

[Attachment]

# Explanatory Material for Business Results for the Year Ended March 31, 2022

May 20, 2022

MS&AD Insurance Group Holdings, Inc.

*This document has been translated from the Japanese original solely for reference purposes, and the Japanese original shall prevail if any discrepancy is identified.*

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## 1. Summary of Consolidated Business Results

### (1) Consolidated Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio
Net premiums written (non-life insurance)	1	35,009	36,090	1,080	3.1
Mitsui Sumitomo Insurance	2	15,595	15,793	197	1.3
Aioi Nissay Dowa Insurance	3	12,814	12,913	99	0.8
Simple sum	4	28,409	28,706	296	1.0
Mitsui Direct General Insurance	5	364	354	(10)	(3.0)
Overseas insurance subsidiaries	6	6,235	7,030	795	12.8
Insurance premiums (domestic life insurance)	7	12,973	13,144	170	1.3
Mitsui Sumitomo Aioi Life Insurance	8	5,119	5,019	(100)	(2.0)
Mitsui Sumitomo Primary Life Insurance	9	7,854	8,124	270	3.4
Ordinary profit	10	3,065	3,904	839	27.4
Net income attributable to owners of the parent	11	1,443	2,627	1,184	82.0
Mitsui Sumitomo Insurance	12	922	1,457	535	58.0
Aioi Nissay Dowa Insurance	13	216	539	323	149.8
Simple sum	14	1,138	1,997	858	75.5
Mitsui Direct General Insurance	15	8	7	(1)	(16.2)
Mitsui Sumitomo Aioi Life Insurance	16	119	210	91	76.9
Mitsui Sumitomo Primary Life Insurance	17	431	530	98	22.9
Overseas insurance subsidiaries	18	(31)	245	277	-
Others, consolidation adjustments, etc.	19	(221)	(363)	(141)	-

(Note) Items 12 to 18 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

### (Supplement 1) Incurred Losses Caused by Natural Disasters in Japan, Excluding Residential Earthquake Insurance, of Two Main Consolidated Domestic Non-Life Insurance Subsidiaries

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change
Total	20	711	477	(233)
Mitsui Sumitomo Insurance	21	427	262	(165)
Aioi Nissay Dowa Insurance	22	283	215	(68)

### (Supplement 2) Incurred Losses Caused by Overseas Natural Disasters

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change
Total	23	537	646	108
Aioi Nissay Dowa Insurance	24	165	252	87
Overseas insurance subsidiaries (MS Amlin)	25	230	448	218
Other subsidiaries	26	21	65	44
Consolidation adjustments	27	120	(120)	(241)

(Notes) 1. The scope of aggregation for overseas natural disasters is determined on the basis of internal management.

2. Item 27 represents the amounts of additional entries made for the year ended March 31, 2021 related to North American winter storm in February 2021 which occurred at overseas insurance subsidiaries (fiscal year end: December 31) in the first quarter of 2021, and their reversals for the year ended March 31, 2022.

## (2) Business Results of Domestic Non-Life Insurance Subsidiaries (Simple Sum of Two Main Consolidated Subsidiaries)

The figures in the tables below are presented as simple sum of Mitsui Sumitomo Insurance Co., Ltd. and Aioi Nissay Dowa Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio %
(+)	Net premiums written	28,409	28,706	296	1.0
(-)	Net claims paid	15,153	15,254	100	0.7
(-)	Loss adjustment expenses	1,682	1,790	108	6.4
(-)	Commissions and collection expenses	5,531	5,684	152	2.8
(-)	Operating expenses and general and administrative expenses for underwriting	4,050	4,043	(6)	(0.2)
	Underwriting profit before movements in reserves	1,991	1,932	(58)	(3.0)
(-)	Movement in outstanding claims	569	932	362	63.7
(-)	Movement in ordinary underwriting reserves	833	(195)	(1,028)	(123.5)
(+)	Other	178	257	78	44.1
	Underwriting profit before movement in catastrophe reserve	767	1,453	685	89.3
(-)	Movement in catastrophe reserve	653	737	84	12.9
	Underwriting profit	114	715	601	525.8
(+)	Interest and dividends income	1,537	1,840	303	19.7
(-)	Transfer of investment income on deposit premiums from policyholders	417	401	(15)	(3.8)
	Net interest and dividends income (item 13 - item 14)	1,119	1,438	319	28.5
(+)	Gains/(losses) on sales of securities	672	1,080	408	60.7
(-)	Impairment losses on securities	18	345	326	1,755.4
(+)	Other	(111)	(112)	(1)	-
	Investment profit	1,662	2,061	399	24.0
(+)	Other ordinary profit/(loss)	(135)	(125)	10	-
	Ordinary profit	1,640	2,651	1,011	61.6
(+)	Extraordinary income/(losses):	(70)	(64)	5	-
	Gains/(losses) on reserve for price fluctuation	(59)	(60)	(1)	-
	Income before income taxes	1,570	2,587	1,016	64.7
(-)	Income taxes	432	590	157	36.5
	Net income	1,138	1,997	858	75.5

Ratios	Net loss ratio	Note 1	27	59.3 %	59.4 %	0.1 %
	Net expense ratio	Note 2	28	33.7 %	33.9 %	0.2 %
	Combined ratio	Note 3	29	93.0 %	93.3 %	0.3 %

Incurred losses (including loss adjustment expenses)	Note 4, 5	30	15,091	15,799	707	4.7
	EI loss ratio	Note 4, 6	31	60.5 %	61.3 %	0.8 %

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. The calculation is exclusive of residential earthquake insurance and CALI\*.  
\* CALI stands for compulsory automobile liability insurance, and the same hereinafter.  
5. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
6. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

### (3) Business Results of Domestic Life Insurance Subsidiaries

#### 1. Mitsui Sumitomo Aioi Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio
Amount of new policies <sup>(Note)</sup>	1	17,690	16,904	(785)	(4.4) %
Annualized premiums of new policies	2	262	269	6	2.5 %
Amount of policies in force <sup>(Note)</sup>	3	242,669	238,477	(4,191)	(1.7) %
Annualized premiums for policies in force	4	4,479	4,438	(40)	(0.9) %
Insurance premiums	5	5,119	5,019	(100)	(2.0) %
Ordinary profit	6	256	390	134	52.4 %
Extraordinary income/(losses)	7	(14)	(12)	1	-
Net income	8	119	210	91	76.9 %

(Note) The figures represent the total sum of individual insurance and individual annuities.

#### 2. Mitsui Sumitomo Primary Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio
Amount of new policies <sup>(Note)</sup>	1	7,882	8,196	313	4.0 %
Amount of policies in force <sup>(Note)</sup>	2	65,958	68,036	2,077	3.2 %
Insurance premiums	3	7,854	8,124	270	3.4 %
Ordinary profit	4	1,600	877	(723)	(45.2) %
Extraordinary income/(losses)	5	(1,005)	(140)	864	-
Net income	6	431	530	98	22.9 %

(Note) The figures represent the total sum of individual insurance and individual annuities.

**(4) Business Results of Overseas Insurance Subsidiaries**

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio %
Net premiums written	1	6,235	7,030	795	12.8
Asia	2	1,693	1,785	91	5.4
Europe	3	4,133	4,773	640	15.5
Americas	4	407	471	63	15.5
Net income/(loss) attributable to owners of the parent	5	(31)	245	277	-
Asia	6	239	296	56	23.8
Europe	7	(311)	(268)	42	-
Americas	8	42	43	0	1.0
International life insurance	9	(2)	174	177	-

## 2. Non-Consolidated Business Results of Mitsui Sumitomo Insurance Co., Ltd.

### (1) Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio
(+)	Net premiums written	15,595	15,793	197	1.3
(-)	Net claims paid	8,353	8,312	(41)	(0.5)
(-)	Loss adjustment expenses	969	1,007	37	3.8
(-)	Commissions and collection expenses	2,919	3,005	85	2.9
(-)	Operating expenses and general and administrative expenses for underwriting	2,186	2,201	15	0.7
	Underwriting profit before movements in reserves	1,165	1,266	100	8.6
(-)	Movement in outstanding claims	337	576	238	70.8
(-)	Movement in ordinary underwriting reserves	314	(92)	(407)	(129.5)
(+)	Other	46	77	30	66.5
	Underwriting profit before movement in catastrophe reserve	559	859	300	53.7
(-)	Movement in catastrophe reserve	320	449	129	40.3
	Underwriting profit	239	410	171	71.6
(+)	Interest and dividends income	988	1,272	284	28.7
(-)	Transfer of investment income on deposit premiums from policyholders	280	265	(14)	(5.3)
	Net interest and dividends income (item 13 - item 14)	708	1,006	298	42.2
(+)	Gains/(losses) on sales of securities	497	907	409	82.4
(-)	Impairment losses on securities	9	307	298	3,296.0
(+)	Other	(17)	(76)	(59)	-
	Investment profit	1,178	1,530	351	29.8
(+)	Other ordinary profit/(loss)	(101)	(98)	3	-
	Ordinary profit	1,316	1,842	526	40.0
(+)	Extraordinary income/(losses):	6	20	14	226.9
	Gains/(losses) on reserve for price fluctuation	(41)	(41)	(0)	-
	Income before income taxes	1,322	1,863	540	40.9
(-)	Income taxes	400	405	5	1.4
	Net income	922	1,457	535	58.0

Ratios	Net loss ratio	Note 1	27	59.8 %	59.0 %	(0.8) %
	Net expense ratio	Note 2	28	32.7 %	33.0 %	0.3 %
	Combined ratio	Note 3	29	92.5 %	92.0 %	(0.5) %
	Interest and dividends income yield		30	1.95 %	2.40 %	0.45 %
	Investment profit yield	Note 4	31	3.05 %	3.54 %	0.49 %

Incurred losses (including loss adjustment expenses)	Note 5, 6	32	8,394	8,705	311	3.7
EI loss ratio	Note 5, 7	33	60.8 %	61.0 %	0.2 %	

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. Total investment yield (including unrealized gains and losses): 11.00% for the year ended March 31, 2021, and 4.38% for the year ended March 31, 2022  
5. The calculation is exclusive of residential earthquake insurance and CALI.  
6. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
7. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

**(2) Premiums written**

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2021		Year ended March 31, 2022		Year ended March 31, 2021		Year ended March 31, 2022	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	2,333	13.3	2,366	1.4	3,504	8.0	3,479	(0.7)
Marine	530	(14.3)	623	17.5	776	(8.4)	905	16.6
Personal accident	1,457	(0.6)	1,487	2.1	1,481	(5.7)	1,526	3.0
Voluntary automobile	6,834	2.0	6,885	0.7	6,906	2.1	6,960	0.8
CALI	1,573	(14.4)	1,454	(7.6)	1,436	(15.2)	1,326	(7.6)
Other	2,866	2.7	2,975	3.8	3,481	6.1	3,606	3.6
Total	15,595	0.8	15,793	1.3	17,585	1.1	17,805	1.2

**(3) Net claims paid**

(Yen in 100 millions)

	Year ended March 31, 2021			Year ended March 31, 2022			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,437	(10.6)	63.8	1,434	(0.2)	63.3	(0.5)
Marine	347	(3.6)	68.1	317	(8.7)	53.4	(14.7)
Personal accident	673	(5.0)	50.2	677	0.6	50.4	0.2
Voluntary automobile	3,187	(8.3)	56.5	3,250	2.0	56.9	0.4
CALI	1,166	(7.2)	81.6	1,073	(7.9)	81.9	0.3
Other	1,541	4.3	55.8	1,558	1.1	54.7	(1.1)
Total	8,353	(6.0)	59.8	8,312	(0.5)	59.0	(0.8)

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

**(Reference) Incurred losses caused by natural disasters in Japan**

(Yen in 100 millions)

	Year ended March 31, 2021			Year ended March 31, 2022		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	384	330	54	233	154	78
Voluntary automobile	15	23	(7)	12	12	0
Other	27	22	4	16	11	4
Total	427	376	51	262	178	83

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

**(4) Expenses**

&lt;Company expenses&gt;

(Yen in 100 millions)

	Items	Year ended March 31, 2021			Year ended March 31, 2022		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,635	(12)	(0.8)	1,554	(81)	(5.0)
Non-personnel expenses	2	1,525	102	7.2	1,658	133	8.7
Taxes and contributions	3	131	2	2.3	136	4	3.8
Total	4	3,292	92	2.9	3,349	56	1.7

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

&lt;Expenses for underwriting&gt;

(Yen in 100 millions)

	Items	Year ended March 31, 2021			Year ended March 31, 2022		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	2,186	23	1.1	2,201	15	0.7
Commissions and collection expenses	6	2,919	136	4.9	3,005	85	2.9
Total	7	5,106	159	3.2	5,207	100	2.0
Net expense ratio	8	32.7 %	0.7 %		33.0 %	0.3 %	

**(5) Outstanding claims**

(Yen in 100 millions)

	March 31, 2021		March 31, 2022	
	Balance	Movement	Balance	
				Movement
Fire and allied	1,292	369	1,643	350
Marine	245	(54)	270	24
Personal accident	436	(6)	499	63
Voluntary automobile	2,368	(50)	2,431	63
CALI	411	(36)	410	(0)
Other	1,932	115	2,007	74
<b>Total</b>	<b>6,687</b>	<b>337</b>	<b>7,264</b>	<b>576</b>

(Notes) Movements are not consistent with the changes from the balances at the previous year ends due to the effect of transferred insurance contracts from MSIG Insurance Europe AG.

