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Non-consolidated Financial Results for the Three Months Ended June 30, 2022 [Japanese GAAP]



July 28, 2022

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Code number: 9422
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Stock exchange listing: Tokyo
URL: <https://www.conexio.co.jp>
President
Deputy General Manager, Financial Accounting
Corporate Planning Digital Transformation Division
Scheduled date of filing quarterly securities report: August 10, 2022
Scheduled date of commencing dividend payments: -
Availability of supplementary briefing material on quarterly financial results: Yes
Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Non-consolidated Financial Results for the Three Months Ended June 30, 2022 (April 01, 2022 to June 30, 2022)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended June 30, 2022	45,448	(1.3)	437	(76.8)	503	(73.6)	286	(80.7)
June 30, 2021	46,026	38.5	1,891	16.9	1,907	16.1	1,486	35.4

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2022	6.41		-	
June 30, 2021	33.23		-	

(2) Non-consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
	Million yen	Million yen	%
As of June 30, 2022	89,344	52,346	58.6
March 31, 2022	100,965	53,625	53.1

(Reference) Equity: As of June 30, 2022: ¥ 52,346 million
As of March 31, 2022: ¥ 53,625 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	-	35.00	-	35.00	70.00
Fiscal year ending March 31, 2023	-				
Fiscal year ending March 31, 2023 (Forecast)		35.00	-	35.00	70.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Non-consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 01, 2022 to March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	200,000	3.5	8,600	6.5	8,700	6.1	5,700	1.5	127.41

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Accounting policies adopted specially for the preparation of quarterly Non-consolidated financial statements: No

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

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| 1) Changes in accounting policies due to the revision of accounting standards: | No |
| 2) Changes in accounting policies other than 1) above: | No |
| 3) Changes in accounting estimates: | No |
| 4) Retrospective restatement: | No |

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

June 30, 2022:	44,737,938 shares
March 31, 2022:	44,737,938 shares

2) Total number of treasury shares at the end of the period:

June 30, 2022:	194 shares
March 31, 2022:	194 shares

3) Average number of shares during the period:

Three months ended June 30, 2022:	44,737,744 shares
Three months ended June 30, 2021:	44,737,785 shares

* This Financial Results is not subject to audit procedures.

* Explanation of appropriate use of financial forecasts and other special notes

- Financial forecasts and other forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as at the time of preparing this report. The Company does not guarantee that any forecasts would be met. Actual results may vary significantly from the forecasts due to a wide range of factors.

1. Quarterly Non-consolidated Financial Statements

(1) Quarterly Non-consolidated Balance Sheets

(Million yen)

	As of March 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	21,425	22,804
Accounts receivable - trade	27,996	18,414
Merchandise and finished goods	6,437	6,487
Accounts receivable - other	26,065	22,891
Deposits paid	117	113
Other	993	1,180
Allowance for doubtful accounts	(6)	(5)
Total current assets	83,028	71,885
Non-current assets		
Property, plant and equipment	3,979	4,000
Intangible assets		
Goodwill	1,183	1,153
The right of career shop management	6,949	6,784
Other	549	621
Total intangible assets	8,683	8,559
Investments and other assets	5,274	4,899
Total non-current assets	17,936	17,458
Total assets	100,965	89,344
Liabilities		
Current liabilities		
Accounts payable - trade	15,391	9,382
Accrued agency commission	6,757	4,570
Accounts payable - other	13,154	11,037
Income taxes payable	275	385
Provision for bonuses	1,852	982
Provision for bonuses for directors (and other officers)	5	4
Other	4,411	5,686
Total current liabilities	41,848	32,049
Non-current liabilities		
Provision for retirement benefits	3,178	3,278
Asset retirement obligations	624	622
Other	1,687	1,047
Total non-current liabilities	5,491	4,948
Total liabilities	47,339	36,997

(Million yen)

	As of March 31,2022	As of June 30,2022
Net assets		
Shareholders' equity		
Share capital	2,778	2,778
Capital surplus	585	585
Retained earnings	50,260	48,981
Treasury shares	(0)	(0)
Total shareholders' equity	53,624	52,345
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	0	0
Total valuation and translation adjustments	0	0
Total net assets	53,625	52,346
Total liabilities and net assets	100,965	89,344

(2) Quarterly Non-consolidated Statements of Income

Quarterly Non-consolidated Statements of Income (For the three months)

(Million yen)

	For the three months ended June 30,2021	For the three months ended June 30,2022
Net sales	46,026	45,448
Cost of sales	32,739	33,858
Gross profit	13,287	11,589
Selling, general and administrative expenses	11,396	11,151
Operating profit	1,891	437
Non-operating income		
Interest income	0	0
Dividend income	0	0
Support money of store move etc income	11	30
Reversal of allowance for doubtful accounts	0	1
Late charges income	-	46
Other	5	6
Total non-operating income	17	85
Non-operating expenses		
Interest expenses	0	0
Loss on sale and retirement of non-current assets	-	3
Payment late charges	-	14
Other	1	1
Total non-operating expenses	1	19
Ordinary profit	1,907	503
Extraordinary income		
Compensation for forced relocation	165	-
Gain on revision of retirement benefit plan	280	-
Total extraordinary income	445	-
Extraordinary losses		
Head office relocation expenses	127	-
Loss on store closings	1	9
Loss on sale and retirement of non-current assets	3	1
Impairment losses	0	6
Total extraordinary losses	133	17
Profit before income taxes	2,219	486
Income taxes - current	778	279
Income taxes - deferred	(45)	(80)
Total income taxes	732	199
Profit	1,486	286