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Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 [Japanese GAAP]



April 27, 2022

Company name: Kanagawa Chuo Kotsu Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Code number: 9081

URL: https://www.kanachu.co.jp/

Representative: Yasunori Hori, Representative Director and President Contact: Daisuke Murayama, IR Manager, Business Strategy Division

Phone: +81-463-22-8894

Scheduled date of ordinary general meeting of shareholders: June 29, 2022

Scheduled date of commencing dividend payments: June 30, 2022 Scheduled date of filing annual securities report: June 29, 2022

Availability of supplementary explanatory materials on financial results: Available

Schedule of financial results briefing session: None

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 – March 31, 2022)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

| (1) components open | Turing Treesens (7 o menouses enum | | | inges from the provisors corresponding ported | | | | |
|---------------------|------------------------------------|--------|------------------|---|-----------------|---|------------------------|---|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to | |
| | Net said | 28 | Operating profit | | Ordinary profit | | owners of parent | |
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| March 31, 2022 | 97,777 | 7.5 | 1,008 | _ | 2,586 | _ | 1,838 | _ |
| March 31, 2021 | 90,915 | (19.3) | (5,940) | _ | (5,354) | _ | (8,516) | _ |

(Note) Comprehensive income: Fiscal year ended March 31, 2022: \(\frac{1}{445}\) million [-\%] Fiscal year ended March 31, 2021: \(\frac{4}{463}\) million [-\%]

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|-------------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2022 | 149.79 | _ | 3.7 | 1.7 | 1.0 |
| March 31, 2021 | (693.97) | _ | (16.0) | (3.4) | (6.5) |

(Reference) Share of profit (loss) of entities accounted for using equity method:

Fiscal year ended March 31, 2022: \(\frac{1}{2}\) million Fiscal year ended March 31, 2021: \(\frac{1}{2}\)(15) million

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. since the beginning of the fiscal year under review, and the figures related to the fiscal year ended March 31, 2022 are based on figures after applying the Accounting Standard for Revenue Recognition, etc.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2022 | 146,906 | 53,160 | 33.2 | 3,971.82 |
| As of March 31, 2021 | 159,058 | 55,156 | 31.9 | 4,140.66 |

(Reference) Equity: As of March 31, 2022: \(\frac{1}{4}\)48,741 million As of March 31, 2021: \(\frac{1}{5}\)50,813 million

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. since the beginning of the fiscal year under review, and the figures related to the fiscal year ended March 31, 2022 are based on figures after applying the Accounting Standard for Revenue Recognition, etc.

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at year-end |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen |
| March 31, 2022 | 11,753 | (4,237) | (6,726) | 3,404 |
| March 31, 2021 | 40 | (6,257) | 6,640 | 2,614 |

2. Dividends

| | Annual dividends | | | | | Total | | Ratio of |
|--|------------------------|------------------------|------------------------|--------------|-------|-------------------------------|-----------------------------|--|
| | 1st quarter- end | 2nd quarter- end | 3rd quarter- end | Year- end | Total | dividends paid (annual) | Payout ratio (consolidated) | dividends to net assets (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended March 31, 2021 | - | 0.00 | - | 20.00 | 20.00 | 245 | _ | 0.5 |
| Fiscal year ended March 31, 2022 | _ | 20.00 | _ | 20.00 | 40.00 | 490 | 26.7 | 1.0 |
| Fiscal year ending March 31, 2023 (Forecast) | _ | 20.00 | | 20.00 | 40.00 | | 13.3 | |

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 - March 31, 2023)

(% indicates changes from the previous corresponding period.)

| | Net sale | S | Operating | profit | Ordinary | profit | Profit attrib to owner parer | rs of | Basic earnings per share |
|------------|-------------|-----|-------------|--------|-------------|--------|------------------------------------|-------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| First half | 48,500 | 0.9 | 2,610 | 556.7 | 2,620 | 126.3 | 1,850 | 169.9 | 150.75 |
| Full year | 100,600 | 2.9 | 4,780 | 373.8 | 4,750 | 83.6 | 3,690 | 100.7 | 300.69 |

