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The matters mentioned above are posted on the Company's website (https://www.dai-ichi-life-hd.com/investor/share/meeting/index.html) pursuant to the provisions of laws and regulations, and the provisions under Article 20 of the Articles of Incorporation of the Company.

#### Assets and Income of the Corporate Group and Insurance Holding Company (the Company)

#### (1) Assets and income of the corporate group

| Category  | Fiscal 2018 | Fiscal 2019 Fiscal 2020 |            | Fiscal 2021<br>(Current fiscal<br>year) |
|---|-------------|-------------------------|------------|---|
|   |             |                         |            | millions of yen                         |
| Consolidated ordinary revenues                            | 7,184,093   | 7,114,099               | 7,827,806  | 8,209,708                               |
| Consolidated ordinary profit                              | 432,945     | 218,380                 | 552,861    | 590,897                                 |
| Net Income attributable to shareholders of parent company | 225,035     | 32,433                  | 363,777    | 409,353                                 |
| Consolidated comprehensive income                         | 72,613      | 167,564                 | 1,143,981  | (130,395)                               |
| Consolidated total net assets                             | 3,713,592   | 3,776,918               | 4,807,129  | 4,408,507                               |
| Consolidated total assets                                 | 55,941,261  | 60,011,999              | 63,593,705 | 65,881,161                              |

(Note) In fiscal 2020, consolidated ordinary revenues increased compared to the previous fiscal year, due mainly to an increase in investment income, including the foreign exchange gains at The Dai-ichi Frontier Life. Consolidated ordinary profit and net income attributable to shareholders of parent company increased compared to the previous fiscal year due mainly to reversal of policy reserves for market value adjustments (MVA) at Dai-ichi Frontier Life resulting from higher overseas interest rates. Consolidated comprehensive income increased compared to the previous fiscal year due mainly to an increase in unrealized gains of securities at The Dai-ichi Life, reflecting the effects of changes in the economic environment and other factors.

In fiscal 2021, consolidated comprehensive income decreased compared to the previous fiscal year due mainly to a decrease in unrealized gains of securities at The Dai-ichi Life, reflecting the effects of changes in the economic environment and other factors.

#### (2) Assets and income of the Insurance Holding Company

|   | Category   | Fiscal 2018 | Fiscal 2019 | Fiscal 2020 | Fiscal 2021<br>(Current fiscal<br>year) |
|---|--|-------------|-------------|-------------|---|
| 0 | perating revenues  |             |             |             | millions of yen                         |
|   |  | 157,816     | 185,846     | 190,425     | 205,479                                 |
|   | Dividend income  | 148,467     | 175,519     | 180,347     | 193,794                                 |
|   | Subsidiaries, etc.<br>engaging in<br>insurance<br>business                 | 139,613     | 167,173     | 172,114     | 187,318                                 |
|   | Other subsidiaries, etc.   | 8,853       | 8,346       | 8,232       | 6,475                                   |
| N | et income for the year   | 144,494     | 87,126      | 216,513     | 167,237                                 |
| N | et income per share  | ¥124.84     | ¥76.65      | ¥193.80     | ¥156.53                                 |
|   | Total assets   |             |             |             | millions of yen                         |
|   |  | 1,708,202   | 1,698,789   | 1,896,259   | 1,868,818                               |
|   | Shares, etc. of<br>subsidiaries, etc.<br>engaging in<br>insurance business | 1,515,267   | 1,469,122   | 1,301,162   | 1,230,769                               |
|   | Shares, etc. of other subsidiaries, etc.                                   | 123,263     | 65,774      | 356,815     | 526,815                                 |

(Note) Dai-ichi Life International Holdings LLC, which was established in fiscal 2020, is included in "other subsidiaries, etc.," as it does not fall under "subsidiaries, etc. engaging in insurance business."

#### **Principal Offices of the Corporate Group**

[The Company]

| Company name                 | Office name  | Location    | Date of       |
|------------------------------|--------------|-------------|---------------|
| Company name                 | Office flame | Location    | establishment |
| Dai-ichi Life Holdings, Inc. | Head Office  | Chiyoda-ku, | September 15, |
| 3 ,                          |              | Tokyo       | 1902          |

[Subsidiaries, etc.]

| Sector                  | Company name   | Office name | Location                                  | Date of establishment |
|-------------------------|--|-------------|---|-----------------------|
| Domostic life           | The Dai-ichi Life Insurance<br>Company, Limited        | Head Office | Chiyoda-ku,<br>Tokyo                      | April 1, 2016         |
| Domestic life insurance | The Dai-ichi Frontier Life Insurance Co., Ltd.         | Head Office | Shinagawa -ku,<br>Tokyo                   | December 1,<br>2006   |
| business                | The Neo First Life Insurance<br>Company, Limited       | Head Office | Shinagawa-ku,<br>Tokyo                    | April 23,<br>1999     |
|                         | Protective Life Corporation                            | Head Office | Birmingham,<br>U.S.A.                     | July 24,<br>1907      |
|                         | TAL Dai-ichi Life Australia<br>Pty Ltd                 | Head Office | Sydney, Australia                         | March 25,<br>2011     |
| Overseas                | Dai-ichi Life Insurance<br>Company of Vietnam, Limited | Head Office | Ho Chi Minh,<br>Vietnam                   | January 18,<br>2007   |
| insurance<br>business   | Dai-ichi Life Insurance (Cambodia) PLC.                | Head Office | Phnom Penh,<br>Cambodia                   | March 14,<br>2018     |
|                         | Dai-ichi Life Insurance<br>Myanmar Ltd.                | Head Office | Yangon,<br>Myanmar                        | May 17, 2019          |
|                         | Dai-ichi Life Reinsurance<br>Bermuda Ltd.              | Head Office | British Overseas<br>Territory,<br>Bermuda | September 25,<br>2020 |

<sup>(</sup>Note 1) The above table includes the Company and its major consolidated subsidiaries, etc.

#### **Employees of the Corporate Group**

| Sector                           | Previous fiscal year-end | Current fiscal year-end | Change            |
|----------------------------------|--------------------------|-------------------------|-------------------|
|                                  |                          |                         | Number of persons |
| Domestic life insurance business | 56,502                   | 53,177                  | (3,325)           |
| Overseas insurance business      | 7,595                    | 8,268                   | 673               |
| Other businesses                 | 726                      | 815                     | 89                |
| Total                            | 64,823                   | 62,260                  | (2,563)           |

(Note) The above table includes the Company and its consolidated subsidiaries, etc.

<sup>(</sup>Note 2) The "Date of establishment" represents the dates on which the companies were founded.

# Stock Acquisition Rights, etc. (1) Stock Acquisition Rights, etc. of the Insurance Holding Company Held by the Directors and the Audit & Supervisory Committee Members of the Insurance Holding Company at the Current Fiscal Year-

| End   |  |   |  |  |   |                      |
|---|--|---|--|--|---|----------------------|
| Classification  | Series   | Number of stock acquisition rights (payment amount per share) | Class and<br>number of<br>shares to be<br>issued upon<br>exercise      | Value of<br>assets to be<br>contributed<br>upon exercise | Exercise period                                 | Number<br>of holders |
|   | 1st Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2011 | 190<br>(¥88,521)  | 32,000 shares of common stock (100 shares per stock acquisition right) |  | From August 17,<br>2011 to August 16,<br>2041   | 2 persons            |
|   | 2nd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2012 | 434<br>(¥76,638)  | 67,100 shares of common stock (100 shares per stock acquisition right) |  | From August 17,<br>2012 to August 16,<br>2042   | 3 persons            |
| Directors (excluding directors serving as Audit & Supervisory Committee members and Acquis Audit Acquis | 3rd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2013 | 255<br>(¥130,030)   | 39,400 shares of common stock (100 shares per stock acquisition right) |  | From August 17,<br>2013 to August 16,<br>2043   | 3 persons            |
|   | 4th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2014 | 281<br>(¥136,600)   | 42,600 shares of common stock (100 shares per stock acquisition right) | ¥1 per share   | From August 19,<br>2014 to August 18,<br>2044   | 4 persons            |
| Outside<br>Directors)   | 5th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2015 | 207<br>(¥231,800)   | 31,600 shares of common stock (100 shares per stock acquisition right) |  | From August 18,<br>2015 to August 17,<br>2045   | 5 persons            |
|   | 1st Series of Stock<br>Acquisition Rights of<br>Dai-ichi Life Holdings,<br>Inc. Issued in October<br>2016    | 195<br>(¥134,400)   | 31,600 shares of common stock (100 shares per stock acquisition right) |  | From October 19,<br>2016 to October 18,<br>2046 | 5 persons            |
|   | 2nd Series of Stock<br>Acquisition Rights of<br>Dai-ichi Life Holdings,<br>Inc. Issued in August<br>2017     | 181<br>(¥156,800)   | 25,800 shares of common stock (100 shares per stock acquisition right) |  | From August 25,<br>2017 to August 24,<br>2047   | 4 persons            |

| Classification   | Series  | Number of<br>stock<br>acquisition<br>rights<br>(payment<br>amount per<br>share) | Class and<br>number of<br>shares to be<br>issued upon<br>exercise                 | Value of<br>assets to be<br>contributed<br>upon exercise | Exercise period                               | Number<br>of holders |
|--|---|---|---|--|---|----------------------|
|  | 1st Series of Stock<br>Acquisition Rights of<br>The Dai-ichi Life<br>Insurance Company,<br>Limited Issued in<br>August 2011 | 48<br>(¥88,521)   | 4,800 shares of<br>common stock<br>(100 shares per<br>stock<br>acquisition right) |  | From August 17,<br>2011 to August 16,<br>2041 | 1 person             |
|  | 2nd Series of Stock<br>Acquisition Rights of<br>The Dai-ichi Life<br>Insurance Company,<br>Limited Issued in<br>August 2012 | 88<br>(¥76,638)   | 8,800 shares of<br>common stock<br>(100 shares per<br>stock<br>acquisition right) |  | From August 17,<br>2012 to August 16,<br>2042 | 1 person             |
| Directors<br>serving as Audit<br>& Supervisory<br>Committee<br>members                   | 3rd Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2013                | 63<br>(¥130,030)  | 6,300 shares of<br>common stock<br>(100 shares per<br>stock<br>acquisition right) | ¥1 per share   | From August 17,<br>2013 to August 16,<br>2043 | 1 person             |
|  | 4th Series of Stock Acquisition Rights of The Dai-ichi Life Insurance Company, Limited Issued in August 2014                | 60<br>(¥136,600)  | 6,000 shares of<br>common stock<br>(100 shares per<br>stock<br>acquisition right) |  | From August 19,<br>2014 to August 18,<br>2044 | 1 person             |
|  | 5th Series of Stock<br>Acquisition Rights of<br>The Dai-ichi Life<br>Insurance Company,<br>Limited Issued in<br>August 2015 | 34<br>(¥231,800)  | 3,400 shares of<br>common stock<br>(100 shares per<br>stock<br>acquisition right) |  | From August 18,<br>2015 to August 17,<br>2045 | 1 person             |
| Outside Directors (excluding directors serving as Audit & Supervisory Committee members) | -   | -   | -   | -  | -   | -                    |

(Note 1) A person to whom stock acquisition rights are allotted ("Allottee") may exercise stock acquisition rights only within 10 days from the day immediately following the date on which he/she loses status as both a director (except Audit & Supervisory Committee members) and an executive officer of the Company, as both a director and an executive officer of The Dai-ichi Life Insurance Company, Limited, as both a director and an executive officer of The Dai-ichi Frontier Life Insurance Co., Ltd., and as both a director and an executive officer of The Neo First Life Insurance Company, Limited. Upon the death of an Allottee, the heir(s) of such Allottee may succeed to and exercise any stock acquisition rights which have not been exercised as of the date of occurrence of any event constituting grounds for inheritance. However, matters such as conditions for the exercise of stock acquisition rights and the procedure for such exercise will be in accordance with the provisions of the stock acquisition right allotment agreement executed between the Company and each Allottee pursuant to any relevant resolution of the Board of Directors of the Company. Each Allottee must collectively exercise all of the stock acquisition rights allotted to the Allottee (or, if the Allottee has relinquished any stock acquisition right, then the stock acquisition rights remaining after such relinquishment) and may not exercise only a part thereof. An Allottee may not partly exercise any single stock acquisition right. Other conditions for the exercise of stock acquisition rights shall be stipulated in a stock acquisition rights allotment agreement to be concluded between the Company and the Allottee, based on resolutions of the Board of Directors of the Company.

(Note 2) With regard to the number of stock acquisition rights, etc. for directors serving as Audit & Supervisory Committee members, all of the stock acquisition rights were allotted to the directors of the former Dai-ichi Life before the shift to a holding company structure.

| (2) Stock Acquisition Rights, etc. of the Insurance Holding Company Allotted to Employees during the Current Fiscal Year |  |
|--|--|
| Not applicable   |  |
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#### **Independent Auditor**

#### (1) Independent Auditor

| Name  | Remuneration for the current fiscal year | Other   |
|---|--|---|
| KPMG AZSA LLC  Yutaka Terasawa, Designated Limited Liability Partner  Takanobu Miwa, Designated Limited Liability Partner  Hatsumi Fujiwara, Designated Limited Liability Partner | ¥88 million                              | <ul> <li>Based on the "Practical Guidance for Cooperation with Accounting Auditors" published by the Japan Audit and Supervisory Board Members Association, the Audit &amp; Supervisory Committee has duly examined whether or not the contents of the Independent Auditor's auditing plans, the status of the performance of duties regarding accounting audits, the basis for calculating the estimated remuneration, etc. are appropriate, and has given its consent to the amount of remuneration for the Independent Auditor as set forth in Article 399, Paragraph 1 of the Companies Act.</li> <li>Services other than those provided in Article 2, Paragraph 1 of the Certified Public Accountants Act (non-auditing services) include "advisory service relating to accounting standards," etc.</li> </ul> |

- (Note 1) Given that the audit engagement agreement between the Company and the Independent Auditor does not clearly differentiate the amount of audit fees payable under the Companies Act from the amount of audit fees payable under the Financial Instruments and Exchange Act, remuneration for the current fiscal year is an aggregate of both amounts.
- (Note 2) The total amount of monetary and other financial benefits payable to the Independent Auditor by the Company and its subsidiaries, etc. was 335 million yen.

#### (2) Liability Limitation Agreement and Indemnity Agreement

Not applicable

#### (3) Other Matters concerning Independent Auditor

- (i) (Policy for Determining the Dismissal or Non-reappointment of the Independent Auditor) If any of the causes provided in the Items of Article 340, Paragraph 1 of the Companies Act shall occur and all Audit & Supervisory Committee members approve, the Audit & Supervisory Committee may dismiss the Independent Auditor. Further, if the Audit & Supervisory Committee has checked the eligibility of the Independent Auditor, the appropriateness of the auditing plans, and the status of the implementation of audits, etc. in accordance with the policy for determining the election or dismissal of Independent Auditor stipulated by the Audit & Supervisory Committee, and has accordingly deemed that it would be difficult for the Independent Auditor to perform its duties in a fair and appropriate manner, or has otherwise judged there to be appropriate reasons, the Audit & Supervisory Committee will resolve the content of a proposal for the dismissal or non-reappointment of the Independent Auditor to be submitted to the general meeting of shareholders.
- (ii) The following companies (significant subsidiaries of the Company, etc.) are audited by audit corporations other than the Independent Auditor of the Company: Protective Life Corporation and the subsidiaries, etc. affiliated therewith; TAL Dai-ichi Life Australia Pty Ltd and subsidiaries, etc. affiliated therewith; Dai-ichi Life Insurance Company of Vietnam, Limited and subsidiaries, etc. affiliated therewith; Dai-ichi Life Insurance (Cambodia) PLC.; Dai-ichi Life Insurance Myanmar Ltd.; and Dai-ichi Life Reinsurance Bermuda Ltd.

## Basic Policy on the Composition of Persons to Control Decision-Making over the Financial and Business Policies

Not applicable

#### **System for Ensuring Appropriate Operations**

As a step to develop the Group's system for ensuring appropriate operations, the Board of Directors adopted a resolution to institute the Internal Control Policy for the Dai-ichi Life Group as of April 1, 2021, a summary of which is given below along with the implementation status of the internal control system.

#### <Internal Control Policy for the Dai-ichi Life Group>

Dai-ichi Life Holdings, Inc. (hereinafter "the Company") shall establish Internal Control Policy for the Dai-ichi Life Group (comprising the Company and all of its subsidiaries and associated companies; "the Group") to define the general principle for establishment and operation of internal control system and framework of the Group in order to ensure effectiveness and efficiency of operation, and maintain and enhance its Group value.

- 1. System for Ensuring Proper Operations within the Group

  The Company shall implement and manage systems for ensuring proper operations within the Group.
  - (1) The Company shall conduct business supervision of the Group companies in principle, based on the supervision category stipulated in the Business Supervision Regulations, according to individual Group companies' business specifics, size and importance in the Group's management strategy.
  - (2) The Company shall establish basic policies for maintaining and operating the Group internal control system, make these policies known to the Group companies and shall have each Group company establish its own basic policies conforming to its business characteristics.
  - (3) The Company shall establish rules for prior approval by the Company and reporting of the Group companies' important matters which affect the Group as a whole to the Company.
  - (4) The Company shall establish the Group's basic policies for management of intra-group transactions, collaborative operations and the equivalent and implement their management.
- 2. System for Ensuring Execution of Professional Duties in Accordance with Applicable Laws, Regulations and the Articles of Incorporation

The Company shall implement and manage systems for ensuring the execution of professional duties in accordance with applicable laws, regulations and the Articles of Incorporation, etc.