**(6) Incurred losses (including loss adjustment expenses) and EI loss ratio**

(Yen in 100 millions)

	Year ended March 31, 2021		Year ended March 31, 2022			
	Incurred losses (including loss adjustment expenses)	EI loss ratio	Incurred losses (including loss adjustment expenses)	Change	EI loss ratio	Change
		%			%	%
Fire and allied	1,837	85.5	1,847	10	78.4	(7.1)
Marine	307	56.2	357	49	60.2	4.0
Personal accident	726	48.7	812	86	54.4	5.7
Voluntary automobile	3,807	55.9	3,984	176	57.7	1.8
Other	1,714	61.1	1,703	(11)	58.3	(2.8)
<b>Total</b>	<b>8,394</b>	<b>60.8</b>	<b>8,705</b>	<b>311</b>	<b>61.0</b>	<b>0.2</b>

(Notes) 1. The calculation is exclusive of residential earthquake insurance and CALI.

2. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

3. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

**(7) Underwriting reserves**

(Yen in 100 millions)

		March 31, 2022				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	7,982	6,701	169	1,110	1
	Movement	(37)	(18)	(120)	101	1
Marine	Balance	1,121	305	-	815	-
	Movement	44	29	-	14	-
Personal accident	Balance	9,633	493	8,296	842	1
	Movement	(483)	(102)	(430)	47	1
Voluntary automobile	Balance	3,465	2,047	-	1,418	0
	Movement	205	(15)	-	220	0
CALI	Balance	2,804	2,804	-	-	-
	Movement	(38)	(38)	-	-	-
Other	Balance	5,281	2,897	353	2,029	0
	Movement	(41)	52	(159)	64	0
<b>Total</b>	<b>Balance</b>	<b>30,289</b>	<b>15,250</b>	<b>8,818</b>	<b>6,216</b>	<b>3</b>
	<b>Movement</b>	<b>(350)</b>	<b>(92)</b>	<b>(710)</b>	<b>449</b>	<b>3</b>

(Notes) 1. Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

2. Movements are not consistent with the changes from the balances at the previous year ends due to the effect of transferred insurance contracts from MSIG Insurance Europe AG.

**(8) Catastrophe reserve**

(Yen in 100 millions)

	March 31, 2021		March 31, 2022			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	1,009	43.3	132	233	1,110	47.0
Marine	800	150.9	-	14	815	130.8
Personal accident	794	54.5	-	47	842	56.7
Voluntary automobile	1,197	17.5	-	220	1,418	20.6
Other	1,964	68.6	25	90	2,029	68.2
Total	5,767	41.1	157	606	6,216	43.4

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100

**(9) Investment assets**

(Yen in 100 millions)

	March 31, 2021	March 31, 2022	
			Change
Cash, deposits and savings	4,904	7,640	2,736
Investments in securities:	54,943	55,241	298
Domestic bonds	15,078	13,517	(1,560)
Domestic stocks	18,936	19,685	748
Foreign securities	20,147	21,067	919
Other securities	781	972	190
Loans	4,233	4,106	(127)
Land and buildings	1,870	1,886	15
Total	65,952	68,875	2,923

(Reference)

Long-term investment assets	9,526	8,816	(710)
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**(Reference) Breakdown of domestic bonds**

(Yen in 100 millions)

	March 31, 2021	March 31, 2022	
			Change
Government bonds	8,436	7,014	(1,422)
Municipal bonds	864	838	(25)
Corporate bonds:	5,777	5,664	(112)
Government agency bonds	790	683	(106)
Specific financial institution bonds	8	8	(0)
Other corporate bonds	4,979	4,973	(5)
Total	15,078	13,517	(1,560)

**(10) Breakdown of interest and dividends income**

(Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022	
			Change
Investments in securities:	892	1,181	289
Domestic bonds	151	147	(3)
Domestic stocks	405	455	50
Foreign securities	274	502	227
Other securities	61	76	15
Loans	26	24	(2)
Land and buildings	63	61	(1)
Other	6	4	(2)
Total	988	1,272	284

**(11) Investments in securities****Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

March 31, 2022	Cost	Fair value	Difference	Change from
				March 31, 2021
Domestic bonds	12,682	13,517	835	(291)
Domestic stocks	5,359	19,296	13,936	910
Foreign securities	6,045	6,930	885	549
Other securities	476	521	44	(15)
<b>Total</b>	<b>24,563</b>	<b>40,266</b>	<b>15,702</b>	<b>1,152</b>

(Notes) 1. The above tables describe available-for-sale securities (excluding Stocks and other securities without a market price and Partnership investments).

2. "Other securities" includes loan receivable trust beneficiary certificates included in Monetary claims bought on the balance sheets.

(Yen in 100 millions)

March 31, 2021	Cost	Fair value	Difference
Domestic bonds	13,950	15,078	1,127
Domestic stocks	5,517	18,544	13,026
Foreign securities	4,840	5,176	336
Other securities	319	379	60
<b>Total</b>	<b>24,627</b>	<b>39,178</b>	<b>14,550</b>

(Notes) 1. The above tables describe available-for-sale securities with practically determinable fair value.

2. "Other securities" includes loan receivable trust beneficiary certificates included in Monetary claims bought on the balance sheets.

**Gains and losses on sales of securities**

(Yen in 100 millions)

	Year ended March 31, 2021 Gains/(losses)	Year ended March 31, 2022		
		Gains/(losses)	Gains	Losses
Domestic bonds	5	15	16	0
Domestic stocks	448	683	686	2
Foreign securities	42	206	209	3
Other securities	0	1	1	-
<b>Total</b>	<b>497</b>	<b>907</b>	<b>913</b>	<b>5</b>

**Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022	
			Change
Domestic bonds	-	-	-
Domestic stocks	8	16	8
Foreign securities	0	290	289
Other securities	-	-	-
<b>Total</b>	<b>9</b>	<b>307</b>	<b>298</b>

### 3. Non-Consolidated Business Results of Aioi Nissay Dowa Insurance Co., Ltd.

#### (1) Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio %
(+)	Net premiums written	12,814	12,913	99	0.8
(-)	Net claims paid	6,799	6,942	142	2.1
(-)	Loss adjustment expenses	712	783	71	10.0
(-)	Commissions and collection expenses	2,612	2,678	66	2.6
(-)	Operating expenses and general and administrative expenses for underwriting	1,863	1,842	(21)	(1.2)
	Underwriting profit before movements in reserves	826	666	(159)	(19.3)
(-)	Movement in outstanding claims	231	355	124	53.5
(-)	Movement in ordinary underwriting reserves	518	(102)	(620)	(119.8)
(+)	Other	132	180	48	36.3
	Underwriting profit before movement in catastrophe reserve	208	593	385	185.1
(-)	Movement in catastrophe reserve	333	288	(44)	(13.4)
	Underwriting profit/(loss)	(124)	305	429	-
(+)	Interest and dividends income	549	568	19	3.5
(-)	Transfer of investment income on deposit premiums from policyholders	137	136	(0)	(0.7)
	Net interest and dividends income (item 13 - item 14)	411	431	20	4.9
(+)	Gains/(losses) on sales of securities	174	172	(1)	(1.1)
(-)	Impairment losses on securities	9	38	28	299.0
(+)	Other	(93)	(35)	57	-
	Investment profit	483	531	47	9.8
(+)	Other ordinary profit/(loss)	(34)	(26)	7	-
	Ordinary profit	324	809	484	149.3
(+)	Extraordinary income/(losses):	(76)	(85)	(8)	-
	Gains/(losses) on reserve for price fluctuation	(18)	(19)	(0)	-
	Income before income taxes	248	724	475	191.7
(-)	Income taxes	32	184	152	472.7
	Net income	216	539	323	149.8

Ratios	Net loss ratio	Note 1	27	58.6 %	59.8 %	1.2 %
	Net expense ratio	Note 2	28	34.9 %	35.0 %	0.1 %
	Combined ratio	Note 3	29	93.5 %	94.8 %	1.3 %
	Interest and dividends income yield		30	2.15 %	2.21 %	0.06 %
	Investment profit yield	Note 4	31	2.70 %	2.84 %	0.14 %

Incurred losses (including loss adjustment expenses)	Note 5, 6	32	6,697	7,093	396	5.9
EI loss ratio	Note 5, 7	33	60.1 %	61.6 %	1.5 %	

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. Total investment yield (including unrealized gains and losses): 12.38% for the year ended March 31, 2021, and (0.38)% for the year ended March 31, 2022  
5. The calculation is exclusive of residential earthquake insurance and CALI.  
6. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
7. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

**(2) Premiums written**

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2021		Year ended March 31, 2022		Year ended March 31, 2021		Year ended March 31, 2022	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	2,077	4.3	1,996	(3.9)	2,631	7.3	2,594	(1.4)
Marine	69	(3.7)	68	(2.6)	0	(99.7)	-	(100.0)
Personal accident	579	1.8	594	2.6	625	2.5	657	5.2
Voluntary automobile	7,295	2.3	7,480	2.5	6,973	3.2	7,077	1.5
CALI	1,432	(12.0)	1,355	(5.4)	1,532	(14.1)	1,433	(6.5)
Other	1,359	(1.1)	1,419	4.4	1,597	4.3	1,681	5.3
Total	12,814	0.4	12,913	0.8	13,360	1.7	13,444	0.6

**(3) Net claims paid**

(Yen in 100 millions)

	Year ended March 31, 2021			Year ended March 31, 2022			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,306	(8.2)	66.3	1,400	7.3	73.8	7.5
Marine	39	(20.3)	56.9	38	(3.1)	56.9	0.0
Personal accident	254	(1.4)	50.4	263	3.5	50.5	0.1
Voluntary automobile	3,487	(7.9)	54.3	3,607	3.4	55.5	1.2
CALI	980	(8.5)	74.5	897	(8.5)	72.7	(1.8)
Other	731	10.8	56.9	734	0.4	54.9	(2.0)
Total	6,799	(6.2)	58.6	6,942	2.1	59.8	1.2

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

**(Reference) Incurred losses caused by natural disasters in Japan**

(Yen in 100 millions)

	Year ended March 31, 2021			Year ended March 31, 2022		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	256	258	(1)	189	104	85
Voluntary automobile	16	24	(7)	10	10	0
Other	10	6	3	14	6	8
Total	283	290	(6)	215	121	93

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

**(4) Expenses**

&lt;Company expenses&gt;

(Yen in 100 millions)

	Items	Year ended March 31, 2021			Year ended March 31, 2022		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,267	(4)	(0.4)	1,295	27	2.2
Non-personnel expenses	2	1,318	50	4.0	1,354	36	2.8
Taxes and contributions	3	97	(18)	(15.7)	102	5	5.7
Total	4	2,683	27	1.0	2,752	69	2.6

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

&lt;Expenses for underwriting&gt;

(Yen in 100 millions)

	Items	Year ended March 31, 2021			Year ended March 31, 2022		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	1,863	(29)	(1.6)	1,842	(21)	(1.2)
Commissions and collection expenses	6	2,612	94	3.7	2,678	66	2.6
Total	7	4,475	64	1.5	4,520	45	1.0
Net expense ratio	8	34.9 %	0.4		35.0 %	0.1 %	

**(5) Outstanding claims**

(Yen in 100 millions)

	March 31, 2021		March 31, 2022	
	Balance	Movement	Balance	Movement
Fire and allied	1,339	305	1,551	211
Marine	75	9	95	20
Personal accident	270	26	302	31
Voluntary automobile	2,706	(135)	2,723	17
CALI	351	(32)	354	3
Other	1,132	58	1,204	71
Total	5,876	231	6,232	355

**(6) Incurred losses (including loss adjustment expenses) and EI loss ratio**

(Yen in 100 millions)

	Year ended March 31, 2021		Year ended March 31, 2022			
	Incurred losses (including loss adjustment expenses)	EI loss ratio	Incurred losses (including loss adjustment expenses)	Change	EI loss ratio	Change
		%			%	%
Fire and allied	1,670	86.9	1,684	13	82.9	(4.0)
Marine	49	71.4	59	9	84.5	13.1
Personal accident	318	54.9	331	12	55.7	0.8
Voluntary automobile	3,826	53.0	4,167	340	56.1	3.1
Other	831	61.2	851	19	61.3	0.1
Total	6,697	60.1	7,093	396	61.6	1.5

(Notes) 1. The calculation is exclusive of residential earthquake insurance and CALI.

2. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

3. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

**(7) Underwriting reserves**

(Yen in 100 millions)

		March 31, 2022				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	6,671	5,498	227	939	4
	Movement	(99)	(40)	(76)	16	0
Marine	Balance	131	32	-	98	-
	Movement	2	1	-	1	-
Personal accident	Balance	3,526	226	2,594	699	5
	Movement	(199)	0	(218)	19	0
Voluntary automobile	Balance	3,200	2,112	42	1,044	0
	Movement	155	(85)	2	239	0
CALI	Balance	2,608	2,608	-	-	-
	Movement	(9)	(9)	-	-	-
Other	Balance	2,288	1,377	112	798	0
	Movement	22	31	(21)	11	0
Total	Balance	18,427	11,857	2,977	3,581	11
	Movement	(127)	(102)	(314)	288	1

(Notes) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

**(8) Catastrophe reserve**

(Yen in 100 millions)

	March 31, 2021		March 31, 2022			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	923	44.5	322	338	939	47.1
Marine	97	138.9	-	1	98	145.1
Personal accident	680	117.5	-	19	699	117.7
Voluntary automobile	805	11.0	-	239	1,044	14.0
Other	786	57.8	29	41	798	56.2
Total	3,292	28.9	352	640	3,581	31.0

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100

**(9) Investment assets**

(Yen in 100 millions)

	March 31, 2021	March 31, 2022	
			Change
Cash, deposits and savings	2,037	1,583	(453)
Investments in securities:	26,434	26,437	3
Domestic bonds	7,873	7,752	(120)
Domestic stocks	9,521	8,883	(638)
Foreign securities	8,018	8,653	635
Other securities	1,020	1,147	127
Loans	2,329	2,457	127
Land and buildings	1,703	1,672	(30)
Total	32,504	32,151	(353)

(Reference)

Long-term investment assets	3,252	2,935	(316)
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**(Reference) Breakdown of domestic bonds**

(Yen in 100 millions)

	March 31, 2021	March 31, 2022	
			Change
Government bonds	4,491	4,305	(186)
Municipal bonds	401	393	(8)
Corporate bonds:	2,980	3,054	73
Government agency bonds	508	488	(19)
Specific financial institution bonds	9	9	(0)
Other corporate bonds	2,463	2,556	93
Total	7,873	7,752	(120)

**(10) Breakdown of interest and dividends income**

(Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022	
			Change
Investments in securities:	472	495	23
Domestic bonds	78	78	0
Domestic stocks	184	204	19
Foreign securities	163	161	(2)
Other securities	45	50	5
Loans	21	21	0
Land and buildings	47	46	(1)
Other	8	4	(3)
Total	549	568	19

**(11) Investments in securities**

**Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

March 31, 2022	Cost	Fair value	Difference	Change from March 31, 2021
Domestic bonds	7,410	7,752	342	(118)
Domestic stocks	3,564	8,522	4,957	(582)
Foreign securities	7,448	7,816	367	(206)
Other securities	860	983	123	50
<b>Total</b>	<b>19,283</b>	<b>25,075</b>	<b>5,791</b>	<b>(857)</b>

(Note) The above tables describe available-for-sale securities (excluding Stocks and other securities without a market price and Partnership investments).

(Yen in 100 millions)

March 31, 2021	Cost	Fair value	Difference
Domestic bonds	7,412	7,873	461
Domestic stocks	3,713	9,254	5,540
Foreign securities	6,574	7,147	573
Other securities	821	894	72
<b>Total</b>	<b>18,521</b>	<b>25,170</b>	<b>6,648</b>

(Note) The above tables describe available-for-sale securities with practically determinable fair value.

**Gains and losses on sales of securities**

(Yen in 100 millions)

	Year ended March 31, 2021 Gains/(losses)	Year ended March 31, 2022		
		Gains/(losses)	Gains	Losses
Domestic bonds	6	(12)	3	15
Domestic stocks	113	184	193	8
Foreign securities	55	0	40	40
Other securities	-	-	-	-
<b>Total</b>	<b>174</b>	<b>172</b>	<b>237</b>	<b>64</b>

**Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022	
			Change
Domestic bonds	-	-	-
Domestic stocks	3	7	3
Foreign securities	5	30	24
Other securities	-	-	-
<b>Total</b>	<b>9</b>	<b>38</b>	<b>28</b>

## 4. Earnings Forecasts

### (1) Consolidated Business Results

(Yen in 100 millions)

	Items	Results for year ended March 31, 2022	Forecasts for year ending March 31, 2023	Change from previous year
Net premiums written (non-life insurance)	1	36,090	<b>37,530</b>	<b>1,439</b>
Mitsui Sumitomo Insurance	2	15,793	<b>16,170</b>	<b>376</b>
Aioi Nissay Dowa Insurance	3	12,913	<b>13,070</b>	<b>156</b>
Simple sum	4	28,706	<b>29,240</b>	<b>533</b>
Mitsui Direct General Insurance	5	354	<b>362</b>	<b>7</b>
Overseas insurance subsidiaries	6	7,030	<b>7,920</b>	<b>889</b>
Insurance premiums (domestic life insurance)	7	13,144	<b>12,910</b>	<b>(234)</b>
Mitsui Sumitomo Aioi Life Insurance	8	5,019	<b>4,910</b>	<b>(109)</b>
Mitsui Sumitomo Primary Life Insurance	9	8,124	<b>8,000</b>	<b>(124)</b>
Ordinary profit	10	3,904	<b>3,500</b>	<b>(404)</b>
Net income attributable to owners of the parent	11	2,627	<b>2,400</b>	<b>(227)</b>
Mitsui Sumitomo Insurance	12	1,457	<b>1,350</b>	<b>(107)</b>
Aioi Nissay Dowa Insurance	13	539	<b>640</b>	<b>100</b>
Simple sum	14	1,997	<b>1,990</b>	<b>(7)</b>
Mitsui Direct General Insurance	15	7	<b>0</b>	<b>(7)</b>
Mitsui Sumitomo Aioi Life Insurance	16	210	<b>210</b>	<b>-</b>
Mitsui Sumitomo Primary Life Insurance	17	530	<b>150</b>	<b>(380)</b>
Overseas insurance subsidiaries	18	245	<b>540</b>	<b>294</b>
Others, consolidation adjustments, etc.	19	(363)	<b>(490)</b>	<b>(127)</b>
Annual total of dividends per share	20	180.00 yen	<b>185.00 yen</b>	<b>5.00 yen</b>

(Note) Items 12 to 18 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

## (2) Domestic Non-Life Insurance Subsidiaries (Two Main Consolidated Subsidiaries)

(Yen in 100 millions)

	Items	Simple sum		Mitsui Sumitomo Insurance		Aioi Nissay Dowa Insurance	
		Forecasts for year ending March 31, 2023	Change from previous year	Forecasts for year ending March 31, 2023	Change from previous year	Forecasts for year ending March 31, 2023	Change from previous year
Net premiums written	1	29,240	533	16,170	376	13,070	156
Growth rate of net premiums written	2	1.9 %	0.9 %	2.4 %	1.1 %	1.2 %	0.4 %
Net loss ratio <sup>(Note 1)</sup>	3	62.7 %	3.3 %	61.7 %	2.7 %	64.1 %	4.3 %
Net expense ratio <sup>(Note 2)</sup>	4	33.7 %	(0.2) %	33.0 %	0.0 %	34.7 %	(0.3) %
Combined ratio <sup>(Note 3)</sup>	5	96.4 %	3.1 %	94.7 %	2.7 %	98.8 %	4.0 %
EI loss ratio <sup>(Note 4, 5)</sup>	6	60.7 %	(0.6) %	60.6 %	(0.4) %	60.7 %	(0.9) %
Underwriting profit	7	1,050	334	520	109	530	224
Investment profit	8	1,790	(271)	1,350	(180)	440	(91)
Ordinary profit	9	2,750	98	1,800	(42)	950	140
Net income	10	1,990	(7)	1,350	(107)	640	100

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100

3. Combined ratio = net loss ratio + net expense ratio

4. The calculation is exclusive of residential earthquake insurance and CALL.

5. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(Primary assumptions of the forecasts)

- The forecast of net premiums written is based on the Company's own estimate taking into account the trends in the consolidated business results.
- Incurred losses (which are the sum total of net claims paid and movement in outstanding claims) caused by natural disasters in Japan for the year ending March 31, 2023 are assumed to be ¥40.0 billion at Mitsui Sumitomo Insurance Co., Ltd. and ¥32.5 billion at Aioi Nissay Dowa Insurance Co., Ltd..
- Market interest rates, currency exchange rates and stock prices are assumed to be at almost the same level as March 31, 2022.

The Company's consolidated earnings forecasts have been made based on certain assumptions including those above mentioned but actual results may differ substantially from these forecasts depending on various factors.

## Supplementary Information

### 1. Supplementary Information on Consolidated Business Results

#### (1) Consolidated Business Results

(Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022	Change	Change ratio
<b>Ordinary income and expenses:</b>				
<b>Underwriting income:</b>	<b>34,253</b>	<b>42,395</b>	<b>8,142</b>	<b>23.8 %</b>
Net premiums written	35,009	36,090	1,080	3.1
Deposit premiums from policyholders	726	521	(204)	(28.2)
Life insurance premiums	(2,023)	5,200	7,223	-
<b>Underwriting expenses:</b>	<b>38,004</b>	<b>39,153</b>	<b>1,149</b>	<b>3.0</b>
Net claims paid	19,022	19,469	447	2.4
Loss adjustment expenses	1,887	1,989	101	5.4
Commissions and collection expenses	7,353	7,253	(99)	(1.4)
Maturity refunds to policyholders	2,211	1,809	(401)	(18.2)
Life insurance claims	4,054	4,714	659	16.3
Provision for outstanding claims	1,331	1,271	(59)	(4.5)
Provision for underwriting reserves	2,089	2,599	510	24.4
<b>Investment income:</b>	<b>14,507</b>	<b>8,586</b>	<b>(5,921)</b>	<b>(40.8)</b>
Interest and dividends income	2,935	3,026	90	3.1
Investment gains on money trusts	2,128	1,709	(419)	(19.7)
Investment gains on trading securities	356	313	(42)	(12.0)
Gains on sales of securities	2,333	1,453	(880)	(37.7)
Investment gains on separate accounts	3,117	582	(2,535)	(81.3)
<b>Investment expenses:</b>	<b>696</b>	<b>1,089</b>	<b>392</b>	<b>56.3</b>
Investment losses on money trusts	0	142	141	144,383.6
Losses on sales of securities	80	177	96	118.7
Impairment losses on securities	71	362	291	410.6
Losses on derivative transactions	468	280	(187)	(40.1)
<b>Operating expenses and general and administrative expenses</b>	<b>6,885</b>	<b>6,963</b>	<b>78</b>	<b>1.1</b>
<b>Other ordinary income and expenses:</b>	<b>(109)</b>	<b>129</b>	<b>238</b>	<b>-</b>
Gains/(losses) on equity method investments	(66)	167	233	-
<b>Ordinary profit</b>	<b>3,065</b>	<b>3,904</b>	<b>839</b>	<b>27.4</b>
<b>Extraordinary income and losses:</b>				
<b>Extraordinary income</b>	<b>159</b>	<b>149</b>	<b>(9)</b>	<b>(5.8)</b>
<b>Extraordinary losses</b>	<b>1,207</b>	<b>354</b>	<b>(852)</b>	<b>(70.6)</b>
Provision for reserve for price fluctuation	1,075	214	(861)	(80.1)
<b>Extraordinary income/(losses)</b>	<b>(1,047)</b>	<b>(204)</b>	<b>843</b>	<b>-</b>
<b>Income before income taxes</b>	<b>2,017</b>	<b>3,700</b>	<b>1,682</b>	<b>83.4</b>
<b>Income taxes - current</b>	<b>932</b>	<b>720</b>	<b>(211)</b>	<b>(22.7)</b>
<b>Income taxes - deferred</b>	<b>(391)</b>	<b>320</b>	<b>712</b>	<b>-</b>
<b>Total income taxes</b>	<b>540</b>	<b>1,040</b>	<b>500</b>	<b>92.5</b>
<b>Net income</b>	<b>1,476</b>	<b>2,659</b>	<b>1,182</b>	<b>80.1</b>
<b>Net income attributable to non-controlling interests</b>	<b>32</b>	<b>31</b>	<b>(1)</b>	<b>(3.7)</b>
<b>Net income attributable to owners of the parent</b>	<b>1,443</b>	<b>2,627</b>	<b>1,184</b>	<b>82.0</b>

