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To Whom It May Concern,

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Representative Director, President and CEO (Code number: 6200, Prime Market of the Tokyo

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## Notice: Revision of Consolidated Financial Forecasts for the First Half of Fiscal Year Ending September 30,2022

Insource Co. has reviewed current trends in its performance and revised its consolidated financial forecasts for the first half of fiscal year ending September 30,2022, which was announced on January 24, 2022.

## 1. Revision of Consolidated Financial Forecasts for the first half of fiscal year ending September 30,2022

(1) H1 FY21 (October 1, 2021 - March 31, 2022)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net profit per share
Previous forecast (A)	mill yen	mill yen	mill yen	mill yen	yen sen
	4,190	1,230	1,230	830	19.47
Revised forecast (B)	4,510	1,670	1,650	1,130	26.85
Change (B-A)	320	440	420	300	_
Percentage change (%)	7.6	35.8	34.1	36.1	_
(Reference) H1 FY20 Consolidated Financial Results	3,673	1,257	1,273	823	19.67

## (2) Reasons for Revision

Following the consolidated results for the first quarter, the second quarter saw strong sales of trainings for private companies and high unit-price DX trainings. In addition, highly profitable video and e-learning sales in Other Businesses also expanded. Furthermore, the number of consolidated employees was lower than planned, and personnel expenses were controlled, resulting in an increase in profit.

Therefore, net sales, operating profit, ordinary profit, and profit attributable to owners of parent are all expected to exceed the previously announced forecasts.

## 2. About Consolidated FY21(full-year) Financial Forecasts

Since there are warnings of a rebound in the spread of COVID-19, and the impact on each business, both positive and negative, cannot be determined at this time, the consolidated financial forecasts for FY21(full-year) remain unchanged from the figures announced on January 24, 2022.

(Note) This document contains projections of performance based on information available at the time of preparation, and actual results may differ from these projections due to various factors.

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