- (1) The Company shall establish a department supervising the Group compliance.
- (2) The Company shall establish the Group's basic policies and implement systems for Group compliance.
- (3) The Company shall have each Group company implement compliance systems and shall establish rules for prior approval by the Company and reporting of important compliance systems and misconducts by the Group companies to the Company.
- (4) The Company shall report the operation status of the Group's compliance systems to the board of directors or equivalent organization to the board of directors.
- (5) The Company shall establish the Group's basic policies for conflict of interest management and implement systems for such transactions.
- (6) The Company shall establish the Group's basic policies and implement systems for the protection of information assets.
- (7) The Company shall establish a department managing Group's actions against anti-social forces.
- (8) The Company shall establish the Group's basic policies for actions against anti-social forces and implement systems for such actions, and act as an organization against anti-social forces to break relationships with anti-social forces and take proper action towards unreasonable request from antisocial forces, collaborating with outside specialist bodies

- 3. System for Risk Management
  - The Company shall implement and manage systems to conduct Group's risk management.
  - (1) The Company shall establish a department supervising the Group's risk management and comprehensively assess and measure various risks to be controlled.
  - (2) The Company shall establish the Group's basic policies and implement systems for risk management.
  - (3) The Company shall have each Group company implement risk management systems and shall establish rules for prior approval by the Company and reporting for important risk management systems and risk events by the Group companies to the Company.
  - (4) The Company shall report the operation status of the Group's risk management systems to the board of directors or equivalent organization to Board of Directors.
  - (5) The Company shall establish the Group's basic policies and implement systems for crisis management.
- 4. System for Ensuring Efficient Execution of Professional Duties
  - The Company shall implement systems for ensuring efficient execution of professional duties.
  - (1) The Company shall formulate a medium-term management plan of the Group and evaluate its progress appropriately.
  - (2) The Company shall construct an appropriate organizational structure, regulate division of responsibilities and authorities, and appropriately use and control its IT systems.
  - (3) The Company shall establish an Executive Management Board which discusses important management and executive issues.
- 5. System for Ensuring Appropriateness and Reliability of Financial Reporting

The Company shall formulate the Internal Control over Financial Reporting Policy for the Dai-ichi Life Group and implement systems for ensuring the appropriateness and reliability of consolidated financial reporting.

6. System for Preserving and Managing Information Concerning Execution of Directors' and Executive Officers' Duties

To preserve and manage information concerning the execution of directors' and executive officers' duties, the Company shall establish systems necessary for preserving information relating the execution of duties by the directors and executive officers, such as minutes of important meetings and written approvals containing material information.

- 7. Systems for Ensuring Effective Internal Audits
  - The Company shall establish a department, independent from other business operations, to supervise the Group's internal audits, and establish basic policies and implement systems for the Group's internal audits.
- 8. Systems for the Execution of Duties of the Audit & Supervisory Committee
  - (1) The Company shall establish systems concerning directors and employees with duties to assist the Audit & Supervisory Committee as set out below.
    - a. An office of the Audit & Supervisory Committee shall be set up and employees with duties to assist it shall be appointed.
    - b. With respect to personnel transfer, evaluation and others for these employees, their independence from directors shall be ensured through deliberations with the Audit & Supervisory Committee.
    - c. These employees shall engage in duties that they have been instructed to perform by the Audit & Supervisory Committee and in assist with work that is necessary for audits. They are authorized to collect necessary information.

- (2) The Company shall establish systems for reporting to the Audit & Supervisory Committee as set out below.
  - a. In the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules or any event that causes or may cause severe damage to the Company, any director, executive officer or employee shall deliver a timely and appropriate report to the Audit & Supervisory Committee.
  - b. In the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules at any Group company or any event that causes or may cause severe damage to the Group company, any director, Audit & Supervisory Board member, executive officer or employee of the Group company or anyone notified by any of them shall deliver a timely and appropriate report to the Audit & Supervisory Committee.
  - c. The Company shall establish a system that prevents the delivery of any report to the Audit & Supervisory Committee pursuant to a. or b. from receiving any disadvantageous treatment for reason of the report.
- (3) The Company, upon request from the Audit & Supervisory Committee, shall establish systems for ensuring effectiveness of audits conducted by the Audit & Supervisory Committee, based on Audit & Supervision Policy and Audit & Supervisory Committee Regulation as set out below.
  - a. Directors, executive officers and employees shall establish a system for ensuring close cooperation between the Audit & Supervisory Committee and the department in charge of internal audit or the departments in charge of internal control within the Company as well as auditors and the departments in charge of internal audit or the departments in charge of internal control of the Group companies.
  - b. Directors, executive officers and employees shall establish a system under which a member of the Audit & Supervisory Committee may attend and make comments at any Board of Directors meeting or other important meeting of a Group company.
  - c. Directors, executive officers and employees shall establish a system that allows Audit & Supervisory Committee member to have access to the minutes of any important meeting at a Group company or any decision document on which directors and executive officers have made a decision or any equivalent document.
  - d. Directors, executive officers and employees shall report the matters relating to business execution and establish a system for proper reporting from any director, Audit & Supervisory Board member, executive officer or employee of a Group company to the Audit & Supervisory Committee.
  - e. The Company may not reject any claim for predetermined expenses requisite for any member of the Audit & Supervisory Committee to carry out his or her duties except where the expenses associated with the claim are deemed unnecessary to the execution of duties of the member of the Audit & Supervisory Committee.

#### 9. Establishment and Revision

This Basic Policy shall be established and revised for each fiscal year by the Board of Directors. It shall be appropriately revised in accordance with environmental changes and other events.

However, if the revision is minor, the executive officer in charge of the Corporate Planning Unit shall make the decision.

| Items   | Implementation Status of Internal Control System   |
|---|--|
| Internal Control in<br>General  | Dai-ichi Life Holdings, Inc. (hereinafter "the Company") has established the Internal Control Policy for the Dai-ichi Life Group and works on the establishment and operation of internal control system and framework of the Group in order to ensure effectiveness and efficiency of operation, and maintain and enhance its Group value.  |
| System for Ensuring     Proper Operations     within the Group  | In order to ensure appropriate operations within the Group, the Company has set the supervision category for Group companies according to individual Group companies' business specifics, size and importance in the Group's management strategy. It conducts business supervision pursuant to global services agreements, etc. concluded with each of the Group companies. The Company has established basic policies for the Dai-ichi Life Group for important matters such as compliance and risk management in order to maintain and operate the Group internal control system, and makes these policies known to the Group companies. In addition, the Company has established and operated rules for prior approval by the Company of the Group companies' important matters which affect the Group as a whole pursuant to global services agreements, etc.  |
| 3. System for Ensuring Execution of Professional Duties in Accordance with Applicable Laws, Regulations and the Articles of Incorporation | (1) Compliance Policies and Regulations Based on Internal Control Policy for the Dai-ichi Life Group, matters such as the basic approach to the promotion of group compliance are outlined in Basic Compliance Policy for the Dai-ichi Life Group, and specific approval and reporting systems as well as the management method are outlined in Compliance Regulations for the Dai-ichi Life Group.  With regard to the protection of information property, the Policy on Group Information Safekeeping stipulates the philosophies underlying the safekeeping of group information, and the Rules on Group Information Safekeeping stipulates more specific approval and reporting systems and other management practices. In order to deal with the increasing ingenuity of cyber-attacks, the Company has set out Cybersecurity Policy for Dai-ichi Life Group, Group Rules for Cybersecurity, and Group Rules for Handling Cyber Incidents.  In the fiscal year ended March 31, 2022, the Company has confirmed that Dai-ichi Life and others have worked to strengthen internal data management, including the establishment of a database in preparation for the enforcement of the amended Act on the Protection of Personal Information. |

Items

#### Implementation Status of Internal Control System

#### (2) Risk-based Compliance Promotion

The Company has established a system to ensure that the professional duties of directors, executive officers and employees are executed in accordance with applicable laws, regulations and the Articles of Incorporation. In order to precisely grasp important risks and potential conduct risks related to compliance in response to changes in the social environment and other factors, the Company maintains an appropriate risk-based management system with a forward-looking perspective. The Company has established a system whereby a Legal and Compliance Unit supervises matters related to Group compliance. The Legal and Compliance Unit establishes the Policy on Group Compliance Promotion Initiatives to provide guidance on initiatives for each Group company and monitors the status of compliance promotion, primarily regarding focal issues set by each Group company

In the fiscal year ended March 31, 2022, in developing the CX design strategy in the domestic life insurance business, the Company has confirmed that a compliance system including ensuring that sales staff are thoroughly in compliance with compliance requirements has been developed, as a response to possible risks in activities other than insurance solicitation, such as the expansion and provision of quality of life (QOL) services.

In addition, the Legal and Compliance Unit has established a system whereby it reports to the Board of Directors, President, Executive Management Board, Audit & Supervisory Committee, etc., of problems and events that occur according to their significance. In addition, the Company has established a Group Compliance Committee as an organ to discuss important matters related to the development and promotion of a system for Group compliance and has in place a system to enable the management to proactively practice the PDCA cycle.

In the fiscal year ended March 31, 2022, the Quality Improvement Headquarters, which was established in response to the incident of improper acquisition of money by employees and former employees of Dai-ichi Life, has played a central role in implementing various improvement measures aimed at eliminating financial misconducts, and thus the Company has monitored the status of their implementation.

Furthermore, the Company has established a GITF (Group Initiative Taskforce) as a scheme whereby a person in charge of compliance in each Group company participates and conducts discussions. The GITF works to enhance the Group's framework through deliberations toward solving issues that the Group faces and shared initiatives at each Group company.

#### (3) Initiatives Toward More Sophisticated Systems in Each Group Company

The Legal and Compliance Unit offers instructions and support to each Group company to ensure more sophisticated compliance systems as well as improved awareness of compliance and enriched education and training.

In addition, considering the risk that the relevant laws and regulations of foreign countries will be applied to areas beyond their jurisdiction as a result of global business development, the Company makes efforts to prevent money laundering and the financing of terrorism, prevent bribery and corruption, and strengthen a system for personal information protection.

#### (4) Operation of Whistle-blowing System

Furthermore, the Company has established a whistleblowing desk whereby the officers, employees, etc. of each Group company can directly report and consult on compliance matters including illegal activity. The Company has also set up outside contact points (offices of external lawyers) independent from management and has developed a system whereby matters are reported to management members according to their significance.

#### (5) Handling of Antisocial Forces

With regard to the handling of antisocial forces, the Group Basic Policy on Handling of Antisocial Forces stipulates basic approaches and policies to halt the development of any relationships with antisocial forces in order to prevent any damage, and the Group Antisocial Forces Handling Regulations stipulates specific managerial methods, etc. The Company has designated the General Affairs Unit to be in charge of establishing systems to block the development of any relationships with antisocial forces or to prevent damage that may occur, taking into account the attributes of each company. Regular reporting is conducted to the Board of Directors and the Executive Management Board concerning the handling status of efforts to sever ties with antisocial forces.

| Items   | Implementation Status of Internal Control System  |
|---|---|
| 4. System for Risk Management   | <ul> <li>(1) Risk Management Policies and Regulations Based on the Internal Control Policy for the Dai-ichi Life Group, the Risk Management Policy for the Dai-ichi Life Group stipulates basic matters regarding Group risk management such as the processes undertaken for each type of risk, and the Risk Management Regulations for the Dai-ichi Life Group stipulate specific approval and reporting systems and managerial methods when implementing Group risk management, including more detailed managerial methods.</li> <li>(2) Risk Management Initiatives The Risk Management Unit coordinates and implements group-wide policies for risk management. The Risk Management Unit also plays a central role in monitoring and controlling the status and integrity of risk management across the group. There is also a Group ERM Committee that sits regularly to monitor compliance status of risk management policy, and conduct studies aimed at improving how risk management is exercised.</li> <li>(3) Promotion of ERM The Risk Management Unit assesses the suitability of business plans, capital strategy, and similar formulated as part of ERM, and also seeks to improve group risk</li> </ul>   |
| 5. System for Ensuring Efficient Execution of Professional Duties   | management through activities such as setting and managing margins for risk.  The Company has formulated internal regulations related to decision-making, organization, and the division of responsibilities and authorities to ensure the efficient execution of professional duties by directors, executive officers and employees. The Company has also established an Executive Management Board which discusses important management and executive issues. The Company has also formulated a medium-term management plan for the Dai-ichi Life Group, and the Executive Management Board, etc. confirms and evaluates the performance of the plan.   |
| 6. System for Ensuring Appropriateness and Reliability of Financial Reporting  7. System for Preserving and Managing Information Concerning Execution of Directors' and Executive Officers' | The Company has formulated the Internal Control over Financial Reporting Policy for the Dai-ichi Life Group, in accordance with the Internal Control Policy for the Dai-ichi Life Group, that stipulates basic matters regarding the establishment and operation of systems for ensuring the appropriateness and reliability of the Group's financial reporting, whereby evaluating the effectiveness of internal controls, such as important processes related to financial reporting and the system for preparing financial reports.  To preserve and manage information concerning the execution of directors' and executive officers' duties, the Company establishes internal regulations necessary for preserving information relating the execution of duties by the directors and executive officers, such as minutes of important meetings such as the Board of Directors and the Executive Management Board, and written approvals containing material information, and preserve and manage information accordingly.  |
| 8. System for Ensuring Effective Internal Audits  | <ul> <li>(1) Policies and Regulations, etc. Associated with Internal Audits Based on the Internal Control Policy for the Dai-ichi Life Group, the Company stipulates basic matters such as core philosophies for internal audits in the Internal Audit &amp; Supervision Policy for the Dai-ichi Life Group. The Company also stipulates basic matters necessary for the smooth and effective implementation of internal audits for the Group in the Internal Audit Regulations for the Dai-ichi Life Group, Internal Audit Rules, and Internal Audit Work Regulations, respectively.</li> <li>(2) Initiatives for Internal Audits To ensure the financial soundness and appropriate business operations of the Group as a whole, internal audits are conducted to assure that internal control framework and activities of the Group are appropriate and effective. The Company has set up the Internal Audit Unit as an independent organization to ensure its effective checking function to other organizations. The Internal Audit Unit verifies and assesses the appropriateness and effectiveness of internal control framework and activities of the Group, identifies flaws, provides advice for improvement and reports to the President, Board of Directors, Executive Management Board, and Audit &amp; Supervisory Committee on the results of internal audits.</li> </ul> |

| Items                 | Implementation Status of Internal Control System  |
|-----------------------|---|
| 9. System for the     | Based on the Audit & Supervision Policy and the Audit & Supervisory Committee   |
| Execution of Duties   | Regulations established by the Audit & Supervisory Committee, the Company has a   |
| of the Audit &        | system in place to ensure the effectiveness of audits by the Audit & Supervisory  |
| Supervisory           | Committee as follows.   |
| Supervisory Committee | <ol> <li>The Company has set up an office of the Audit &amp; Supervisory Committee and appoints employees with duties to assist it. With respect to personnel transfer, evaluation and others for these employees, their independence from directors is ensured. These employees are authorized to collect information necessary for audit purpose under the supervision of the Audit &amp; Supervisory Committee.</li> <li>The Company adopts a whistle-blowing system in which the department in charge of internal control acts as the contact point. The operational status of said system is regularly reported to full-time Audit &amp; Supervisory Committee members. The Company has established a system for a timely and appropriate report to the Audit &amp; Supervisory Committee in the event of any act that violates any law, ordinance, the Articles of Incorporation or other rules or any event that causes or may cause severe damage to the Company or Group companies.</li> <li>The Company has established a system whereby full-time Audit &amp; Supervisory Committee members attend important meetings including meetings of the Executive Management Board, and verify the developmental and operational status of the internal control system. In addition, the Company has also established a system whereby matters for discussion from an auditing viewpoint are reported to full-time Audit &amp; Supervisory Committee members or the Audit &amp; Supervisory Committee to ensure the implementation of effective audits.</li> <li>The Company has established a system whereby full-time Audit &amp; Supervisory Committee members regularly hear opinions from directors, etc. to collect information while inviting directors, etc. to the meetings of the Audit &amp; Supervisory</li> </ol> |
|                       | Committee to exchange opinions. The Company has also established a system whereby full-time Audit & Supervisory Committee members work to ensure the effectiveness and efficiency of audits by close collaboration with departments in charge of internal control internal audit and the Indonesiant Auditor, etc. through  |
|                       | charge of internal control, internal audit and the Independent Auditor, etc. throug regular collection of information and exchange of opinions.   |

#### **Specified Wholly Owned Subsidiaries**

| Name   | Location  | Total book value of specified wholly owned subsidiaries at the Company and wholly owned subsidiaries, etc. | Total amount of assets on the non-consolidated balance sheet of the Company |
|--|---|--|---|
| The Dai-ichi Life<br>Insurance Company,<br>Limited | 13-1, Yurakucho 1-<br>chome, Chiyoda-ku,<br>Tokyo | ¥380,000 million   | ¥1,868,818 million  |

#### **Transactions with the Parent Company**

Not applicable

#### **Accounting Advisor**

Not applicable

#### Others

Not applicable

#### Consolidated Statement of Changes in Net Assets for the Fiscal Year Ended March 31, 2022

(Unit: million yen)

|   | Shareholders' equity |                 |                   |                |                            |
|---|----------------------|-----------------|-------------------|----------------|----------------------------|
|   | Capital stock        | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance at the beginning of the year                      | 343,732              | 330,065         | 1,375,805         | (155,959)      | 1,893,643                  |
| Changes for the year                                      |                      |                 |                   |                |                            |
| Issuance of new shares                                    | 194                  | 194             |                   |                | 389                        |
| Dividends   |                      |                 | (68,833)          |                | (68,833)                   |
| Net income attributable to shareholders of parent company |                      |                 | 409,353           |                | 409,353                    |
| Purchase of treasury stock                                |                      |                 |                   | (199,999)      | (199,999)                  |
| Disposal of treasury stock                                |                      | (104)           |                   | 365            | 261                        |
| Cancellation of treasury stock                            |                      | (342,874)       |                   | 342,874        | -                          |
| Transfer from retained earnings to capital surplus        |                      | 342,979         | (342,979)         |                | -                          |
| Transfer from reserve for land revaluation                |                      |                 | (38,695)          |                | (38,695)                   |
| Others  |                      |                 | 182               |                | 182                        |
| Net changes of items other than shareholders' equity      |                      |                 |                   |                |                            |
| Total changes for the year                                | 194                  | 194             | (40,971)          | 143,241        | 102,658                    |
| Balance at the end of the year                            | 343,926              | 330,259         | 1,334,834         | (12,718)       | 1,996,301                  |

