# Summary of Consolidated Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2013 (Nine Months Ended December 31, 2012)

[Japanese GAAP]

Company name: Japan System Techniques Co., Ltd. Listing: Tokyo Stock Exchange, Second Section

Stock code: 4323

Representative: Takeaki Hirabayashi, President and CEO

Contact: Noriaki Okado, Director and CFO Tel: +81-6-4560-1000 Scheduled date of filing of Quarterly Report: February 13, 2013

Scheduled date of payment of dividend:

Preparation of supplementary materials for quarterly financial results: None Holding of quarterly financial results meeting: None

Note: The original disclosure in Japanese was released on February 8, 2013 at 16:00 (GMT +9)

(All amounts are rounded down to the nearest million yen)

URL: http://www.jast.jp

# 1. Consolidated Financial Results for the Third Quarter Ended December 31, 2012 (Apr. 1, 2012 – Dec. 31, 2012)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Net inco	me
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended Dec. 31, 2012	6,565	3.7	(74)	-	(50)	-	(62)	-
Nine months ended Dec. 31, 2011	6,328	1.8	(22)	-	4	-	(71)	-

Note: Comprehensive income (million yen) Nine months ended Dec. 31, 2012: (60) (n.a.)

Nine months ended Dec. 31, 2011: (77) (n.a.)

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended Dec. 31, 2012	(13.23)	-
Nine months ended Dec. 31, 2011	(15.17)	-

# (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Dec. 31, 2012	7,281	4,222	57.4	878.57
As of Mar. 31, 2012	7,363	4,386	59.2	917.91

Reference: Shareholders' equity (million yen) As of Dec. 31, 2012: 4,178 As of Mar. 31, 2012: 4,357

## 2. Dividends

	Dividend per share						
	1Q-end	2Q-end	3Q-end	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended Mar. 31, 2012	-	0.00	-	25.00	25.00		
Fiscal year ending Mar. 31, 2013	-	0.00	-				
Fiscal year ending Mar. 31, 2013 (forecasts)				25.00	25.00		

Note: Revisions to the most recently announced dividend forecast: None

# 3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2013 (Apr. 1, 2012 – Mar. 31, 2013)

(Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income Net income		Net income per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	10,400	15.2	388	36.5	411	25.5	200	47.2	42.13

Note: Revisions to the most recently announced consolidated earnings forecasts: None

#### \* Notes

(1) Changes in consolidated subsidiaries during the period (changes in scope of consolidation): None Newly added: - Excluded: -

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: Yes

2) Changes in accounting policies other than 1) above:

3) Changes in accounting-based estimates: Yes

4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of shares outstanding at the end of period (including treasury stock)

As of Dec. 31, 2012: 5,120,530 shares As of Mar. 31, 2012: 5,111,730 shares

None

2) Number of shares of treasury stock at the end of period

As of Dec. 31, 2012: 364,140 shares As of Mar. 31, 2012: 364,140 shares

3) Average number of shares outstanding during the period

Nine months ended Dec. 31, 2012: 4,753,536 shares Nine months ended Dec. 31, 2011: 4,740,634 shares

Note 1: Information regarding the implementation of quarterly review procedures

The current quarterly summary report is exempted from quarterly review procedures based on the Financial Instruments and Exchange Act. At the time of disclosure, the review procedures for the quarterly consolidated financial statements have been completed.

### Note 2: Cautionary statement with respect to forward-looking statements

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the Company's management at the time the materials were prepared. Due to uncertainties inherent in the forecast factors, actual results may differ from these forecasts. Please refer to "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Qualitative Information Regarding Consolidated Forecasts" on page 3 for further information concerning these forecasts.

