

Consolidated Financial Results for the First Quarter Ended June 30, 2022 (International Financial Reporting Standards)

Company Name: LIXIL CORPORATION Stock Listings: Tokyo, Nagoya
Code Number: 5938 URL: https://www.lixil.com/en/investor/
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Contact: Kayo Hirano, Senior Vice President, Leader, Investor Relations Office Scheduled date of issue of quarterly financial report: August 10, 2022

Preparation of supplementary materials for quarterly financial results:

Information meeting for quarterly financial results to be held:

Yes (For investment analysts and institutional investors)

(Amounts less than one million yen are rounded)

1. Consolidated Financial Results for the Q1 of FY Ending March, 2023 (April 1 through June 30, 2022)

(1) Consolidated Operating Results (% indicate changes from the figures of corresponding period of the previous fiscal year)

| | | From Continuing Operations | | | | | | | | |
|-------------|-------------|----------------------------|------------------|-------|-------------|------------------|-------------|-------------------|-------------|---------|
| | Revenue | | Core earnings Op | | Operating p | Operating profit | | Profit before tax | | quarter |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FYE 2023 Q1 | · · | 4.2 | 6,977 | -69.8 | , | -49.6 | , | -47.5 | -, | -60.1 |
| FYE 2022 Q1 | 345,761 | 11.4 | 23,076 | _ | 23,933 | - | 22,926 | _ | 16,869 | _ |

| | | Including Discontinued Operations | | | | | | | | |
|-------------|------------------------|-----------------------------------|---|-------|----------------|-------|-----------------------------|-------------------------------|--|--|
| | Profit for the quarter | | Profit for the quarter attributable to owners of the parent | | income for the | | Basic earnings per share | Diluted earnings per share | | |
| | Million yen | % | Million yen | % | Million yen | % | Yen | Yen | | |
| FYE 2023 Q1 | 5,901 | -65.0 | 5,734 | -65.9 | 39,888 | 135.9 | 19.79 | 19.79 | | |
| FYE 2022 Q1 | 16,843 | _ | 16,825 | _ | 16,908 | 205.6 | 57.91 | 54.96 | | |

Note: Core earnings is calculated by deducting the cost of sales and selling, general and administrative expenses (SGA) from revenue.

(2) Consolidated Financial Position

| (2) Consolidate | u Fillaticiai Positioti | | | | |
|-----------------|-------------------------|--------------|---|--|--|
| | Total assets | Total equity | Equity attributable to owners of the parent | Ratio of equity attributable to owners of the parent to total assets | |
| | Million yen | Million yen | Million yen | % | |
| FYE 2023 Q1 | 1,856,491 | 636,000 | 633,195 | 34.1 | |
| FYE 2022 | 1,782,882 | 614,968 | 612,385 | 34.3 | |

2. Cash Dividends

| | Dividends per share | | | | | | | | |
|------------|---------------------|-----------|------------|---------------|--------------|--|--|--|--|
| | End of Q1 | End of Q2 | End of Q3 | End of period | For the year | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | | |
| FYE 2022 | _ | 40.00 | _ | 45.00 | 85.00 | | | | |
| FYE 2023 | _ | | | | | | | | |
| FYE 2023 | | 45.00 | _ | 45.00 | 90.00 | | | | |
| (forecast) | | 45.00 | _ _ | 45.00 | 90.00 | | | | |

Note: Revision of dividends forecast after the recent announcement: None

3. Consolidated Forecast for the FY Ending March, 2023 (April 1, 2022 through March 31, 2023)

(% indicate changes from the figures of corresponding period of the previous fiscal year)

| | | From Continuing Operations | | | | | | | | |
|----------|-------------|----------------------------|---------------|------|------------------|------|-------------------|------|---------------------|-----|
| | Revenue | | Core earnings | | Operating profit | | Profit before tax | | Profit for the year | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FYE 2023 | 1,520,000 | 6.4 | 81,000 | 24.9 | 78,000 | 12.3 | 76,000 | 13.0 | 51,800 | 2.5 |

| | Including Discontinued Operations | | | | | | | |
|----------|-----------------------------------|-----|----------------------|--------|----------------|--|--|--|
| | | | Profit for the | e year | Basic earnings | | | |
| | Profit for the year | | attributabl | e to | per share | | | |
| | | | owners of the parent | | per snare | | | |
| | Million yen | % | Million yen | % | Yen | | | |
| FYE 2023 | 51,200 | 5.1 | 51,000 | 4.9 | 175.99 | | | |