(Unit: million yen)

|   | Accumulated other comprehensive income                           |                                     |                              |   |                            |  |
|---|--|-------------------------------------|------------------------------|---|----------------------------|--|
|   | Net unrealized<br>gains (losses)<br>on securities,<br>net of tax | Deferred<br>hedge gains<br>(losses) | Reserve for land revaluation | Foreign<br>currency<br>translation<br>adjustments | Accumulated remeasurements | Total<br>accumulated<br>other<br>comprehensive<br>income |
| Balance at the beginning of the year                      | 3,056,350  | (2,916)                             | (22,026)                     | (108,830)   | (10,012)                   | 2,912,564  |
| Changes for the year                                      |  |                                     |                              |   |                            |  |
| Issuance of new shares                                    |  |                                     |                              |   |                            |  |
| Dividends   |  |                                     |                              |   |                            |  |
| Net income attributable to shareholders of parent company |  |                                     |                              |   |                            |  |
| Purchase of treasury stock                                |  |                                     |                              |   |                            |  |
| Disposal of treasury stock                                |  |                                     |                              |   |                            |  |
| Cancellation of treasury stock                            |  |                                     |                              |   |                            |  |
| Transfer from retained earnings to capital surplus        |  |                                     |                              |   |                            |  |
| Transfer from reserve for land revaluation                |  |                                     |                              |   |                            |  |
| Others  |  |                                     |                              |   |                            |  |
| Net changes of items other than shareholders' equity      | (658,381)  | (12,615)                            | 38,669                       | 113,062   | 18,210                     | (501,053)  |
| Total changes for the year                                | (658,381)  | (12,615)                            | 38,669                       | 113,062   | 18,210                     | (501,053)  |
| Balance at the end of the year                            | 2,397,969  | (15,532)                            | 16,643                       | 4,232   | 8,197                      | 2,411,510  |

(Unit: million yen)

|   | Subscription rights to shares | Total net assets |
|---|-------------------------------|------------------|
| Balance at the beginning of the year                      | 920                           | 4,807,129        |
| Changes for the year                                      |                               |                  |
| Issuance of new shares                                    |                               | 389              |
| Dividends   |                               | (68,833)         |
| Net income attributable to shareholders of parent company |                               | 409,353          |
| Purchase of treasury stock                                |                               | (199,999)        |
| Disposal of treasury stock                                |                               | 261              |
| Cancellation of treasury stock                            |                               | 1                |
| Transfer from retained earnings to capital surplus        |                               | -                |
| Transfer from reserve for land revaluation                |                               | (38,695)         |
| Others  |                               | 182              |
| Net changes of items other than shareholders' equity      | (225)                         | (501,279)        |
| Total changes for the year                                | (225)                         | (398,621)        |
| Balance at the end of the year                            | 694                           | 4,408,507        |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE FISCAL YEAR ENDED MARCH 31, 2022

#### (GUIDELINES FOR PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS)

#### 1. Scope of Consolidation

(1) Number of consolidated subsidiaries as of March 31, 2022: 75

The consolidated financial statements include the accounts of Dai-ichi Life Holdings, Inc. (the "Company") and its consolidated subsidiaries (collectively, "the Group"), including The Dai-ichi Life Insurance Company, Limited ("DL"), The Dai-ichi Frontier Life Insurance Co., Ltd. ("DFLI"), The Neo First Life Insurance Company, Limited ("Neo First Life"), Dai-ichi Life Insurance Company of Vietnam, Limited ("DLVN"), TAL Dai-ichi Life Australia Pty Ltd ("TDLA"), Protective Life Corporation ("Protective Life"), Dai-ichi Life Insurance (Cambodia) PLC., Dai-ichi Life Insurance Myanmar Ltd., Dai-ichi Life Reinsurance Bermuda Ltd. ("DLRe") and Dai-ichi Life International Holdings LLC ("DLIHD").

(2) Number of non-consolidated subsidiaries as of March 31, 2022: 35

The main subsidiaries that are not consolidated for the purposes of financial reporting are The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association.

The thirty-five non-consolidated subsidiaries as of March 31, 2022 had, individually and in the aggregate, a minimal impact on the consolidated financial statements in terms of total assets, sales, net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest), cash flows, and others.

#### 2. Application of the Equity Method

- (1) Number of non-consolidated subsidiaries under the equity method as of March 31, 2022: 0
- (2) The number of affiliated companies under the equity method as of March 31, 2022: 22 The affiliated companies included Asset Management One Co., Ltd., Corporate-pension Business Service Co., Ltd., Japan Excellent Asset Management Co., Ltd., OCEAN LIFE INSURANCE PUBLIC COMPANY LIMITED, Star Union Dai-ichi Life Insurance Company Limited and PT Panin Internasional.

Effective the fiscal year ended March 31, 2022, one affiliated company of Asset Management One Co., Ltd. was included in the scope of the equity method as it had become an affiliated company of the Company.

(3) The non-consolidated subsidiaries (The Dai-ichi Life Information Systems Co., Ltd., THE DAI-ICHI BUILDING CO., LTD. and First U Anonymous Association and others), as well as affiliated companies (Mizuho-DL Financial Technology Co., Ltd., NIHONBUSSAN Corporation, and others) were not accounted for under the equity method. These companies had, individually and in the aggregate, a minimal impact on the consolidated financial statements, in terms of the net income (loss) (amount corresponding to equity interest), retained earnings (amount corresponding to equity interest) and others.

#### 3. Year-end Dates of Consolidated Subsidiaries

Among the consolidated subsidiaries, the closing dates of consolidated overseas subsidiaries are December 31 or March 31. In preparing the consolidated financial statements, the financial statements as of these dates are used, and necessary adjustments are made when significant transactions take place between these dates and the account closing date of the consolidated financial statements.

#### 4. Amortization of Goodwill

Goodwill is amortized over an effective period up to 20 years under the straight-line method. The entire amount is expensed as incurred if the amount is immaterial.

#### (NOTES TO THE CONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2022)

#### 1. Valuation Methods of Securities

Securities held by the Company and its consolidated subsidiaries including cash and deposits and monetary claims bought which are equivalent to marketable securities, and marketable securities managed as trust assets in money held in trust, are carried as explained below:

The amortization of premiums and accretion of discounts is calculated by the straight-line method.

(1) Trading Securities

Trading securities are carried at fair value with cost determined by the moving average method.

(2) Held-to-maturity Bonds

Held-to-maturity bonds are stated at amortized cost determined by the moving average method.

(3) Policy-reserve-matching Bonds (in accordance with the Industry Audit Committee Report No. 21 "Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry" issued by the Japanese Institute of Certified Public Accountants (JICPA)) Policy-reserve-matching bonds are stated at amortized cost determined by the moving average method.

(4) Stocks of Non-consolidated Subsidiaries and Affiliated Companies Not Accounted for under the Equity Method

Stocks of non-consolidated subsidiaries and affiliated companies not accounted for under the equity method are stated at cost determined by the moving average method.

- (5) Available-for-sale Securities
  - a) Available-for-sale Securities other than Stocks with no Market Price, etc. Available-for-sale securities other than stocks with no market price, etc., are valued at fair value at the end of the fiscal year, with cost determined by the moving average method.
  - b) Stocks with no Market Price, etc.
    Stocks with no market price, etc., are valued at cost determined by the moving average method.

Net unrealized gains or losses on these available-for-sale securities are presented as a separate component of net assets and not in the consolidated statement of earnings.

Securities held by certain consolidated overseas subsidiaries are stated at cost determined by the first-in first-out.

#### 2. Risk Management Policy of Policy-Reserve-Matching Bonds

Certain domestic consolidated subsidiaries categorize their insurance products into sub-groups by the attributes of each product and, in order to manage risks properly, formulate their policies on investments and resource allocation based on the balance of the sub-groups. Moreover, they periodically check that the duration gap between policy-reserve-matching bonds and policy reserves stays within a certain range.

The sub-groups of insurance products of DL are:

- a) individual life insurance and annuities,
- b) non-participating single premium whole life insurance (without duty of medical disclosure),
- c) financial insurance and annuities, and
- d) group annuities,

with the exception of certain types.

The sub-groups of insurance products of DFLI are:

- a) individual life insurance and annuities (yen-denominated), and
- b) individual life insurance and annuities (U.S. dollar-denominated), with the exception of certain types and contracts.

Effective the fiscal year ended March 31, 2022, DFLI discontinued the sub-group of "individual life insurance and annuities (New Zealand dollar-denominated)," and policy-reserve-matching bonds held in this sub-group were reclassified into available-for-sale securities.

This is mainly due to the fact that the significance of reflecting the actual situation of interest rate risk management using asset-liability matching in the financial statements has diminished given a decrease in the balance of policy reserves balance and shorter durations for this sub-group.

The impact of this change on the consolidated financial statements is immaterial.

#### 3. Valuation Method of Derivative Transactions

Derivative transactions are reported at fair value.

#### 4. Revaluation of Land

Based on the "Act on Revaluation of Land" (Act No. 34, March 31, 1998), land for business use was revalued. The difference between the fair value and book value resulting from the revaluation, net of related deferred taxes, is recorded as a reserve for land revaluation as a separate component of net assets and the related deferred tax liability is recorded as deferred tax liabilities for land revaluation.

(1) Date of revaluation: March 31, 2001

(2) Method stipulated in Article 3, Paragraph 3 of the Act on Revaluation of Land:

The fair value was determined based on the appraisal value publicly announced for tax assessment purposes with certain reasonable adjustments in accordance with Articles 2-1 and 2-4 of the Enforcement Ordinance of the Act on Revaluation of Land (Publicly Issue Cabinet Order No. 119, March 31, 1998).

#### 5. Depreciation of Depreciable Assets

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets

Depreciation of tangible fixed assets excluding leased assets of the Company and its domestic consolidated subsidiaries is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

Estimated useful lives of major assets are as follows:

Buildings two to sixty years
Other tangible fixed assets two to twenty years

Tangible fixed assets other than land and buildings that were acquired for ¥100,000 or more but less than ¥200,000 are depreciated at equal amounts over three years.

With respect to tangible fixed assets that were acquired on or before March 31, 2007 and that were fully depreciated to their original depreciable limit, effective the fiscal year ended March 31, 2008, the remaining values are depreciated at equal amounts over five years from the following fiscal year of the year in which they reached the original depreciable limit.

Depreciation of tangible fixed assets owned by consolidated overseas subsidiaries is primarily calculated by the straight-line method.

#### (2) Amortization of Intangible Fixed Assets Excluding Leased Assets

The Company and its consolidated subsidiaries use the straight-line method for amortization of intangible fixed assets excluding leased assets.

Intangible fixed assets acquired through the acquisition, etc. of consolidated overseas subsidiaries are amortized over a period during which their effect is estimated to persist, in proportion to the manner in which their effect is realized.

Software for internal use is amortized by the straight-line method based on the estimated useful lives of two to ten years.

#### (3) Depreciation of Leased Assets

Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

#### (4) Accumulated Depreciation of Tangible Fixed Assets

The amount of accumulated depreciation of tangible fixed assets as of March 31, 2022 was ¥632,076 million.

#### 6. Translation of Assets and Liabilities Denominated in Foreign Currencies into Yen

The Company and its domestic consolidated subsidiaries translate foreign currency-denominated assets and liabilities (excluding stocks of its non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method) into yen at the prevailing exchange rates at the end of the year. Stocks of non-consolidated subsidiaries and affiliated companies which are not accounted for under the equity method are translated into yen at the exchange rates on the dates of acquisition. Assets, liabilities, revenues, and expenses of the Company's consolidated overseas subsidiaries are translated into yen at the exchange rates at the end of their fiscal year. Translation adjustments associated with the consolidated overseas subsidiaries are included in foreign currency translation adjustments in the net assets section of the consolidated balance sheet.

For certain consolidated subsidiaries of the Company, changes in fair value of bonds included in foreign currency-denominated available-for-sale securities related to foreign currency-denominated insurance contracts are divided into two: changes in fair value due to changes in market prices in their original currencies are accounted for as "net unrealized gains (losses) on securities", and the remaining changes are reported in "foreign exchange gains (losses)".

#### 7. Reserve for Possible Loan Losses

The reserve for possible loan losses of consolidated subsidiaries that operate a life insurance business in Japan is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

For loans to and claims on obligors that have already experienced bankruptcy, reorganization, or other formal legal failure (hereafter, "bankrupt obligors") and loans to and claims on obligors that have suffered substantial business failure (hereafter, "substantially bankrupt obligors"), the reserve is calculated by deducting the estimated recoverable amount of the collateral or guarantees from the book value of the loans and claims after the direct write-off described below.

For loans to and claims on obligors that have not yet suffered business failure but are considered highly likely to fail (hereafter, "obligors at risk of bankruptcy"), the reserve is calculated, taking into account a) the recoverable amount covered by the collateral or guarantees and b) an overall assessment of the obligor's ability to repay.

For other loans and claims, the reserve is calculated by multiplying the actual rate or other appropriate rate of losses during a certain period in the past by the amount of the loans and claims.

For all loans and claims, the relevant department in each subsidiary performs an asset quality assessment based on the internal rules for self-assessment, and an independent audit department audits the result of the assessment. The above reserves are established based on the result of this assessment.

For loans and claims to bankrupt and substantially bankrupt obligors, the unrecoverable amount is calculated by deducting the amount deemed recoverable from collateral and guarantees from the amount of the loans and claims and is directly written off from the amount of the loans and claims. The amount written off during the fiscal year ended March 31, 2022 was ¥1 million.

For certain consolidated overseas subsidiaries, reserve for their estimate of contractual cash flows not expected to be collected is recognized for relevant claims on day one of the asset's acquisition.

#### 8. Reserve for Possible Investment Losses

In order to provide for future investment losses, a reserve for possible investment losses is established for stocks with no market price, etc., and ownership stakes in partnerships, etc. It is calculated based on the internal rules for self-assessment, write-offs, and reserves on assets.

#### 9. Reserve for Retirement Benefits of Directors, Executive Officers and Corporate Auditors

For the reserve for retirement benefits of directors, executive officers and corporate auditors, an estimated amount for future payment in accordance with the internal policies of certain consolidated subsidiaries is provided.

#### 10. Reserve for Possible Reimbursement of Prescribed Claims

To prepare for the reimbursement of claims for which prescription periods had expired, an estimated amount for reserve for possible reimbursement of prescribed claims based on past reimbursement experience is provided.

#### 11. Net Defined Benefit Liabilities

For the net defined benefit liabilities, the amount is provided by deducting the pension assets from the projected benefit obligations based on the estimated amounts as of March 31, 2022. The accounting treatment for retirement benefits is as follows.

#### (1) Allocation of Estimated Retirement Benefits

In calculating the projected benefit obligations, the benefit formula basis is adopted to allocate estimated retirement benefit for the fiscal year ended March 31, 2022.

#### (2) Amortization of Actuarial Differences and Past Service Cost

Past service cost is amortized under the straight-line method through a certain period (seven years) within the employees' average remaining service period as of the time of its occurrence.

Actuarial differences are amortized under the straight-line method through a certain period (seven years) within the employees' average remaining service period, starting from the following year. Certain consolidated overseas subsidiaries apply corridor approach.

Certain consolidated overseas subsidiaries applied the simplified method in calculating projected benefit obligations.

#### 12. Reserve for Price Fluctuations

A reserve for price fluctuations is calculated based on the book value of stocks and other securities at the end of the year in accordance with the provisions of Article 115 of the Insurance Business Act.

#### 13. Hedge Accounting

#### (1) Methods for Hedge Accounting

As for the Company and certain of its domestic consolidated subsidiaries, hedging transactions are accounted for in accordance with the "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008). Primarily, i) special hedge accounting and the deferral hedge method for interest rate swaps are used for cash flow hedges of certain loans, government and corporate bonds, loans payable and bonds payable; ii) the currency allotment method and the deferral hedge method using foreign currency swaps, foreign currency forward contracts and foreign currency-denominated monetary

claims are used for cash flow hedges against exchange rate fluctuations in certain foreign currency-denominated bonds, loans, loans payable and bonds payable and certain foreign currency-denominated term deposits and stocks (forecasted transaction); iii) the fair value hedge method using currency options and foreign currency forward contracts is used for hedges against exchange rate fluctuations in the value of certain foreign currency-denominated bonds; iv) the deferral hedge method for over-the-counter options on bonds is used for hedges against interest-rate fluctuations in certain foreign currency-denominated bonds; v) the deferral hedge method and fair value hedge method using equity options and equity forward contracts are used for hedges against price fluctuations in the value of certain domestic stocks and foreign currency-denominated stocks (forecasted transaction), and vi) the deferral hedge method using interest rate swaps is used for hedges against interest-rate fluctuations in certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (Industry Audit Committee Report No. 26 issued by JICPA).

Hedging instruments

Interest rate swaps......

Foreign currency swaps......

Hedged items

Loans, government and corporate bonds, loans payable, bonds payable, insurance liabilities

Foreign currency-denominated bonds,

foreign currency-denominated bonds, foreign currency-denominated loans,

foreign currency-denominated loans payable, foreign currency-denominated bonds payable Foreign currency-denominated bonds,

Foreign currency forward contracts ... Foreign currency-denominated bonds, foreign currency-denominated term deposits,

foreign currency-denominated stocks

oreign currency-denominated stoci (forecasted transaction)

Foreign currency-denominated Foreign currency-denominated stocks

monetary claims ...... (forecasted transaction)

Currency options ....... Foreign currency-denominated bonds
Bond over-the-counter options ....... Foreign currency-denominated bonds

foreign currency-denominated stocks

(forecasted transaction)

Equity forward contracts...... Domestic stocks

#### (3) Hedging Policies

The Company and certain of its domestic consolidated subsidiaries conduct hedging transactions with regard to certain market risk and foreign currency risk of underlying assets to be hedged, in accordance with the internal investment policy and procedure guidelines.