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### 1. Qualitative Information on Quarterly Consolidated Financial Performance

#### (1) Qualitative Information Regarding Consolidated Results of Operations

In the first nine months of the current fiscal year, consolidated results of Japan System Techniques and its consolidated subsidiaries (hereafter "the Group") were as follows: net sales of 6,565 million yen (up 3.7% from the same period of the previous fiscal year), operating loss of 74 million yen (vs. operating loss of 22 million yen in the same period of the previous fiscal year), ordinary loss of 50 million yen (vs. ordinary income of 4 million yen in the same period of the previous fiscal year), and net loss of 62 million yen (vs. net loss of 71 million yen in the same period of the previous fiscal year). Although operating income and ordinary income declined, net sales and net income increased from the same period of the previous fiscal year. Results by segment were as follows.

In the software business (contracted software development), net sales increased but profits declined. Orders from educational institutions and the public sector declined, but increased from the manufacturing and finance industries. Net sales totaled 4,429 million yen (up 8.2% from the same period of the previous fiscal year) and operating loss 89 million yen (vs. operating loss of 12 million yen in the same period of the previous fiscal year).

In the package business (development, sale, and related services of operational reform packages for schools), net sales and profits decreased. Maintenance was strong, but end user computing (EUC: contracted development of package-related systems), IT equipment sales and introduction support sales declined. Net sales totaled 1,155 million yen (down 9.3% from the same period of the previous fiscal year) and operating income 172 million yen (down 15.8% from the same period of the previous fiscal year).

Lastly, in the system sales business (IT equipment sales and IT/telecom infrastructure construction), net sales declined while profits rose. Orders from system integration (SI) projects for the educational institutions and public sectors increased, but decreased for the service/retail industries. Net sales totaled 921 million yen (down 3.9% from the same period of the previous fiscal year) and operating loss 21 million yen (vs. operating loss of 38 million yen in the same period of the previous fiscal year).

# (2) Qualitative Information Regarding Consolidated Financial Position

## 1) Balance sheet position

The balance of current assets at the end of the third quarter was 5,717 million yen, down 340 million yen over the end of the previous fiscal year. The main factors were an increase in work in process and declines in cash and deposits and accounts receivable-trade during the quarter. The balance of noncurrent assets was 1,564 million yen, up 259 million yen, mainly due to an increase in guarantee deposits from the office expansion and relocation, and an increase in goodwill.

The balance of current liabilities at the end of the third quarter was 1,761 million yen, up 26 million yen over the end of the previous fiscal year. The main factors were an increase in short-term loans payable and a decrease in accounts payable-trade. The balance of noncurrent liabilities was 1,297 million yen, up 55 million yen over the end of the previous fiscal year. This was mainly due to an increase in allowances related to the retirement of directors and employees.

The balance of net assets was 4,222 million yen at the end of the third quarter, down 163 million yen over the end of the previous fiscal year. The main factor was the payment of dividends.

#### 2) Cash flows

Cash and cash equivalents decreased 396 million yen from 2,015 million yen at the start of the current fiscal year to 1,619 million yen at the end of the first nine months of the current fiscal year.

Cash flows by category were as follows.

Cash flows used in operating activities totaled 270 million yen, compared with 93 million yen provided in the same period of the previous fiscal year. This was mainly due to a net effect including increases in inventories and in advances received, and decreases in notes and accounts receivable-trade and in notes and accounts payable-trade.

Cash flows used in investing activities totaled 265 million yen, compared with 199 million yen in the same period of the previous fiscal year. The main difference was the net result of increases in guarantee deposits and property, plant and equipment, and a decrease in payments into time deposits.

Cash flows provided by financing activities totaled 130 million yen, compared with 791 million yen used in the same period of the previous fiscal year. The main difference was a net increase in loans payable.

# (3) Qualitative Information Regarding Consolidated Forecasts

In the first nine months of the current fiscal year, the Japanese economy saw some support from reconstruction demand related to the Great East Japan Earthquake, but generally remained weak due to concerns about the slowing global economy and the yen's protracted appreciation. Towards the end of the year 2012, expectations over the economic policies of the new administration weakened the yen and bolstered share prices, but the outlook for the economy, despite these positive signs, remains uncertain.