* Notes:

- (1) Changes in significant subsidiaries during the fiscal year under review (Changes in specified subsidiaries resulting in changes in scope of consolidation): None Newly included: (), Excluded: ()
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (3) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the year (including treasury shares):

March 31, 2022: 12,600,000 shares March 31, 2021: 12,600,000 shares

2) Total number of treasury shares at the end of the year:

March 31, 2022: 328,243 shares March 31, 2021: 328,038 shares

3) Average number of shares during the year:

Fiscal year ended March 31, 2022: 12,271,895 shares Fiscal year ended March 31, 2021: 12,271,962 shares

(Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 – March 31, 2022)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

| (-) | - F | (| | | | | | |
|-------------------|-------------|--------|-------------|-------|-------------|------|-------------|----|
| | Net sale | es | Operating p | rofit | Ordinary pr | ofit | Net incom | ne |
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| March 31, 2022 | 44,895 | 12.0 | (57) | _ | 793 | _ | 880 | _ |
| March 31, 2021 | 40,085 | (23.7) | (5,454) | _ | (5,853) | _ | (7,428) | _ |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen | Yen |
| March 31, 2022 | 71.72 | _ |
| March 31, 2021 | (605.29) | _ |

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. since the beginning of the fiscal year under review, and the figures related to the fiscal year ended March 31, 2022 are based on figures after applying the Accounting Standard for Revenue Recognition, etc.

(2) Non-consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2022 | 98,117 | 30,467 | 31.1 | 2,482.70 |
| As of March 31, 2021 | 106,507 | 33,501 | 31.5 | 2,729.89 |

(Reference) Equity: As of March 31, 2022: \(\frac{2}{3}\)30,467 million
As of March 31, 2021: \(\frac{2}{3}\)3,501 million

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. since the beginning of the fiscal year under review, and the figures related to the fiscal year ended March 31, 2022 are based on figures after applying the Accounting Standard for Revenue Recognition, etc.

- * These consolidated financial results are outside the scope of audit by certified public accountants or an audit firm.
- * Explanation of the proper use of financial results forecast and other notes (Notes for the forward-looking statements)

The earnings forecasts and other forward-looking statements herein are based on information available to the Company at the time of preparation of this document and certain assumptions deemed reasonable, and actual results may differ significantly from these forecasts due to various factors.

(Means to obtain the supplementary explanatory materials)

The supplementary explanatory materials have been disclosed on the TDnet at a later date.

Consolidated Financial Statements (1) Consolidated Balance Sheets

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|--|------|
| | |
| | |
| | |

| | As of March 31, 2021 | As of March 31, 2022 |
|--|----------------------|----------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 2,814 | 3,604 |
| Notes and accounts receivable - trade | 8,589 | _ |
| Notes and accounts receivable - trade, and contract assets | - | 7,910 |
| Merchandise and finished goods | 5,338 | 3,509 |
| Work in process | 27 | 62 |
| Raw materials and supplies | 435 | 464 |
| Other | 3,892 | 2,914 |
| Allowance for doubtful accounts | (42) | (34) |
| Total current assets | 21,057 | 18,431 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 89,140 | 90,744 |
| Machinery and equipment | 5,959 | 6,220 |
| Vehicles | 40,510 | 39,921 |
| Land | 62,945 | 62,072 |
| Leased assets | 10,433 | 9,496 |
| Construction in progress | 1,443 | 1,048 |
| Other | 6,644 | 6,842 |
| Accumulated depreciation | (105,336) | (107,799) |
| Total property, plant and equipment | 111,743 | 108,547 |
| Intangible assets | 976 | 840 |
| Investments and other assets | | |
| Investment securities | 21,855 | 15,921 |
| Deferred tax assets | 1,333 | 1,212 |
| Other | 2,105 | 1,959 |
| Allowance for doubtful accounts | (13) | (6) |
| Total investments and other assets | 25,280 | 19,086 |
| Total non-current assets | 138,000 | 128,475 |
| Total assets | 159,058 | 146,906 |