#### (4) Assessment of Hedge Effectiveness

(2) Hedging Instruments and Hedged Items

Hedge effectiveness is assessed primarily by a comparison of fluctuations in cash flows or fair value of hedged items to those of hedging instruments.

(Hedging relationships to which the "Treatment of Hedge Accounting for Financial Instruments that Reference LIBOR" is applied)

Among the above hedging relationships, the exceptional treatment prescribed in the "Treatment of Hedge Accounting for Financial Instruments that Reference LIBOR" (PITF No. 40 issued on March 17, 2022) is applied to all hedging relationships included in the scope of the application of the said Treatment. The details of hedging relationships to which the Treatment is applied are as follows:

Hedge accounting method: Special hedge accounting for interest rate swaps

Hedging instruments: Interest rate swaps

Hedged items: Loans

Type of hedging transactions: Transactions that fix cash flow

#### 14. Calculation of National and Local Consumption Tax

The Company and its domestic consolidated subsidiaries account for national and local consumption tax mainly by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as other assets and amortized equally over five years in accordance with the Enforcement Ordinance of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

#### 15. Policy Reserves

Policy reserves of consolidated subsidiaries that operate a life insurance business in Japan are established in accordance with the methods stated in the statement of calculation procedures for policy reserves (Article 4, Paragraph 2, Item 4 of the Insurance Business Act) pursuant to Article 116, Paragraph 1 of the Insurance Business Act, for insurance contracts under which the insurer's liability has started as of the end of the fiscal year, in preparation for the performance of future obligations under the insurance contracts.

Of policy reserves, insurance premium reserves are calculated by the following methods.

- (1) Reserves for policies subject to the standard policy reserve rules are calculated based on the methods stipulated by the Commissioner of Financial Services Agency (Notification of the Minister of Finance No. 48, 1996).
  - (2) Reserves for other policies are established based on the net level premium method.
- If, through an estimation of future income based on most recent actual figures, the policy reserves set aside are found likely to be insufficient to cover the performance of future obligations, additional policy reserves need to be set aside in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act. Policy reserves include additional policy reserves for some whole life insurance policies in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act.

Contingency reserves included in policy reserves are set aside in accordance with Article 69, Paragraph 1, Item 3 of the Ordinance for Enforcement of the Insurance Business Act to cover risks that may accrue in the future in order to ensure the performance of future obligations under insurance contracts.

Policy reserves of consolidated subsidiaries that operate a life insurance business in the U.S. are set aside in accordance with US GAAP in amounts calculated by estimated future cash flows based on actuarial assumptions determined at times such as when the contracts are concluded, including interest rates, mortality rates and persistency ratio. If the policy reserves set aside are found likely to be insufficient to cover the performance of future obligations due to a significant gap between the estimation and the most recent actual figures, additional policy reserves need to be set aside by way of amendment to the assumptions.

Policy reserves of other overseas subsidiaries are calculated based on the each country's accounting standard.

#### 16. Significant Accounting Estimates

- (1) Evaluation of goodwill
  - a) Amounts recognized on the consolidated financial statements in the fiscal year ended March 31, 2022

Goodwill presented on the consolidated balance sheets in the fiscal year ended March 31, 2022 comprises goodwill of ¥24,152 million arising from the acquisition of Protective Life and the acquisition business of Protective Life's acquisition segment and goodwill of ¥32,093 million arising from the acquisition of TDLA.

b) Information on the contents of significant accounting estimates related to identified items
Goodwill arising from acquisitions and acquisition business is recorded on the consolidated
financial statements of these consolidated subsidiaries and is subject to judgment on recording
impairment losses on goodwill to be examined by each subsidiary in accordance with the local
accounting standards of each subsidiary.

Protective Life periodically assesses whether or not to record an impairment loss on goodwill. First, Protective Life evaluates qualitative factors, which is an examination on whether or not there is any impairment indicator to consider whether or not there is a 50 percent or greater probability that book value exceeds fair value of each reporting unit that has goodwill. In accordance with the accounting standards, Protective Life has omitted the test for an impairment indicator and proceeded to the quantitative impairment test described below for all or a part of reporting units. Whether or not there is any impairment indicator is comprehensively examined in consideration of the presence of deterioration in economic and market environments surrounding Protective Life and its reporting units, the presence of factors that have a negative impact on future profits or cash flows, the presence of deterioration in overall business performance, and other events specific to Protective Life and its reporting units.

Next, if it is concluded that there is an impairment indicator of goodwill or it is selected not to conduct the test for impairment indicator, a comparison of the book value of the reporting units that include goodwill to its fair value (the quantitative impairment test) is performed. The key assumptions used in the calculation of fair value (e.g., business income and expense projections and discount rates) are subject to the uncertainty of estimation.

If there is any impairment indicator that is attributable to the deterioration of circumstances or the occurrence of events, or if the key assumptions used in the comparison of book value to fair value (the quantitative impairment test) change, impairment losses on goodwill may be recorded in the following fiscal year.

TDLA determines whether or not to record an impairment loss on goodwill by comparing book value with recoverable amount in each cash generating unit to which goodwill is allocated (the quantitative impairment test). Recoverable amount is calculated based on embedded values, etc. For calculating the embedded values, underlying actuarial assumptions are used such as discount rates, mortality, morbidity, discontinuances and others. If recoverable amount reduces due to the update of underlying actuarial assumptions, impairment losses on goodwill may be recorded in the following fiscal year.

The Company judges whether or not to record an impairment loss on goodwill in accordance with the accounting standards in Japan, considering the results of the judgments made by each subsidiary. No impairment losses on goodwill are recorded in the fiscal year ended March 31, 2022.

- (2) Evaluation of value of in-force insurance contracts
  - a) Amounts recognized on the consolidated financial statements in the fiscal year ended March 31, 2022

Other intangible fixed assets presented in the Company's consolidated balance sheet in the fiscal year ended March 31, 2022 includes assets regarding the present value of in-force insurance contracts, namely Value of Business Acquired ("VOBA") or Value In-force ("VIF"). The balance of VOBA in the amount of ¥207,570 million is derived from the acquisition of Protective Life and the acquisition business of Protective Life's acquisition segment, and the balance of VIF in the amount of ¥23,259 million is derived from the acquisitions of TDLA, respectively.

b) Information on the contents of significant accounting estimates related to identified items The value of in-force insurance contracts arising from acquisitions and acquisition business is calculated as the present value of future profits to be earned from future cash flows arising from inforce insurance contracts and investment type insurance contracts at the acquisition date, and is recorded on the consolidated financial statements of these consolidated subsidiaries while the value of

in-force insurance contracts is amortized over a period during which its effect is estimated, in proportion to the manner in which its effect is realized.

The VOBA of Protective Life is amortized based on future gross premiums, estimated gross margins, contractual terms and/or others.

With regards to the VOBA arising from investment type insurance contracts, Protective Life regularly reviews actuarial assumptions such as interest rate, mortality, lapse and others, updates them if necessary, and accordingly increases or decreases amortization amount of the VOBA. Where increase or decrease in estimated gross margins is expected due to the change in lapse, the update of actuarial assumptions may result in acceleration of amortization in the following fiscal year.

Protective Life assesses whether the VOBA arising from traditional insurance contracts is impaired concurrently with performing liability adequacy test of relevant policy reserves in addition to the predetermined amortization. The VOBA arising from traditional insurance contracts may result in impairment losses in the following fiscal year prior to providing additional policy reserves where the estimated future cash flows based on the underlying actuarial assumptions determined upon conclusion of contract, such as interest rate, mortality rate, discontinuances and others differ significantly from actual and it is recognized that there is a risk of disabling to fulfill future obligations. No impairment losses on the VOBA are recorded in the fiscal year ended March 31, 2022.

TDLA assesses the VIF arising from the acquisition of TDLA as to whether there is any impairment indicator of the VIF at the same time as goodwill impairment test is performed because impairment of goodwill indicates impairment of the VIF. No impairment losses are recognized in the fiscal year ended March 31, 2022 as the TDLA determined that there was no indication that the VIF is impaired based on the result of the quantitative impairment test on goodwill.

#### 17. Changes in Accounting Policies - Accounting Standard for Fair Value Measurement

Effective the fiscal year ended March 31, 2022, the Company and its domestic consolidated subsidiaries have applied "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, issued on July 4, 2019) and others.

In accordance with the transitional treatment set forth in Item 19 of "Accounting Standards for Fair Value Measurement" and Item 44-2 of "Accounting Standard for Financial Instruments," (ASBJ Statement No.10, revised on July 4,2019), the Company and its domestic consolidated subsidiaries have applied new accounting policies since the beginning of the fiscal year ended March 31, 2022. As a result, in principle, while fair value of domestic stocks was previously determined based on the average market price over the month preceding the consolidated balance sheet date, from the end of the fiscal year ended March 31, 2022, fair value of domestic stocks is determined based on the market price as of the consolidated balance sheet date.

Also, the Company has disclosed matters concerning fair value of financial instruments and breakdown by input level in Note 20.

#### 18. Accounting Standard and Guidance Not Yet Adopted

(1) Financial Services - Insurance (Topic 944) (ASU No. 2018-12 issued on August 15, 2018, ASU No. 2019-09 issued on November 15, 2019, and ASU No. 2020-11 issued on November 5, 2020)

The amendments in this Update are mainly designed to make improvements of the accounting treatment of the liability for future policy benefits, the measurement of benefits with market risks at fair value, and the amortization methods of deferred acquisition costs of insurance contracts.

Privately owned companies that have adopted US GAAP will apply the amendments in this Update from the end of the fiscal year beginning on or after December 16, 2024 (early adoption is permitted). b) Scheduled date for adoption

Certain consolidated overseas subsidiaries have adopted US GAAP, and the amendments in this Update will be applied from the end of the fiscal year ending on December 31, 2025.

c) Impact of applying the standard and guidance

The impact of applying the standard and guidance is currently under assessment.

#### (2) Insurance Contracts (AASB No. 17)

#### (a) Outline

This accounting standard prescribes the recognition, measurement, presentation, etc., of insurance contracts.

Companies that have adopted Australian Accounting Standards ("AAS") issued by the Australian Accounting Standards Board will apply this accounting standard from the fiscal year beginning on or after January 1, 2023.

(b) Scheduled date for adoption

Certain overseas consolidated subsidiaries have adopted AAS, and this accounting standard will be applied from the fiscal year beginning on April 1, 2023.

(c) Impact of applying the standard and guidance

The impact of applying the standard and guidance is currently under assessment.

#### 19. Changes in Presentation Method

Effective the fiscal year ended March 31, 2022, the amount of "payables under repurchase agreements," which was included in "other liabilities" in the fiscal year ended March 31, 2021, is presented separately due to its increased importance in terms of amount.

#### 20. Financial Instruments and Others

- (1) Financial Instruments
  - a) Policies in Utilizing Financial Instruments

The Group mainly operates in life insurance business and, in an effort to manage investment assets in a manner appropriate to liabilities, which arise from the insurance policies underwritten, engages in asset liability management, or ALM, which considers the long-term balance between assets and liabilities to ensure stable returns. With this strategy, the Group holds fixed income investments, including bonds and loans, as the core of its asset portfolio. While placing its financial soundness first, the Group also holds stocks and foreign securities within its tolerable risk to enhance its profitability and facilitate diversification of investment risks.

The Group uses derivatives primarily to hedge market risks associated with its existing asset portfolio and to mitigate the risks associated with guaranteed minimum maturity benefits of individual variable annuity insurance.

With respect to financing, the Group has raised capital directly from the capital markets by issuing subordinated bonds as well as indirectly from banks in order to strengthen its capital base. To avoid impact from interest-rate fluctuations, the Group utilizes derivative transactions in hedging some of such financial liabilities and adopts hedge accounting.

#### b) Financial Instruments Used and Their Risks

Securities included in financial assets of the Group, mainly stocks and bonds, are exposed to market fluctuation risk, credit risk and interest-rate risk and some of the securities denominated in foreign currency are exposed to foreign currency risk. Also, loans are exposed to credit risk arising from the defaults of obligors.

The Group might be exposed to liquidity risk in certain circumstance in which it cannot make timely payments of principal, interest or other amounts due to unpredictable cash outflows or is forced to raise capital with interest rates substantially higher than usual. Also, some of its loans payable and bonds payable which are floating interest rate based and denominated in foreign currency are exposed to interest-rate risk and foreign currency risk.

The Group utilizes (i) interest rate swaps to hedge interest rate risk associated with certain of its loans receivable and payable, (ii) equity forward contracts to hedge market fluctuation risks associated with domestic stocks, and (iii) foreign currency forward contracts, currency options and foreign currency swaps to hedge foreign currency risks associated with certain foreign currency-denominated bonds, foreign currency-denominated short-term deposits and foreign currency-denominated debts, etc. and adopts hedge accounting.

In addition, certain consolidated subsidiaries utilize (i) interest rate swaps to hedge interest rate risk associated with certain insurance liabilities, under the "Accounting and Auditing Treatment of Application of Accounting Standard for Financial Instruments to Insurance Operators" (JICPA Industry Audit Committee Report No. 26), and (ii) foreign currency swaps to hedge foreign currency risks associated with funding agreements and adopts hedge accounting.

In applying the hedge accounting, in order to fulfill requirements stipulated in accounting standards such as the "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10 issued on March 10, 2008), the Group has established investment policy and procedure guidelines and clarified the transactions to be hedged, the risk of underlying assets to be hedged and derivative instruments to be used, and conducted pre- and post-effectiveness tests of the transactions.

#### c) Risk Management

The Group manages risk in accordance with a basic policy for risk management, rules for management procedures, etc. defined by the board of directors, etc.

#### i) Market Risk Management

Under the internal investment policy and market risk management policy, DL manages market risk by conducting mid- to long-term asset allocation in a manner appropriate to its liabilities. Therefore, it categorizes its portfolio into sub-groups, based on their investment purpose, and manages them taking into account each of their risk characteristics.

#### (a) Interest-rate risk

DL keeps track of interest rates and durations of its assets and liabilities, monitors its internal analyses on duration gap and interest rate sensitivity, and periodically reports its findings to the board of directors, etc.

#### (b) Currency risk

DL keeps track of currency composition of its financial assets and liabilities, conducts sensitivity analyses, and periodically reports its findings to the board of directors, etc.

#### (c) Fluctuation in market values

DL defines risk management policies and management procedures for each component of its overall portfolio, including securities, based on the risk characteristics of the categories, and sets and manages upper limits of each asset balance and asset allocation weight.

Such management conditions are periodically reported by its risk management sections to the board of directors, etc.

#### (d) Derivative transactions

For derivative transactions, DL has established internal check system by segregating (i) the executing department, (ii) the department which engages in assessment of hedge effectiveness, and (iii) the back-office. Additionally, in order to limit speculative use of derivatives, it has put restrictions on utilization purpose, such as hedging, and establishes position limits for each asset class.

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

DFLI utilizes derivatives in order to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities and hedge foreign currency risks associated with bonds. For derivatives used to reduce the risk associated with guaranteed minimum maturity benefits of individual variable annuities, in accordance with its internal regulations to manage the risks associated with its guaranteed minimum maturity benefits, it (i) assesses the hedge effectiveness of derivative transactions, (ii) manages gains and losses from derivative transactions on a daily basis, and (iii) periodically checks its progress on reducing the risk associated with its guaranteed minimum maturity benefits and measures estimated losses based on VaR (value-at-risk). The risk management section is in charge of managing overall risks including risks associated with the guaranteed minimum maturity benefits, and periodically reports the status of such management to the board of directors, etc.

#### ii) Credit Risk Management

In accordance with the internal investment policy and credit risk management procedure guidelines, DL has established a credit management system related to loans, such as preliminary reviews on individual transactions, credit limit setting, credit information management, internal credit rating, attachment of guarantees and collateral, and follow-ups on problem loans. For corporate bond investment, the credit section sets investment caps on individual issuers taking into account internal credit ratings and other factors. Excessive risk-taking is restricted since front offices make investment within those caps. Policies and frameworks for large-lot borrowers have been formulated in order to prevent credit concentration by monitoring compliance, etc. That credit management has been conducted by the credit and risk management sections, and has been periodically reported to its board of directors, etc. Additionally, the internal audit section has also checked credit management status

Credit risk of security issuers and counterparty risk with respect to derivative transactions are managed by the credit section, which sets upper limits for each counterparty and financial instrument and periodically monitors credit information, and by the risk management section, which periodically monitors current exposures.

The consolidated subsidiaries other than DL have established appropriate risk management systems in accordance with the Group's basic policy for risk management, etc.

#### d) Supplementary Explanation for Fair Value of Financial Instruments

As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied.