## (2) Premiums Written and Net Claims Paid by Line of Insurance

### Direct Premiums Written by Line of Insurance (including Deposit premiums from policyholders)

(Yen in millions)

Lines of Insurance	Year ended March 31, 2021			Year ended March 31, 2022		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	757,785	20.0	3.2	784,527	20.3	3.5
Marine	190,705	5.0	3.0	201,365	5.2	5.6
Personal accident	293,409	7.7	(6.0)	284,581	7.3	(3.0)
Voluntary automobile	1,592,952	42.0	1.4	1,634,984	42.2	2.6
CALI	296,911	7.8	(14.6)	276,076	7.1	(7.0)
Other	664,078	17.5	(2.0)	692,153	17.9	4.2
<b>Total:</b>	<b>3,795,842</b>	<b>100.0</b>	<b>(0.8)</b>	<b>3,873,688</b>	<b>100.0</b>	<b>2.1</b>
Deposit premiums from policyholders	72,635	1.9	(3.9)	52,185	1.3	(28.2)

### Net Premiums Written by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2021			Year ended March 31, 2022		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	592,798	16.9	0.5	620,531	17.2	4.7
Marine	150,662	4.3	1.9	159,293	4.4	5.7
Personal accident	226,349	6.5	(8.3)	232,288	6.5	2.6
Voluntary automobile	1,639,651	46.8	0.4	1,679,430	46.5	2.4
CALI	300,996	8.6	(13.3)	281,282	7.8	(6.5)
Other	590,537	16.9	(3.1)	636,224	17.6	7.7
<b>Total</b>	<b>3,500,996</b>	<b>100.0</b>	<b>(2.0)</b>	<b>3,609,052</b>	<b>100.0</b>	<b>3.1</b>

### Net Claims Paid by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2021			Year ended March 31, 2022		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	376,673	19.8	(7.2)	412,825	21.2	9.6
Marine	75,439	4.0	(7.8)	66,480	3.4	(11.9)
Personal accident	113,025	5.9	(1.0)	111,059	5.7	(1.7)
Voluntary automobile	806,808	42.4	(8.3)	844,643	43.4	4.7
CALI	215,043	11.3	(7.8)	197,440	10.1	(8.2)
Other	315,258	16.6	1.1	314,525	16.2	(0.2)
<b>Total</b>	<b>1,902,248</b>	<b>100.0</b>	<b>(6.2)</b>	<b>1,946,975</b>	<b>100.0</b>	<b>2.4</b>

(Note) The figures in the above tables include elimination of intersegment transactions.

### (3) Investments in Securities

#### 1. Trading securities

(Yen in millions)

	March 31, 2021		March 31, 2022	
	Carrying amount	Unrealized gains/(losses) included in income	Carrying amount	Unrealized gains/(losses) included in income
Trading securities	2,988,617	241,598	2,881,150	(21,877)

(Note) "Trading securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

#### 2. Held-to-maturity securities

(Yen in millions)

Items	March 31, 2021			March 31, 2022		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,215,042	1,396,418	181,375	1,220,261	1,355,323	135,061
Foreign Securities	3,738	4,073	334	3,875	3,852	(22)
Other Securities	7,498	7,498	-	12,794	12,794	-
Total	1,226,279	1,407,989	181,710	1,236,931	1,371,971	135,039

(Note) "Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

#### 3. Debt securities earmarked for underwriting reserves

(Yen in millions)

Items	March 31, 2021			March 31, 2022		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,455,825	1,451,893	(3,931)	1,928,505	1,808,470	(120,034)
Foreign Securities	839,716	916,010	76,293	762,307	765,773	3,466
Total	2,295,541	2,367,903	72,362	2,690,812	2,574,244	(116,567)

#### 4. Available-for-sale securities

(Yen in millions)

Items	March 31, 2021			March 31, 2022		
	Cost	Carrying amount	Difference	Cost	Carrying amount	Difference
Domestic Bonds	3,313,562	3,532,218	218,655	2,942,768	3,091,347	148,578
Domestic Stocks	976,796	2,780,192	1,803,396	943,916	2,782,250	1,838,333
Foreign Securities	3,132,102	3,332,310	200,207	3,476,345	3,666,310	189,964
Other Securities	284,612	301,609	16,996	294,132	311,557	17,424
Total	7,707,074	9,946,330	2,239,256	7,657,163	9,851,465	2,194,301

(Notes) 1. For March 31, 2021, Available-for-sale securities without practically determinable fair value are excluded from the above table.

For March 31, 2022, Stocks and other securities without a market price and Partnership investments are excluded from the above table.

2. "Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates included in Monetary claims bought on the consolidated balance sheet.

3. For the year ended March 31, 2021, the Company and its consolidated subsidiaries recognized impairment losses of ¥5,068 million (comprised of ¥810 million on Domestic stocks and ¥4,258 million on Foreign securities) on Available-for-sale securities (excluding securities without practically determinable fair value).

For the year ended March 31, 2022, the Company and its consolidated subsidiaries recognized impairment losses of ¥32,701 million (comprised of ¥2,724 million on Domestic stocks and ¥29,976 million on Foreign securities) on Available-for-sale securities (excluding Stocks and other securities without a market price and Partnership investments).

In principle, the Company and its domestic consolidated subsidiaries recognize impairment losses on securities if the fair value declines by 30% or more from the cost.

## 2. Summary of Business Results of Main Consolidated Subsidiaries

### (1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

#### Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Assets)		
<b>Cash, deposits and savings:</b>	<b>477,788</b>	<b>759,266</b>
Cash on hand	16	8
Deposits in banks	477,772	759,257
<b>Receivables under resale agreements</b>	<b>1,999</b>	<b>-</b>
<b>Monetary claims bought</b>	<b>5,927</b>	<b>4,368</b>
<b>Money trusts</b>	<b>4,787</b>	<b>474</b>
<b>Investments in securities:</b>	<b>5,494,362</b>	<b>5,524,192</b>
Government bonds	843,657	701,440
Municipal bonds	86,404	83,840
Corporate bonds	577,741	566,486
Domestic stocks	1,893,640	1,968,509
Foreign securities	2,014,773	2,106,705
Other securities	78,144	97,209
<b>Loans:</b>	<b>423,367</b>	<b>410,660</b>
Policy loans	5,065	4,188
General loans	418,302	406,472
<b>Tangible fixed assets:</b>	<b>210,553</b>	<b>207,534</b>
Land	76,725	75,891
Buildings	110,321	112,725
Construction in progress	5,633	2,257
Other tangible fixed assets	17,872	16,660
<b>Intangible fixed assets:</b>	<b>103,162</b>	<b>93,554</b>
Software	57,219	80,586
Other intangible fixed assets	45,943	12,968
<b>Other assets:</b>	<b>363,016</b>	<b>359,190</b>
Premiums receivable	5,729	6,791
Due from agencies	122,016	121,635
Co-insurance accounts receivable	8,912	10,511
Reinsurance accounts receivable	58,195	46,558
Foreign reinsurance accounts receivable	64,980	50,230
Agency business accounts receivable	759	602
Other receivables	37,081	52,524
Accrued income	5,051	4,465
Guarantee deposits	10,757	10,386
Deposits with the Japan Earthquake Reinsurance Company	4,525	2,944
Suspense payments	38,760	43,940
Initial margins for future transactions	905	1,372
Derivative financial instruments	1,647	3,458
Cash collateral pledged under derivative transactions	3,224	3,767
Other assets	469	-
<b>Customers' liabilities under acceptances and guarantees</b>	<b>19,864</b>	<b>16,822</b>
<b>Bad debt reserve</b>	<b>(6,714)</b>	<b>(1,736)</b>
<b>Total assets</b>	<b>7,098,116</b>	<b>7,374,326</b>