Note: Revision of consolidated operating performance forecast after the recent announcement: None

Note: Number of outstanding stocks (excluding treasury stocks) as of June 30, 2022 is used for the average stocks during the three monthes ended June 30, 2022 to calculate "Basic earnings per share".

* Notes

- (1) Changes in significant subsidiaries, which affected the scope of consolidation during this period: None Newly consolidated company: None Excluded company: None
- (2) Changes in accounting policies and accounting estimate
 - (i) Changes in accounting policies required by IFRS: None
 - (ii) Other changes: None
 - (iii) Changes in accounting estimate: None
- (3) Outstanding stocks (Common stocks)

| (i) Outstanding stocks including treasury stocks | (June 30, 2022) | 313,319,159 shares | (FY ended March 31, 2022) | 313,319,159 shares |
|--|-----------------|--------------------|---------------------------|--------------------|
| (ii) Treasury stocks | (June 30, 2022) | 25,040,952 shares | (FY ended March 31, 2022) | 22,580,170 shares |
| (iii) Average stocks during three months (Apr - Jun) | (June 30, 2022) | 289,793,042 shares | (June 30, 2021) | 290,538,540 shares |

^{*} This financial results report is exempt from review procedures under Japan's Financial Instruments and Exchange Law.

Performance forecast and other forward-looking statements contained in this report are based on information currently available and on certain assumptions deemed rational at the time of this report's release. Due to various circumstances, however, actual results may differ significantly from such statements.

Note: Regarding presentation material to supplement the financial results announcement has been posted on TDnet and the Company's website.

^{*}Appropriate use of business forecasts, other special items
(Cautionary statements with respect to forward-looking statements)

4. Consolidated Financial Statements

(1) Consolidated Statement of Financial Position

| | | (Unit: millions of yen |
|---|----------------------|------------------------------------|
| | As of March 31, 2022 | End of Q1 (As of June 30, 2022) |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | Y 100,404 | Y 105,918 |
| Trade and other receivables | 280,409 | 284,906 |
| Inventories | 237,927 | 280,195 |
| Contract assets | 19,408 | 20,104 |
| Income taxes receivable | 923 | 1,213 |
| Other financial assets | 23,095 | 21,070 |
| Other current assets | 25,180 | 27,193 |
| Subtotal | 687,346 | 740,599 |
| Assets held for sale | 27,261 | 26,954 |
| Total current assets | 714,607 | 767,553 |
| Non-current assets: | | |
| Property, plant and equipment | 373,301 | 374,015 |
| Right of use assets | 54,023 | 59,681 |
| Goodwill and other intangible assets | 471,303 | 495,099 |
| Investment property | 4,045 | 4,049 |
| Investments accounted for using the equity method | 10,699 | 10,697 |
| Other financial assets | 62,361 | 51,895 |
| Deferred tax assets | 83,315 | 84,782 |
| Other non-current assets | 9,228 | 8,720 |
| Total non-current assets | 1,068,275 | 1,088,938 |
| Total assets | Y 1,782,882 | Y 1,856,491 |