#### (2) Fair Values of Financial Instruments

The carrying amount on the consolidated balance sheet, fair value and differences between carrying amount and fair value as of March 31, 2022 were as follows.

| As of March 31, 2022                               | Carrying amount | Fair value          | Gains<br>(Losses) |
|--|-----------------|---------------------|-------------------|
|  |                 | (Unit: million yen) | _                 |
| (1) Monetary claims bought                         | 255,902         | 255,902             | _                 |
| (2) Money held in trust                            | 1,106,918       | 1,106,918           | _                 |
| (3) Securities (*2)                                |                 |                     |                   |
| a. Trading securities                              |                 | 4,901,534           | _                 |
| b. Held-to-maturity bonds                          |                 | 129,339             | (84)              |
| c. Policy-reserve-matching bonds                   | 17,850,947      | 19,350,082          | 1,499,135         |
| d. Stocks of subsidiaries and affiliated companies | 1,157           | 1,157               | _                 |
| e. Available-for-sale securities                   | 27,815,759      | 27,815,759          | _                 |
| (4) Loans  | 3,978,577       |                     |                   |
| Reserve for possible loan losses (*3)              | (16,653)        |                     |                   |
|  | 3,961,923       | 4,053,566           | 91,643            |
| Total assets                                       | 56,023,567      | 57,614,261          | 1,590,694         |
| (1) Bonds payable                                  | 870,383         | 886,396             | 16,012            |
| (2) Long-term borrowings                           | •               | 746,971             | 1,983             |
| Total liabilities                                  | 1,615,372       | 1,633,368           | 17,996            |
| Total liabilities                                  | 1,010,012       | 1,000,000           | 17,550            |
| Derivative transactions (*4)                       |                 |                     |                   |
| a. Hedge accounting not applied                    | [110,586]       | [110,586]           | _                 |
| b. Hedge accounting applied                        | [469,562]       | [468,977]           | 584               |
| Total derivative transactions                      | [580,148]       | [579,563]           | 584               |

- (\*1) Cash and deposits, call loans, and payables under repurchase agreements are omitted since they are mainly due within a short period of time or have no maturity, and their fair value is close to the carrying amount.
- (\*2) The carrying amount of stocks with no market price, etc. and ownership stakes in partnerships, etc. on the consolidated balance sheet are as follows. They are not included in "Assets (3) Securities" in the above information on fair values of financial instruments.

| Classification                                   | Carrying amount on<br>the consolidated balance sheet<br>(Unit: million yen) |
|--|---|
| Stocks with no market price, etc. (*1) (*3)      | 166,235   |
| Ownership stakes in partnerships, etc. (*2) (*3) | 639,692   |

- (\*1) Stocks with no market price, etc. include unlisted stocks, etc., and are not subject to disclosure of fair value in accordance with Paragraph 5 of the "Implementation Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No. 19 revised on March 31, 2020).
- (\*2) Ownership stakes in partnerships, etc. mainly include stakes in anonymous associations and investment partnerships. They are not subject to disclosure of fair value in accordance with Paragraphs 26 or 27 of the Implementation Guidance on Accounting Standard for Fair Value Measurement (ASBJ Guidance No. 31 issued on July 4, 2019).
- (\*3) Impairment loss of ¥1,155 million was recognized in the fiscal year ended March 31, 2022.
- (\*3) Excluding general reserves for possible loan losses and specific reserves for possible loan losses related to loans.
- (\*4) Credits/debts from derivative transactions are presented on a net basis. Figures in [] are net debts.

(Note 1) Scheduled redemptions of monetary claims and securities with maturities

|  | Due in 1 year | Due after 1 year | Due after 5 years | Due after  |
|--|---------------|------------------|-------------------|------------|
| As of March 31, 2022                                     | or less       | through 5 years  | through 10 years  | 10 years   |
|  |               | (Unit: mi        | illion yen)       |            |
| Cash and deposits  | 2,169,025     | 14,851           | _                 | _          |
| Call loans   | 479,900       | _                | _                 | _          |
| Monetary claims bought                                   | 3,350         | 56,217           | 21,942            | 171,440    |
| Securities:  |               |                  |                   |            |
| Held-to-maturity bonds                                   | 2,100         | 70,200           | 19,300            | 24,100     |
| (bonds)  | 2,100         | 70,200           | 10,000            | 24,100     |
| Held-to-maturity bonds                                   | 4,700         | 8,455            | 600               | _          |
| (foreign securities)                                     | ,             | -,               |                   |            |
| Policy-reserve-matching bonds                            | 23,010        | 724,113          | 2,090,038         | 12,538,374 |
| (bonds)  |               |                  |                   |            |
| Policy-reserve-matching bonds                            | 43,937        | 514,463          | 1,257,123         | 590,985    |
| (foreign securities)  Available-for-sale securities with |               |                  |                   |            |
| maturities (bonds)                                       | 119,802       | 1,044,973        | 834,563           | 1,084,231  |
| Available-for-sale securities with                       |               |                  |                   |            |
| maturities (foreign securities)                          | 666,658       | 4,183,466        | 4,338,823         | 8,266,268  |
| Available-for-sale securities with                       |               |                  |                   |            |
| maturities (other securities)                            | 1,213         | 371,788          | 269,338           | 20,345     |
| Loans (*)  | 470,341       | 1,328,652        | 858,178           | 788,909    |

<sup>(\*)</sup> Loans for which interest or principal payments cannot be forecasted, such as credit to bankrupt obligors, substantially bankrupt obligors and obligors at risk of bankruptcy, amounting to ¥4,575 million, were not included. Also, ¥521,093 million of loans without maturities were not included.

#### (Note 2) Scheduled maturities of bonds, long-term borrowings, and other interest-bearing liabilities

| As of March 31, 2022                 | Due in 1 year<br>or less | Due after 1<br>year through 2<br>years | Due after 2 years through 3 years (Unit: mi | Due after 3 years through 4 years  Ilion yen) | Due after 4<br>years through<br>5 years | Due after 5<br>years |
|--------------------------------------|--------------------------|--|---|---|---|----------------------|
| Bonds payable (*1)                   | _                        | _                                      | _   | _   | _                                       | 182,964              |
| Payables under repurchase agreements | 3,115,017                | -                                      | -   | -   | -                                       | _                    |
| Long-term<br>borrowings (*2)         | 53,511                   | 8,080                                  | 9,200                                       | 8,080   | 319,012                                 | 22,080               |

<sup>(\*1) ¥678,715</sup> million of bonds payable without maturities were not included.

<sup>(\*2) ¥325,000</sup> million of long-term borrowings without maturities were not included.

#### (3) Matters Concerning Fair Value of Financial Instruments and Breakdown by Input Level

The fair values of financial instruments are classified into the following three levels based on the observability and significance of the inputs used to measure fair value:

Level 1: Fair value determined based on the observable inputs, such as quoted prices in active markets for identical assets or liabilities

Level 2: Fair value determined based on observable inputs other than Level 1 inputs

Level 3: Fair value determined based on significant unobservable inputs

If multiple inputs with a significant impact are used for the fair value measurement of a financial instrument, the financial instrument is classified into the lowest priority level of fair value measurement in which each input belongs.

a) Financial assets and liabilities measured at fair value on the consolidated balance sheet

| Classification -              |            | Fair val       | ue      |            |
|-------------------------------|------------|----------------|---------|------------|
| Classification                | Level 1    | Level 2        | Level 3 | Total      |
|                               |            | (Unit: millior | n yen)  |            |
| Monetary claims bought        | _          | -              | 255,902 | 255,902    |
| Money held in trust (*)       | 909,599    | 195,345        | _       | 1,104,944  |
| Securities (*)                |            |                |         |            |
| Trading securities            | 2,480,386  | 1,137,804      | 33,848  | 3,652,039  |
| Available-for-sale securities |            |                |         |            |
| Government bonds              | 2,005,060  | _              | _       | 2,005,060  |
| Local government bonds        | _          | 29,376         | _       | 29,376     |
| Corporate bonds               | _          | 1,600,684      | 7,966   | 1,608,651  |
| Domestic stocks               | 3,251,456  | _              | _       | 3,251,456  |
| Foreign bonds                 | 2,695,782  | 15,124,911     | 427,637 | 18,248,332 |
| Other foreign securities      | 475,397    | 148,500        | 13,539  | 637,437    |
| Other securities              | 3,064      | _              |         | 3,064      |
| Derivative transactions       |            |                |         |            |
| Currency-related              | 43         | 133,085        | _       | 133,128    |
| Interest-related              | _          | 38,189         | _       | 38,189     |
| Stock-related                 | 12,590     | 117,372        | _       | 129,962    |
| Bond-related                  | 13,368     | 1,807          | _       | 15,176     |
| Others                        | _          | 390            | 27,972  | 28,362     |
| Total assets                  | 11,846,750 | 18,527,467     | 766,867 | 31,141,085 |
| Long-term borrowings          | _          | 69,401         | _       | 69,401     |
| Derivative transactions       |            |                |         |            |
| Currency-related              | 242        | 577,259        | _       | 577,502    |
| Interest-related              | _          | 6,966          | _       | 6,966      |
| Stock-related                 | 9,355      | 91,746         | _       | 101,101    |
| Bond-related                  | 17,737     | 2,311          | _       | 20,048     |
| Others                        |            | 20             | 219,329 | 219,350    |
| Total liabilities             | 27,334     | 747,704        | 219,329 | 994,369    |

<sup>(\*)</sup> In accordance with Paragraph 26 of the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31 issued on July 4, 2019), mutual funds to which transitional measures were applied are not included in the table above. The amounts of such mutual funds on the consolidated balance sheet are ¥1,974 million in money held in trust and ¥3,281,874 million in securities.

### b) Financial assets and liabilities not measured at fair value on the consolidated balance sheet

| Classification                                  | Fair value   |               |           |            |  |  |
|---|--------------|---------------|-----------|------------|--|--|
| Classification —                                | Level 1      | Level 2       | Level 3   | Total      |  |  |
|   |              | (Unit: millio | n yen)    |            |  |  |
| Securities:                                     |              |               |           |            |  |  |
| Held-to-maturity bonds                          |              |               |           |            |  |  |
| Government bonds                                | 48,407       | _             | _         | 48,407     |  |  |
| Corporate bonds                                 | _            | 67,170        | _         | 67,170     |  |  |
| Foreign bonds                                   | _            | 12,605        | 1,155     | 13,760     |  |  |
| Policy-reserve-matching bonds                   |              |               |           |            |  |  |
| Government bonds                                | 15,436,289   | _             | _         | 15,436,289 |  |  |
| Local government bonds                          | _            | 132,312       | _         | 132,312    |  |  |
| Corporate bonds                                 | _            | 1,327,433     | _         | 1,327,433  |  |  |
| Foreign bonds                                   | 44,091       | 2,409,955     | _         | 2,454,047  |  |  |
| Stocks of subsidiaries and affiliated companies | -            | 300           | 857       | 1,157      |  |  |
| Loans   | _            | _             | 4,053,566 | 4,053,566  |  |  |
| Total assets                                    | 15,528,788   | 3,949,777     | 4,055,580 | 23,534,147 |  |  |
| Bonds payable                                   | _            | 873,051       | 13,345    | 886,396    |  |  |
| Long-term borrowings                            | <del>-</del> | _             | 677,570   | 677,570    |  |  |
| Total liabilities                               | _            | 873,051       | 690,915   | 1,563,967  |  |  |

#### (Note 1) Description of the evaluation methods and inputs used to measure fair value

#### Assets

Monetary claims bought

The fair value of monetary claims bought is measured using the price obtained by outside contractors and counterparty financial institutions. Since significant unobservable inputs are used for the price obtained, the fair value of monetary claims bought is classified into Level 3.

#### Money held in trust

The fair value of money held in trust is classified into Level 1 in cases where unadjusted quoted market prices in active markets can be used. If the market is not active, the fair value of money held in trust is classified into Level 2, irrespective of whether disclosed quoted market prices are used.

The fair value of money held in trust for which quoted market prices are not used as fair value is measured using prices obtained from outside contractors and counterparty financial institutions, and classified into either Level 1 or Level 2, based on the level of the primary components of trust assets. Of the components of trust assets, mutual funds are not classified into any level, applying the transitional measures in accordance with Paragraph 26 of the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31 issued on July 4, 2019).

#### Securities

The fair value of securities for which unadjusted quoted market prices in active markets are available is classified into Level 1. These include stocks and government bonds, among others. If the market is not active, the fair value of securities is classified into Level 2, irrespective of whether disclosed quoted market prices are used.

The fair value of bonds for which quoted market prices are not used as fair value is measured mainly using prices obtained from outside contractors and counterparty financial institutions. The present value of these prices is calculated by discounting future cash flows at a discount rate (i.e., a risk-free interest rate that takes into account credit spread). The fair value of bonds is classified into Level 2 if observable inputs are used in the calculation, and Level 3 if significant unobservable inputs are used.

The fair value of asset-backed securities of certain foreign consolidated subsidiaries is based on the price obtained from outside contractors. The fair value of such asset-backed securities is classified into Level 2 if observable inputs are used in the calculation, and Level 3 if significant unobservable inputs are used.

The fair value of mutual funds is based on prices obtained from counterparty financial institutions and are not classified into any level, applying the transitional measures in accordance with Paragraph 26 of the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31 issued on July 4, 2019).

Notes regarding securities by purpose of holding are described in "(4) Securities" below.

Loans

The fair value of loans is calculated by discounting future cash flows at a discount rate (i.e., an interest rate corresponding to internal credit ratings and remaining periods which is assumed to be applied to new loans to the borrower and an interest rate assumed to be applied to new loans that take into account market risk and liquidity risk). The fair value of loans is classified into Level 3.

Additionally, for risk-monitored loans, reserve for possible loan losses is calculated based on the present value of estimated future cash flows or the amount deemed recoverable from collateral and guarantees and the fair value is close to the carrying amount on the consolidated balance sheet minus reserve for possible loan losses at the end of the fiscal year. Therefore, that amount (the carrying amount on the consolidated balance sheet minus reserve for possible loan losses) is recorded as fair value for risk-monitored loans and classified into Level 3.

Also, loans without a due date because of their characteristics that their exposure is limited to the amount of their collaterals, are deemed to have fair value close to book value, taking into account estimated repayment period and interest rates. Therefore, their book value is recorded as the fair value and classified into Level 3.

#### Liabilities

Bonds payable

The fair value of bonds payable for which quoted market prices can be used is based on the quoted market prices. For bonds payable for which quoted market prices are not available, the fair value is calculated by discounting future cash flows at a discount rate based on market yields for similar instruments. When quoted market prices and observable inputs are used in the calculation, the fair value of bonds payable is classified into Level 2. Otherwise, the fair value of bonds payable is classified into Level 3.

Long-term borrowings

The fair value of long-term borrowings is calculated by discounting the total amount of principal and interest, using interest rates corresponding to the internal credit rating and remaining periods which are assumed to be applied to new borrowings. The fair value of long-term borrowings is classified into Level 2 when observable inputs are used in the calculation, and Level 3 when significant unobservable inputs are used. Also, certain long-term borrowings are deemed to have fair value close to book value, taking into account interest rates and other factors. Therefore, their book value is recorded as the fair value, and their fair value is classified into Level 3.

#### • Derivative Transactions

The fair value of listed derivative transactions for which unadjusted quoted market prices in active markets are available is classified into Level 1. These mainly include stock-related transactions and bond-related transactions. If the market is not active, the fair value of listed derivative transactions is classified into Level 2, irrespective of whether disclosed quoted market prices are used.

The fair value of over-the-counter derivative transactions is mainly based on the prices calculated using discounted present values obtained from outside contractors and counterparty financial institutions and option valuation models, etc. The inputs used in the valuation method for calculating the price of over-the-counter derivative transactions are mainly interest rate, foreign exchange rate, and volatility. Since no significant unobservable inputs are used or their effects are not significant, the fair value of over-the-counter derivative transactions is classified into Level 2.

The fair value of embedded derivatives at certain foreign consolidated subsidiaries is calculated using actuarial cash flow models. The main inputs used in those valuation methods are mortality, lapse, and withdrawal rates of insurance contracts. Since significant unobservable inputs are used, the fair value of such embedded derivatives is classified into Level 3.

## (Note 2) Quantitative information about financial assets and liabilities measured and stated on the consolidated balance sheet at fair value and classified into Level 3 a) Quantitative Information on Significant Unobservable Inputs

| Classification                  | Valuation method          | Significant unobservable input | Range   |
|---------------------------------|---------------------------|--------------------------------|---|
| Securities                      |                           |                                |   |
| Trading securities              | Discounted cash flow      | Discount rate                  | 0.00% - 4.00%   |
|                                 |                           | Paydown rate                   | 11.20% - 13.41%   |
| Available-for-sale securities   |                           |                                |   |
| Foreign bonds                   | Discounted cash flow      | Discount rate                  | 0.00% - 4.00%   |
|                                 |                           | Paydown rate                   | 11.20% - 13.41%   |
|                                 | Trade Price               | Discount rate                  | 1.03% - 1.10%   |
| Derivative transactions         |                           |                                |   |
| Other<br>(Embedded derivatives) | Actuarial cash flow model | Mortality                      | Disclosed mortality that takes into account assumptions.  |
|                                 |                           | Lapse                          | Lapse based on the policy period, etc.  |
|                                 |                           | Withdrawal rate                | Withdrawal rates that take into account assumptions for the minimum amount of withdrawals, etc. |

b) Reconciliation between the beginning and ending balance, and net unrealized gains (losses) recognized in the earnings of the current fiscal year

Gains

|                                    | Balance at<br>the beginning<br>of the year | Gains (losses) or other comprehensive income in the current fiscal year |   |  |                                |                                  |                                      | (losses) on<br>valuation of<br>financial<br>assets and   |
|------------------------------------|--|---|---|--|--------------------------------|----------------------------------|--------------------------------------|--|
|                                    |  | Gains (losses) recorded in consolidated statement of earnings (*1)      | Amount recorded in other comprehensive income | Variable<br>amount (net<br>amount) by<br>purchase,<br>sale, issue<br>and<br>settlement | Transfer to<br>Level 3<br>(*2) | Transfer from<br>Level 3<br>(*3) | Balance at<br>the end of<br>the year | liabilities held at the consolidated balance sheet date out of amounts recognized in consolidated statement of earnings (*1) |
|                                    |  | (Unit: million yen)   |   |  |                                |                                  |                                      |  |
| Monetary claims bought             | 252,140                                    | (1,831)   | (1,174)                                       | 6,769  | -                              | _                                | 255,902                              | (1,777)  |
| Securities                         |  |   |   |  |                                |                                  |                                      |  |
| Trading securities                 | 34,084                                     | (1,190)   | 3,655   | (5,254)  | 3,695                          | (1,140)                          | 33,848                               | 344  |
| Available-for-sale securities      | •  |   |   |  |                                |                                  |                                      |  |
| Corporate bonds                    | 8,182                                      | 774   | (4)   | (985)  | -                              | _                                | 7,966                                | 682  |
| Foreign bonds                      | 342,481                                    | 4,496   | 22,937  | 25,969   | 34,964                         | (3,210)                          | 427,637                              | 8,421  |
| Other foreign securities           | 3,545                                      | _   | 394   | 9,599  | _                              | _                                | 13,539                               | _  |
| Derivative transactions            |  |   |   |  |                                |                                  |                                      |  |
| Other<br>(Embedded<br>derivatives) | (201,337)                                  | 32,389  | (22,409)                                      | -  | _                              | -                                | (191,357)                            | 32,389   |

<sup>(\*1)</sup> These amounts are included in "investment income" and "investment expenses" in the consolidated statement of earnings.

