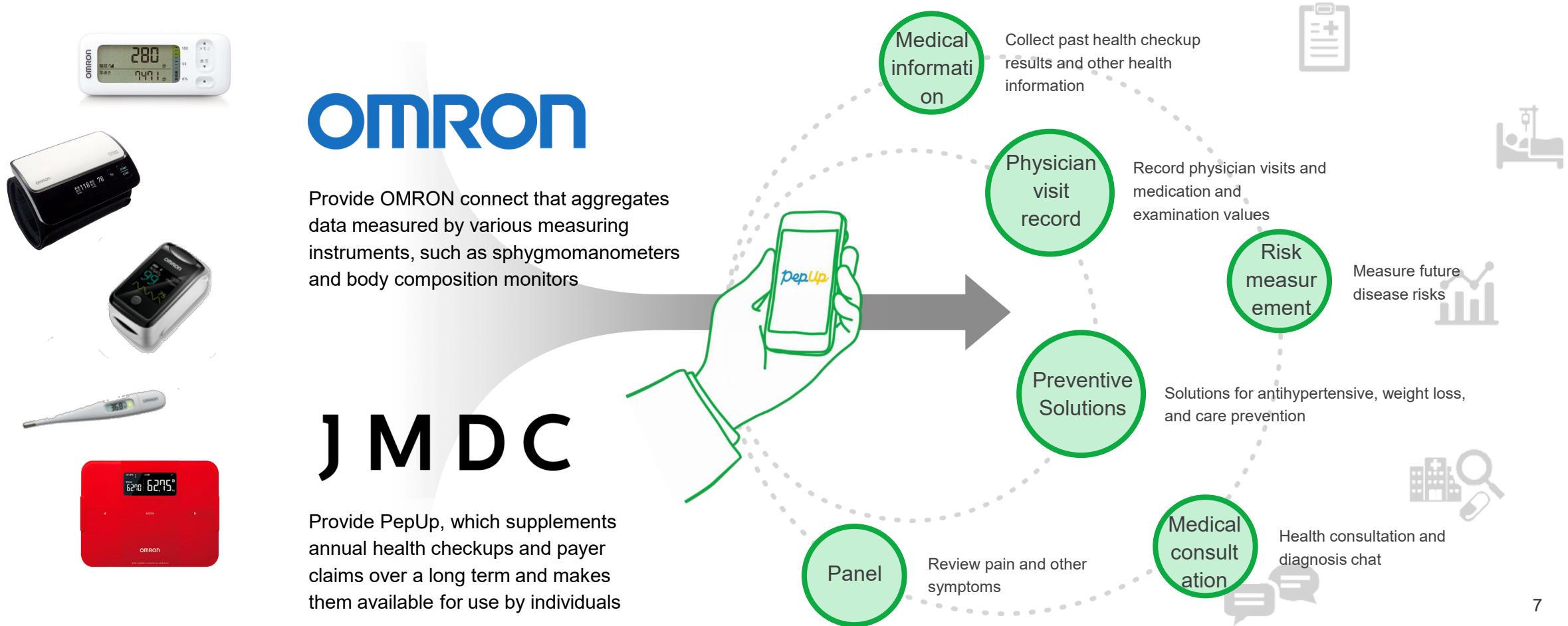
\* Total for OMRON Connect App/Active Users as of March 2021; others expected in March 2022

\* In parentheses, Operating number of devices with OMRON connect linkage function

\* Operating numbers are calculated by OMRON based on the total number of units sold over the past five years

