## KENEDIX

Retail REIT Corporation




## Executive summary

## Promoting growth strategies in an unstable environment

## Achievements since the 14th FP ended March 2022

## Active portfolio management amid the pandemic

## Diverse financing leveraging credit improvement

- Continued strong performance of KRR's core tenants that deal with daily necessities, even amid the prolonged COVID-19 pandemic. Achieved JPY 7,090 DPU in the 14th FP, JPY 80 higher than forecast
- Conducted asset reshuffling, acquiring 3 assets while selling 3 in the 14th FP. Acquired 3 additional assets in the 15th FP
- Used the sponsor support and proprietary network for acquisition. Moreover, made distinctive efforts to enhance unitholder value, such as acquisition with intention of conversion and property expansion leveraging underutilized space
- Credit rating (JCR) upgraded to AA- (Stable), due to Kenedix Group affiliated with Sumitomo Mitsui Finance and Leasing Group, accelerated diversification and stable management amid the pandemic
- Issued the first green bond after upgraded to AA-
- Borrowed the first green loans
- Improved borrowing conditions along with the enhanced credibility


## Aim for enhanced stability and sustainable growth even in the unstable environment

- Seek growth and diversification of portfolio through public offering at appropriate timing
- Enhance stability and profitability of portfolio by reshuffling tenants that are taking time to recover sales amid the pandemic and reshuffling assets
- Aim to reduce funding costs by diversifying financing methods and lenders, leveraging high-credit rating of AA-
- Further promote ESG initiatives through GHG emission reduction targets and disclosures in line with TCFD recommendation


## Executive summary

## Unit price performance

KRR's unit price outperformed the TSE REIT Index after the 11th FP earnings announcement amid the pandemic Unit price and market capitalization


Note 1: Please refer to page 8 for details of NAV per unit.
Note 1: Please refer to page 8 for details of NAV per unit. 2020 when the 2020 highest price was recorded for the TSE REIT Index as the closing price for KRR unit price.
Note 2: Calculated using the TSE REIT Index as of Feb. 20,20 .

## Executive summary

Flexible portfolio management adapting to environmental changes
Pursuing a portfolio with higher quality and profitability by asset reshuffling, adapting to environmental changes Reshuffling since the 12th FP (based on acquisition / disposition price)



Summary of the properties disposed of in the 14th FP ended Mar. 2022

| Highlight | K's Denki Shonan-Fujisawa (Land) <br> $\checkmark$ Property with potential downside risks <br> Prime Square Jiyugaoka <br> $\checkmark$ Property with a health club, the sector relatively affected by the pandemic; expected to require more maintenance and capex constantly due to its age <br> Daikanyama Address Dixsept <br> $\checkmark$ Property with many apparel tenants largely affected by the pandemic, compared to other properties in the portfolio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total disposition price | JPY 8.3bn | Total book value at the end of Sep. 2021 | JPY 7.8bn | Avg. NOI yield based on disposition price | 4.1\% |

## Selective investments adapting to trend changes

Retail REIT Corporation
Acquisitions adapting to trend changes such as demographics in surrounding areas and tenant mix focusing on groceries

Highlights of the new acquisition


Retail trade areas

| with demographic advantages | Dense population | Growing population |
| :--- | :--- | :--- |

- Areas with abundant retail trade areas owing to population concentration
- Locations with potential for population growth where large-scale housing development is planned in the neighborhood
2 Located in four major metropolitan areas

| and ordinance-designated cities | Metropolitan areas | Ordinance-designated |
| :--- | :--- | :--- |

- Locations in 4 major metropolitan areas and ordinance-designated cities with relatively stable demographics
3 Tenant mix enabling stable management $\quad$ Grocery $\quad$ Logistics
- Retail facilities with grocery supermarket tenants are resilient to the impact of COVID-19 and e-commerce
- Retail distribution centers that leverage e-commerce demand

4 Strong support from the Kenedix Group
and Alliance Companies

- Utilizing the pipelines and bridge function provided by Kenedix Group (Sponsor) and Alliance Companies


## Change in the portfolio through asset reshuffling

|  | End of 13th FP <br> (Sep. 2021) | Properties <br> disposed of | The new <br> acquisition | End of <br> Apr. 2022 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Number of <br> properties | 66 | 3 | 6 | 68 |
| Total acquisition <br> price | JPY 245.2bn | JPY 7.6bn | JPY 15.9bn | JPY 253.6bn |
| Total appraisal value | JPY 263.9bn | JPY 8.1bn | JPY 17.7bn | JPY 273.7bn |
| Average appraisal <br> NOI yield | $5.2 \%$ | (b.1\% <br> (based on | $5.2 \%$ | $5.3 \%$ |
| 4 major <br> metropolitan areas | $81.8 \%$ | $100.0 \%$ | $92.5 \%$ | $82.0 \%$ |
| Grocery anchored <br> shopping centers <br> (retail only) | $86.0 \%$ | $21.3 \%$ | $100.0 \%$ | $88.9 \%$ |

List of the new acquisition


Note 1: The conversion cost will be added to the acquisition price after the completion of the conversion. Assumed cost of the Note 2: The appraisal NOI is 880 mm , which may increase or decrease.
Note 2: The appraisal NOI is based on the NOI after the completion of the conversion, which is on the appraisal report as of Mar. 31, 2022. The appraisal NOI yield is calculated by dividing the appraisal NOI by the sum of the acquisition price and the assumed
costs of the conversion. The same shall apply to the calculation of the average appraisal NOI yield of the portfolio.

## Executive summary

DPU, NAV per unit and unrealized gain


[^0]Note 2: NAV per unit at the end of each FP = (net assets + unrealized appraisal gains/losses on the entire portfolio at the end of each FP - total distributions) / (total number of investment units issued at the end of each FP)
 unrealized appraisal gains/losses on the entire portfolio.

DPU impact and forecast assumptions

Positive factors
Negative factors


## Executive summary

Summary of statements of income and retained earnings: 14th FP

Retail ReIT Corporation
(JPY mm)

|  | Sep. 2021 | Mar. 2022 |  | Changes |  | Remarks on changes from forecasts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 13th FP } \\ & \text { actual (A) } \end{aligned}$ | $\begin{aligned} & \text { 14th FP } \\ & \text { forecast (B) }{ }^{(\text {Note 1) }} \end{aligned}$ | $\begin{aligned} & \text { 14th FP } \\ & \text { actual (C) } \end{aligned}$ | C-A | C-B |  |
| Rent revenue - real estate | 7,829 | 7,943 | 7,882 | +53 | -61 | Disposition -76, existing properties +9 (re forecast vs actual variance of COVID impact: forecast -20, actual -11), acquisition +5 |
| Other lease business revenue | 1,072 | 1,014 | 1,074 | +1 | +59 | Termination fee +27 , utility charge reimbursement +16 , revenue from events +7 , insurance income +7 |
| Gain/loss on sale of real estate | 674 | 350 | 436 | -237 | +86 | Shonan-Fujisawa \& Jiyugaoka +86 |
| Operating revenues ${ }^{(\text {Note 2) }}$ | 9,576 | 9,308 | 9,393 | -182 | +84 |  |
| Property related expenses (excl. depreciation) | 2,495 | 2,395 | 2,399 | -96 | +4 | Utility charge +40 , repair costs -23 , BM/PM fee -10 , sales promotion costs -3 |
| NOI | 6,405 | 6,563 | 6,557 | +151 | -5 |  |
| Depreciation | 1,166 | 1,197 | 1,189 | +23 | -7 |  |
| NOI after depreciation | 5,239 | 5,365 | 5,367 | +128 | +2 |  |
| Other operating expenses | 1,032 | 1,013 | 1,047 | +15 | +34 | AM fee +22 , non-deductible consumption tax +17 |
| Operating income | 4,881 | 4,702 | 4,756 | -124 | +54 |  |
| Non-operating income | 0 | 0 | 1 | +0 | +1 |  |
| Non-operating expenses | 619 | 624 | 626 | +7 | +1 |  |
| Ordinary income | 4,262 | 4,077 | 4,131 | -130 | +54 |  |
| Net income | 4,261 | 4,076 | 4,127 | -133 | +51 |  |
| DPU (JPY) | 7,328 | 7,010 | 7,090 | -238 | +80 |  |

## Executive summary

Financial forecasts: 15th and 16th FPs
(JPY mm)

| Key financial information | Mar. 2022 <br> 14th FP (actual) | Sep. 2022 <br> 15th FP (forecast) | Changes |
| :---: | :---: | :---: | :---: |
| Operating revenues | 9,393 | 9,250 | -142 |
| Gain on sale of real estate | 436 | - | -436 |
| Operating expenses | 4,636 | 4,791 | +154 |
| Operating income | 4,756 | 4,459 | -297 |
| Non-operating expenses | 626 | 623 | -2 |
| Interest expenses \& financing-related expenses | 610 | 608 | -2 |
| Amortization of investment unit issuance costs | 15 | 15 | - |
| Ordinary income | 4,131 | 3,835 | -296 |
| Net income | 4,127 | 3,834 | -293 |
| DPU | 7,090 | 6,595 | -495 |


| Related key indicator | Mar. 2022 14th FP (actual) | Sep. 2022 <br> 15th FP (forecast) | Changes |
| :---: | :---: | :---: | :---: |
| NOI | 6,557 | 6,627 | +69 |
| NOI yield | 5.3\% | 5.2\% | - |
| Depreciation | 1,189 | 1,248 | +59 |
| NOI after depreciation | 5,367 | 5,378 | +10 |
| NOI yield after depreciation | 4.4\% | 4.2\% | - |
| FFO | 4,900 | 5,102 | +201 |
| CAPEX | 680 | 592 | -88 |
| LTV | 44.7\% | 45.0\% | - |


| Sep. 2022 <br> 15th FP (forecast) | Mar. 2023 <br> 16th FP (forecast) | Changes |
| ---: | ---: | ---: |



## Impact of COVID-19

## Response to rent reduction requests amid the pandemic and sales-linked rent

- The number of new requests for rent reduction and rent deferral remained limited even during the declarations of emergency and the quasi-state of emergency. All deferred rents has been collected
- The level of move-outs in 14th FP was pre-pandemic level
- Occupancy rate stayed stable amid the COVID-19 pandemic

|  | 10th FP <br> Mar. 2020 | 11th FP <br> Sep. 2020 | 12th FP <br> Mar. 2021 | $\begin{aligned} & \text { 13th FP } \\ & \text { Sep. } 2021 \end{aligned}$ | 14th FP <br> Mar. 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rent reduction /deferral requests | 19 | 177 | 22 | 8 | 2 |
| Responded rent reduction requests | - | 95 | 1 | $\begin{array}{r} 5 \\ \text { (Note 1) } \end{array}$ | $\begin{array}{r} 5 \\ \text { (Note 1) } \end{array}$ |
| Amount of rent reductions (JPY mm) | - | 41.0 | 1.6 | 11.1 | 10.9 |
| Responded rent deferral requests | - | 2 | - | - | - |
| Amount of rent deferral (JPY mm) | - | 17.6 | - | - | - |
| Rent delinquency | 1 | 31 | 1 | - | - |
| Move-outs | 7 | 8 | 18 | 7 | 6 |
| Occupancy rate (end of FP) | 99.4\% | 99.7\% | 99.8\% | 99.6\% | 99.2\% <br> (Note 2) |

Rent type
(Oct. 2021 - Mar. 2022) (Note 3)

Sales-linked rent

|  | 10th FP <br> Mar. 2020 | 11th FP <br> Sep. 2020 | 12th FP <br> Mar. 2021 | 13th FP <br> Sep. 2021 | 14th FP <br> Mar. 2022 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total amount <br> of sales-linked <br> rent (JPY mm) | 152 | 116 | 139 | 124 | 133 |

Changes in tenant sales (Jan. 2020 - Mar. 2022)

## Changes in tenant sales by business category (Monthly comparison vs. 2019)

Portfolio monthly tenant sales remained stable at $103 \%$ during the 14th FP (from Oct. 2021 to Mar. 2022) compared to the same period of 2019 even amid the quasi-state of emergency

 garden) take into account the effect of the day of the week. Health clubs and some large amusement facilities are not included in aggregate calculation.

## Consumption shifting to residential areas amid the COVID-19 pandemic

Changes in sales by business category (Monthly comparison vs. 2019) (Note)
While department store sales stay stagnant, sales of shopping centers for daily needs remain stable amid the pandemic


Source: Ministry of Economy, Trade and Industry "the Current Survey of Commerce
Note: Figures after 2021 are calculated by dividing the actual sales figures by the 2019 sales figures which is adjusted by coefficients for continuity in the Ministry of Economy, Trade and Industry's "Current Survey of Commerce" (preliminary report
for March 2022). for March 2022).