| | As of March 31, 2021 | As of March 31, 2022 |
|--|----------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 6,924 | 5,479 |
| Short-term borrowings | 13,392 | 10,220 |
| Lease liabilities | 1,595 | 1,480 |
| Income taxes payable | 470 | 643 |
| Provision for bonuses | 2,131 | 1,972 |
| Other | 12,269 | 12,251 |
| Total current liabilities | 36,783 | 32,047 |
| Non-current liabilities | | |
| Bonds payable | 20,000 | 20,000 |
| Long-term borrowings | 22,816 | 21,423 |
| Lease liabilities | 5,991 | 4,561 |
| Deferred tax liabilities | 4,799 | 2,990 |
| Provision for retirement benefits for directors (and other officers) | 22 | 2 |
| Retirement benefit liability | 4,045 | 3,878 |
| Long-term guarantee deposits | 4,834 | 4,348 |
| Other | 4,608 | 4,493 |
| Total non-current liabilities | 67,118 | 61,698 |
| Total liabilities | 103,902 | 93,746 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 3,160 | 3,160 |
| Capital surplus | 602 | 723 |
| Retained earnings | 39,443 | 40,771 |
| Treasury shares | (937) | (937) |
| Total shareholders' equity | 42,268 | 43,717 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 8,385 | 4,601 |
| Deferred gains or losses on hedges | 62 | 311 |
| Remeasurements of defined benefit plans | 97 | 109 |
| Total accumulated other comprehensive income | 8,545 | 5,023 |
| Non-controlling interests | 4,342 | 4,419 |
| Total net assets | 55,156 | 53,160 |
| Total liabilities and net assets | 159,058 | 146,906 |

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
|---|---|---|
| Net sales | | |
| Operating revenue-general passenger automobile traffic | 40,176 | 44,812 |
| Sales in real estate business | 6,433 | 7,763 |
| Sales in other businesses | 44,305 | 45,201 |
| Total net sales | 90,915 | 97,777 |
| Cost of sales | | |
| Traffic expenses-general passenger automobile traffic | 44,193 | 43,229 |
| Cost of sales in real estate business | 2,949 | 3,847 |
| Cost of sales in other businesses | 36,236 | 36,819 |
| Total cost of sales | 83,379 | 83,896 |
| Gross profit | 7,535 | 13,880 |
| Selling, general and administrative expenses | | |
| Selling expenses | 9,002 | 8,400 |
| General and administrative expenses | 4,472 | 4,471 |
| Total selling, general and administrative expenses | 13,475 | 12,872 |
| Operating profit (loss) | (5,940) | 1,008 |
| Non-operating income | , | |
| Dividend income | 249 | 261 |
| Subsidy income | 736 | 1,544 |
| Other | 156 | 176 |
| Total non-operating income | 1,143 | 1,982 |
| Non-operating expenses | | • |
| Interest expenses | 411 | 356 |
| Other | 145 | 48 |
| Total non-operating expenses | 557 | 404 |
| Ordinary profit (loss) | (5,354) | 2,586 |
| Extraordinary income | () / | , |
| Gain on sale of non-current assets | 22 | 327 |
| Subsidy income | 209 | 301 |
| Gain on sale of investment securities | 8 | 519 |
| Grant income | 885 | _ |
| Other | 5 | 73 |
| Total extraordinary income | 1,130 | 1,222 |
| Extraordinary losses | · | - |
| Loss on sale of non-current assets | 0 | 3 |
| Loss on retirement of non-current assets | 254 | 573 |
| Loss on tax purpose reduction entry of non-current assets | 157 | 297 |
| Impairment losses | 1,325 | 51 |
| Extraordinary loss due to closing and other | 654 | _ |
| Other | 118 | 34 |
| Total extraordinary losses | 2,511 | 959 |
| Profit (loss) before income taxes | (6,735) | 2,849 |
| Income taxes - current | 770 | 895 |
| Income taxes - deferred | 743 | (127) |
| Total income taxes | 1,513 | 767 |
| Profit (loss) | (8,249) | 2,082 |
| Profit attributable to non-controlling interests | 266 | 243 |
| Profit (loss) attributable to owners of parent | (8,516) | 1,838 |
| | (~,~ - ~) | -, |