In the domestic IT industry, net sales in the information services sector remained positive on a year-on-year basis according to the Ministry of Economy, Trade and Industry's latest "Survey of Selected Service Industries" (final figures as of November 2012), reflecting the ongoing recovery in the overall industry. However, we regard the recovery as fragile given the aforementioned uncertainties regarding the outlook of the economy.

Despite the difficult business environment, the Group will steadily implement the core strategies it announced early in the fiscal year to achieve its business targets. The Group's strategy for each business segment is discussed below.

In the software business, the Group reorganized its business divisions last fiscal year according to primary target industries including finance and service/retail, and centered on these divisions, will continue to strengthen its earnings foundation and move forward with proposal-based marketing to achieve continued earnings expansion. Also, the Group established a new organization dedicated to expanding new businesses by investing more strongly in R&D to cultivate new earnings pillars.

In the package business, the Group established business divisions in the major markets of greater Kanto and greater Kansai to localize operations and firmly expand its market share in each region, and will provide the latest educational IT services including the Certificate-Issuing Kiosk, information terminals and hosting services. Also, the Group established a new organization to develop next-generation mainstay products and put into practice new business concepts, and is working to ensure that the school operations reform package "GAKUEN" becomes the dominant brand in the education market.

Lastly, in the system sales business, the Group plans to translate this strong orders momentum into earnings, and increase its market share of SE services and other high-profit fields, to maintain earnings expansion.

Based on the above, we maintain the initial consolidated earnings forecasts for FY3/13 that we released on May 9, 2012; net sales of 10,400 million yen (up 15.2% from the previous fiscal year), operating income of 388 million yen (up 36.5% from the previous fiscal year), ordinary income of 411 million yen (up 25.5% from the previous fiscal year), and net income of 200 million yen (up 47.2% from the previous fiscal year).

## 2. Matters Related to Summary Information (Notes)

## (1) Changes in Consolidated Subsidiaries during the Period

Not applicable.

On July 2, 2012 (assumed acquisition date was July 1, 2012), Japan System Techniques Co., Ltd. (hereafter "the Company") purchased the stock of NewNeeds Co., Ltd. and SafeNeeds Co., Ltd. Since the executives of SafeNeeds own all shares of GuiLin Anxin Software Co., Ltd., and a majority of the number of the Board of Representatives, GuiLin Anxin Software effectively came under the control of the Company and included in consolidation. As GuiLin Anxin Software closes its books on a different day than the Company, its third quarter, which runs from July 1, 2012 to September 30, 2012, was included in the Company's consolidated earnings in the third quarter of the current fiscal year.

# (2) Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements Not applicable.

# (3) Changes in Accounting Policies and Accounting-based Estimates, and Restatements

Changes in accounting policies that are difficult to distinguish from changes in accounting-based estimates

The Company and its consolidated subsidiaries in Japan depreciate the property, plant and equipment acquired on or after April 1, 2012, using the depreciation method stipulated in the revised Corporation Tax Law from the first quarter of the current fiscal year, in line with revisions to the Corporation Tax Law.

The effect of this change on profit or loss is insignificant.

# 3. Important Information about Going Concern Assumption

Not applicable.