#### c) Description of the fair value valuation process

The Group has established policies and procedures for measuring the fair value and classifying the fair value level in the accounting department. In accordance with these policies and procedures, the investment management service department selects the fair value valuation model, and then measures the fair value and classifies the fair value by level. For such fair value, the appropriateness of the valuation methods and inputs used in the measurement of the fair value and the appropriateness of the classification of the level of fair value are verified. In addition, when using the quoted market prices obtained from a third party as fair value, the validity is verified by appropriate methods such as confirmation of the valuation method and inputs used and comparison with the fair value of similar financial instruments.

<sup>(\*2)</sup> Transfer from Level 2 to Level 3 due to the change in the observability of inputs as a result of the change in the fair value measurement method and the lack of observable market data due to decreased market activity.

<sup>(\*3)</sup> Transfer from Level 3 to Level 2 due to the availability of observable inputs.

d) Explanation of the sensitivity of the fair value to changes in significant unobservable input

#### Securities

#### Discount rate

The discount rate is an adjustment rate to the base market interest rate and consists primarily of a liquidity premium, which adjusts the discount rate by reflecting the uncertainty of cash flows and the liquidity of financial instruments, and a risk premium, which adjusts the discount rate by reflecting the issuer's credit risk and the overall market risk associated with similar financial instruments. In general, a significant increase (decrease) in the discount rate results in a significant decrease (increase) in the fair value.

#### Paydown rate

The paydown rate is the expected annual rate of principal repayment. In general, a significant increase (decrease) in the paydown rate is accompanied by a decrease (increase) in the projected weighted average life of the financial instrument, resulting in a significant increase (decrease) in the fair value.

#### Other (Embedded derivatives)

#### Mortality

The mortality is the percentage of deaths in a certain group of people in a certain period of time. In general, a significant increase (decrease) in the mortality results in a significant decrease (increase) in the fair value of the liability and affects the fair value of the embedded derivatives.

#### Lapse

The lapse is the percentage of people in a certain group who have surrendered insurance policies or whose insurance policies have lapsed in a certain period of time. In general, a significant increase (decrease) in the lapse results in a significant decrease (increase) in the fair value of the liability and affects the fair value of the embedded derivatives.

#### Withdrawal rate

The withdrawal rate is the percentage of policy reserves that are withdrawn in a certain period of time. In general, a significant increase (decrease) in the withdrawal rate results in a significant increase (decrease) in the fair value of the liability and affects the fair value of the embedded derivatives.

## (4) Securities

## a) Trading securities

Year ended March 31, 2022

(Unit: million yen) 62,845

Gains (losses) on valuation of trading securities.....

## b) Held-to-maturity Bonds

| As of March 31, 2022                                | Carrying amount | Fair value          | Unrealized     |
|---|-----------------|---------------------|----------------|
|   |                 |                     | gains (losses) |
|   |                 | (Unit: million yen) |                |
| Held-to-maturity securities with unrealized gains:  |                 |                     |                |
| (1) Bonds   | 53,142          | 54,053              | 911            |
| a. Government bonds                                 | 47,522          | 48,407              | 884            |
| b. Local government bonds                           | _               | _                   | _              |
| c. Corporate bonds                                  | 5,619           | 5,645               | 26             |
| (2) Foreign securities                              | 3,999           | 4,009               | 9              |
| a. Foreign bonds                                    | 3,999           | 4,009               | 9              |
| Subtotal  | 57,141          | 58,062              | 920            |
| Held-to-maturity securities with unrealized losses: |                 |                     |                |
| (1) Bonds   | 62,505          | 61,525              | (980)          |
| a. Government bonds                                 | _               | · –                 | ` _            |
| b. Local government bonds                           | _               | _                   | _              |
| c. Corporate bonds                                  | 62,505          | 61,525              | (980)          |
| (2) Foreign securities                              | 9,776           | 9,751               | (24)           |
| a. Foreign bonds                                    | 9,776           | 9,751               | (24)           |
| Subtotal  | 72,282          | 71,276              | (1,005)        |
| Total   | 129,424         | 129,339             | (84)           |

## c) Policy-reserve-matching Bonds

| As of March 31, 2022                              | Carrying amount | Fair value          | Unrealized     |
|---|-----------------|---------------------|----------------|
|   |                 |                     | gains (losses) |
|   |                 | (Unit: million yen) |                |
| Policy-reserve-matching bonds with unrealized ga  | ins:            |                     |                |
| (1) Bonds   | 9,914,633       | 11,746,601          | 1,831,967      |
| a. Government bonds                               | 9,178,839       | 10,964,961          | 1,786,122      |
| b. Local government bonds                         | 81,443          | 92,513              | 11,069         |
| c. Corporate bonds                                | 654,350         | 689,125             | 34,774         |
| (2) Foreign securities                            | 1,389,880       | 1,431,470           | 41,590         |
| a. Foreign bonds                                  | 1,389,880       | 1,431,470           | 41,590         |
| Subtotal  | 11,304,513      | 13,178,071          | 1,873,557      |
| Policy-reserve-matching bonds with unrealized los | sses.           |                     |                |
| (1) Bonds   | 5,461,096       | 5,149,434           | (311,662)      |
| a. Government bonds                               | 4,757,101       | 4,471,327           | (285,773)      |
| b. Local government bonds                         | 41,564          | 39.798              | (1,766)        |
| c. Corporate bonds                                | 662,430         | 638,308             | (24,122)       |
| (2) Foreign securities                            | 1,085,336       | 1,022,576           | (62,759)       |
| a. Foreign bonds                                  | 1,085,336       | 1,022,576           | (62,759)       |
| Subtotal  | 6,546,433       | 6,172,011           | (374,421)      |
| Total   | 17,850,947      | 19,350,082          | 1,499,135      |

## d) Available-for-sale Securities

| As of March 31, 2022  | Carrying amount                        | Acquisition cost    | Unrealized     |
|---|--|---------------------|----------------|
|   | —————————————————————————————————————— | <u> </u>            | gains (losses) |
|   |  | (Unit: million yen) |                |
| Available-for-sale securities with unrealized gain          | ins:                                   |                     |                |
| (1) Bonds   | 2,932,663                              | 2,574,532           | 358,130        |
| a. Government bonds   | 1,956,537                              | 1,658,432           | 298,104        |
| b. Local government bonds                                   | 26,378                                 | 24,628              | 1,750          |
| c. Corporate bonds  | 949,747                                | 891,471             | 58,275         |
| (2) Domestic stocks   | 3,043,447                              | 1,046,476           | 1,996,970      |
| (3) Foreign securities                                      | 15,255,704                             | 13,514,995          | 1,740,709      |
| a. Foreign bonds  | 14,441,202                             | 12,946,417          | 1,494,784      |
| b. Other foreign securities                                 | 814,501                                | 568,577             | 245,924        |
| (4) Other securities  | 636,384                                | 590,965             | 45,419         |
| Subtotal  | 21,868,199                             | 17,726,969          | 4,141,230      |
| Available-for-sale securities with unrealized los (1) Bonds |  | 723,630             | (13,204)       |
| a. Government bonds   | 48,523                                 | 50,552              | (2,029)        |
| b. Local government bonds                                   | 2,998                                  | 3,006               | (7)            |
| c. Corporate bonds  | 658,903                                | 670,071             | (11,167)       |
| (2) Domestic stocks   | 208,009                                | 243,138             | (35,128)       |
| (3) Foreign securities                                      | 4,913,834                              | 5,205,122           | (291,288)      |
| a. Foreign bonds  |  | 4,730,109           | (259,069)      |
| b. Other foreign securities                                 |  | 475,013             | (32,218)       |
| (4) Other securities  | 455,690                                | 464,202             | (8,512)        |
| Subtotal  |  | 6,636,094           | (348,134)      |
|   |  |                     |                |

(Note) Other securities include (a) certificates of deposit and (b) trust beneficiary rights, which were recorded as cash and deposits and monetary claims bought on the consolidated balance sheet, respectively. The aggregate acquisition cost and carrying amount of such certificates of deposit were ¥84,500 million and ¥84,497 million, respectively, as of March 31, 2022. The aggregate acquisition cost and carrying amount of trust beneficiary rights were ¥251,314 million and ¥255,902 million, respectively, as of March 31, 2022.

## e) Held-to-maturity Bonds Sold

The Company and its consolidated subsidiaries sold no held-to-maturity bonds during the fiscal year ended March 31, 2022.

## f) Policy-reserve-matching Bonds Sold

Policy-reserve-matching bonds sold during the fiscal year ended March 31, 2022 were as follows:

|                             | Amounts   | Realized            | Realized |
|-----------------------------|-----------|---------------------|----------|
| Year ended March 31, 2022   | sold      | gains               | losses   |
|                             |           | (Unit: million yen) |          |
| (1) Bonds                   | 782,720   | 72,633              | 22,625   |
| a. Government bonds         | 682,245   | 69,783              | 21,166   |
| b. Local government bonds   | 1,540     | 67                  | _        |
| c. Corporate bonds          | 98,934    | 2,782               | 1,458    |
| (2) Foreign securities      | 280,243   | 9,604               | 5,182    |
| a. Foreign bonds            | 280,243   | 9,604               | 5,182    |
| b. Other foreign securities | _         |                     | <u> </u> |
| Total                       | 1,062,964 | 82,237              | 27,808   |

## g) Available-for-sale Securities Sold Available-for-sale securities sold during the fiscal year ended March 31, 2022 were as follows:

|                             | Amounts   | Realized            | Realized |
|-----------------------------|-----------|---------------------|----------|
| Year ended March 31, 2022   | sold      | gains               | losses   |
|                             |           | (Unit: million yen) |          |
| (1) Bonds                   | 501,380   | 3,331               | 1,292    |
| a. Government bonds         | 6,801     | 96                  | 0        |
| b. Local government bonds   | 815       | 0                   | _        |
| c. Corporate bonds          | 493,763   | 3,235               | 1,291    |
| (2) Domestic stocks         | 328,773   | 166,752             | 8,104    |
| (3) Foreign securities      | 3,871,570 | 138,254             | 168,491  |
| a. Foreign bonds            | 2,843,392 | 52,560              | 130,292  |
| b. Other foreign securities | 1,028,177 | 85,694              | 38,199   |
| (4) Other securities        | 308,303   | 2,926               | 28,868   |
| Total                       | 5,010,028 | 311,266             | 206,756  |

#### h) Securities Written Down

The Company and its consolidated subsidiaries write down the balance of certain available-for-sale securities with fair values i) when the fair value of such securities declines by 50% or more, of its purchase cost or ii) when the fair value of such securities without a certain level of creditworthiness declines by 30% or more, but less than 50%, of its purchase cost unless it is deemed that there is a possibility that the fair value of the security could recover to equal or exceed the purchase cost.

The aggregate amount written down from the balance of available-for-sale securities with fair value for the fiscal year ended March 31, 2022 was ¥6,662 million (¥1,777 million of monetary claims bought and ¥4,885 million of securities).

## (5) Money Held in Trust

Money Held in Trust for Trading

| As of March 31, 2022 (U                            | nit: million yen) |
|--|-------------------|
| Carrying amount on the consolidated balance sheet  | 1,106,918         |
| Gains (losses) on valuation of money held in trust | (1,826)           |

## 21. Real Estate for Rent

Certain domestic consolidated subsidiaries own a number of commercial buildings, including land, for rent in various locations including Tokyo. Net rental income from such real estate for rent for the fiscal year ended March 31, 2022 was ¥32,303 million. The rental income was included in investment income and the rental expense was included in investment expenses. Certain domestic consolidated subsidiaries recorded gains on sale of ¥4,127 million on rental real estate as extraordinary gains and impairment loss of ¥3,848 million on rental real estate as extraordinary losses for the fiscal year ended March 31, 2022.

The carrying amount, net change during the year and the market value of such rental real estate were as follows:

| Fiscal year ended March 31, 2022 | (Unit: million yen) |
|----------------------------------|---------------------|
| Carrying amount                  |                     |
| Beginning balance                | 787,387             |
| Net change during year           | 72,549              |
| Ending balance                   |                     |
| Market value                     | 1,144,726           |

- (\*1) The carrying amount of rental real estate on the consolidated balance sheet was acquisition costs net of accumulated depreciation and impairments.
- (\*2) Net change in carrying amount includes cost of acquisition of the real estate of ¥98,927 million, sale of the real estate of ¥24,096 million, depreciation expense of ¥13,423 million, and impairment loss of ¥3,848 million during the fiscal year ended March 31, 2022.
- (\*3) Certain domestic consolidated subsidiaries calculate the market value of the majority of the rental real estate based on real estate appraisal standards by an independent appraiser, and others based on the internal but reasonable estimates.

## 22. Securities Lending

Securities lent under lending agreements are included in the consolidated balance sheet. The total balance of securities lent as of March 31, 2022 was ¥5,198,144 million.

#### 23. Problem Loans

As of March 31, 2022, the amounts of claims against bankrupt and quasi-bankrupt obligors, claims with collection risk, claims that are overdue for three months or more, and claims with repayment relaxation, which were included in claims, were as follows:

| (   | Unit: million yen) |
|---|--------------------|
| Claims against bankrupt and quasi-bankrupt obligors | 79                 |
| Claims with collection risk                         | 7,273              |
| Claims that are overdue for three months or more    | –                  |
| Claims with repayment relaxation                    | 1,108              |
| Total   | 8,460              |

Claims against bankrupt and quasi-bankrupt obligors are claims to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.

Claims with collection risk are claims to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the claims will be recovered.

Claims that are overdue for three months or more are loans for which payment of principal or interest is delayed for three months or more from the day following the contracted payment date. This category excludes claims against bankrupt and quasi-bankrupt obligors and claims with collection risk.

Claims with repayment relaxation are loans for which certain concessions favorable to borrowers, such as interest reductions or exemptions, postponement of principal or interest payments, release from repayment or other agreements have been negotiated for the purpose of assisting and supporting the borrowers in the restructuring of their businesses. This category excludes claims against bankrupt and quasi-bankrupt obligors, claims with collection risk, or claims that are overdue for three months or more.

As a result of the direct write-off of loans described in Note 7, the decreases in claims against bankrupt and quasi-bankrupt obligors were ¥1 million.

## 24. Assets and Liabilities Held in Separate Accounts

The total amount of assets held in separate accounts defined in Article 118, Paragraph 1 of the Insurance Business Act was ¥2,690,773 million. Separate account liabilities were the same amount as the separate account assets.

## 25. Changes in Reserve for Policyholder Dividends

Changes in reserve for policyholder dividends were as follows:

| (Unit:   | million yen) |
|--|--------------|
| Balance at the beginning of the year             | 400,999      |
| Dividends paid during the year                   | 83,541       |
| Interest accrual during the year                 | 8,264        |
| Provision for reserve for policyholder dividends | 87,500       |
| Balance at the end of the year                   | 413,222      |

## 26. Stocks of Subsidiaries and Affiliated Companies

The amounts of stocks of and stakes in non-consolidated subsidiaries and affiliated companies of the Company held were as follows:

|         | (Unit: million yen) |
|---------|---------------------|
| Stocks  | 116,821             |
| Capital | 189,350             |
| Total   | 306,172             |

### 27. Organizational Change Surplus

As of March 31, 2022, the amount of organizational change surplus stipulated in Article 91 of the Insurance Business Act was ¥117,776 million.

### 28. Assets Pledged as Collateral / Secured Liabilities

The amounts of securities and cash and deposits pledged as collateral were as follows:

| (Unit:            | million yen) |
|-------------------|--------------|
| Securities        | 3,683,194    |
| Cash and deposits | 13,255       |
| Total             | 3,696,450    |

The amounts of secured liabilities were as follows:

|   | (Unit: million yen) |
|---|---------------------|
| Payables under repurchase agreements                | 3,115,017           |
| Cash collateral for securities lending transactions | 260,531             |
| Total   | 3,375,548           |

The amount of "Securities" pledged as collateral under repurchase agreements and for securities lending transactions with cash collateral as of March 31, 2022 was ¥3,217,022 million.

## 29. Net Assets per Share

The amount of net assets per share of the Company as of March 31, 2022 was ¥4,302.56.