Consolidated Statements of Comprehensive Income

| | | <u> </u> | |
|--|--|---|--|
| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 | |
| Profit (loss) | (8,249) | 2,082 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | 3,351 | (3,795) | |
| Deferred gains or losses on hedges | 341 | 249 | |
| Remeasurements of defined benefit plans, net of tax | 93 | 18 | |
| Total other comprehensive income | 3,786 | (3,527) | |
| Comprehensive income | (4,463) | (1,445) | |
| Comprehensive income attributable to | ` | | |
| Comprehensive income attributable to owners of parent | (4,777) | (1,683) | |
| Comprehensive income attributable to non-controlling interests | 314 | 238 | |

(3) Consolidated Statements of Changes in Equity Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 3,160 | 689 | 48,205 | (937) | 51,117 |
| Changes during period | | | | | |
| Dividends of surplus | | | (245) | | (245) |
| Profit (loss) attributable to owners of parent | | | (8,516) | | (8,516) |
| Purchase of treasury shares | | | | | _ |
| Change in ownership interest of parent due to transactions with non-controlling interests | | (87) | | | (87) |
| Net changes in items other than shareholders' equity | | | | | _ |
| Total changes during period | | (87) | (8,761) | _ | (8,848) |
| Balance at end of period | 3,160 | 602 | 39,443 | (937) | 42,268 |

| | Accumula | | | | | |
|---|---|--|---|--|----------------------------------|------------------|
| | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at beginning of period | 5,076 | (278) | 8 | 4,806 | 4,633 | 60,556 |
| Changes during period | | | | | | |
| Dividends of surplus | | | | | | (245) |
| Profit (loss) attributable to owners of parent | | | | | | (8,516) |
| Purchase of treasury shares | | | | | | _ |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | (87) |
| Net changes in items other than shareholders' equity | 3,309 | 341 | 88 | 3,739 | (290) | 3,448 |
| Total changes during period | 3,309 | 341 | 88 | 3,739 | (290) | (5,400) |
| Balance at end of period | 8,385 | 62 | 97 | 8,545 | 4,342 | 55,156 |

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 3,160 | 602 | 39,443 | (937) | 42,268 |
| Cumulative effects of changes in accounting policies | | | (19) | | (19) |
| Restated balance | 3,160 | 602 | 39,424 | (937) | 42,249 |
| Changes during period | | | | | |
| Dividends of surplus | | | (490) | | (490) |
| Profit (loss) attributable to owners of parent | | | 1,838 | | 1,838 |
| Purchase of treasury shares | | | | (0) | (0) |
| Change in ownership interest of parent due to transactions with non-controlling interests | | 121 | | | 121 |
| Net changes in items other than shareholders' equity | | | | | - |
| Total changes during period | _ | 121 | 1,347 | (0) | 1,468 |
| Balance at end of period | 3,160 | 723 | 40,771 | (937) | 43,717 |

