



Consolidated Financial Results for the Six Months Ended February 28, 2022 [Japanese GAAP]

April 14, 2022

Company name: Valuence Holdings Inc. Stock exchange listing: Tokyo Stock Exchange

Securities code: 9270 URL: https://www.valuence.inc/ Representative: (Title) Representative Director (Name) Shinsuke Sakimoto

Contact: (Title) Director and CFO (Name) Shinichiro Sato (TEL) +81-3-4580-9983 Scheduled date for filing quarterly securities report: Scheduled date for commencing dividend payments: —

April 14, 2022

Preparation of supplementary quarterly financial results briefing materials: Yes

Holding of quarterly financial results briefing:

Yes (For institutional investors and analysts)

(Amounts of less than one million yen are truncated.)

(% indicates year-over-year change)

1. Consolidated financial results for the six months ended February 28, 2022 (September 1, 2021 to February 28, 2022)

(1) Consolidated operating results (cumulative)

| | Net sales | | Operation | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|---------------------------------------|-------------|------|-------------|------------------|-------------|-----------------|-------------|---|--|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | |
| Six months ended February 28, 2022 | 26,113 | 10.0 | 213 | 220.5 | 182 | 402.7 | (47) | _ | |
| Six months ended February 28, 2021 | 23,743 | 16.9 | 66 | (90.3) | 36 | (94.3) | (123) | _ | |

Note: Comprehensive income: Six months ended February 28, 2022 [-%] Six months ended [14] million yen February 28, 2021 [-%]

| | | / [] |
|---------------------------------------|----------------|------------------|
| | Basic earnings | Diluted earnings |
| | per share | per share |
| | Yen | Yen |
| Six months ended February 28, 2022 | (3.63) | _ |
| Six months ended February 28, 2021 | (9.39) | _ |

(2) Consolidated financial position

| | Total assets | Net assets | Equity capital ratio |
|-------------------------|--------------|-------------|----------------------|
| | Million yen | Million yen | % |
| As of February 28, 2022 | 20,934 | 7,121 | 32.9 |
| As of August 31, 2021 | 18,727 | 7,270 | 38.0 |

(Reference only) Equity Six months ended February 28, 2022 6,881 million yen Fiscal year ended in August 2021 7,115 million yen

2. Dividends

| | Annual dividends | | | | |
|---|------------------|-------------|-------------|----------|-------|
| | First | Second | Third | Fiscal | Total |
| | quarter-end | quarter-end | quarter-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended in August 2021 | _ | 0.00 | _ | 25.00 | 25.00 |
| Fiscal year ending in August 2022 | _ | 0.00 | | | |
| Fiscal year ending in August 2022 (forecast) | | | _ | 25.00 | 25.00 |

Note: Revision to the dividend forecast announced most recently: None

3. Consolidated financial results forecast for the fiscal year ending in August 2022 (September 1, 2021 to August 31, 2022)

(% indicates year-over-year change)

| | Net s | sales | Operatir | ng profit | Ordinar | y profit | Profit att | | Basic earnings per share |
|-----------|-------------|-------|-------------|-----------|-------------|----------|-------------|------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 64,300 | 22.4 | 1,800 | 54.0 | 1,700 | 74.0 | 920 | 26.9 | 69.85 |

Note: Revision to the financial results forecast announced most recently: None

* Notes

- (1) Changes in significant subsidiaries during the current period (changes in specified subsidiaries resulting in the changes in the scope of consolidation): None
- (2) Accounting treatments adopted specially for the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements
 - 1) Changes in accounting policies due to application of new or revised accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above:
 - 3) Changes in accounting estimates:
 - 4) Retrospective restatements:

None
(4) Notes on quarterly consolidated

None

(Note) For details, please refer to "2. Quarterly consolidated financial statements and major notes (4) Notes on quarterly consolidated financial statements (Changes in accounting policies)" on page 12 of the attached materials.

(4) Number of shares of common stock issued

- 1) Number of shares issued at the end of the period (including treasury share)
- 2) Number of shares of treasury share at the end of the period
- 3) Average number of shares of common stock during the period (cumulative)

| As of February 28, 2022 | 13,334,420 shares | Fiscal year ended in August 2021 | 13,326,170 shares |
|---------------------------------------|-------------------|---------------------------------------|-------------------|
| As of February 28, 2022 | 160,227 shares | Fiscal year ended in August 2021 | 134,384 shares |
| Six months ended February 28, 2022 | 13,168,189 shares | Six months ended February 28, 2021 | 13,186,308 shares |

^{*} These quarterly financial results are not subject to quarterly review procedures to be performed by certified public accountants or an audit firm.