Change in the number of people staying in residential areas (Weekly comparison vs. 2019)
People staying within residential areas has continued amid the pandemic


Source: V-RESAS (provided by the Office for Promotion of Regional Revitalization, Cabinet office, and Secretariat of Headquarters for Town, People, and Business Development, Cabinet Secretariat)

## Percentage of teleworking implementation by companies in Tokyo

The teleworking implementation rate rose amid the pandemic


Source: Tokyo Metropolitan Government


Characteristics of KRR portfolio ${ }^{(\text {Note } 1)}$
$\left.\begin{array}{|c|c|c|c|}\hline \text { Total } \\ \text { appraisal value }\end{array} \quad \begin{array}{c}\text { Appraisal } \\ \text { NOI yield(Note 2) }\end{array}\right)$

| 4 major |
| :---: |
| metropolitan areas |
| $82.0 \%$ |


| Shopping centers |
| :---: |
| for daily needs |

$93.8 \%$

| Grocery anchored |
| :---: |
| shopping centers(Note 4) |

$88.9 \%$

Trend in AUM (based on acquisition price)


| Number of properties | 18 | 19 | 33 | 40 | 42 | 51 | 52 | 53 | 53 | 55 | 62 | 62 | 64 | 66 | 66 | 68 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tenants | $286{ }^{\text {(Note 5) }}$ | 321 | 389 | 405 | 409 | 542 | 522 | 520 | 511 | 480 | 496 | 496 | 502 | 528 | 519 | 522 |

Note 1: Figures are as of Mar. 31, 2022 for the properties held as of Mar. 31, 2022. As for Higashimatsuyama Shopping Center and Prima Meat Packers Kinki Center, appraisal value and NOI yield are as of Mar. 1, 2021. Furthermore, for Sun Street Hamakita,
the values of $90 \%$ and $10 \%$ quasi-co-ownership interests are as of Mar. 31, 2022 and Mar. 1 , 2022 respectively. the values of $90 \%$ and $10 \%$ quasi-co-ownership interests are as of Mar. 31, 2022 and Mar. 1, 2022, respectively.
Note 2: "Appraisal NOI Yield" is calculated by dividing appraisal NOI from the latest appraisal reports by acquisition price. Please refer to page 5 for details of the appraisal NOI of Kitera Plaza Aobadai. NOI yield after depreciation is calculated by deducting the depreciation from the aforementioned appraisal NOI and dividing the figure by acquisition price.
Note 3: As Kitera Plaza Aobadai is under conversion, its occupancy rate is $0 \%$ as of Mar. 31, 2022. However, if we exclude this property, the occupancy rate is $99.5 \%$.
Note 4: "Grocery anchored shopping centers" ratio is calculated by dividing total acquisition price of grocery anchored shopping centers by total acquisition price of retail properties.
Note 5: "Number of tenants" at listing is figure as of Sep. 30, 2014.

Multi-tenant properties (by acquisition prices)


Lease contract type (by annual fixed rent)


## Lease expiry profile (by annual fixed rent)



## Percentage of tenant categories (based on rents)



Tenants less affected by e-commerce

| A. | Groceries \& Costco | $28.7 \%$ |
| :---: | :--- | ---: |
| B. | Master lease | $12.5 \%$ |
| C. | Home \& garden | $10.4 \%$ |
| D. | Service businesses | $7.1 \%$ |
| E. | Logistics facilities | $6.7 \%$ |
| F. | Amusement | $6.0 \%$ |
| G. | Health clubs | $4.6 \%$ |
| H. | Restaurants | $3.7 \%$ |
| I. | Drug stores | $2.9 \%$ |
| J. | Dollar shops | $1.6 \%$ |
| K. | Office | $0.3 \%$ |
| L. | Other retailers | $6.6 \%$ |
| M. | Apparel | $4.5 \%$ |
| N. | Consumer electronics | $4.4 \%$ |
|  |  |  |

Rent revisions (based on number of revisions) (Note 1)


Tenant move-in and move-out (Note 3)



Lease expiry (by annual fixed rent)
\# of tenants and \% of lease expiry in each period (Note 2)

Contract renewals at lease expiry in each period
■ Renewal ■ Exit

- Exit due to replacing the master lessee by the end tenant at Sunadabashi


## KRR highlights and updates

## Internal growth initiatives

Example of expansion leveraging underutilized space -
Unicus Ina Restaurant Building B ${ }^{\text {(Note) }}$


- The second property expansion at this property, following the completion of Restaurant Building A (leased to a sushi restaurant) in 2017
- McDonald, which has maintained steady growth even amid the COVID-19 pandemic, is planning to open a new store at the Restaurant Building B. The store will offer Table Delivery, Mobile Ordering and a service that enables customers to receive orders placed through Mobile Ordering in parking lots without leaving cars
- As these services are designed to provide customers safe dining environment amid the pandemic and capture demands online, the store is expected to have synergistic effect among other tenants by attracting more families with young children

| Construction cost | Profitability enhancement | Investment return |
| :---: | :---: | :---: |
| Total expected construction cost | Assumed increase in NOI | Assumed NOI yield |
| approx. JPY 169 mm | JPY +16 mm | $\mathbf{9 . 6 \%}$ |

## Leasing progress amid the COVID-19 pandemic Kitera Town Fukuoka Nagahama



3rd floor layout

- The property was completed in Nov. 2020 amid the COVID-19 pandemic, and the vacancy rate was 17\% at the time of acquisition in Oct. 2021
- Executed lease agreement for $4 \%$ since the acquisition
- Currently negotiating for $12 \%$ of the space ( $13 \%$ vacancy in total)

Lease executed after the acquisition

Before previous tenant's vacation


- Restaurant moved out at the end of Jan. 2022
- Executed lease agreement for the vacated space with a satellite office and an exercise class operator
- Achieved $33 \%$ increase in rent by the tenant reshuffle. Expecting revitalization of the facilities by attracting tenants in other sectors


Financial highlights

|  | 13th FP | 14th FP | Apr. 2022 |
| :--- | ---: | ---: | :---: |
| Long-term <br> debt ratio | $100.0 \%$ | $99.4 \%$ | $98.6 \%$ |
| Fixed interest <br> debt ratio | $97.7 \%$ | $98.6 \%$ | $>$ |

Credit rating

Credit rating (JCR) AA= (stable) (from Dec. 2021)

Green finance
Procured JPY 9.0bn in total

|  | 7th Series Investment Corporation Bonds (Green Bonds) |  | inancing Seris Green Loans |  |
| :---: | :---: | :---: | :---: | :---: |
| Funds | JPY 2.0bn | JPY 4.6bn | JPY 0.8bn | JPY 1.6bn |
| Procurement date | Jan. 28, 2022 | Feb. 10, 2022 |  |  |
| Term | 10 years | 7 years |  | 9 years |
| Interest rate | 0.46\% | 0.7220\% | 0.6400\% | 0.8786\% |
| Use | Refinancing borrowings to acquire an eligible green asset |  |  |  |

## Average remaining years to maturity, borrowing terms and interest rate



Improvement in new borrowing terms
(compared with 11th and 12th FP, incl. refinances and investment corporation bonds)

|  | 11th and 12th FP | 13th FP | 14th and 15th FP |
| :--- | :---: | :---: | :---: |
| Average borrowing <br> period | 5.6 years | 6.1 years | 6.4 years |
| Average interest <br> rate | $0.75 \%$ | $0.69 \%$ | $0.73 \%$ |

Tighter spreads amid rising interest rate

## Eligible green assets

Eligible properties in KRR's portfolio: 19 properties with total acquisition price of JPY133.9 bn (as of Apr. 30, 2022)

| DBJ Green Building Certification <br> "3 stars" or higher | Certification for CASBEE for Real Estate <br> "B+ ranking" or higher | BELS Assessment " $\star \star \star$ " or higher |
| :---: | :---: | :---: |
| DBJ Green Building |  | BELS $\qquad$ |

Borrowings and bonds (as of Apr. 30, 2022)
Retail ReIT Corporation

## Maturities of interest-bearing debts



Breakdown of debt outstanding by lender and investment corporation bonds (JPY mm)


| ■ Sumitomo Mitsui Banking Corp. | 39,570 |  | Counterparty |  | Maximum amount |  | End of contract term |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ■ MUFG Bank, Ltd. | 18,560 |  | Sumitomo Mitsui Banking Corp. |  | JPY 1,000 mm |  | Mar. 31, 2023 |  |
| ■ Mizuho Bank, Ltd. | 12,170 |  |  |  |  |  |  |  |
| - Development Bank of Japan Inc. | 11,290 |  | Mizuho Bank, Ltd. |  | JPY 1,000 mm |  | Mar. 31, 2023 |  |
| - Sumitomo Mitsui Trust Bank, Ltd. | 9,770 |  | MUFG Bank, Ltd. |  | JPY 1,000 mm |  | Mar. 31, 2023 |  |
| - Mizuho Trust \& Banking Co., Ltd. | 5,750 |  |  |  |  |  |  |  |
| - Resona Bank, Ltd. | 5,700 |  | vestment corporation bonds |  |  |  |  |  |
| $\square$ Aozora Bank, Ltd. | 4,440 |  |  |  |  |  |  |  |  |  |  |  |
| The Bank of Fukuoka, Ltd. | 1,500 |  | Bond | Amount of issuance |  |  | $\begin{aligned} & \text { Issuance } \\ & \text { date } \end{aligned}$ | Term |
| The Musashino Bank, Ltd. | 1,450 |  |  |  |  | Interes rate |  |  |
| The Gunma Bank, Ltd. | 900 800 |  | 2nd Series | JPY 1,000 mm |  | 0.60\% | Oct. 2016 | 10 years |
| Shinsei Bank, Ltd. | 800 700 |  | 3rd Series | JPY 1,000 mm |  | 0.32\% | Aug. 2017 | 5 years |
| The Yamaguchi Bank, Ltd. | 700 |  | 4th Series | JPY 2,000 mm |  | 0.70\% | Aug. 2017 | 10 years |
| Sumitomo Life Insurance Co. | 500 |  | 5th Series | JPY 2,000 mm |  | 0.70\% | Apr. 2018 | 10 years |
| The 77 Bank, Ltd. <br> The Nishi-Nippon City Bank, L | 500 | -24bps | 6th Series | JPY 1,000 mm |  | 0.40\% | Apr. 2020 | 5 years |
| The Higo Bank, Ltd. | 500 |  | 7th Series (Green bonds) | JPY 2,000 mm |  | 0.46\% | Jan. 2022 | 10 years |
| $\square$ Investment corporation bonds | 9,000 |  |  |  |  |  |  |  |


-Steady operation of shopping centers for daily needs in residential areas that provide daily necessities, even amid the prolonged COVID-19 pandemic
-Unit price recovered NAV per unit as the market recognized the stability of shopping centers for daily needs, leading to the growth strategy including public offering
-However, due to the volatile market conditions, conduct asset reshuffling if necessary, and continue focused investments in shopping centers for daily needs and selective investment in retail distribution centers that meet the demand from e-commerce

## Strategies in with/ post-pandemic era

## Increase in unit price

> Improve the portfolio stability and profitability through asset reshuffling
$>$ Conduct tenant reshuffling and leasing activities amid the prolonged COVID-19 pandemic
> Make distinctive efforts, such as property conversion and expansion
$>$ Reduce the impact of increasing costs, such as energy

## AUM expansion

$>$ Expand AUM through public offering at appropriate timing
$>$ Acquire assets using the sponsor support and proprietary network
$>$ Pursuing a portfolio adapting to environmental changes

## Credit improvement

$>$ Reduce funding costs
> Financing leveraging high credit rating (AA-)

## Promotion of ESG initiatives

$>$ Strengthen the initiatives to achieve decarbonization targets
> Further enhance disclosures on ESG in line with TCFD recommendations
$>$ Expand green finance

## Stabilized DPU and AUM targets

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[^1]Note 4: The above targets largely depend on external factors, such as the market environment.