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Liabilities)		
<b>Policy liabilities:</b>	<b>3,732,644</b>	<b>3,755,418</b>
Outstanding claims	668,752	726,484
Underwriting reserves	3,063,891	3,028,933
<b>Bonds issued</b>	<b>587,093</b>	<b>630,902</b>
<b>Other liabilities:</b>	<b>618,743</b>	<b>621,956</b>
Co-insurance accounts payable	11,689	11,754
Reinsurance accounts payable	55,713	55,772
Foreign reinsurance accounts payable	35,598	26,097
Agency business accounts payable	571	520
Payables under securities lending transactions	139,551	161,831
Borrowings	198,381	198,381
Income taxes payable	3,873	5,300
Deposits received	58,320	59,283
Unearned income	21	14
Other payables	34,981	48,117
Suspense receipts	21,617	21,071
Derivative financial instruments	9,850	12,924
Cash collateral received under derivative transactions	43,319	16,063
Lease obligations	1,213	778
Asset retirement obligations	3,946	3,990
Other liabilities	95	53
<b>Reserve for pension and retirement benefits</b>	<b>113,202</b>	<b>84,660</b>
<b>Reserve for retirement benefits for officers</b>	<b>234</b>	<b>171</b>
<b>Accrued bonuses for employees</b>	<b>10,359</b>	<b>9,806</b>
<b>Reserves under the special laws:</b>	<b>23,138</b>	<b>27,332</b>
Reserve for price fluctuation	23,138	27,332
<b>Deferred tax liabilities</b>	<b>67,609</b>	<b>138,075</b>
<b>Acceptances and guarantees</b>	<b>19,864</b>	<b>16,822</b>
<b>Total liabilities</b>	<b>5,172,889</b>	<b>5,285,144</b>
(Net assets)		
<b>Common stock</b>	<b>139,595</b>	<b>139,595</b>
<b>Capital surplus:</b>	<b>93,107</b>	<b>93,107</b>
Additional paid-in capital	93,107	93,107
<b>Retained earnings:</b>	<b>618,376</b>	<b>704,391</b>
Legal earned reserve	46,487	46,487
Other retained earnings:	571,889	657,904
Tax-exempted reserve for accelerated depreciation	15,126	16,197
Retained earnings brought forward	556,762	641,706
<b>Total shareholders' equity</b>	<b>851,080</b>	<b>937,095</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>1,052,131</b>	<b>1,134,070</b>
<b>Net deferred gains/(losses) on hedges</b>	<b>22,014</b>	<b>18,015</b>
<b>Total valuation and translation adjustments</b>	<b>1,074,146</b>	<b>1,152,086</b>
<b>Total net assets</b>	<b>1,925,226</b>	<b>2,089,181</b>
<b>Total liabilities and net assets</b>	<b>7,098,116</b>	<b>7,374,326</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Year ended March 31, 2021	Year ended March 31, 2022
<b>Ordinary income:</b>	<b>1,802,134</b>	<b>1,888,581</b>
<b>Underwriting income:</b>	<b>1,664,693</b>	<b>1,682,089</b>
Net premiums written	1,559,567	1,579,325
Deposit premiums from policyholders	52,851	38,231
Investment income on deposit premiums from policyholders	28,033	26,543
Reversal of underwriting reserves	23,260	35,031
Foreign exchange gains	744	2,180
Other underwriting income	236	777
<b>Investment income:</b>	<b>132,644</b>	<b>201,655</b>
Interest and dividends income	98,834	127,237
Investment gains on money trusts	1,839	203
Gains on sales of securities	51,115	91,349
Gains on redemption of securities	404	206
Gains on derivative transactions	1,653	2,903
Foreign exchange gains	6,685	6,168
Other investment income	144	128
Transfer of investment income on deposit premiums from policyholders	(28,033)	(26,543)
<b>Other ordinary income</b>	<b>4,797</b>	<b>4,836</b>
<b>Ordinary expenses:</b>	<b>1,670,530</b>	<b>1,704,347</b>
<b>Underwriting expenses:</b>	<b>1,420,935</b>	<b>1,419,566</b>
Net claims paid	835,374	831,256
Loss adjustment expenses	96,995	100,710
Commissions and collection expenses	291,995	300,572
Maturity refunds to policyholders	160,980	128,375
Dividends to policyholders	61	50
Provision for outstanding claims	33,744	57,624
Other underwriting expenses	1,784	976
<b>Investment expenses:</b>	<b>6,463</b>	<b>40,404</b>
Losses on sales of securities	1,355	599
Impairment losses on securities	904	30,708
Losses on redemption of securities	450	157
Other investment expenses	3,753	8,940
<b>Operating expenses and general and administrative expenses</b>	<b>232,278</b>	<b>234,209</b>
<b>Other ordinary expenses:</b>	<b>10,852</b>	<b>10,166</b>
Interest expense	9,900	9,740
Provision for bad debts	132	3
Losses on bad debts	3	0
Other ordinary expenses	816	422
<b>Ordinary profit</b>	<b>131,604</b>	<b>184,234</b>
<b>Extraordinary income:</b>	<b>6,572</b>	<b>13,777</b>
Gains on sales of fixed assets	6,572	13,777
<b>Extraordinary losses:</b>	<b>5,931</b>	<b>11,682</b>
Losses on sales of fixed assets	1,569	1,958
Impairment losses on fixed assets	230	807
Provision for reserves under the special laws:	4,131	4,193
Provision for reserve for price fluctuation	4,131	4,193
Other extraordinary losses	-	4,721
<b>Income before income taxes</b>	<b>132,245</b>	<b>186,329</b>
<b>Income taxes - current</b>	<b>2,339</b>	<b>278</b>
<b>Income taxes - deferred</b>	<b>37,690</b>	<b>40,306</b>
<b>Total income taxes</b>	<b>40,029</b>	<b>40,585</b>
<b>Net income</b>	<b>92,215</b>	<b>145,744</b>

**Non-Consolidated Solvency Margin Ratio**

Insurance companies running their business in Japan calculate the non-consolidated solvency margin ratio pursuant to the provisions of Articles 86 and 87 of the Insurance Business Act Enforcement Regulations and Public Notice No. 50 issued by the Ministry of Finance in 1996.

While insurance companies set aside reserves to provide for payments of insurance claims should an insured event occur, they are also required to maintain sufficient funds to pay out in an event outside the normal range of estimates such as a major catastrophe and a significant drop in the value of their assets.

The non-consolidated solvency margin ratio, or item (C) in each of the tables below, which is calculated in accordance with the Insurance Business Act, is the ratio of “solvency margin of insurance companies calculated based on their capital and other reserves”, or (A) the total amount of solvency margin, to “risks exceeding the normal range of estimates”, or (B) the total amount of risks.

The non-consolidated solvency margin ratio is one of the objective indicators used by the insurance regulatory authorities to supervise insurance companies. A non-consolidated solvency margin ratio of 200% or over indicates adequate ability to satisfy insurance claims and other payment requirements.

(Yen in millions)

	March 31, 2021	March 31, 2022
(A) Total amount of solvency margin	3,490,583	3,598,612
Total net assets	815,511	866,008
Reserve for price fluctuation	23,138	27,332
Contingency reserve	-	325
Catastrophe reserve	580,436	625,266
General bad debt reserve	87	78
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	1,313,294	1,415,205
Net unrealized gains/(losses) on land	62,327	55,081
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	487,093	380,902
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	3,642	3,642
Others	212,335	232,054
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	935,111	996,144
General insurance risk (R <sub>1</sub> )	140,053	144,258
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	12,408	11,064
Asset management risk (R <sub>4</sub> )	789,158	821,285
Business administration risk (R <sub>5</sub> )	20,843	22,117
Catastrophe risk (R <sub>6</sub> )	100,557	129,267
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	746.5 %	722.5 %

**(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Assets)		
<b>Cash, deposits and savings:</b>	<b>201,284</b>	<b>155,570</b>
Cash on hand	18	16
Deposits in banks	201,266	155,554
<b>Money trusts</b>	<b>2,480</b>	<b>2,821</b>
<b>Investments in securities:</b>	<b>2,643,427</b>	<b>2,643,754</b>
Government bonds	449,175	430,559
Municipal bonds	40,145	39,319
Corporate bonds	298,053	305,408
Domestic stocks	952,172	888,329
Foreign securities	801,844	865,355
Other securities	102,035	114,781
<b>Loans:</b>	<b>232,949</b>	<b>245,701</b>
Policy loans	1,830	1,479
General loans	231,118	244,222
<b>Tangible fixed assets:</b>	<b>185,009</b>	<b>181,973</b>
Land	72,784	71,041
Buildings	97,519	96,245
Lease assets	1	0
Construction in progress	959	1,620
Other tangible fixed assets	13,743	13,066
<b>Intangible fixed assets:</b>	<b>63,707</b>	<b>71,174</b>
Software	29,632	33,561
Other intangible fixed assets	34,075	37,613
<b>Other assets:</b>	<b>378,704</b>	<b>366,920</b>
Premiums receivable	2,183	2,949
Due from agencies	83,387	88,264
Due from foreign agencies	1,135	1,688
Co-insurance accounts receivable	3,216	6,718
Reinsurance accounts receivable	59,753	41,772
Foreign reinsurance accounts receivable	145,837	147,666
Agency business accounts receivable	302	340
Other receivables	39,625	33,790
Accrued income	6,581	6,092
Guarantee deposits	6,650	6,408
Deposits with the Japan Earthquake Reinsurance Company	2,624	1,511
Suspense payments	25,423	25,340
Derivative financial instruments	1,983	4,376
<b>Prepaid pension expenses</b>	<b>20,005</b>	<b>24,930</b>
<b>Deferred tax assets</b>	<b>8,450</b>	<b>45,270</b>
<b>Customers' liabilities under acceptances and guarantees</b>	<b>10,500</b>	<b>8,000</b>
<b>Bad debt reserve</b>	<b>(1,240)</b>	<b>(966)</b>
<b>Total assets</b>	<b>3,745,278</b>	<b>3,745,150</b>

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Liabilities)		
<b>Policy liabilities:</b>	<b>2,443,083</b>	<b>2,465,971</b>
Outstanding claims	587,631	623,230
Underwriting reserves	1,855,451	1,842,741
<b>Bonds issued</b>	<b>72,000</b>	<b>72,000</b>
<b>Other liabilities:</b>	<b>304,742</b>	<b>320,157</b>
Co-insurance accounts payable	3,082	4,334
Reinsurance accounts payable	45,199	41,530
Foreign reinsurance accounts payable	69,346	73,222
Agency business accounts payable	2,174	2,398
Payables under securities lending transactions	80,079	88,775
Income taxes payable	25,770	4,860
Deposits received	3,681	3,419
Unearned income	12	16
Other payables	38,555	50,538
Suspense receipts	18,882	19,774
Derivative financial instruments	17,120	30,082
Lease obligations	1	-
Asset retirement obligations	835	1,204
Other liabilities	0	0
<b>Reserve for pension and retirement benefits</b>	<b>36,879</b>	<b>39,688</b>
<b>Accrued bonuses for employees</b>	<b>7,479</b>	<b>7,054</b>
<b>Reserves under the special laws:</b>	<b>31,896</b>	<b>33,797</b>
Reserve for price fluctuation	31,896	33,797
<b>Acceptances and guarantees</b>	<b>10,500</b>	<b>8,000</b>
<b>Total liabilities</b>	<b>2,906,581</b>	<b>2,946,669</b>
(Net assets)		
<b>Common stock</b>	<b>100,005</b>	<b>100,005</b>
<b>Capital surplus:</b>	<b>81,207</b>	<b>81,207</b>
Additional paid-in capital	52,593	52,593
Other capital surplus	28,614	28,614
<b>Retained earnings:</b>	<b>176,474</b>	<b>197,213</b>
Legal earned reserve	47,411	47,411
Other retained earnings:	129,062	149,802
Retained earnings brought forward	129,062	149,802
<b>Total shareholders' equity</b>	<b>357,687</b>	<b>378,426</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>481,009</b>	<b>420,054</b>
<b>Total valuation and translation adjustments</b>	<b>481,009</b>	<b>420,054</b>
<b>Total net assets</b>	<b>838,696</b>	<b>798,480</b>
<b>Total liabilities and net assets</b>	<b>3,745,278</b>	<b>3,745,150</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Year ended March 31, 2021	Year ended March 31, 2022
<b>Ordinary income:</b>	<b>1,389,884</b>	<b>1,422,301</b>
<b>Underwriting income:</b>	<b>1,322,104</b>	<b>1,343,976</b>
Net premiums written	1,281,426	1,291,344
Deposit premiums from policyholders	19,784	13,953
Investment income on deposit premiums from policyholders	13,750	13,654
Reversal of underwriting reserves	-	12,710
Foreign exchange gains	5,602	5,768
Other underwriting income	1,539	6,545
<b>Investment income:</b>	<b>62,163</b>	<b>71,469</b>
Interest and dividends income	54,910	56,833
Investment gains on money trusts	0	0
Gains on sales of securities	19,857	23,758
Gains on redemption of securities	276	3,637
Foreign exchange gains	777	860
Other investment income	91	34
Transfer of investment income on deposit premiums from policyholders	(13,750)	(13,654)
<b>Other ordinary income</b>	<b>5,616</b>	<b>6,854</b>
<b>Ordinary expenses:</b>	<b>1,357,407</b>	<b>1,341,337</b>
<b>Underwriting expenses:</b>	<b>1,149,834</b>	<b>1,129,637</b>
Net claims paid	679,990	694,206
Loss adjustment expenses	71,258	78,382
Commissions and collection expenses	261,202	267,882
Maturity refunds to policyholders	60,182	52,615
Dividends to policyholders	11	7
Provision for outstanding claims	23,195	35,598
Provision for underwriting reserves	53,008	-
Other underwriting expenses	985	944
<b>Investment expenses:</b>	<b>7,946</b>	<b>12,603</b>
Losses on sales of securities	2,371	6,460
Impairment losses on securities	956	3,816
Losses on redemption of securities	249	1
Losses on derivative transactions	2,451	679
Other investment expenses	1,918	1,645
<b>Operating expenses and general and administrative expenses</b>	<b>197,089</b>	<b>196,899</b>
<b>Other ordinary expenses:</b>	<b>2,536</b>	<b>2,197</b>
Interest expense	787	789
Provision for bad debts	438	-
Losses on bad debts	0	0
Other ordinary expenses	1,310	1,406
<b>Ordinary profit</b>	<b>32,476</b>	<b>80,964</b>
<b>Extraordinary income:</b>	<b>651</b>	<b>916</b>
Gains on sales of fixed assets	651	916
<b>Extraordinary losses:</b>	<b>8,295</b>	<b>9,452</b>
Losses on sales of fixed assets	4,120	4,256
Impairment losses on fixed assets	2,362	3,295
Provision for reserves under the special laws:	1,808	1,900
Provision for reserve for price fluctuation	1,808	1,900
Losses on reduction of tangible fixed assets	3	-
<b>Income before income taxes</b>	<b>24,832</b>	<b>72,427</b>
<b>Income taxes - current</b>	<b>29,463</b>	<b>31,507</b>
<b>Income taxes - deferred</b>	<b>(26,240)</b>	<b>(13,052)</b>
<b>Total income taxes</b>	<b>3,222</b>	<b>18,454</b>
<b>Net income</b>	<b>21,610</b>	<b>53,973</b>