# OMRON's Device Power × JMDC's Data Power to Develop New Preventive Solutions

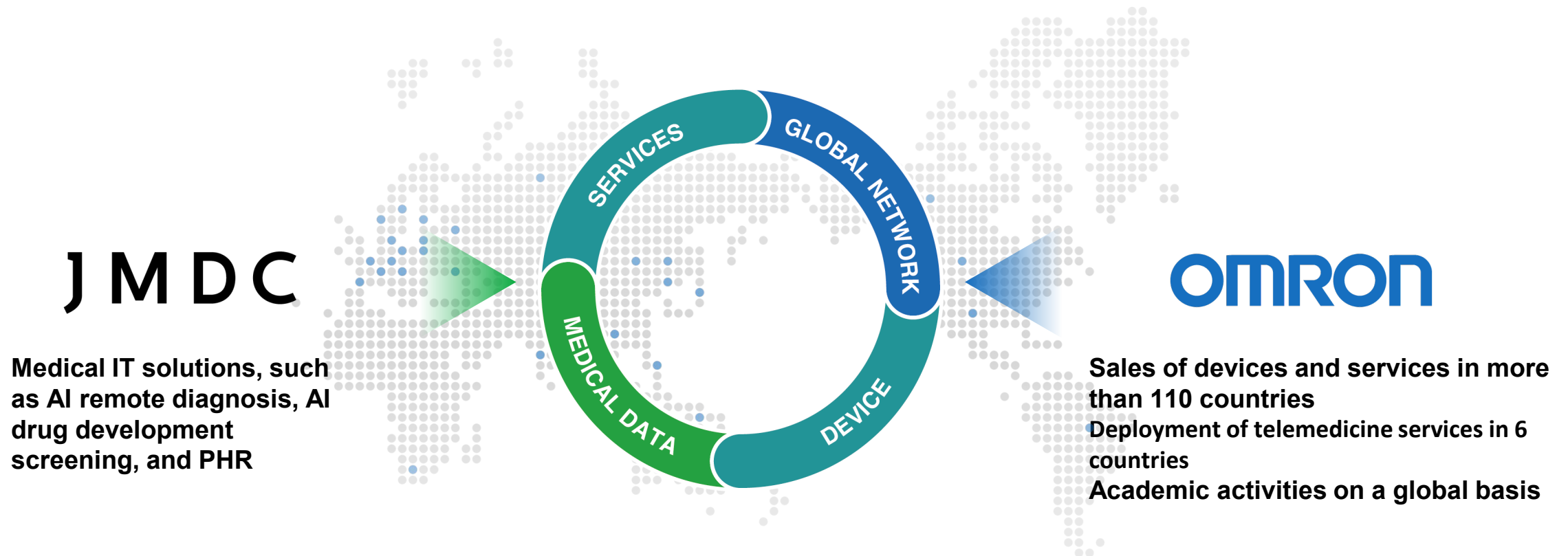
By linking the vital data acquired by OMRON's measurement devices with JMDC's PHR, data science will be conducted on how daily activities and vitals affect the results of annual medical checkups and cause diseases, and preventive solutions will be developed to achieve Zero-Event.





# Global Expansion of JMDC's Medical IT Services

JMDC's business assets will be deployed in the global market from Japan through the effective use of OMRON's global network.





This document is intended to provide corporate and other information concerning JMDC Inc. ("JMDC") and its group. It is not intended to solicit people for acquisition of shares and securities issued by JMDC. Forward-looking statements in this document, including the JMDC Group's goals, plans, estimates, and forecasts, merely reflect decisions or ideas of the JMDC Group as of the time of writing. The actual results of the Group, including operating results and financial position, may vary greatly from the content of this document and assumptions based on the content depending on the economic situation at home and abroad, industrial trends, business competition, securing of human resources, technical innovation, and other factors of the business environment. The information described in this document concerning the industry, market trends, economic situation, etc. was prepared based on the information available as of the time of writing and the JMDC Group provides no warranty as to the authenticity, accuracy, reasonableness, and completeness of such information. In addition, this document may describe information based on the JMDC Group's judgment, forecast, or estimation about the industry, market trends, economic situations, etc. Such information, however, merely reflects decisions or ideas as of the time of writing and the actual values may greatly differ from the information. Financial data and other indicators of other companies cannot be directly compared with the corresponding indicators of JMDC due to differences in accounting standards, calculation methods, etc. Future changes in circumstances may affect the content of this document, however, JMDC takes no responsibility for updating or correcting this document. The content of this document is subject to change without prior notice.



J M D C