## Growth strategies focusing on stability

## Providing consumers with retail infrastructure that grows in importance amid the pandemic

- The COVID-19 pandemic is accelerating the environment changes where the functions of retail and logistics facilities are getting similar
- The importance of shopping centers for daily needs and retail distribution centers increases as a retail infrastructure


Providing infrastructure for new lifestyle


## Growth strategies focusing on stability

## Portfolio composition

## Resilience against COVID-19 and e-commerce

- $76.7 \%$ of the portfolio is COVID-19 resilient and $84.4 \%$ is e-commerce resilient
- More than half of the portfolio is both COVID-19 and e-commerce resilient

E-commerce resilience


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NSC | Neighborhood |
| :---: |
| Shopping Center | Kitera Plaza Aobadai

An NSC aiming to revitalize as a shopping center for daily needs with a grocery store and clinics, in an area with high population growth near Aobadai Station


## Highlights

- The property will be converted from a large health club to an NSC. It is located near Tokyu Den-en-toshi Line's Aobadai Station, where express trains stop, and within commuter district of the Tokyo metropolitan area
- The property is approximately 280 m or a 4 -minute walk from Aobadai Station. The average number of passengers using the station per day was over 110,000 before the COVID-19 pandemic. There is a dense commercial area in front of the station


## Conversion

- KRR's first large-scale conversion project
- KRR have executed fixed-term lease agreement and the occupancy rate based on the contracts is $53.7 \%$.
- The property is expected to be operated as a convenient retail facility featuring tenants that deal with daily necessities and services including the grocery supermarket, OK, which is expected to draw high customer traffic, and clinics

| Acquisition price ${ }^{\text {(Note1) }}$ | JPY 2,553 mm | Land area | 1,792.26m² | Appraisal value | JPY 3,610 mm | Appraisal NOI yield ${ }^{\text {(Note2) }}$ | 4.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Location | Yokohama, Kanagawa | Gross floor area | $5,537.46 \mathrm{~m}^{2}$ | Appraisal NOI (Note2) | JPY 162 mm | Main tenant | OK <br> Corporation |



Note 1: The conversion cost will be added to the acquisition price after the completion of the conversion. Assumed cost of the conversion is JPY 880 mm , which may increase or decrease
 conversion. The same shall apply to the calculation of the average appraisal NOI yield of the portfolio.

NSC | Neighborhood |
| :--- |
| shopping center | Higashimatsuyama Shopping Center

An NSC housing a grocery store as the core tenant and specialty stores providing daily necessities with easy access to wide areas including the city center


## Highlights

Seiyu operates one of the largest grocery supermarkets in the area on the first floor of Seiyu building. The building also features specialty stores including a dollar shop, fast food shops and service-oriented tenants on the first floor and a large apparel store, health clubs, etc. on the second floor, providing convenience to the community

## Location <br> Located in the residential area in Higashimatsuyama City with steadily increasing population with excellent transportation access

- The property is located in the highly-populated There are schools and factories surrounding the area, and the population and the number of households are increasing, mainly among families with young children and working generation
- It has easy access to Route 407, the main road connecting Saitama and Tochigi prefectures, and has the parking spaces for 998 vehicles

Population and number of households in Higashimatsuyama City


$$
\text { Source: Higashimatsuyama City Government (as of Apr. } 1 \text { for each year) }
$$

## Tenants

Housing a leading grocery supermarket Seiyu and also featuring a drug store as well as specialty stores
$\square$ Seiyu building houses Seiyu as the core tenant, which operates more than 300 stores nationwide and has been focusing on online supermarket by Rakuten Seiyu Netsuper, Inc., a group company
■ Sundrug building houses Sundrug, a major drugstore listed on the TSE Prime Market. The property's tenant mix provides high convenience to the community, and is resilient to the COVID-19 as well

## L Logistics Facility Tenri Distribution Center

A distribution center expecting an increase in demand due to expansion of

## logistics locations in the Greater Osaka area



| Acquisition price |
| :--- |
| Location |
| Land area |
| Gross floor area |
| Appraisal value |
| Appraisal NOI |
| Appraisal NOI |
| yield |
| Main tenant |


| JPY $1,070 \mathrm{~mm}$ |
| :---: |
| Tenri, Nara |
| $3,808.32 \mathrm{~m}^{2}$ |
| $7,011.86 \mathrm{~m}^{2}$ |
| JPY $1,090 \mathrm{~mm}$ |
| JPY 59 mm |
| $5.5 \%$ | | Nippon Express |
| :---: |
| Co., Ltd. |

## Highlights

- The area is adjacent to Koriyama Interchange on Nishi-Meihan Expressway and provides easy access to National Route 24 and Prefectural Route 193. The area is expected to become more convenient also for regional distribution and wide area distribution - Install solar panel on the roof to reduce environmental footprint


L Logistics Facility Prima Meat Packers Kinki Center
A distribution center with advantages in easy access to CBD in the Greater Osaka area and securing labor force


JPY $1,047 \mathrm{~mm}$ Osaka, Osaka 3,201.33m² 6,971.47m² JPY 1,080 mm JPY 60 mm 5.2\%

Fukuda and
Partners Co., Ltd.
Highlights

- The property is located in Nishiyodogawa-ku, where logistics facilities concentrate along Osaka Bay, and approximately 250m from Kashima Interchange of Hanshin Expressway 11 Ikeda Route - The area is one of the highly valued distribution since it has potential as a delivery base for the two major consumption areas in in the Kansai region and the property is in proximity to JR Tozai Line Kashima Station
- Prima Meat Packers, Ltd., a major food company, is the end tenant



## Growth strategies focusing on stability

## Leveraging strong support from the Sponsor and Alliance Companies

■ KRR achieves sustainable growth acquiring properties by utilizing the pipelines of its Sponsor and Alliance Companies

- KRR aims to further expand AUM by leveraging strong support from the Kenedix Group and Alliance Companies

Sponsor's enhancement of support capability


## SMFL

Sumitomo Mitsui Finance and Leasing

## Synergy effects assumed by Kenedix

## Support for growth toward AUM of 4 trillion yen (in 2025) as set forth in long-term vision

 "Kenedix Vision 2025"Improvement of creditworthiness and fund-raising ability
Support for implementation of new business
4 Acceleration of overseas business development and expansion of overseas client investors
5 Strengthening of SDGs management

External growth by utilizing Sponsor and Alliance Companies pipelines


Strong support from the Kenedix Group and Alliance Companies


KFM's parent companies

KRR promotes ESG initiative for the purpose of enhancing unitholder value in medium- to long-term

| Key ESG initiatives |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Environment | Earned GRESB Rating <br> in the 2021 GRESB Real Estate Set GHG emission reduction targets <br> Disclosed analysis on climate change <br> in line with TCFD recommendation <br> GRESBM  |  |  |  | Green finance <br> Green bonds <br> (outstanding JPY 2bn) <br> Green loans <br> (outstanding JPY 7bn) |
| Social | Collaboration | 30, | Hosting used clothing collecting event |  | Hosting SDGs enlightening event for children |
| G <br> Governance | Unitholder val management f structure | ked | Same boat investment by Kenedix, Inc. |  | Kenedix Group's <br> strong <br> commitment |
| Establishment of Sustainability Office and Sustainability Committee covering REITs managed by KFM |  |  | Sustainability Office | Sustainability Committee <br> $\checkmark$ Chaired by the President of KFM, for the purpose of enhancing approaches to sustainability and ESG |  |
|  |  | $\checkmark$ Dealing matters relating to sustainability and ESG in KFM <br> $\checkmark$ Published the first Sustainability Report of KFM, introducing ESG initiatives of its managing REITs |  |  |  |

## ESG initiatives (Environment and Social)

Retail REIT Corporation

## Environment initiatives

The number of certified properties and certified floor area (as of Apr. 30, 2022)

| The number of properties | Certified floor area | Ratio |
| :---: | :---: | :---: |
| 20 | 538,870.72m² | 63.3\% (New target: 70\%) |
| DBJ Green Building Certification | Certification for CASBEE for Real Estate | Certification for BuildingHousing Energy-efficiency Labeling System (BELS) |
| DBJ Green Building 2021000 <br> 10 certified properties <br> MONA Shin-Urayasu <br> Passaggio Nishiarai Unicus Ina <br> Blumer HAT Kobe <br> Kawamachi Yahagi Mall Carino Esaka Roseo Mito <br> Ashico Town Ashikaga Sun Street Hamakita <br> Yumemachi Narashinodai Mall | 10 certified properties <br> S rank $\star \star \star \star \star$ <br> Apita Terrace Yokohama Tsunashima Homecenter Kohnan Sunadabashi Resora Obu Shopping Terrace Kitera Town Chofu Unicus Yoshikawa Kalsa Hiratsuka Blumer Maitamon COMBOX Komyoike <br> A rank $\star \star \star \star$ <br> Musashi Ranzan Distribution Center Costco Wholesale Sapporo Warehouse | 1 certified property <br> Apita Terrace Yokohama Tsunashima |

## Solar panel installation

Ina
Yahagi
Tsunashima
Monenosato (Newly installed) Narashinodai (Newly installed) Tenri (Newly acquired)


Monenosato Mall

## LED lights installation

54 of our 56 properties excl. land-only properties installed LED entirely or partially


MONA Shin-Urayasu

Mid- to long-term GHG emission reduction targets (compared to fiscal year 2015 (per unit))

| In fiscal year 2030 | By 2050 |
| :---: | :---: |
| $40 \%$ reduction | Carbon neutrality |

## Social initiatives

## Contribution to local communities

Collaboration with local
communities
$\checkmark$
Entering into agreements,
allowing the property to be
used as a temporary

shelter at emergency $\quad$\begin{tabular}{l}
Hosting used clothing <br>
collecting event <br>
$\checkmark$ Hosting an event organized <br>
by BRING, a project aimed <br>
at recycling used clothing

$\quad$

SDGs enlightening event for <br>
children <br>
$\checkmark$ Holding an event <br>
featuring essence of <br>
SDGs
\end{tabular}

Bicycle sharing
$\checkmark$ Providing a portion of the properties in order to provide services to users of facilities and residents in the vicinity, and to reduce environmental impact


MONA Shin-Urayasu

Supporting Japan for UNHCR
Providing common areas of our properties for their fund-raising campaign
In 2021, the campaign locations were provided at the following properties


Passaggio Nishiara

Improving tenant satisfaction
Renovation work according to tenant satisfaction survey
$\checkmark$ Based on the outcome of the annual survey, appropriate replacement of equipment or renewal of facilities being undertaken, securing continuance of current tenancy in a number of leases


MONA Shin-Urayasu


Blumer Maitamon

## ESG initiatives (Governance)

Retail ReIT Corporation

The Kenedix Group's strong commitment to J-REITs
Because of the importance of the J-REIT business to the Kenedix Group, KRR's sound growth is in line with Kenedix's interests
\(\left.$$
\begin{array}{cc}\text { J-REIT } \\
46.5 \%\end{array}
$$ \begin{array}{c}Private REIT / Private funds <br>
/ Foreign REIT <br>

47.5 \%\end{array}\right]\)| Properietary |
| :---: |
| investments 5.9\% |

Decision-making process for related-party transactions ${ }^{\text {(Note 1) }}$


[^2]
## Unitholder value-linked management fee structure

Introduction of fee structure to provide incentives to enhance unitholder value

|  | Method for calculation |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | I | Total assets <br> (end of previous FP) | Rubject of calculation <br> (annual rate) |
| Asset management fee | II | Net income $\times$ DPU | $0.0013 \%$ |
| Investment unit performance | KRR's excess return $\times$ <br> (ee | $0.1 \%$ |  |
| Acquisition fee (Note 2) | Acquisition price | $1.0 \%$ |  |
| Disposition fee | Disposition price | $0.5 \%$ |  |
| Merger fee | Appraisal value of |  |  |
| assets to be succeeded | $1.0 \%$ <br> (maximum) |  |  |

Revision to the investment unit performance fee structure

- The purpose of the revision determined in Dec. 2021 is to increase the linkage between unitholder returns and the asset management fee
- Revised the method of calculation to factor in a case where KRR's investment unit prices underperform the TSE REIT Index



Investments focusing on shopping centers for daily needs

## "Daily / Neighborhood" type

KRR's focus: Neighborhood, community and other shopping centers for daily needs

## "Weekend / Destination" type

The majority of portfolio properties of preceding listed retail-focused J-REITs

|  |  | Small | Trade area L |  | Large |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | High |  | Lomer visits L | Low |
| Property types |  | Characteristics | Trade area | Large-scale subu | burban retail properties |
| NSC | Neighborhood shopping centers | Shopping centers with a supermarket as an anchor or core tenant | $3-5 \mathrm{~km}$ | RSC (Regional shopping | ing centers) |
| SM | Supermarkets | Stand-alone stores that primarily provide groceries | 3km | GMS (General merchand <br> Stand-alon | ndise stores) <br> Ione GMS is excluded from our investment criteria |
| CSC | Community shopping centers | Larger Shopping centers than NSC, with a supermarket as an anchor or core tenant | 5-10km | Outlet malls |  |
| Urban Station-Front |  | Shopping centers in the immediate vicinity of an urban public transportation station | 3-10km | Urban retail pr | properties featuring |
| SS | Specialty stores | Specialty stores such as drug stores, convenience stores, health clubs or | 1-10km | High-end brand shops |  |

Primary characteristics of shopping centers for daily needs


Location
Located within residential areas of a metropolitan commuter district

- Retail trade area population (Note)
-1km radius: 10,000 people
-3km radius: 62,000 people
-5km radius: 247,000 people


## Tenants Providing primarily daily necessities

- Housing Yaoko, a grocery supermarket, as the anchor tenant and a group of specialty stores


## Facilities

Capacity to accommodate frequent customer visits and provide revenue upside potential

- Flat parking lot to accommodate approximately 480 vehicles
- Constructed a restaurant building on underutilized space

Shopping centers and distribution centers in the supply chain
KRR investments $\qquad$