| (Unit: million | | | | | | | |
|---|----------------------|------------------------------------|--|--|--|--|--|
| | As of March 31, 2022 | End of Q1 (As of June 30, 2022) | | | | | |
| LIABILITIES AND EQUITY | | | | | | | |
| LIABILITIES | | | | | | | |
| Current liabilities: | | | | | | | |
| Trade and other payables | Y 333,680 | Y 330,610 | | | | | |
| Bonds and borrowings | 132,029 | 174,422 | | | | | |
| Lease liabilities | 17,681 | 18,184 | | | | | |
| Contract liabilities | 9,377 | 10,958 | | | | | |
| Income taxes payable | 10,926 | 11,364 | | | | | |
| Other financial liabilities | 5,638 | 8,240 | | | | | |
| Provisions | 656 | 640 | | | | | |
| Other current liabilities | 93,014 | 99,466 | | | | | |
| Total current liabilities | 603,001 | 653,884 | | | | | |
| Non-current liabilities: | | | | | | | |
| Bonds and borrowings | 337,510 | 339,407 | | | | | |
| Lease liabilities | 37,483 | 42,128 | | | | | |
| Other financial liabilities | 26,968 | 27,127 | | | | | |
| Net defined benefit liabilities | 78,441 | 70,659 | | | | | |
| Provisions | 8,028 | 8,168 | | | | | |
| Deferred tax liabilities | 61,875 | 67,242 | | | | | |
| Other non-current liabilities | 14,608 | 11,876 | | | | | |
| Total non-current liabilities | 564,913 | 566,607 | | | | | |
| Total liabilities | 1,167,914 | 1,220,491 | | | | | |
| EQUITY | | | | | | | |
| Share capital | 68,418 | 68,418 | | | | | |
| Capital surplus | 278,635 | 278,725 | | | | | |
| Treasury shares | -47,542 | -53,748 | | | | | |
| Other components of equity | 44,954 | 67,915 | | | | | |
| Retained earnings | 267,920 | 271,885 | | | | | |
| Equity attributable to owners of the parent | 612,385 | 633,195 | | | | | |
| Non-controlling interests | 2,583 | 2,805 | | | | | |
| Total equity | 614,968 | 636,000 | | | | | |
| Total liabilities and equity | Y 1,782,882 | Y 1,856,491 | | | | | |

(2) Consolidated Statements of Profit or Loss and Comprehensive Income Consolidated Statement of Profit or Loss

| | | (Unit: millions of yen) |
|---|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2021 | Three months ended June 30, 2022 |
| Continuing operations | | |
| Revenue | Y 345,761 | Y 360,291 |
| Cost of sales | -220,745 | -243,899 |
| GROSS PROFIT | 125,016 | 116,392 |
| Selling, general and administrative expenses | -101,940 | -109,415 |
| Other income | 3,143 | 6,820 |
| Other expenses | -2,286 | -1,730 |
| OPERATING PROFIT | 23,933 | 12,067 |
| Finance income | 2,044 | 1,276 |
| Finance costs | -2,329 | -1,312 |
| Share of loss of associates accounted | -722 | -0 |
| for using the equity method | -122 | -0 |
| PROFIT BEFORE TAX FROM CONTINUING OPERATIONS | 22,926 | 12,031 |
| Income tax expenses | -6,057 | -5,292 |
| PROFIT FOR THE QUARTER FROM CONTINUING OPERATIONS | 16,869 | 6,739 |
| Discontinued operations | | |
| LOSS FOR THE QUARTER FROM DISCONTINUED OPERATIONS | -26 | -838 |
| PROFIT FOR THE QUARTER | 16,843 | 5,901 |
| Profit (loss) for the quarter attributable to: | | |
| Owners of the parent | | |
| Continuing operations | 16,851 | 6,572 |
| Discontinued operations | -26 | -838 |
| Total | 16,825 | 5,734 |
| Non-controlling interests | | |
| Continuing operations | 18 | 167 |
| Discontinued operations | | |
| Total | 18 | 167 |
| PROFIT FOR THE QUARTER | Y 16,843 | Y 5,901 |

(Unit: millions of yen)

| | Three months ended June 30, 2021 Three months ended June 30, 2022 |
|---------------------------|--|
| Earnings (loss) per share | |
| Basic (yen per share) | |
| Continuing operations | 58.00 22.68 |
| Discontinued operations | -0.09 -2.89 |
| Total | 57.91 19.79 |
| Diluted (yen per share) | |
| Continuing operations | 55.04 22.68 |
| Discontinued operations | -0.08 -2.89 |
| Total | 54.96 |