* Explanation on appropriate use of financial results forecasts and other matters of note
Financial results forecasts and other forward-looking statements provided in these materials are based on information available to the
Company and certain other assumptions deemed reasonable as of the date of publication of this document, and do not represent any
guarantee that the Company will achieve these results. Actual financial results and other aspects of business performance may differ
significantly from these forecasts owing to various factors. Please refer to "1. (3) Explanation of consolidated financial results forecast
and other forward-looking information" on page 5 of the attached materials for conditions forming the basis for financial results
forecasts, notes regarding the use of financial results forecasts, and other information.

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| | (1) (2) (3) Qu (1) (2) (3) | Qualitative information on quarterly financial results |

1. Qualitative information on quarterly financial results

(1) Explanation of business results

The Company Group is currently promoting efforts to achieve the VG1000 mid-term management plan for the period through the fiscal year ending in August 2025. The Company Group aims to transform itself into a recurring revenue model to achieve sustainable growth by becoming a Global Reuse Platformer, providing partners ("partner" referring hereinafter to a reuse business operator in an auction) around the world with one-stop support in the buying and selling of luxury brand items.

In the fiscal year ending in August 2022, the second year of the mid-term management plan, the Company Group will continue to make proactive investments as it did in the previous fiscal year and plans to increase expenses related to system development, operation, and maintenance in addition to advertising and personnel expenses. In terms of system development, the outsourcing and amortization costs for operation and maintenance of systems, including existing systems, are expected to increase due to the development of AI for purchasing and sales channel selection, the development of customer management infrastructure, and the development for the launch of fulfillment services.

As a result of the business activities based on the above plan, the Company Group's consolidated financial results for the six months under review were as follows. Effective from the first quarter of the fiscal year ended in August, 2022, the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), etc., has been applied. With regard to the application of the Accounting Standard or Revenue Recognition, etc., in accordance with the transitional treatment prescribed in the provisions of Paragraph 84 of the Accounting Standard for Revenue Recognition, the new accounting policy has not been applied retrospectively for the six months ended February 28, 2021. For details, please refer to "2. Quarterly consolidated financial statements and major notes (4) Notes on quarterly consolidated financial statements (Changes in accounting policies)."

| Net sales | 26,113 million yen | (Up 10.0% from the previous corresponding period) |
|---------------------------------------|--------------------|---|
| Operating profit | 213 million yen | (Up 220.5% from the previous corresponding period) |
| Ordinary profit | 182 million yen | (Up 402.7% from the previous corresponding period) |
| Loss attributable to owners of parent | 47 million yen | (Loss attributable to owners of parent for the previous corresponding period was 123 million yen) |

The Company Group has only one business segment—reuse business involving brand name products, antiques, works of art, and other items. Thus, information by segment is omitted.

Specific initiatives in the six months under review were as follows.

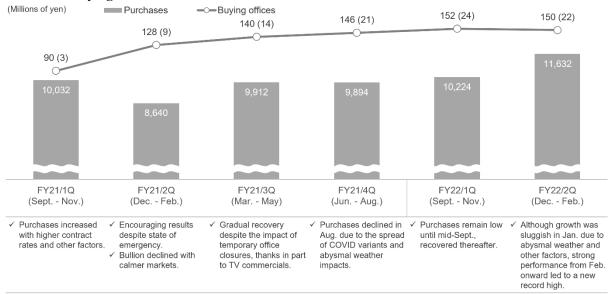
With regard to purchases, purchase volume, which had been gradually recovering since September, was sluggish in January due to the weather and other factors. However, in addition to strengthening search engine optimization (SEO) measures, the bullion and watch markets soared, resulting in strong performance in February. In addition, the Company Group has appointed KANJANI ∞ (Eight) as the image character of *Nanboya* since January 20 and conducted a campaign to celebrate this appointment and other measures to attract more customers.