Target portfolio distribution

Buying goods at GMS

|  | 2007 |  |
| :--- | :--- | ---: |
|  | Type of store | (JPY bn) |
| $\mathbf{1}$ | Supermarket | $12,961.0$ |
| $\mathbf{2}$ | GMS | $8,602.1$ |
| $\mathbf{3}$ | Department store | $8,283.1$ |
| $\mathbf{4}$ | Convenience store | $7,413.9$ |
| $\mathbf{5}$ | Other retailers | $5,743.7$ |
| $\mathbf{6}$ | Consumer electronics | $5,719.1$ |
| $\mathbf{7}$ | Drug store | $3,692.2$ |
| $\mathbf{8}$ | Apparel | $3,177.7$ |
| $\mathbf{9}$ | Home and garden | $2,835.6$ |
| $\mathbf{1 0}$ | Consumers' co-operative | $2,487.0$ |

Buying goods at specialty stores

| 2021 |  |  | (JPY bn) |
| :--- | :--- | ---: | ---: |
|  | Type of store | Sales | Change |
| $\mathbf{1}$ | Supermarket | $17,418.6$ | $+34.4 \%$ |
| $\mathbf{2}$ | Convenience store | $10,791.2$ | $+45.6 \%$ |
| $\mathbf{3}$ | Drug store | $9,481.9$ | $+156.8 \%$ |
| $\mathbf{4}$ | GMS | $7,110.8$ | $-17.3 \%$ |
| $\mathbf{5}$ | Other retailers | $6,984.0$ | $+21.6 \%$ |
| $\mathbf{6}$ | Consumer electronics | $6,091.3$ | $+6.5 \%$ |
| $\mathbf{7}$ | Apparel | $5,148.2$ | $+62.0 \%$ |
| $\mathbf{8}$ | Department store | $4,138.7$ | $-50.0 \%$ |
| $\mathbf{9}$ | Home and garden | $3,726.7$ | $+31.4 \%$ |
| $\mathbf{1 0}$ | Consumers' co-operative | $2,720.9$ | $+9.4 \%$ |

Advantages of shopping centers for daily needs over GMS

## Typical shopping center for daily needs

## Typical stand-alone GMS




## Key characteristics of KRR

## Portfolio strategies

## Investment criteria

Focus on the following four elements in making investment decisions:

| Attractiveness | Location |
| :---: | :---: |
| - Ability to serve particular day-to-day <br> needs of local area customers | - Demographic composition, number of <br> households, competing facilities in <br> local retail trade area |
| Profitability |  |
| - Occupancy, leasing status, rent level <br> and lease term | - Optimal tenant mix for the property <br> considering tenant credit profiles and <br> retail space usage |

## Target portfolio distribution (based on acquisition price)



## Primary geographic target areas

- Four major metropolitan areas, which have relatively stable populations
- Selective investments in ordinance-designated cities, core cities and other areas for diversification



## Investment in land - Seeking additional growth opportunities

We also seek investment opportunities in the underlying land of retail properties and distribution centers

- Strong demand from retail tenants (the majority of buildings on land-only properties held by J-REITs are retail facilities)
- Maintain maximum value upon termination of lease term, as the land is expected to be returned in its original state
- Investment in lands would be limited to 20\% of the portfolio (based on acquisition price) as our general policy

| Advantages to Asset Manager | Advantages to tenants |
| :---: | :---: |
| - Generation of long-term stable rents due to a decrease of vacancy risks because tenants will own buildings pursuant to fixed-term land lease agreements <br> - Stabilization of rent revenue as tenants will pay <br> maintenance costs related to the buildings on such land <br> - Improvement of payout ratio as depreciation costs of <br> buildings are borne by tenants <br> - Limited downside risk related to their asset value caused by external factors, such as fires | - Tenants that are both the lessee and property owner bear a smaller financial burden when opening a store <br> - Increased capital efficiency through treatment of land as off-balance sheet <br> - Simplified procedures for interior renovation of buildings |

Shrinking retail
trade area
due to aging and
concentrating
population in Japan

Demographic shift in Japan


Source: Ministry of Internal Affairs and Communications, National Institute of Population and Social Security Research (as of 2017)
 Source: Ministry of Economy, Trade and Industry

Foods, etc. with relatively low e-commerce penetration


[^3]Population share in Japan by area


Retail property opening applications by property size


Source: Ministry of Economy, Trade and Industry
Low e-commerce penetration in the purchase of fresh foods

Shopping centers for daily needs are highly resistant to e-commerce

The Kenedix Group's strong commitment to J-REITs
Total AUM: JPY 2,689.7 bn (as of Mar. 31, 2022) (Note)


Breakdown of AUM as of Mar. 31, 2022


## The Kenedix Group's total AUM

> ■ J-REIT ■ Private funds / Private REIT / Foreign REIT ■ Proprietary investments



Portfolio map (as of Apr. 30, 2022)

|  | NSC |
| :--- | :--- |
|  | SM |
|  | Urban Station-Front SC |
|  | SS |
|  | Distribution Centers |




Average property age ${ }^{\text {(Note 2) }}$
15.3 years

Portfolio PML value ${ }^{\text {(Note } 3)}$

Portfolio overview (as of Apr. 30, 2022) (1)

| No. | Property name | Location (city/ward, prefecture) | Acquisition price (JPY mm) | Appraisal value <br> (JPY mm) | Appraisal NOI yield (\%) | Occupancy rate (\%) | Number of tenants |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T-2 | MONA Shin-Urayasu | Urayasu, Chiba | 8,063 | 9,760 | 6.5 | 96.9 |  | 1(55) |
| T-3 | Passaggio Nishiarai | Adachi ward, Tokyo | 5,850 | 6,570 | 5.0 | 98.0 |  | 1(41) |
| T-5 | Unicus Ina (80\% quasi-co-ownership) | Kitaadachi-gun, Saitama | 3,576 | 4,216 | 5.6 | 100.0 |  | 1 |
| T-6 | Yorktown Kita-Kaname | Hiratsuka, Kanagawa | 4,000 | 4,340 | 5.4 | 100.0 |  | 1 |
| T-7 | Unicus Yoshikawa | Yoshikawa, Saitama | 3,600 | 3,870 | 5.2 | 100.0 |  | 1(10) |
| T-8 | Sports Club Renaissance Fujimidai | Nerima ward, Tokyo | 2,586 | 2,770 | 5.0 | 100.0 |  | 1 |
| T-9 | Super Viva Home Iwatsuki (Land) | Saitama, Saitama | 4,815 | 5,600 | 4.1 | 100.0 |  | 1 |
| T-11 | Unicus Kamisato (Land) | Kodama-gun, Saitama | 3,000 | 3,050 | 4.6 | 100.0 |  | 1 |
| T-12 | Unicus Konosu (Land) | Konosu, Saitama | 1,700 | 1,790 | 4.6 | 100.0 |  | 1 |
| T-13 | Inageya Yokohama Minamihonjuku (Land) | Yokohama, Kanagawa | 1,442 | 1,380 | 4.5 | 100.0 |  | 1 |
| T-15 | Nakamachidai Tokyu Store | Yokohama, Kanagawa | 3,360 | 3,740 | 5.4 | 100.0 |  | 1 |
| T-16 | Central Wellness Club Nagatsuta Minamidai | Yokohama, Kanagawa | 1,724 | 1,780 | 5.3 | 100.0 |  | 2 |
| T-17 | Life Kameido | Koto ward, Tokyo | 1,450 | 1,480 | 4.4 | 100.0 |  | 1 |
| T-18 | Totsuka-Fukaya Shopping Center (Land) | Yokohama, Kanagawa | 4,170 | 4,340 | 4.6 | 100.0 |  | 2 |
| T-19 | Yumemachi Narashinodai Mall | Funabashi, Chiba | 3,416 | 3,580 | 5.2 | 100.0 |  | 1(14) |
| T-20 | Kawamachi Yahagi Mall | Chiba, Chiba | 3,097 | 3,250 | 5.2 | 100.0 |  | 1(12) |
| T-22 | Round1 Ichikawa-Onitaka | Ichikawa, Chiba | 1,880 | 1,950 | 5.2 | 100.0 |  | 1 |
| T-23 | Ozeki Tokiwadai | Itabashi ward, Tokyo | 1,263 | 1,340 | 4.6 | 100.0 |  | 1 |
| T-24 | Konami Sports Club Shibuya | Shibuya ward, Tokyo | 3,400 | 3,370 | 4.0 | 100.0 |  | 1 |
| T-25 | Apita Terrace Yokohama Tsunashima | Yokohama, Kanagawa | 11,567 | 12,100 | 4.7 | 100.0 |  | 1 |
| T-26 | Kalsa Hiratsuka | Hiratsuka, Kanagawa | 5,980 | 6,050 | 4.7 | 100.0 |  | 3 |
| T-27 | Monenosato Mall | Yotsukaido, Chiba | 2,753 | 2,990 | 5.4 | 100.0 |  | 1(11) |
| T-28 | KDX Chofu Building (Retail wing) | Chofu, Tokyo | 2,300 | 2,410 | 5.4 | 100.0 |  | 3 |
| T-29 | Across Plaza Urayasu Higashino (Land) | Urayasu, Chiba | 2,248 | 2,310 | 4.0 | 100.0 |  | 1 |
| T-30 | Comfort Market Nishi-Magome | Ota ward, Tokyo | 1,920 | 2,040 | 4.4 | 100.0 |  | 1 |
| T-31 | Kitera Town Chofu | Chofu, Tokyo | 10,500 | 11,400 | 5.2 | 91.4 |  | 1(25) |
| T-32 | Unicus Urawamisono (Land) | Saitama, Saitama | 732 | 817 | 4.6 | 100.0 |  | 1 |
| T-33 | Kitera Plaza Aobadai | Yokohama, Kanagawa | 2,553 | 3,610 | 4.7 | 0.0 | (Note 2) | 2) $1(0)$ |
| T-34 | Higashimatsuyama Shopping Center | Higashimatsuyama, Saitama | 4,080 | 4,650 | 6.4 | 100.0 |  | 2 |
| O-1 | Blumer Maitamon | Kobe, Hyogo | 8,389 | 9,600 | 6.1 | 98.3 |  | 49 |
| O-2 | Life Takadono (Land) | Osaka, Osaka | 2,685 | 3,200 | 4.8 | 100.0 |  | 1 |
| O-3 | DCM Kahma MEGA Don Quijote UNY Omihachiman | Omihachiman, Shiga | 2,140 | 2,590 | 7.1 | 100.0 |  | 2 |
| O-4 | Blumer HAT Kobe | Kobe, Hyogo | 11,000 | 11,100 | 5.1 | 99.1 |  | 1(41) |
| 0-5 | Carino Esaka | Suita, Osaka | 6,555 | 7,330 | 5.2 | 98.6 |  | 1(29) |
| O-6 | COMBOX Komyoike | Izumi, Osaka | 6,450 | 6,430 | 6.0 | 100.0 |  | 1 |

 $90 \%$ and $10 \%$ quasi-co-ownership interests are as of Mar. 31, 2022 and Mar. 1, 2022, respectively
Note 2: As Kitera Plaza Aobadai is under conversion, its occupancy rate is $0 \%$ as of Mar. 31, 2022. However, if we exclude this property, the occupancy rate is $99.5 \%$. Please refer to page 28 for details of Kitera Plaza Aobadai.
Note 3: In case of a master lessee with pass-through type master lease agreements, the number of end tenants is in parentheses after the number of master lessee. In the case of a master lessee with a sub-lease type master lease agreement,
the number of the master lessee is shown.