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2021	March 31, 2022
(A) Total amount of solvency margin	1,438,465	1,396,160
Total net assets	341,763	348,631
Reserve for price fluctuation	31,896	33,797
Contingency reserve	992	1,139
Catastrophe reserve	331,141	359,818
General bad debt reserve	252	205
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	600,213	523,963
Net unrealized gains/(losses) on land	35,864	35,123
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	54,400	50,000
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	4,579	5,394
Others	46,521	48,875
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	363,749	368,045
General insurance risk (R <sub>1</sub> )	117,505	121,208
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	6,083	5,544
Asset management risk (R <sub>4</sub> )	251,845	241,858
Business administration risk (R <sub>5</sub> )	8,936	9,042
Catastrophe risk (R <sub>6</sub> )	71,379	83,503
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	790.9 %	758.6 %

**(3) Mitsui Direct General Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2021	March 31, 2022
<b>(Assets)</b>		
<b>Cash, deposits and savings:</b>	<b>12,842</b>	<b>17,499</b>
Deposits in banks	12,842	17,499
<b>Investments in securities:</b>	<b>38,314</b>	<b>35,268</b>
Municipal bonds	20,400	18,975
Corporate bonds	11,428	9,842
Other securities	6,485	6,450
<b>Tangible fixed assets:</b>	<b>876</b>	<b>728</b>
Buildings	254	234
Other tangible fixed assets	622	493
<b>Intangible fixed assets:</b>	<b>4,650</b>	<b>4,393</b>
Software	4,650	3,612
Other intangible fixed assets	0	780
<b>Other assets:</b>	<b>5,171</b>	<b>4,917</b>
Premiums receivable	0	0
Reinsurance accounts receivable	0	0
Other receivables	3,250	3,218
Accrued income	34	30
Guarantee deposits	440	439
Suspense payments	1,444	1,227
Other assets	0	0
<b>Deferred tax assets</b>	<b>-</b>	<b>130</b>
<b>Bad debt reserve</b>	<b>(4)</b>	<b>(3)</b>
<b>Total assets</b>	<b>61,850</b>	<b>62,933</b>
<b>(Liabilities)</b>		
<b>Policy liabilities:</b>	<b>43,980</b>	<b>44,176</b>
Outstanding claims	23,068	23,734
Underwriting reserves	20,912	20,442
<b>Other liabilities:</b>	<b>2,106</b>	<b>2,267</b>
Reinsurance accounts payable	1	1
Income taxes payable	390	106
Unearned income	37	24
Other payables	1,468	1,931
Suspense receipts	10	5
Asset retirement obligations	197	198
<b>Reserve for pension and retirement benefits</b>	<b>303</b>	<b>373</b>
<b>Accrued bonuses for employees</b>	<b>299</b>	<b>294</b>
<b>Reserves under the special laws:</b>	<b>86</b>	<b>94</b>
Reserve for price fluctuation	86	94
<b>Deferred tax liabilities</b>	<b>85</b>	<b>5</b>
<b>Total liabilities</b>	<b>46,862</b>	<b>47,212</b>
<b>(Net assets)</b>		
<b>Common stock</b>	<b>39,106</b>	<b>39,106</b>
<b>Capital surplus:</b>	<b>9,006</b>	<b>9,006</b>
Additional paid-in capital	9,006	9,006
<b>Retained earnings:</b>	<b>(33,104)</b>	<b>(32,284)</b>
Other retained earnings:	(33,104)	(32,284)
Retained earnings brought forward	(33,104)	(32,284)
<b>Total shareholders' equity</b>	<b>15,007</b>	<b>15,827</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>(18)</b>	<b>(106)</b>
<b>Total valuation and translation adjustments</b>	<b>(18)</b>	<b>(106)</b>
<b>Total net assets</b>	<b>14,988</b>	<b>15,720</b>
<b>Total liabilities and net assets</b>	<b>61,850</b>	<b>62,933</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Year ended March 31, 2021	Year ended March 31, 2022
<b>Ordinary income:</b>	<b>36,554</b>	<b>35,941</b>
<b>Underwriting income:</b>	<b>36,497</b>	<b>35,893</b>
Net premiums written	36,477	35,400
Investment income on deposit premiums from policyholders	20	22
Reversal of underwriting reserves	-	470
<b>Investment income:</b>	<b>31</b>	<b>28</b>
Interest and dividends income	51	50
Transfer of investment income on deposit premiums from policyholders	(20)	(22)
<b>Other ordinary income</b>	<b>25</b>	<b>19</b>
<b>Ordinary expenses:</b>	<b>35,135</b>	<b>35,138</b>
<b>Underwriting expenses:</b>	<b>24,030</b>	<b>23,811</b>
Net claims paid	20,547	19,997
Loss adjustment expenses	2,870	2,791
Commissions and collection expenses	338	355
Provision for outstanding claims	122	666
Provision for underwriting reserves	152	-
<b>Investment expenses:</b>	<b>-</b>	<b>-</b>
<b>Operating expenses and general and administrative expenses</b>	<b>11,096</b>	<b>11,324</b>
<b>Other ordinary expenses:</b>	<b>7</b>	<b>2</b>
Other ordinary expenses	7	2
<b>Ordinary profit</b>	<b>1,419</b>	<b>802</b>
<b>Extraordinary income</b>	<b>-</b>	<b>-</b>
<b>Extraordinary losses:</b>	<b>111</b>	<b>7</b>
Losses on sales of fixed assets	54	0
Provision for reserves under the special laws:	7	7
Provision for reserve for price fluctuation	7	7
Other extraordinary losses	49	-
<b>Income before taxes</b>	<b>1,307</b>	<b>795</b>
<b>Income taxes - current</b>	<b>294</b>	<b>184</b>
<b>Income taxes - deferred</b>	<b>34</b>	<b>(209)</b>
<b>Total income taxes</b>	<b>328</b>	<b>(24)</b>
<b>Net income</b>	<b>978</b>	<b>820</b>

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2021	March 31, 2022
(A) Total amount of solvency margin	16,291	17,001
Total net assets	15,007	15,827
Reserve for price fluctuation	86	94
Contingency reserve	0	0
Catastrophe reserve	1,214	1,185
General bad debt reserve	1	1
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	(18)	(106)
Net unrealized gains/(losses) on land	-	-
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	-	-
Others	-	-
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	5,468	5,199
General insurance risk (R <sub>1</sub> )	4,879	4,616
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	0	0
Asset management risk (R <sub>4</sub> )	1,009	994
Business administration risk (R <sub>5</sub> )	185	177
Catastrophe risk (R <sub>6</sub> )	300	300
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	595.8 %	653.9 %

**(4) Mitsui Sumitomo Aoi Life Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Assets)		
<b>Cash, deposits and savings:</b>	<b>74,851</b>	<b>107,417</b>
Cash on hand	0	0
Deposits in banks	74,851	107,416
<b>Investments in securities:</b>	<b>4,313,867</b>	<b>4,613,652</b>
Government bonds	3,077,284	3,499,113
Municipal bonds	132,491	102,265
Corporate bonds	796,309	624,513
Domestic stocks	785	1,001
Foreign securities	253,557	315,227
Other securities	53,438	71,531
<b>Loans:</b>	<b>58,858</b>	<b>58,990</b>
Policy loans	58,858	58,990
<b>Tangible fixed assets:</b>	<b>8,010</b>	<b>6,855</b>
Buildings	431	346
Lease assets	6,073	5,377
Other tangible fixed assets	1,506	1,131
<b>Intangible fixed assets:</b>	<b>32,164</b>	<b>28,968</b>
Software	23,356	17,571
Other intangible fixed assets	8,807	11,396
<b>Due from agencies</b>	<b>1,518</b>	<b>1,379</b>
<b>Reinsurance accounts receivable</b>	<b>994</b>	<b>1,274</b>
<b>Other assets:</b>	<b>43,538</b>	<b>54,370</b>
Other receivables	32,227	31,159
Prepaid expenses	3,126	2,569
Accrued income	7,405	7,595
Guarantee deposits	367	332
Derivative financial instruments	2	24
Suspense payments	397	920
Other assets	11	11,768
<b>Deferred tax assets</b>	<b>676</b>	<b>10,923</b>
<b>Bad debt reserve</b>	<b>(89)</b>	<b>(91)</b>
<b>Total assets</b>	<b>4,534,390</b>	<b>4,883,740</b>

(Yen in millions)

Items	March 31, 2021	March 31, 2022
(Liabilities)		
<b>Policy liabilities:</b>	<b>4,007,521</b>	<b>4,208,571</b>
Outstanding claims	33,569	38,970
Underwriting reserves	3,964,029	4,158,746
Reserve for dividends to policyholders	9,923	10,854
<b>Due to agencies</b>	<b>3,063</b>	<b>2,949</b>
<b>Reinsurance accounts payable</b>	<b>302</b>	<b>309</b>
<b>Other liabilities:</b>	<b>251,978</b>	<b>480,344</b>
Payables under repurchase agreements	110,343	227,342
Payables under securities lending transactions	126,101	228,535
Income taxes payable	3,538	632
Other payables	345	6,190
Accrued expenses	6,828	7,147
Unearned income	0	0
Deposits received	115	113
Derivative financial instruments	2,253	8,789
Lease obligations	333	239
Asset retirement obligations	429	414
Suspense receipts	521	938
Other liabilities	1,168	-
<b>Reserve for pension and retirement benefits</b>	<b>4,234</b>	<b>4,647</b>
<b>Reserve for retirement benefits for officers</b>	<b>7</b>	<b>5</b>
<b>Reserves under the special laws:</b>	<b>9,853</b>	<b>11,126</b>
Reserve for price fluctuation	9,853	11,126
<b>Total liabilities</b>	<b>4,276,962</b>	<b>4,707,955</b>
(Net assets)		
<b>Common stock</b>	<b>85,500</b>	<b>85,500</b>
<b>Capital surplus:</b>	<b>93,688</b>	<b>19,955</b>
Additional paid-in capital	63,214	14,746
Other capital surplus	30,473	5,208
<b>Retained earnings:</b>	<b>25,115</b>	<b>40,662</b>
Legal earned reserve	2,524	3,630
Other retained earnings:	22,590	37,032
Reserve for specified business investments	-	49
Retained earnings brought forward	22,590	36,982
<b>Total shareholders' equity</b>	<b>204,303</b>	<b>146,117</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>53,124</b>	<b>29,667</b>
<b>Total valuation and translation adjustments</b>	<b>53,124</b>	<b>29,667</b>
<b>Total net assets</b>	<b>257,428</b>	<b>175,784</b>
<b>Total liabilities and net assets</b>	<b>4,534,390</b>	<b>4,883,740</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Year ended March 31, 2021	Year ended March 31, 2022
<b>Ordinary income:</b>	<b>568,421</b>	<b>563,333</b>
<b>Insurance premiums and others:</b>	<b>513,183</b>	<b>503,525</b>
Insurance premiums	511,986	501,978
Reinsurance income	1,196	1,546
<b>Investment income:</b>	<b>51,023</b>	<b>57,273</b>
Interest and dividends income:	48,701	50,755
Interest on deposits	0	0
Interest and dividends on securities	46,985	48,830
Interest on loans	1,598	1,651
Other interest and dividends	118	273
Gains on sales of securities	2,258	6,514
Gains on redemption of securities	56	-
Foreign exchange gains	-	3
Reversal of bad debts	7	-
<b>Other ordinary income:</b>	<b>4,214</b>	<b>2,534</b>
Receipts of annuities with special conditions	2,672	821
Receipts of deferred insurance claims	1,411	1,267
Other ordinary income	130	446
<b>Ordinary expenses:</b>	<b>542,796</b>	<b>524,281</b>
<b>Insurance claims and others:</b>	<b>218,116</b>	<b>228,942</b>
Insurance claims	48,323	47,050
Annuity payments	19,302	20,455
Benefits	31,943	34,974
Surrender benefits	113,104	121,193
Other refunds	3,845	3,551
Reinsurance premiums	1,596	1,716
<b>Provision for underwriting reserves and others:</b>	<b>228,029</b>	<b>200,119</b>
Provision for outstanding claims	1,682	5,401
Provision for underwriting reserves	226,346	194,717
Provision for interest portion of reserve for dividends to policyholders	0	0
<b>Investment expenses:</b>	<b>708</b>	<b>1,912</b>
Losses on sales of securities	389	1,232
Losses on derivative transactions	176	222
Foreign exchange losses	1	-
Provision for bad debts	-	3
Other investment expenses	140	454
<b>Operating expenses</b>	<b>77,298</b>	<b>73,860</b>
<b>Other ordinary expenses:</b>	<b>18,643</b>	<b>19,447</b>
Payments of deferred insurance claims	1,330	1,306
Taxes	7,798	7,563
Depreciation	9,109	10,130
Provision for reserve for pension and retirement benefits	377	413
Other ordinary expenses	28	32
<b>Ordinary profit</b>	<b>25,624</b>	<b>39,051</b>
<b>Extraordinary income:</b>	<b>0</b>	<b>0</b>
Gains on sales of fixed assets	0	0
<b>Extraordinary losses:</b>	<b>1,438</b>	<b>1,294</b>
Losses on sales of fixed assets	309	21
Provision for reserves under the special laws:	1,128	1,272
Provision for reserve for price fluctuation	1,128	1,272
<b>Provision for reserve for dividends to policyholders</b>	<b>8,151</b>	<b>8,969</b>
<b>Income before income taxes</b>	<b>16,036</b>	<b>28,787</b>
<b>Income taxes - current</b>	<b>5,007</b>	<b>8,839</b>
<b>Income taxes - deferred</b>	<b>(883)</b>	<b>(1,124)</b>
<b>Total income taxes</b>	<b>4,124</b>	<b>7,715</b>
<b>Net income</b>	<b>11,911</b>	<b>21,072</b>