Turning to office policy, the Company Group opened 3 new offices in Japan and 5 new offices overseas, bringing the total number of buying offices of the Company Group as a whole as of the end of the six months under review to 128 offices in Japan and 22 offices overseas. In addition, in order to further expand purchasing, the Company Group is strengthening purchases not only by opening new offices under its own brand but also through alliances with other industries.

As a result, purchases during the six months under review totaled 11,632 million yen, a new record high.

Quarterly trends in purchases and the number of buying offices are as follows.

Purchases and Buying Offices



^{*} No. of buying offices includes overseas buying offices. Nos. in parentheses indicate overseas buying offices.

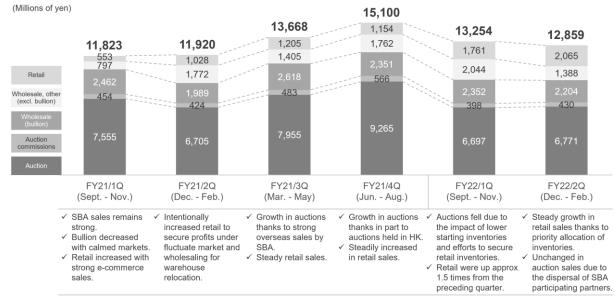
With respect to selling operations, net sales decreased compared to the previous quarter due to the Company Group's continued priority on securing inventory for retail enhancement measures planned for the second half of the fiscal year. The number of STAR BUYERS AUCTIONS ("SBA") held has significantly increased since November, but participation by partners was dispersed due to the time difference in bid closing times, which made it difficult for overseas partners to participate, and the difficulty for some partners to allocate staff due to the increased number of events. As a result, the rates of winning bids decreased, and it became difficult for bids to rise, resulting in sluggish net sales growth and a decrease in the gross profit margin. While the Company Group has changed the closing time for bidding in categories with high overseas bidding since the end of January, it has decided to hold the auction four times a month starting in March to create an environment in which partners can participate more easily. The Company Group will continue to improve the volume of goods per event, inventory turnover period, rates of successful sales, and gross profit margin, as well as convenience for partners.

As for retail measures, the Company Group opened ALLU OMOTESANDO as its flagship store in February. This store not only sells but also purchases items in an effort to strengthen engagement with customers. In addition, the Company Group has launched a new approach to customer engagement by introducing sustainability initiatives, such as displaying the amount of contribution to environmental impact reduction on product tags.

Gross profit margin was affected by the dispersion of participating partners due to the increase in the number of SBAs held, as well as an increase in the proportion of bullion and watches in the sales mix, which pushed down the gross profit margin from the previous quarter.

Quarterly net sales by channel (toB and toC) are as follows.

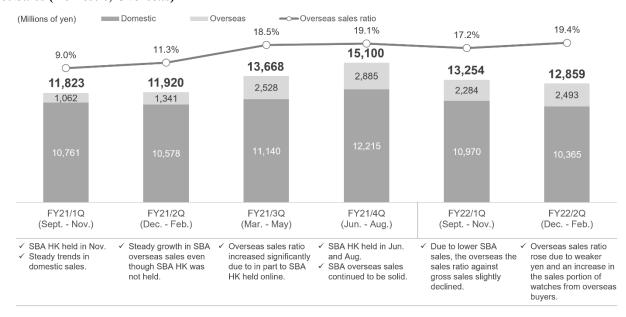
Net Sales by Channel (toB, toC)



The ratio of overseas sales to total net sales increased 2.2 percentage points from the previous quarter to 19.4%. This was due to a higher proportion of watches in the sales mix, many of which are sold to overseas bidders, as a result of soaring watch market prices, in addition to the impact of the weaker yen. The Company Group also believes that the change in the closing time for bidding for watches to a time that facilitates participation by overseas partners from the end of January also had an impact.

Quarterly net sales (in domestic and overseas) are as follows.

Net Sales (Domestic, Overseas)



(2) Explanation of financial conditions

1) Status of assets, liabilities, and net assets

(Assets)

As of the end of the six months under review, current assets were 15,028 million yen, up 1,618 million yen from the end of the previous consolidated fiscal year. This was mainly due to a decrease of 2,088 million yen in cash and deposits due to procurement of merchandise and dividend payments on the one hand, and an increase of 2,718 million yen in merchandise as a result of securing inventory for purchase expansion and retail measures on the other. Non-current assets were 5,906 million yen, up 588 million yen from the end of the previous consolidated fiscal year, mainly due to the acquisition of property, plant, and equipment associated with new office openings, etc. and an increase in guarantee deposits. As a result, total assets were 20,934 million yen, up 2,206 million yen from the end of the previous consolidated fiscal year.

