

Yoshikazu Fujikawa President and Representative Director, CEO Solasto Corporation (Securities Code: 6197 TSE PRIME)

# Notice Concerning the Acquisition of 100 Customers for Remote Medical Administration Service

We are pleased to announce that the number of application contracts for our Remote Medical Administration Service, launched in June 2021, has exceeded 100 as of the end of March 2022.

Please see the attached for details.

#### ■ Remote Medical Administration Service

Remote Medical Administration Service is an on-line based service that performs "medical administrative work" such as reception processing, fee calculation, and medical fee billing, which are usually performed in the clinic, at "Remote Medical Administration Centers" (three locations in Shinagawa, Nagoya, and Utsunomiya).

At the centers, our staff with specialized medical clerical skills respond online in real time, allowing clinics to operate with a minimum of clerical staff. In addition, by performing medical office work from the remote medical administration centers, patients' waiting time is reduced and avoiding the 3Cs can be expected.

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# **Press Release**

Solasto Corporation

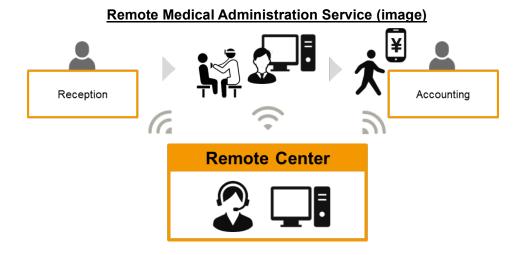
# DXing Clinic Medical Administration Work with *iisy*100 clients for Remote Medical Administration Services, acquired

 $\sim$  Over 100 application contracts in the first 10 months since service launched!  $\sim$ 

Solasto Corporation (TSE: 6197) is pleased to announce that the number of customers who have contracted with the Remote Medical Administration Service, the first service of its medical DX package "*iisy*," exceeded 100 at the end of March 2022. Since its launch on June 2021, the service has reached this milestone in just 10 months.

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#### ■ The features of the clinic that decided to introduce the service

#### 1. Newly opened clinics

There are many concerns and anxieties related to "personnel" when opening a clinic. We have received many comments from doctors who have opened new clinics that "labor management was reduced and the opening of the clinic went smoothly."

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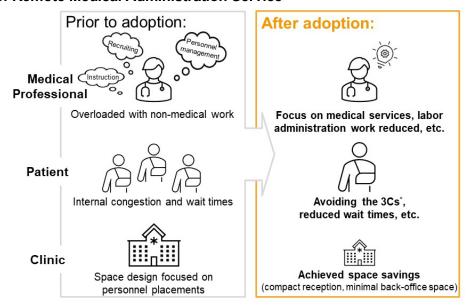
### 2. Major medical corporation operating more than 10 clinics

We have received applications from "Nagoya Garden Clinic" (in AEON Mall Nagoya Noritake Garden :large shopping center), which has a total of 20 departments, and from a medical corporation with more than 10 clinics.

#### 3. Applications from all over the country

We are receiving an increasing number of applications from the Tokyo area as well as from mountainous areas, remote islands, and other remote areas where it is difficult to hire human resources. We have also heard from some doctors who say, " If staff members suddenly quit, it is difficult to hire new staff right away."

#### Merits of Remote Medical Administration Service



# About Medical DX Package: iisy



"iisy" is a medical DX package based on medical staff and ICT that leverages our strengths to fundamentally rethink the world of medical office work, reducing the workload of many medical professionals and resolving issues in the medical field. <Remote Medical Administration Service> is the first phase of this solution. We will continue to develop the medical DX package "iisy" with a sense of speed to provide a new business model for the medical industry and contribute to the future of Japanese healthcare.

# About Solasto Corporation https://www.solasto.co.jp/ir/en/index.html

Solasto Corporation (TSE: 6197) has approximately 30,000 employees and is engaged in the Medical Outsourcing Businesses, Eldery Care Businesses, Children Businesses, and Education Businesses. In FY2020, our consolidated net sales were 106.1 billion yen and operating profit was 6 billion yen. By fiscal year 2030, Solasto aims to achieve net sales of 300 billion yen and operating profit of 20 billion yen.

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