**Business Results****Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2021		March 31, 2022	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	3,815	236,240	3,858	232,274
Individual annuities	166	6,428	159	6,203
Group insurance	-	93,562	-	96,180
Group annuities	-	2	-	2

(Notes) 1. The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

2. The amounts of group annuities represent the underwriting reserves.

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2021				Year ended March 31, 2022			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	254	17,634	17,634	-	228	16,860	16,860	-
Individual annuities	1	56	56	-	0	44	44	-
Group insurance	-	1,149	1,149	-	-	433	433	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence.

**Annualized Premiums**

(1) Policies in force (Yen in 100 millions)

	March 31, 2021	March 31, 2022
Individual insurance	4,069	4,057
Individual annuities	409	381
Total:	4,479	4,438
Medical coverage, living benefits, etc.	1,460	1,524

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022
Individual insurance	259	267
Individual annuities	2	1
Total:	262	269
Medical coverage, living benefits, etc.	146	140

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

**Non-Consolidated Business Performance**

(Yen in millions)

	Year ended March 31, 2021	Year ended March 31, 2022	Change
Fundamental revenues:	566,155	556,815	(9,340)
Insurance premiums and others	513,183	503,525	(9,657)
Fundamental expenses	541,343	522,295	(19,048)
Fundamental profit	24,811	34,519	9,708
Capital gains/(losses)	1,691	5,065	3,373
Non-recurring gains/(losses)	(878)	(533)	345
Ordinary profit	25,624	39,051	13,427
Extraordinary income	0	0	(0)
Extraordinary losses	1,438	1,294	(143)
Provision for reserve for dividends to policyholders	8,151	8,969	818
Income taxes	4,124	7,715	3,590
Net income	11,911	21,072	9,160

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2021	March 31, 2022
(A) Total amount of solvency margin	490,784	398,033
Total capital	199,693	134,643
Reserve for price fluctuation	9,853	11,126
Contingency reserve	39,775	40,305
General bad debt reserve	3	4
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90%	66,405	37,083
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	167,964	165,324
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	7,087	9,545
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	68,186	69,105
Insurance risk (R <sub>1</sub> )	18,468	18,369
Insurance risk of third sector insurance contracts (R <sub>8</sub> )	17,227	17,845
Assumed interest rate risk (R <sub>2</sub> )	3,242	3,263
Minimum guarantee risk (R <sub>7</sub> )	-	-
Asset management risk (R <sub>3</sub> )	52,692	53,400
Business administration risk (R <sub>4</sub> )	1,832	1,857
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	1,439.5 %	1,151.9 %

**(5) Mitsui Sumitomo Primary Life Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2021	March 31, 2022
<b>(Assets)</b>		
<b>Cash, deposits and savings:</b>	<b>807,492</b>	<b>764,012</b>
Deposits in banks	807,492	764,012
<b>Monetary claims bought</b>	<b>100,993</b>	<b>80,995</b>
<b>Money trusts</b>	<b>1,710,444</b>	<b>2,035,737</b>
<b>Investments in securities:</b>	<b>4,039,282</b>	<b>3,748,856</b>
Government bonds	14,496	19,266
Municipal bonds	1,713	1,302
Corporate bonds	63,776	54,543
Foreign securities	1,901,831	1,789,095
Other securities	2,057,463	1,884,649
<b>Loans:</b>	<b>264,182</b>	<b>288,656</b>
Policy loans	280	291
General loans	263,901	288,365
<b>Tangible fixed assets:</b>	<b>901</b>	<b>743</b>
Buildings	322	274
Lease assets	513	413
Other tangible fixed assets	65	55
<b>Intangible fixed assets:</b>	<b>13,510</b>	<b>12,553</b>
Software	13,371	12,427
Lease assets	139	126
<b>Reinsurance accounts receivable</b>	<b>5,497</b>	<b>2,482</b>
<b>Other assets:</b>	<b>23,735</b>	<b>39,109</b>
Other receivables	3,893	19,046
Prepaid expenses	1,436	1,322
Accrued income	13,358	12,874
Guarantee deposits	4,818	1,507
Derivative financial instruments	-	4,051
Suspense payments	229	303
Other assets	-	4
<b>Deferred tax assets</b>	<b>58,712</b>	<b>80,169</b>
<b>Bad debt reserve</b>	<b>-</b>	<b>(9)</b>
<b>Total assets</b>	<b>7,024,753</b>	<b>7,053,307</b>
<b>(Liabilities)</b>		
<b>Policy liabilities:</b>	<b>6,482,031</b>	<b>6,545,794</b>
Outstanding claims	24,209	27,676
Underwriting reserves	6,457,822	6,518,118
<b>Due to agencies</b>	<b>4,808</b>	<b>2,847</b>
<b>Reinsurance accounts payable</b>	<b>4,238</b>	<b>4,950</b>
<b>Other liabilities:</b>	<b>93,090</b>	<b>64,209</b>
Income taxes payable	30,405	4,227
Other payables	5,182	159
Accrued expenses	4,940	4,984
Deposits received	49,651	49,113
Derivative financial instruments	920	3,845
Lease obligations	725	607
Asset retirement obligations	179	182
Suspense receipts	1,084	1,088
<b>Reserves under the special laws:</b>	<b>180,000</b>	<b>194,031</b>
Reserve for price fluctuation	180,000	194,031
<b>Total liabilities</b>	<b>6,764,169</b>	<b>6,811,832</b>
<b>(Net assets)</b>		
<b>Common stock</b>	<b>41,060</b>	<b>41,060</b>
<b>Capital surplus:</b>	<b>24,735</b>	<b>24,735</b>
Additional paid-in capital	24,735	24,735
<b>Retained earnings:</b>	<b>154,113</b>	<b>182,927</b>
Legal earned reserve	7,104	11,943
Other retained earnings:	147,009	170,983
Retained earnings brought forward	147,009	170,983
<b>Total shareholders' equity</b>	<b>219,908</b>	<b>248,722</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>36,961</b>	<b>(782)</b>
<b>Net deferred gains/(losses) on hedges</b>	<b>3,713</b>	<b>(6,465)</b>
<b>Total valuation and translation adjustments</b>	<b>40,675</b>	<b>(7,248)</b>
<b>Total net assets</b>	<b>260,584</b>	<b>241,474</b>
<b>Total liabilities and net assets</b>	<b>7,024,753</b>	<b>7,053,307</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Year ended March 31, 2021	Year ended March 31, 2022
<b>Ordinary income:</b>	<b>2,039,152</b>	<b>1,383,799</b>
<b>Insurance premiums and others:</b>	<b>892,179</b>	<b>925,619</b>
Insurance premiums	785,407	812,496
Reinsurance income	106,771	113,123
<b>Investment income:</b>	<b>1,142,890</b>	<b>453,952</b>
Interest and dividends income:	81,570	65,569
Interest on deposits	9	6
Interest and dividends on securities	72,121	55,895
Interest on loans	9,018	9,497
Other interest and dividends	420	169
Investment gains on money trusts	210,974	156,494
Gains on sales of securities	152,133	14,511
Gains on redemption of securities	1,812	1,666
Foreign exchange gains	384,614	157,247
Other investment income	19	223
Investment gains on separate accounts	311,765	58,239
<b>Other ordinary income:</b>	<b>4,082</b>	<b>4,227</b>
Receipts of annuities with special conditions	3,749	3,907
Other ordinary income	333	319
<b>Ordinary expenses:</b>	<b>1,879,055</b>	<b>1,296,009</b>
<b>Insurance claims and others:</b>	<b>1,805,686</b>	<b>1,174,560</b>
Insurance claims	110,180	127,066
Annuity payments	84,870	84,900
Benefits	214,550	265,946
Surrender benefits	1,209,445	506,654
Other refunds	3,844	3,692
Reinsurance premiums	182,794	186,299
<b>Provision for underwriting reserves and others:</b>	<b>18,614</b>	<b>63,762</b>
Provision for outstanding claims	4,814	3,466
Provision for underwriting reserves	13,800	60,295
<b>Investment expenses:</b>	<b>784</b>	<b>3,570</b>
Interest expense	11	9
Investment losses on trading securities	1	30
Losses on sales of securities	738	3,447
Losses on redemption of securities	0	44
Provision for bad debts	-	9
Other investment expenses	32	28
<b>Operating expenses</b>	<b>44,258</b>	<b>44,083</b>
<b>Other ordinary expenses:</b>	<b>9,711</b>	<b>10,033</b>
Taxes	6,016	5,564
Depreciation	3,690	4,447
Other ordinary expenses	4	21
<b>Ordinary profit</b>	<b>160,097</b>	<b>87,789</b>
<b>Extraordinary income:</b>	-	-
<b>Extraordinary losses:</b>	<b>100,500</b>	<b>14,031</b>
Provision for reserves under the special laws:	100,500	14,031
Provision for reserve for price fluctuation	100,500	14,031
<b>Income before income taxes</b>	<b>59,597</b>	<b>73,758</b>
<b>Income taxes - current</b>	<b>43,543</b>	<b>23,566</b>
<b>Income taxes - deferred</b>	<b>(27,064)</b>	<b>(2,819)</b>
<b>Total income taxes</b>	<b>16,479</b>	<b>20,747</b>
<b>Net income</b>	<b>43,117</b>	<b>53,011</b>

**Business Results****Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2021		March 31, 2022	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	663	42,277	665	45,874
Individual annuities	377	23,680	353	22,161
Group insurance	-	-	-	-
Group annuities	-	-	-	-

(Note) The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence (the premium reserves in the case of individual variable annuities) for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2021				Year ended March 31, 2022			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	84	6,708	6,708	-	87	7,273	7,273	-
Individual annuities	18	1,174	1,174	-	13	923	923	-
Group insurance	-	-	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence (the premium reserves at the time of enrollment in the case of individual variable annuities).