# **4. Quarterly Consolidated Financial Statements**

# (1) Quarterly Consolidated Balance Sheets

PF3-12			(Thousands of yen)		
Assets   Current assets   Cash and deposits   3,537,485   3,142,543     Notes and accounts receivable-trade   1,766,455   1,392,021     Merchandise and finished goods   142,784   212,270     Work in process   310,505   664,701     Raw materials and supplies   1,885   2,754     Deferred tax assets   208,676   210,752     Other   92,848   94,179     Allowance for doubtful accounts   (2,553)   (2,091)     Total current assets   (2,553)   (2,091)     Total current assets   (2,553)   (2,091)     Buildings and structures   380,360   406,663     Accumulated depreciation   (269,431)   (291,660)     Buildings and structures, net   110,929   115,002     Land   142,361   142,361     Other   (167,958   205,130     Accumulated depreciation   (143,517)   (188,452)     Other, net   24,441   46,678     Total property, plant and equipment   277,732   304,043     Intangible assets   (3,000)     Goodwill   - 37,416     Software   21,403   17,825     Other   6,818   7,189     Total intangible assets   (2,694   2,694     Deferred tax assets   247,156   29,936     Guarantee deposits   248,365   447,059     Prepaid pension cost   124,973   118,144     Other   219,857   234,984     Allowance for doubtful accounts   (50,861)   (60,549)     Total investments and other assets   (30,861)   (60,549)     Total investments and other assets   (30,861)   (30,861)     Total investments and other assets   (30,861)   (30,861)     Total investments and other assets   (30,861)   (30,849)     Total investment			-		
Current assets         Cash and deposits         3,537,485         3,142,543           Notes and accounts receivable-trade         1,766,455         1,392,021           Merchandise and finished goods         142,784         212,270           Work in process         310,505         664,701           Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         6,058,088         5,717,131           Noncurrent assets         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         27,732         304,043           Intaggible assets         21,403		(As of Mar. 31, 2012)	(As of Dec. 31, 2012)		
Cash and deposits         3,537,485         3,142,543           Notes and accounts receivable-trade         1,766,455         1,392,021           Merchandise and finished goods         142,784         212,270           Work in process         310,505         664,701           Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         8         5,717,131           Noncurrent assets         8         5,717,131           Property, plant and equipment         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732					
Notes and accounts receivable-trade         1,766,455         1,392,021           Merchandise and finished goods         142,784         212,270           Work in process         310,505         664,701           Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         700         20,868         5,717,131           Noncurrent assets         8         5,717,131         100					
Merchandise and finished goods         142,784         212,270           Work in process         310,505         664,701           Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         380,360         406,663           Accumulated depipenat         269,431)         (291,660)           Buildings and structures         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Duter         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intagrible assets         21,403         17,825           Other         6,818         7,189           Total in					
Work in process         310,505         664,701           Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6.058,088         5,717,131           Noncurrent assets         8         5,717,131           Property, plant and equipment         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         21,403         17,825           Other         6,818         7,189           Total intangible assets         21,403         17,825           Other         6,818         7,189           Total intangible assets <t< td=""><td></td><td>1,766,455</td><td>1,392,021</td></t<>		1,766,455	1,392,021		
Raw materials and supplies         1,885         2,754           Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         7,702         6,058,088         5,717,131           Noncurrent assets         8,050         406,663         406,663           Accumulated equipment         380,360         406,663         406,663           Accumulated depreciation         (269,431)         (291,660)         115,002           Buildings and structures, net         110,929         115,002         150,002         150,002           Land         142,361         158,452         0,442         144,473         144,466,78         17,732         334,416         364,471	<del>-</del>	142,784	212,270		
Deferred tax assets         208,676         210,752           Other         92,848         94,179           Allowance for doubtful accounts         (2,553)         (2,091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         8         5,717,131           Property, plant and equipment         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         28,222         62,432           Investment securities         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred		310,505	664,701		
Other         92,848         94,179           Allowance for doubtful accounts         (2.553)         (2.091)           Total current assets         6,058,088         5,717,131           Noncurrent assets         8         5,717,131           Property, plant and equipment         8         80,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         30,403           Intangible assets         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         28,222         62,432           Investment securities         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364	Raw materials and supplies	1,885	2,754		
Allowance for doubtful accounts	Deferred tax assets	208,676	210,752		
Total current assets         6,058,088         5,717,131           Noncurrent assets	Other	92,848	94,179		
Noncurrent assets         Property, plant and equipment           Buildings and structures         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         1124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total invest	Allowance for doubtful accounts	(2,553)	(2,091)		
Property, plant and equipment         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and	Total current assets	6,058,088	5,717,131		
Buildings and structures         380,360         406,663           Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         2         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and othe	Noncurrent assets				
Accumulated depreciation         (269,431)         (291,660)           Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         2         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurre	Property, plant and equipment				
Buildings and structures, net         110,929         115,002           Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Buildings and structures	380,360	406,663		
Land         142,361         142,361           Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Accumulated depreciation	(269,431)	(291,660)		
Other         167,958         205,130           Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         5         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Buildings and structures, net	110,929	115,002		
Accumulated depreciation         (143,517)         (158,452)           Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         28,222         62,432           Investment securities         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Land	142,361	142,361		
Other, net         24,441         46,678           Total property, plant and equipment         277,732         304,043           Intangible assets         37,416           Goodwill         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Other	167,958	205,130		
Total property, plant and equipment         277,732         304,043           Intangible assets         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Accumulated depreciation	(143,517)	(158,452)		
Intangible assets       -       37,416         Software       21,403       17,825         Other       6,818       7,189         Total intangible assets       28,222       62,432         Investments and other assets       8       10,986       206,421         Long-term loans receivable       2,694       2,694       2,694         Deferred tax assets       247,156       249,364       3,364         Guarantee deposits       248,365       447,059       447,059         Prepaid pension cost       124,973       118,144       318,144 <t< td=""><td>Other, net</td><td>24,441</td><td>46,678</td></t<>	Other, net	24,441	46,678		
Goodwill         -         37,416           Software         21,403         17,825           Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Total property, plant and equipment	277,732	304,043		
Software       21,403       17,825         Other       6,818       7,189         Total intangible assets       28,222       62,432         Investments and other assets       206,986       206,421         Long-term loans receivable       2,694       2,694         Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Intangible assets				
Other         6,818         7,189           Total intangible assets         28,222         62,432           Investments and other assets         206,986         206,421           Long-term loans receivable         2,694         2,694           Deferred tax assets         247,156         249,364           Guarantee deposits         248,365         447,059           Prepaid pension cost         124,973         118,144           Other         219,857         234,984           Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594	Goodwill	-	37,416		
Total intangible assets       28,222       62,432         Investments and other assets       206,986       206,421         Long-term loans receivable       2,694       2,694         Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Software	21,403	17,825		
Investments and other assets       206,986       206,421         Long-term loans receivable       2,694       2,694         Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Other	6,818	7,189		
Investment securities       206,986       206,421         Long-term loans receivable       2,694       2,694         Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Total intangible assets	28,222	62,432		
Long-term loans receivable       2,694       2,694         Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Investments and other assets				
Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Investment securities	206,986	206,421		
Deferred tax assets       247,156       249,364         Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Long-term loans receivable	2,694	2,694		
Guarantee deposits       248,365       447,059         Prepaid pension cost       124,973       118,144         Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Deferred tax assets				
Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594	Guarantee deposits				
Other       219,857       234,984         Allowance for doubtful accounts       (50,861)       (60,549)         Total investments and other assets       999,173       1,198,118         Total noncurrent assets       1,305,128       1,564,594					
Allowance for doubtful accounts         (50,861)         (60,549)           Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594					
Total investments and other assets         999,173         1,198,118           Total noncurrent assets         1,305,128         1,564,594					
Total noncurrent assets 1,305,128 1,564,594		- <del></del>			
	Total noncurrent assets				
	Total assets	7,363,216	7,281,726		