Consolidated Statement of Comprehensive Income

| | | onths ended 30, 2021 | Three months ended June 30, 2022 | |
|---|---|-------------------------|-------------------------------------|--------|
| PROFIT FOR THE QUARTER | Υ | 16,843 | Υ | 5,901 |
| OTHER COMPREHENSIVE INCOME | | | | |
| Items that will not be reclassified subsequently to profit or loss | | | | |
| Net fair value (loss) gain on equity instruments measured | | -791 | | -367 |
| through other comprehensive income | | -791 | | -307 |
| Remeasurements of defined benefit pension plans | | _ | | 7,445 |
| Total items that will not be reclassified subsequently to profit or loss | | -791 | | 7,078 |
| Items that may be reclassified subsequently to profit or loss | | | | |
| Exchange differences on translation of foreign operations | | 1,158 | | 30,044 |
| Net fair value gain (loss) on hedging instruments entered into for cash flow hedges | | -310 | | -3,131 |
| Share of other comprehensive income of associates accounted | | 0 | | 4 |
| for using the equity method | | 8 | | -4 |
| Total items that may be reclassified subsequently to profit or loss | | 856 | | 26,909 |
| Other comprehensive income, net of tax | | 65 | | 33,987 |
| TOTAL COMPREHENSIVE INCOME FOR THE QUARTER | | 16,908 | | 39,888 |
| Total comprehensive income for the quarter attributable to: | | | | |
| Owners of the parent | | 16,914 | | 39,577 |
| Non-controlling interests | | -6 | | 311 |
| TOTAL COMPREHENSIVE INCOME FOR THE QUARTER | Υ | 16,908 | Υ | 39,888 |

(3) Consolidated Statement of Changes in Equity

| (Unit: millions of yer | | | | | | | | | | |
|---|---|----------|----------|---------------------|------------|--------------|--------------------------|--|--|--|
| | Equity attributable to owners of the parent | | | | | | | | | |
| | | | | Otl | ner compor | nents of equ | uity | | | |
| | | | | Net fair | | | | | | |
| | | | | value gain | | | Net fair | | | |
| | | | | (loss) on | Remeasu- | Exchange | value gain | | | |
| | Share | Capital | Treasury | equity | rements of | differences | (loss) on | | | |
| | capital | reserves | shares | instrument | defined | on | hedging | | | |
| | | | | measured through | benefit | translation | instruments entered into | | | |
| | | | | other | pension | of foreign | for cash | | | |
| | | | | comprehen- | plans | operations | flow hedges | | | |
| | | | | sive income | | | | | | |
| BALANCE AS OF APRIL 1, 2021 | 68,418 | 278,240 | -48,610 | 16,558 | _ | 372 | 1,071 | | | |
| Profit for the quarter | _ | _ | _ | _ | _ | _ | _ | | | |
| Other comprehensive income | _ | _ | _ | -791 | _ | 1,182 | -310 | | | |
| Total comprehensive income for the quarter | _ | _ | _ | -791 | _ | 1,182 | -310 | | | |
| Purchase of treasury shares | _ | _ | -6 | _ | _ | _ | _ | | | |
| Disposal of treasury shares | _ | 0 | 0 | _ | _ | _ | _ | | | |
| Share-based payment transactions | _ | 534 | 1,010 | _ | _ | _ | _ | | | |
| Dividends | _ | _ | _ | _ | _ | _ | _ | | | |
| Transfers from other components of | _ | _ | _ | 94 | _ | _ | _ | | | |
| equity to retained earnings | | | | _ | | | | | | |
| Total transactions with owners | _ | 534 | 1,004 | | _ | _ | - | | | |
| BALANCE AS OF JUNE 30, 2021 | 68,418 | 278,774 | -47,606 | 15,861 | _ | 1,554 | 761 | | | |
| BALANCE AS OF APRIL 1, 2022 | 68,418 | 278,635 | -47,542 | 13,327 | _ | 28,613 | 2,867 | | | |
| Hyperinflation adjustment | _ | | | _ | _ | _ | _ | | | |
| Restated balance as of April 1, 2022 | 68,418 | 278,635 | -47,542 | 13,327 | _ | 28,613 | 2,867 | | | |
| Profit for the quarter | _ | _ | _ | _ | _ | _ | _ | | | |
| Other comprehensive income | _ | - | _ | -367 | 7,445 | 29,900 | -3,131 | | | |
| Total comprehensive income for the quarter | _ | l | 1 | -367 | 7,445 | 29,900 | -3,131 | | | |
| Purchase of treasury shares | _ | -5 | -6,750 | _ | _ | _ | _ | | | |
| Disposal of treasury shares | _ | 0 | 0 | _ | _ | _ | _ | | | |
| Share-based payment transactions | _ | 145 | 544 | _ | _ | _ | _ | | | |
| Dividends | - | _ | _ | _ | _ | _ | _ | | | |
| Changes in interests in subsidiaries | | | | | | | | | | |
| that do not result in the Group losing | | -50 | _ | _ | _ | _ | - | | | |
| control over the subsidiaries Transfers from other components of | | | | 2.25 | - | | | | | |
| equity to retained earnings | | _ | _ | -3,326 | -7,445 | _ | _ | | | |
| Total transactions with owners | _ | 90 | -6,206 | -3,326 | -7,445 | _ | _ | | | |
| | 68,418 | 278,725 | -53,748 | 9,634 | | 58,513 | -264 | | | |