(Liabilities)

Current liabilities as of the end of the six months under review were 12,721 million yen, up 2,419 million yen from the end of the previous consolidated fiscal year. This was mainly due to an increase of 2,659 million yen in short-term loans payable to secure funds for purchases on the one hand, and a decrease of 86 million yen in current portion of long-term loans payable due to repayment and a decrease of 104 million yen in income taxes payable on the other. Non-current liabilities were 1,091 million yen, down 63 million yen from the end of the previous consolidated fiscal year, mainly due to a decrease of 66 million yen in provision for directors' retirement benefits. As a result, total liabilities were 13,812 million yen, up 2,355 million yen from the end of the previous consolidated fiscal year.

(Net assets)

Net assets as of the end of the six months under review were 7,121 million yen, down 148 million yen from the end of the previous consolidated fiscal year, mainly due to a decrease of 393 million yen in retained earnings as a result of dividend payments, the application of the revenue recognition standard, and the loss attributable to owners of parent.

2) Status of cash flow

Cash and cash equivalents as of the end of the six months under review were 6,181 million yen, down 2,088 million yen from the end of the previous consolidated fiscal year.

An overview of cash flows by category in the six months under review and major underlying factors are presented below.

(Cash flow from operating activities)

Cash flow from operating activities in the six months under review was an outflow of 3,504 million yen (the result for the previous corresponding period was an outflow of 130 million yen), due mainly to fund decreases, including a 2,719 million yen increase in inventories, an 830 million yen increase in consumption taxes receivable/payable, and 377 million yen in income taxes paid, etc.

(Cash flow from investment activities)

Cash flow from investment activities in the six months under review was an outflow of 789 million yen (the result for the previous corresponding period was an outflow of 188 million yen), due mainly to fund decreases, including outflows of 495 million yen due to purchase of property, plant and equipment and 210 million yen due to purchase of intangible assets.

(Cash flow from financing activities)

Cash flow from financing activities in the six months under review was an inflow of 2,186 million yen (the result for the previous corresponding period was an inflow of 1,990 million yen), due mainly to fund decreases including 329 million yen in cash dividends paid and an outflow of 93 million yen due to the repayment of long-term loans payable on the one hand, and fund increases including a 2,659 million yen increase in short-term loans payable on the other.

(3) Explanation of consolidated financial results forecast and other forward-looking information

No changes have been made to the consolidated financial results forecast for the fiscal year ending in August 2022 announced on October 14, 2021.

2. Quarterly consolidated financial statements and major notes

(1) Quarterly consolidated balance sheet

| | | (Unit: thousand yen) |
|---------------------------------------|---|---|
| | Previous consolidated fiscal year (August 31, 2021) | Six months under review (February 28, 2022) |
| Assets | | |
| Current assets | | |
| Cash and deposits | 8,270,558 | 6,182,532 |
| Accounts receivable - trade | 260,438 | 316,399 |
| Merchandise | 3,921,002 | 6,639,443 |
| Other | 1,093,433 | 2,093,406 |
| Allowance for doubtful accounts | (135,830) | (203,674) |
| Total current assets | 13,409,602 | 15,028,106 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures (net) | 1,857,866 | 2,014,977 |
| Other (net) | 629,478 | 784,924 |
| Total property, plant and equipment | 2,487,345 | 2,799,901 |
| Intangible assets | | |
| Other | 437,848 | 567,046 |
| Total intangible assets | 437,848 | 567,046 |
| Investments and other assets | | |
| Shares of subsidiaries and associates | 315,315 | 312,874 |
| Guarantee deposits | 1,224,529 | 1,294,106 |
| Other | 853,263 | 933,408 |
| Allowance for doubtful accounts | (680) | (1,232) |
| Total investments and other assets | 2,392,427 | 2,539,156 |
| Total non-current assets | 5,317,621 | 5,906,104 |
| Total assets | 18,727,224 | 20,934,211 |