		(Thousands of yen)
	FY3/12	Third quarter of FY3/13
	(As of Mar. 31, 2012)	(As of Dec. 31, 2012)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	623,203	369,137
Short-term loans payable	15,378	295,492
Current portion of long-term loans payable	-	2,400
Income taxes payable	178,162	5,776
Provision for bonuses	393,384	233,267
Provision for directors' bonuses	19,176	18,888
Asset retirement obligations	31,449	31,931
Other	474,217	804,293
Total current liabilities	1,734,971	1,761,188
Noncurrent liabilities		
Long-term loans payable	-	4,800
Provision for retirement benefits	848,983	873,170
Provision for directors' retirement benefits	371,941	390,715
Deferred tax liabilities	-	2,558
Other	21,162	26,559
Total noncurrent liabilities	1,242,087	1,297,803
Total liabilities	2,977,058	3,058,991
Net assets		
Shareholders' equity		
Capital stock	919,665	921,928
Capital surplus	881,304	883,566
Retained earnings	2,815,796	2,634,194
Treasury stock	(266,494)	(266,494)
Total shareholders' equity	4,350,271	4,173,195
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	19,051	16,983
Foreign currency translation adjustment	(11,471)	(11,372)
Total accumulated other comprehensive income	7,579	5,611
Subscription rights to shares	1,001	992
Minority interests	27,305	42,935
Total net assets	4,386,158	4,222,734
Total liabilities and net assets	7,363,216	7,281,726