## 30. Stock Options

(1) Amount recorded as revenue due to forfeiture of stock options as a result of non-exercise of stock options

Other ordinary revenues:

¥21 million

(2) Details of the stock options granted for the fiscal year ended March 31, 2022

a) Details of the stock options

|                             | The Dai-ichi Life   | The Dai-ichi Life  | The Dai-ichi Life   |
|-----------------------------|---|--|---|
|                             | Insurance Company,<br>Limited   | Insurance Company,<br>Limited  | Insurance Company,<br>Limited   |
|                             | 1st Series of Stock<br>Acquisition Rights   | 2nd Series of Stock<br>Acquisition Rights  | 3rd Series of Stock<br>Acquisition Rights   |
| Granted persons             | 10 directors (except<br>outside directors) and<br>16 executive officers of<br>the Company | 11 directors (except outside directors) and 16 executive officers of the Company | 11 directors (except<br>outside directors) and<br>17 executive officers of<br>the Company |
| Class and total number (*1) | 169,800 shares of common stock  | 318,700 shares of common stock   | 183,700 shares of common stock  |
| Grant date                  | August 16, 2011   | August 16, 2012  | August 16, 2013   |
| Vesting conditions          | The acquisition rights are vested on the above grant date.                                | The acquisition rights are vested on the above grant date.                       | The acquisition rights are vested on the above grant date.                                |
| Service period covered      | N/A   | N/A  | N/A   |
| Exercise period (*2)        | From August 17, 2011 to August 16, 2041   | From August 17, 2012 to<br>August 16, 2042                                       | From August 17, 2013 to<br>August 16, 2043  |

|                             | The Dai-ichi Life<br>Insurance Company,<br>Limited<br>4th Series of Stock<br>Acquisition Rights | The Dai-ichi Life<br>Insurance Company,<br>Limited<br>5th Series of Stock<br>Acquisition Rights | Dai-ichi Life Holdings,<br>Inc.<br>1st Series of Stock<br>Acquisition Rights   |
|-----------------------------|---|---|--|
| Granted persons             | 11 directors (except<br>outside directors) and<br>17 executive officers of<br>the Company       | 11 directors (except<br>outside directors) and<br>18 executive officers of<br>the Company       | 10 directors (excluding directors serving as Audit & Supervisory Committee members and outside directors) and 15 executive officers of the Company, and 38 directors, etc. of the Company's subsidiaries |
| Class and total number (*1) | 179,000 shares of common stock  | 110,600 shares of common stock  | 269,600 shares of common stock   |
| Grant date                  | August 18, 2014   | August 17, 2015   | October 18, 2016   |
| Vesting conditions          | The acquisition rights are vested on the above grant date.                                      | The acquisition rights are vested on the above grant date.                                      | The acquisition rights are vested on the above grant date.   |
| Service period covered      | N/A   | N/A   | N/A  |
| Exercise period (*2)        | From August 19, 2014 to August 18, 2044   | From August 18, 2015 to<br>August 17, 2045  | From October 19, 2016 to October 18, 2046  |

|                             | Dai-ichi Life<br>Holdings, Inc.<br>2nd Series of Stock<br>Acquisition Rights  |
|-----------------------------|---|
| Granted persons             | 6 directors (excluding directors serving as Audit & Supervisory Committee members and outside directors) and 15 executive officers of the Company, and 37 directors, etc. of the Company's subsidiaries |
| Class and total number (*1) | 215,800 shares of common stock  |
| Grant date                  | August 24, 2017   |
| Vesting conditions          | The acquisition rights are vested on the above grant date.  |
| Service period covered      | N/A   |
| Exercise period (*2)        | From August 25, 2017 to August 24, 2047   |

- (\*1) It has been described in terms of the number of shares. The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.
- (\*2) A granted person can exercise stock acquisition rights only within 10 days from the day on which she/he loses status as any of a director (excluding director serving as Audit & Supervisory Committee member) or an executive officer of the Company, DL, DFLI and Neo First Life. For stock options granted before the shift to a holding company structure, the terms and conditions for the exercise period have been changed due to the shift to a holding company structure effective on October 1, 2016.

## b) Figures relating to the stock options

The following table covers stock options which existed during the fiscal year ended March 31, 2022 and the total number of stock options is translated to the number of shares of common stock.

i) Number of the stock options (shares)

| ,                   | The Dai-ichi Life Insurance Company, Limited |                   |                   |                   |                   |
|---------------------|--|-------------------|-------------------|-------------------|-------------------|
|                     |  |                   |                   |                   | 5th Series of     |
|                     | Stock Acquisition                            | Stock Acquisition | Stock Acquisition | Stock Acquisition | Stock Acquisition |
|                     | Rights                                       | Rights            | Rights            | Rights            | Rights            |
| Before vesting      |  |                   |                   |                   |                   |
| Outstanding at the  | _  | _                 | _                 | _                 | _                 |
| end of prior fiscal |  |                   |                   |                   |                   |
| year                |  |                   |                   |                   |                   |
| Granted             | _  | _                 | _                 | _                 | _                 |
| Forfeited           | _  | _                 | _                 | -                 | _                 |
| Vested              | _  | _                 | _                 | _                 | _                 |
| Outstanding at the  | _  | _                 | _                 | _                 | _                 |
| end of the fiscal   |  |                   |                   |                   |                   |
| year                |  |                   |                   |                   |                   |
| After vesting       |  |                   |                   |                   |                   |
| Outstanding at the  |  |                   |                   |                   |                   |
| end of prior fiscal | 36,800                                       | 93,500            | 66,500            | 73,600            | 61,400            |
| year                |  |                   |                   |                   |                   |
| Vested              | _  | _                 | _                 | _                 | _                 |
| Exercised           | 13,000                                       | 23,700            | 13,900            | 14,500            | 13,700            |
| Forfeited           | _  | _                 | _                 | _                 | 2,800             |
| Outstanding at the  |  |                   |                   |                   |                   |
| end of the fiscal   | 23,800                                       | 69,800            | 52,600            | 59,100            | 44,900            |
| year                |  |                   |                   |                   |                   |

|   | Dai-ichi Life I                        | Holdings, Inc.                         |
|---|--|--|
|   | 1st Series of Stock Acquisition Rights | 2nd Series of Stock Acquisition Rights |
| Before vesting                              |  |  |
| Outstanding at the end of prior fiscal year | _                                      | _                                      |
| Granted                                     | -                                      | -                                      |
| Forfeited                                   | _                                      | _                                      |
| Vested                                      | _                                      | -                                      |
| Outstanding at the end of the fiscal year   | _                                      | -                                      |
| After vesting                               |  |  |
| Outstanding at the end of prior fiscal year | 163,600                                | 170,600                                |
| Vested                                      | -                                      | -                                      |
| Exercised                                   | 38,200                                 | 34,100                                 |
| Forfeited                                   | 5,600                                  | 5,000                                  |
| Outstanding at the end of the fiscal year   | 119,800                                | 131,500                                |

(Note) The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

#### ii) Price information

| II) I fice illioithation                    |  |                   |                   |                   |                   |
|---|--|-------------------|-------------------|-------------------|-------------------|
|   | The Dai-ichi Life Insurance Company, Limited                       |                   |                   |                   |                   |
|   | 1st Series of 2nd Series of 3rd Series of 4th Series of 5th Series |                   |                   |                   | 5th Series of     |
|   | Stock Acquisition  | Stock Acquisition | Stock Acquisition | Stock Acquisition | Stock Acquisition |
|   | Rights   | Rights            | Rights            | Rights            | Rights            |
| Exercise price                              | ¥1 per stock   | ¥1 per stock      | ¥1 per stock      | ¥1 per stock      | ¥1 per stock      |
|   | option   | option            | option            | option            | option            |
| Average stock price at the time of exercise | ¥2,052   | ¥2,052            | ¥2,052            | ¥2,052            | ¥2,052            |
| Fair value at the grant date                | ¥885   | ¥766              | ¥1,300            | ¥1,366            | ¥2,318            |

|   | Dai-ichi Life Holdings, Inc. |                          |  |
|---|------------------------------|--------------------------|--|
|   | 1st Series of                | 2nd Series of            |  |
|   | Stock Acquisition Rights     | Stock Acquisition Rights |  |
| Exercise price                              | ¥1 per stock option          | ¥1 per stock option      |  |
| Average stock price at the time of exercise | ¥2,061                       | ¥2,063                   |  |
| Fair value at the grant date                | ¥1,344                       | ¥1,568                   |  |

<sup>(</sup>Note) The Company conducted a 1:100 share split on October 1, 2013. It is translated into the number of shares that takes into account the share split.

## (3) Method to estimate the number of stock options vested

Only the actual number of forfeited stock options is considered, because it is difficult to rationally estimate the number of stock options to be forfeited in the future.

## 31. Employees' Retirement Benefits

## (1) Overview of Employees' Retirement Benefit Plan of the Group

As a defined benefit plan for its sales representatives, DL has established and maintained a benefit plan consisting of retirement lump sum grants and company administered pension. For its administrative personnel, DL has established and maintained a benefit plan consisting of defined benefit corporate pension and retirement lump sum grants as a defined benefit plan and defined contribution pension as a defined contribution plan.

Certain consolidated overseas subsidiaries have maintained their defined benefit plans and defined contribution plans.

## (2) Defined Benefit Plans

## a) Reconciliations of beginning and ending balances of projected benefit obligations

|   | 040    |
|---|--------|
| a. Beginning balance of the projected benefit obligations                     | ,812   |
| b. Service cost   | 3,343  |
| c. Interest cost  | 2,990  |
| d. Accruals of actuarial (gains) and losses                                   | (781)  |
| e. Payment of retirement benefits   | 7,579) |
| f. Others   | 1,102  |
| g. Ending balance of the projected benefit obligation (a + b + c + d + e + f) | 3,888  |

(Unit: million von)

(Note) Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost."

## b) Reconciliations of beginning and ending balances of pension assets

|    | (Unit:   | million yen) |
|----|--|--------------|
| a. | Beginning balance of pension assets                      | 313,266      |
| b. | Estimated return on assets                               | 4,131        |
| C. | Accruals of actuarial (gains) and losses                 | 19,594       |
| d. | Contribution from the employer                           | 8,319        |
| e. | Payment of retirement benefits                           | (12,661)     |
| f. | Others   | 3,716        |
| g. | Ending balance of pension assets (a + b + c + d + e + f) | 336,366      |

c) Reconciliations of year-end balance of projected benefit obligations and pension assets, and net defined benefit liabilities and assets that have been recorded in the consolidated balance sheet

| a. | Projected benefit obligation for funded pensions                                 | 402,530   |
|----|--|-----------|
| b. | Pension assets   | (336,366) |
| C. | Subtotal (a + b)   | 66,164    |
| d. | Projected benefit obligation for unfunded pensions                               | 326,357   |
| e. | Net of assets and liabilities recorded in the consolidated balance sheet (c + d) | 392,522   |
| f. | Net defined benefit liabilities  | 392,522   |
| g. | Net defined benefit assets   | _         |
| h. | Net of assets and liabilities recorded in the consolidated balance sheet (f + g) | 392,522   |

### d) Amount of the components of retirement benefit expenses

|    | (Unit:  | million yen) |
|----|---|--------------|
| a. | Service cost  | 28,343       |
| b. | Interest cost   | 2,990        |
| C. | Expected return on assets   | (4,131)      |
| d. | Expense of actuarial (gains) and losses                                   | 4,798        |
| e. | Amortization of past service cost   | 174          |
| f. | Others  | 258          |
| g. | Retirement benefit expenses for defined benefit plans (a + b + c + d + e) | 32,434       |

(Note) Retirement benefit expenses for consolidated subsidiaries adopting the simplified method are included in "Service cost."

## e) Remeasurements of defined benefit plans

Breakdown of items recorded in remeasurements of defined benefit plans (before applicable tax effect) was as follows:

|    | (U                       | nit: million yen) |
|----|--------------------------|-------------------|
| a. | Past service cost        | 151               |
| b. | Actuarial gains (losses) | 24,948            |
| C. | Total                    | 25,100            |

## f) Accumulated remeasurements of defined benefit plans

Breakdown of items recorded in accumulated remeasurements of defined benefit plans (before applicable tax effect) was as follows:

|    | (1                                    | Unit: million yen) |
|----|---------------------------------------|--------------------|
| a. | Unrecognized past service cost        | 1,187              |
| b. | Unrecognized actuarial gains (losses) | (12,920)           |
| C. | Total                                 | (11,733)           |

## g) Pension assets

i) The main components of the pension assets

Ratios of the major assets to the total pension assets were as follows:

|                                | 10% |
|--------------------------------|-----|
| Others                         |     |
| Life insurance general account | 1%  |
| Bonds                          | 6%  |
| Asset under joint management   | 19% |
| Stocks                         | 64% |

The proportion of retirement benefit trust to total pension assets that has been set for the unfunded retirement benefit plans as of March 31, 2022 was 49%.

ii) The method of setting the expected long-term rate of return on pension assets To determine the expected long-term rate of return on pension assets, the consolidated subsidiaries have taken into account the allocation of pension assets at present and in future, and long-term rate of return on a variety of assets that make up the pension assets at present and in future.

### h) Calculation basis of actuarial gains and losses

Major assumptions of basis of actuarial calculation as of March 31, 2022 were as follows:

Expected long-term rate of return

#### (3) Defined Contribution Plans

Required amount of contribution to defined contribution plans of consolidated subsidiaries for the fiscal year ended March 31, 2022 was ¥2,873 million.

## 32. Securities Borrowing

Securities borrowed under borrowing agreements and securities received as collateral of reinsurance transactions can be sold or pledged as collateral. As of March 31, 2022, the market value of the securities which were not sold or pledged as collateral was ¥141,423 million. None of the securities were pledged as collateral as of March 31, 2022.

### 33. Commitment Line

As of March 31, 2022, there were unused commitment line agreements, under which the Company and its consolidated subsidiaries were the lenders, of ¥157,611 million.

### 34. Subordinated Debt and Other Liabilities

As of March 31, 2022, other liabilities included subordinated debt of ¥325,000 million, whose repayment is subordinated to other obligations.

### 35. Bonds Payable

As of March 31, 2022, bonds payable included foreign currency-denominated subordinated bonds of ¥748,398 million, whose repayment is subordinated to other obligations.

## 36. Obligations to the Life Insurance Policyholders Protection Corporation of Japan

The estimated future obligations of consolidated companies that operate a life insurance business in Japan to the Life Insurance Policyholders Protection Corporation of Japan under Article 259 of the Insurance Business Act as of March 31, 2022 were ¥61,110 million. These obligations will be recognized as operating expenses for the years in which they are paid.

## 37. Incentive Programs for Employees

The Company conducts transactions by granting its stocks to its employees using trust scheme ("the Stock Granting Trust (J-ESOP)") to incentivize its employees to improve stock prices and financial results.

(1) Overview of the transactions

J-ESOP is a program to grant stocks of the Company to the employees who fulfill requirements under the Stock Granting Regulations of the Company and its Group companies.

The Company vests points to each employee based on her/his contribution, and vests stocks based on total points at retirement. Such stocks, including stocks to be granted in the future, are purchased by money held in the J-ESOP trust, managed separately from book of the Company.

- (2) While adopting "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts." (ASBJ PITF No. 30), the Company applies the same accounting treatment as before.
- (3) Information related to the stocks of the Company which the trusts hold
  - i) Book value of the stocks of the Company within the trust as of March 31, 2022 was ¥5,895 million. These stocks were recorded as the treasury stock in the total shareholders' equity.
  - ii) The number of stocks within the trust as of March 31, 2022 was 3,899 thousand shares, and the average number of stocks within the trust for the fiscal year ended March 31, 2022 was 3,903 thousand shares. The number of shares at the year-end and the average number of stocks were included in the treasury stock, which is deducted when calculating per-share information.

## 38. Application of the Japanese Group Relief System

Since the Company and its domestic consolidated subsidiaries will adopt the Japanese Group Relief System from the fiscal year ending March 31, 2023, in which the Company will be the tax sharing parent company, the Company has applied the accounting and disclosure treatment of deferred tax accounting related to corporate tax and local corporate tax assuming the application of the Japanese Group Relief System based on the Practical Solution on the Accounting and Disclosure Under the Japanese Group Relief System (ASBJ PITF No. 42 issued on August 12, 2021) since the end of the fiscal year ended March 31, 2022.

# (NOTES TO THE CONSOLIDATED STATEMENT OF EARNINGS FOR THE FISCAL YEAR ENDED MARCH 31, 2022)

# 1. Premium and Other Income and Benefits and Claims for Consolidated Subsidiaries That Operate a Life Insurance Business in Japan

(1) Premium and other income (excluding reinsurance income)

Premium and other income (excluding reinsurance income) is recorded for insurance contracts for which insurance premium has been received and the insurer's liability under the insurance contracts has commenced by the relevant amounts received.

Of premium and other income (excluding reinsurance income), the portion corresponding to the period that has yet to pass as of the end of the fiscal year is set aside as policy reserves in accordance with Article 69, Paragraph 1, Item 2 of the Ordinance for Enforcement of the Insurance Business Act.

## (2) Reinsurance Income

Reinsurance income is recorded as amounts equivalent to the portion reinsured under reinsurance contracts out of the amounts paid as claims, etc. under direct insurance contracts at the time when those claims, etc. are paid.

For certain transactions of modified coinsurance that do not involve cash settlements, amounts received under the reinsurance contracts as part of amounts equivalent to acquisition costs related to direct insurance contracts are recorded as reinsurance income while the same amounts are recorded as unamortized ceded premium commissions in reinsurance receivable and are amortized over the period of the reinsurance contracts.

## (3) Benefits and Claims (excluding ceding reinsurance commissions)

Benefits and claims (excluding ceding reinsurance commissions) are recorded for contracts for which amounts calculated under policy conditions have been paid in the occurrence of insured events under the policy conditions by the relevant amounts paid.

In accordance with Article 117 of the Insurance Business Act, reserves for outstanding claims are set aside for claims, etc. for which the Company has a payment due but has not paid, or for which the occurrence of the insured events have not been reported but the Company finds that insured events have already occurred, as of the end of the fiscal year.

## (4) Ceding reinsurance commissions

Ceding reinsurance commissions are recorded in agreed amounts in accordance with reinsurance contracts at the time either when insurance premiums under direct insurance contracts are received, or when the reinsurance contracts are entered into.

Part of policy reserves and reserves for outstanding claims corresponding to insurance contracts which have been reinsured is not set aside in accordance with Article 71, Paragraph 1 and Article 73, Paragraph 3 of the Ordinance for Enforcement of the Insurance Business Act.

Premium and other income, and benefits and claims, of consolidated overseas subsidiaries are recorded based on the each country's accounting standard, such as US GAAP.

## 2. Net Income per Share

Net income per share for the fiscal year ended March 31, 2022 was ¥383.15. Diluted net income per share for the same period was ¥382.96.

## 3. Impairment Losses on Fixed Assets

Details of impairment losses on fixed assets of the consolidated subsidiaries that operate a life insurance business in Japan for the fiscal year ended March 31, 2022 were as follows:

## (1) Method of Grouping Assets

Real estate and other assets used for insurance business purposes are recognized as one asset group for each consolidated company. Each property for rent and property not in use, which is not used for insurance business purposes, is deemed to be an independent asset group.

### (2) Background for Recognition of Impairment Losses

As a result of significant declines in profitability or market value of some asset groups, the consolidated subsidiaries wrote down the book value of these assets to the recoverable value, and reported such write-off as impairment losses in extraordinary losses.