Portfolio overview (as of Apr. 30, 2022) (2)
Retail ReIT Corporation

| No. | Property name | Location (city/ward, prefecture) | Acquisition price (JPY mm) | Appraisal value (JPY mm) | $\begin{gathered} \text { Appraisal NOI } \\ \text { yield } \\ \text { (\%) } \end{gathered}$ | Occupancy rate (\%) | Number of tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-9 | Life Nishi-Tengachaya | Osaka, Osaka | 1,505 | 1,710 | 5.2 | 100.0 | 1 |
| 0-10 | Million Town Tsukaguchi (Land) | Amagasaki, Hyogo | 3,723 | 4,080 | 4.2 | 100.0 | 1 |
| 0-11 | Habikigaoka Shopping Center | Habikino, Osaka | 2,000 | 2,020 | 5.3 | 100.0 | 2 |
| O-12 | Merado Daikai | Kobe, Hyogo | 5,440 | 5,780 | 5.3 | 100.0 | 7 |
| N-1 | DCM Kahma Nakagawa Tomita (Land) | Nagoya, Aichi | 2,311 | 2,680 | 5.0 | 100.0 | 1 |
| $\mathrm{N}-2$ | Valor Ichinomiya-Nishi | Ichinomiya, Aichi | 2,174 | 2,360 | 6.0 | 100.0 | 1 |
| N-4 | Homecenter Kohnan Sunadabashi | Nagoya, Aichi | 7,140 | 7,500 | 5.4 | 100.0 | 1 |
| N-6 | Resora Obu Shopping Terrace | Obu, Aichi | 7,911 | 6,950 | 4.5 | 98.5 | 1(41) |
| N-7 | Valor Nakashidami (Land) | Nagoya, Aichi | 2,551 | 2,550 | 4.7 | 100.0 | 1 |
| F-1 | Sunny Noma | Fukuoka, Fukuoka | 1,497 | 1,650 | 5.3 | 100.0 | 1 |
| F-2 | Round1 Stadium Hakata-Hanmichibashi | Fukuoka, Fukuoka | 5,020 | 5,760 | 5.7 | 100.0 | 1 |
| F-3 | Kurume-Nishi Shopping Center | Kurume, Fukuoka | 1,515 | 1,830 | 6.1 | 100.0 | 4 |
| F-4 | Kitera Town Fukuoka Nagahama | Fukuoka, Fukuoka | 6,000 | 6,140 | 4.7 | 84.2 | 14 |
| R-1 | Roseo Mito | Mito, Ibaraki | 10,046 | 12,100 | 5.9 | 100.0 | 1(23) |
| R-2 | K's Denki Aomori Honten | Aomori, Aomori | 1,469 | 1,520 | 6.2 | 100.0 | 1 |
| R-3 | Super Sports Xebio Aomori-Chuo | Aomori, Aomori | 898 | 911 | 6.3 | 100.0 | 1 |
| R-4 | Ashico Town Ashikaga | Ashikaga, Tochigi | 4,180 | 4,930 | 6.2 | 99.2 | 1(29) |
| R-5 | Yorktown Shinden-Higashi | Sendai, Miyagi | 3,252 | 2,580 | 4.7 | 100.0 | 2 |
| R-6 | Kasumi Technopark Sakura | Tsukuba, Ibaraki | 830 | 981 | 6.2 | 100.0 | 1 |
| R-8 | P-1 Plaza Tenno | Hamamatsu, Shizuoka | 4,010 | 4,050 | 5.2 | 100.0 | 1(7) |
| R-9 | Seiyu Rakuichi Moriya (Land) | Moriya, Ibaraki | 4,111 | 4,300 | 4.1 | 100.0 | 1 |
| R-10 | Sun Street Hamakita <br> (1)(90\% quasi-co-ownership) <br> (2)(10\% quasi-co-ownership) | Hamamatsu, Shizuoka | $\begin{array}{r} \text { (1) } 10,746 \\ \text { (2) } 1,200 \end{array}$ | (1) 10,890 <br> (2) 1,210 | 5.7 | 98.6 | 1(50) |
| R-11 | Costco Wholesale Sapporo Warehouse | Sapporo, Hokkaido | 4,210 | 4,430 | 4.8 | 100.0 | 1 |
| L-1 | Zama Distribution Center | Zama, Kanagawa | 1,400 | 1,790 | 6.0 | 100.0 | 1 |
| L-2 | Oppama Distribution Center | Yokosuka, Kanagawa | 1,300 | 1,680 | 6.6 | 100.0 | 1 |
| L-3 | Musashi Ranzan Distribution Center (90\% quasi-co-ownership) | Hiki-gun, Saitama | 3,879 | 4,330 | 5.7 | 100.0 | 1 |
| L-4 | Yokohama Kamigo Distribution Center | Yokohama, Kanagawa | 918 | 1,040 | 4.4 | 100.0 | 2 |
| L-5 | Gyoda Distribution Center | Gyoda, Saitama | 3,160 | 3,660 | 5.7 | 100.0 | 1 |
| L-6 | Shinjuku Nishiochiai Distribution Center | Shinjuku ward, Tokyo | 810 | 842 | 4.4 | 100.0 | 1 |
| L-7 | Chiba-Kita Distribution Center | Chiba, Chiba | 1,250 | 1,510 | 5.0 | 100.0 | 1 |
| L-8 | Sapporo Shiroishi Distribution Center | Sapporo, Hokkaido | 800 | 1,040 | 7.3 | 100.0 | 1 |
| L-9 | Tenri Distribution Center | Tenri, Nara | 1,070 | 1,090 | 5.5 | 100.0 | 1 |
| L-10 | Prima Meat Packers Kinki Center (90\% quasi-co-ownership) | Osaka, Osaka | 1,047 | 1,080 | 5.2 | 100.0 | 1 |
| Total / Average |  |  | 253,619 | 273,777 | 5.3 | 99.2 | 522 |

[^4] $90 \%$ and $10 \%$ quasi-co-ownership interests are as of Mar. 31, 2022 and Mar. 1, 2022, respectively
Note 2: As Kitera Plaza Aobadai is under conversion, its occupancy rate is $0 \%$ as of Mar. 31, 2022. However, if we exclude this property, the occupancy rate is $99.5 \%$. Please refer to page 28 for details of Kitera Plaza Aobadai.
Note 3: In case of a master lessee with pass-through type master lease agreements, the number of end tenants is in parentheses atter the number of master lessee. In the case of a master lessee with a sub-lease type master lease agreement,
the number of the master lessee is shown.

Appraisal value (properties as of Mar. 31, 2022) (1)

| No. | Property name | Appraisal value (JPY mm) |  |  | Income capitalization approach value |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Direct capitalizationmethodDirect cap rate (\%) |  |  | DCF method |  |  |  |  |  |
|  |  |  |  |  | Discount rate (\%) | Terminal cap rate (\%) |  |  |
|  |  | Previous | Latest | Changes |  |  |  | Previous | Latest | Changes | Previous | Latest | Changes | Previous | Latest | Changes |
| T-2 | MONA Shin-Urayasu | 9,700 | 9,760 | 60 | 4.6 | 4.6 | 0.0 | 4.3 | 4.3 | 0.0 | 4.8 | 4.8 | 0.0 |
| T-3 | Passaggio Nishiarai | 6,570 | 6,570 | 0 | 4.3 | 4.3 | 0.0 | 4.1 | 4.1 | 0.0 | 4.5 | 4.5 | 0.0 |
| T-5 | Unicus Ina (80\%) | 4,216 | 4,216 | 0 | 4.5 | 4.5 | 0.0 | 4.2 | 4.2 | 0.0 | 4.7 | 4.7 | 0.0 |
| T-6 | Yorktown Kita-Kaname | 4,350 | 4,340 | -10 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.1 | 5.1 | 0.0 |
| T-7 | Unicus Yoshikawa | 3,870 | 3,870 | 0 | 4.7 | 4.7 | 0.0 | 4.5 | 4.5 | 0.0 | 4.9 | 4.9 | 0.0 |
| T-8 | Sports Club Renaissance Fujimidai | 2,770 | 2,770 | 0 | 4.6 | 4.6 | 0.0 | 4.4 | 4.4 | 0.0 | 4.8 | 4.8 | 0.0 |
| T-9 | Super Viva Home Iwatsuki (Land) | 5,560 | 5,600 | 40 | - | - | - | 4.6 | 4.6 | 0.0 | - | - | - |
| T-11 | Unicus Kamisato (Land) | 3,050 | 3,050 | 0 | - | - | - | 4.6 | 4.6 | 0.0 | - |  | - |
| T-12 | Unicus Konosu (Land) | 1,790 | 1,790 | 0 | - | - | - | 4.5 | 4.5 | 0.0 | - |  | - |
| T-13 | Inageya Yokohama Minamihonjuku (Land) | 1,380 | 1,380 | 0 | - | - | - | 4.0 | 4.0 | 0.0 | - | - | - |
| T-15 | Nakamachidai Tokyu Store | 3,740 | 3,740 | 0 | 4.6 | 4.6 | 0.0 | 4.4 | 4.4 | 0.0 | 4.8 | 4.8 | 0.0 |
| T-16 | Central Wellness Club Nagatsuta Minamidai | 1,780 | 1,780 | 0 | 5.0 | 5.0 | 0.0 | 4.8 | 4.8 | 0.0 | 5.2 | 5.2 | 0.0 |
| T-17 | Life Kameido | 1,480 | 1,480 | 0 | 4.2 | 4.2 | 0.0 | 3.9 | 3.9 | 0.0 | 4.4 | 4.4 | 0.0 |
| T-18 | Totsuka-Fukaya Shopping Center (Land) | 4,340 | 4,340 | 0 | 4.7 | 4.7 | 0.0 | 4.6 | 4.6 | 0.0 | - | - |  |
| T-19 | Yumemachi Narashinodai Mall | 3,480 | 3,580 | 100 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.1 | 5.1 | 0.0 |
| T-20 | Kawamachi Yahagi Mall | 3,250 | 3,250 | 0 | 4.8 | 4.8 | 0.0 | 4.6 | 4.6 | 0.0 | 5.0 | 5.0 | 0.0 |
| T-22 | Round1 Ichikawa-Onitaka | 1,950 | 1,950 | 0 | 4.8 | 4.8 | 0.0 | 4.6 | 4.6 | 0.0 | 5.0 | 5.0 | 0.0 |
| T-23 | Ozeki Tokiwadai | 1,340 | 1,340 | 0 | 4.2 | 4.2 | 0.0 | 4.0 | 4.0 | 0.0 | 4.4 | 4.4 | 0.0 |
| T-24 | Konami Sports Club Shibuya | 3,380 | 3,370 | -10 | 3.8 | 3.8 | 0.0 | 3.8 | 3.8 | 0.0 | 4.0 | 4.0 | 0.0 |
| T-25 | Apita Terrace Yokohama Tsunashima | 12,100 | 12,100 | 0 | 4.3 | 4.3 | 0.0 | 4.1 | 4.1 | 0.0 | 4.5 | 4.5 | 0.0 |
| T-26 | Kalsa Hiratsuka | 6,050 | 6,050 | 0 | 4.4 | 4.4 | 0.0 | 4.1 | 4.1 | 0.0 | 4.6 | 4.6 | 0.0 |
| T-27 | Monenosato Mall | 2,940 | 2,990 | 50 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.2 | 5.2 | 0.0 |
| T-28 | KDX Chofu Building (Retail wing) | 2,410 | 2,410 | 0 | 4.6 | 4.6 | 0.0 | 4.2 | 4.2 | 0.0 | 4.8 | 4.8 | 0.0 |
| T-29 | Across Plaza Urayasu Higashino (Land) | 2,310 | 2,310 | 0 | 4.2 | 4.2 | 0.0 | 4.1 | 4.1 | 0.0 | - | - | - |
| T-30 | Comfort Market Nishi-Magome | 2,040 | 2,040 | 0 | 4.1 | 4.1 | 0.0 | 4.1 | 4.1 | 0.0 | 4.3 | 4.3 | 0.0 |
| T-31 | Kitera Town Chofu | 11,400 | 11,400 | 0 | 4.8 | 4.8 | 0.0 | 4.5 | 4.5 | 0.0 | 5.0 | 5.0 | 0.0 |
| T-32 | Unicus Urawamisono (Land) | 817 | 817 | 0 | 4.1 | 4.1 | 0.0 | 4.0 | 4.0 | 0.0 | 4.1 | 4.1 | 0.0 |
| T-33 | Kitera Plaza Aobadai | 3,610 | 3,610 | 0 | 4.3 | 4.3 | 0.0 | 4.1 | 4.1 | 0.0 | 4.5 | 4.5 | 0.0 |
| O-1 | Blumer Maitamon | 9,600 | 9,600 | 0 | 5.2 | 5.2 | 0.0 | 5.3 | 5.3 | 0.0 | 5.4 | 5.4 | 0.0 |
| 0-2 | Life Takadono (Land) | 3,200 | 3,200 | 0 | - | - | - | 3.8 | 3.8 | 0.0 | - | - | - |
| O-3 | DCM Kahma MEGA Don Quijote UNY Omihachiman | 2,590 | 2,590 | 0 | 5.8 | 5.8 | 0.0 | 5.5 | 5.5 | 0.0 | 6.0 | 6.0 | 0.0 |
| 0-4 | Blumer HAT Kobe | 11,100 | 11,100 | 0 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.1 | 5.1 | 0.0 |
| O-5 | Carino Esaka | 7,320 | 7,330 | 10 | 4.3 | 4.3 | 0.0 | 4.0 | 4.0 | 0.0 | 4.5 | 4.5 | 0.0 |
| O-6 | COMBOX Komyoike | 6,450 | 6,430 | -20 | 5.3 | 5.3 | 0.0 | 4.9 | 4.9 | 0.0 | 5.4 | 5.4 | 0.0 |

 value as of Mar. 31, 2022. Discount rate for DCF method shows the discount rate for the nearest period.