| | Accui | nulated other co | omprehensive ii | ncome | | |
|---|---|--|---|--|----------------------------------|------------------|
| | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at beginning of period | 8,385 | 62 | 97 | 8,545 | 4,342 | 55,156 |
| Cumulative effects of changes in accounting policies | | | | | | (19) |
| Restated balance | 8,385 | 62 | 97 | 8,545 | 4,342 | 55,136 |
| Changes during period | | | | | | |
| Dividends of surplus | | | | | | (490) |
| Profit (loss) attributable to owners of parent | | | | | | 1,838 |
| Purchase of treasury shares | | | | | | (0) |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | 121 |
| Net changes in items other than shareholders' equity | (3,783) | 249 | 12 | (3,521) | 76 | (3,445) |
| Total changes during period | (3,783) | 249 | 12 | (3,521) | 76 | (1,976) |
| Balance at end of period | 4,601 | 311 | 109 | 5,023 | 4,419 | 53,160 |

| | For the fiscal year ended March 31, 2021 | For the fiscal year ended March 31, 2022 |
|--|---|--|
| Cash flows from operating activities | | |
| Profit (loss) before income taxes | (6,735) | 2,849 |
| Depreciation | 7,070 | 6,608 |
| Impairment losses | 1,325 | 51 |
| Increase (decrease) in provision for bonuses | (371) | (159) |
| Increase (decrease) in allowance for doubtful accounts | (45) | (14) |
| Increase (decrease) in retirement benefit liability | (110) | (141) |
| Interest and dividend income | (250) | (263) |
| Interest expenses | 411 | 356 |
| Share of loss (profit) of entities accounted for using equity method | 15 | 1 |
| Loss (gain) on sale and retirement of non-current assets | 57 | (247) |
| Loss on tax purpose reduction entry of non-current assets | 157 | 297 |
| Loss (gain) on sale of investment securities | (8) | (519) |
| Decrease (increase) in trade receivables | 1,193 | 678 |
| Decrease (increase) in inventories | 784 | 1,781 |
| Increase (decrease) in trade payables | (504) | (1,442) |
| Increase (decrease) in accrued consumption taxes | (759) | 1,426 |
| Increase (decrease) in guarantee deposits received | (478) | (485) |
| Other, net | 25 | 835 |
| Subtotal | 1,776 | 11,611 |
| Interest and dividends received | 257 | 271 |
| Interest gaid | (401) | (355) |
| Proceeds from insurance income | (401) | 473 |
| Income taxes refund (paid) | (1,592) | (247) |
| Net cash provided by (used in) operating activities | 40 | 11,753 |
| | 40 | 11,733 |
| Cash flows from investing activities | (200) | (200) |
| Payments into time deposits | (200) | (200) |
| Proceeds from withdrawal of time deposits | | |
| Purchase of non-current assets | (6,210) | (6,487) |
| Proceeds from sale of non-current assets | 48 | 1,300 |
| Payments for asset retirement obligations | (57) | (61) |
| Purchase of investment securities | (3) | (2) |
| Proceeds from sale of investment securities | 8 | 956 |
| Short-term loan advances | (40) | (6) |
| Proceeds from collection of short-term loans receivable | 0 | 66 |
| Long-term loan advances | (5) | (4) |
| Proceeds from collection of long-term loans receivable | 3 | 1 |
| Net cash provided by (used in) investing activities | (6,257) | (4,237) |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | (4,452) | (4,613) |
| Repayments of lease liabilities | (1,773) | (1,631) |
| Proceeds from long-term borrowings | 16,900 | 3,600 |
| Repayments of long-term borrowings | (8,047) | (3,550) |
| Proceeds from issuance of bonds | 9,953 | _ |
| Redemption of bonds | (5,000) | _ |
| Purchase of treasury shares | | (0) |
| Purchase of shares of subsidiaries not resulting in change in scope of consolidation | (688) | (37) |
| Dividends paid | (246) | (490) |
| Dividends paid to non-controlling interests | (3) | (2) |
| Net cash provided by (used in) financing activities | 6,640 | (6,726) |
| Net increase (decrease) in cash and cash equivalents | 423 | 789 |
| Cash and cash equivalents at beginning of period | 2,191 | 2,614 |
| Cash and cash equivalents at end of period | 2,614 | 3,404 |
| Cash and Cash equivalents at end of period | ۷,014 | 3,404 |