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income

# Quarterly Consolidated Statements of Income (For the Nine-month Period)

sales t of sales ss profit ing, general and administrative expenses rating loss -operating income	First nine months of FY3/12 (Apr. 1, 2011 – Dec. 31, 2011) 6,328,209 5,040,429 1,287,780 1,309,790 (22,010) 7,193 2,554	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012) 6,565,408 5,379,077 1,186,331 1,260,459 (74,128)
s of sales ss profit ing, general and administrative expenses rating loss	6,328,209 5,040,429 1,287,780 1,309,790 (22,010) 7,193 2,554	6,565,408 5,379,077 1,186,331 1,260,459 (74,128)
s of sales ss profit ing, general and administrative expenses rating loss	5,040,429 1,287,780 1,309,790 (22,010) 7,193 2,554	5,379,077 1,186,331 1,260,459 (74,128) 7,478
ing, general and administrative expenses rating loss	1,287,780 1,309,790 (22,010) 7,193 2,554	1,186,331 1,260,459 (74,128) 7,478
ing, general and administrative expenses rating loss	1,309,790 (22,010) 7,193 2,554	1,260,459 (74,128) 7,478
rating loss	(22,010) 7,193 2,554	(74,128) 7,478
<del>-</del>	7,193 2,554	7,478
-operating income	2,554	<i>'</i>
	2,554	<i>'</i>
nterest income		2.724
vividends income	11.005	3,726
ent income	11,825	11,420
nsurance premiums refunded cancellation	12,048	-
Other	11,664	9,932
otal non-operating income	45,287	32,557
-operating expenses		
nterest expenses	2,866	1,204
ent expenses	5,947	6,075
ssuance costs of subscription rights to shares	5,200	-
oss on retirement of noncurrent assets	3,589	123
ther	673	1,488
otal non-operating expenses	18,277	8,890
inary income (loss)	4,999	(50,461)
aordinary loss		
oss on valuation of investment securities	2,225	-
otal extraordinary losses	2,225	-
me (loss) before income taxes and minority interests	2,773	(50,461)
me taxes	74,249	8,046
s before minority interests	(71,475)	(58,507)
ority interests in income	471	4,404
loss	(71,946)	(62,912)

# Quarterly Consolidated Statements of Comprehensive Income (For the Nine-month Period)

		(Thousands of yen)
	First nine months of FY3/12	First nine months of FY3/13
	(Apr. 1, 2011 – Dec. 31, 2011)	(Apr. 1, 2012 – Dec. 31, 2012)
Loss before minority interests	(71,475)	(58,507)
Other comprehensive income		
Valuation difference on available-for-sale securities	(547)	(2,068)
Foreign currency translation adjustment	(5,222)	305
Total other comprehensive income	(5,769)	(1,762)
Comprehensive income	(77,244)	(60,269)
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(74,833)	(64,880)
Comprehensive income attributable to minority interests	(2,411)	4,610