| (Unit: millions of yen | | | | | | | | | |
|--|-------|---------------|----------------------------------|---------|----------------------------------|-----------------|--|--|--|
| | | tributable to | | | | | | | |
| | | ponents of | | | | | | | |
| | equ | uity | | | | | | | |
| | Other | Total | Retained earnings (losses) | Total | Non- controlling interests | Total equity | | | |
| BALANCE AS OF APRIL 1, 2021 | 2,414 | 20,415 | 233,808 | 552,271 | 2,496 | 554,767 | | | |
| Profit for the quarter | - | - | 16,825 | 16,825 | 18 | 16,843 | | | |
| Other comprehensive income | 8 | 89 | _ | 89 | -24 | 65 | | | |
| Total comprehensive income for the quarter | 8 | 89 | 16,825 | 16,914 | -6 | 16,908 | | | |
| Purchase of treasury shares | _ | _ | _ | -6 | | -6 | | | |
| Disposal of treasury shares | _ | _ | _ | 0 | _ | 0 | | | |
| Share-based payment transactions | -782 | -782 | 555 | 1,317 | _ | 1,317 | | | |
| Dividends | _ | _ | -11,609 | -11,609 | _ | -11,609 | | | |
| Transfers from other components of | _ | 94 | -94 | _ | _ | _ | | | |
| equity to retained earnings | | | | | | | | | |
| Total transactions with owners | -782 | -688 | -11,148 | -10,298 | _ | -10,298 | | | |
| BALANCE AS OF JUNE 30, 2021 | 1,640 | 19,816 | 239,485 | 558,887 | 2,490 | 561,377 | | | |
| BALANCE AS OF APRIL 1, 2022 | 147 | 44,954 | 267,920 | 612,385 | 2,583 | 614,968 | | | |
| Hyperinflation adjustment | _ | _ | 543 | 543 | _ | 543 | | | |
| Restated balance as of April 1, 2022 | 147 | 44,954 | 268,463 | 612,928 | 2,583 | 615,511 | | | |
| Profit for the quarter | _ | _ | 5,734 | 5,734 | 167 | 5,901 | | | |
| Other comprehensive income | -4 | 33,843 | _ | 33,843 | 144 | 33,987 | | | |
| Total comprehensive income for the quarter | -4 | 33,843 | 5,734 | 39,577 | 311 | 39,888 | | | |
| Purchase of treasury shares | _ | _ | _ | -6,755 | _ | -6,755 | | | |
| Disposal of treasury shares | _ | _ | _ | 0 | _ | 0 | | | |
| Share-based payment transactions | -111 | -111 | _ | 578 | - | 578 | | | |
| Dividends | _ | _ | -13,083 | -13,083 | - | -13,083 | | | |
| Changes in interests in subsidiaries | | | | | | | | | |
| that do not result in the Group losing | _ | _ | _ | -50 | -89 | -139 | | | |
| control over the subsidiaries Transfers from other components of | _ | -10,771 | 10,771 | _ | _ | _ | | | |
| equity to retained earnings | | | • | 4001- | | 40.05- | | | |
| Total transactions with owners | -111 | -10,882 | -2,312 | -19,310 | | -19,399 | | | |
| BALANCE AS OF JUNE 30, 2022 | 32 | 67,915 | 271,885 | 633,195 | 2,805 | 636,000 | | | |