Appraisal value (properties as of Mar. 31, 2022) (2)

| No. | Property name | Appraisal value (JPY mm) |  |  | Income capitalization approach value |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \hline \begin{array}{c} \text { Direct capitalization } \\ \text { method } \end{array} \\ \hline \text { Direct cap rate (\%) } \\ \hline \end{gathered}$ |  |  | DCF method |  |  |  |  |  |
|  |  |  |  |  | Discount rate (\%) | Terminal cap rate (\%) |  |  |
|  |  | Previous | Latest | Changes |  |  |  | Previous | Latest | Changes | Previous | Latest | Changes | Previous | Latest | Changes |
| O-9 | Life Nishi-Tengachaya | 1,720 | 1,710 | -10 | 4.5 | 4.5 | 0.0 | 4.6 | 4.6 | 0.0 | 4.7 | 4.7 | 0.0 |
| 0-10 | Million Town Tsukaguchi (Land) | 4,070 | 4,080 | 10 | - | - |  | 3.9 | 3.9 | 0.0 | - | - | - |
| 0-11 | Habikigaoka Shopping Center | 2,020 | 2,020 | 0 | 5.1 | 5.1 | 0.0 | 5.1 | 5.1 | 0.0 | 5.3 | 5.3 | 0.0 |
| O-12 | Merado Daikai | 5,790 | 5,780 | -10 | 4.9 | 4.9 | 0.0 | 4.6 | 4.6 | 0.0 | 5.1 | 5.1 | 0.0 |
| N-1 | DCM Kahma Nakagawa Tomita (Land) | 2,690 | 2,680 | -10 | - | - | - | 4.3 | 4.3 | 0.0 | - | - | - |
| $\mathrm{N}-2$ | Valor Ichinomiya-Nishi | 2,360 | 2,360 | 0 | 5.1 | 5.1 | 0.0 | 4.8 | 4.8 | 0.0 | 5.3 | 5.3 | 0.0 |
| N-4 | Homecenter Kohnan Sunadabashi | 7,510 | 7,500 | -10 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.1 | 5.1 | 0.0 |
| N-6 | Resora Obu Shopping Terrace | 7,050 | 6,950 | -100 | 4.9 | 4.9 | 0.0 | 5.0 | 5.0 | 0.0 | 5.1 | 5.1 | 0.0 |
| N-7 | Valor Nakashidami (Land) | 2,560 | 2,550 | -10 | - | - | - | 4.1 | 4.1 | 0.0 | - | - | - |
| F-1 | Sunny Noma | 1,650 | 1,650 | 0 | 4.4 | 4.4 | 0.0 | 4.2 | 4.2 | 0.0 | 4.8 | 4.8 | 0.0 |
| F-2 | Round1 Stadium Hakata-Hanmichibashi | 5,800 | 5,760 | -40 | 4.9 | 4.9 | 0.0 | 4.6 | 4.6 | 0.0 | 5.1 | 5.1 | 0.0 |
| F-3 | Kurume-Nishi Shopping Center | 1,840 | 1,830 | -10 | 4.8 | 4.8 | 0.0 | 4.5 | 4.5 | 0.0 | 5.0 | 5.0 | 0.0 |
| F-4 | Kitera Town Fukuoka Nagahama | 6,100 | 6,140 | 40 | 4.5 | 4.5 | 0.0 | 4.1 | 4.1 | 0.0 | 4.7 | 4.7 | 0.0 |
| R-1 | Roseo Mito | 12,000 | 12,100 | 100 | 4.8 | 4.8 | 0.0 | 4.5 | 4.5 | 0.0 | 5.0 | 5.0 | 0.0 |
| R-2 | K's Denki Aomori Honten | 1,520 | 1,520 | 0 | 5.5 | 5.5 | 0.0 | 5.2 | 5.2 | 0.0 | 5.7 | 5.7 | 0.0 |
| R-3 | Super Sports Xebio Aomori-Chuo | 912 | 911 | -1 | 5.5 | 5.5 | 0.0 | 5.2 | 5.2 | 0.0 | 5.7 | 5.7 | 0.0 |
| R-4 | Ashico Town Ashikaga | 4,930 | 4,930 | 0 | 5.3 | 5.3 | 0.0 | 5.1 | 5.1 | 0.0 | 5.5 | 5.5 | 0.0 |
| R-5 | Yorktown Shinden-Higashi | 2,570 | 2,580 | 10 | 5.55 | 5.5 | -0.05 | 5.35 | 5.3 | -0.05 | 5.75 | 5.7 | -0.05 |
| R-6 | Kasumi Technopark Sakura | 982 | 981 | -1 | 5.1 | 5.1 | 0.0 | 4.9 | 4.9 | 0.0 | 5.3 | 5.3 | 0.0 |
| R-8 | P-1 Plaza Tenno | 4,350 | 4,050 | -300 | 5.1 | 4.9 | -0.2 | 4.8 | 4.6 | -0.2 | 5.3 | 5.1 | -0.2 |
| R-9 | Seiyu Rakuichi Moriya (Land) | 4,280 | 4,300 | 20 | 4.3 | 4.3 | 0.0 | 4.2 | 4.2 | 0.0 | - | - | - |
| R-10 | Sun Street Hamakita (90\%) | 10,980 | 10,890 | -90 | 5.4 | 5.3 | -0.1 | 5.1 | 5.0 | -0.1 | 5.7 | 5.6 | -0.1 |
| R-11 | Costco Wholesale Sapporo Warehouse | 4,430 | 4,430 | 0 | 4.5 | 4.5 | 0.0 | 4.2 | 4.2 | 0.0 | 4.7 | 4.7 | 0.0 |
| L-1 | Zama Distribution Center | 1,750 | 1,790 | 40 | 4.5 | 4.4 | -0.1 | 4.5 | 4.4 | -0.1 | 4.7 | 4.6 | -0.1 |
| L-2 | Oppama Distribution Center | 1,650 | 1,680 | 30 | 4.6 | 4.5 | -0.1 | 4.7 | 4.6 | -0.1 | 4.8 | 4.7 | -0.1 |
| L-3 | Musashi Ranzan Distribution Center (90\%) | 4,250 | 4,330 | 80 | 5.0 | 4.9 | -0.1 | 5.0 | 4.9 | -0.1 | 5.2 | 5.1 | -0.1 |
| L-4 | Yokohama Kamigo Distribution Center | 1,040 | 1,040 | 0 | 4.3 | 4.3 | 0.0 | 4.4 | 4.4 | 0.0 | 4.5 | 4.5 | 0.0 |
| L-5 | Gyoda Distribution Center | 3,590 | 3,660 | 70 | 4.8 | 4.7 | -0.1 | 4.7 | 4.6 | -0.1 | 5.0 | 4.9 | -0.1 |
| L-6 | Shinjuku Nishiochiai Distribution Center | 842 | 842 | 0 | 4.0 | 4.0 | 0.0 | 3.6 | 3.6 | 0.0 | 4.1 | 4.1 | 0.0 |
| L-7 | Chiba-Kita Distribution Center | 1,340 | 1,510 | 170 | 4.1 | 4.0 | -0.1 | 3.9 | 3.8 | -0.1 | 4.3 | 4.2 | -0.1 |
| L-8 | Sapporo Shiroishi Distribution Center | 1,030 | 1,040 | 10 | 5.4 | 5.3 | -0.1 | 5.2 | 5.1 | -0.1 | 5.6 | 5.5 | -0.1 |
| L-9 | Tenri Distribution Center | 1,090 | 1,090 | 0 | 4.9 | 4.9 | 0.0 | 4.7 | 4.7 | 0.0 | 5.1 | 5.1 | 0.0 |
|  | Total | 266,629 | 266,837 | 208 | - | - | - | - | . | - | - | - |  |

[^5] Note 2: "Direct cap rate" "Discount rate" and "Terminal cap rate" for Ashikaga show the rates for the building

Income and expenses of assets

## Revenues and expenses of nine assets with sales-linked rent

(JPY mm)

|  | Shin-Urayasu |  | Nishiarai |  | Kitera Chofu |  | Maitamon |  | HAT Kobe |  | Esaka |  | Obu |  | Ashikaga |  | Hamakita |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FP | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th | 13th | 14th |
| Rent (fixed) | 303 | 303 | 215 | 218 | 288 | 320 | 357 | 355 | 356 | 356 | 152 | 152 | 201 | 203 | 196 | 196 | 429 | 423 |
| Rent (sales-linked) | 31 | 34 | 6 | 10 | 5 | 5 | 8 | 10 | 7 | 7 | 34 | 35 | 15 | 16 | 5 | 6 | 6 | 7 |
| Utility charge reimbursement | 37 | 35 | 38 | 34 | 52 | 48 | 94 | 77 | 68 | 63 | 28 | 28 | 47 | 42 | 61 | 60 | 55 | 54 |
| Penalty restoring reimbursement | - | - | 4 | - | - | 27 | - | 2 | - | 3 | - | - | 1 | 4 | - | - | 8 | 13 |
| Other revenues | 106 | 100 | 33 | 32 | 18 | 18 | 29 | 29 | 33 | 34 | 77 | 78 | 15 | 15 | 8 | 10 | 24 | 30 |
| Revenues | 478 | 473 | 298 | 296 | 364 | 420 | 490 | 474 | 466 | 465 | 293 | 294 | 282 | 283 | 271 | 274 | 525 | 528 |
| PM fees | 79 | 75 | 50 | 48 | 27 | 31 | 63 | 61 | 68 | 70 | 42 | 41 | 37 | 38 | 37 | 36 | 73 | 71 |
| Utilities | 49 | 49 | 28 | 32 | 43 | 48 | 62 | 62 | 55 | 53 | 29 | 27 | 42 | 43 | 55 | 59 | 40 | 42 |
| Taxes | 22 | 22 | 34 | 34 | - | - | 41 | 41 | 47 | 47 | 24 | 24 | 26 | 26 | 24 | 24 | 25 | 25 |
| Repairs and maintenance | 51 | 13 | 6 | 5 | 2 | 1 | 11 | 3 | 8 | 5 | 25 | 7 | 4 | 4 | 9 | 6 | 11 | 11 |
| Others | 54 | 53 | 11 | 17 | 13 | 14 | 23 | 22 | 13 | 17 | 2 | 3 | 14 | 12 | 7 | 11 | 69 | 67 |
| Expenses | 257 | 214 | 132 | 138 | 86 | 95 | 203 | 192 | 192 | 193 | 124 | 104 | 125 | 125 | 134 | 138 | 219 | 219 |
| NOI | 221 | 258 | 165 | 157 | 278 | 325 | 286 | 282 | 274 | 272 | 169 | 190 | 156 | 157 | 137 | 135 | 305 | 309 |

## Revenues and expenses of assets without sales-linked rent



| Name | T-2 MONA <br> Shin-Urayasu  | T-3 Passaggio Nishiarai | T-5 Unicus Ina |  | T-7 Unicus Yoshikawa |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Urayasu, Chiba | Adachi ward, Tokyo | Kitaadachi-gun, Saitama | Hiratsuka, Kanagawa | Yoshikawa, Saitama |
| Acquisition price (JPY) | $8,063 \mathrm{~mm}$ | $5,850 \mathrm{~mm}$ | $3,576 \mathrm{~mm}$ | $4,000 \mathrm{~mm}$ | 3,600 mm |
| Highlights | - Located in front of ShinUrayasu Sta. (17 min from Tokyo Sta. by train) <br> - Approx. 60 tenants, including supermarkets and apparel stores <br> - Conducted renovations in 2017 and 2018 | - The surrounding area has a significant inflow of families due to large developments <br> - Houses an apparel store, restaurants, etc. | - Highly competitive by housing supermarket Yaoko among other tenants The population in the surrounding area is increasing by continued residential developments Constructed a restaurant building in 2017 | - Population increase with residential developments <br> - Plays an important role in the local community by housing tenants including a supermarket, a drug store and a restaurant | - Conveniently located along a heavily traveled road in a population increasing area <br> - Houses a supermarket, Life, and a home and garden store, Kohnan, as anchor tenants |
| Name | T-8 Sports Club <br> Renaissance Fujimidai | T-9 Super Viva Home <br> Iwatsuki (Land) | T-11Unicus Kamisato <br> (Land) | T-12Unicus Konosu <br> (Land) | T-13 Inageya Yokohama Minamihonjuku (Land) |
| Photo |  |  |  |  |  |
| Location | Nerima ward, Tokyo | Saitama, Saitama | Kodama-gun, Saitama | Konosu, Saitama | Yokohama, Kanagawa |
| Acquisition price (JPY) | 2,586 mm | $4,815 \mathrm{~mm}$ | $3,000 \mathrm{~mm}$ | $1,700 \mathrm{~mm}$ | 1,442 mm |
| Highlights | - A well-equipped membership-based health club with a gym, two studios and a swimming pool <br> - Large housing developments surrounding Fujimidai Sta. (15min from Ikebukuro Sta. by train) | - Comprises a large home and garden store, a supermarket and a food court <br> - A number of major routes near the property potentially enlarge trade areas including adjacent cities | - Underlying land of the largest NSC in Kamisato developed by P\&D <br> - Competitive due to its concentration of highly recognizable tenants including a supermarket and a cinema complex | - Underlying land of the largest NSC in Konosu developed by P\&D <br> Easy access and high visibility by car given its location facing the largest trunk road within the relevant trade area | - Underlying land of Inageya grocery supermarket opened in Mar. 2015 <br> - Comprises a trade area that cater daily needs together with a restaurant and a drug store nearby |