# (3) Breakdown of Impairment Losses Impairment losses by asset group for the fiscal year ended March 31, 2022 were as follows:

| Asset Group            | Place  | Number | lm    | Impairment Losses  |       |  |  |
|------------------------|--|--------|-------|--------------------|-------|--|--|
|                        |  |        | Land  | Buildings          | Total |  |  |
|                        |  |        | (L    | Jnit: million yen) |       |  |  |
| Real estate for rent   | Morioka city,<br>Iwate prefecture                | 1      | 1     | 2                  | 3     |  |  |
| Real estate not in use | Yokohama city,<br>Kanagawa prefecture and others | 18     | 1,035 | 2,811              | 3,846 |  |  |
| Total                  | <del>-</del>                                     | 19     | 1,036 | 2,813              | 3,850 |  |  |

## (4) Calculation of Recoverable Value

Value in use or net sale value is used as the recoverable value of real estate for rent, and net sale value is used as the recoverable value of real estate not in use. A discount rate of 2.11% for the fiscal year ended March 31, 2022 was applied for discounting future cash flows in the calculation of value in use. Estimated disposal value, appraisal value based on real estate appraisal standards, or appraisal value based on publicly assessed land value for tax purposes is used as the net sale value.

# (NOTES TO THE CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED MARCH 31, 2022)

## 1. Type and Number of Shares Outstanding

|                                     | At the beginning of the year | Increase<br>during the<br>year | Decrease<br>during the<br>year | At the end of the year |
|-------------------------------------|------------------------------|--------------------------------|--------------------------------|------------------------|
|                                     |                              | (Unit: thousa                  | and shares)                    | _                      |
| Common stock                        | 1,198,755                    | 183                            | 167,591                        | 1,031,348              |
| Treasury stock (*1)(*2)(*3)(*4)(*5) | 88,541                       | 86,130                         | 167,784                        | 6,886                  |

- (\*1) Treasury stock at the beginning and the end of the fiscal year ended March 31, 2022, includes 3,942 thousand shares and 3,899 thousand shares held by the trust fund through the J-ESOP, respectively.
- (\*2) The increase of 183 thousand shares of outstanding common stock was due to the issuance of new shares under stock remuneration scheme.
- (\*3) The decrease of 167,591 thousand shares of outstanding common stock was due to the cancellation of treasury stock.
- (\*4) The increase of 86,130 thousand shares of treasury stock was due to the purchase of treasury stock.
- (\*5) The decrease of 167,784 thousand shares of treasury stock represents the sum of (1) 151 thousand shares due to the exercise of stock acquisition rights (stock options), (2) 42 thousand shares granted to eligible employees at retirement by the J-ESOP, and (3) 167,591 thousand shares due to the cancellation of treasury stock.

## 2. Stock Acquisition Rights

| Issuer      | Details   | Balance as of March 31, 2022<br>(Unit: million yen) |
|-------------|---|---|
| The Company | Stock acquisition rights in the form of stock options | 694   |

### 3. Dividends on Common Stock

(1) Dividends paid during the fiscal year ended March 31, 2022

Date of resolution June 21, 2021 (at the Annual General Meeting of Shareholders)

Type of shares Common stock
Total dividends (\*) ¥68,833 million

Dividends per share ¥62

Record date March 31, 2021
Effective date June 22, 2021
Dividend resource Retained earnings

- (\*) Total dividends did not include ¥244 million of dividends to the J-ESOP trust as the Company recognized the shares held by the trust as treasury shares.
- (2) Dividends, the record date of which was March 31, 2022, to be paid out in the fiscal year ending March 31, 2023

Date of resolution June 20, 2022 (at the Annual General Meeting of Shareholders to be held)

Type of shares Common stock
Total dividends (\*) ¥85,030 million

Dividends per share ¥83

Record date March 31, 2022 Effective date June 21, 2022 Dividend resource Retained earnings

(\*) Total dividends did not include ¥323 million of dividends to the J-ESOP trust as the Company recognized the shares held by the trust as treasury shares.

## Non-Consolidated Statement of Changes in Net Assets for the Fiscal Year Ended March 31, 2022

(Unit: million yen)

|  |                  | Shareholders' equity        |                       |                       |                               |   |                                   |                               |                   | (OTHE TIME                       |
|--|------------------|-----------------------------|-----------------------|-----------------------|-------------------------------|---|-----------------------------------|-------------------------------|-------------------|----------------------------------|
|  |                  | (                           | Capital surplu        | S                     |                               | Retained  | earnings                          |                               |                   |                                  |
|  | Capital<br>stock | Legal<br>capital<br>surplus | Other capital surplus | Total capital surplus | Legal<br>retained<br>earnings | Other retain Fund for price fluctuation allowance | Retained earnings brought forward | Total<br>retained<br>earnings | Treasury<br>stock | Total<br>shareholders'<br>equity |
| Balance at the beginning of the year                       | 343,732          | 343,732                     | -                     | 343,732               | 5,600                         | 65,000  | 764,379                           | 834,979                       | (155,959)         | 1,366,484                        |
| Changes for the year                                       |                  |                             |                       |                       |                               |   |                                   |                               |                   |                                  |
| Issuance of new shares                                     | 194              | 194                         |                       | 194                   |                               |   |                                   |                               |                   | 389                              |
| Dividends  |                  |                             |                       |                       |                               |   | (68,833)                          | (68,833)                      |                   | (68,833)                         |
| Net income   |                  |                             |                       |                       |                               |   | 167,237                           | 167,237                       |                   | 167,237                          |
| Purchase of treasury<br>stock                              |                  |                             |                       |                       |                               |   |                                   |                               | (199,999)         | (199,999)                        |
| Disposal of treasury<br>stock                              |                  |                             | (104)                 | (104)                 |                               |   |                                   |                               | 365               | 261                              |
| Cancellation of<br>treasury stock                          |                  |                             | (342,874)             | (342,874)             |                               |   |                                   |                               | 342,874           | -                                |
| Transfer from<br>retained earnings to<br>capital surplus   |                  |                             | 342,979               | 342,979               |                               |   | (342,979)                         | (342,979)                     |                   | I                                |
| Net changes of items<br>other than<br>shareholders' equity |                  |                             |                       |                       |                               |   |                                   |                               |                   |                                  |
| Total changes for the year                                 | 194              | 194                         | -                     | 194                   | 1                             | _   | (244,574)                         | (244,574)                     | 143,241           | (100,944)                        |
| Balance at the end of the year                             | 343,926          | 343,926                     | _                     | 343,926               | 5,600                         | 65,000  | 519,804                           | 590,404                       | (12,718)          | 1,265,539                        |

(Unit: million yen)

|  | Valuation and trans   | slation adjustments                         |                               | (OTHE THINGS     |
|--|---|---|-------------------------------|------------------|
|  | Net unrealized gains<br>(losses) on<br>securities, net of tax | Total valuation and translation adjustments | Subscription rights to shares | Total net assets |
| Balance at the beginning of the year                       | (251)   | (251)                                       | 920                           | 1,367,153        |
| Changes for the year                                       |   |   |                               |                  |
| Issuance of new shares                                     |   |   |                               | 389              |
| Dividends  |   |   |                               | (68,833)         |
| Net income   |   |   |                               | 167,237          |
| Purchase of treasury<br>stock                              |   |   |                               | (199,999)        |
| Disposal of treasury stock                                 |   |   |                               | 261              |
| Cancellation of<br>treasury stock                          |   |   |                               | -                |
| Transfer from retained<br>earnings to capital<br>surplus   |   |   |                               | -                |
| Net changes of items<br>other than<br>shareholders' equity | 187   | 187   | (225)                         | (38)             |
| Total changes for the year                                 | 187   | 187   | (225)                         | (100,982)        |
| Balance at the end of the year                             | (63)  | (63)  | 694                           | 1,266,171        |

# NOTES TO THE NON-CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE FISCAL YEAR ENDED MARCH 31, 2022

## (NOTES TO SIGNIFICANT ACCOUNTING POLICIES)

#### 1. Valuation Methods of Assets

(1) Valuation Methods of Securities

Stocks of subsidiaries and affiliated companies are stated at cost determined by the moving average method.

Available-for-sale securities that are stocks with no market price, etc., are stated at cost determined by the moving average method.

Stocks with no market price, etc., are tested for impairment based on the net asset value at the end of the fiscal year. However, when there is a reasonable reason that a value other than the net asset value should be adopted as substantive value and if such a value can be reasonably determined, they are tested for impairment based on such a value instead of the net asset value. Those values other than the net asset value include one based on the future excess profitability.

(2) Valuation Methods of Derivative Transactions Derivative transactions are reported at fair value.

## 2. Depreciation of Depreciable Assets

(1) Depreciation of Tangible Fixed Assets Excluding Leased Assets

Depreciation of tangible fixed assets excluding leased assets of the Company is calculated by the declining balance method (the depreciation of buildings (other than facilities attached to buildings and structures that were acquired on or before March 31, 2016) is calculated by the straight-line method).

(2) Amortization of Intangible Fixed Assets Excluding Leased Assets
The Company uses the straight-line method for amortization of intangible fixed assets.

## (3) Depreciation of Leased Assets

Depreciation of leased assets with regard to finance leases whose ownership does not transfer to the lessees is computed under the straight-line method assuming zero salvage value and using the lease period as the useful life.

## 3. Other Basic Accounting Policies for Preparing Financial Statements

(1) Accounting Treatment of Deferred Assets

Bond issuance expenses are amortized at equal amounts in accordance with a lapse of time over a period up to the first date when the Company may redeem the bond at its discretion.

## (2) Methods for Hedge Accounting

The deferred hedge accounting method is applied to forward exchange contract for foreign currency-denominated forecasted transaction.

## (3) Calculation of National and Local Consumption Tax

The Company accounts for national and local consumption tax by the tax-exclusion method. Deferred consumption tax included in non-recoverable consumption tax on certain assets is capitalized as a prepaid expense and amortized equally over five years in accordance with the Enforcement Ordinance of the Corporation Tax Act, and such taxes other than deferred consumption tax are recognized as an expense when incurred.

## (NOTES TO CHANGES IN PRESENTATION METHOD)

(Non-consolidated balance sheet)

"Current portion of long-term loans payable to subsidiaries and affiliated companies" (7,267 million yen in the fiscal year ended March 31, 2021), which was included in "long-term loans payable to subsidiaries and affiliated companies" under "non-current liabilities" until the fiscal year ended March 31, 2021, is separately presented under "current liabilities" from the fiscal year ended March 31, 2022 to enhance the clarity of disclosure.

## (ADDITIONAL INFORMATION)

With respect to transactions granting the Company's stocks to its employees using trust schemes, notes are omitted because the same contents are stated in the consolidated financial statements.

## (NOTES TO NON-CONSOLIDATED BALANCE SHEET)

1. Accumulated Depreciation of Tangible Fixed Assets

The accumulated depreciation of tangible fixed assets was ¥153 million.

## 2. Guarantee obligations

The Company guarantees obligations for the performance of foreign currency forward contracts of Daiichi Life International Holdings LLC.

The maximum amount of the guarantee for such guaranteed transactions in the fiscal year ended March 31, 2022 is US\$200 million (equivalent to ¥24,478 million as of March 31, 2022).

Receivables from and Payables to Subsidiaries and Affiliated Companies (except for those presented separately) (Unit: million yen) Short-term receivables ..... 966 564 Short-term payables ..... (NOTES TO THE NON-CONSOLIDATED STATEMENT OF EARNINGS) Revenues and Expenses from Transactions with Subsidiaries and Affiliated Companies (Unit: million yen) 205,479 Sales revenues..... Sales expenses ..... 4,155 0 Non-operating revenues .....

## (NOTES TO THE NON-CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS)

Non-operating expenses .....

Class and number of treasury stock as of March 31, 2022

226

(Note) The number of shares of common stock as of March 31, 2022 stated above includes 3,899,900 shares of the Company shares held by trust account under the J-ESOP.

## (NOTES TO DEFERRED TAX ACCOUNTING)

1. Major components of deferred tax assets and deferred tax liabilities

|  | (Unit: million yen) |
|--|---------------------|
| Deferred tax assets:   |                     |
| Stocks of subsidiaries and affiliated companies                          | 507,467             |
| Losses on valuation of securities  | 32,408              |
| Tax losses carried forward   | 9,822               |
| Others   | 356                 |
| Deferred tax assets (subtotal)   | 550,055             |
| Valuation allowances pertaining to tax losses carried forward            | (9,822)             |
| Valuation allowances pertaining to total deductible temporary difference | (540,133)           |
| Valuation allowances (subtotal)  | (549,955)           |
| Total deferred tax assets  | 99                  |
| Deferred tax liabilities:  |                     |
| Others   | (0)                 |
| Total deferred tax liabilities   | (0)                 |
| Deferred tax assets, net   | 99                  |

2. The principal reasons for the difference between the statutory effective tax rate and the actual effective tax rate after considering deferred taxes

| Statutory effective tax rate                                  | 30.62%   |
|---|----------|
| (Adjustments)   |          |
| Dividend income and other items excluded from taxable revenue | (35.99)% |
| Increase (decrease) in valuation allowances                   | 4.75%    |
| Others  | 0.71%    |
| Actual effective tax rate after considering deferred taxes    | 0.09%    |

Accounting treatment for corporate tax and local corporate tax or deferred tax accounting related to these taxes

Since the Company will adopt the group tax sharing system from the fiscal year ending March 31, 2023, in which the Company will be the tax sharing parent company, the Company has applied the accounting and disclosure treatment assuming the application of the group tax sharing system based on the Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System (ASBJ PITF No. 42 issued on August 12, 2021) since the end of the fiscal year ended March 31, 2022.

(NOTES TO TRANSACTIONS WITH RELATED PARTIES)

| Туре        | Company<br>name                      | Ownership<br>(owned)<br>percentage | Relationship                           | Description of transaction                    | Transaction<br>amount<br>(million yen)  | Items  | Balance at<br>the end of<br>fiscal year<br>(million yen) |        |   |
|-------------|--------------------------------------|------------------------------------|--|---|---|--|--|--------|---|
|             |                                      |                                    |  | Payment of contribution for secondment  * 1   | 3,438   | -  | _  |        |   |
| Subsidiary  | The Dai-ichi<br>Life                 | Direct                             | Interlocking<br>directors;<br>business | Repayment of borrowing                        | 7,267   | Current<br>portion of<br>long-term<br>loans<br>payable to<br>subsidiaries<br>and affiliated<br>companies | 7,267  |        |   |
| Subsidially | Insurance ownership Company, Limited | administration,<br>etc.            |  |   | Long-term<br>loans<br>payable to<br>subsidiaries<br>and affiliated<br>companies | 29,066   |  |        |   |
|             |                                      | Lending of funds<br>* 2            |  |   |   |  | Lending of funds<br>* 2                                  | 80,000 | Long-term<br>loans<br>receivable<br>from<br>subsidiaries<br>and affiliated<br>companies |
| Subsidiary  | Dai-ichi Life<br>International       | Indirect<br>ownership              | Interlocking                           | Underwriting<br>of capital<br>increase<br>* 3 | 170,000   | -  | _  |        |   |
|             | Holdings LLC 100% directors, etc.    | Guarantee<br>obligations<br>* 4    | 24,478                                 | -   | _   |  |  |        |   |
| Subsidiary  | DLI ASIA<br>PACIFIC<br>PTE. LTD.     | Direct<br>ownership<br>100%        | Interlocking directors, etc.           | Payment of business entrustment fees * 5      | 1,822   | Current<br>assets<br>Other   | 377  |        |   |

Transaction condition and policy for determining transaction condition

## (NOTES TO PER SHARE INFORMATION)

 (Unit: yen)

 Net assets per share
 1,235.26

 Net income per share
 156.53

## (NOTES TO SUBSEQUENT EVENTS)

On April 28, 2022, the board of directors of the Company has resolved to transfer the shares of Protective Life Corporation ("PLC") held by the Company to Dai-ichi Life International Holdings LLC ("DLIHD"), the Company's subsidiary.

(1) Reason for the transfer of shares of PLC

In June 2020, the Company established DLIHD as its wholly owned subsidiary to serve as an intermediate holding company to develop the foundations for the business management framework of its overseas life insurance subsidiaries and affiliates, and also to satisfy the requirement for an insurance holding company under the Insurance Business Act in which the ratio of the total acquisition cost of shares of domestic subsidiaries to total assets must exceed 50%.

With the recent expansion of the scope of application of insurance consignor exceptions in the Controlled Foreign Company rule and the corresponding resolution of taxation issues, the shares of PLC held by the Company will be transferred to DLIHD (\*1).

- (\*1) The transfer will take effect, subject to special resolution at General Meeting of Shareholders which is scheduled to be held on June 20, 2022 and the authorization of the relevant authorities in the United States.
- (2) Scheme of the transfer

Contribution in kind to DLIHD

<sup>\* 1</sup> Determined in consideration of personnel expenses of employees seconded to the Company.

<sup>\* 2</sup> Determined in consideration of market interest rates.

<sup>\* 3</sup> Underwriting of the entire amount of capital increase conducted by The Neo First Life Insurance Company, Limited

<sup>\* 4</sup> The Company guarantees obligations for the performance of foreign currency forward contracts. The transaction amount is the maximum amount of guarantee for such guaranteed transactions. The guarantee fee is determined in consideration of market interest rates, etc.

<sup>\* 5</sup> Determined in accordance with business entrustment agreements.

- (3) Number and carrying amount of shares to be transferred and percentage of direct ownership held by the Company following the transfer
  - a) Number of shares held by the Company to be transferred 1 000 shares
  - b) Carrying amount of shares held by the Company to be transferred ¥605,457 million
  - Percentage of direct ownership held by the Company following the transfer 0%
- (4) Profile of the company to which the shares of PLC have been transferred
  - a) Company name
    - Dai-ichi Life International Holdings LLC
  - b) Business
    - Management of overseas life companies and other incidental activities
  - c) Company size
    - Capital: ¥5 million
- (5) Timing of the transfer
  - January 2023 (plan)
    - (\*) The schedule is subject to the change depending on the timing of obtaining the authorization of the relevant authorities in the United States