# (3) Quarterly Consolidated Statements of Cash Flows

	(Thousands of			
	First nine months of FY3/12	First nine months of FY3/13		
	(Apr. 1, 2011 – Dec. 31, 2011)	(Apr. 1, 2012 – Dec. 31, 2012)		
Net cash provided by (used in) operating activities		(70.454)		
Income (loss) before income taxes and minority interests	2,773	(50,461)		
Depreciation and amortization	24,656	40,340		
Depreciation of software	7,109	6,612		
Amortization of goodwill	32,866	4,157		
Increase (decrease) in provision for bonuses	(196,090)	(166,265)		
Increase (decrease) in provision for retirement benefits	16,892	24,015		
Decrease (increase) in prepaid pension costs	13,543	6,829		
Interest and dividends income	(9,748)	(11,204)		
Interest expenses	2,866	1,204		
Issuance costs of subscription rights to shares	5,200	-		
Decrease (increase) in notes and accounts receivable-trade	519,045	437,264		
Increase (decrease) in advances received	200,074	233,115		
Decrease (increase) in inventories	(219,929)	(422,519)		
Increase (decrease) in notes and accounts payable-trade	(226,431)	(292,322)		
Other, net	101,305	81,967		
Subtotal	274,133	(107,266)		
Interest and dividends income received	8,761	12,224		
Interest expenses paid	(2,838)	(1,204)		
Income taxes paid	(186,469)	(173,854)		
Net cash provided by (used in) operating activities	93,587	(270,101)		
Net cash provided by (used in) investing activities				
Decrease (increase) in time deposits	(195,531)	(26)		
Purchase of property, plant and equipment	(11,046)	(47,848)		
Proceeds from cancellation of insurance funds	29,441	-		
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	(18,788)		
Payments for guarantee deposits	(17,315)	(196,777)		
Other, net	(4,747)	(1,789)		
Net cash provided by (used in) investing activities	(199,200)	(265,230)		
Net cash provided by (used in) financing activities				
Net increase (decrease) in short-term loans payable	(582,569)	279,223		
Proceeds from long-term loans payable	-	7,800		
Repayment of long-term loans payable	(90,000)	(41,687)		
Proceeds from issuance of common stock	3,947	4,516		
Purchase of treasury stock	(33)	-		
Payment for issuance costs of subscription rights to shares	(4,190)	-		
Cash dividends paid	(118,478)	(118,689)		
Cash dividends paid to minority shareholders	-	(478)		
Other, net	-	(180)		
Net cash provided by (used in) financing activities	(791,324)	130,504		
Effect of exchange rate change on cash and cash equivalents	9	8,705		
Net increase (decrease) in cash and cash equivalents	(896,928)	(396,121)		
Cash and cash equivalents at beginning of period	2,420,306	2,015,704		
Cash and cash equivalents at end of period	1,523,378	1,619,582		
	1,525,570	1,017,302		

## (4) Going Concern Assumption

Not applicable.

## (5) Significant Changes in Shareholders' Equity

Not applicable.

# (6) Segment and Other Information

- I. First nine months of FY3/12 (Apr. 1, 2011 Dec. 31, 2011)
- 1. Information related to net sales and profit or loss for each reportable segment

(Thousands of yen)

	Software business	Package business	System sales business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales						
1. External sales	4,094,892	1,274,080	958,315	6,327,288	921	6,328,209
2. Inter-segment sales and transfers	-	1	98,270	98,270	(98,270)	-
Total	4,094,892	1,274,080	1,056,586	6,425,558	(97,349)	6,328,209
Segment profit (loss)	(12,261)	204,997	(38,226)	154,508	(176,518)	(22,010)

- Notes: 1. The negative adjustment of 176,518 thousand yen to segment profit (loss) includes company-wide costs that are not allocated to any of the reportable segments. Company-wide costs consist mainly of general and administrative expenses, and research and development expenses that cannot be attributed to any of the reportable segments.
  - 2. Segment profit (loss) is adjusted to be consistent with operating loss shown on the quarterly consolidated statements of income.
- 2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment Not applicable.
- II. First nine months of FY3/13 (Apr. 1, 2012 Dec. 31, 2012)
- 1. Information related to net sales and profit or loss for each reportable segment