(4) Consolidated Statement of Cash Flows

| | | nonths ended e 30, 2021 | Three months ended June 30, 2022 | | |
|--|---|----------------------------|-------------------------------------|---------|--|
| OPERATING ACTIVITIES: | | | | | |
| Profit before tax from continuing operations | Υ | 22,926 | Υ | 12,031 | |
| Loss before tax from discontinued operations | | -37 | | -1,206 | |
| Profit before tax | | 22,889 | | 10,825 | |
| Depreciation and amortization | | 20,021 | | 19,940 | |
| Impairment losses | | 831 | | 50 | |
| Interest and dividend income | | -1,309 | | -994 | |
| Interest expense | | 1,121 | | 1,060 | |
| Share of (profit) loss of associates accounted for using the equity method | | 722 | | 0 | |
| Profit on disposal of assets held for sale | | -2,431 | | -5,233 | |
| Losses (gains) on disposal of property, plant and equipment | | 420 | | 644 | |
| Decrease (increase) in trade and other receivables | | 8,331 | | 3,239 | |
| Decrease (increase) in inventories | | -12,449 | | -32,357 | |
| (Decrease) increase in trade and other payables | | -22,775 | | -7,643 | |
| (Decrease) increase in net defined benefit liabilities | | 665 | | -10,629 | |
| Other | | 6,067 | | 9,946 | |
| Subtotal | | 22,103 | | -11,152 | |
| Interest received | | 323 | | 191 | |
| Dividends received | | 1,066 | | 874 | |
| Interest paid | | -1,062 | | -1,031 | |
| Income taxes paid | | -3,125 | | -5,416 | |
| Net cash (used) generated in operating activities | Υ | 19,305 | Υ | -16,534 | |

| | ı | | (01110.1 | millions of yen | |
|---|--------------------|------------|--------------------|-----------------|--|
| | Three months ended | | Three months ended | | |
| | Jun | e 30, 2021 | June 30, 2022 | | |
| INVESTING ACTIVITIES: | | | | | |
| (Increase) decrease in time deposits | Y | 755 | Υ | 843 | |
| Purchase of property, plant and equipment | | -7,747 | | -8,021 | |
| Proceeds from disposal of property, plant and equipment | | 3,458 | | 312 | |
| Purchase of intangible assets | | -2,616 | | -2,493 | |
| Decrease (increase) in short-term loans receivable | | 787 | | 40 | |
| Payments for acquisition of investments | | -20,001 | | -3,534 | |
| Proceeds from sale and redemption of investments | | 20,000 | | 13,986 | |
| Other | | -110 | | 2,841 | |
| Net cash (used) generated in investing activities | Υ | -5,474 | Υ | 3,974 | |
| FINANCING ACTIVITIES: | | | | | |
| Dividends paid | Y | -11,609 | Υ | -13,083 | |
| (Decrease) increase in short-term borrowings and commercial paper | | 10,497 | | 40,949 | |
| Proceeds from long-term borrowings | | 9,884 | | _ | |
| Repayment of long-term borrowings | | -20,912 | | -2,355 | |
| Lease liabilities paid | | -4,904 | | -4,979 | |
| Payments for acquisition of treasury shares | | -6 | | -6,756 | |
| Other | | 1,406 | | 392 | |
| Net cash (used) generated in financing activities | Y | -15,644 | Υ | 14,168 | |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | -1,813 | | 1,608 | |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | | 111,061 | | 100,404 | |
| EFFECTS OF EXCHANGE RATE CHANGES ON THE BALANCE OF | | 300 | | 2 006 | |
| CASH AND CASH EQUIVALENTS HELD IN FOREIGN CURRENCIES | | 300 | | 3,906 | |
| CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER | Υ | 109,548 | Υ | 105,918 | |

(5) Notes related to Financial Statements

(Notes related to Going Concern Assumptions) Not applicable.