## Portfolio highlights (Tokyo metropolitan area) (2)

| Name | T-15Nakamachidai <br> Tokyu Store | T-16 Central Wellness Club <br> Nagatsuta Minamidai | T-17 Life Kameido | $\begin{array}{l\|l} \hline \text { T-18 } & \begin{array}{l} \text { Totsuka Fukaya } \\ \text { Shopping Center (Land) } \end{array} \\ \hline \end{array}$ | $\begin{array}{ll}\text { T-19 } & \left.\begin{array}{l}\text { Yumemachi } \\ \text { Narashinodai Mall }\end{array}\right]\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Yokohama, Kanagawa | Yokohama, Kanagawa | Koto ward, Tokyo | Yokohama, Kanagawa | Funabashi, Chiba |
| Acquisition price (JPY) | 3,360 mm | 1,724 mm | 1,450 mm | $4,170 \mathrm{~mm}$ | 3,416 mm |
| Highlights | - A station-front NSC in an area with high population growth and easy access to central Tokyo <br> - Houses a supermarket and other retailers that cater daily needs | - Located in an area with high population growth, housing a health club as its core tenant <br> - Convenient car access due to its roadside location, with good visibility | - A supermarket located in one of the most densely populated retail trade areas in Tokyo <br> - A large-scale condominium consisting of approx. 700 residential units in the neighborhood | - Underlying land of an NSC opened in Mar. 2015 <br> - NSC houses a grocery supermarket and a home and garden store <br> - Located in an area with population growth, with new residential development in surrounding areas | - Located in an area with high population growth, housing a competitive supermarket as the anchor tenant <br> - The tenants, including the core grocery supermarket, cater to diverse daily needs of consumers |
| Name | T-20 $\begin{aligned} & \text { Kawamachi } \\ & \text { Yahagi Mall }\end{aligned}$ | T-22 Round1 Ichikawa-Onitaka | T-23 Ozeki Tokiwadai | T-24 <br> Konami Sports Club Shibuya | Apita Terrace <br> T-25 Yokohama Tsunashima |
| Photo |  |  |  |  |  |
| Location | Chiba, Chiba | Ichikawa, Chiba | Itabashi ward, Tokyo | Shibuya ward, Tokyo | Yokohama, Kanagawa |
| Acquisition price (JPY) | 3,097 mm | 1,880 mm | 1,263 mm | 3,400 mm | 11,567 mm |
| Highlights | A new NSC housing tenants with a high level of customer attraction <br> Located in an area with significant population growth potential, near a national road and a highway JCT <br> - Flat parking lot for up to 320 vehicles | - A road-side amusement facility located in an area with easy access and high population growth <br> - Attractive occupancy cost and no other Round One stores near the retail trade area | - New supermarket opened in Sep. 2017, located in one of the most densely populated retail trade areas in Tokyo <br> - Leased to Ozeki Co., Ltd., which runs many stores in densely populated areas near train stations in Tokyo metropolitan area | - A health club located in an upper-class residential area, approx. 12 minutes from JR Shibuya Sta. <br> - Konami Sports Club is the largest health club operator in Japan, with Shibuya ward as its strategic focus area | - NSC that meets diverse customer needs and constitutes a next-generation urban smart city in an area with a dense and growing population <br> - Opened in March 2018, located between Tsunashima and Hiyoshi Stations |

Portfolio highlights (Tokyo metropolitan area) (3)

| Name | T-26 Kalsa Hiratsuka | T-27 Monenosato Mall | T-28 KDX Chofu Building (Retail wing) | T-29Across Plaza <br> Urayasu Higashino <br> (Land) | Comfort Market Nishi-Magome |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Hiratsuka, Kanagawa | Yotsukaido, Chiba | Chofu, Tokyo | Urayasu, Chiba | Ota ward, Tokyo |
| Acquisition price (JPY) | 5,980 mm | 2,753 mm | 2,300 mm | 2,248 mm | 1,920 mm |
| Highlights | - NSC with the retail trade area covering Hiratsuka and Chigasaki, the core of the Shonan area <br> - Tenants include a grocery supermarket, a home \& garden store, and a general sporting goods shop | NSC opened in March 2019 in "Monenosato," a new town undergoing residential development <br> - Tenants include a grocery supermarket Yorkmart, a drugstore, an apparel store and a dollar shop | - NSC located in the commercial and residential district within walking distance of Chofu Station <br> - Tenants include grocery supermarket, a dollar shop, a drug store, beauty salon, and a health club | - Underlying land for an NSC opened in December 2017 <br> - The population of the area has been consistently growing by good accessibility to Tokyo CBD from the nearest Maihama Station | - A new-brand grocery supermarket adjacent to Nishi-magome station, convenient for commuting to central Tokyo <br> - The first and second floors are used as the store space, while the third and fourth floors are used as a nursery school |
| Name | T-31 Kitera Town Chofu | $\text { T-32 } \begin{aligned} & \text { Unicus Urawamisono } \\ & \text { (Land) } \end{aligned}$ | T-33 Kitera Plaza Aobadai | T-34 Higashimatsuyama <br> Shopping Center |  |
| Photo |  |  |  |  |  |
| Location | Chofu, Tokyo | Saitama, Saitama | Yokohama, Kanagawa | Higashimatsuyama, Saitama |  |
| Acquisition price (JPY) | $10,500 \mathrm{~mm}$ | 732 mm | 2,553 mm | $4,080 \mathrm{~mm}$ |  |
| Highlights | - NSC designed for frequent customer visits in the Chofu area, a location experiencing high population growth and large-scale residential and infrastructure development <br> - Convenient car access due to its location along the Koshu-Kaido Road | - NSC located in a new town close to Urawa-Misono station, the starting station on the Saitama Rapid Railway Line <br> - There are over 20 end tenants, including Yaoko supermarket as well as a drug store and a dollar shop | - The property is aiming to revitalize by conversing a health club to an NSC. <br> - Expected to be operated as a convenient retail facility featuring tenants that deal with daily necessities and services including the grocery supermarket, OK, and clinics | - NSC consisting of Seiyu building providing groceries as well as other daily necessities and Sundrug building <br> - Easy access to wide areas including the city center <br> - Tenants of Seiyu building includes a dollar shop and service-oriented tenants |  |


| Name | 0-1 Blumer Maitamon | O-2 LifeTakadono (Land) | O-3DCM Kahma <br> MEGA Don Quijote UNY <br> Omihachiman | 0-4 Blumer HAT Kobe | O-5 Carino Esaka |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Kobe, Hyogo | Osaka, Osaka | Omihachiman, Shiga | Kobe, Hyogo | Suita, Osaka |
| Acquisition price (JPY) | $8,389 \mathrm{~mm}$ | 2,685 mm | $2,140 \mathrm{~mm}$ | 11,000 mm | 6,555 mm |
| Highlights | - Located within a newly developed residential area <br> - Consists of approx. 50 tenants, including a supermarket, an electronic appliance store and a major clothing store as core tenants | - A supermarket which Life Corporation opened on the land in 2015 <br> - Located in a densely populated area bordering central Osaka <br> - Highly accessible by car as well | - NSC consisted of two buildings, MEGA Don Quijote UNY and DCM Kahma (home and garden store) <br> - The trade area surrounding Omihachiman Sta. is a residential area with young families | - Landmark NSC in "HAT Kobe District", a revival symbol project from the Kobe earthquake <br> - Houses a cinema complex, a grocery store, clothing stores and restaurants | Attractively located near Esaka Sta., only 10 min from Umeda Sta. <br> - The retail trade area is popular among young families <br> Core tenant is Tokyu Hands |
| Name | 0-6 COMBOX Komyoike | O-9 Life <br> Nishi-Tengachaya  | 0-10 Million Town <br> Tsukaguchi (Land) | 0-11Habikigaoka <br> Shopping Center | O-12 Merado Daikai |
| Photo |  |  |  |  |  |
| Location | Izumi, Osaka | Osaka, Osaka | Amagasaki, Hyogo | Habikino, Osaka | Kobe, Hyogo |
| Acquisition price (JPY) | 6,450 mm | 1,505 mm | $3,723 \mathrm{~mm}$ | $2,000 \mathrm{~mm}$ | $5,440 \mathrm{~mm}$ |
| Highlights | - The largest retail property in the central area of Komyoike - Located in the area accessible to Namba Sta. in 30 min by train | - A supermarket located in a densely populated retail area <br> - The tenant, Life Corporation, has dominant strategy in Osaka and continues store opening | A newly opened NSC located in an area as a part of the large-scale redevelopment project in front of Tsukaguchi Sta. <br> - Opened with grocery supermarket Mandai as a core tenant, as well as a drug store and clinics | - NSC located in New Town with housing developments in the southeastern part of Osaka Prefecture <br> - Consists of Sunplaza, a grocery supermarket, and Joshin, a consumer electronics store, as core tenants | - Located in an area with high population density in Hyogoku, Kobe and convenient within walking distance of 3 stations on 3 lines <br> - Kansai Supermarket, a grocery supermarket in Osaka and Hyogo region, is the core tenant |

## Portfolio highlights (Greater Nagoya area / Fukuoka )

| Name | $\mathrm{N}-1$ DCM Kahma Nakagawa <br> Tomita (Land) | $\begin{array}{l\|l} \text { N-2 } & \begin{array}{l} \text { Valor } \\ \text { Ichinomiya-Nishi } \end{array} \end{array}$ | N-4 | Homecenter Kohnan Sunadabashi | N-6 | Resora Obu Shopping Terrace | N-7 | Valor Nakashidami (Land) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |  |  |  |
| Location | Nagoya, Aichi | Ichinomiya, Aichi |  | Nagoya, Aichi |  | Obu, Aichi |  | Nagoya, Aichi |
| Acquisition price (JPY) | 2,311 mm | 2,174 mm |  | 7,140 mm |  | 7,911 mm |  | 2,551 mm |
| Highlights | - Located near a number of major routes <br> - Comprises an integrated retail zone in the surrounding area, together with a supermarket and a sporting goods store on the adjacent lot | - Located in a commuter town for Nagoya (10 min from Nagoya Sta. by train) <br> - NSC composed of Valor, a successful supermarket chain in the Chubu Region, as its core tenant, in addition to an electronic appliance store and a health club | - Hou gard spo - A la was neig sup gen hom | es a large home and en store and a large ting goods store ge residential property developed in the hborhood. A rmarket also opened, rating synergies with the e and garden store |  | argest NSC in Obu, , opened in Apr. 2008 part of the development ct including a medical and a condominium anaka, a grocery rmarket as its main nt and over 40 tenants |  | rlying land for a dalone grocery market in the Valor <br> is a supermarket chain strong strategic nance in the Tokai n |
| Name | F-1 Sunny Noma |  | F- | Kurume-Nishi Shopping Center |  | Kitera Town Fukuoka Nagahama |  |  |
| Photo |  |  |  |  |  |  |  |  |
| Location | Fukuoka, Fukuoka | Fukuoka, Fukuoka |  | Kurume, Fukuoka |  | Fukuoka, Fukuoka |  |  |
| Acquisition price (JPY) | 1,497 mm | $5,020 \mathrm{~mm}$ |  | $1,515 \mathrm{~mm}$ |  | 6,000 mm |  |  |
| Highlights | - Rebuilt in 2007 after enjoying strong support from the local community for 35 years <br> - The strongest performing supermarket among other Sunny supermarkets in the surrounding area | - A large-scale flagship store for Round One that offers a variety of amusement and sporting facilities <br> - Located in Fukuoka with population growth <br> - The store ranks high in sales among all Round One stores |  | SC located in a dential district near ntown Kurume City ants include a grocery rmarket, a baby goods and a drug store ng a national route, ding good visibility | - An 20 po ne - Su pro its | SC opened in Feb. in an area with high lation growth, boring Tenjin area $y$ is open 24 -hours and des delivery service for line supermarket |  |  |