| | | , , , , |
|--|---|---|
| | | (Unit: thousand yen |
| | Previous consolidated fiscal year (August 31, 2021) | Six months under review (February 28, 2022) |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 119,801 | 199,037 |
| Short-term loans payable | 8,340,494 | 11,000,240 |
| Current portion of long-term loans payable | 101,018 | 15,000 |
| Income taxes payable | 268,516 | 164,483 |
| Provision for bonuses | 325,234 | 257,345 |
| Asset retirement obligations | 24,680 | 11,649 |
| Other | 1,122,245 | 1,073,603 |
| Total current liabilities | 10,301,990 | 12,721,359 |
| Non-current liabilities | | |
| Long-term loans payable | 211,250 | 203,750 |
| Provision for directors' retirement benefits | 66,595 | - |
| Asset retirement obligations | 648,412 | 702,508 |
| Other | 228,924 | 185,324 |
| Total non-current liabilities | 1,155,182 | 1,091,582 |
| Total liabilities | 11,457,173 | 13,812,942 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 1,144,576 | 1,146,179 |
| Capital surplus | 1,180,011 | 1,255,812 |
| Retained earnings | 4,978,670 | 4,585,512 |
| Treasury shares | (213,079) | (167,616 |
| Total shareholders' equity | 7,090,178 | 6,819,888 |
| Accumulated other comprehensive income | | |
| Foreign currency translation adjustment | 25,435 | 61,332 |
| Total accumulated other comprehensive income | 25,435 | 61,332 |
| Share acquisition rights | 154,436 | 240,048 |
| Total net assets | 7,270,051 | 7,121,268 |
| Total liabilities and net assets | 18,727,224 | 20,934,211 |
| | | |

(2) Quarterly consolidated statements of income and comprehensive income Quarterly consolidated statement of income

For the six months ended February 28

| | Previous six-month period (from September 1, 2020 to | (Unit: thousand yen) Six months under review (from September 1, 2021 to |
|---|---|---|
| Salas | February 28, 2021) | February 28, 2022) |
| Sales Cost of sales | 23,743,921 | 26,113,758 |
| - | 17,802,952 | 19,199,689 |
| Gross profit | 5,940,969 | 6,914,068 |
| Selling, general and administrative expenses | 5,874,384 | 6,700,657 |
| Operating profit | 66,585 | 213,411 |
| Non-operating income | 251 | |
| Interest income | 251 | 54 |
| Gain on valuation of derivatives | 1,586 | 3,511 |
| Benefits | 9,655 | 2.670 |
| Subsidy income | - | 2,670 |
| Other | 10,830 | 4,054 |
| Total non-operating income | 22,324 | 10,290 |
| Non-operating expenses | 20.112 | 27.122 |
| Interest expenses | 20,112 | 27,122 |
| Commission fee | 756 | 676 |
| Foreign exchange losses Loss on extinguishment of share-based remuneration | 7,791 | 8,945 |
| expenses | 11,100 | 947 |
| Share of loss of entities accounted for using equity method | - | 2,440 |
| Other | 12,762 | 656 |
| Total non-operating expenses | 52,524 | 40,789 |
| Ordinary profit | 36,384 | 182,912 |
| Extraordinary income | | |
| Gain on bargain purchase | 69,486 | - |
| Total extraordinary income | 69,486 | = |
| Extraordinary losses | | |
| Impairment loss | 31,578 | 54,435 |
| Office relocation expenses | 9,263 | = |
| Loss on cancellation of rental contracts | 6,596 | - |
| Total extraordinary losses | 47,438 | 54,435 |
| Profit before income taxes | 58,432 | 128,477 |
| Income taxes - current | 311,737 | 263,111 |
| Income taxes - deferred | (129,504) | (86,811) |
| Total income taxes | 182,232 | 176,299 |
| Profit (loss) | (123,799) | (47,821) |
| Profit (loss) attributable to owners of the parent | (123,799) | (47,821) |

Quarterly consolidated statement of comprehensive income For the six months ended February 28

| | | (Unit: thousand yen) |
|---|---|---|
| | Previous six-month period (from September 1, 2020 to February 28, 2021) | Six months under review (from September 1, 2021 to February 28, 2022) |
| Profit (loss) | (123,799) | (47,821) |
| Other comprehensive income | | |
| Foreign currency translation adjustment | 9,559 | 35,896 |
| Total other comprehensive income | 9,559 | 35,896 |
| Comprehensive income | (114,240) | (11,925) |
| Comprehensive income attributable to: | | |
| Owners of the parent | (114,240) | (11,925) |