(Segment Information)

Segment changes

The Company reports in four reporting segments, which include "Water Technology Business", "Housing Technology Business", "Building Technology Business" and "Housing & Services Business" until fiscal year ended March 31, 2022. However, from the first quarter of the year ending March 31, 2023, the Company have decided to change to report in two segments, which include "Water Technology Business" and "Housing Technology Business".

The reason for the reporting segments change is that the company is focusing and simplifying its organization to establish a management process that is more resilient to changes in the external environment and that drives profitable and sustainable growth. And accordingly, the management system of the business was changed to two segments, the core busines of "Water Technology Business" and "Housing Technology Business".

As a change, "Housing Technology Business," "Building Technology Business," and "Housing & Services Business" in the previous segments are disclosed as "Housing Technology Business" in the new segments.

The segment information for the three months ended June 30, 2022 is disclosed based on the reporting segments classification after the change.

For the three months ended June 30, 2021 (April 1 through June 30, 2021)

(Unit: millions of yen)

| | | Reportable | Seg | ments | i | | | | | |
|---|--|------------|-------|---------|-----------------------------|---------|--------------|---------|---|---------|
| | Water Housing Technology Business Business | | Total | | Reconciliations (Note 2) | | Consolidated | | | |
| Revenue | | | | | | | | | | |
| Revenue from external customers | Υ | 207,784 | Υ | 137,977 | Υ | 345,761 | Υ | _ | Υ | 345,761 |
| Intersegment revenue or transfers | | 2,786 | | 1,381 | | 4,167 | | -4,167 | | _ |
| Total | | 210,570 | | 139,358 | | 349,928 | | -4,167 | | 345,761 |
| Segment profit (Note 1) | | 23,667 | | 9,937 | | 33,604 | | -10,528 | | 23,076 |
| Other income | | | | | | | | | | 3,143 |
| Other expenses | | | | | | | | | | -2,286 |
| Operating profit | | | | | | | | | | 23,933 |
| Finance income | | | | | | | | | | 2,044 |
| Finance costs | | | | | | | | | | -2,329 |
| Share of loss of associates accounted for using the equity method | | | | | | | | | | -722 |
| Profit before tax from continuing operations | | | | | | | | | | 22,926 |

For the three months ended June 30, 2022 (April 1 through June 30, 2022)

(Unit: millions of yen)

| | | Reportable | Seg | ments | | | | | | |
|--|------------|------------|------------|-------------|--------------|---------|----------|--------|---|---------|
| | | l Intal I | | nciliations | Consolidated | | | | | |
| | Technology | | Technology | | lotai | | (Note 2) | | | |
| | В | usiness | В | usiness | | | | | | |
| Revenue | | | | | | | | | | |
| Revenue from external customers | Υ | 218,837 | Υ | 141,454 | Υ | 360,291 | Υ | _ | Υ | 360,291 |
| Intersegment revenue or transfers | | 2,142 | | 1,541 | | 3,683 | | -3,683 | | _ |
| Total | | 220,979 | | 142,995 | | 363,974 | | -3,683 | | 360,291 |
| Segment profit (Note 1) | | 13,225 | | 3,130 | | 16,355 | | -9,378 | | 6,977 |
| Other income | | | | | | | | | | 6,820 |
| Other expenses | | | | | | | | | | -1,730 |
| Operating profit | | | | | | | | | | 12,067 |
| Finance income | | | | | | | | | | 1,276 |
| Finance costs | | | | | | | | | | -1,312 |
| Share of loss of associates accounted | | | | | | | | | | -0 |
| for using the equity method | | | | | | | | | | -0 |
| Profit before tax from continuing operations | | | | | | | | | | 12,031 |

Notes:

- 1. Segment profit is core earnings which are defined as revenue less cost of sales and selling, general and administrative expenses.
- 2. A process of Segment profit reconciliations takes place for Company expenses that are not allocated to reportable segments. These expenses primarily represent costs associated with administrative departments, including Human Resources, General Affairs, Finance and other departments of the Company.