**Annualized Premiums**

(1) Policies in force (Yen in 100 millions)

	March 31, 2021	March 31, 2022
Individual insurance	3,661	4,284
Individual annuities	2,674	2,475
Total:	6,335	6,759
Medical coverage, living benefits, etc.	4	6

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2021	Year ended March 31, 2022
Individual insurance	674	682
Individual annuities	236	160
Total:	911	842
Medical coverage, living benefits, etc.	3	2

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.  
2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

**Non-Consolidated Business Performance**

(Yen in millions)

	Year ended March 31, 2021	Year ended March 31, 2022	Change
Fundamental revenues:	1,918,471	1,402,838	(515,633)
Insurance premiums and others	892,179	925,619	33,440
Fundamental expenses	1,877,608	1,348,004	(529,604)
Fundamental profit	40,862	54,833	13,971
Capital gains/(losses)	119,941	30,832	(89,109)
Non-recurring gains/(losses)	(707)	2,124	2,831
Ordinary profit	160,097	87,789	(72,307)
Extraordinary income	-	-	-
Extraordinary losses	100,500	14,031	(86,468)
Provision for reserve for dividends to policyholders	-	-	-
Income taxes	16,479	20,747	4,267
Net income	43,117	53,011	9,893

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2021	March 31, 2022
(A) Total amount of solvency margin	711,185	739,516
Total capital	198,130	226,865
Reserve for price fluctuation	180,000	194,031
Contingency reserve	81,204	79,070
General bad debt reserve	-	-
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% (100% in case of negative value)	44,019	(5,170)
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	160,823	188,425
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	47,007	56,293
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	134,845	135,086
Insurance risk (R <sub>1</sub> )	1,140	1,331
Insurance risk of third sector insurance contracts (R <sub>8</sub> )	2	3
Assumed interest rate risk (R <sub>2</sub> )	36,904	29,440
Minimum guarantee risk (R <sub>7</sub> )	1,328	1,366
Asset management risk (R <sub>3</sub> )	93,941	101,598
Business administration risk (R <sub>4</sub> )	2,666	2,674
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	1,054.8 %	1,094.8 %

### 3. Supplementary Information on Business Results for the Year Ended March 31, 2022 for Press Conference

#### (1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

##### 1. Basic Information

(Yen in 100 millions)

	Year ended March 31, 2021 (A)	Six months ended September 30, 2021 (B)	Year ended March 31, 2022 (C)	Change (C) - (A)	Change (C) - (B)	
1	Net premiums written	15,595	8,173	15,793	197	-
	Change ratio	0.8 %	1.4 %	1.3 %	0.5 %	(0.1)%
2	Total assets	70,981	73,729	73,743	2,762	13
3	Net loss ratio	59.8 %	55.2 %	59.0 %	(0.8)%	3.8 %
4	Net expense ratio	32.7 %	31.8 %	33.0 %	0.3 %	1.2 %
5	Combined ratio	92.5 %	87.0 %	92.0 %	(0.5)%	5.0 %
	Underwriting result ratio	7.5 %	13.0 %	8.0 %	0.5 %	(5.0)%
6	Voluntary automobile insurance					
	Net premiums written	6,834	3,458	6,885	51	-
	Change ratio	2.0 %	1.3 %	0.7 %	(1.3)%	(0.6)%
	Underwriting result ratio	11.1 %	13.1 %	10.6 %	(0.5)%	(2.5)%
	Net loss ratio	56.5 %	55.1 %	56.9 %	0.4 %	1.8 %
	Net expense ratio	32.4 %	31.8 %	32.5 %	0.1 %	0.7 %
7	Fire and allied insurance					
	Net premiums written	2,333	1,229	2,366	32	-
	Change ratio	13.3 %	(3.3)%	1.4 %	(11.9)%	4.7 %
	Underwriting result ratio	(4.8)%	4.3 %	(3.8)%	1.0 %	(8.1)%
	Net loss ratio	63.8 %	56.1 %	63.3 %	(0.5)%	7.2 %
	Net expense ratio	41.0 %	39.6 %	40.5 %	(0.5)%	0.9 %
8	Number of employees	14,168	13,708	13,453	(715)	(255)
9	Number of agencies	34,162	33,018	32,018	(2,144)	(1,000)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written

3. Combined ratio = net loss ratio + net expense ratio

4. Underwriting result ratio = 1 - combined ratio

#### (Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

(Yen in 100 millions)

	Year ended March 31, 2021 (A)	Six months ended September 30, 2021 (B)	Year ended March 31, 2022 (C)	Change (C) - (A)	Change (C) - (B)	
1	Ordinary income	48,922	25,511	51,320	2,397	-
2	Net premiums written	35,009	19,285	36,090	1,080	-
	Change ratio	(2.0)%	3.2 %	3.1 %	5.1 %	(0.1)%
3	Life insurance premiums	(2,023)	2,650	5,200	7,223	-
	Change ratio	(121.4)%	368.3 %	-	-	-
4	Ordinary profit	3,065	1,821	3,904	839	-
5	Net income attributable to owners of the parent	1,443	1,248	2,627	1,184	-

**2. Other Information****(a) Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Domestic bonds	-	-	-
Domestic stocks	8	21	16
Foreign securities	0	173	290
Other securities	-	-	-
Total	9	194	307

**Rules for recognition of impairment**

In principle, the Company recognizes impairment losses on securities if the fair value declines by 30% or more from the cost.

**(b) Impairment losses on fixed assets**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Land	1	-	2
Buildings	1	-	5
Others	-	-	-
Total	2	-	8

**(c) Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

	March 31, 2021	September 30, 2021	March 31, 2022
Domestic bonds	1,127	1,110	835
Domestic stocks	13,026	14,265	13,936
Foreign securities	336	758	885
Other securities	60	60	44
Total	14,550	16,193	15,702

(Notes) 1. For March 31, 2021, the above table describes available-for-sale securities with practically determinable fair value.

2. For September 30, 2021 and March 31, 2022, the above table describes available-for-sale securities (excluding Stocks and other securities without a market price and Partnership investments).

3. Monetary claims bought are included in "Other securities".

**(d) Losses caused by natural disasters in Japan, excluding residential earthquake insurance**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Direct claims paid	412	57	194
Net claims paid	376	56	178
Outstanding claims	51	130	83

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

**(e) Catastrophe reserve**

(Yen in 100 millions)

Lines of insurance	March 31, 2021			September 30, 2021			March 31, 2022		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	1,009	43.3 %	223	1,131	46.1 %	121	1,110	47.0 %	233
Marine	800	150.9 %	13	808	132.9 %	7	815	130.8 %	14
Personal accident	794	54.5 %	46	820	52.4 %	25	842	56.7 %	47
Voluntary automobile	1,197	17.5 %	218	1,308	18.9 %	110	1,418	20.6 %	220
Other	1,964	68.6 %	90	2,028	62.1 %	63	2,029	68.2 %	90
Total	5,767	41.1 %	592	6,096	41.2 %	329	6,216	43.4 %	606

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance))

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance) multiplied by two as a denominator.

2. Provision = gross provision

**(f) Reinsurance assumed**

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2021		Year ended March 31, 2022	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	357	158	479	211
Marine	154	70	169	70
Personal accident	31	26	11	9
Voluntary automobile	34	29	33	25
Compulsory automobile liability	1,094	1,166	980	1,073
Other	222	115	281	136
Total	1,895	1,565	1,956	1,527

**(g) Reinsurance ceded**

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2021		Year ended March 31, 2022	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	1,528	1,106	1,592	1,028
Marine	400	162	451	212
Personal accident	55	37	49	26
Voluntary automobile	106	75	109	62
Compulsory automobile liability	957	1,050	853	965
Other	837	398	911	491
Total	3,885	2,830	3,968	2,786

## (2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

### 1. Basic Information

(Yen in 100 millions)

	Year ended March 31, 2021 (A)	Six months ended September 30, 2021 (B)	Year ended March 31, 2022 (C)	Change (C) - (A)	Change (C) - (B)	
1	Net premiums written	12,814	6,627	12,913	99	-
	Change ratio	0.4 %	1.6 %	0.8 %	0.4 %	(0.8)%
2	Total assets	37,452	36,970	37,451	(1)	480
3	Net loss ratio	58.6 %	56.9 %	59.8 %	1.2 %	2.9 %
4	Net expense ratio	34.9 %	34.2 %	35.0 %	0.1 %	0.8 %
5	Combined ratio	93.5 %	91.1 %	94.8 %	1.3 %	3.7 %
	Underwriting result ratio	6.5 %	8.9 %	5.2 %	(1.3)%	(3.7)%
6	Voluntary automobile insurance					
	Net premiums written	7,295	3,769	7,480	184	-
	Change ratio	2.3 %	3.5 %	2.5 %	0.2 %	(1.0)%
	Underwriting result ratio	13.4 %	15.2 %	12.1 %	(1.3)%	(3.1)%
	Net loss ratio	54.3 %	53.1 %	55.5 %	1.2 %	2.4 %
	Net expense ratio	32.3 %	31.7 %	32.4 %	0.1 %	0.7 %
7	Fire and allied insurance					
	Net premiums written	2,077	1,033	1,996	(81)	-
	Change ratio	4.3 %	(6.2)%	(3.9)%	(8.2)%	2.3 %
	Underwriting result ratio	(9.0)%	(12.4)%	(17.1)%	(8.1)%	(4.7)%
	Net loss ratio	66.3 %	70.3 %	73.8 %	7.5 %	3.5 %
	Net expense ratio	42.7 %	42.1 %	43.3 %	0.6 %	1.2 %
8	Number of employees	13,933	13,913	13,503	(430)	(410)
9	Number of agencies	48,911	48,867	48,736	(175)	(131)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written

3. Combined ratio = net loss ratio + net expense ratio

4. Underwriting result ratio = 1 - combined ratio

### (Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

Please refer to page 40.

**2. Other Information****(a) Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Domestic bonds	-	-	-
Domestic stocks	3	3	7
Foreign securities	5	25	30
Other securities	-	-	-
Total	9	29	38

**Rules for recognition of impairment**

In principle, the Company recognizes impairment losses on securities if the fair value declines by 30% or more from the cost.

**(b) Impairment losses on fixed assets**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Land	7	3	13
Buildings	16	18	18
Others	-	1	1
Total	23	23	32

**(c) Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

	March 31, 2021	September 30, 2021	March 31, 2022
Domestic bonds	461	463	342
Domestic stocks	5,540	5,409	4,957
Foreign securities	573	557	367
Other securities	72	109	123
Total	6,648	6,540	5,791

(Notes) 1. For March 31, 2021, the above table describes available-for-sale securities with practically determinable fair value.

2. For September 30, 2021 and March 31, 2022, the above table describes available-for-sale securities (excluding Stocks and other securities without a market price and Partnership investments).

**(d) Losses caused by natural disasters in Japan, excluding residential earthquake insurance**

(Yen in 100 millions)

	Year ended March 31, 2021	Six months ended September 30, 2021	Year ended March 31, 2022
Direct claims paid	303	50	134
Net claims paid	290	48	121
Outstanding claims	(6)	78	93

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

**(e) Catastrophe reserve**

(Yen in 100 millions)

Lines of insurance	March 31, 2021			September 30, 2021			March 31, 2022		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	923	44.5%	351	1,001	48.5%	162	939	47.1%	338
Marine	97	138.9%	1	98	132.2%	0	98	145.1%	1
Personal accident	680	117.5%	18	690	111.6%	9	699	117.7%	19
Voluntary automobile	805	11.0%	233	926	12.3%	120	1,044	14.0%	239
Other	786	57.8%	39	823	53.7%	37	798	56.2%	41
Total	3,292	28.9%	644	3,539	29.9%	331	3,581	31.0%	640

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance))

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

2. Provision = gross provision

**(f) Reinsurance assumed**

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2021		Year ended March 31, 2022	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	563	250	573	375
Marine	71	39	70	38
Personal accident	38	24	31	24
Voluntary automobile	352	218	438	260
Compulsory automobile liability	916	980	837	897
Other	167	97	167	89
Total	2,110	1,610	2,118	1,686

**(g) Reinsurance ceded**

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2021		Year ended March 31, 2022	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	1,117	832	1,172	802
Marine	1	0	2	0
Personal accident	84	25	94	27
Voluntary automobile	30	22	35	9
Compulsory automobile liability	1,017	1,107	916	1,054
Other	405	116	429	120
Total	2,657	2,105	2,650	2,014