(3) Quarterly consolidated cash flow statement

| | Previous six-month period (from September 1, 2020 to February 28, 2021) | Six months under review (from September 1, 2021 to February 28, 2022) |
|--|---|---|
| Cash flow from operating activities | <u> </u> | <u> </u> |
| Profit before income taxes | 58,432 | 128,477 |
| Depreciation expenses | 325,919 | 296,390 |
| Goodwill amortization | 73,418 | - |
| Share-based payment expenses | 194,127 | 136,848 |
| Increase (decrease) in allowance for doubtful accounts | (79,389) | 68,396 |
| Increase (decrease) in provision for bonuses | 39,336 | (67,888 |
| Increase (decrease) in provision for directors' retirement benefits | (5,472) | (66,595 |
| Interest and dividend income | (251) | (54 |
| Interest expenses | 20,112 | 27,122 |
| Share of loss (profit) of entities accounted for using equity method | - | 2,440 |
| Subsidy income | _ | (2,670 |
| Benefits | (9,655) | - |
| Gain on bargain purchase | (69,486) | - |
| Impairment loss | 31,578 | 54,435 |
| Office relocation expenses | 9,263 | - |
| Loss on cancellation of rental contracts | 6,596 | - |
| Decrease (increase) in accounts receivable - trade | 137,729 | (55,96 |
| Decrease (increase) in inventories | (885,605) | (2,719,100 |
| Increase (decrease) in accounts payable - trade | 94,226 | 79,23 |
| Decrease/increase in consumption taxes receivable/payable | (245,232) | (830,08 |
| Other | 220,973 | (180,01 |
| Subtotal | (83,379) | (3,129,02 |
| Interest and dividend income received | 251 | 5 |
| Interest expenses paid | (20,462) | (27,77 |
| Subsidies received | _ | 2,57 |
| Benefits received | 9,655 | |
| Payments for cancellation of rental contracts | (6,596) | |
| Income taxes paid | (269,951) | (377,16 |
| Income taxes refund | 239,593 | 27,12 |
| Cash flow from operating activities | (130,890) | (3,504,21 |
| Cash flow from investment activities | | |
| Purchase of property, plant and equipment | (218,141) | (495,410 |
| Purchase of intangible assets | (25,187) | (210,336 |
| Fulfillment of asset retirement obligations | (20,015) | (3,75 |
| Payments for guarantee deposits | (108,608) | (84,16 |
| Proceeds from collection of guarantee deposits | 25,681 | 4,02 |
| Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation | 657,681 | |
| Loan advances | (500,000) | |
| Other | | 18 |
| Cash flow from investment activities | (188,590) | (789,63 |
| Cash flow from financing activities | | |
| Increase (decrease) in short-term loans payable | 2,425,392 | 2,659,00 |
| Repayment of long-term loans payable | (119,136) | (93,51) |
| Proceeds from issuance of shares | 50,088 | 3,20 |
| Purchase of treasury shares | (158) | (13) |
| Cash dividends paid | (327,819) | (329,37) |

| | | 3 |
|---|---|---|
| | | (Unit: thousand yen) |
| | Previous six-month period (from September 1, 2020 to February 28, 2021) | Six months under review (from September 1, 2021 to February 28, 2022) |
| Other | (37,959) | (52,632) |
| Cash flow from financing activities | 1,990,406 | 2,186,539 |
| Effect of exchange rate change on cash and cash equivalents | 9,355 | 19,221 |
| Increase (decrease) in cash and cash equivalents | 1,680,281 | (2,088,081) |
| Opening balance of cash and cash equivalents | 6,275,644 | 8,269,430 |
| Closing balance of cash and cash equivalents | 7,955,926 | 6,181,348 |

(4) Notes on quarterly consolidated financial statements

(Notes regarding going concern assumptions)

Not applicable

(Notes in the case of significant changes in the amount of shareholders' equity)

Not applicable

(Change in scope of consolidation or equity method application)

As of the end of the first quarter of the current fiscal year, Valuence Art & Antiques Inc. has been excluded from the scope of consolidation as it was dissolved through an absorption-type merger with Valuence Japan Inc.