Portfolio highlights (Ordinance-designed cities, core cities and other areas)

| Name | R-1 Roseo Mito | R-2 K's Denki <br> Aomori Honten | R-3Super Sports Xebio <br> Aomori-Chuo | R-4 Ashico Town <br> Ashikaga | R-5 Yorktown <br> Shinden-Higashi  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Mito, Ibaraki | Aomori, Aomori | Aomori, Aomori | Ashikaga, Tochigi | Sendai, Miyagi |
| Acquisition price (JPY) | 10,046 mm | 1,469 mm | 898 mm | $4,180 \mathrm{~mm}$ | $3,252 \mathrm{~mm}$ |
| Highlights | - Located in a population growing area with many young families <br> - Houses a supermarket and a home and garden store as core tenants <br> - Constructed a secondhand shop building in 2015 | - Opened in 2005 in Hamada District in Aomori, which has the highest concentration of retailers in Aomori | - Located in Hamada district in Aomori <br> - Some major routes bring customers from broad retail trade area | - A large-scale multi-tenant NSC with supermarket as a core tenant <br> - Easily accessibility by car due to its location along a major local route <br> - Cinema reopened in Mar. 2016 | - Located in eastern Sendai conveniently commutable to Sendai Sta. <br> - Houses a supermarket and a home and garden store as core tenants |
| Name | R-6 Kasumi Technopark <br> Sakura | R-8 P-1 Plaza Tenno | R-9Seiyu Rakuichi <br> Moriya (Land) | R-10 Sun Street Hamakita | R-11 Costco Wholesale <br> Sapporo Warehouse  |
| Photo |  |  |  |  |  |
| Location | Tsukuba, Ibaraki | Hamamatsu, Shizuoka | Moriya, Ibaraki | Hamamatsu, Shizuoka | Sapporo, Hokkaido |
| Acquisition price (JPY) | 830 mm | $4,010 \mathrm{~mm}$ | 4,111 mm | $11,946 \mathrm{~mm}$ | $4,210 \mathrm{~mm}$ |
| Highlights | - 24-hour Kasumi supermarket <br> - The retail trade area includes the college town of Tsukuba University <br> - Kasumi is headquartered in Tsukuba, and has a dominant presence in the area | - Located in a large-scale retail area in northeast Hamamatsu where road-side retail facilities concentrate <br> - Houses tenants including a local supermarket, a drug store and a relaxation spa | - Underlying land of an NSC with a grocery supermarket as the anchor tenant <br> Located in a population growing area with the 2005 opening of Tsukuba Express <br> - Land acquired at a price lower than the official land price | - An NSC located in a residential area in central Hamamatsu where the population <br> - The property is easily accessible by car due to its location facing National Route 152 and Prefectural Route 391 | - Costco is a "membership warehouse club" with over 740 warehouse stores worldwide <br> - Sapporo Warehouse is the only Costco warehouse in Hokkaido and covers Sapporo metropolitan area as its trade area |

Portfolio highlights (Distribution centers)

| Name | L-1 Zama Distribution <br> Center  | L-2Oppama Distribution <br> Center | L-3 Musashi Ranzan <br> Distribution Center | L-4Yokohama Kamigo <br> Distribution Center | L-5 Gyoda <br> Distribution Center |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Photo |  |  |  |  |  |
| Location | Zama, Kanagawa | Yokosuka, Kanagawa | Hiki-gun, Saitama | Yokohama, Kanagawa | Gyoda, Saitama |
| Acquisition price (JPY) | 1,400 mm | 1,300 mm | $3,879 \mathrm{~mm}$ | 918 mm | $3,160 \mathrm{~mm}$ |
| Highlights | - Distribution center for a major convenience store chain that delivers to its stores <br> - Located within Zama area in Kanagawa Prefecture, with a concentration of logistics facilities <br> - The tenant is a major convenience store chain | Core distribution center of a major convenience store chain that delivers to its stores and features a process center function Located within Tokyo metropolitan bay area <br> - Location with high potential for local deliveries as well as wide area distribution | - Distribution center in an area with a concentration of logistics facilities, near a Kan-Etsu Expressway interchange <br> The location allows the tenant to make daily deliveries to Tokyo Metropolitan area and 24hour operation | - Distribution center of a home delivery service firm within a residential district <br> - Spaces for distribution centers are limited in the area <br> - Currently leased to a major home delivery service firm <br> - Newly constructed a restaurant building | - A highly versatile storagetype distribution center for regional and wider area delivery in the metropolitan area <br> - Nippon Express Co., Ltd., a major logistics company, is using the distribution center for shippers of food-related and home appliances |
| Name | L-6 Shinjuku Nishiochiai <br> Distribution Center | L-7 Chiba-kita <br> Distribution Center | L-8 Sapporo Shiroishi <br> Distribution Center |  | L-10 <br> Prima Meat Packers Kinki Center |
| Photo |  |  |  |  |  |
| Location | Shinjuku ward, Tokyo | Chiba, Chiba | Sapporo, Hokkaido | Tenri, Nara | Osaka, Osaka |
| Acquisition price (JPY) | 810 mm | 1,250 mm | 800 mm | 1,070 mm | $1,047 \mathrm{~mm}$ |
| Highlights | - This facility is highly scarce and has optimal facility specifications as a last-mile distribution center <br> - A major delivery company, Yamato Transport Co., Ltd., is the tenant of the facility | - The property is located adjacent to an interchange on an expressway and National Route 16 <br> - There is strong demand for logistics facilities in the area because of an easy access to the Tokyo metropolitan area | - The property is located in Sapporo, within the Ryutsu Center District, one of the districts with the highest potential for logistics facilities in the Sapporo area <br> - The facility is expected to be able to meet the needs of a wide range of tenants | - Located in Tenri City, Nara Prefecture, in an area suitable for regional distribution and manufactures' storing and distribution. <br> - Nippon Express Co., Ltd., a major logistics company, is the current end tenant | - Located in Nishiyodogawaku, where logistics facilities concentrate along Osaka Bay with advantages in easy access to CBD <br> - Prima Meat Packers, Ltd., a major food company, is the current tenant |

Unitholder information (as of Mar. 31, 2022)

KenediX
Retail ReIT Corporation

## Ownership ratio by investor type



Number of unitholders by investor type

|  |  | $\begin{gathered} \text { Mar. } 2021 \\ \text { 12th FP } \end{gathered}$ | $\begin{aligned} & \text { Sep. } 2021 \\ & \text { 13th FP } \end{aligned}$ | $\begin{gathered} \text { Mar. } 2022 \\ \text { 14th FP } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Individuals and others |  | 13,177 | 13,648 | 13,408 |
| Financial institutions | City/ Trust banks | 11 | 12 | 10 |
|  | Regional banks | 20 | 23 | 23 |
|  | Shinkin banks and others | 64 | 81 | 81 |
|  | Life/ Nonlife | 5 | 6 | 6 |
|  | Total | 100 | 122 | 120 |
| Other domestic corporations |  | 297 | 311 | 307 |
| Foreign investors |  | 252 | 271 | 264 |
| Brokerage firms |  | 26 | 25 | 26 |
| Total |  | 13,852 | 14,377 | 14,125 |

## Major unitholders

| Name | \# of units held | Ratio (\%) |
| :---: | :---: | :---: |
| The Master Trust Bank of Japan, Ltd. (Trust Acct.) | 123,060 | 21.13\% |
| Custody Bank of Japan, Ltd. (Trust Acct.) | 58,928 | 10.12\% |
| The Nomura Trust and Banking Co., Ltd. (Investment Trust Acct.) | 32,175 | 5.52\% |
| Custody Bank of Japan, Ltd. (Securities Investment Trust Account) | 26,626 | 4.57\% |
| Kenedix, Inc. | 16,950 | 2.91\% |
| SSBTC Client Omnibus Account | 14,374 | 2.46\% |
| State Street Bank West Client-Treaty 505234 | 11,530 | 1.98\% |
| Aozora Bank, Ltd. | 8,424 | 1.44\% |
| JP Morgan Chase Bank 385781 | 7,752 | 1.33\% |
| State Street Bank and Trust Company 505223 | 6,867 | 1.17\% |

Note: "Ratio" is based on number of units issued and outstanding, rounded down to the second decimal place.

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## Abbreviations of property names

| Property name | Abbreviation | Property name | Abbreviation | Property name | Abbreviation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MONA Shin-Urayasu | Shin-Urayasu | KDX Chofu Building (Retail wing) | Chofu | Round1 Stadium Hakata-Hanmichibashi | Hakata |
| Passaggio Nishiarai | Nishiarai | Across Plaza Urayasu Higashino (Land) | Urayasu Higashino | Kurume-Nishi Shopping Center | Kurume |
| Daikanyama Address Dixsept | Daikanyama | Comfort Market Nishi-Magome | Nishi-Magome | Kitera Town Fukuoka Nagahama | Fukuoka Nagahama |
| Unicus Ina | Ina | Kitera Town Chofu | Kitera Chofu | Roseo Mito | Mito |
| Yorktown Kita-Kaname | Kita-Kaname | Unicus Urawamisono (Land) | Urawamisono | K's Denki Aomori Honten | K's Aomori |
| Unicus Yoshikawa | Yoshikawa | Kitera Plaza Aobadai | Aobadai | Super Sports Xebio Aomori-Chuo | Xebio Aomori |
| Sports Club Renaissance Fujimidai | Fujimidai | Higashimatsuyama Shopping Center | Higashimatsuyama | Ashico Town Ashikaga | Ashikaga |
| Super Viva Home Iwatsuki (Land) | Iwatsuki | Blumer Maitamon | Maitamon | Yorktown Shinden-Higashi | Shinden-Higashi |
| K's Denki Shonan-Fuisawa (Land) | Fujisawa | Life Takadono (Land) | Takadono | Kasumi Technopark Sakura | Kasumi Sakura |
| Unicus Kamisato (Land) | Kamisato | DCM Kahma MEGA Don Quijote UNY Omihachiman | Omihachiman | P-1 Plaza Tenno | P-1 |
| Unicus Konosu (Land) | Konosu | Blumer HAT Kobe | HAT Kobe | Seiyu Rakuichi Moriya (Land) | Moriya |
| Inageya Yokohama Minamihonjuku (Land) | Minamihonjuku | Carino Esaka | Esaka | Sun Street Hamakita | Hamakita |
| Nakamachidai Tokyu Store | Nakamachidai | COMBOX Komyoike | Komyoike | Costco Wholesale Sapporo Warehouse | Costco Sapporo |
| Central Wellness Club Nagatsuta Minamidai | Nagatsuta | Hankyu Oasis Hirakatadeguchi | Hirakata | Zama Distribution Center | Zama |
| Life Kameido | Kameido | Life Nishi-Tengachaya | Tengachaya | Oppama Distribution Center | Oppama |
| Totsuka-Fukaya Shopping Center (Land) | Totsuka | Million Town Tsukaguchi (Land) | Tsukaguchi | Musashi Ranzan Distribution Center | Ranzan |
| Yumemachi Narashinodai Mall | Narashinodai | Habikigaoka Shopping Center | Habikigaoka | Yokohama Kamigo Distribution Center | Kamigo |
| Kawamachi Yahagi Mall | Yahagi | Merado Daikai | Daikai | Gyoda Distribution Center | Gyoda |
| Prime Square Jiyugaoka | Jiyugaoka | DCM Kahma Nakagawa Tomita (Land) | Kahma Nakagawa | Shinjuku Nishiochiai Distribution Center | Nishiochiai |
| Round1 Ichikawa-Onitaka | Ichikawa | Valor Ichinomiya-Nishi | Ichinomiya | Chiba-Kita Distribution Center | Chiba-Kita |
| Ozeki Tokiwadai | Tokiwadai | Homecenter Kohnan Sunadabashi | Sunadabashi | Sapporo Shiroishi Distribution Center | Sapporo Shiroishi |
| Konami Sports Club Shibuya | Shibuya | K's Denki Shin-Moriyama (Land) | Shin-Moriyama | Tenri Distribution Center | Tenri |
| Apita Terrace Yokohama Tsunashima | Tsunashima | Resora Obu Shopping Terrace | Obu | Prima Meat Packers Kinki Center | Prima Kinki |
| Kalsa Hiratsuka | Hiratsuka | Valor Nakashidami (Land) | Nakashidami |  |  |
| Monenosato Mall | Monenosato | Sunny Noma | Noma |  |  |

# KEnediX 

Retail REIT Corporation


[^0]:    Note 1: The boxes in orange lines indicate the forecasts as of Nov. 16, 2021.

[^1]:    Note 1: Stabilized DPU refers to estimated distributions excluding one-time factors, such as profit/loss on sale of property, changes in asset management fee due to such profit/loss, and investment unit performance fee, based on the assumption that
    Note 2: Capitalized tax effect refers to the case that the property taxes are not expensed in the first year of acquisition for the reason that the property taxes are settled with the previous owner and such amount is capitalized instead of being expensed.
    Note 2: Capitalized tax effect refers to the case that the property taxes are not expensed in the first year of acquisition
    Note 3: The substantial asset management period for the 1st FP was 233 days, however, it is adjusted to half year.

[^2]:    Note 1: Transactions within the scope of insignificance criteria are excluded from the decision-making process above Note 2: Including acquisition of buildings through expansion or reconstruction.

[^3]:    Source: FY2020 E-Commerce Market Survey by the Ministry of Economy, Trade and Industry

[^4]:    

[^5]:    