(Thousands of yen)

	Software business	Package business	System sales business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales						
1. External sales	4,429,791	1,155,698	921,161	6,506,651	58,756	6,565,408
2. Inter-segment sales and transfers	3,260	ı	29,812	33,073	(33,073)	-
Total	4,433,051	1,155,698	950,974	6,539,724	25,683	6,565,408
Segment profit (loss)	(89,683)	172,695	(21,250)	61,761	(135,889)	(74,128)

- Notes: 1. The negative adjustment of 135,889 thousand yen to segment profit (loss) includes company-wide costs that are not allocated to any of the reportable segments. Company-wide costs consist mainly of general and administrative expenses, and research and development expenses that cannot be attributed to any of the reportable segments.
  - 2. Segment profit (loss) is adjusted to be consistent with operating loss shown on the quarterly consolidated statements of income.
- 2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment Significant change in goodwill

In the software business, the Company purchased the stock of NewNeeds Co., Ltd. and SafeNeeds Co., Ltd. and made them consolidated subsidiaries in the second quarter of the current fiscal year. Goodwill of 41,574 thousand yen emerged related to the purchases.

# 3. Information related to revisions for reportable segments

As described in "Changes in accounting policies that are difficult to distinguish from changes in accounting-based estimates," in line with revisions to the Corporation Tax Law, the property, plant and equipment acquired on or after April 1, 2012 are depreciated according to the depreciation method stipulated in the revised Corporation Tax Law from the first quarter of the current fiscal year. Therefore depreciation method for reportable segments has been revised in line with revisions to the Corporation Tax Law.

The effect of this change on segment profit or loss is insignificant.

# (7) Material Subsequent Events

Not applicable.

# 5. Supplementary Information

# Goods Manufactured, Orders Received and Sales

### (1) Goods Manufactured

Goods manufactured in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)	Year-on-year (%)	
Software business	3,767,204	108.7	
Package business	732,953	91.0	
System sales business	780,646	107.7	
Other	98,273	223.6	
Total	5,379,077	106.7	

Notes: 1. The above amounts are based on cost of sales; inter-segment transactions have been eliminated.

## (2) Orders Received

Orders received in the period under review are broken down by segment as follows.

(Thousands of yen)

Operating segment	Orders received	Year-on-year (%)	Order backlog	Year-on-year (%)
Software business	4,696,915	139.5	1,382,281	152.0
Package business	1,436,139	109.8	773,668	107.1
System sales business	1,002,505	85.2	611,394	186.8
Other	315,485	12,116.8	270,752	15,440.3
Total	7,451,045	127.3	3,038,096	154.9

Notes: 1. The above amounts are based on selling prices; inter-segment transactions have been eliminated.

### (3) Sales

Sales in the period under review are broken down by segment as follows.

(Thousands of yen)

Operating segment	First nine months of FY3/13	Year-on-year (%)	
	(Apr. 1, 2012 – Dec. 31, 2012)		
Software business	4,429,791	108.2	
Package business	1,155,698	90.7	
System sales business	921,161	96.1	
Other	58,756	6,377.1	
Total	6,565,408	103.7	

Notes: 1. Inter-segment transactions have been eliminated.

2. The following table indicates sales amounts to major customers and their ratios to total sales amount. (Thousands of yen)

Customers		nths of FY3/12 Dec. 31, 2011)	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)		
	Amount	%	Amount	%	
NTT COMWARE WEST CORPORATION	667,700	10.6	645,145	9.8	
DUSKIN CO., LTD.	677,433	10.7	477,629	7.3	
DOCOMO Systems, Inc.	362,721	5.7	387,708	5.9	

<sup>3.</sup> The above amounts do not include consumption taxes.

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.

<sup>2.</sup> The above amounts do not include consumption taxes.

<sup>2.</sup> The above amounts do not include consumption taxes.