(Changes in accounting policies)

(Application of the Accounting Standard for Revenue Recognition, etc.)

The Company Group has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020; hereinafter, the "Accounting Standard for Revenue Recognition"), etc., from the beginning of the first quarter of the fiscal year ended in August, 2022. It recognizes revenue at the amount expected to be received in exchange for the promised goods or services when control of the goods or services is transferred to the customer. As a result, the Company Group has changed its method of recognizing net sales and cost of sales to one that recognizes the amount excluding the amount equivalent to net sales and cost of sales of merchandise that is expected to be returned as net sales and cost of sales.

In addition, the Company Group has applied the alternative treatment prescribed in Paragraph 98 of the Guidance on Accounting Standard for Revenue Recognition and recognizes revenue at the time of shipment for domestic sales of merchandise if the period between the time of shipment and the time when control of the merchandise is transferred to the customer is normal time.

With respect to the application of the Accounting Standard for Revenue Recognition, etc., the Company Group has followed the transitional treatment prescribed in the provisions of Paragraph 84 of the Accounting Standard for Revenue Recognition. The cumulative effect of retroactively applying the new accounting policy prior to the beginning of the first quarter of the fiscal year ended in August, 2022 has been added to or deducted from retained earnings at the beginning of the first quarter of the fiscal year ended in August, 2022, and the new accounting policy has been applied from the balance at the beginning of the first quarter of the fiscal year ended in August, 2022.

In accordance with the transitional treatment prescribed in Paragraph 89-2 of the Accounting Standard for Revenue Recognition, no reclassification has been made for the previous fiscal year using the new presentation method. In addition, in accordance with the transitional treatment prescribed in Paragraph 28-15 of the Accounting Standard for Quarterly Financial Reporting (ASBJ Statement No. 12, March 31, 2020), disaggregated information on revenue from contracts with customers for the six months ended February 28, 2021 is not provided.

As a result, the balance of retained earnings at the beginning of the term decreased by 15,541 thousand yen since the cumulative effect was reflected in net assets at the beginning of the first quarter of the fiscal year ended in August, 2022.

Compared with the previous method, this change decreased net sales by 181,400 thousand yen, cost of sales by 163,003 thousand yen, and operating profit, ordinary profit, and profit before income taxes by 18,396 thousand yen in the six months under review.

In addition, 18,387 thousand yen of returned assets are included in other under current assets, and 23,585 thousand yen of refund liabilities are included in other under current liabilities.

(Application of the Accounting Standard for Fair Value Measurement, etc.)

The Company Group has applied the Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019; hereinafter, the "Accounting Standard for Fair Value Measurement"), etc., from the beginning of the first quarter of the fiscal year ended in August, 2022, and the new accounting policies set forth by the Accounting Standard for Fair Value Measurement, etc., will be applied prospectively in accordance with the transitional treatment set forth in Paragraph 19 of the Accounting Standard for Fair Value Measurement and Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019).

This change has no impact on the quarterly consolidated financial statements.

(Additional information)

There are no significant changes to the assumptions provided under "(Additional Information)" in the Securities Report for the previous consolidated fiscal year concerning accounting estimates related to the effect of the spread of COVID-19.

(Important subsequent events)

At a meeting of the Board of Directors held on April 14, 2022, the Company Group resolved matters concerning acquisition of its own shares pursuant to provisions of Article 459, Paragraph (1) of the Companies Act and Article 33 of the Articles of Incorporation.

1) Reasons for the acquisition of own shares

To improve capital efficiency and implement a flexible capital policy in response to changes in the business environment.

2) Details of acquisition

| (1) | Class of shares to be acquired | Common shares of the Company | |
|-----|--------------------------------|---|--|
| (2) | Total number of shares can be | Up to 350,000 shares | |
| | acquired | (Proportion of total number of shares outstanding | |
| | | [excluding treasury shares]: 2.66% | |
| (3) | Total share acquisition amount | Up to 500,000,000 yen | |
| (4) | Method of acquisition | Market purchase on the Tokyo Stock Exchange | |
| (5) | Period of acquisition | From April 15,2022 to August 24, 2022 | |
| | | | |